

HOUSE BILL No. 2895

By Representative Swenson

2-13

9 AN ACT concerning prescription drugs, creating the prescription drug
10 ethical marketing act.

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12 *Be it enacted by the Legislature of the State of Kansas:*

13 Section 1. This Act shall be known and may be cited as the prescrip-
14 tion drug ethical marketing act.

15 Sec. 2. (a) The legislature finds that:

16 (1) Prescription drugs are the fastest growing component of health
17 care spending in the United States;

18 (2) drug manufacturers' marketing to doctors, or detailing, causes
19 doctors to prescribe the most expensive medicines, even when less ex-
20 pensive drugs are as effective or safer; and

21 (3) gifts from prescription drug detailers to doctors play a major role
22 in persuading doctors to change which drugs they prescribe.

23 (b) This law is enacted to lower prescription drug costs for individ-
24 uals, businesses and the state, and to protect the health of residents, by
25 deterring the practice of unethical gift-giving by drug manufacturers.

26 Sec. 3. (a) As used in this act:

27 (1) "Pharmaceutical marketer" means a person who, while employed
28 by or under contract to represent a manufacturer or labeler, engages in
29 pharmaceutical detailing, promotional activities or other marketing of
30 prescription drugs in this state to any physician, hospital, nursing home,
31 pharmacist, health benefit plan administrator or any other person au-
32 thorized to prescribe or dispense prescription drugs;

33 (2) "secretary" means the secretary of the department of health and
34 environment, or the secretary's designee;

35 (3) "manufacturer" means a manufacturer of prescription drugs as
36 defined in 42 U.S.C. Section 1396r-8 (k)(5), including a subsidiary or
37 affiliate of a manufacturer; and

38 (4) "labeler" means an entity or person that receives prescription
39 drugs from a manufacturer or wholesaler to repackage for retail sale and
40 that has a labeler code from the food and drug administration under 21
41 C.F.R. Section 207.20.

42 (b) (1) On or before January 1 of each year, every manufacturer and
43 labeler that sells prescription drugs in the state shall disclose to the sec-

1 retary the name and address of the individual responsible for the com-
2 pany's compliance with the provisions of this section.

3 (2) On or before February 1 of each year, every manufacturer and
4 labeler that sells prescription drugs in the state shall file a marketing
5 disclosure report with the secretary listing the value, nature and purpose
6 of any gift, fee, payment, subsidy or other economic benefit provided in
7 connection with detailing, promotion or other marketing activities by the
8 company, directly or through its pharmaceutical marketers, to any phy-
9 sician, hospital, nursing home, pharmacist, health benefit plan adminis-
10 trator or any other person in Kansas authorized to prescribe or dispense
11 prescription drugs. Each gift recipient shall be clearly identified by full
12 name and address. The marketing disclosure report shall cover the prior
13 year and be submitted on paper and in a standardized electronic database
14 format prescribed by the secretary.

15 (3) On or before February 15 of each year, the secretary shall make
16 the marketing disclosure reports available to the public on paper and
17 through the internet.

18 (4) The following shall be exempt from disclosure:

19 (A) Any gift, fee, payment, subsidy or other economic benefit worth
20 less than \$25;

21 (B) free samples of prescription drugs to be distributed to patients;

22 (C) the payment of reasonable compensation and reimbursement of
23 expenses in connection with a bona fide clinical trial conducted in con-
24 nection with a research study designed to answer specific questions about
25 vaccines, new therapies or new uses of known treatments; and

26 (D) scholarship or other support for medical students, residents and
27 fellows to attend a bona fide educational, scientific or policy-making con-
28 ference of an established professional association, if the recipient of the
29 scholarship or other support is selected by the association.

30 (c) This section shall be enforced by the secretary, who shall prom-
31 ulgate such regulations as needed to implement and administer compli-
32 ance, including regulations describing bona fide clinical trials in subsec-
33 tion (b)(4)(C) and bona fide conferences in subsection (b)(4)(D).

34 If a manufacturer or labeler violates this section, the secretary may
35 bring an action in court for injunctive relief, costs, attorneys' fees and a
36 civil penalty of up to \$10,000 per violation. Each unlawful failure to dis-
37 close shall constitute a separate violation.

38 Sec. 4. This act shall take effect and be in force from and after its
39 publication in the statute book.