				Date	
MINUTES OF THE SENATE	. COMMITTEE ON	FINANCIAL	INSTITUTIONS	AND INSURANCE	
The meeting was called to order by			H. Arasmith		_ at
9:00a.m./疫浴. on	February 14		, 19 <u>85</u> in room	<u>529-S</u> of the Ca <sub>j</sub>	pitol.
All members were present except:					
Sen. Warren - Excused					
Committee staff present:					

Bill Wolff, Legislative Research Bruce Kinzie, Revisor of Statutes

#### Conferees appearing before the committee:

Bud Cornish, Kansas Association of Property and Casualty Insurance Agencies Ron Todd, Kansas Insurance Department Larry Christ, Securities Commissioner's Office Don Schnacke, Kansas Independent Oil and Gas Association

The minutes of February 13 were approved.

The meeting began with the request for the introduction of a bill by Bud Cornish, Kansas Association of Property and Casualty Insurance Agencies. (See Attachment I). Mr. Cornish noted that twenty eight states have conversion statutes and some other states permit it under approval of the commissioner.

Burke made a motion to introduce the bill and refer it back to committee. seconded the motion, and it carried.

Ron Todd, Kansas Insurance Department, followed with his request for the introduction of four bills. (See Attachments II, III, IV, and V).

Burke made a motion that the bills be introduced and referred back to committee. Sen. Gordon seconded, and the motion carried.

The chairman called on Larry Christ of the Securities Commissioner's office to give testimony on SB 140 which deals with the exemption from registration certain gas and oil leases. Mr. Christ reminded the committee that this bill had been passed by the Senate last year but had not passed the House due to a calendar oversight on the last day of the session. The bill includes a technical correction which would allow oil and gas operators to use an additional exemption.

Don Schnacke, Kansas Oil and Gas Association, appeared in support of SB 140.

Sen. Reilly made a motion to recommend SB 140 favorably. Sen. Gannon seconded, and the motion carried.

The meeting was adjourned.

1985

February 19,

Approved \_

ON

#### FINANCIAL INSTITUTIONS AND INSURANCE

# OBSERVERS (Please print)

DATE	NAME	ADDRESS	REPRESENTING
2 11/85	Larry Christ	SO3KS. Ave Top. K	Ks. Securities Com.
2/14/85	Sim Ketcherrife	M. Pherson, KS	FARMERS Allegie mentral Tro
	John Peters	Typh	KAEL
	DENNIS DEHN	/ <sub>n</sub>	SEN. WERTS' INTERN
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	Don Schnacke	- Tyrek	Ks. Luder Ost & Gaz A33
	Ron Todal		K. Ins Dest
	Mayne Marcis		Security Benefit Life
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		Shirt gapt garage	

2-7-6

AN ACT concerning the conversion of a domestic mutual insurer into a stock insurer; permitting the conversion; and providing the procedures whereby the conversion may be effected.

Be it enacted by the Legislature of the State of Kansas:

Section 1. A domestic mutual insurer issuing nonassessable policies may be converted into a domestic stock insurer. To that end it may provide and carry out a Plan for such conversion by complying with the requirements of this Act.

Section 2. (a) A resolution shall be adopted by a two-thirds majority of the Board of Directors of the insurer which shall state the reason such conversion would benefit the insurer and be in the best interests of its policyholders. Following adoption of such resolution a detailed Plan of Conversion shall be developed and shall be approved by a two-thirds majority of the Board of Directors.

- (b) Such Plan shall be submitted to the Commissioner of Insurance for approval in writing, subject to the provisions of Section 4.
- (c) If approved by the Commissioner, the Plan shall be approved by a majority vote of the policyholders voting in person or by proxy at a meeting of the members called for that purpose, pursuant to the bylaws of the insurer.
- (d) The Board of Directors by vote of no less than two-thirds of the entire board may, at any time prior to the date of the meeting called pursuant to paragraph 2 (c),: (i) withdraw the Plan if conversion is deemed to no longer be in the best interests of the insurer or its policyholders; or (ii) amend the Plan, provided, however, that no amendment which materially changes the Plan shall take effect unless a hearing is held thereon and such amendment is approved by the Commissioner and the policyholders subject to the same conditions and procedures applicable to the original Plan.

2/14/85 Attachmen+I (e) The Plan shall be filed in the office of the Commissioner of Insurance after having been approved as provided above.

Section 3. The Plan of Conversion shall include the following:

- (a) A provision to be included in the amended articles of incorporation of the converted insurer to the effect that, for a period not to exceed five years from the final act of conversion, no individual, corporation, firm or affiliated group of individuals, corporations or firms, other than the parent corporation, may own, directly or indirectly, more than 5% of the voting stock of the insurer, unless permitted under the terms of paragraph (e) of this section. As used in this Act, "parent corporation" means the corporation specified in the Plan approved by the Board of Directors, the Commissioner of Insurance, and the policyholders.
- (b) A description of any amendments to the insurer's articles of incorporation to effect a conversion from a mutual corporation into a stock corporation. Any other amendments proposed for the articles of incorporation shall be set forth in the Plan.
- (c) The establishment of a conversion value, as of the date the Board of Directors approves the Plan. The conversion value shall be equal to the Company's policyholders' surplus, determined in accordance with the statutory method of accounting used in preparing the last Annual Statement filed with the Commissioner of Insurance. The insurer shall submit a list of qualified, disinterested appraisers from which the Commissioner of Insurance shall appoint one or more who shall establish the conversion value in accordance with the above procedure.
- (d) The procedure by which each eligible policyholder shall receive a proportionate amount of said conversion value in the manner prescribed herein and in subsection (e). For a fire and casualty insurance company, such

amount shall be based upon net premium paid to the general account of the insurer within three years prior to the date on which the Board of Directors approved the Plan. For a life and health insurance company, such amount shall be based on a reasonable determination of the policyholder's contribution to the insurer's statutory surplus, according to generally accepted actuarial principles and practices; provided, however, that each eligible policyholder shall be entitled to an option for at least one share of stock. An eligible policyholder shall be a policyholder of the insurer on the date of approval of the Plan by the Board of Directors whose policy or policies have been in effect for not less than two out of three years immediately prior to the date the Board of Directors approved the Plan; provided, however, if the insured is a crop hail insurance policyholder then said policyholder shall be eligible if the policy or policies have been in effect for at least 90 days during the 365 days immediately preceding the approval of the Plan by the Board of Directors.

- (e) The insurer or any holding company of the insurer shall distribute such proportionate conversion value in the following method:
- (1) Each policyholder will be issued an option to purchase stock in the converted company.
- (2) The total stated value of the stock to be issued shall be equal to the conversion value as determined in Section 3(c).
- (3) The stock option shall provide that the policyholders may purchase the stock at its stated value.
- (4) The maximum amount of stock that may be purchased by each policyholder shall be in proportion to the policyholder's share of the conversion value, with the number of shares rounded to the nearest whole number, plus any shares purchased pursuant to purchased stock options, subject to the limitations provided in subsection (e)(9).

- (5) Policyholders not exercising their option to purchase the stock shall be entitled to sell such option to any person or corporation, including the parent corporation.
- (6) The sale of any such stock option shall transfer to the purchaser all rights in and conditions to the option.
- (7) All stock options shall be exercised within 60 days from the date such options are distributed to the policyholders, and the options shall be deemed to expire at the end of such 60 day period.
- (8) The converted company or the parent corporation shall purchase all stock options that have not been exercised within 60 days from the date such options are distributed to the policyholders.
- (9) The converted company or the parent corporation shall purchase, at the stated value, all stock not purchased pursuant to the stock options, and such purchase must be made within 60 days from the date the stock options expire.
- (10) Notwithstanding the provisions of subsection (e)(5) above, for five years from the conversion date, no individual, corporation, firm or affiliated group of individuals, corporations or firms, other than a parent corporation, may own, directly or indirectly, more than five percent of the voting stock of the insurer, unless:
- (i) the individual is an eligible policyholder whose proportionate share of the conversion is five percent or more and such individual may not purchase stock totalling more than the individual's proportionate share of the conversion value; or
- (ii) the purchase is permitted by the Commissioner and authorized by the converted company's Board of Directors.

The above distribution method shall constitute full payment and discharge of the policyholder's proportionate conversion value, but this provision shall not be held to prohibit the converted company or the parent corporation from including in the Plan provisions for the distribution of any other valuable consideration to policyholders. Notwithstanding any other provision of law, the policyholders shall have no other rights resulting from membership in a mutual insurance company with respect to the insurer.

- (f) A statement as to the number of shares to be authorized for the insurer and their value. The paid-in capital and surplus of the converted capital stock insurer shall be in an amount not less than two times the minimum initial paid-in capital and surplus required of a domestic stock insurer doing business as of the same date as the converted company, to transact like kinds of insurance.
- (g) Provisions establishing the method by which the initial Board of Directors of the stock insurer will be selected.

Section 4. The Commissioner of Insurance shall examine the Plan submitted pursuant to subsection (b) of Section 2. As a part of the examination the Commissioner of Insurance shall within 30 days after its receipt order a hearing on the Plan and shall give not less than 20 days written notice of the date of hearing to the insurer and give not less than 20 days written notice to eligible policyholders by publication. The Commissioner of Insurance shall approve the Plan in writing within 30 days after any hearing is completed unless the Commissioner of Insurance finds the Plan is unfair or inequitable to policyholders, will cause the insurer to become unable to fulfill its contractual obligations, or is not in accordance with the provisions of this Act. If the Plan is not approved, the Commissioner of Insurance shall notify the insurer in writing within 30 days of the hearing,

setting forth the reasons for disapproval. Any such disapproval shall be subject to judicial review.

Section 5. The meeting called for approval of the Plan by the policyholders prescribed by section 2 shall be called by a majority of the Board of Directors, the Chairman of the Board, or the President. A copy of the Plan and any information the Commissioner deems necessary to policyholder understanding shall accompany the notice.

Section 6. Nothing herein provided shall be deemed to prohibit the insurer's directors, officers, agents or employees from being eligible to purchase stock of the insurer, subject to the provisions of section 3 (e) 9 (i) and (ii).

Section 7. No director, officer, agent or employee of the insurer shall receive any fee, commission or other valuable consideration whatsoever, other than regular salary and compensation, for in any manner aiding, promoting or assisting in the conversion except as set forth in the Plan approved by the Commissioner of Insurance. This provision shall not be deemed to prohibit the payment of reasonable fees and compensation to attorneys at law, accountants, appraisers, actuaries, financial advisers or other similar professionals for services performed in the independent practice of their professions, even though they may also be directors of the insurer.

Section 8. Within 30 days of receipt of the filing of the approved Plan in accordance with subsection (d) of Section 2 and the amended articles of incorporation, the Commissioner of Insurance shall issue a new certificate of authority to the insurer. Notwithstanding the actions of any other jurisdiction, the issuance of such certificate shall be deemed the final act of conversion and the mutual insurer shall concurrently become a stock insurer. The stock insurer shall be a continuation of the mutual insurer and deemed to

have been organized at the time the converted mutual insurer was organized. The conversion shall in no way annul, modify or change any of such insurer's existing suits, rights, contracts or liabilities except as provided in the Plan. The insurer, after conversion, shall exercise all the rights and powers and perform all the duties conferred or imposed by law upon insurers writing the classes of insurance written by it, and shall retain the rights and contracts existing prior to conversion, subject to the effect of the Plan.

Section 9. The directors and officers of the mutual insurer shall serve until new directors and officers have been duly elected and qualified pursuant to the Plan and articles of incorporation or bylaws of the insurer.

Section 10. The offer or sale of securities issued pursuant to the Plan developed and approved in accordance with the provisions of this chapter shall be exempt from the Kansas securities laws.

Section 11. No action challenging the validity of a conversion, or any aspect of it under this Act, may be commenced more than 30 days after the final act of conversion.

In any action challenging the plan of conversion or charging that the directors of the insurer or converted insurer or any other person or persons have acted improperly in connection with any aspect of the conversion, the insurer or converted insurer in whose right such action is brought or the defendant or defendants shall be entitled at any state of the proceedings before final judgment to require the plaintiff or plaintiffs to give security for the reasonable expenses including attorney's fees, which may be incurred by the insurer or converted insurer or by the other parties defendant in connection with such action. The amount of such security may thereafter from time to time be increased or decreased in the discretion of the court having jurisdiction of such action upon a showing that the security provided has or may become inadequate or excessive.

Section 12. The Commissioner shall have the authority to adopt such rules and regulations as may be necessary to carry out the provisions of this act.

Section 13. The Commissioner shall also have the authority to charge and collect from the insurer the actual amount of expenses reasonably incurred by the state in discharge of the Commissioner's duties hereunder.

Section 14. Within twenty-four hours of issuance of the certificate of authority to the converted stock insurer, a certified copy of the amended articles of incorporation of the insurer shall be filed with the Secretary of State.

Section 15. This act shall take effect and be in force from and after its publication in the statute book.

### EXPLANATORY MEMORANDUM FOR LEGISLATIVE PROPOSAL NO. 3

This proposal is intended to provide statutory guidelines and parameters to the formation and operation of preferred provider organizations in Kansas. Currently, such organizations are not subject to specific statutory provisions. However, nonprofit hospital and/or medical service corporations and health maintenance organizations are required to comply with numerous regulatory requirements. Because all three entities are based on the idea of having a "special" arrangement with a health care provider or providers, we have discovered that a number of "would be" preferred provider organizations actually fall under the provisions of statutes governing prepaid service organizations or HMO's.

This proposal will give preferred provider organizations their own statutory identity. At the same time, the proposal avoids restrictive regulation that would discourage or prevent experimentation and evolution of the PPO concept.

The Senate Financial Institutions and Insurance Committee will be requested to introduce this proposal.

2/14/85 Attachment I

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

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Section 1. Definitions. As used in this act: (a) "Alternative rates of payment" means the rate at which or sum for which the provider agrees to perform specified services. (b) "Insurance company" shall include those entities authorized to conduct business in Kansas under articles 11, 18, 19, 19(a), 19(b), 19(c) and 32, chapter 40, K.S.A. (c) "Plan beneficiary" means any person eligible to receive provider services under a plan entered into by a purchaser. (d) "Preferred provider agreement" means a contractual agreement to provide for alternative rates of payment in which the provider agrees to accept these alternative rates of payment and accept reasonable quality, professional and efficiency standards in return for tangible benefits to the provider. (e) "Preferred provider organization" means a separate entity established for the purpose of marketing and administering a preferred provider agreement.
"Provider" means one or more entities which offer health care services. (f) "Purchaser" means one or more persons, organizations or entities which contract with providers for the purpose of entering into a preferred provider agreement. (h) "Tangible benefits" means any reasonable expectation of monetary or administrative advantage including, but not limited to, an increase in the number of patients, prompt payment for services or assistance in resource monitoring procedures.

Section 2. Preferred provider agreements, contents. No provider shall act as a preferred provider without a written preferred provider agreement between the provider and the purchaser and when applicable between the provider, purchaser and the preferred provider organization, or other entity authorized to conduct business under chapter 40, K.S.A. A direct agreement between a provider and a purchaser will not be required when, (a) an insurance company authorized to conduct accident and health insurance business in Kansas has obtained a preferred provider agreement with providers and permits their accident and health insurance customers to use such services; (b) a preferred provider organization has entered into a preferred provider agreement, with providers and offers or permits an insurance company authorized to conduct accident and health insurance business in Kansas, to offer these preferred provider services to purchasers covered, or to be covered, by an insurance policy issued by such insurance company, and pursuant to a written contract between the preferred provider organization and the insurance company. All written agreements shall be retained as part of the official records of the provider, the purchaser and when applicable the preferred provider organization, or other entity authorized to conduct business under chapter 40, K.S.A. for the duration of the agreement and five years thereafter. Such written agreements shall contain provisions which include the requirements of this act insofar as applicable.

- Sec. 3. Preferred provider agreements, limitations. Preferred provider agreements may be entered into for the purpose of reducing health care costs and improving provider efficiency, subject to the following limitations: (a) No preferred provider agreement shall deny reimbursement to a plan beneficiary because the plan beneficiary elects to use his own health care provider. (b) No preferred provider agreement shall preclude any party from entering into other preferred provider agreements. (c) No preferred provider agreement shall permit the plan beneficiary to be billed for covered health care costs except amounts for which the subscriber is contractually responsible. Providers shall hold purchasers harmless for costs, expenses and liability arising by reason of a preferred provider organization's unlawful or negligent failure to pay provider costs on behalf of purchasers when due and payable.
- Sec. 4. Insurance companies. Subject to the provisions of this act, insurance companies and other entities authorized to conduct accident and health insurance business in Kansas under chapter 40, K.S.A. may negotiate and enter into preferred provider agreements with provider(s) or preferred provider organizations on behalf of a purchaser(s) insured or to be insured by such insurance company.
- Section 5. Preferred provider agreements; permissible provisions. Preferred provider agreements may provide for (a) Alternative rates of payments for providers. (b) Resource monitoring to assure quality control for both patient care and cost effectiveness. (c) Administrative procedures for submitting claims and paying benefits. (d) Accelerated payment of medical charges. (e) Utilization

gislative Proposal No. 3 Continued)

review procedures, or (f) other provisions that reduce health care costs or increase medical efficiency for Kansas consumers.

- Sec. 6. Preferred provider organization. Preferred provider organizations may be established by providers, purchasers, independent persons or entities, or organizations operating under the insurance laws, chapter 40, of the state of Kansas. Preferred provider organizations shall not assume the risk for indemnifying purchasers or employees of purchasers for covered health care services or of contracting to provide such services.
- Sec. 7. Preferred provider organizations; deletion or addition of providers. A preferred provider agreement shall provide for written notice to the purchaser upon the addition or deletion of providers to the agreement.

Section 8. Books and records of preferred provider organizations; access for commissioner of insurance. Every preferred provider organization shall maintain at its principle administrative office for the duration of the written agreement referred to in section 2 of this act and five years thereafter adequate books and records of all transactions between it, providers and purchasers. Such books and records shall be maintained in accordance with prudent standards of insurance record keeping. The commissioner of insurance shall have access to such books and records for the purpose of examination, audit and inspection. Any trade secrets contained therein shall be confidential, except the commissioner may use such information for proceedings instituted against the preferred provider organization.

Section 9. Disposition of funds held by a preferred provider organization; records, withdrawals of funds. All monies collected by a preferred provider organization shall be held by the preferred provider organization in a fiduciary capacity. Such funds shall be immediately remitted to the person or persons entitled thereto, or shall be deposited promptly in a bank account established and maintained by the preferred provider organization. If monies so deposited have been collected on behalf of or for more than one purchaser, the preferred provider organization shall maintain records clearly recording the deposits in and withdrawals from such account on behalf of or for each purchaser. The preferred provider organization shall keep copies of all such records and, upon request of a purchaser shall furnish such purchaser with copies of such records pertaining to deposits and withdrawals on behalf of such purchaser. The preferred provider organization shall not pay any claim by withdrawal from such account. Withdrawals from the funds deposited in such account shall be made, as provided in the written agreement between the preferred provider organization and the purchaser, for (1) remittance to the provider entitled thereto, (2) deposit in an account maintained in the name of such purchaser, (3) transfer to and deposit in a claims paying account, with claims to be paid as provided in the preferred provider agreement or remittance to the provider entitled thereto. (4) payment to the preferred provider organization of its commission, fees or charges, or (5) remittance of returned premiums to the person or persons entitled thereto.

Sec. 10. Certification of a preferred provider organization; procedure, fees, duties of commissioner of insurance. No person shall act as or hold himself or herself out to be a preferred provider organization in this state, unless he or she shall hold a certificate of registration as a preferred provider organization issued by the commissioner of insurance. Application for such certificate shall be made to the commissioner on a form prescribed by such commissioner and shall be accompanied by a filing fee of \$100. Such certificate may be continued for successive annual periods by notifying the commissioner of such intent and payment of a \$50 continuation fee. Such certificate shall be issued or continued by the commissioner to a preferred provider organization unless the commissioner after due notice and hearing shall have determined that the preferred provider organization is not competent, trustworthy, financially responsible or of good personal and business reputation.

Section 11. Penalty for violation of act, revocation and suspension of certificate. (a) Failure to hold the certificate required by section 10 of this act or to comply with any other provision of this code, shall subject the preferred provider organization to a fine of not more than \$500 unless such preferred provider knew or reasonably should have known that such failure was a violation of this act in which the penalty shall be not more than \$5,000. (b) After reasonable notice and hearing, the commissioner may impose a penalty as provided in subsection (a) or revoke or suspend such certificate, upon finding that either the preferred provider organization violated any of the requirements

# gislative Proposal No. 3 (Continued)

- of this act or the preferred provider organization is not competent, trustworthy, financially responsible or of good personal and business
- 131 reputation.
- Sec. 12. Construction and relationship to other laws. Nothing in this act shall relieve any person, organization or insurance company of regulation under
- 134 any other insurance law.
- Sec. 13. This act shall not apply to organizations exempt under K.S.A. 40-202.
- Sec. 14. This act shall take effect and be in force from and after its publication in the Kansas Register.

### EXPLANATORY MEMORANDUM FOR LEGISLATIVE PROPOSAL NO. 5

This proposal simply adds nonprofit dental, nonprofit optometric, nonprofit hospital and medical service corporations; health maintenance organizations and third party administrators to the list of entities that are subject to the unauthorized insurers (commonly called the "mail-order statute"). Accordingly, organizations of this kind domiciled outside of Kansas but doing business in Kansas through the mail would be subject to these Kansas laws.

The Senate Financial Institutions and Insurance Committee will be requested to introduce this proposal.

2/14/85 Attachment III

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

not apply to:

Section 1. K.S.A. 40-2702 is hereby amended to read as follows: 40-2702. (a) As used in this act, unless the context otherwise requires, the term "insurer" shall mean and include all corporations, companies, associations, societies, fraternal benefit societies, mutual nonprofit hospital service and nonprofit medical service companies, partnerships and persons engaged as principals in the business of insurance of the kinds enumerated in articles 4, 5, 6, 7, 11, 18, 19, 19a, 19b, 19c, and, 22, 32 and 38 of chapter 40 of the Kansas Statutes Annotated, and any amendments thereto, insofar as the business of insurance of the kinds enumerated in said articles relate to life and accident or sickness. Whenever in this section there is reference to an act effected or committed by mail, the venue of such act shall be at the point where the matter transmitted by mail is delivered and takes effect.

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14 It shall be unlawful for any insurer to transact insurance business in this
15 state, as set forth in subsection (b) of this section, without a certificate of
16 authority from the commissioner of insurance: Provided, That this section shall

- (1) The lawful transaction of insurance procured by agents under the authority of K.S.A. 40-246b, 40-246c and 40-246d, relating to accident and sickness insurance;
- (2) Contracts of reinsurance issued by an insurer not organized under the laws of this state;
- (3) Transactions in this state involving a policy lawfully solicited, written and delivered outside of this state, covering only subjects of insurance not resident in this state at the time of issuance, and which transactions are subsequent to the issuance of such policy;
- (4) Attorneys acting in the ordinary relation of attorney and client in the adjustment of claims or losses;
- (5) Transactions in this state involving group life and group sickness and accident or blanket sickness and accident insurance or group annuities, where the master policy of such groups was lawfully issued and delivered in and pursuant to the laws of a state in which the insurer was authorized to do an insurance business to a group organized for purposes other than the procurement of insurance, and where the policyholder is domiciled or otherwise has a bona fide residence;
- (6) Transactions in this state involving any policy of life or accident and health insurance or annuity contract issued prior to the effective date of this act;
- (7) Contracts of insurance written by certain lodges, societies, persons and associations specified in K.S.A. 40-202; and
- (8) Any life insurance company organized and operated, without profit to any private shareholder or individual, exclusively for the purpose of aiding and strengthening educational institutions, organized and operated without profit to any private shareholder or individual, by issuing insurance and annuity contracts directly from the home office of the company, without insurance agents or insurance representatives in this state, only to or for the benefit of such institutions and individuals engaged in the services of such institutions; but this exemption shall be conditioned upon any such company complying with the following requirements:
  - (i) Payment of an annual registration fee of five hundred dollars (\$500);
- (ii) Filing a copy of the form of any policy or contract issued to Kansas residents with the commissioner of insurance;
  - (iii) Filing a copy of its annual statement prepared pursuant to the laws

of its state of domicile, as well as such other financial materials as may be requested, with the commissioner of insurance; and

- (iv) Providing, in such form as may be prescribed by the commissioner of insurance, for the appointment of the commissioner of insurance as its true and lawful attorney upon whom may be served all lawful process in any action or proceeding against such company arising out of any policy or contract it has issued to, or which is currently held by, a Kansas citizen, and process so served against such company shall have the same force and validity as if served upon the company.
- (b) Any of the following acts in this state effected by mail or otherwise by or on behalf of an unauthorized insurer is deemed to constitute the transaction of an insurance business in this state:
- (1) The making of or proposing to make, as an insurer, an insurance contract;
  - (2) The taking or receiving of any application for insurance;
- (3) The receiving or collection of any premium, commission, membership fees, assessment, dues or other consideration for any insurance or any part thereof;
- (4) The issuance or delivery of contracts of insurance to residents of this state or to persons authorized to do business in this state;
- (5) Directly or indirectly acting as an agent for or otherwise representing or aiding on behalf of another any person or insurer in the solicitation, negotiation, procurement or effectuation of insurance or renewals thereof, or in the dissemination of information as to coverage or rates, or forwarding of applications, or delivery of policies or contracts or investigation or adjustment of claims or losses, or in the transaction of matters subsequent to effectuation of the contract and rising out of it or in any other manner representing or assisting a person or insurer in the transaction of insurance with respect to subjects of insurance resident in this state: Provided, That nothing herein shall be construed to prohibit full-time salaried employees of a corporate insured from acting in the capacity of an insurance manager or buyer in placing insurance in behalf of such employer;
- (6) The transaction of any kind of insurance business specifically recognized as transacting an insurance business within the meaning of the statutes relating to insurance; or
- (7) The transacting of or proposing to transact any insurance business, in substance equivalent to any of the foregoing, in a manner designed to evade the provisions of this act.
- (c)(1) The failure of an insurer transacting insurance business in this state to obtain a certificate of authority from the commissioner of insurance shall not impair the validity of any act or contract of such insurer, and shall not prevent such insurer from defending any action at law or suit in equity in any court of this state; but no insurer transacting insurance business in this state without a certificate of authority shall be permitted to maintain an action in any court of this state to enforce any right, claim or demand arising out of the transaction of such business until such insurer shall have obtained a certificate of authority.
- (2) In the event of failure of any such unauthorized insurer to pay any claim or loss within the provisions of such insurance contract, any person who assisted or in any manner aided, directly or indirectly, in the procurement of such insurance contract shall be liable to the insured for the full amount of the claim or loss in the manner provided by the provisions of such insurance contract.
  - Sec. 2. K.S.A. 40-2702 is hereby repealed.
- Sec. 3. This act shall take effect and be in force from and after its publication in the statute book.

### EXPLANATORY MEMORANDUM FOR LEGISLATIVE PROPOSAL NO. 6

This proposal would specifically provide that third party administrators can be subjected to the provisions of the Kansas Unfair Trade Practices Act at the discretion of the Commissioner.

The Senate Financial Institutions and Insurance Committee will be requested to introduce this proposal.

2/14/85 Attachment IV

- AN ACT relating to insurance; administrators; application of K.S.A. 40-2401, et seq.; amending 40-3811 and repealing the existing section.
- BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

- Section 1. K.S.A. 40-3811 is hereby amended to read as follows: 40-3811. (a) Failure to hold the certificate required by K.S.A. 40-3810 or to comply with K.S.A. 40-3802 or any of the requirements of K.S.A. 40-3803, 40-3805 to 40-3809, inclusive, shall subject the administrator to a fine of not more than \$500 unless such administrator knew or reasonably should have known that such failure was a violation of this act in which case the penalty shall be not more than \$5,000.
- (b) After reasonable notice and hearing, the commissioner may impose a penalty as provided in subsection (a) or revoke or suspend such certificate, upon finding that either the administrator violated any of the requirements of this act or the administrator is not competent, trustworthy, financially responsible, or of good personal and business reputation.
- (c) In lieu of the penalties prescribed above, the commissioner may subject persons acting as administrators to the provisions of K.S.A. 40-2401 et seq.
- Sec. 2. K.S.A. 40-3811 is hereby repealed.
- Sec. 3. This act shall take effect and be in force from and after its publication in the statute book.

#### EXPLANATORY MEMORANDUM FOR LEGISLATIVE PROPOSAL NO. 9

This proposal suggests several changes in the life and health insurance guaranty fund act.

First, the proposal would amend the guaranty fund law so that it would apply only to Kansas residents. If a Kansas domestic life insurer became insolvent, this amendment would provide protection to Kansas residents but not residents of other jurisdictions even though they were insured by a Kansas company. Similarly, the law, as amended, would protect Kansas residents with respect to contracts issued by a foreign insurer even though the insurer's state of domicile had no guaranty fund law.

Second, annuity contracts are again proposed to be covered by the life and health guaranty fund. By action of the 1984 legislature, annuity contracts would be removed from coverage effective July 1, 1985; however, this proposal, in effect, suggests a reversal of the 1984 legislative action.

Third, a number of limitations on coverage under the guaranty fund are suggested by this proposal. There seems to be a growing belief that guaranty funds should provide reasonable protection from the adverse results of an insurance company insolvency but that such protection should not be so comprehensive that extraordinary profits from quasi-speculative purchases are guaranteed. The restrictions suggested are intended to accommodate this concept.

Finally, the premium tax offset currently available under both the life and health and property and casualty guaranty fund laws would be subject to a \$5,000,000 per year, per fund limit.

During the past year, various expressions of legislative concern about the guaranty funds, premium tax offsets, exposure of state's general fund, etc., have surfaced. This proposal is designed to address those concerns.

The Senate Financial Institutions and Insurance Committee will be requested to introduce this proposal.

2/14/85 Attachment I AN ACT relating to insurance; life and health insurance guaranty fund; restrict application to residents; coverage; limitations; maximum offset against premium taxes; amending K.S.A. 40-2906a, 1984 Supp. 40-3003, 40-3008, 40-3013, 40-3016 and repealing the existing sections.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

- Section 1. K.S.A. 40-3003 is hereby amended to read as follows: 40-3003.

  (a) This act shall provide coverage, under the policies and contracts specified in subsection (b) to persons who are the certificate holders, beneficiaries, assignees or payees of persons who are owners of such policies or contracts, or are insureds or annuitants under such policies or contracts and who are residents of this state.
- (b) This act shall apply to direct life insurance policies, health insurance policies, annuity contracts and contracts supplemental to life and health insurance policies and annuity contracts issued by persons authorized to transact insurance in this state at any time.
  - (c) This act shall not apply to:

- (1) Any such policies or contracts, or any part of such policies or contracts, under which the risk is borne by the policyholder;
- (2) Any such policy or contract or part thereof assumed by the impaired insurer under a contract of reinsurance, other than reinsurance for which assumption certificates have been issued;
- (3) Any such policy or contract issued by persons transacting business pursuant to the provisions of K.S.A. 40-202 and amendments thereto; and
- (4) Any annuity contracts except with respect to contractual obligations of impaired insurers for which the association has become liable prior to July 1, 1985.
- Sec. 2. K.S.A. 40-3008 is hereby amended to read as follows: 40-3008. In addition to the powers and duties enumerated in other sections of this act:
  - (a) If a domestic insurer is an impaired insurer, the association may, prior to an order of liquidation or rehabilitation, and subject to any conditions imposed by the association other than those which impair the contractual obligations of the impaired insurer, and approved by the impaired insurer and the commissioner:
  - (1) Guarantee or reinsure, or cause to be guaranteed, assumed, or reinsured, all the covered policies of the impaired insurer;
  - (2) Provide such moneys, pledges, notes, guarantees, or other means as are proper to effectuate subsection (1), and assure payment of the contractual obligations of the impaired insurer pending action under subsection (1);
    - (3) Loan money to the impaired insurer;
  - (b) If a foreign or alien insurer is an impaired insurer, the association may, prior to an order of liquidation, rehabilitation, or conservation, with respect to the covered policies of residents and subject to any conditions imposed by the association other than those which impair the contractual obligations of the impaired insurer, and approved by the impaired insurer and the commissioner:
  - (1) Guarantee or reinsure, or cause to be guaranteed, assumed, or reinsured, the impaired insurer's covered policies of residents;
  - (2) Provide such moneys, pledges, notes, guarantees or other means as are proper to effectuate subsection (1), and assure payment of the impaired insurer's contractual obligations to residents pending action under subsection (1);
    - (3) Loan money to the impaired insurer;
    - (c) If a domestic insurer is an impaired insurer under an order of

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liquidation or rehabilitation, the association shall, subject to the approval of the commissioner: 50

- (1) Guarantee, assume or reinsure, or cause to be guaranteed, assumed or reinsured the covered policies of the impaired insurer;
- (2) assure payment of the contractual obligations of the impaired insurer, and
- (3) provide such moneys, pledges, notes, guarantees, or other means as are reasonably necessary to discharge such duties.
- If the association fails to act within a reasonable period of time, commissioner shall have the powers and duties of the association, on behalf of the association, under this act with respect to such domestic impaired insurer.
- (d) If a foreign or alien insurer is an impaired insurer under an order of liquidation, rehabilitation, or conservation, the association shall, subject to the approval of the commissioner:
- (1) Guarantee, assume, or reinsure or cause to be guaranteed, assumed, or reinsured the covered policies of residents;
- (2) Assure payment of the contractual obligations of the impaired insurer to residents; and
- (3) Provide such moneys, pledges, notes, guarantees, or other means as are reasonably necessary to discharge such duties.

If the association fails to act within a reasonable period of time, the commissioner, on behalf of the association, shall have the powers and duties of the association under this act with respect to such foreign or alien impaired insurer.

- (e)(1) In carrying out its duties under subsections (c) and (d), the association may request that there be imposed policy liens, contract liens, moratoriums on payments, or other similar means and such liens, moratoriums, or similar means may be imposed if the commissioner:
- (A) Finds that the amounts which can be assessed under this act are less than the amounts needed to assure full and prompt performance of the impaired insurer's contractual obligations, or that the economic or financial conditions as they affect member insurers are sufficiently adverse to render the imposition of policy or contract liens, moratoriums, or similar means to be in the public interest, and
- (B) Approves the specific policy liens, contract liens, moratoriums, or similar means to be used.
- (2) Before being obligated under subsections (c) and (d) the association may request that there be imposed temporary moratoriums or liens on payments of cash values and policy loans and such temporary moratoriums and liens may be imposed if they are approved by the commissioner.
- (f) The association shall have no liability under this section for any covered policy of a foreign or alien insurer whose domiciliary jurisdiction or state of entry provides by statute or regulation, for residents of this state protection substantially similar to that provided by this act. for residents of other states.
- (g) The association may render assistance and advise to the commissioner, upon his request, concerning rehabilitation, payment of claims, continuations of coverage, or the performance of other contractual obligations of any impaired insurer.
- (h) The association shall have standing to appear before any court in this state with jurisdiction over an impaired insurer concerning which the association is or may become obligated under this act. Such standing shall extend to all matters germane to the powers and duties of the association, including, but not limited to, proposals for reinsuring or guaranteeing the covered policies of the impaired insurer and the determination of the covered policies and contractual obligations.

- (i)(1) Any person receiving benefits under this act shall be deemed to have assigned his rights under the covered policy to the association to the extent of the benefits received because of this act whether the benefits are payments of contractual obligations or continuation of coverage. The association may require an assignment to it of such rights by any payee, policy or contract owner, beneficiary, insured or annuitant as a condition precedent to the receipt of any rights or benefits conferred by this act upon such person. The association shall be subrogated to these rights against the assets of any impaired insurer.
  - (2) The subrogation rights of the association under this subsection shall have the same priority against the assets of the impaired insurer as that possessed by the person entitled to receive benefits under this act.
  - (j) The contractual obligations of the impaired insurer for which the association becomes or may become liable shall be as great as but no greater than the contractual obligations of the impaired insurer would have been in the absence of an impairment unless such obligations are reduced as permitted by subsection (e) but the association shall have no liability with respect to any portion of a covered policy to the extent that the death benefit coverage on any one life exceeds an aggregate of three hundred thousand dollars (\$300,000). not provide coverage under:
- 124 (1) any portion of a policy or contract not guaranteed by the insurer, or under which the risk is borne by the policy or contract holder;
  - (2) any policy or contract or part thereof assumed by the impaired or insolvent insurer under a contract of reinsurance, other than reinsurance for which assumption certificate have been issued;
- 129 (3) any annuity contract which is not annuitized and does not provide
  130 annuity purchase rates contractually guaranteed for ten or more years;
  - (4) any portion of a policy or contract to the extent that it is based:
  - (A) over the period of four years prior to the date on which the association becomes obligated with respect to such policy or contract, at a rate of interest which, averaged for the same four year period, exceeds the rate of interest calculated according to Moody's corporate bond yield average for the same four year period, and
  - (B) on and after the date on which the association becomes obligated with respect to such policy or contract, at a rate of interest which exceeds the rate of interest calculated according to Moody's corporate bond yield average on the date on which the association becomes obligated with respect to such policy or contract, minus one percentage point.
  - (5) any plan or program of an employer, association or similar entity to provide life, health, or annuity benefits to its employees or members to the extent that such plan or program is self-funded or uninsured, including but not limited to benefits payable by an employer, association or similar entity under (i) a multiple employer welfare arrangement as defined in section 514 of the employee retirement income security act of 1974, as amended; (ii) a minimum premium group insurance plan; (iii) a stop-loss group insurance plan; or (iv) an administrative services only contract; and
- 150 (6) any portion of a policy or contract to the extent that it requires
  151 experience rating dividends or credits, or requires any fees or allowances to
  152 any person, including the policy or contract holder, in connection with the
  153 service to or administration of such policy or contract.
- 154 <u>(k) The benefits for which the association may become liable shall in no event exceed the lesser of:</u>
- 156 (1) the contractual obligations for which the insurer is liable or would 157 have been liable if it were not an impaired or insolvent insurer, or
- 158 (2) with respect to any one life: (i) \$300,000 in life insurance death
  159 benefits, but not more than \$100,000 in net cash surrender and net cash
  160 withdrawal values for life insurance; (ii) \$100,000 in health insurance
  161 benefits, including any net cash surrender and net cash withdrawal values; (iii)
  162 \$100,000 in the present value of annuity benefits, including net cash surrender

- and net cash withdrawal values; and \$300,000 for all life insurance, health insurance and annuity benefits, including net cash surrender and net cash withdrawal values.
  - (1) The association may:
- 167 (1) Enter into such contracts as are necessary or proper to carry out the provisions and purposes of this act.
- 169 (2) Sue or be sued, including taking any legal actions necessary or proper for recovery of any unpaid assessments under K.S.A. 40-3009.
- (3) Borrow money to effect the purposes of this act. Any notes or other evidence of indebtedness of the association not in default shall be legal investments for domestic insurers and may be carried as admitted assets.
- (4) Employ or retain such persons as are necessary to handle the financial transactions of the association, and to perform such other functions as become necessary or proper under this act.
  - (5) Negotiate and contract with any liquidator, rehabilitator, conservator, or ancillary receiver to carry out the powers and duties of the association.
- 179 (6) Take such legal action as may be necessary to avoid payment of improper claims.
  - (7) Exercise, for the purposes of this act and to the extent approved by the commissioner, the powers of a domestic life or health insurer, but in no case may the association issue insurance policies or annuity contracts other than those issued to perform the contractual obligations of the impaired insurer.
  - Sec. 3. K.S.A. 40-3013 is hereby amended to read as follows: 40-3013. (a) Nothing in this act shall be construed to reduce the liability for unpaid assessments of the insureds of an impaired insurer operating under a plan with assessment liability.
    - (b) Records shall be kept of all negotiations and meetings in which the association or its representatives are involved to discuss the activities of the association in carrying out its powers and duties under K.S.A. 40-3008. Records of such negotiations or meetings shall be made public only upon the termination of a liquidation, rehabilitation, or conservation proceeding involving the impaired insurer, upon the termination of the impairment of the insurer, or upon the order of a court of competent jurisdiction. Nothing in this subsection shall limit the duty of the association to render a report of its activities under K.S.A. 40-3014.
    - (c) For the purpose of carrying out its obligations under this act, the association shall be deemed to be a creditor of the impaired insurer to the extent of assets attributable to covered policies reduced by any amounts to which the association is entitled as subrogee pursuant to K.S.A. 40-3008 subsection (h). All assets of the impaired insurer attributable to covered policies shall be used to continue all covered policies and pay all contractual obligations of the impaired insurer as required by this act. Assets attributable to covered policies, as used in this subsection, is that proportion of the assets which the reserves that should have been established for such policies bear to the reserve that should have been established for all policies of insurance written by the impaired insurer.
    - (d)(1) Prior to the termination of any liquidation, rehabilitation, or conservation proceeding, the court may take into consideration the contributions of the respective parties, including the association, the shareholders and policyowners of the impaired insurer, and any other party with a bona fide interest, in making an equitable distribution of the ownership rights of such impaired insurer. In such a determination, consideration shall be given to the welfare of the policyholders of the continuing or successor insurer.
- (2) No distribution to stockholders, if any, of an impaired insurer shall be made until and unless the total amount of assessments levied by the association with respect to such insurer have been fully recovered by the association.

and.

- (e) It shall be a prohibited unfair trade practice for any person to make use in any manner of the protection afforded by this act in the sale of insurance.
  - (f)(1) If an order for liquidation or rehabilitation of an insurer domiciled in this state has been entered, the receiver appointed under such order shall have a right to recover on behalf of the insurer, from any affiliate that controlled it, the amount of distributions, other than stock dividends paid by the insurer on its capital stock, made at any time during the five years preceding the petition for liquidation or rehabilitation subject to the limitations of subsections (2) to (4).
  - (2) No such dividend shall be recoverable if the insurer shows that when paid the distribution was lawful and reasonable, and that the insurer did not know and could not reasonably have known that the distribution might adversely affect the ability of the insurer to fulfill its contractual obligations.
  - (3) Any person who was an affiliate that controlled the insurer at the time the distributions were paid shall be liable up to the amount of distributions he received. Any person who was an affiliate that controlled the insurer at the time the distributions were declared, shall be liable up to the amount of distributions he would have received if they had been paid immediately. If two persons are liable with respect to the same distributions, they shall be jointly and severally liable.
  - (4) The maximum amount recoverable under this subsection shall be the amount needed in excess of all other available assets of the impaired insurer to pay the contractual obligations of the impaired insurer.
  - (5) If any person liable under subsection (3) is insolvent, all its affiliates that controlled it at the time the dividend was paid, shall be jointly and severally liable for any resulting deficiency in the amount recovered from the insolvent affiliate.
  - Sec. 4. K.S.A. 40-3016 is hereby amended to read as follows: 40-3016. (a) Unless a longer period has been allowed by the commissioner, a member insurer shall at its option have the right to show a certificate of contribution as an asset in the form approved by the commissioner pursuant to K.S.A. 40-3009, subsection (g), at percentages of the original face amount approved by the commissioner, for calendar years as follows:
    - (1) One hundred percent (100%) for the calendar year of issuance;
  - (2) eighty percent (80%) for the first calendar year after the year of issuance;
- 258 (3) sixty percent (60%) for the second calendar year after the year of 259 issuance;
- 260 (4) forty percent (40%) for the third calendar year after the year of issuance;
- (5) twenty percent (20%) for the fourth calendar year after the year of issuance.
  - (b) The insurer may offset the amount written off by it in a calendar year under subsection (a) above, against its premium tax liability to this state accrued with respect to business transacted in such year but such offset shall not exceed the insurer's proportionate part of \$5,000,000 in any one year as determined by the commissioner.
  - (c) Any sums acquired by refund, pursuant to K.S.A. 40-3009, subsection (f), from the association which have theretofore been written off by contributing insurers and offset against premium taxes as provided in subsection (b) above, and is not then needed for purposes of this act, shall be paid by the association to the commissioner and by him deposited with the state treasurer for credit to the general fund of this state.
- Sec. 5. K.S.A. 40-2906a is hereby amended to read as follows: 40-2906a.

  (a) Unless a longer period has been allowed by the commissioner, a member insurer shall at its option have the right to show a certificate of contribution as an asset in the form approved by the commissioner pursuant to subsection (c)

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- of K.S.A. 40-2906, at percentages of the original face amount approved by the commissioner, for calendar years as follows:
- 282 (1) One hundred percent (100%) for the calendar year of issuance;
- (2) eighty percent (80%) for the first calendar year after the year of issuance;
- 285 (3) sixty percent (60%) for the second calendar year after the year of 286 issuance;
- 287 (4) forty percent (40%) for the third calendar year after the year of 288 issuance; and
- (5) twenty percent (20%) for the fourth calendar year after the year of issuance.
  - (b) The insurer may offset the amount written off by it in a calendar year under subsection (a) against its premium tax liability to this state accrued with respect to business transacted in such year but such offset shall not exceed the insurer's proportionate part of \$5,000,000 in any one year as determined by the commissioner.
  - (c) Any sums acquired by refund pursuant to subsection (b) of K.S.A. 40-2906, from the association which have theretofore been written off by contributing insurers and offset against premium taxes as provided in subsection (b) of this section, and is not then needed for purposes of this act, shall be paid by the association to the commissioner to be deposited by the commissioner with the state treasurer for credit to the state general fund.
- 302 (d) The provisions of K.S.A. 40-2914 shall not apply to amounts written off under subsection (a) of this section.
- 304 Sec. 6. K.S.A. 1984 Supp. 40-3003, 40-3008, 40-3013, 40-3016 and 40-2906a are hereby repealed.
- Sec. 7. This act shall take effect and be in force from and after its publication in the statute book.