|            | 7-    |      |    |    |  |
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| Approved _ | March | 1.   | 19 | 88 |  |
| PP-0.0G    |       | Date |    |    |  |

| JOINT HOUSE AND MINUTES OF THE SENATE COMMITTEE ON ECONOMIC DEVELOPMENT.  |
|---|
| The meeting was called to order by Representative Phil Kline  Chairperson at  |
| 12:40 xxx./p.m. on Wednesday, February 24 , 1988 in room 313-S of the Capitol.  |
| All members were present except: Representatives Goosen, Dyck, Leach, Barkis, Baker, Gjerstad, Weimer, Foster, and R.H. Miller Excused. |
|   |
| Committee staff present:  |
| Lynn Holt, Research Department Elaine Johnson, Secretary  |

Conferees appearing before the committee: None.

Mary Allen, Secretary

The joint meeting of the Senate Economic Development Committee and the House Economic Development Committee was called to order at 12:40 p.m. by the Chairman of the House Economic Development Committee, Representative Phil Kline.

Chairman Kline introduced Dr. Tony Redwood, Executive Director of the Institute for Public Policy and Business Research at the University of Kansas.

Dr. Redwood introduced Norman Clifford, Director of the Kansas Econometric Model and Assistant Professor of Economics who accompanied him. Dr. Redwood spoke on economic forecasting and went over some of the highlights of the Institute's U.S. and Kansas Economic Forecasts for 1988. (Attachment 1).

Hil Chin

Discussion followed.

Meeting adjourned at 1:24 p.m.

## GUEST LIST

Harold C. Pitts Topeka Kent liass Kansas Ich Salina Paul Juhnson Topeka Lie & Glady Kausas Citi Saw Stanley MANK WAKENGHT SEN. FELECUANO LAURENCE Benne Donned Lawrence Self Jarobn. Gordon Lawrence Ka Black Republican Council. Laurence Tony Kedwood Homan Offere Lunence KU Youl E, Fleener Manhattan Kansas Fain Bureau Jan besch Lamond KDOC Dopeka Harlan Surldl Rick Kready KPL Gas Service Topeka SER Tourism Region Yates Center Brenda III. D. WAYNE ZIMMERMAN TOPEKA KDOC

# Institute for Public Policy and Business Research The University of Kansas

### U.S. AND KANSAS

## ECONOMIC FORECASTS FOR 1988

by

Norman Clifford
Director of the Kansas Econometric Model
Assistant Professor of Economics

Robert Glass Research Economist

Mohamed El Hodiri Professor of Economics Director of Economic Research

> Anthony L. Redwood Professor of Business Executive Director

Funding for the Kansas Economic Modeling Program at the Institute is provided by the State of Kansas.

February 24, 1988

Report No. 141

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#### Preface

The Institute for Public Policy and Business Research is pleased to present this forecast, which we generated using the Kansas Econometric Model and the Indiana University Econometric Model of the United States. This report includes an executive summary, an explanation of the modeling process and our assumptions in using it, forecasts for the U.S. and Kansas economies for 1988, and an appendix with detailed quarter-by-quarter forecasts for each sector.

The forecast and this report were prepared by Professor Norman Clifford, director of the Kansas Econometric Model. Robert Glass assisted with the preparation of forecasts. The Kansas Econometric Model is a long-term project of the Institute; Professor Clifford, Professor Mohamed El Hodiri, Dr. Gary Albrecht, and Robert Glass, among others, have been instrumental in its development. Professor Donald Lien has been responsible for the development of the supporting ARIMA model.

## **Executive Summary**

#### National Forecast

During 1988 real GNP growth will slow to 2.4 percent for the year compared with 2.7 percent for 1987. In the first half of the year, real GNP will grow at an annual rate of only 1.8 percent, but it will pick up to 3.3 percent in the latter half. We forecast that all the major components of GNP, consumption spending, investment spending, government purchases, and net exports, will grow in real terms during the year. Consumption spending and investment spending will grow more slowly during the first half of the year due to the October 1987 stock market crash.

However, the falling dollar will make U.S. goods cheaper abroad, reducing the trade deficit and boosting GNP. The trade-weighted average of the dollar will fall 10 percent in 1988 after falling 13 percent in 1987. Consequently, the U.S. trade deficit in real terms will fall from \$131.3 billion to \$112 billion during the year.

Real U.S. personal income will grow 1.8 percent. Due to social security tax increases, real disposable income will grow only 1.4 percent. Although this is an improvement over last year's 1.1 percent, it will be well below 1986 growth of 4.05 percent.

U.S. employment will grow steadily throughout 1988, though at a lower rate early in the year. It will average 1.8 percent for the year, which is significantly below the

## 1987 rate of 2.6 percent.

Slower growth will reduce pressure on prices so that inflation will average 4.7 percent for the year.

Table 1
The National Forecast--Summary

|  | 1984           | 1985           | 1986           | 1987           | 1988           |
|--|----------------|----------------|----------------|----------------|----------------|
| Real GNP<br>Growth Rate                  | 3501.4<br>6.78 | 3607.4<br>3.03 | 3713.3<br>2.93 | 3811.9<br>2.66 | 3904.4         |
| Rate of<br>Inflation                     | 4.27           | 3.55           | 1.92           | 3.80           | 4.70           |
| Civilian<br>Employment<br>Growth Rate    | 105.1<br>4.13  | 107.3<br>2.03  | 109.7<br>2.28  | 112.5<br>2.57  | 114.5<br>1.76  |
| Unemployment<br>Rate                     | 7.38           | 7.08           | 6.88           | 6.12           | 6.13           |
| 3-month rate<br>T-bills                  | 9.57           | 7.49           | 5.97           | 5.80           | 6.22           |
| Real Personal<br>Income<br>Growth rate   | 2878.5<br>5.56 | 2975.8<br>3.38 | 3094.8<br>4.00 | 3146.7<br>1.68 | 3205.2         |
| Real Disposable<br>Income<br>Growth Rate | 2469.8<br>5.91 | 2542.2<br>2.93 | 2645.2<br>4.05 | 2672.8<br>1.05 | 2708.8<br>1.35 |
| Real Net<br>Exports                      | -84.1          | -108.2         | -145.8         | -131.3         | -112.0         |

Our U.S. forecast, summarized in Table 1 above, is based on the Indiana University Econometric Model of the United States. To arrive at the preceding forecast, we have imposed major assumptions on that basic model:

- 1. The federal government will cut the budget beyond the Gramm-Rudman targets.
- The Federal Reserve will begin to exercise monetary restraint around the middle of 1988.

- World prices will grow 4.3 percent during the year.
- Growth in consumer spending will slow due to consumers' reactions to the stock market crash of 1987.

## Kansas Forecast

The Kansas forecast, summarized in Table 2, is based on the Institute's Kansas Econometric Model and on the national forecast given above.

Table 2
The Kansas Forecast--Summary

|   | 1984          | 1985          | 1986            | 1987           | 1988           |
|---|---------------|---------------|-----------------|----------------|----------------|
| Total<br>Employment<br>Growth Rate            | 1135.0        | 1173.8        | 1158.0<br>-1.35 | 1186.2<br>2.47 | 1194.4         |
| Wage & Salary<br>Employment<br>Growth Rate    | 960.7<br>4.26 | 967.9<br>0.75 | 982.8<br>1.54   | 997.7<br>1.52  | 1013.3<br>1.56 |
| Unemployment<br>Rate                          | 5.3           | 5.0           | 5.5             | 4.8            | 4.9            |
| Nominal<br>Personal<br>Income<br>Growth Rate  | 32076<br>8.04 | 34063<br>6.19 | 36042<br>5.81   | 37766<br>4.78  | 39645<br>4.98  |
| Real Personal<br>Income (82\$)<br>Growth Rate | 29686<br>4.13 | 30479<br>2.67 | 31544<br>3.49   | 31800<br>0.81  | 32148<br>1.09  |

The outlook for real personal income growth in the nation is not auspicious (1.8 percent), and the Kansas forecast is worse: In real terms Kansas personal income will grow only 1.1 percent. On the other hand, per capita personal income will closely track the nation, since Kansas population will not grow as fast as U.S. population. In

current dollars, wage and salary income will grow 5.8 percent, nearly the same rate as the nation (5.9 percent), but falling farm proprietors' income will dampen Kansas personal income growth.

In the same fashion falling farm employment will depress Kansas total employment, which will grow 0.7 percent in 1988 compared with 2.5 percent in 1987. But Kansas farm employment will fall 1.5 percent, while nonfarm wage and salary employment will grow 1.5 percent.

Figures for nonfarm wage and salary employment are more reliable than total employment figures, because data for self-employment and for farm employment are extremely difficult to collect. The trend has been for growth in wage and salary employment in Kansas to underperform the nation. During 1987 Kansas nonfarm wage and salary employment grew 1.5 percent, while U.S. growth was 2.4 percent. But during 1988 Kansas's growth rate of 1.6 percent will be nearer the national rate of 1.9 percent.

The leading sector for employment growth will be mining (8.7 percent), which makes up about 1 percent of total employment. Growth in service sector employment will be 2.4 percent in 1988 compared with 3.0 in 1987.

Employment will grow 2.3 percent in nondurable goods manufacturing in 1988. Within that sector, printing and publishing will lead with 2.7 percent growth. Employment in durable goods manufacturing will only grow 0.5 percent,

constrained mainly by a 1.4 percent reduction in transportation equipment manufacturing, which includes aircraft manufacturing. Forecasted employment growth for the entire manufacturing sector, which makes up 15 percent of the Kansas economy is 1.2 percent.

Wholesale trade will grow 2.2 percent (-0.4 percent in 1987), retail trade employment will grow 1.9 percent (2.6 percent in 1987), construction employment will grow 1.2 percent (-2.0 percent in 1987), transportation and utilities will grow 0.8 percent (0.8 percent in 1987), and finance, insurance and real estate will not grow, although this sector grew 2.2 percent last year.

#### Introduction

Forecasts produced at the Institute for Public Policy and Business Research at the University of Kansas predict a slowdown in both the U.S. and Kansas economies in 1988, but do not indicate the occurrence of a recession during the year. The forecasts are generated by simultaneous equation econometric models, and the parameters of the models are estimated using historical data. We based our U.S. forecasts on the Indiana University Econometric Model of the United States. Kansas forecasts come from the Kansas Econometric Model, under development at the Institute for Public Policy and Business Research at the University of Kansas.

Each model has variables whose values are determined within the model, so-called endogenous variables, and variables whose values are determined outside the model, so-called exogenous variables. The national model has 250 endogenous variables and 57 exogenous variables, and the Kansas model has 90 endogenous variables and 23 exogenous variables. In the U.S. model, exogenous variables relate to national economic policies or to the international economy as it affects the United States. Examples of exogenous variables for the U.S. model are government spending levels, federal tax policies, the size of the money stock, the quantity of imported oil and petroleum products, and the price deflator for imported oil. In the Kansas model, exogenous variables are national variables that affect the

performance of the Kansas economy, such as gross national product, the consumer price index, and interest rates.

Given this framework, we determined the exogenous variables for the national model, choosing a likely scenario for national economic policies and the behavior of the rest of the world. We use the national model to forecast the values of the endogenous national variables, which we in turn use as exogenous data for the Kansas model. The Kansas model forecasts the endogenous Kansas values. Thus, the quality of both the national and Kansas forecasts depends in part on the ability of the forecaster to predict national economic policies and the behavior of the rest of the world during the forecast period.

The forecasts presented here are based upon our assumptions about the exogenous events that are driving the models:

- 1. The federal government will exercise some degree of fiscal restraint, cutting the budget beyond the Gramm-Rudman targets. In particular, government expenditures will still grow 3.69 percent in 1988, but government receipts will grow even faster, at an 8.83 percent annual rate, reducing the deficit to \$114.5 billion for 1988, down from \$155.6 billion in 1987. Most of the increase in receipts will come from contributions to social insurance, which will grow at a 10.42 percent annual rate, or \$36.2 billion, and personal tax and non-tax receipts, which will grow at an annual rate of 8.62 percent or \$34.8 billion.
- 2. After responding to the stock market crash by injecting money into the economy, the Federal Reserve will begin to exercise monetary restraint around the middle of 1988. During 1988, M2 will grow 4.77 percent, and M1 will grow 3.72 percent.
- 3. World prices will grow at an average rate of 4.3

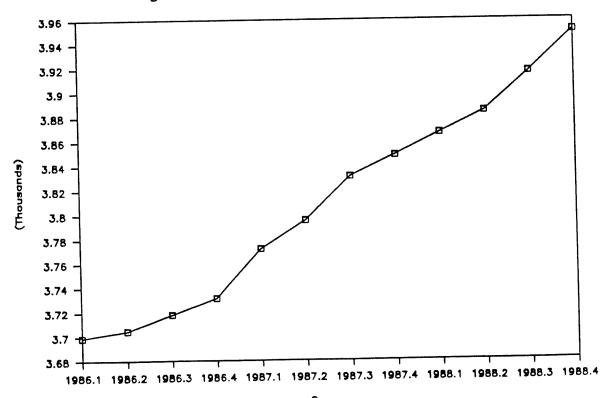
percent, and world oil prices will grow at 4.8 percent.

4. Growth in consumer spending will slow during 1988. The stock market crash of October 1987 reduced nominal wealth for some consumers and left others feeling that the world is becoming riskier. We assume that these wealth effects of the crash are small and short-lived. In particular, we assume that real consumer spending did not grow at all in the last quarter of 1987 (after growing at a nearly 5 percent annual rate in the third quarter) and will grow only very slowly, at a 1.5 percent annual rate, for the first half of 1988. It will pick up in the second half of the year however, growing at an annual rate of 3 percent during that period. For the year, real consumer spending will grow at a rate of 1.95 percent, just under its 2 percent rate of growth for 1987.

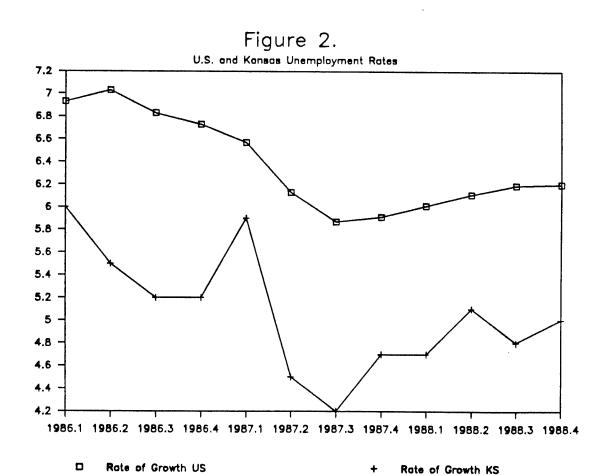
## National Forecast

Given these assumptions, the national forecast for 1988 is for slow economic growth, especially in the first half of the year, but no recession. The path of real gross national product, which is illustrated in Figure 1, captures the essential story of the national economy for the year. For the first half of 1988 the economy will be sluggish, with real GNP growing at only a 1.8 percent annual rate. In the latter half of the year, as the effects of the stock market crash wear off, the economy will pick up and real GNP will grow at an annual rate of 3.3 percent over that period. Real GNP will grow 2.43 percent for the entire year, in spite of the less than 2 percent growth in real consumption spending.

Figure 1. Gross National Product



U.S. employment will grow consistently throughout 1988, averaging 1.8 percent, significantly below its average growth rate of 2.6 percent in 1987. Slower growth of the economy will cause unemployment, which crept below 6 percent in the last two quarters of 1987, to edge above 6 percent in the first quarter of 1988 and to increase gradually throughout the year (Figure 2). The average for the year will be 6.1 percent, about the same as for 1987.



Slower growth will also reduce pressure on prices, and the inflation rate as measured by the rate of change of the consumer price index will gradually decline during 1988 (Table 3). The average for the year will be 4.7 percent, arate which is high relative to the rates of the past two years but still within what many would consider to be an acceptable range.

Table 3 Forecasted Rate of U.S. Inflation

|       | Q1   | Q2    | Q3   | Q4   |
|-------|------|-------|------|------|
| 1988  | 4.81 | 4.47  | 4.20 | 4.05 |
| 1987* | 5.27 | 4.90  | 3.88 | 3.60 |
| 1986* | 1.60 | -1.30 | 2.43 | 2.66 |

\*Historical data are provided for 1986 and the first three quarters of 1987.

Another effect of the stock market crash and the temporary cooling off of the economy will be to reduce inflationary expectations. Lower expectations of inflation, along with reductions in the federal deficit and some easing of monetary policy will put downward pressure on interest rates during the last quarter of 1987 and the early part of 1988. However, the more restrictive monetary policy beginning in the second quarter of 1988 will cause interest rates to rise gradually over the last three quarters of the year. On average interest rates will be up about one-half of a percentage point over those of 1987. Figure 3 shows the forecasted interest rates on three-month treasury bills, the

prime lending rate, and the AAA bond rate.

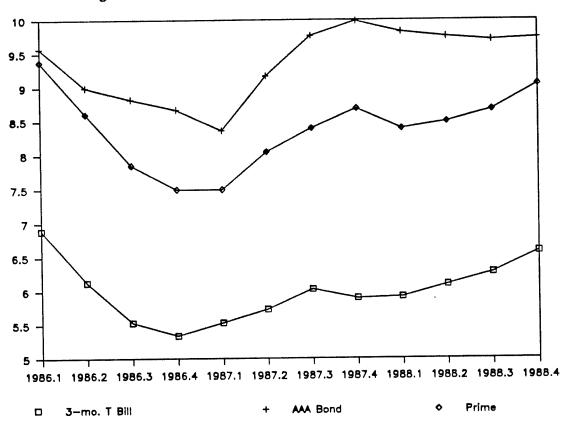


Figure 3. Forecasted Interest Rates

Consumption spending, investment spending, government purchases and net exports, the components of gross national product, will show varying real rates of growth during 1988. Although real consumption spending will grow at less than 2 percent for the year, the rate of growth will be significantly higher for some types of consumption. The biggest gain in consumption, 3.05 percent, will come in services, with real consumption of electricity and gas increasing 7.17 percent. The next biggest gain, 2.24 percent, will be in durable goods, although automobile

purchases by consumers will fall slightly in real terms. Consumer purchases of nondurable goods will be only slightly higher than their 1987 level in real terms.

Real nonresidential fixed investment will increase 3.99 percent, with all of the growth coming in producers' durable equipment. Real residential investment will increase 1.07 percent. The increase in business inventories will be smaller in 1988 than in 1987 as firms adjust to the new higher inventory levels built up in recent quarters.

Purchases of goods and services in real terms by all levels of government will increase 2.24 percent, with federal defense purchases increasing 2.07 percent and federal nondefense purchases increasing 1.60 percent.

The declining trade deficit will boost real GNP growth as the dollar continues to fall. A trade-weighted average of the dollar will fall 10.19 percent in 1988 after falling 13.27 percent in 1987. As a result, real exports will rise 9.3 percent to \$459.6 billion, while real imports increase only 3.58 percent to \$571.6 billion, reducing the real trade deficit from \$131.3 billion to \$112 billion. However, because the value of the dollar is declining, the value of imports in current dollars will grow much more quickly relative to the value of exports, and the trade deficit in current dollars will keep increasing, from \$117.1 billion in 1987 to \$126.1 billion in 1988.

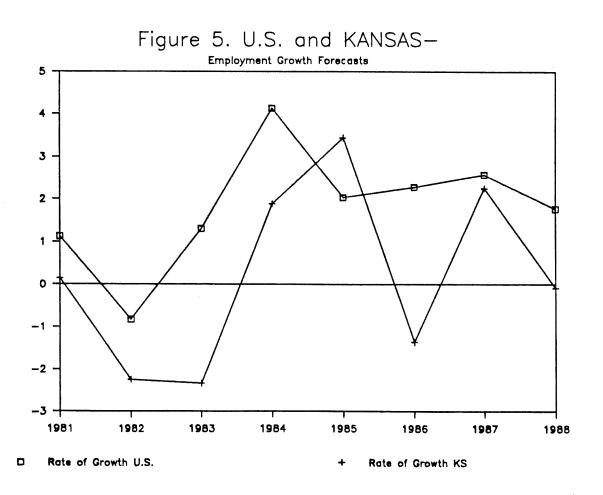
U.S. personal income in current dollars will grow 5.7

percent in 1988 compared with 5.8 percent in 1987. Figure 4 shows current dollar growth patterns since 1981. Real personal income will grow 1.8 percent in 1988. Disposable income will grow less than personal income, due to social security tax increases. Disposable income will grow 5.2 percent in current dollars, 1.4 in real terms.

Figure 4. U.S. and Kansas-Personal Income Growth Forecasts 10 . Rate of Growth US Rate of Growth KS

### Kansas Forecast

The slowdown in the national economy will be mirrored in the performance of the Kansas economy. This is not unusual: the Kansas economy has followed the national business cycles since 1960. As can be seen by comparing growth rates of employment and personal income in Kansas with their national counterparts in Figures 4 and 5, Kansas will grow even more slowly than the nation in 1988.



On average, Kansas employment will grow 0.7 percent in 1988. Kansas wage and salary employment by place of work will grow 1.6 percent in 1988, compared with 1.9 percent in the nation. But Kansas farm employment will fall 1.5 percent, while nationally farm employment will fall only 1.3 percent. With employment and the labor force growing roughly at a modest 0.7 percent, unemployment will be up slightly, from 4.8 percent in 1987 to 4.9 percent in 1988. Figure 2 includes the quarterly forecast for the Kansas unemployment rate.

Kansas employment growth will vary within sectors. Employment in manufacturing of nondurable goods will grow at 2.3 percent, with employment in printing and publishing leading the way at 2.7 percent. Following long-term national trends, employment in durable goods manufacturing will increase at a very modest 0.5 percent.

In Kansas, durable goods manufacturing will be constrained mainly by a 1.4 percent reduction in employment in transportation equipment. Two conflicting forces are at work in the transportation equipment industry. On the one hand, the continuing fall in the dollar should help to stimulate orders for aircraft from abroad. On the other hand, the slowdown in the national economy will reduce orders for private aircraft, and the expected budget cuts will result in fewer military orders.

Employment growth in sectors outside of manufacturing

will also exhibit considerable variance. Employment in services will grow 2.4 percent (3.0 percent in 1987). Wholesale trade employment will grow 2.2 percent after falling 0.4 percent in 1987. Retail trade will grow 1.9 percent, compared with 2.6 percent in 1987. Employment in construction will grow 1.2 percent, compared with a 2 percent drop in 1987.

Government employment in Kansas will increase 0.7 percent (-0.8 percent in 1987), with a -2.2 percent drop in federal government employment more than offset by a 1.2 percent increase in state and local government employment. Federal employment represents only about 15 percent of total government employment in Kansas.

Employment will also be nearly stable in transportation and utilities (0.8 percent). Finance, insurance, and real estate employment will not grow in 1988.

For 1988, Kansas personal income in real terms will grow 1.1 percent during 1988, well below the national rate of 1.8 percent. Real Kansas wage and salary income will grow 2.2 percent, but falling farm proprietors' income and increasing contributions to social insurance will depress the total. However, as Figure 6 shows, in per capita terms personal income will continue to closely track the nation because of our nearly stable population level.

## The Role of Econometric Modeling

In judging the reliability of forecasts generated from an econometric model, it is important to clarify the role of the model in the forecasting process. Econometric modeling is not a technique that allows us to do away with the judgement of the forecaster. Rather it complements that judgement. In fact, the forecaster's judgement is required to get the model to produce any forecasts at all, since the forecaster must predict the path of government policies and other exogenous events. Thus one possible source of errors in the forecasts is the forecaster's inability to accurately predict the course of exogenous events.

A second possible source of error in the forecasts comes from the fact that the model specifies economic relationships inexactly. There are two reasons for this lack of total precision. One is that the model must necessarily be a simplification of the real world, if for no other reason than that the available economic data are incomplete. The other is that the quantitative relationships are estimates, based on relatively few observations of the economy in the past, and thus can never be guaranteed to exactly capture behavior over the whole range of economic activity.

A third possible source of error is that even if we were to have an exact model of the economy as it was yesterday, the structure of the economy may change:

Tomorrow's economy may be fundamentally different from the past economy that we have been modeling. If so, we may be forecasting the future based upon an irrelevant past.

Given all the possible sources of error in the forecasts, why should one place any faith in the forecasts generated by these econometric models, especially given alternatives such as informal "judgmental" forecasts and pure time series forecasts? As we have already noted, the use of an econometric model does not limit the role of the forecaster's judgement. If a judgmental forecaster uses his best judgement to predict that the government's budget will be reduced by \$45 billion and that therefore GNP will grow only 2 percent, he is using some informal model of the relationship between the government's budget deficit and the rate of growth of GNP. Since the econometric model can keep track of many more relationships than most of us can keep in our heads, and since its quantitative relationships are derived, using sound statistical principles, from much more economic data than any forecaster could informally analyze, the use of the econometric models should improve the quality of forecasts. Nor can the judgmental forecaster, with his knowledge of recent events, surpass the forecaster who uses an econometric model. Any knowledge of recent economic events can and should be used to modify the forecasts of the econometric model, and we are able to incorporate informal knowledge about the economy into the econometric forecasts.

Finally, econometric models can produce forecasts in much more detail than any judgmental forecaster can provide.

## APPENDIX

APPENDIX

Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

| EMPLOYMENT  | 1987Q1        | 1987Q2 | 1987Q3       | 1987Q4 | 1988Q1        | 1988Q2        | 1988Q3       | 1988Q4        |
|---|---------------|--------|--------------|--------|---------------|---------------|--------------|---------------|
| KCLF KS EMP: Civilian Labor Force                       | 1233.8        | 1265.4 | 1244.7       | 1244.0 | 1229.5        | 1271.5        | 1262.3       | 1260.6        |
| Percent Change (Annual Rate)                            | 2.5           | 10.6   | -6.4         | -0.2   | -4.6          | 14.3          | -2.8         | -0.1          |
| KEMP KS EMP: Employed                                   | 1160.7        | 1208.5 | 1192.1       | 1185.2 | 1172.0        | 1207.2        | 1202.0       | 1196.7        |
| Percent Change (Annual Rate)                            | -0.7          | 17.5   | -5.3         | -2.3   | -4.4          | 12.6          | -1.7         | -1.8          |
| KINEMP KS EMP: Unemployed Percent Change (Annual Rate)  | 73.1          | 56.8   | 52.5         | 58.8   | 57.5          | 64.3          | 60.3         | 63.1          |
|   | 76.7          | -63.5  | -27.2        | 57.4   | - 8.5         | 56.0          | -2.2         | 19.9          |
| KUR KS EMP: Unemployment Rate                           | 5.93          | 4.50   | 4.20         | 4.70   | 4.67          | 5.05          | 4.78         | 5.00          |
| GESE KS EMP: Self Employed Percent Change (Annual Rate) | 150.7         | 163.1  | 144.7        | 134.5  | 144.9         | 144.2         | 139.8        | 139.0         |
|   | 63.8          | 37.2   | -38.0        | -25.4  | 34.7          | -2.0          | -11.5        | -2.5          |
| GETOTRES KS EMP: Non-Farm W &S Emp by POW               | 959.1         | 977.7  | 974.9        | 995.6  | 976.7         | 996.3         | 990.3        | 1004.1        |
| Percent Change (Annual Rate)                            | -5.7          | 8.0    | -1.1         | 8.7    | -7.4          | 8.3           | -2.4         | 5.7           |
| KEFARM KS EMP: Farm Percent Change (Annual Rate)        | 51.0<br>-33.0 |        | 72.5<br>31.0 |        | 50.4<br>-29.9 | 66.8<br>207.7 | 71.9<br>34.5 | 53.7<br>-68.8 |
| GE10XX KS EMP: Mining Residual                          | 1.40          | 1.47   | 1.50         | 1.43   | 1.28          | 1.45          | 1.49         | 1.42          |
| Percent Change (Annual Rate)                            | -8.98         | 20.45  | 9.41         | -16.63 | -37.16        | 66.98         | 11.72        | -18.75        |

Kansas forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Kansas Econometric Model.

Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

|  | 1987Q1 | 1987Q2 | 1987Q3 | 1987Q4  | 1988Q1 | 1988Q2  | 1988Q3  | 1988Q4  |
|--|--------|--------|--------|---------|--------|---------|---------|---------|
| KETOT KS EMP: Total Non-farm Wage & Salary | 979.93 | 998.80 | 994.70 | 1017.50 | 998.43 | 1017.94 | 1010.63 | 1026.32 |
| Percent Change (Annual Rate)               | -5.86  | 7.93   | -1.63  | 9.49    | -7.29  | 8.05    | -2.84   | 6.36    |
| KE1014 KS EMP: Mining                      | 11.43  | 11.73  | 12.27  | 12.70   | 12.59  | 13.00   | 13.40   | 13.33   |
| Percent Change (Annual Rate)               | -1.16  | 10.92  | 19.46  | 14.90   | -3.48  | 13.65   | 13.01   | -2.07   |
| KE13 KS EMP: Oil & Gas Extraction          | 10.03  | 10.27  | 10.77  | 11.27   | 11.31  | 11.55   | 11.91   | 11.92   |
| Percent Change (Annual Rate)               | -0.00  | 9.63   | 20.95  | 19.91   | 1.62   | 8.56    | 13.18   | 0.18    |
| KE1517 KS EMP: Construction                | 38.50  | 43.03  | 46.27  | 43.30   | 37.60  | 44.34   | 46.84   | 44.39   |
| Percent Change (Annual Rate)               | -37.69 | 56.09  | 33.61  | -23.29  | -43.17 | 93.50   | 24.54   | -19.37  |
| KENDUR KS EMP: Non-durable Goods           | 71.33  | 72.90  | 73.40  | 73.73   | 73.73  | 74.82   | 74.99   | 74.55   |
| Percent Change (Annual Rate)               | -0.93  | 9.08   | 2.77   | 1.83    | -0.02  | 6.04    | 0.93    | -2.32   |
| KE20 KS EMP: Food & Kindred                | 27.67  | 28.10  | 28.47  | 29.03   | 28.50  | 29.05   | 29.58   | 29.42   |
| Percent Change (Annual Rate)               | -3.76  | 6.41   | 5.32   | 8.20    | -7.11  | 7.97    | 7.48    | -2.21   |
| KE23 KS EMP: Apparel                       | 3.03   | 3.33   | 3.60   | 3.63    | 3.53   | 3.55    | 3.55    | 3.47    |
| Percent Change (Annual Rate)               | -28.61 | 45.83  | 36.05  | 3.76    | -11.33 | 2.83    | -0.59   | -8.43   |
| KE27 KS EMP: Printing & Publishing         | 18.30  | 18.43  | 18.17  | 17.93   | 18.68  | 18.97   | 18.54   | 18.64   |
| Percent Change (Annual Rate)               | 5.27   | 2.95   | -5.66  | -5.04   | 17.69  | 6.36    | -8.66   | 2.00    |
| KE28 KS EMP: Chemicals & Allied Prod.      | 7.93   | 8.03   | 7.90   | 7.93    | 7.89   | 7.94    | 7.93    | 7.76    |
| Percent Change (Annual Rate)               | -4.89  | 5.14   | -6.48  | 1.70    | -2.41  | 2.64    | -0.48   | -8.05   |
| KE29 KS EMP: Petroleum & Coal              | 2.90   | 2.93   | 2.97   | 2.97    | 2.86   | 2.88    | 2.85    | 2.72    |
| Percent Change (Annual Rate)               | 0.00   | 4.68   | 4.62   |         | -14.07 | 3.71    | -4.41   | -16.93  |

Kansas forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Kansas Econometric Model.

| Institute for Public Policy and Business Research, Un                   | iversity of   | Kansas         | 1988 Kar      | sas Forec      | ast           |               |               |               |
|---|---------------|----------------|---------------|----------------|---------------|---------------|---------------|---------------|
|   | 1987Q1        | 1987Q2         | 1987Q3        | 1987Q4         | 1988Q1        | 1988Q2        | 1988Q3        | 1988Q4        |
| GEONDR KS EMP: Other Non-Durable Goods                                  | 11.50<br>8.54 | 12.07<br>21.22 | 12.30<br>7.96 | 12.23<br>-2.15 | 12.28<br>1.58 | 12.43<br>4.78 | 12.54<br>3.79 | 12.55<br>0.15 |
| Percent Change (Annual Rate)  | 0.54          | 21.22          | 7.50          |                |               |               |               |               |
| KEDUR KS EMP: Durable Goods   | 103.20        | 105.63         | 106.53        | 107.57         | 106.36        | 106.38        | 105.73        | 106.65        |
| Percent Change (Annual Rate)  | 1.83          | 9.77           | 3.45          | 3.94           | -4.43         | 0.10          | -2.44         | 3.54          |
| KE32 KS EMP: Stone Glass Clay   | 6.80          | 6.93           | 7.13          | 6.70           | 6.47          | 6.86          | 7.04          | 6.93          |
| Percent Change (Annual Rate)  | -3.83         | 8.08           | 12.05         | -22.17         | -13.28        | 26.66         | 10.70         | -5.89         |
| KE33 KS EMP: Primary Metals   | 2.63          | 2.60           | 2.63          | 2.70           | 2.74          | 2.79          | 2.81          | 2.86          |
| KE33 KS EMP: Primary Metals Percent Change (Annual Rate)                | -25.38        | -4.97          | 5.23          | 10.52          | 5.76          | 7.87          | 3.26          | 6.69          |
| KE34 KS EMP: Fabricated Metals  | 11.10         | 11.47          | 11.77         | 11.77          | 11.62         | 11.85         | 12.01         | 12.01         |
| KE34 KS EMP: Fabricated Metals Percent Change (Annual Rate)             | <b>-</b> 5.79 | 13.88          | 10.88         | 0.00           | -4.96         | 8.15          | 5.50          | 0.20          |
| KE3536 KS EMP: Machinery, Incl. Electrical                              | 26.93         | 27.80          | 28.13         | 28.33          | 28.57         | 28.42         | 28.28         | 28.45         |
| KE3536 KS EMP: Machinery, Incl. Electrical Percent Change (Annual Rate) | 10.55         | 13.51          | 4.88          | 2.87           | 3.35          | -2.06         | -1.90         | 2.43          |
| KE37 KS EMP: Transportation Equipment                                   | 46.63         | 47.63          | 47.57         | 48.63          | 47.90         | 46.98         | 45.99         | 46.95         |
| Percent Change (Annual Rate)  | 3.21          | 8.86           | -0.56         | 9.28           | -5.86         | -7.50         | -8.19         | 8.61          |
| GEODUR KS EMP: Other Durable Goods                                      | 9.10          | 9.20           | 9.30          | 9.43           | 9.06          | 9.49          | 9.60          | 9.45          |
| Percent Change (Annual Rate)  | -5.65         | 4.47           | 4.42          | 5.86           | -14.82        | 20.05         | 4.94          | -6.22         |
| KE4049 KS EMP: Transportation & Utilities                               | 61.73         | 63.00          | 63.20         | 63.27          | 62.23         | 63.37         | 63.73         | 63.78         |
| Percent Change (Annual Rate)  | -2.97         | 8.46           | 1.28          | 0.42           | -6.40         | 7.54          | 2.26          | 0.34          |
| KE40 KS EMP: Railroads  | 9.43          | 9.70           | 9.77          | 9.43           | 9.08          | 9.07          | 9.09          | 8.93          |
| Percent Change (Annual Rate)  | -17.56        | 11.80          | 2.78          | -12.97         | -14.01        | -0.54         | 0.66          | -6.54         |

Kansas forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Kansas Econometric Model.

Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

|   | 1987Q1 | 1987Q2 | 1987Q3 | 1987Q4 | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|
| KE42 KS EMP: Trucking & Warehousing                   | 21.27  | 22.33  | 22.47  | 22.43  | 21.71  | 22.65  | 23.13  | 23.05  |
| Percent Change (Annual Rate)                          | 1.26   | 21.62  | 2.41   | -0.59  | -12.37 | 18.65  | 8.60   | -1.34  |
| KE49 KS EMP: Electric Gas & Sanitary Serv.            | 11.50  | 11.53  | 11.60  | 11.50  | 11.47  | 11.62  | 11.76  | 11.53  |
| Percent Change (Annual Rate)                          | -1.15  | 1.16   | 2.33   | -3.40  | -0.89  | 5.10   | 5.15   | -7.78  |
| GE40XX KS EMP: Trans & Utilities Redidual             | 19.53  | 19.43  | 19.37  | 19.90  | 19.97  | 20.03  | 19.75  | 20.27  |
| Percent Change (Annual Rate)                          | -0.68  | -2.03  | -1.37  | 11.48  | 1.35   | 1.25   | -5.46  | 10.98  |
| KE5051 KS EMP: Wholesale Trade                        | 65.20  | 66.00  | 66.93  | 66.77  | 66.67  | 67.77  | 68.19  | 67.02  |
| Percent Change (Annual Rate)                          | -5.14  | 5.00   | 5.78   | -0.99  | -0.59  | 6.75   | 2.54   | -6.70  |
| KE5259 KS EMP: Retail Trade                           | 180.5  | 183.5  | 185.4  | 189.9  | 182.3  | 187.7  | 189.7  | 193.4  |
| Percent Change (Annual Rate)                          | -11.4  | 6.9    | 4.2    | 10.0   | -15.2  | 12.4   | 4.3    | 8.1    |
| KE53 KS EMP: Gen. Merchandise Stores                  | 24.8   | 25.3   | 25.9   | 28.6   | 25.9   | 25.6   | 25.9   | 28.2   |
| Percent Change (Annual Rate)                          | -26.0  | 8.9    | 10.4   | 47.2   | -32.9  | -4.1   | 5.5    | 39.2   |
| KE54 KS EMP: Food Stores Percent Change (Annual Rate) | 26.9   | 26.8   | 27.3   | 27.6   | 27.0   | 27.2   | 27.5   | 28.0   |
|   | -6.7   | -0.5   | 7.1    | 4.0    | -7.5   | 2.2    | 4.7    | 7.7    |
| KE55 KS EMP: Auto. Dealers & Gas Stations             | 22.1   | 22.6   | 22.8   | 22.7   | 22.4   | 23.0   | 23.2   | 23.0   |
| Percent Change (Annual Rate)                          | -5.8   | 8.7    | 3.6    | -2.3   | -4.4   | 10.6   | 3.2    | -3.3   |
| KE56 KS EMP: Apparel & Accessory Stores               | 8.8    | 8.6    | 8.6    | 9.2    | 8.5    | 8.4    | 8.5    | 9.1    |
| Percent Change (Annual Rate)                          | -30.5  | -5.9   | -1.5   | 31.0   | -26.7  | -4.2   | 3.3    | 30.9   |
| GE52XX KS EMP: Retail Trade Residual                  | 98.0   | 100.2  | 100.8  | 101.9  | 98.4   | 103.5  | 104.6  | 105.1  |
| Percent Change (Annual Rate)                          | -7.8   | 9.3    | 2.6    | 4.4    | -12.9  | 22.2   | 4.3    | 2.2    |

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Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

|   | 1987Q1 | 1987Q2 | 1987Q3 | 1987Q4 | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4       |
|---|--------|--------|--------|--------|--------|--------|--------|--------------|
| KE6067 KS EMP: Finance, Insurance, R.E. | 54.5   | 55.6   | 56.0   | 55.5   | 55.1   | 56.2   | 56.7   | 55.8         |
| Percent Change (Annual Rate)            | 2.2    | 7.8    | 3.2    | -3.8   | -2.4   | 8.3    | 3.5    | -6.1         |
| KE60 KS EMP: Banking                    | 16.4   | 16.5   | 16.4   | 16.3   | 16.3   | 16.3   | 16.4   | 16.1         |
| Percent Change (Annual Rate)            | 1.6    | 1.6    | -0.8   | -2.4   | -1.2   | 0.9    | 1.0    | -6.5         |
| KE6364 KS EMP: Insurance                | 10.2   | 10.2   | 10.2   | 10.1   | 9.9    | 9.9    | 9.9    | 9.7          |
| Percent Change (Annual Rate)            | -3.8   | 0.0    | 1.3    | -6.4   | -6.1   | -0.5   | -1.9   | -7.1         |
| GE60XX KS FMP: F.I.R.E Residual         | 27.9   | 28.9   | 29.3   | 29.1   | 28.9   | 30.0   | 30.5   | 30.1         |
| Percent Change (Annual Rate)            | 4.9    | 14.6   | 6.1    | -3.6   | -1.7   | 15.8   | 6.8    | -5.6         |
| KE7089 KS EMP: Services                 | 195.2  | 198.8  | 200.1  | 201.8  | 200.4  | 204.6  | 204.8  | 204.9        |
| Percent Change (Annual Rate)            | -2.2   | 7.7    | 2.5    | 3.6    | -2.8   | 8.7    | 0.4    | 0.1          |
| KE70 KS EMP: Hotels & Lodging           | 8.6    | 8.8    | 8.8    | 8.3    | 8.1    | 8.8    | 9.2    | 9.1          |
| Percent Change (Annual Rate)            | -27.8  | 9.6    | -3.0   | -19.7  | -11.0  | 39.1   | 21.2   | <b>-</b> 5.5 |
| KE72 KS EMP: Personal Services          | 11.3   | 11.6   | 11.4   | 11.7   | 12.2   | 11.9   | 11.5   | 11.6         |
| Percent Change (Annual Rate)            | -2.3   | 9.7    | -6.7   | 9.7    | 21.0   | -10.9  | -11.1  | 2.6          |
| GE70XX KS EMP: Services Residual        | 175.2  | 178.4  | 179.9  | 181.9  | 180.1  | 184.0  | 184.1  | 184.2        |
| Percent Change (Annual Rate)            | -0.6   | 7.5    | 3.4    | 4.4    | -3.8   | 8.9    | 0.3    | 0.2          |
| KEFED KS EMP: Federal Gov.              | 27.8   | 27.9   | 27.6   | 27.5   | 26.9   | 27.4   | 27.2   | 26.9         |
| Percent Change (Annual Rate)            | 7.5    | 1.4    | -3.8   | -1.9   | -7.8   | 6.6    | -1.9   | -5.6         |
| KESL KS EMP: State & Local Gov.         | 170.5  | 170.7  | 157.0  | 175.5  | 174.5  | 172.4  | 159.3  | 175.6        |
| Percent Change (Annual Rate)            | -7.1   | 0.3    | -28.4  | 56.2   | -2.1   | -4.9   | -27.1  | 47.9         |

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Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

| HOURS AND WAGES  | 1987Q1 | 1987Q2 | 1987Q3 | 1987Q4 | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| KH20 KS HRS/WK: Food & Kindred Products                                | 43.40  | 43.87  | 42.87  | 40.97  | 41.27  | 41.74  | 42.24  | 41.29  |
| Percent Change (Annual Rate)   | 36.30  | 4.37   | -8.81  | -16.59 | 2.96   | 4.63   | 4.88   | -8.62  |
| KH23 KS HRS/WK: Apparel&Other Fin. Prod. Percent Change (Annual Rate)  | 35.57  | 38.20  | 38.87  | 38.40  | 37.92  | 37.84  | 37.78  | 37.18  |
|  | -7.16  | 33.07  | 7.17   | -4.72  | -4.94  | -0.84  | -0.60  | -6.20  |
| KH29 KS HRS/WK: Pet. Refining & Rel. Ind.                              | 40.60  | 41.93  | 41.77  | 43.93  | 42.60  | 42.87  | 42.57  | 42.19  |
| Percent Change (Annual Rate)   | -21.26 | 13.80  | -1.58  | 22.42  | -11.58 | 2.56   | -2.80  | -3.47  |
| KH34 KS HRS/WK: Fabricated Metal Products                              | 35.60  | 36.07  | 37.37  | 39.33  | 38.18  | 38.43  | 38.22  | 37.92  |
| Percent Change (Annual Rate)   | -6.12  | 5.35   | 15.22  | 22.77  | -11.23 | 2.69   | -2.17  | -3.17  |
| KH3536 KS HRS/WK: Machinery, Incl. Elec.                               | 42.07  | 41.43  | 41.07  | 42.13  | 41.50  | 40.96  | 40.03  | 40.81  |
| Percent Change (Annual Rate)   | 6.94   | -5.89  | -3.49  | 10.80  | -5.85  | -5.11  | -8.75  | 7.94   |
| KH37 KS HRS/WK: Transportation Equipment                               | 40.33  | 40.80  | 40.73  | 41.13  | 40.20  | 40.17  | 40.14  | 41.28  |
| Percent Change (Annual Rate)   | 0.33   | 4.71   | -0.65  | 3.99   | -8.79  | -0.29  | -0.28  | 11.87  |
| KW20 KS WAGE/HR: Food & Kindred Products                               | 8.82   | 8.85   | 8.83   | 8.80   | 8.91   | 8.99   | 9.09   | 9.17   |
| Percent Change (Annual Rate)   | 2.93   | 1.52   | -1.05  | -1.05  | 5.16   | 3.44   | 4.33   | 3.67   |
| KW23 KS WAGE/HR: Apparel&Other Fin. Prod. Percent Change (Annual Rate) | 5.36   | 5.26   | 5.28   | 5.24   | 5.29   | 5.33   | 5.40   | 5.48   |
|  | 2.78   | -7.25  | 1.53   | -3.49  | 4.06   | 3.25   | 5.46   | 5.47   |
| KW29 KS WAGE/HR: Pet. Refining & Rel. Ind.                             | 13.43  | 13.40  | 13.31  | 13.72  | 13.88  | 14.06  | 14.13  | 14.29  |
| Percent Change (Annual Rate)   | 9.57   | -0.99  | -2.47  | 12.68  | 4.84   | 5.35   | 2.03   | 4.47   |

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| Institute for Public Policy and Business Research, Uni                    | 1988 Kansas Forecast |                |                |                |         |         |                |                 |
|---|----------------------|----------------|----------------|----------------|---------|---------|----------------|-----------------|
|   | 1987Q1               | 1987Q2         | 1987Q3         | 1987Q4         | 1988Q1  | 1988Q2  | 1988Q3         | 1988Q4          |
| KW34 KS WAGE/HR: Fabricated Metal Products                                | 8.16                 | 8.06           | 8.08           | 8.08           | 8.10    | 8.21    | 8.29           | 8.40            |
| Percent Change (Annual Rate)  | 7.71                 | -4.81          | 1.00           | 0.33           | 0.90    | 5.58    | 3.91           | 5.50            |
| KW3536 KS WAGE/HR: Machinery, Incl. Elec.                                 | 9.52                 | 9.40           | 9.40           | 9.47           | 9.52    | 9.61    | 9.75           | 9.85            |
| Percent Change (Annual Rate)  | -2.35                | -4.81          | 0.14           | 2.87           | 2.01    | 3.96    | 5.85           | 4.42            |
| KW37 KS WAGE/HR: Transportation Equipment                                 | 12.14                | 11.94          | 11.88          | 11.87          | 11.79   | 11.94   | 12.08          | 12.41           |
| Percent Change (Annual Rate)  | 12.16                | -6.32          | -2.21          | -0.34          | -2.58   | 5.21    | 4.83           | 11.27           |
| WAGE BILLS  |                      |                |                |                |         |         |                |                 |
| KPSTOT KS WG BILL: Total Wages & Salaries<br>Percent Change (Annual Rate) | 19193.0<br>-4.0      | 19565.0<br>8.0 | 19981.0<br>8.8 | 20350.9<br>7.6 | 20430.6 | 20814.0 | 21097.9<br>5.6 | 21355.9<br>5.0  |
| KP0102 KS WG BILL: Farm Wages & Salaries                                  | 166.0                | 167.0          | 170.0          | 172.2          | 174.7   | 176.6   | 178.7          | 180.2           |
| Percent Change (Annual Rate)  | 0.0                  | 2.4            | 7.4            | 5.2            | 5.9     | 4.6     | 4.7            | 3.4             |
| KP0709  | 69.0                 | 64.0           | 63.0           | 63.6           | 64.3    | 65.0    | 65.7           | 66.5            |
| Percent Change (Annual Rate)  | 35.1                 | -26.0          | -6.1           | 4.2            | 4.3     | 4.4     | 4.5            | 4.5             |
| KP1014 KS WG BILL: Mining Percent Change (Annual Rate)                    | 236.00<br>7.08       |                |                |                |         |         | 311.40<br>6.00 |                 |
| KP1517 KS WG BILL: Construction<br>Percent Change (Annual Rate)           | 983.00<br>-5.50      |                |                |                |         |         |                | 1036.36<br>0.82 |
| KPDUR KS WG BILL: Durable Goods   | 2517.00              | 2670.00        | 2752.00        | 2769.60        | 2701.13 | 2747.17 | 2770.33        | 2843.49         |
| Percent Change (Annual Rate)  | -39.51               | 26.62          | 12.86          | 2.58           | -9.53   | 6.99    | 3.42           | 10.99           |

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## Institute for Public Policy and Business Research, University of Kansas 1988 Kansas Forecast

|          |  | 1987Q1            | 1987Q2           | 1987Q3          | 1987Q4          | 1988Q1          | 1988Q2          | 1988Q3          | 1988Q4          |
|----------|--|-------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|          | NDUR KS WG BILL: Nondurable Goods                                      | 1586.00           | 1624.00          | 1613.00         | 1644.83         | 1673.86         | 1709.87         | 1730.72         | 1746.30         |
|          | rcent Change (Annual Rate)   | 5.75              | 9.93             | -2.68           | 8.13            | 7.25            | 8.89            | 4.97            | 3.65            |
|          | 4049 KS WG BILL: Trans. & Public Utilities rcent Change (Annual Rate)  | 1682.00<br>-14.85 | 1742.00<br>15.05 | 1778.00<br>8.53 | 1820.48<br>9.91 | 1826.75<br>1.38 | 1859.30<br>7.32 | 1884.43<br>5.52 | 1919.53<br>7.66 |
|          | 5051 KS WG BILL: Wholesale Trade                                       | 1532.00           | 1567.00          | 1593.00         | 1626.52         | 1645.23         | 1676.45         | 1699.28         | 1703.29         |
|          | creent Change (Annual Rate)  | 6.52              | 9.46             | 6.80            | 8.69            | 4.68            | 7.81            | 5.56            | 0.95            |
|          | 5259 KS WG BILL: Retail Trade  | 1912.0            | 1926.0           | 1954.0          | 1985.2          | 1994.9          | 2022.0          | 2047.2          | 2069.6          |
|          | crcent Change (Annual Rate)  | 3.9               | 3.0              | 5.9             | 6.6             | 2.0             | 5.6             | 5.1             | 4.5             |
|          | 6067 KS WG BILL: Finance, Insurance, & R.E ercent Change (Annual Rate) | 1227.0<br>13.0    | 1239.0<br>4.0    | 1265.0<br>8.7   | 1281.0<br>5.1   | 1299.3<br>5.9   | 1334.1<br>11.1  | 1365.0<br>9.6   | 1372.7<br>2.3   |
|          | 97089 KS WG BILL: Services   | 3182.0            | 3196.0           | 3291.0          | 3420.6          | 3459.4          | 3525.5          | 3588.6          | 3630.9          |
|          | ercent Change (Annual Rate)  | 6.4               | 1.8              | 12.4            | 16.7            | 4.6             | 7.9             | 7.3             | 4.8             |
|          | GTOT KS WG BILL: Govt. & Govt. Enterprises ercent Change (Annual Rate) | 4102.0<br>6.4     | 4140.0<br>3.8    | 4245.0<br>10.5  | 4302.2<br>5.5   | 4347.0<br>4.2   | 4384.7<br>3.5   | 4422.2<br>3.5   | 4472.1<br>4.6   |
| PERSONAL | . INCOME   |                   |                  |                 |                 |                 |                 |                 |                 |
|          | TTOT KS PERS INC: Total Personal Income                                | 37154.0           | 37498.0          | 37748.0         | 38663.1         | 38749.3         | 39401.6         | 39898.4         | 40532.4         |
|          | ercent Change (Annual Rate)  | -0.8              | 3.8              | 2.7             | 10.1            | 0.9             | 6.9             | 5.1             | 6.5             |
|          | RITOT  | 31790.9           | 31686.7          | 31630.6         | 32090.9         | 31866.2         | 32099.1         | 32204.7         | 32423.3         |
|          | ercent Change (Annual Rate)  | -6.3              | -1.3             | -0.7            | 5.9             | -2.8            | 3.0             | 1.3             | 2.7             |

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| Institute for Public Policy | Kansas                          | 1988 Kan | sas Forec | ast     |         |         | 1988Q4<br>1294.3<br>38.2 |                 |         |  |  |  |
|-----------------------------|---------------------------------|----------|-----------|---------|---------|---------|--------------------------|-----------------|---------|--|--|--|
|                             |                                 | 1987Q1   | 1987Q2    | 1987Q3  | 1987Q4  | 1988Q1  | 1988Q2                   | 198 <b>8</b> Q3 | 1988Q4  |  |  |  |
| KIFPRP KS PERS INC:         | Farm Proprietors Income         | 1773.0   | 1598.0    | 1158.0  | 1346.0  | 1200.9  | 1235.5                   | 1193.8          |         |  |  |  |
| Percent Change (Annual      | Rate)                           | -22.9    | -34.0     | -72.4   | 82.5    | -36.6   | 12.0                     | -12.8           |         |  |  |  |
| KINPRP KS PERS INC:         | Non-farm Proprietors Inc.       | 3079.0   | 3133.0    | 3208.0  | 3270.5  | 3327.2  | 3377.8                   | 3436.4          | 3498.6  |  |  |  |
| Percent Change (Annual      | Rate)                           | 10.4     | 7.2       | 9.9     | 8.0     | 7.1     | 6.2                      | 7.1             | 7.4     |  |  |  |
| KIDIR KS PERS INC:          | Dividends Interest & Rent       | 6568.0   | 6625.0    | 6748.0  | 6904.0  | 7028.6  | 7147.1                   | 7258.1          | 7370.0  |  |  |  |
| Percent Change (Annual      | Rate)                           | 3.5      | 7.6       | 9.6     | 7.4     | 6.9     | 6.4                      | 6.3             |         |  |  |  |
| KIAR KS PERS INC:           | Adj. For Residence              | 1255.0   | 1206.0    | 1218.0  | 1239.3  | 1272.2  | 1293.8                   | 1314.6          | 1335.9  |  |  |  |
| Percent Change (Annual      | Rate)                           | 37.5     | -14.7     | 4.0     | 7.2     | 11.0    | 7.0                      | 6.6             | 6.6     |  |  |  |
| KIPCSI KS PERS INC:         | Pers. Cont. For Soc. Ins. Rate) | 1541.0   | 1573.0    | 1601.0  | 1619.4  | 1730.9  | 1755.3                   | 1782.4          | 1812.3  |  |  |  |
| Percent Change (Annual      |                                 | -1.5     | 8.6       | 7.3     | 4.7     | 30.5    | 5.7                      | 6.3             | 6.9     |  |  |  |
| KITR KS PERS INC:           | Transfer Payments               | 4967.0   | 5033.0    | 5097.0  | 5219.3  | 5244.8  | 5290.4                   | 5354.5          | 5433.4  |  |  |  |
| Percent Change (Annual      | Rate)                           | 4.5      | 5.4       | 5.2     | 9.9     |         | 3.5                      | 4.9             | 6.0     |  |  |  |
| KIOLI KS PERS INC:          | Other Labor Income              | 1859.00  | 1913.00   | 1938.00 | 1952.51 | 1975.93 | 1998.27                  | 2025.54         | 2056.65 |  |  |  |
| Percent Change (Annual      | Rate)                           | -10.64   | 12.14     | 5.33    | 3.03    | 4.89    | 4.60                     | 5.57            | 6.28    |  |  |  |

Kansas forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Kansas Econometric Model.

Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast 1987Q1 1987Q2 1987Q3 1987Q4 1988Q1 1988

|                                  |                            | 1987Q1         | 1987Q2         | 1987Q3          | 1987Q4          | 1988Q1          | 1988Q2          | 1988Q3          | 1988Q4          |
|----------------------------------|----------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| GNP US: Gro<br>Percent Change (A | ross National Product      | 4377.7<br>8.62 | 4445.1<br>6.30 | 4512.00<br>6.16 | 4561.44<br>4.46 | 4619.74<br>5.21 | 4676.50<br>5.01 | 4752.30<br>6.64 | 4833.83<br>7.04 |
| rescent dange (                  | Alliuai Nace)              | 0.02           | 0.50           | 0.10            | 7.10            | 3,62            | 0.02            |                 |                 |
| GNP82 US: Gr                     | ross National Product 82\$ | 3772.2         | 3795.3         | 3831.20         | 3848.74         | 3866.92         | 3884.16         | 3916.32         | 3950.20         |
| Percent Change (                 | (Annual Rate)              | 4.43           | 2.47           | 3.84            | 1.84            | 1.90            | 1.80            | 3.35            | 3.50            |
| PDGNP US: Im                     | mplicit Deflator - GNP     | 1.16           | 1.17           | 1.18            | 1.19            | 1.19            | 1.20            | 1.21            | 1.22            |
| Percent Change (                 | •                          | 3.99           | 3.74           | 2.24            | 2.57            | 3.24            | 3.15            | 3.19            | 3.40            |
| RTB3M US: 3-                     | -Month T-Bill Rate         | 5.53           | 5.73           | 6.03            | 5.90            | 5.92            | 6.10            | 6.28            | 6.59            |
| RPRIME US: Pr                    | rime Rate Charged By Banks | 7.50           | 8.05           | 8.40            | 8.69            | 8.40            | 8.50            | 8.68            | 9.05            |
| RAAA US: Mo                      | oodys AAA Corp. Bond Rate  | 8.37           | 9.17           | 9.76            | 9.98            | 9.82            | 9.75            | 9.70            | 9.73            |
| MI US: MI                        | l Money Supply             | 738.20         | 750.00         | 749.87          | 764.74          | 773.45          | 773.22          | 781.64          | 786.13          |
| Percent Change (                 |                            | 13.77          | 6.55           | -0.07           | 8.17            | 4.64            | -0.12           | 4.43            | 2.32            |
|                                  |                            | 000/ 00        | 00/0 60        | 0061 50         | 2912.00         | 2951.23         | 2974.21         | 3013.40         | 3045.73         |
|                                  | 2 Money Supply             | 2824.33        | 2840.60        | 2861.50         | 7.25            | 5.50            | 3.15            | 5.38            | 4.36            |
| Percent Change (                 | (Annual Rate)              | 0.59           | 2.34           | 2.50            | 1.2             | 3.30            | ٠               | 3.30            | 4.50            |
| NRUT US: Un                      | nemployment Rate-Total     | 6.57           | 6.13           | 5.87            | 5.91            | 6.01            | 6.11            | 6.19            | 6.20            |
| CPIALL US: CP                    | PT-All items               | 3.35           | 3.39           | 3.42            | 3.47            | 3.51            | 3.55            | 3.59            | 3.62            |
| Percent Change (                 |                            | 5.27           | 4.90           | 3.88            | 5.84            | 4.81            | 4.47            | 4.20            | 4.05            |
| SURPF US: Fe                     | ederal Govt. Surplus       | -170.50        | -139.20        | -150.92         | -161.60         | -137.47         | -101.67         | -112.13         | -106.66         |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States.

| Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast |         |         |         |         |         |         |         |         |  |  |  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|
|  | 1987Q1  | 1987Q2  | 1987Q3  | 1987Q4  | 1988Q1  | 1988Q2  | 1988Q3  | 1988Q4  |  |  |  |
| C US: Personal Consumption Expend.   | 2893.76 | 2943.69 | 3003.69 | 3032.60 | 3074.30 | 3112.08 | 3166.66 | 3216.15 |  |  |  |
| Percent Change (Annual Rate)   | 5.01    | 7.08    | 8.41    | 3.90    | 5.62    | 5.01    | 7.20    | 6.40    |  |  |  |
| C82 US: Personal Consump. Expend. 82\$   | 2475.95 | 2487.52 | 2517.01 | 2517.1  | 2528.19 | 2535.27 | 2556.04 | 2572.75 |  |  |  |
| Percent Change (Annual Rate)   | -0.73   | 1.88    | 4.83    | 0.01    | 1.78    | 1.12    | 3.32    | 2.64    |  |  |  |
| PDC US: Implicit Deflator - C  | 1.17    | 1.18    | 1.19    | 1.21    | 1.22    | 1.23    | 1.24    | 1.25    |  |  |  |
| Percent Change (Annual Rate)   | 5.78    | 5.13    | 3.42    | 3.88    | 3.77    | 3.84    | 3.77    | 3.67    |  |  |  |
| CD US: Per. Con. ExpDurables   | 396.13  | 409.02  | 432.58  | 427.8   | 432.10  | 435.76  | 442.07  | 447.23  |  |  |  |
| Percent Change (Annual Rate)   | -20.74  | 13.66   | 25.12   | -4.31   | 4.03    | 3.43    | 5.92    | 4.75    |  |  |  |
| CD82 US: Per. Con. ExpDurables 82\$  | 375.90  | 385.38  | 403.27  | 395.7   | 396.59  | 396.91  | 399.88  | 401.82  |  |  |  |
| Percent Change (Annual Rate)   | -21.25  | 10.48   | 19.90   | -7.34   | 0.94    | 0.32    | 3.03    | 1.96    |  |  |  |
| CN US: PCE-Nondurables   | 969.92  | 982.09  | 988.09  | 993.4   | 1002.02 | 1010.02 | 1024.12 | 1037.21 |  |  |  |
| Percent Change (Annual Rate)   | 10.35   | 5.11    | 2.47    | 2.17    | 3.52    | 3.23    | 5.70    | 5.21    |  |  |  |
| CN82 US: PCE-Nondurables 82\$  | 883.18  | 879.04  | 878.39  | 877.1   | 877.97  | 877.94  | 883.35  | 887.97  |  |  |  |
| Percent Change (Annual Rate)   | 1.31    | -1.86   | -0.29   | -0.59   | 0.41    | -0.02   | 2.49    | 2.11    |  |  |  |
| CS US: PCE-Services  | 1527.70 | 1552.58 | 1583.01 | 1611.3  | 1640.18 | 1666.30 | 1700.47 | 1731.71 |  |  |  |
| Percent Change (Annual Rate)   | 9.80    | 6.68    | 8.07    | 7.34    | 7.36    | 6.52    | 8.46    | 7.55    |  |  |  |
| CS82 US: PCE-Services 82\$   | 1216.87 | 1223,10 | 1235.35 | 1244.3  | 1253.62 | 1260.42 | 1272.81 | 1282.96 |  |  |  |
| CS82 US: PCE-Services 825 Percent Change (Annual Rate)                                     | 5.35    | 2.06    | 4.07    | 2.94    |         | 2.19    | 3.99    | 3.23    |  |  |  |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States.

| Institute for Public Policy and Business Research, University | of Kansas | 1988 U.S. Forecast |
|---|-----------|--------------------|
|---|-----------|--------------------|

|   | 1987Q1             | 1987Q2 | 1987Q3 | 1987Q4 | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4 |
|---|--------------------|--------|--------|--------|--------|--------|--------|--------|
| IFN US: Fixed Nonresidential Invest.                                      | 422.8              | 434.6  | 452.80 | 450.52 | 450.77 | 454.58 | 461.32 | 470.31 |
| Percent Change (Annual Rate)  | -14.51             | 11.64  | 17.83  | -2.00  | 0.22   | 3.42   | 6.07   | 8.03   |
| IFN82 US: Fixed Nonresidential Invest.82                                  | \$ 426.0           | 437.9  | 461.80 | 460.12 | 459.34 | 461.16 | 465.24 | 471.37 |
| Percent Change (Annual Rate)  | -14.64             | 11.65  | 23.68  | -1.45  | -0.67  | 1.59   | 3.59   | 5.37   |
| IFNE US: Producers Durable Equipment                                      | 294.1              | 304.9  | 319.33 | 318.56 | 319.19 | 322.52 | 328.16 | 335.64 |
| Percent Change (Annual Rate)  | -15.46             | 15.40  | 20.39  | -0.97  | 0.80   | 4.23   | 7.18   | 9.44   |
| TTTTOO TTO D I am D with a Freignest 92                                   | ¢ 205 6            | 317.5  | 336.83 | 336.78 | 336.93 | 339.11 | 343.13 | 348.87 |
| IFNE82 US: Producers Durable Equipment 82<br>Percent Change (Annual Rate) | \$ 305.6<br>-14.64 | 11.65  | 26.67  | -0.06  | 0.18   | 2.61   | 4.83   | 6.86   |
| rerective drange (rinner inter)   |                    |        |        |        |        |        |        |        |
| IFNS US: Investment in Structures   | 128.7              | 129.7  | 133.47 | 131.96 | 131.57 | 132.06 | 133.16 | 134.67 |
| Percent Change (Annual Rate)  | -12.25             | 3.36   | 12.02  | -4.45  | -1.16  | 1.47   | 3.39   | 4.62   |
| IFNS82 US: Investment in Structures 82\$                                  | 120.4              | 120.4  | 124.93 | 123.34 | 122.41 | 122.05 | 122.11 | 122.50 |
| Percent Change (Annual Rate)  | -12.96             | 0.00   | 16.00  | -5.02  | -2.98  | -1.16  | 0.19   | 1.28   |
|   | 005 /              | 227.7  | 228.30 | 229.51 | 233.18 | 237.26 | 242.37 | 247.93 |
| IFR US: Residential Investment  | 225.4              |        | 1.06   | 2.14   | 6.55   | 7.19   | 8.88   | 9.50   |
| Percent Change (Annual Rate)  | -2.62              | 4.14   | 1.00   | 2.14   | 0.55   | 7.13   | 0.00   | 5.50   |
| IFR82 US: Residential Investment 82\$                                     | 198.2              | 196.8  | 196.70 | 195.48 | 196.48 | 197.67 | 199.58 | 201.85 |
| Percent Change (Annual Rate)  | -7.68              | -2.80  | -0.20  | -2.47  | 2.07   | 2.46   | 3.91   | 4.64   |
| The Control of the Tournet and a  | <b>51</b> <i>6</i> | 40.3   | 15.50  | 16.29  | 18.74  | 18.74  | 16.58  | 20.05  |
| IBIT US: Change in Bus. Inventories                                       | 51.6               | 40.3   | 0د.ند  | 10.29  | 10.74  | 10.74  | 10.50  | 20.00  |
| IBIT82 US: Change in Bus. Inventories 82\$                                | 47.6               | 39.0   | 18.10  | 16.94  | 16.71  | 17.40  | 16.63  | 20.41  |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States.

| Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast |              |  |                |                |                 |                 |                 |                 |                 |                 |  |
|--|--------------|--|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--|
|  |              |  | 1987Q1         | 1987Q2         | 1987Q3          | 1987Q4          | 1988Q1          | 1988Q2          | 1988Q3          | 1988Q4          |  |
| IBIF   | US:          | Change in Farm Inventories                     | 2.9            | 13.0           | 7.70            | 0.00            | 0.00            | 0.00            | 0.00            | 0.00            |  |
| IBIF82   | US:          | Change in Farm Inventories 82\$                | 3.7            | 16.3           | 8.90            | 0.00            | 0.00            | 0.00            | 0.00            | 0.00            |  |
| IBIN   | US:          | Change in Nonfarm Inv.                         | 48.7           | 27.3           | 7.70            | 16.29           | 18.74           | 18.74           | 16.58           | 20.05           |  |
| IBIN82   | US:          | Change in Nonfarm Inv. 82\$                    | 43.9           | 22.7           | 9.20            | 16.94           | 16.71           | 17.40           | 16.63           | 20.41           |  |
| NEX  | US:          | Net Exports                                    | -112.2         | -118.4         | -121.70         | -115.98         | -120.34         | -124.56         | -128.87         | -130.50         |  |
| NEX82  | US:          | Net Exports 82\$                               | -135.2         | -132.7         | -137.90         | -119.54         | -116.33         | -113.14         | -110.19         | -108.27         |  |
| EX<br>Percent  | US:<br>Chang | Total Exports<br>ge (Annual Rate)              | 397.3<br>15.43 | 416.5<br>20.78 | 433.40<br>17.25 | 444.35<br>10.49 | 456.12<br>11.02 | 468.01<br>10.84 | 480.03<br>10.68 | 491.03<br>9.48  |  |
| EX82<br>Percent  |              | Total Exports 82\$<br>ge (Annual Rate)         | 397.8<br>10.15 | 414.5<br>17.88 | 430.60<br>16.47 | 439.08<br>8.11  | 447.70<br>8.09  | 455.99<br>7.61  | 463.93<br>7.16  | 470.80<br>6.05  |  |
| IM<br>Percent  |              | Total Imports<br>ge (Annual Rate)              | 509.5<br>7.65  | 534.8<br>21.39 | 555.10<br>16.07 | 560.33<br>3.82  | 576.45<br>12.02 | 592.57<br>11.66 | 608.90<br>11.49 | 621.53<br>8.56  |  |
| IM82<br>Percent  |              | Total Imports 82\$<br>ge (Annual Rate)         | 533.0<br>-5.16 | 547.2<br>11.09 | 568.50<br>16.50 | 558.62<br>-6.77 | 564.03<br>3.93  | 569.12<br>3.66  | 574.12<br>3.56  | 579.07<br>3.49  |  |
| PDIOIL   | US:          | -Implicit Deflator - IOIL                      | .50            | 0.56           | 0.59            | 0.59            | 0.60            | 0.60            | 0.61            | 0.62            |  |
| GVP<br>Percent   | US:<br>Chan  | Total Government Purchases<br>ge (Annual Rate) | 896.2<br>4.54  | 917.1<br>9.66  | 933.50<br>7.35  | 948.53<br>6.60  | 963.09<br>6.28  | 978.40<br>6.51  | 994.24<br>6.64  | 1009.89<br>6.45 |  |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States

Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast

|   | 1987Q1         | 1987Q2         | 1987Q3         | 1987Q4       | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4 |
|---|----------------|----------------|----------------|--------------|--------|--------|--------|--------|
| GVP82 US: Total Government Purchases 82\$                             | 759.6          | 766.7          | 775.50         | 778.67       | 782.52 | 785.79 | 789.02 | 792.08 |
| Percent Change (Annual Rate)  | -6.17          | 3.79           | 4.67           | 1.64         | 1.99   | 1.68   | 1.66   | 1.56   |
| GVPF US: Fed. Govt. Purchases   | 366.9          | 379.6          | 384.60         | 387.11       | 389.69 | 393.63 | 397.66 | 401.65 |
| Percent Change (Annual Rate)  | -1.83          | 14.58          | 5.37           | 2.64         | 2.69   | 4.10   | 4.16   | 4.08   |
| GVPF82 US: Fed. Govt. Purchases 82\$ Percent Change (Annual Rate)     | 327.3          | 332.6          | 338.30         | 338.00       | 338.99 | 340.09 | 341.18 | 342.30 |
|   | -18.62         | 6.64           | 7.03           | -0.35        | 1.18   | 1.30   | 1.28   | 1.33   |
| GVPFD US: Fed. Defense Purchases                                      | 287.50         | 294.50         | 296.00         | 297.7        | 299.34 | 301.58 | 304.15 | 306.55 |
| Percent Change (Annual Rate)  | 12.75          | 10.10          | 2.05           | 2.31         | 2.23   | 3.02   | 3.46   | 3.19   |
| GVPFD82 US: Fed. Defense Purchases 82\$                               | 257.40         | 263.50         | 264.90         | 266.0        | 266.90 | 267.90 | 268.90 | 269.90 |
| Percent Change (Annual Rate)  | 7.65           | 9.82           | 2.14           | 1.67         | 1.36   | 1.51   | 1.50   | 1.50   |
| GVPFO US: Fed. Nondefense Purchases                                   | 79.40          | 85.10          | 88.60          | 89.4         | 90.35  | 92.05  | 93.50  | 95.09  |
| Percent Change (Annual Rate)  | -38.33         | 31.96          | 17.49          | 3.74         | 4.23   | 7.76   | 6.45   | 6.99   |
| GVPF082 US: Fed. Nondefense Purchases 82\$                            | 69.90          | 69.10          | 73.40          | 72.0         | 72.09  | 72.19  | 72.28  | 72.40  |
| Percent Change (Annual Rate)  | -66.53         | -4.50          | 27.31          | -7.41        | 0.51   | 0.54   | 0.48   | 0.71   |
| GVPS US: State and Local Govt. Purch.                                 | 529.30         | 537.60         | 548.90         | 561.4        | 573.40 | 584.77 | 596.59 | 608.25 |
| Percent Change (Annual Rate)  | 9.27           | 6.42           | 8.68           | 9.44         | 8.81   | 8.18   | 8.33   | 8.05   |
| GVPS82 US: State and Local Govt. Purch.825                            | 432.30         | 434.10         | 437.30         | 440.7        | 443.53 | 445.70 | 447.85 | 449.78 |
| Percent Change (Annual Rate)  | 4.96           | 1.68           | 2.98           | 2.62         | 2.62   | 1.98   | 1.94   | 1.73   |
| CCAWA US: Cap. Cons. Allow. with Adj.<br>Percent Change (Annual Rate) | 469.70<br>3.30 | 476.60<br>6.01 | 480.50<br>3.31 | 486.2<br>5.0 |        |        |        |        |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States.

| Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast |                 |                 |                 |         |         |                     |         |         |  |  |  |  |
|--|-----------------|-----------------|-----------------|---------|---------|---------------------|---------|---------|--|--|--|--|
|  | 1987Q1          | 1987Q2          | 1987Q3          | 1987Q4  | 1988Q1  | 1988Q2              | 1988Q3  | 1988Q4  |  |  |  |  |
| CCAXA US: Cap. Cons. Allow w/o Adj.  | 442.90          | 450.40          | 451.90          | 457.1   | 463.44  | 469.85              | 476.53  | 483.79  |  |  |  |  |
| Percent Change (Annual Rate)   | -4.05           | 6.95            | 1.34            | 5.0     | 5.64    | 5.64                | 5.81    | 6.24    |  |  |  |  |
| CCADJ US: Cap. Cons. Adjustment, Total   | 26.80           | 26.20           | 28.60           | 29.1    | 29.60   | 30.10               | 30.60   | 31.10   |  |  |  |  |
| Percent Change (Annual Rate)   | 350.06          | -8.66           | 41.99           | 7.0     | 7.05    | 6.93                | 6.81    | 6.70    |  |  |  |  |
| NNP US: Net National Product   | 3907.90         | 3968.50         | 4031.50         | 4075.2  | 4126.72 | 4176.55             | 4245.17 | 4318.94 |  |  |  |  |
| Percent Change (Annual Rate)   | 9.26            | 6.35            | 6.50            | 4.0     | 5.15    | 4.92                | 6.74    | 7.13    |  |  |  |  |
| IBT US: Indirect Business Taxes  | 358.30          | 365.20          | 372.80          | 381.6   | 391.70  | 407.90              | 418.20  | 428.60  |  |  |  |  |
| Percent Change (Annual Rate)   | 7.48            | 7.93            | 8.59            | 10.0    | 11.01   | 17.60               | 10.49   | 10.32   |  |  |  |  |
| TRB US: Business Transfer Payments   | 22.80           | 23.10           | 23.30           | 23.3    | 23.74   | 23.98               | 24.28   | 24.60   |  |  |  |  |
| Percent Change (Annual Rate)   | 3.59            | 5.37            | 3.51            | 3.0     | 4.20    | 4.22                | 4.94    | 5.52    |  |  |  |  |
| SD US: Statistical Discrepency<br>Percent Change (Annual Rate)                             | -2.20<br>-99.87 | -3.10<br>294.24 | 0.00<br>-100.00 | 0.0     | 0.00    | 0.00                | 0.00    | 0.00    |  |  |  |  |
| SUBT US: Sub. less Cur. SurGov. E. Percent Change (Annual Rate)                            | 19.30           | 9.90            | 0.80            | 11.9    | 11.90   | 11.90               | 11.90   | 11.90   |  |  |  |  |
|  | 666.30          | -93.08          | -100.00         | 4895748 | 0.00    | 0.00                | 0.00    | 0.00    |  |  |  |  |
| YN US: National Income   | 3548.30         | 3593.30         | 3636.20         | 3682.0  | 3723.18 | 3756.57             | 3814.60 | 3877.64 |  |  |  |  |
| Percent Change (Annual Rate)   | 9.21            | 5.17            | 4.86            | 5.0     | 4.55    | 3.64                | 6.32    | 6.78    |  |  |  |  |
| CPNIA US: Corp. Prof. w. IVA + CCADJ   | 294.00          | 296.80          | 291.80          | 287.8   | 266.31  | 249.07 <sub>.</sub> | 251.39  | 254.28  |  |  |  |  |
| Percent Change (Annual Rate)   | 19.66           | 3.86            | -6.57           | -5.0    | -26.71  | -23.49              | 3.77    | 4.69    |  |  |  |  |
| YINT US: Net Interest  | 323.60          | 331.10          | 339.50          | 349.2   | 357.12  | 365.49              | 372.93  | 380.39  |  |  |  |  |
| Percent Change (Annual Rate)   | 2.38            | 9.60            | 10.54           | 12.0    | 9.45    | 9.71                | 8.39    | 8.24    |  |  |  |  |

U.S. forecasts were generated using assumptions determined by the Institute for Public Policy and Business Research and operationalized through the Indiana Econometric Model of the United States.

| Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast |         |         |         |         |         |         |         |         |  |  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
|  | 1987Q1  | 1987Q2  | 1987Q3  | 1987Q4  | 1988Q1  | 1988Q2  | 1988Q3  | 1988Q4  |  |  |
| CSIT US: Cont. to Soc. InsTotal  | 386.70  | 390.90  | 396.70  | 400.9   | 425.08  | 430.73  | 436.97  | 443.84  |  |  |
| Percent Change (Annual Rate)   | 6.12    | 4.42    | 6.07    | 4.0     | 26.43   | 5.42    | 5.93    | 6.43    |  |  |
| WALD US: Wage Accruals less Disburs.   | 0.00    | 0.00    | 0.20    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    |  |  |
| Percent Change (Annual Rate)   | •       | ٠       | ٠       | -100.00 | •       | •       | •       | •       |  |  |
| TRG US: Govt. Trans. to PersTotal  | 510.90  | 518.40  | 522.10  | 534.20  | 536.44  | 541.04  | 547.64  | 555.82  |  |  |
| Percent Change (Annual Rate)   | 5.51    | 6.00    | 2.89    | 9.60    | 1.69    | 3.47    | 4.97    | 6.11    |  |  |
| YINTP US: Personal Interest Income   | 499.80  | 506.30  | 517.60  | 530.98  | 542.13  | 553.06  | 562.97  | 572.97  |  |  |
| Percent Change (Annual Rate)   | 2.44    | 5.30    | 9.23    | 10.75   | 8.67    | 8.31    | 7.36    | 7.30    |  |  |
| YDIVP US: Personal Dividend Income   | 84.50   | 86.30   | 88.70   | 89.85   | 90.09   | 89.98   | 90.23   | 90.53   |  |  |
| Percent Change (Annual Rate)   | 7.95    | 8.80    | 11.60   | 5.31    | 1.06    | -0.49   | 1.10    | 1.34    |  |  |
| YP US: Personal Income   | 3662.00 | 3708.60 | 3759.70 | 3822.71 | 3867.07 | 3919.35 | 3978.42 | 4043.06 |  |  |
| Percent Change (Annual Rate)   | 7.83    | 5.19    | 5.63    | 6.87    | 4.72    | 5.52    | 6.17    | 6.66    |  |  |
| WSD US: Wage and Salary Disburse.  | 2163.30 | 2191.40 | 2227.00 | 2255.32 | 2287.84 | 2320.26 | 2356.71 |         |  |  |
| Percent Change (Annual Rate)   | 6.70    | 5.30    | 6.66    | 5.18    | 5.89    | 5.79    | 6.43    | 6.94    |  |  |
| OLI US: Other Labor Income   | 206.70  | 209.50  | 211.10  | 213.00  | 215.41  | 217.8   |         |         |  |  |
| Percent Change (Annual Rate)   | 4.58    | 5.53    | 3.09    | 3.65    | 4.59    | 4.5     | 5 5.38  | 6.05    |  |  |
| YPROT US: Total Proprietors Inc.   | 320.90  | 323.10  | 322.10  | 329.69  | 335.24  | 339.2   |         |         |  |  |
| Percent Change (Annual Rate)   | 34.83   | 2.77    | -1.23   | 9.77    | 6.90    | 4.8     | 6 6.32  | 2 6.57  |  |  |
| YPROF US: Farm Proprietors Inc.  | 51.30   | 47.30   | 39.10   | 40.46   | 40.39   | 39.4    |         |         |  |  |
| Percent Change (Annual Rate)   | 285.96  | -27.73  | -53.31  | 14.64   | -0.69   | -9.2    | 0 -5.76 | 6.78    |  |  |

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Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast

|   |                                     | 1987Q1           | 1987Q2           | 1987Q3          | 1987Q4           | 1988Q1           | 1988Q2         | 1988Q3          | 1988Q4         |
|---|-------------------------------------|------------------|------------------|-----------------|------------------|------------------|----------------|-----------------|----------------|
| YPRON US: Nonfar<br>Percent Change (Ann | mm Proprietors Inc.<br>ual Rate)    | 269.70<br>13.67  | 275.80<br>9.36   | 283.00<br>10.86 | 289.23<br>9.11   | 294.85<br>7.99   | 299.81<br>6.90 | -               | 311.83<br>8.37 |
| YRENT US: Rental<br>Percent Change (Ann | l Income of Persons<br>ual Rate)    | 20.00<br>39.59   | 18.90<br>-20.25  | 18.50<br>-8.20  | 19.04<br>12.21   | 19.49<br>9.70    | 19.87<br>8.10  |                 | 20.46<br>5.26  |
| TRT US: Total<br>Percent Change (Ann    | Transfer Payments<br>ual Rate)      | 533.70<br>5.50   | 541.50<br>5.98   | 545.40<br>2.91  | 557.70<br>9.33   | 560.18<br>1.79   | 565.02<br>3.51 | 571.92<br>4.97  | 580.43<br>6.09 |
| CSIP US: Pers.<br>Percent Change (Anna  | Cont. to Soc. Ins.<br>ual Rate)     | 166.70<br>12.68  | 168.40<br>4.14   | 170.80<br>5.82  | 172.85<br>4.89   | 183.28<br>26.40  |                |                 | 191.85<br>6.72 |
| TPT US: Tot. Percent Change (Anna       | Pers. Tax + Nontax Pay<br>ual Rate) | 536.10<br>3.12   | 578.00<br>35.12  | 566.20<br>-7.92 |                  | 585.31<br>6.91   |                |                 |                |
| YPD US: Dispor                          | sable Personal Income<br>ual Rate)  | 3125.90<br>8.67  | 3130.60<br>0.60  | 3193.50<br>8.28 | 3247.10<br>6.88  | 3281.76<br>4.34  |                | 3363.55<br>8.09 |                |
| YPD82 US: Dispo                         | sable Personal Income<br>ual Rate)  | 2674.60<br>2.72  | 2645.50<br>-4.28 | 2676.10<br>4.71 | 2695.13<br>2.88  | 2698.78<br>0.54  |                | 2714.97<br>4.17 |                |
| YINTC US: Int. Percent Change (Ann      | Paid by Cons. to Bus.<br>ual Rate)  | 92.10<br>0.00    | 92.60<br>2.19    | 93.80<br>5.29   |                  | 99.81<br>11.53   |                |                 |                |
| TRFF US: Pers.<br>Percent Change (Ann   | Trans. Pay. to For.<br>ual Rate)    | 1.70<br>-35.91   | 1.20<br>-75.17   | 1.40<br>85.26   |                  | 1.50<br>0.00     |                |                 |                |
| YSAV US: Perso<br>Percent Change (Ann   |                                     | 138.40<br>159.92 | 93.20<br>-79.44  | 94.60<br>6.15   | 115.89<br>125.20 | 106.12<br>-29.69 |                |                 |                |

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Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast

|                                       | 1987Q1         | 1987Q2          | 1987Q3  | 1987Q4          | 1988Q1  | 1988Q2  | L988Q3                                  | 1988Q4  |
|---------------------------------------|----------------|-----------------|---------|-----------------|---------|---------|---|---------|
| YSAVR US: YSAV as a Percent of YPD    | 4.40           | 3.00            | 3.00    | 3.57            | 3.23    | 2.52    | 2.73                                    | 2.79    |
| Percent Change (Annual Rate)          | 123.15         | -78.39          | 0.00    | 100.29          | -32.61  | -62.83  | 36.15                                   | 8.81    |
|                                       |                | 0107 (0         | 0007.00 | 0055 22         | 2287.84 | 2320.26 | 2356 71 2                               | 306 58  |
| WSC US: Wages and Salaries            | 2163.30        | 2191.40<br>5.30 | 6.70    | 2255.32<br>5.15 | 5.89    |         | 6.43                                    | 6.94    |
| Percent Change (Annual Rate)          | 6.70           | 3.30            | 0.70    | 3.13            | 3.03    | 3.75    | 0.15                                    | •••     |
| WSCG US: W. and SGovt. + Govt. Ent.   | 412.20         | 418.10          | 424.20  | 426.01          | 432.66  | 439.14  | 445.93                                  | 452.81  |
| Percent Change (Annual Rate)          | 8.58           | 5.85            | 5.96    | 1.72            | 6.40    | 6.12    | 6.34                                    | 6.31    |
| , , , , , , , , , , , , , , , , , , , |                |                 |         |                 |         |         |   | 2010 77 |
| WSCO US: W. and SOther                | 1751.10        | 1773.30         |         | 1829.31         | 1855.18 |         | 1910.78                                 |         |
| Percent Change (Annual Rate)          | 6.26           | 5.17            | 6.87    | 5.97            | 5.78    | 5.71    | 6.46                                    | 7.09    |
|                                       | 126 60         | 432.00          | 437.10  | 441.02          | 457.21  | 462.64  | 468.91                                  | 475.94  |
| SUPT US: Supplements to w. and s.     | 426.60<br>2.96 | 5.16            | 4.81    | 3.64            | 15.51   |         |   | 6.14    |
| Percent Change (Annual Rate)          | 2.90           | 3.10            | 4.01    | 3.04            | 10.01   | ,,,,,   | • |         |
| CSIB US: Emp. Cont. to Soc. Ins.      | 220.00         | 222.50          | 226.00  | 228.02          | 241.80  | 244.83  | 248.22                                  | 251.99  |
| Percent Change (Annual Rate)          | 1.65           | 4.62            | 6.44    | 3.63            | 26.45   | 5.10    | 5.66                                    | 6.21    |
|                                       |                |                 |         |                 |         |         |   | 00/ 00  |
| CPBT US: Corp. Prof. before Taxe      | 257.00         | 268.70          | 256.70  |                 | 238.78  |         |   |         |
| Percent Change (Annual Rate)          | 15.51          | 19.49           | -16.70  | -1.64           | -23.89  | -21.66  | 8.33                                    | 9.09    |
|                                       | 100.00         | 10/ 00          | 100 01  | 131.67          | 129.99  | 128 67  | 132.41                                  | 135.96  |
| TCPT US: Profits Tax Liability        | 128.00         | 134.20          | 120.21  | 131.07          | 123.33  | 120.07  | 132.41                                  | 133.70  |
| CPAT US: Corp. Prof. after Taxes      | 129.00         | 134.50          | 128,49  | 123.97          | 108.79  | 95.97   | 96.77                                   | 98.27   |
| CPAI 03: COIP. FIOI. arter lakes      | 113,100        |                 |         |                 |         |         |   |         |
| YDIV US: Dividends-Total              | 90.30          | 92.40           | 95.20   | 96.45           | 96.89   | 96.88   |   | 97.83   |
| Percent Change (Annual Rate)          | 7.90           | 9.63            | 12.68   | 5.38            | 1.82    | -0.04   | 1.86                                    | 2.07    |
| •                                     |                |                 |         |                 | 11 00   | 0.01    | 0.56                                    | 0.44    |
| CPU US: Undistributed Corp. Prof.     | 38.70          | 42.10           | 33.29   | 27.51           | 11.89   | -0.91   | -0.56                                   | 0.44    |

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Institute for Public Policy and Business Research, University of Kansas 1988 U.S. Forecast

|  | 1987Q1           | 1987Q2           | 1987Q3           | 1987Q4 | 1988Q1           | 1988Q2          | 1988Q3 | 1988Q4          |
|--|------------------|------------------|------------------|--------|------------------|-----------------|--------|-----------------|
| IVA US: Inventory Valuation Adj.<br>Percent Change (Annual Rate) | -11.30<br>159.87 | -20.00<br>881.31 | -13.50<br>-79.24 |        | -20.44<br>166.02 | -23.48<br>74.05 |        | -28.01<br>40.12 |
| CCCAD US: Corp. Cap. Cons. Adj.<br>Percent Change (Annual Rate)  | 48.20<br>71.81   | 48.00<br>-1.65   | 48.60<br>5.09    |        | 47.98<br>-1.76   | 47.91<br>-0.58  |        |                 |
| UHH US: Unemployment   | 7.83             | 7.34             | 7.04             | 7.13   | 7.28             | 7.44            | 7.57   | 7.61            |
| Percent Change (Annual Rate)                                     | -7.56            | -22.84           | <b>-</b> 15.09   | 5.06   | 8.71             | 9.22            | 7.25   | 2.02            |
| LFC US: Civilian Labor Force                                     | 119.20           | 119.61           | 120.04           | 120.67 | 121.22           | 121.74          | 122.27 | 122.79          |
| Percent Change (Annual Rate)                                     | 2.19             | 1.39             | 1.42             | 2.11   | 1.84             | 1.75            | 1.74   | 1.72            |
| EHA US: Agricultural Employment                                  | 3.22             | 3.27             | 3.16             | 3.14   | 3.14             | 3.14            | 3.16   | 3.18            |
| Percent Change (Annual Rate)                                     | 5.44             | 5.83             | -12.51           | -2.50  | -0.34            | 0.68            | 2.45   | 1.78            |
| EETNA US: Tot. Priv. Nonfarm Empl.                               | 97.91            | 98.44            | 99.11            | 99.62  | 100.05           | 1.60            | 100.95 | 101.55          |
| Percent Change (Annual Rate)                                     | 2.88             | 2.18             | 2.75             | 2.05   | 1.75             |                 | 2.02   | 2.40            |
| EET US: Tot. Nonfarm Empl.                                       | 101.13           | 101.71           | 102.27           | 102.76 | 103.19           | 103.59          | 104.11 | 104.72          |
| Percent Change (Annual Rate)                                     | 2.96             | 2.29             | 2.23             | 1.91   | 1.68             | 1.57            | 2.03   | 2.38            |
| EEFG US: Fed. Govt. Empl.  | 2.92             | 2.93             | 2.95             | 2.92   | 2.92             | 2.92            | 2.92   | 2.92            |
| Percent Change (Annual Rate)                                     | 2.28             | 2.44             | 1.51             | -3.70  | 0.00             | 0.00            | 0.00   | 0.00            |
| EESG US: S & L Govt. Empl. Percent Change (Annual Rate)          | 14.03            | 14.10            | 14.09            | 14.16  | 14.23            | 14.30           | 14.37  | 14.44           |
|  | 0.96             | 1.89             | -0.14            | 1.97   | 2.02             | 1.74            | 2.02   | 2.03            |
| EEG US: Total Govt. Empl.  | 16.95            | 17.03            | 17.04            | 17.08  | 17.15            | 17.21           | 17.29  | 17.36           |
| Percent Change (Annual Rate)                                     | 1.19             | 1.98             | 0.14             | 0.98   | 1.68             | 1.44            | 1.68   | 1.68            |

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| Institute for Public Policy and Business Rese | 1988 U.S. Forecast |        |        |        |        |        |        |        |
|---|--------------------|--------|--------|--------|--------|--------|--------|--------|
|   | 1987Q1             | 1987Q2 | 1987Q3 | 1987Q4 | 1988Q1 | 1988Q2 | 1988Q3 | 1988Q4 |
| WRCPNA US: Wage Rate Per Hour-Pr. Nonag.      | 9.77               | 9.84   | 9.95   | 10.05  | 10.16  | 10.26  | 10.37  | 10.48  |
| Percent Change (Annual Rate)                  | 2.07               | 2.90   | 4.63   | 4.24   | 4.27   | 4.29   | 4.32   | 4.36   |
| PROD82 US: Output Per Namhour-Pr. Nonag.82    | 2\$ 18.62          | 18.66  | 18.75  | 18.77  | 18.79  | 18.82  | 18.90  | 18.95  |
| Percent Change (Annual Rate)                  | 0.77               | 0.88   | 1.98   | 0.38   | 0.59   | 0.59   | 1.60   | 1.20   |

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