



Dear Representative Tarwater:

On behalf of Orange EV LLC, I am writing to express our support for HB 2471.

We have witnessed the value of government support in attracting investments and strongly believe HB 2471 will provide Kansas with the necessary competitive edge to position itself as a leader in the electric vehicle (EV) vehicle and EV battery industries.

In recent years we have seen the EV vehicle industries experience rapid growth. In 2022, FDI markets reported that over \$106 Billion was announced towards EV projects globally, 162% higher than the year prior, with the United States being the top recipient (attracting \$42 Billion in investments). These projects were driven by companies making use of government incentives to build out the EV supply chain. By offering tax exemptions, training support, investment tax credits, and payroll tax rebates through HB 2471, Kansas will be in a strong position to provide a competitive advantage to companies looking to establish or expand their operations.

HB 2471 not only recognizes the immense potential of the EV vehicle and EV battery industries, but also recognizes the potential that Kansas has to attract investment, create high-quality jobs, foster innovation, drive sustainable development, and strengthen its economy for years to come.

The potential negative repercussions for Kansas's economic future by failing to pass HB 2471 cannot be overstated. Without the tailored incentives and support outlined in HB 2471, the state risks missing out on the opportunity to attract high-scale investments and may struggle to remain competitive in the evolving automotive landscape, ultimately jeopardizing the opportunity Kansas has to capitalize on emerging opportunities and secure its position as a leading destination for foreign EV vehicle and EV battery investments.

For these reasons, I respectfully urge you to give this proposed legislation serious consideration and to contribute towards its successful approval.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "J. Dake", written over a light blue circular stamp.

Jason Dake
Vice President – Legal & Regulatory Affairs