	Approved Date
MINUTES OF THE House COMMITTEE ONI	insurance
The meeting was called to order by Rep. Dale Sprag	Chairperson at
3:30 XXm./p.m. on January 27	, $19\underline{87}$ in room $\underline{521-S}$ of the Capitol.
All members were present except:	

Committee staff present:

Emalene Correll, Research Department Chris Courtwright, Research Department Bill Edds, Revisor's Office Deanna Willard, Committee Secretary

Conferees appearing before the committee:

Lee Wright, Farmers Insurance Group Sylvia Hoagland, Health Care Plus Dick Brummett, M.D., Health Care Plus

The meeting was called to order by the Chairman.

Mr. Lee Wright, Farmers Insurance Group, requested a bill which would address the stated value law, K.S.A. 40-905. The bill would concern only fires of incendiary origin on homes that are overinsured. In the event of a total loss, the insurance company would only need to pay replacement cost, rather than the face value of the policy. The purpose would be to reduce the incentive for arson. Rep. Brady moved that a preliminary bill be drafted, at which time the committee would take action as to its introduction; Rep. Brown seconded the motion. The motion carried.

Ms. Sylvia Hoagland, Health Care Plus, along with Dr. Dick Brummett, medical director of Health Care Plus, gave a presentation on Managed Care: HMO's, PPO's, and CMP's. (See Att. 1 for outline of their remarks, Att. 2 for the text of the presentation.) (Att. 3 - Health Care Plus Fact Sheet.) Health Care Plus is joining with EQUICOR in March, 1987. Committee members were given a booklet entitled "EQUICOR Healthcare Survey - V, A Survey of Hospital Patients and Other Heavy Users of Healthcare Services," from EQUICOR Equitable HCA Corporation, 195 Broadway, New York, NY 10007. Also, introduced was Mr. Doug Stratton, Health Care Plus.

The Health Care Plus conferees expounded on areas in which questions were raised. All HMO's must be licensed by the state; in addition, they may apply for federal qualification. They are required to provide all health services mandated by the state; the range of services is more extensive than indemnity insurance. There is usually no pre-existing condition clause. A "gatekeeper" is the primary care physician assigned to or chosen by each member who acts as a case manager and provides all services for which he is qualified to that member. If a member must be referred to another caregiver, the gatekeeper is responsible for the costs; the providers, thus, share in the risk. The cost to the members is based on a community rating, rather than being experience rated; managed care is basically for groups. Of the three types, HMO's have the most effective form of oversight.

PPO's are formed by negotiations between providers and purchasers. There is financial incentive for employees to use

CONTINUATION SHEET

MINUTES OF THE	House C	COMMITTEE ON	Insurance	,
room <u>521-S</u> , Statel	nouse, at3:30	aXX./p.m. on	January 27	19 <u>8</u> 7

the PPO providers; thus, the providers have a "guaranteed clientele." There are no specific regulations for PPO's; often an insurance company is involved, and regular regulations for insurance companies would apply.

Mr. Dick Brock, Kansas Insurance Department, presented for the minutes the updated version of Legislative Proposal No. 1, as well as Proposals No. 9 and 10, all of which were mentioned in his testimony to the committee on January 20, 1987. (Att. 4.) Copies of these proposals are being sent to each committee member.

The meeting was adjourned at 4:30 p.m.

Date: Jan. 27 1987

GUEST REGISTER

HOUSECOMMITTEE ON INSURANCE

NAME	ORGANIZATION	ADDRESS	PHONE
Lee Wright	Farmers Ins. GROUP	5925 Mission (s.	384-4500
Richard Harmon		Topeta	232-05-45
Dick Brummett, MD.	Health Cave Plus	Wichita	681-1152
Dyle stas STRATTON	Health Cage Blus	wichits	681-1152
Mula Jang	14C Ples	11/10hilas	13/6
Vhiki Rogers	Judicial Branch	301 W. 10+ TOppekg	1
Andra Lebano	Ks Gocsital Assoc.	TopeKa	233-7436
Sanono Sull	585		
Tallara Duncan	TOA	Topeka.	296-7483
Stan Vaughan	Pictorial Health Pane		268-0345
Many Eller Conlee	St. Francis Med. Center	Wichita KS. (316	267-9992
John Man	Laiser Pernanete	toreka	233-1903



MANAGED CARE: HMO'S, PPO'S, AND CMP'S 2959 North Rock Road

P.O. Box 780008

(316) 681-1152

Wichita, Kansas 67278-0008

Presented to the House Insurance Committee Chairman Dale Spraque

Changing Health Care and Health Insurance System

- Government and Market impetus for change
- Pre-paid vs. fee-for-service

Managed Care defined

- HMO's (Health Maintenance Organization)
- PPO's (Preferred Provider Organization) В.
- CMP's (Competitive Medical Plan)

III. HMO's

- Health delivery and insurance combined A.
- Variable operations and structures В.
- Basic health services C.
- Enrollment, eligibility and choice
- Risks and incentives
- Federal and State Regulations

PPO's: Preferred Provider Organizations IV.

- Forms and structures A.
- Enrollment, eligibility and choice
- Providers, buyers and payers
- D. Regulation
- State Regulation V.
- Kansas HMO's and PPO's VI.
- Trend toward national/multiple product insurance and VII. health care companies -- EQUICOR.

HOW COSTS ARE CONTROLLED BY HMOS

Many employers offer HMO coverage because they believe

- (1) the managed care aspects will lower health care costs.
- (2) and they want to give their employees a comprehensive benefit package at a fixed monthly budget.

HMOs have few out-of-pocket costs for members; the pre-paid fixed amount can be budgeted, and consumers don't have to complete claim forms.

The incentive in the HMO system is to control high costs while providing complete health care service. Patients in an HMO, on the average, spend fewer days in a hospital and other acute care settings. The overall costs are reduced by eliminating unnecessary hospitalization. Nationally HMOs experience 440 inpatient hospital days per 1000 enrollees vs. 800 inpatient days covered under insurance.

STATE LICENSING AND FEDERAL QUALIFICATION

All HMOs must be licensed in Kansas through the Kansas Insurance Commission. Many HMOs will also apply for federal qualification. You do not need to be federally qualified to offer HMO services. State Licensed Only HMOs may offer services to employers.

State Licensed HMOs must conform to state law as outlined. Like in indemnity products state regulation stresses adequacy of fiscal reserves. A federally qualified HMO has been approved by the Office of Prepaid Health Care for complying with a set of quality assurance and financial standards.

In order to be federally qualified, the HMO must conform to the 42 CFR which outlines the Health Benefits, Community rating requirements, availability and accessibility, organizational and fiscal requirements.

KANSAS STATUTE KSA - 40-3201 thru 40-3227 Health Maintenance Organization

Regulatory authority rests in the Commissioner of Insurance and covers application, contracts, investment and fiduciary responsibilities, rates and examinations, as well as the definitions, responsibilities, and powers of the HMO.

The original Legislation was drafted in 1974.

BASIC HEALTH SERVICES

All <u>federally qualified HMOs</u> must offer a basic level of health services and may offer supplemental health services. The combination of optional health services <u>vary</u> from company to company and are determined, as in indemnity, by the employer, based on need and cost.

In Kansas, the benefits offered under a State Qualified Only HMO is less specific covering broad categories.

Federally qualified HMOs are required to offer the following comprehensive services to all enrollees:

- Physician services (including consultant and referral)
- Inpatient and outpatient hospital services
- Diagnostic laboratory services
- Home health services
- Mental health services (including 20 outpatient visits)
- Preventive services
 - a. voluntary family planning services
 - b. periodic health examinations for adults
 - c. eye examinations for children
 - d. children's hearing examinations
 - e. pediatric and adult immunization
 - f. well-child care from birth
- Health education
- Medical social services

ELIGIBILITY, ENROLLMENT, AND COMMUNITY RATING

Generally, since HMOs are offered through employers, any employee and their family is eligible to join during an open enrollment period.

Few HMOs in Kansas enroll individuals outside of the employer group.

Only medicare beneficiaries under Medicare Risk Contract HMOs are enrolled individually.

Federally qualified HMOs are community and not experience rated. In Kansas, there are no specific provisions in statute preventing state licensed HMOs from experience rating. Review is on a case basis. As of now, there are no experience rated HMOs.

Most HMOs do not have pre-existing condition clauses.

CHOICE

Employees generally have a choice between regular indemnity type of insurance and the HMOs. HMOs generally fall into one of four basic organizational groups based on their relationship with their physicians:

- Staff Model
- Group Model
- Network Model
- IPA (Independent Physician Association)

PPOS (PREFERRED PROVIDERS ORGANIZATION)

WHAT IS A PPO

PPOs are the newest form of a managed system. There is no one definition of a PPO. Generally, PPOs are formed through negotiations between those who pay for care, employers and insurers, and providers who deliver care, hospitals, physicians, and practioners.

They combine health care financing and delivery by providing financial incentives to consumers to utilize a particular panel of providers.

HOW DO THEY WORK

Payers, employees or insurers, agree to encourage their employees or subscribers to use providers who have agreed to supply services at a lower cost. The PPO is usually reimbursed on a negotiated fee-for-service basis or on a predetermined set of charges for the services covered.

The agreement between the providers and payers should insure lower costs for the payer and a greater supply of patients for the providers.

Employees or subscribers generally may choose or not choose to use the provider panel; if they do not, they pay an additional charge. There is a financial incentive to the consumer to use the PPO.

There is generally an emphasis on strong utilization controls such as pre-certification, authorization, and concurrent reviews.

Like HMOs, control of cost is emphasized.

CHOICE AND SELECTION

Since PPOs are not specifically regulated in Kansas, it is not clear how many Kansans are currently enrolled. Estimates run over 100,000, with approximately 60,000 in Wichita and Sedgwick Counties alone. There are between 9-13 PPOs in Kansas. Kansas PPOs usually are sponsored by Insurance companies or hospitals and physicians jointly. Generally, they are offered long with indemnity health insurance. In any employers select triple option plans that include HMOs, PPOs, and health insurance.

Employers choose PPOs because they can offer premium savings. The employee gets to choose from a network of practitioners and participating hospitals.

The PPO is generally offered along with traditional health insurance allowing the PPO to give reduced costs. Consumers receive a financial incentive to use the PPO but may also use the regular health insurance offered.

STATE AND FEDERAL REGULATION

PPOs that are sponsored by insurance companies are regulated by the Insurance Commissioner through regulation of the company. Hospital and physician sponsored PPOs are not specifically regulated. Self-Insured PPOs have broad outlines under ERISA.

HOW DO HMOS WORK

HMO members <u>must use the HMO's organized</u> <u>services</u>. Referrals to all health Care is made by the HMO physician chosen by the member.

Hospital costs, preventive care, ancillary services, home health etc. are paid by the HMO according to the structure of the HMO.

Since the HMO is capitated, services must be provided through the HMO system for them to be paid. There are always provisions for payment for emergency and urgently needed services under the guidelines of each HMO.

Members select their physician from the doctor who works for or contracts with the HMO.

Generally, the physician selected becomes the Primary Care Physician (PCP) or the "Gatekeeper". The PCP oversees and directs the care by referring to specialists when needed, admitting to the hospital, and overseeing all other health services for the person.

This "Gatekeeper" system is essential to the HMO concept.

WHAT IS AN HMO

An HMO combines the delivery of Health Care and the insurance of health care into one organization (or legal entity).

HMOs provide or arrange for the delivery of all health care through physicians and hospitals they contract with or who work for them.

Usually, the HMO contracts with an employer to provide HMO health care to its employees as an alternative to regular health insurance.

A <u>fixed pre-paid charge</u> is paid to the HMO on a <u>capitated</u> basis to deliver the health care services.

These payments (pre-determined and fixed) are made on behalf of each person or family unit enrolled, usually paid monthly, regardless of the amount of actual services used by the member. The HMO must provide all the health care services agreed on.

If costs are higher than the capitations, the HMO loses money. If they stay below estimates they make money or increase reserves.

The incentive in a pre-paid system is to decrease utilization through more pre-ventive care, greater utilization controls, and emphasis on the whole health of the person rather than on a specific illness.

COMPETITIVE MEDICAL PLANS (CMPs)

There is no real certainty on what constitutes a CMP. The term was first used in TEFRA-Tax Equity and Fiscal Responsibility Act.

The term generally applied to Medicare patients under the provisions enacted in 1985, which allowed medicare to pay for Elderly beneficiaries care through HMOs. It allowed HMOs to contract with medicare to provide service to older person HMOs are offered on an individual basis, to medicare enrollees.

FACIS ABOUT GROWTH: HMOS AND POS

Kansas (Sept. 1986) U.S.A. (June 1986) 350,000 members 23.7 million members (Approx. 9/86) 10 HMOs State Certified 595 HMOs (1985) 8 Federally 438 Federally Qualified Oualified 2 State Licensed 157 State Licensed Only Onlv 9-13 PPOs 332 PPOs

Models:

- 2 Staff Models
- 1 Group Model
- 1 IPA
- 5 Combined IPA, Network, and Group Model
- 1 Non-operational for new members
- *Initial HMO regulation enacted 1974.
- *Only one HMO was in operation prior to 1981.
- *3 HMOs have begun since 1985.
- '4 HMO Applications are pending.
- *25% of the Insured Population are expected to be in HMOs by 1990.
- *40% of all Insured are supposed to be in PPOs and HMOs by 1990, reaching over 70 million.

Locations:

- *3 HMOs cover primarily Kansas counties
- *6 HMOs primarily serve Greater Kansas City area.

GUIDE TO MANAGED CARE: HMOs, PPOs, and CMPs

Today, there are major changes going on in both the health care and health insurance systems.

In response to rising costs and the need for greater efficiency and cost containment, a variety of alternatives have been developed to meet the market needs of Government and Business.

HMOs, PPOs, and CMPs are critical elements in these managed care systems.

We offer this brief guide to assist you in understanding HMOs and PPOs.

A GUIDE TO MANAGED CARE

HEALTH MAINTENANCE ORGANIZATIONS (HMOs)

PREFERRED PROVIDER ORGANIZATIONS (PPOs)

COMPETITIVE MEDICAL PLANS (CMPs)

HEALTH CARE PLUS OF AMERICA 2959 ROCK ROAD WICHITA, KANSAS 67226

House Insurance Committee
Jan. 27, 1987
Att. 2

HEALTH CARE PLUS OF AMERICA

FACT SHEET

- . Over 135,000 members
- 330 employees
 - 209 employees in Kansas
 - 175 employees in Wichita
- Network and IPA Model
- . KANSAS LOCATIONS
 - Wichita
 - Lawrence
 - Salina
 - Hutchinson
 - Topeka
 - Emporia
 - Manhattan
 - Johnson County Kansas City
 - Tri-County (McPherson, Marion, Harvey)
- . Counties or portions of Counties covered (34)
 - Jefferson, Leavenworth, Miami, Anderson, Franklin, Douglas Shawnee, Osage, Coffee, Lyons, Greenwood (P), Waubaunsee, Pottawatomie, Riley, Geary, Clay, Dickson, Morris, Chase, Butler, Sedqwick, Sumner, Kingman, Harvey, Marion, McPherson, Saline, Ottawa, Ellsworth, Rice, Reno, Stafford, Pawnee, Rush, Barton.



KANSAS INSURANCE DEPARTMENT

420 S.W. 9th

Topeka 66612-1678 913-296-3071

1-800-432-2484 Consumer Assistance Division calls only FLETCHER BELL Commissioner

MEMORANDUM

TO:

Committee on Insurance

House of Representatives

FROM:

Dick Brock

Kansas Insurance Department

SUBJECT:

Legislative Proposals No. 1, 9 and 10

DATE:

January 27, 1987

When I appeared before you on January 20, I noted that we were looking at updated "numbers" for inclusion in Legislative Proposal No. 1 which deals with no-fault automobile insurance. I also advised that Legislative Proposals No. 9 and 10 were not in your original packet as they had been finalized immediately prior to my appearance.

In view of the foregoing, the updated version of Legislative Proposal No. 1 as well as Proposals No. 9 and 10 are attached for the completion of your records.

Attachments

Explanatory Memorandum For Legislative Proposal No. 1

The primary purpose of Legislative Proposal No. 1 is to raise the personal injury protection benefits required by the no-fault law so that they keep pace with inflation. The no-fault law was enacted fourteen years ago by the 1973 legislature. Since that time, inflation has eroded the minimum benefits required by the law. As such, the benefits are no longer adequate to serve the purpose for which they were originally enacted.

To correct this problem, Legislative Proposal No. 1 increases the individual benefits within the personal injury protection package by the approximate corresponding increase in the Consumer Price Index since 1973. This will be of great advantage to many Kansans injured in automobile accidents because they will have more benefits available to compensate them more adequately for their injuries.

To maintain the same relationship between the personal injury protection benefits and access to general damages as was contemplated by the original law, it has also been necessary to adjust the threshold. This has been done by incorporating the general damages benefit and threshold provisions developed by the 1984 interim legislative committee. These are the same provisions that were incorporated in House Bill No. 2422 which is the most recent no-fault bill passed by the legislature except the dollar amounts have been adjusted to reflect the latest available CPI and earnings figures. With the introduction of "general benefits" - first party coverage for noneconomic loss - there is established a second threshold. This new threshold is reached when medical expenses or the value thereof equal \$1,500it is at this point that coverage for noneconomic loss (general benefits) is triggered. Thus, for those whose only interest is compensation for noneconomic loss, \$1,500 is the figure that should be compared to the current threshold of \$500. Further, this first party coverage, which begins when the value of medical expenses reaches \$1,500 continues until an At this point, additional \$1,500 in medical expenses have been incurred. \$3,000 in medical expenses have been incurred (\$1,500 + \$1,500) and the second threshold of \$3,000 has thereby been reached so that, without any gaps, an action may be brought seeking compensation for additional noneconomic losses.

Even with the increase in the dollar amount of the tort threshold, under Proposal No. 1 Kansans will still be able to sue for all damages in the vast majority of cases. Kansans are still going to be able to sue in every case for all property damages without any restrictions. Also, Kansans will still be able to sue in every case for all economic losses (whether past, present or future) without any restrictions. And, Kansans will still be able to sue in every case for the intangible pain and suffering damages where they have sustained permanent disfigurement, a loss of a body member, a permanent type of injury, a permanent loss of a bodily function, death, and when their injury is of a kind that requires more than \$3,000 in medical treatment. So, in all of these cases, Kansans will still have an unlimited right to sue for damages and these cases represent the vast majority of those that arise in Kansas. In addition, without the need to sue, they will receive compensation for non-economic loss when their medical expenses equal or exceed \$1,500.

Legislative Proposal No.1 is a recommendation which would greatly benefit the insuring public of the state of Kansas.

LEGISLATIVE PROPOSAL NO. 1

AN ACT relating to insurance; relating to the Kansas automobile injury reparations act; concerning personal injury protection benefits and tort threshold; amending K.S.A. 40-3103, 40-3104, 40-3105, 40-3109, 40-3113a, 40-3116 and 40-3117 and repealing the existing sections.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

- Section 1. K.S.A. 40-3103 is hereby amended to read as follows: 40-3103. As used in this act, the following words and phrases shall have the meanings respectively ascribed to them herein:
 - (a) "Commissioner" means the state commissioner of insurance.
- (b) "Disability benefits" means allowances for loss of monthly earnings due to an injured person's inability to engage in available and appropriate gainful activity, subject to the following conditions and limitations: (1) The injury sustained is the proximate cause of the injured person's inability to engage in available and appropriate gainful activity; (2) subject to the maximum benefits stated herein, allowances shall equal ene hundred-percent-(100%) 100% of any such loss per individual, unless such allowances are deemed not includable in gross income for federal income tax purposes, in which event such allowances shall be limited to eighty-five percent-(85%) 85%; and (3) allowances shall be made up to a maximum of not less than six-hundred-fifty-dollars-(\$650) \$1,400 per month for not to exceed one (1) year after the date the injured person becomes unable to engage in available and appropriate gainful activity.
 - (c) "Director" means the director of vehicles.
- (d) "Funeral benefits" means allowances for funeral, burial or cremation expenses in an amount not to exceed one-thousand-dollars-(\$1,000) \$2,500 per individual.
- (e) "Highway" means the entire width between the boundary lines of every way publicly maintained, when any part thereof is open to the use of the public for purposes of vehicular travel.

- 29 (f) "Implement of husbandry" means every vehicle designed or adapted 30 and used exclusively for agricultural operations and only incidentally 31 operated or moved upon the highways.
 - (g) "Insurer" means any insurance company, as defined by K.S.A. 40-201 and amendments thereto, duly authorized to transact business in this state and, which issues policies of motor vehicle liability insurance covering liability arising out of the ownership, operation, maintenance or use of a motor vehicle.
 - (h) "Injured person" means any person suffering injury.
 - (i) "Injury" means bodily harm, sickness, disease or death resulting from an accident arising out of the ownership, maintenance or use of a motor vehicle.
 - (j) "Lienholder" means a person holding a security interest in a vehicle.
 - (k) "Medical benefits" shall-meen means and includes allowances for all reasonable expenses, up to a limit of not less than two-thousand dollars-(\$2,000) \$6,500, for necessary health care rendered by practitioners licensed by the board of healing arts, surgical, x-ray and dental services, including prosthetic devices and necessary ambulance, hospital and nursing services; and such term also shall-include includes allowances for services recognized and permitted under the laws of this state for an injured person who relies upon spiritual means through prayer alone for healing in accordance with his-or-her such person's religious beliefs.
 - (1) "Monthly earnings" means: (1) In the case of a regularly employed person or a person regularly self-employed, ene-twelfth-(4/12) 1/12 of the annual earnings at the time of injury; or (2) in the case of a person not regularly employed or self-employed, or of an unemployed person, ene-twelfth (1/12) 1/12 of the anticipated annual earnings from the time such person would reasonably have been expected to be regularly employed. In calculating the anticipated annual earnings of an unemployed person who has previously been employed, the insurer shall average the annual compensation of such person for not to exceed five (5) years preceding the year of injury or death, during which such person was employed.
 - (m) "Motor vehicle" means every self-propelled vehicle of a kind required to be registered in this state, including any trailer, semitrailer

- or pole trailer designed for use with such vehicle, but such term shall does
 not include a motorized bicycle.
 - (n) "Operator" means any person who drives or is in actual physical control of a motor vehicle upon a highway or who is exercising control over or steering a vehicle being towed by a motor vehicle.
 - (o) "Owner" means a person, other than a lienholder, having property in or title to a motor vehicle, including a person who is entitled to the use and possession of a motor vehicle subject to a security interest held by another person; but such term does not include a lessee under a lease not intended as security.
 - (p) "Person" means an individual, partnership, corporation or other association of persons.
 - (q) "Personal injury protection benefits" means the disability benefits, funeral benefits, medical benefits, rehabilitation benefits, substitution benefits, general benefits and survivors' benefits required to be provided in motor vehicle liability insurance policies pursuant to this act.
 - (r) "Rehabilitation benefits" means allowances for all reasonable expenses, up to a limit of not less than two-thousand-dollars-(\$2,000) \$6,500, for necessary psychiatric services, occupational therapy and such occupational training and retraining as may be reasonably necessary to enable the injured person to obtain suitable employment.
 - (s) "Relative residing in the same household" means a relative of any degree by blood, marriage or adoption, who usually makes his-or-her such person's home in the same family unit, whether or not temporarily living elsewhere.
 - (t) "Security interest" means an interest in a vehicle reserved or created by agreement and which secures payment or performance of an obligation. The term includes the interest of a lessor under a lease intended as security.
 - (u) "Self-insurer" means any person effecting self-insurance pursuant to subsection (d) (f) of K.S.A. 40-3104 and amendments thereto or any nonresident self-insurer that has filed the form prescribed in subsection (b) of K.S.A. 40-3106 and amendments thereto.
 - $\hbox{(v) "Special mobile equipment" means every vehicle not designed or used } \\ \text{primarily for the transportation of persons or property and only } \\$

incidentally operated or moved over a highway, including but not limited to: Ditch-digging apparatus, well-boring apparatus and road construction and maintenance machinery such as asphalt spreaders, bituminous mixers, bucket loaders, tractors other than truck tractors, ditchers, leveling graders, finishing machines, motor graders, road rollers, scarifiers, earth moving carryalls and scrapers, power shovels and drag lines, and self-propelled cranes and earth moving equipment. The term does not include house trailers, dump trucks, truck mounted transit mixers, cranes or shovels, or other vehicles designed for the transportation of persons or property to which machinery has been attached.

- (w) "Substitution benefits" means allowances for appropriate and reasonable expenses incurred in obtaining other ordinary and necessary services in lieu of those that, but for the injury, the injured person would have performed for the benefit of himself-or-herself such person or his-or her such person's family, subject to a maximum of twelve-dollars-(\$12) \$25 per day for not longer than three-hundred sixty five-(365) 365 days after the date such expenses are incurred.
- (x) "Survivor" means a decedent's spouse, or child under the age of $\frac{18}{18}$ years, where death of the decedent resulted from an injury.
- "Survivors' benefits" means total allowances to all survivors for: Loss of an injured person's monthly earnings after his-or-her such person's death, up to a maximum of not less than six-hundred-fifty-dollars (\$650) \$1,400 per month; and (2) substitution benefits following the injured person's death. Expenses of the survivors which have been avoided by reason of the injured person's death shall be subtracted from the allowances to which survivors would otherwise be entitled, and survivors' benefits shall not be paid for more than one $\frac{(1)}{(1)}$ year after the injured person's death, less the number of months the injured person received disability benefits prior to his-or-her such person's death. For purposes of this subsection, monthly earnings shall include, in the case of a person who was a social security recipient or a retirement or pension benefit recipient, or both, at the time of such injured person's death, 1/12 of the annual amount of the difference between the annual amount of the social security benefits or the retirement benefits, or both, that such injured person was receiving at the time of such injured person's death and the annual amount of the social

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- security benefits or the retirement benefits, or both, that the survivor is receiving after the time of such injured person's death.
- 137 (z) "Uninsured motor vehicle" means any motor vehicle which is not
 138 included under an approved self-insurance plan of a self-insurer or for
 139 which there is not in effect a motor vehicle liability insurance policy
 140 meeting the requirements of this act.
- (aa) "Any workmen's compensation law" means the workmen's compensation act of Kansas, the United States longshoremen's and harbor workers' compensation act the federal employer liability acts, and any similar state or federal law.
- (bb) "General benefits" means an allowance of \$500 in the event medical

 benefits, as defined in this section, exceed \$1,500 and an allowance equal

 to the medical benefits, as defined in this section, exceeding \$1,500,

 except the total general benefits shall not exceed \$2,000.
- 149 Sec. 2. K.S.A. 40-3104 is hereby amended to read as follows: 40-3104.
- (a) Every owner shall provide motor vehicle liability insurance coverage in accordance with the provisions of this act for every motor vehicle owned by such person, unless such motor vehicle is:
- 153 <u>(1)</u> included under an approved self-insurance plan as provided in subsection (f) of this section or
- (2) included under a qualified plan of self-insurance approved by an agency of the state in which such motor vehicle is registered and the form prescribed in subsection (b) of K.S.A. 40-3106 has been filed or
 - (3) is expressly exempted from the provisions of this act.
- 159 (b) An owner of an uninsured motor vehicle shall not permit the
 160 operation thereof upon a highway or upon property open to use by the public,
 161 unless such motor vehicle is expressly exempted from the provisions of this
 162 act.
- 163 (c) No person shall knowingly drive an uninsured motor vehicle upon a
 164 highway or upon property open to use by the public, unless such motor
 165 vehicle is expressly exempted from the provisions of this act.
 - (d) Any person operating a motor vehicle upon a highway or upon property open to use by the public shall display, upon demand, evidence of financial security to a law enforcement officer.
- (e) No person charged with violating subsections (b), (c) or (d) shall be convicted if such person produces in court or in the office of the

arresting officer, within 20 days of the date of arrest, evidence of financial security for the motor vehicle operated, which was valid at the time of arrest. For the purpose of this subsection, evidence of financial security shall be provided by a policy of motor vehicle liability insurance, an identification card or certificate of insurance issued to the policyholder by the insurer which provides the name of the insurer and the policy number, a certificate of self-insurance signed by the commissioner of insurance or the completion of a form prescribed by the secretary of revenue signed by the insurer or an agent of the insurer certifying that at the time of arrest the motor vehicle was covered by motor vehicle liability insurance.

When the evidence of financial security provided by the owner is an insurance policy, an identification card or certificate of insurance or a certificate of self-insurance, the information will be recorded by the office of the arresting officer or the court on the form prescribed by the secretary of revenue as authorized by this subsection and forwarded immediately to the department of revenue. When evidence of insurance is provided by the owner on the form prescribed by this subsection such form will also be forwarded immediately to the department.

Upon receipt of such form, the department will mail the form to the named insurance company for verification that such insurance was in force on the date stated. It shall be the duty of insurance companies to notify the department within 30 calendar days of the receipt of such forms of any insurance that was not in force on the date stated.

(f) Any person in whose name more than 25 motor vehicles are registered in Kansas may qualify as a self-insurer by obtaining a certificate of self-insurance from the commissioner of insurance. The certificate of self-insurance issued by the commissioner shall cover such owned vehicles and those vehicles, registered in Kansas, leased to such person if the lease agreement requires that motor vehicle liability insurance on the vehicles be provided by the lessee. Upon application of any such person, the commissioner of insurance may issue a certificate of self-insurance, if the commissioner is satisfied that such person is possessed and will continue to be possessed of ability to pay any judgment obtained against such person arising out of the ownership, operation, maintenance or use of any motor vehicle described in this subsection.

Upon not less than five days' notice and a hearing pursuant to such notice, the commissioner of insurance may cancel a certificate of self-insurance upon reasonable grounds. Failure to pay any judgment against a self-insurer, arising out of the ownership, operation, maintenance or use of a motor vehicle registered in such self-insurer's name, within 30 days after such judgment shall have become final, shall constitute reasonable grounds for the cancellation of a certificate of self-insurance.

- (g) Any person violating any provision of this section shall be guilty of a class B misdemeanor, except that any person convicted of violating any provision of this section within three years of any such prior conviction shall be guilty of a class A misdemeanor.
- (h) In addition to any other penalties provided by this act for failure to have or maintain financial security in effect, the director, upon receipt of the accident report required by K.S.A. 8-1607, and amendments thereto, or a denial of such insurance by the insurance company listed on the form prescribed by the secretary of revenue pursuant to subsection (e) of this section and K.S.A. 8-1604, and amendments thereto, shall, upon notice and hearing as provided by K.S.A. 40-3118, and amendments thereto, suspend:
 - (1) The license of each driver in any manner involved in the accident;
- (2) the license of the owner of each motor vehicle involved in such accident, unless the vehicle was stolen at the time of the accident, proof of which must be established by the owner of the motor vehicle. Theft by a member of the vehicle owner's immediately family under the age of 18 years shall not constitute a stolen vehicle for the purposes of this section;
- (3) the registrations of all vehicles owned by the owner of each motor vehicle involved in such accident;
- (4) if the driver is a nonresident, the privilege of operating a motor vehicle within this state; or
- (5) if such owner is a nonresident, the privilege of such owner to operate or permit the operation within this state of any motor vehicle owned by such owner.
 - (i) The suspension requirements in subsection (h) shall not apply:
- (1) To the driver or owner if the owner had in effect at the time of the accident an automobile liability policy as required by K.S.A. 40-3107, and amendments thereto, with respect to the vehicle involved in the accident;

- (2) to the driver, if not the owner of the vehicle involved in the accident, if there was in effect at the time of the accident an automobile liability policy with respect to such driver's driving of vehicles not owned by such driver;
 - (3) to any person-qualified-as-a self-insurer under-subsection-(f)-of this-section as defined by K.S.A. 40-3103(u) and amendments thereto;
 - (4) to any person who has been released from liability, has entered into an agreement for the payment of damages, or has been finally adjudicated not to be liable in respect to such accident. Evidence of any such fact may be filed with the director; and
 - (5) to the driver or owner of any vehicle involved in the accident which was exempt from the provisions of this act pursuant to K.S.A. 40-3105, and amendments thereto.
 - (j) For the purposes of provisions (1) and (2) of subsection (i) of this section, the director may require verification by an owner's or driver's insurance company or agent thereof that there was in effect at the time of the accident an automobile liability policy as required in this act.

Any suspension effected hereunder shall remain in effect until satisfactory proof of financial security has been filed with the director as required by subsection (d) of K.S.A. 40-3118, and amendments thereto, and such person has met the requirements under subsection (i) and has paid the reinstatement fee herein prescribed. Such reinstatement fee shall be \$25 except that if the registration of a motor vehicle of any owner is suspended within one year following a prior suspension of the registration of a motor vehicle of such owner under the provisions of this act such fee shall be \$75.

- (k) The provisions of this section shall not apply to motor carriers of property or passengers regulated by the corporation commission of the state of Kansas.
- 269 (1) The provisions of subsection (d) shall not apply to new vehicle 270 dealers, as defined in K.S.A. 8-2401, and amendments thereto.
- Sec. 3. K.S.A. 40-3105 is hereby amended to read as follows: 40-3105.

 The following vehicles shall be exempt from the provisions of this act:
- 273 (a) Any motor vehicle owned by the government of the United States, any 274 state or any political subdivision of any state;

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- (b) an implement of husbandry or special mobile equipment which is operated only incidentally on a highway or property open to use by the public;
 - (c) a vehicle operated on a highway only for the purpose of crossing such highway from one property to another; and
- (d) a non-highway vehicle for which a non-highway certificate of title
 has been issued pursuant to K.S.A. 1976-Supp. 8-198, and amendments thereto,
 except when such vehicle is being operated pursuant to subsection (f) (g) of
 K.S.A. 1976-Supp. 8-198, and amendments thereto.
- Sec. 4. K.S.A. 40-3109 is hereby amended to read as follows: 40-3109.
- 285 (a) A self-insurer or the insurer of the owner of a motor vehicle covered 286 by a policy of motor vehicle liability insurance meeting the requirements of 287 this act shall pay any personal injury protection benefits which are 288 required to be provided by this act or in such owner's policy of motor 289 vehicle liability insurance for any injury:
- 290 (1) Sustained within the United States of America, its territories or 291 possessions or Canada by the owner while:
 - (A) Occupying a motor vehicle not excluded by subsection (a) of K.S.A. 40-3108 and amendments thereto; or
 - (B) not an occupant of a motor vehicle if the injury is caused by physical contact with a motor vehicle;
 - (2) sustained by a relative of the owner residing in the same household, under the circumstances described in paragraph (1) of this subsection, if the relative at the time of the accident is not the owner of a motor vehicle with respect to which a motor vehicle liability insurance policy is required by this act;
 - (3) sustained in this state by any other person while occupying such motor vehicle or, if a resident of this state, while not an occupant of such motor vehicle; if the injury is caused by physical contact with such motor vehicle, and the injured person is not the owner of a motor vehicle with respect to which a motor vehicle liability insurance policy is required under this act.
 - (b) If two or more insurers or self-insurers are liable to pay personal injury protection benefits for the same injury to any one person, the maximum benefits payable from all applicable policies shall be the highest limit of any one policy providing such personal injury protection benefits.

- The primary personal injury protection coverage shall be provided by the policy covering:
- 313 (1) The motor vehicle occupied by the injured person at the time of the accident; or
 - (2) the motor vehicle causing such physical contact.
 - Sec. 5. K.S.A. 40-3113a is hereby amended to read as follows: 40-3113a. (a) When the injury for which personal injury protection benefits are payable under this act are is caused under circumstances creating a legal liability against a tortfeasor pursuant to K.S.A. 40-3117 or the law of the appropriate jurisdiction, the injured person, his-or-her such person's dependents or personal representatives shall have the right to pursue his, or-her-or-their such person's remedy by proper action in a court of competent jurisdiction against such tortfeasor.
 - (b) In the event of recovery from such tortfeasor by the injured person, his or her such person's dependents or personal representatives by judgment, settlement or otherwise, the insurer or self-insurer shall be subrogated to the extent of duplicative personal injury protection benefits provided to date of such recovery and shall have a lien therefor against such recovery and the insurer or self-insurer may intervene in any action to protect and enforce such lien. Whenever any judgment in any such action, settlement or recovery otherwise shall be recovered by the injured person, his-or-her such person's dependents or personal representatives prior to the completion of personal injury protection benefits, the amount of such judgment, settlement or recovery otherwise actually paid and recovered which is in excess of the amount of personal injury protection benefits paid to the date of recovery of such judgment, settlement or recovery otherwise shall be credited against future payments of said personal injury protection benefits.
 - (c) In the event an injured person, his-or-her such person's dependents or personal representative fails to commence an action against such tortfeasor within eighteen (18) months after the date of the accident resulting in the injury, such failure shall operate as an assignment to the insurer or self-insurer of any cause of action in tort which the injured person, the dependents of such person or personal representatives of such person may have against such tortfeasor for the purpose and to the extent of recovery of damages which are duplicative of personal injury protection

- benefits. Such insurer or self-insurer may enforce same in his-or-her such 347 person's own name or in the name of the injured person, representative or 348 dependents of the injured person for their benefit as their interest may 349 appear by proper action in any court of competent jurisdiction.
- In the event of a recovery pursuant to K.S.A. 60-258a, the insurer 351 or self-insurer's right of subrogation shall be reduced by the percentage of 352 negligence attributable to the injured person. 353
- Pursuant to this section, the court shall fix attorney fees which 354 shall be paid proportionately by the insurer or self-insurer and the injured 355 person, his-or-her such person's dependents or personal representatives in 356 the amounts determined by the court. 357
- 40-40-3116 is hereby amended to read as follows: Sec. 6. K.S.A. 358 Insurers and self-insurers are hereby directed to organize and 3116. 359 maintain an assigned claims plan to provide that any person, who suffers 360 injury in this state may obtain personal injury protection benefits through 361 said plan if: 362
- Personal injury protection benefits are not available to the (1)363 injured person, except that personal injury protection benefits shall not be 364 deemed unavailable to any person suffering injury while he was the operator 365 or motor-driven cycle, for which the owner thereof has of a motorcycle 366 rejected personal injury protection benefits pursuant to subsection (f) of 367 K.S.A. 40-3107; 368
- (2) Motor vehicle liability insurance of-(or) self-insurance applicable 369 370 to the injury cannot be identified;
- Personal injury protection benefits applicable to the injury are 371 inadequate to provide the contracted-for benefits because of financial 372 inability of an insurer or self-insurer to fulfill its obligation; however, 373 benefits available through the assigned claims plan shall be excess over any 374 benefits paid or payable through the Kansas insurance guaranty association. 375 If the personal injury protection benefits are not paid by the Kansas 376 insurance guaranty association within the limitation of time specified in 377 this act, such benefits shall be paid by the assigned claims plan. Payments 378 made by the assigned claims plan pursuant to this section shall constitute 379 covered claims under K.S.A. 40-2901 et seq. 380
- If a claim qualifies for assignment under this section, the 381 (b) assigned claims plan or any insurer or self-insurer to whom the claim is 382

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- assigned shall be subrogated to all of the rights of the claimant against any insurer or self-insurer, its successor in interest or substitute, legally obligated to provide personal injury protection benefits to the claimant, for any of such benefits provided by the assignment.
 - (c) A person shall not be entitled to personal injury protection benefits through the assigned claims plan with respect to injury which he has sustained if, at the time of such injury, he was the owner of a motor vehicle for which a policy of motor vehicle liability insurance is required under this act and he failed to have such policy in effect.
 - (d) The assigned claims plan shall be governed by such rules and regulations as are necessary for its operation and for the assessment of costs, which shall be approved by the commissioner. Any claim brought through said plan shall be assigned to an insurer or self-insurer, in accordance with the approved regulations of operation, and such insurer or assignment, shall have the same rights and self-insurer, after the obligations it would have if, prior to such assignment, it had issued a insurance policy providing personal vehicle liability injury protection benefits applicable to the loss or expenses incurred or was a self-insurer providing such benefits. Any party accepting benefits hereunder shall have such rights and obligations as he would have if a motor vehicle liability insurance policy providing personal injury protection benefits were issued to him.
 - (e) No insurer may write any motor vehicle liability insurance policy in this state unless the insurer participates in the assigned claims plan organized pursuant to this section, nor shall any person qualify as a self-insurer pursuant to subsection (d) (f) of K.S.A. 40-3104 and amendments thereto, unless he such person agrees to participate in such assigned claims plan. Any insurer or self-insurer required to participate in the assigned claims plan who violates this subsection shall be assessed a civil penalty of not more than five-hundred-thousand-dollars-(\$5,000) \$5,000 for each policy he-issues issued or self-insurance certificate obtained in violation thereof.
 - Sec. 7. K.S.A. 40-3117 is hereby amended to read as follows: 40-3117. In any action for tort brought against the owner, operator or occupant of a motor vehicle or against any person legally responsible for the acts or omissions of such owner, operator or occupant, a plaintiff may recover

Legislative Proposal No. T (Continued)

419 damages in tort for pain, suffering, mental anguish, inconvenience and other 420 nonpecuniary loss because of injury only in the event the injury requires 421 medical treatment of a kind described in this act as medical benefits, having a reasonable value of five-hundred-dollars-(\$500) \$3,000 or more, or 422 423 the injury consists in whole or in part of permanent disfigurement, a fracture--to--a-weightbearing--bone-,--a--compound,--comminuted,--displaced--or 424 425 eompressed--fracture, loss of a body member, permanent injury within 426 reasonable medical probability, permanent loss of a bodily function or 427 Any person who is entitled to receive free medical and surgical 428 benefits shall be deemed in compliance with the requirements of this section upon a showing that the medical treatment received has an equivalent value 429 430 of at least five-hundred-dollars-(\$500) \$3,000. Any person receiving ordinary and necessary services, normally performed by a nurse, from a 431 432 relative or a member of his such person's household shall be entitled to include the reasonable value of such services in meeting the requirements of 433 434 For the purpose of this section, the charges actually made this section. for medical treatment expenses shall not be conclusive as to their 435 Evidence that the reasonable value thereof was an amount 436 reasonable value. different than from the amount actually charged shall be admissible in all 437 438 actions to which this subsection applies.

- 439 Sec. 8. K.S.A. 40-3103, 40-3104, 40-3105, 40-3109, 40-3113a, 40-3116 440 and 40-3117 are hereby repealed.
- Sec. 9. This act shall take effect and be in force from and after January 1, 1988, and its publication in the statute book.

Explanatory Memorandum For Legislative Proposal No. 9

This proposal suggests a relaxation of requirements regarding the errors and omissions liability coverage required as a condition of obtaining a Kansas broker's license. Specifically, it would remove the requirement that coverage remain in effect for 2 years after termination of the broker's license; that evidence of such coverage be provided the commissioner; that coverage be continuous; and, that any self-retention be covered by a faithful performance bond. Removal of the requirement for continuous coverage will, in turn, permit abrogation of a requirement that the Commissioner be provided 30 days advance notice of any cancellation.

The constriction in liability insurance markets has produced an environment where it is very difficult for brokers and excess lines agents to obtain errors and omissions coverage because of the unique Kansas requirements. This occurs at the same time insurance purchasers are in need of as many insurance market facilities as possible. As a result, a moderation of Kansas requirements seems to be in order even though doing so will reduce the public safeguards currently in place.

LEGISLATIVE PROPOSAL NO. 9

AN ACT relating to insurance; relating to applicants for a brokers license, requirements; errors and omissions coverage, amount; self retention; dishonesty bond, amount, form, cancellation.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

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Section 1. K.S.A. 40-3711 is hereby amended to read as follows: 40-Every applicant for a broker's license shall file--with--the 3711 commissioner, -- and -upon -- approval - such -- applicant's -- application, maintain in force while licensed and-for-at-least-two-years-following-termination-of such-license, --evidence-satisfactory -- to-the--commissioner-of an errors and omissions policy covering the individual applicant in an amount of not less than \$100,000 total liability limit per occurrence, subject to not less than \$100,000 annual aggregate for all claims made during the policy period; or, covering the applicant under blanket liability policy or policies, which policy or policies can include other coverage on an excess basis over \$100,000 primary, insuring other insurance agents or brokers in an amount of not less than \$500,000 total liability limit per occurrence subject to not less than \$500,000 annual aggregate for all claims made during the policy period. Such policy shall be issued by an authorized insurance company or as authorized by K.S.A. 40-246b or 40-246c, and amendments thereto, $-\frac{1}{2}$ be--continuous--in--form--and--shall--provide--coverage--acceptable--to--the commissioner for errors and omissions of the broker. Self-retention shall be permitted to a maximum of \$10,000 on policies covering an individual and \$50,000 on blanket liability policies covering the applicant. Self-retention in-excess-of-these-amounts-shall-be-permitted-only-upon-filing-with-the eommissioner--a--faithful--performance--bond--in--a--form--preseribed--by--the eommissioner .--- Such - bond - shall - be - continuous - in - nature - issued - by -a - surety authorized-to-transact-business-in-Kansas-and-be-in-a-principal-sum-equal-to the-amount-of-self-retention-in-excess-of-that-otherwise-permitted----In addition-to-such-errors-and-omissions-policy-and-faithful-performance-bond if-applicable, The applicant shall file with the commissioner a dishonesty bond in the amount of \$5,000 executed by an authorized surety company in

Legislative Proposal No. > (Continued)

- favor of the people of Kansas. Such bond shall be issued in a form prescribed by the commissioner and shall be continuous in nature. The
- 33 surety may cancel the bond upon 30 days' written notice to the commissioner.
- 34 Sec. 2. K.S.A. 40-3711 is hereby repealed.
- 35 Sec. 3. This act shall take effect and be in force from and after its
- 36 publication in the Kansas Register.

Explanatory Memorandum For Legislative Proposal No. 10

This proposal suggests a relaxation of requirements regarding the errors and omissions liability coverage required as a condition of obtaining a Kansas excess lines license. Specifically, it would remove the requirement that coverage remain in effect for 2 years after termination of the excess lines license; that evidence of such coverage be provided the commissioner; that coverage be continuous; and, that any self-retention be covered by a faithful performance bond. Removal of the requirement for continuous coverage will, in turn, permit abrogation of a requirement that the Commissioner be provided 30 days advance notice of any cancellation.

The constriction in liability insurance markets has produced an environment where it is very difficult for brokers and excess lines agents to obtain errors and omissions coverage because of the unique Kansas requirements. This occurs at the same time insurance purchasers are in need of as many insurance market facilities as possible. As a result, a moderation of Kansas requirements seems to be in order even though doing so will reduce the public safeguards currently in place.

LEGISLATIVE PROPOSAL NO. 10

AN ACT relating to insurance; relating to excess lines agents; errors and omissions coverage required.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF KANSAS:

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- Section 1. K.S.A. 40-246f is hereby amended to read as follows: 246f. Every applicant for an excess lines license shall file-with-the commissioner-and-upon-approval-of-such-applicant's-application maintain in force while licensed and-for--at-least--two-years-following--termination-of such-license, -- evidence - satisfactory -- to - the -- commissioner - of an errors and omissions policy covering the individual applicant in an amount of not less than \$100,000 total liability limit per occurrence, subject to not less than \$100,000 annual aggregate for all claims made during the policy period or covering the applicant under blanket liability policy or policies, which policy or policies can include other coverage on an excess basis over \$100,000 primary, insuring other insurance agents or brokers in an amount of not less than \$500,000 total liability limit per occurrence subject to not less than \$500,000 annual aggregate for all claims made during the policy period. Such policy shall be issued by an authorized insurance company or as authorized by K.S.A. 40-246b or 40-246c, and any amendments thereto, shall-be-continuous-in-form-and-shall-provide-coverage-acceptable-to-the eommissioner for errors and omissions of the excess lines agent. retention shall be permitted to a maximum of \$10,000 on policies covering an individual -- and -- \$50,000 on blanket liability policies covering Self-rentention-in-excess-of-the-aforesaid-amounts-shall-be permitted-only-upon-filing-with-the-commissioner-a-faithful-performance-bond in-a-form-prescribed-by-the-commissioner.--Such-bond-shall-be-continuous-in nature,-issued-by-a-surety-authorized-to-transact-business-in-Kansas-and-be in-a-principal-sum-equal-to-the-amount-of-self-retention-in-excess-of-that otherwise-permitted.
 - Sec. 2. K.S.A. 40-246f is hereby repealed.
- Sec. 3. This act shall take effect and be in force from and after its publication in the Kansas Register.