Approved	February	5,	1986
11pp10.00		Date	
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Agriculture			

MINUTES OF THE Senate COMMITTEE ON _ The meeting was called to order by _____Senator Allen

Chairperson

10:10 a.m. XXX on January 30

 $\underline{}$, 1986 in room423-S of the Capitol.

All members were present except:

Committee staff present:

Raney Gilliland, Research Department

Fred Carman, Revisor of Statutes Department

Conferees appearing before the committee:

Joan Finney, State Treasurer Ron Wilson, Farm Credit Services

Senator Allen called the Committee to order and then introduced and welcomed Joan Finney to the Committee.

Ms. Finney presented legislation for, "An Act to establish a farm foreclosure negotiation board and a home-quarter purchase fund; and to provide an appropriation". She gave Committee members copies of this proposed legislation (attachment 1).

Senator Karr made a motion the Committee introduce this proposed legislation. Senator Montgomery seconded the motion. Motion carried.

The Chairman introduced Ron Wilson and welcomed him to the Committee.

Mr. Wilson gave copies of his testimony to the Committee members (attachment 2). Mr. Wilson also used projected charts to show the restructure of the Farm Credit Banks which is now named "Farm Credit Services".

Mr. Wilson discussed Committee questions concerning restructuring and reorganization. The discussions included internal changes of staff reductions and salary freezes and office consolidations in order to save money. Mr. Wilson stated decisions to build new office buildings are made by the Board of Directors and monies from the federal government are by appropriation from Congress. The Farm Credit Services' loan officer and the borrower make the decision on whether the borrower must file bankruptcy. The Farm Credit Services appraises land they receive, because of foreclosure, at the current selling price; they then sell the land; they do not want to be in the business of owning land.

Senator Allen thanked Mr. Wilson and then adjourned the Committee at 11:03 a.m.

GUEST LIST

COMMITTEE: SENATE AGRICULTURE DATE: January 30, 1986 COMPANY/ORGANIZATION ADDRESS NAME (PLEASE PRINT) Manhattan intern for Sen. Kair Lawrence 151, National-Poutralia Alloney General

N ACT to establish a farm foreclosure negotiation board and a home-quarter purchase fund; and to provide an appropriation.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

SECTION 1. Definitions. As used in this Act, unless the context requires otherwise:

- "Board" means the credit review board, or its authorized agent where applicable.
- 2. "Farm" means a tract or tracts of land suitable for use in farming.
- 3. "Farmer" means a person involved in the production of an agricultural commodity.
- 4. "Fund" means the home-quarter purchase fund.
- 5. "Home-quarter" means a single contiguous tract of not more than one hundred sixty acres (64.75 hectares) which serves as the base unit of a farm and upon which the farm residence and buildings are located.

SECTION 2. Credit review board. The Governor shall appoint one member to serve as chairperson of the board who shall be confirmed by the Senate. The Senate majority leader and the Senate minority leader shall appoint one member each and the House majority leader and House minority leader shall appoint one member each. All board members shall serve four-year terms. The state treasurer shall serve as an ex-officio non-voting member of the board.

SECTION 3. Powers - Compensation and expenses. The board shall meet at the call of the chairman, as is necessary to fulfill its duties under this Act. The board shall serve as a negotiator between a farmer who is in danger of immediate foreclosure or who has received a notice of foreclosure on a farm and has petitioned the board, and any lender who holds a valid mortgage upon the property. The board may hire staff, subject to appropriations, to serve as negotiators for the board. Board members shall be paid compensation, subsistence allowance, mileage and other expenses as provided in K.S.A. 75-3223 and amendments thereto.

SECTION 4. Petition - Negotiation.

- Any farmer may petition the board for aid after receipt of a notice or foreclosure, or if the farmer is in danger of immediate foreclosure. Upon receipt of the petition, the board or its authorized agent shall enter into negotiations with the lender, on behalf of the farmer.
- 2. The board or its authorized agent shall negotiate with the lender in an attempt to extend the term of the loan, reduce the dollar amount of payments under the loan, or otherwise negotiate a settlement that will allow the farmer to reside in the farm residence and allow the farmer to continue to produce agricultural commodities. Any change in the terms of the mortgage must be approved by the lender and the farmer.

attachment: 1 1/30/86 Sen. ag.

- 1. If the board, or its authorized agent, is unable to mediate a settlement in the negotiation of a farmer's debt, the board may approve the purchase, refinancing, or redemption of the farmer's home-quarter. If the board approves the purchase, refinancing, or redemption of the home-quarter, it shall subsidize the interest rate paid by the farmer after credit has been obtained by the farmer from any governmental or private financial institution or agency. Other portions of the farm may be considered.
- 2. The board may only approve an interest subsidy if the farmer has the financial ability to meet all payments and financial responsibilities, including the payment of principal and interest on loans subsidized under this Act.

SECTION 6. Fund - Appropriation.

1. A revolving fund shall be maintained in the State Treasury for the subsidy of interest rates on home-quarter purchases, as provided in this Act. All moneys transferred into the fund, interest upon moneys in the fund, and payments to the fund are hereby appropriated for the purpose of providing subsidies in accordance with this Act.

SECTION 7. Interest rates - Repayment - Loan qualification. An interest subsidy may only be approved on the first fifty thousand dollars of principal loaned to the farmer for the purchase or refinancing of the home-quarter. The board may set the subsidized interest rate for any loan which shall not exceed the amount of interest actually charged on the first fifty thousand dollars of principal. The board may change the rate of subsidized interest payments due from the farmer annually, not to exceed the amount of interest actually charged on the first fifty thousand dollars of principal. The amount of any interest payments subsidized by the board must be added to the principal amount of the loan, and the lender shall repay this amount into the fund as it is repaid by the borrower. Repayment of the interest subsidy shall commence no later than five years from the time the subsidy is approved by the board. Loans approved by the board must be amortized and may have terms of up to forty years.

SECTION 8. Home-quarter - Appraised value. The board shall determine the appraised value of home-quarters for the purposes of this Act. In determining appraised value, the board shall receive testimony, from either party, on the value of the home-quarter as a single tract of land.

SECTION 9. Rules and Regulations. The board may adopt rules and regulations not in conflict with the provisions of this Act. The board may prepare or cause to be prepared such forms and contracts as are appropriate to carry out the provisions of this Act.

SECTION 10. Transfer - Appropriation. There is hereby authorized the transfer to the home-quarter purchase fund the sum of \$500,000 from the unclaimed property receipts in the State General Fund. For the period beginning with the effective date of this Act, all interest earnings on unclaimed property moneys shall be credited to the home-quarter purchase fund. Any funds transferred under this section are hereby appropriate to the home-quarter purchase fund for interest buydowns.

TESTIMONY OF

RON WILSON, VICE PRESIDENT

LEGISLATIVE SERVICES & MEMBER RELATIONS

FARM CREDIT SERVICES

FOR

HOUSE AND SENATE AGRICULTURE COMMITTEES

TOPEKA, KANSAS

JANUARY 30, 1986

attachment 2 1/30/86 Sen. ag. MR. CHAIRMAN, I AM RON WILSON FROM WICHITA, KANSAS. I AM THE VICE PRESIDENT FOR LEGISLATIVE SERVICES AND MEMBER RELATIONS OF FARM CREDIT SERVICES, AN AGRICULTURAL LENDING COOPERATIVE WHICH INCLUDES: THE FEDERAL LAND BANK OF WICHITA, PROVIDING LONG-TERM REAL ESTATE LOANS THROUGH THE FEDERAL LAND BANK ASSOCIATIONS; THE FEDERAL INTERMEDIATE CREDIT BANK OF WICHITA, WHICH PROVIDES FUNDS TO PRODUCTION CREDIT ASSOCIATIONS FOR SHORT- AND INTERMEDIATE-TERM FARM OPERATING LOANS; AND THE BANK FOR COOPERATIVES, WHICH OFFERS LOANS TO AGRICULTURAL AND RURAL UTILITY COOPERATIVES.

THE FARM CREDIT SYSTEM IS A NATIONWIDE SYSTEM OF

COOPERATIVELY OWNED BANKS AND ASSOCIATIONS ORGANIZED INTO TWELVE

FARM CREDIT DISTRICTS. EACH DISTRICT HAS A FEDERAL LAND BANK, A

FEDERAL INTERMEDIATE CREDIT BANK AND A BANK FOR COOPERATIVES. IN

ADDITION TO THESE DISTRICT BANKS, THERE IS ALSO A CENTRAL BANK

FOR COOPERATIVES IN DENVER, COLORADO, AND OVER 600 FEDERAL LAND

BANK ASSOCIATIONS AND PRODUCTION CREDIT ASSOCIATIONS NATIONWIDE.

THE FARM CREDIT SYSTEM IS THE LARGEST SINGLE LENDER TO

AMERICAN AGRICULTURE PROVIDING NEARLY ONE-THIRD OF THE CREDIT

MADE AVAILABLE TO AGRICULTURE. THE AMERICAN FARMER IS OUR FIRST

AND FOREMOST CUSTOMER FOR SHORT-TERM OPERATING LOANS, LONG-TERM

MORTGAGE LOANS, CREDIT SERVICE TO COOPERATIVES WHO SERVE

AGRICULTURE AND FINANCIALLY RELATED SERVICES.

IN KANSAS, WE WERE PROVIDING 1.8 BILLION DOLLARS IN LONG-TERM FEDERAL LAND BANK LOANS AND 193 MILLION DOLLARS IN SHORT-TERM PRODUCTION CREDIT ASSOCIATION LOANS TO FARMERS AND RANCHERS AS OF DECEMBER 31, 1985. WE SERVE OVER THIRTY THOUSAND FARMER/RANCHER BORROWERS IN KANSAS IN ADDITION TO OUR FARMER-OWNED COOPERATIVE BORROWERS.

MONEY TO FINANCE THE LOANS MADE BY FARM CREDIT BANKS AND ASSOCIATIONS PRIMARILY COMES FROM THE SALE OF FARM CREDIT SECURITIES TO INVESTORS IN THE NATION'S MONEY AND CAPITAL MARKETS. THESE SECURITIES ARE THE JOINT AND SEVERAL OBLIGATIONS OF ALL 37 FARM CREDIT BANKS AND ARE SOLD THROUGH A NATIONWIDE SELLING GROUP MANAGED BY THE FEDERAL FARM CREDIT BANKS FUNDING CORPORATION IN NEW YORK. FEDERAL FARM CREDIT BANKS CONSOLIDATED SYSTEMWIDE SECURITIES COMBINE THE FINANCIAL STRENGTH OF THE FARM CREDIT SYSTEM AND ARE BACKED BY THE NET WORTH AND ASSETS OF THE SYSTEM.

THE FARM CREDIT SYSTEM IS SECOND ONLY TO THE FEDERAL

GOVERNMENT IN TERMS OF THE VOLUME OF SECURITIES IT ISSUES. THIS

REFLECTS THE TREMENDOUS INVESTMENT CAPITAL NECESSARY TO MEET THE

CREDIT NEEDS OF THE AGRICULTURAL INDUSTRY.

THE FARM CREDIT SYSTEM IS MANDATED BY LAW TO SERVE ONLY
AGRICULTURE AND THEREFORE, WE ARE DIRECTLY AND DRASTICALLY
AFFECTED BY THE DETERIORATING FARM ECONOMY. NO FINANCIAL
INSTITUTION CAN SEPARATE ITSELF FROM THE FORTUNES OF ITS
CUSTOMERS. AS AGRICULTURE GOES, SO GOES THE FARM CREDIT SYSTEM.

1985 CALENDAR YEAR-END FINANCIAL RESULTS FOR THE FARM CREDIT
BANKS OF WICHITA HAVE NOT BEEN FINALIZED AT THIS TIME, BUT WE
STAND TO FACE OUR LARGEST EVER YEAR-END LOSSES. THE FARM CREDIT
BANKS OF WICHITA THIRD QUARTER LOSSES TOTALED 106.5 MILLION
DOLLARS. THESE LOSSES ARE THE RESULT OF DECLINING LAND VALUES,
INCREASING VOLUME OF NON-PERFORMING ASSETS, INCREASING PROVISIONS
FOR LOAN LOSSES, INTERNAL LOSS-SHARING AGREEMENTS, AND A GENERAL
DETERIORATION IN THE AGRICULTURAL ECONOMY.

THE LOSSES ARE SUBSTANTIAL AND WE ARE RESPONDING TO MEET

THESE CHALLENGES. JUST AS FARMERS ARE ADJUSTING TO HARD TIMES ON

THE FARM, SO THE FARM CREDIT SYSTEM IS MAKING ADJUSTMENTS AS

WELL.

THE NINTH FARM CREDIT DISTRICT -- ALSO KNOWN AS THE WICHITA DISTRICT, WHICH COMPRISES KANSAS, OKLAHOMA, COLORADO AND NEW MEXICO -- IS IMPLEMENTING A RESTRUCTURING PLAN TO IMPROVE SERVICE TO BORROWERS, POOL CAPITAL AND CUT COSTS IN AN EFFORT TO DEAL WITH THE FARM INCOME CRISIS. AS OF FEBRUARY 1, 1986, OUR CREDIT DELIVERY SYSTEM IN THE WICHITA DISTRICT WILL HAVE A NEW NAME: FARM CREDIT SERVICES. THE NEW NAME REFLECTS OUR COMMITMENT TO SERVING AGRICULTURE, AS WELL AS THE FACT THAT A NEWLY STRUCTURED CREDIT SYSTEM IS IN PLACE.

THIS REORGANIZATION IS THE RESULT OF A PROPOSED RESTRUCTURING PLAN WHICH OUR DISTRICT BOARD OF DIRECTORS RECOMMENDED AND STOCKHOLDERS IN SELECTED ASSOCIATIONS VOTED TO APPROVE LAST YEAR.

WICHITA DISTRICT FLBA AND PCA STOCKHOLDERS ATTENDED SPECIAL MEETINGS IN NOVEMBER AND EARLY DECEMBER TO VOTE ON THE CONSOLIDATION PROPOSAL TO MERGE ALL FLBAS AND PCAS INTO ONE DISTRICTWIDE FLBA AND PCA. DISTRICTWIDE, APPROXIMATELY 65 PERCENT OF THE FLBAS AND 59 PERCENT OF THE PCAS VOTED TO APPROVE CONSOLIDATION.

MEMBERS OF 23 FLBAS AND 17 PCAS APPROVED CONSOLIDATION. IN KANSAS, NINE OF 14 FLBAS AND 7 OF 11 PCAS VOTED TO APPROVE CONSOLIDATION. AS YOU CAN SEE, THE PERCENTAGE OF APPROVAL WAS HIGHER IN KANSAS THAN IN THE OTHER STATES. WE ARE PLANNING TO IMPLEMENT THE CONSOLIDATION FOR THOSE ASSOCIATIONS WHO APPROVED THE PLAN BY FEBRUARY 1, 1986. THOSE ASSOCIATION STOCKHOLDERS WHO VOTED NOT TO CONSOLIDATE WILL CONTINUE TO RECEIVE LENDING SERVICES THROUGH THEIR ASSOCIATION JUST AS THEY HAVE IN THE PAST.

DOCUMENTS FOR CHARTERING THE CONSOLIDATED FLBA AND THE CONSOLIDATED PCA WORKING TOGETHER UNDER JOINT MANAGEMENT HAVE BEEN SENT TO THE FARM CREDIT ADMINISTRATION FOR APPROVAL.

IN THE SHORT TERM, THE CONSOLIDATION WILL HELP TO SAVE MONEY,
ACHIEVE EFFICIENCIES OF OPERATION AND IMPROVE SERVICE. IN THE
LONG RUN, IT WILL HELP ASSURE A DEPENDABLE, VIABLE SOURCE OF
CREDIT THROUGH ALL OF OUR FARMER-OWNED COOPERATIVE LENDING
INSTITUTIONS.

THE CONSOLIDATED FLBA AND PCA WILL INCLUDE 40 ASSOCIATIONS IN OUR DISTRICT. THE REMAINING 31 ASSOCIATIONS WILL OPERATE INDIVIDUALLY AS THEY HAVE IN THE PAST UNDER BANK SUPERVISION AS AN IMPORTANT PART OF OUR CREDIT DELIVERY SYSTEM.

THE NINTH DISTRICT FLBA/PCA WILL BE HEADQUARTERED IN WICHITA, KANSAS. THERE WILL BE 11 ADMINISTRATIVE CENTERS LOCATED THROUGHOUT THE WICHITA DISTRICT TO HANDLE THE ADMINISTRATIVE WORK LOAD OF THE NINTH DISTRICT FLBA AND PCA. THEIR LOCATIONS IN KANSAS ARE: SALINA, MANHATTAN, EMPORIA AND WICHITA.

IN ADDITION, WE ESTIMATE THAT APPROXIMATELY 60 FARM CREDIT CENTERS WILL BE OPERATIONAL IN THE DISTRICT. EVERY COMMUNITY WHICH IS NOW SERVED BY A FULL-TIME FLBA AND/OR PCA WILL CONTINUE TO BE SERVED BY A FARM CREDIT SERVICE CENTER OR AN UNCONSOLIDATED FLBA AND/OR PCA. FARM CREDIT CENTERS WILL PROVIDE BOTH SHORT-TERM OPERATING LOANS AND LONG-TERM REAL ESTATE LOANS.

IN FACT, MANY KANSAS COMMUNITIES WHICH WERE PREVIOUSLY SERVED BY ONLY A FLBA OR PCA WILL NOW HAVE BOTH SHORT- AND LONG-TERM CREDIT. EACH CENTER WILL BE DELEGATED LOAN-MAKING AUTHORITY AND WILL HANDLE BOTH SHORT-TERM OPERATING LOANS AND LONG-TERM REAL ESTATE LOANS.

FOR THE TIME BEING, FARMERS AND RANCHERS SHOULD CONTINUE TO WORK WITH THE FLBA AND PCA OFFICES THAT ARE NOW SERVING THEM.

IT IS IMPORTANT TO NOTE THE SPECIFICS OF THE RESTRUCTURING PROPOSAL WERE DEVELOPED BY EIGHT DIFFERENT WORK GROUPS COMPOSED OF FARMER/RANCHER DIRECTORS, LOCAL ASSOCIATION OFFICERS AND BANK STAFF. PEOPLE IN THE FIELD WERE DEEPLY INVOLVED WITH DEVELOPING THE ORGANIZATIONAL STRUCTURE OF THE NEW ASSOCIATIONS.

FARMER/BORROWER CONTROL OF THE SYSTEM WILL CONTINUE ALTHOUGH STRUCTURED DIFFERENTLY THAN IT IS TODAY. THERE WILL BE A DISTRICT BOARD, ASSOCIATION BOARDS, A DISTRICTWIDE ADVISORY COMMITTEE, ADMINISTRATIVE CENTER BOARDS AND STOCKHOLDER COMMITTEES, ALL COMPOSED OF ELECTED FARMER/BORROWERS.

THE REORGANIZATION WILL IMPROVE SERVICE, CUT COSTS, ACHIEVE EFFICIENCIES AND POOL CAPITAL. THESE ACTIONS ARE ESSENTIAL TO MAINTAIN A VIABLE AND DEPENDABLE SOURCE OF CREDIT TO KANSAS AGRICULTURE.

IN ADDITION, IN 1985 THERE WERE OTHER SUBSTANTIAL MEASURES TAKEN TO CUT COSTS INTERNALLY. THESE MEASURES INCLUDED A 25 PERCENT STAFF REDUCTION IN THE FARM CREDIT BANKS OF WICHITA. EVEN WITH THESE REDUCTIONS, WE EXPECT TO PROFESSIONALLY HANDLE THE CREDIT NEEDS OF OUR BORROWERS.

EVEN WITH MORE EFFICIENT MANAGEMENT AND STREAMLINED

ADMINISTRATION, WE RECOGNIZE THAT WE CANNOT CONTROL OR GUARANTEE

THE FUTURE OF THE FARM ECONOMY. ALL OF OUR EFFORTS AND THE

EFFORTS OF OTHER GROUPS AND INDIVIDUALS CAUGHT IN A SPIRALING

DECLINE OF AGRICULTURE WILL BE FUTILE WITHOUT THE PROSPECT OF

LONG-TERM PROFITABILITY FOR U.S. AGRICULTURE.

IF CURRENT TRENDS CONTINUE, FARM CREDIT SYSTEM RESOURCES

COULD BE OVERBURDENED. TO PREVENT THIS POSSIBILITY, CONGRESS

PASSED AND PRESIDENT REAGAN SIGNED INTO LAW THE FARM CREDIT ACT

AMENDMENTS OF 1985.

THE LEGISLATION IS DESIGNED TO HELP EASE FINANCIAL STRESS IN THE FARM CREDIT SYSTEM AND HELP RESTORE STABILITY TO OUR FARMER-OWNED LENDING SYSTEM.

MR. CHAIRMAN, I THANK YOU FOR ALLOWING ME THE OPPORTUNITY TO APPEAR BEFORE YOU TODAY.

SUMMARY OF FARM CREDIT AMENDMENTS ACT OF 1985

(See Attachment #1)

THE FARM CREDIT COUNCIL IS THE TRADE ASSOCIATION REPRESENTING COOPERATIVE AGRICULTURAL LENDERS SUCH AS FARM CREDIT SERVICES.

LAST WEEK, OUR WICHITA DISTRICT FARM CREDIT COUNCIL BOARD OF DIRECTORS ADOPTED A POLICY STATEMENT EXPRESSING OUR SUPPORT FOR SOLUTIONS TO AGRICULTURAL PROBLEMS. IN THE LONG TERM, THAT MEANS MORE FARM INCOME. IN THE SHORT TERM, THAT MEANS OPERATING FCA AND THE CAPITAL CORPORATION IN A WAY THAT BENEFITS FARMER/BORROWERS.

(See Attachment #2)

IN SUMMARY, MR. CHAIRMAN, MANY PROBLEMS FACING AMERICAN AGRICULTURE ARE MACROECONOMIC IN NATURE. HOWEVER, THERE ARE STEPS WHICH THE KANSAS LEGISLATURE CAN TAKE WHICH WOULD BE HELPFUL.

ONE POSITIVE STEP WOULD BE TO ENACT H.B. 2635 TO CLARIFY THAT FARM CREDIT SYSTEM SECURITIES CAN BE USED AS COLLATERAL FOR EXCESS FUND DEPOSITS WHICH BANKS RECEIVE FROM THE STATE. FCS SECURITIES HAVE BEEN USED FOR THIS PURPOSE FOR MANY YEARS, BUT NO NEW FCS SECURITIES ARE NOW BEING ACCEPTED BY THE STATE TREASURER. H.B. 2635 WOULD CLARIFY THAT THESE SECURITIES CAN BE USED, WHICH WOULD BENEFIT KANSAS BANKS AND KANSAS FARM BORROWERS.

BEYOND THAT, WE MUST KEEP IN MIND THAT THE FUNDAMENTAL LONG-TERM SOLUTION FOR THE PROBLEMS FACING BOTH FARMERS AND LENDERS IS MORE FARM INCOME.

WE COMMEND YOU FOR YOUR CONCERN TOWARD KANSAS FARMERS AND RANCHERS AND WE WOULD BE HAPPY TO RESPOND TO ANY QUESTIONS YOU MAY HAVE.

Highlights of S. 1884

The Farm Credit Act Amendments of 1985

The Farm Credit Act Amendments of 1985 provides a mechanism for the Farm Credit System to use its available resources to provide financial assistance to System institutions, authorizes the Secretary of the Treasury to invest Congressionally-appropriated funds in the System and restructures the Farm Credit Administration into an arm's length regulator. The effective date of the Act is 30 days after enactment, however the effective date for chartering a new Capital Corporation is 60 days after enactment.

Reorganization of the Farm Credit Administration

The Farm Credit Administration (FCA), the Federal regulator of Farm Credit System institutions, will be reorganized and managed by a full-time, three-member Board, appointed by the President for staggered six-year terms. One board member will be designated by the President as the chairman. Appointments are required within 30 days of enactment of S. 1884, and only two members can be from the same political party. The two initial members appointed to terms of less than six years could be reappointed to a full term. Members appointed to fill unexpired terms of three years or less could also be reappointed to a full six-year term. The board will meet at least monthly.

The chairman will be the spokesman for both the board and the agency.

The current Federal Farm Credit Board (FFCB) will be abolished, however the FCA Chairman will have discretionary authority to appoint one or more advisory committees and may appoint existing FFCB members to one of those advisory committees. The present FCA Governor will continue to serve at the pleasure of the President until at least two members of the new FCA Board have been appointed and confirmed by the Senate and the Chairman designated.

New FCA Powers

Among the new powers of the restructured FCA are:

- o Issuance of cease and desist orders to banks and associations and their officers and directors.
- o Removal of officers and directors of banks and associations for violation of law, regulation, or cease and desist orders.
- o Merger of like System banks by the FCA Chairman if one of the banks has failed to meet its outstanding obligations.

Creation of New Capital Corporation

Within 60 days after enactment of the bill, the charter of the existing Farm Credit System Capital Corporation will be revoked; and the new Capital Corporation will be chartered by FCA. The new Corporation will succeed to the assets and obligations of the present Corporation. The new Capital Corporation will be capitalized through investments by System institutions.

The Capital Corporation will operate the System's financial self-help program. It will also purchase non-accrual loans and acquired properties (or interests therein) from System institutions.

According to the legislation, new financial assistance cannot be extended by the Capital Corporation to any System institution after December 31, 1990, unless the Congress authorizes it. This five-year sunset will not affect the Capital Corporation's other functions.

By December 31, 1987, the Farm Credit Administration will provide a report to Congress analyzing the operation of the Capital Corporation and making recommendations on an extension of its charter.

Backup Federal Assistance

The Secretary of the Treasury is authorized to purchase obligations of the Capital Corporation upon certification by FCA that: 1) the System needs financial assistance; 2)the System surplus and reserves have been committed to System self-help; 3) that further drain on reserves would jeopardize their ability to provide credit on reasonable terms; 4) senior executive officers of System institutions other than associations have frozen their salaries and benefits until government capital is repaid or five years, whichever occurs sooner.

Capital Corporation Board

The Capital Corporation will initially have a five-member board. Three members will be elected by the banks owning stock in the Capital Corporation on the basis of one-bank, one-vote. One member from an institution and a district that is (or is projected to be) a net contributor to the Capital Corporation; one from an institution and a district that is (or is projected to be) a net recipient.; and one elected at-large. Two members will be appointed by the FCA Chairman. If and when the Treasury invests government funds in the Capital Corporation, the board will be expanded to include a sixth director appointed by the Secretary of Agriculture. A seventh at-large member will be chosen by the other six board members and that member cannot come from either the Farm Credit System or the government. Members will serve staggered three-year terms; a chairman will be elected annually.

The Capital Corporation Board will choose a chief executive officer, subject to FCA approval. Since the Capital Corporation will be owned by the System, its officers and staff will not be government employees.

Capital Corporation Purpose, Powers & Responsibilities

The purpose of the Capital Corporation will be to ensure continued viability of the System through:

- o the effective redistribution of capital.
- o the purchase, restructuring and sale of nonaccrual loans and acquired properties from System institutions.

- o the providing of technical assistance and related services to System institutions in connection with the administration of their loan portfolios and in restructuring and refinancing loans of their borrowers.
- o the receiving and administering of Federal financial assistance.

The more significant powers and responsibilities of the Capital Corporation are to:

- o Require investments by System institutions in stock or obligations of the Capital Corporation in order to provide funds for financial assistance to System institutions and to make assessments to cover the Corporation's operating expenses, while protecting stock, allocated equities and participation certificates, pursuant to criteria designed to ensure that no institution's ability to continue to provide credit to eligible borrowers on reasonable and competitive terms is threatened.
- o Repay investments by System institutions when funds become available.
- o Require System institutions to sell to the Capital Corporation nonaccrual loans and acquired property as a condition of receiving financial assistance.
- o Acquire nonaccrual loans and interests in such loans and acquired properties at fair market value and to assume debt or other liabilities in connection with these acquisitions.
- o Restructure or liquidate acquired loans.
- o Make contracts with other System institutions for administration, servicing and restructuring of loans and loan related assets and managing of acquired properties.
- o Purchase from associations undergoing liquidation all performing loans not voluntarily purchased by other associations.
- o Join in issuing, or assume liability for outstanding Systemwide obligations, and to make payments of principal and interest thereon as required by FCA, that banks, primarily liable therefor, are unable to make. Systemwide obligations, joined in by the Capital Corporation shall be free from state and local taxes.
- o Borrow from commercial banks.
- o Sell acquired real property only after the former owner/borrower is notified and is not precluded from repurchasing.

Other Aspects of New Law

The new law also impacts other aspects of the Farm Credit System. For example:

- o Basic information with respect to interest rates must be provided to borrowers.
- o Each System institution shall establish a credit review committee which includes farmer board representation, and the majority of members shall be persons who were not involved in making the adverse credit decision.
- o Each local lending institution shall review all non-accrual loans to determine if they might be restructured as a result of this new legislation.
- o Restrictions are imposed on the sale by System institutions of surface rights without the underlying mineral rights and the sale of real property in tracts larger than a normal family farm in the vicinity for less than the fair market value price available from the Capital Corporation.
- o FCA is authorized to establish and maintain a central reserve for the System, effective January 1, 1991.
- o Stockholders must approve future joint management agreements.
- o The seventh district director shall be elected at-large by borrowers in the district.

Overchartering

Prohibits overchartering of disagreeing associations in cases of district-wide mergers of associations where one or more associations did not approve the merger. In the case of charters issued during calendar year 1985 for distriction wide new or merged associations, no overchartering of disagreeing associations will be permitted unless specifically agreed to by the board of the disagreeing association.

Establish National Commission on Agricultural Finance

The President will appoint a 15-member National Commission on Agricultural Finance. The commission will study methods to ensure the availability of adequate credit to agricultural producers and agribusiness, taking into account the long-term financing needs of the agricultural economy, and will study the roles of the commercial banks, the Farm Credit System, and the Farmers Home Administration in meeting those financial needs.

The President will name seven members. The Speaker of the House and the President pro tempore of the Senate will each name four. The commission must report to Congress within a year of enactment of the legislation.

WICHITA DISTRICT FARM CREDIT COUNCIL

STATEMENT

American agriculture is our nation's largest industry, generating 20 percent of our gross national product and employment for millions of Americans, while providing an abundant food supply for consumers in this country and abroad. Over the years, agriculture has become increasingly productive through the effective use of resources, technology and capital. Farmers have organized their own source of financing through the cooperative Farm Credit System, which is the largest single lender to American agriculture. Today, however, many family farmers are facing their most serious economic challenges.

Congress has now enacted legislation which, through the Farm Credit System Capital Corporation, can provide significant benefits to farm borrowers. This legislation must be implemented effectively in the short-term. However, the key to long-term success for both borrowers and lenders is a healthy and profitable farm economy.

Therefore, the Wichita District Farm Credit Council believes that:

- The United States should implement policies to improve farm income, which is the key to long-term success of agricultural borrowers and lenders.
- 2. As soon as possible, the President should appoint individuals with a knowledge of agriculture as chairman and board members of the Farm Credit Administration and the Farm Credit Administration should produce the necessary regulations so that the Capital Corporation can operate in the manner provided by recent farm credit legislation without delay.
- 3. The President, Congress and FCA should ensure that the Capital Corporation has sufficient resources so that it can provide substantial benefits to farmer, rancher and cooperative borrowers, with the goals of stabilizing land values, reducing upward pressure on interest rates, and benefiting the agriculture economy.