Approved	MARCH	15,	1988	
ripproved			Date	

MINUTES OF THE	HOUSE	COMMITTEE ON _	INS	SURANCE		•
The meeting was called to	order by	REPRESENTATIVE	DALE	SPRAGUE Chairperson		at
3:30 XXm./p.m. on 1	MARCH 3	}		, 19 <u>8</u> 5in ro	om <u>531-N</u>	of the Capitol.
All members were present	except:	Representat:	ive Ho	oy. excused		

Committee staff present:

Chris Courtwright, Research Department Bill Edds, Revisor of Statutes Office Nancy Wolff, Secretary

### Conferees appearing before the committee:

The meeting was called to order by the Chairman.

The committee met to discuss House Bill 2971, the Insurance Reform Act of 1988 and House Bill 2955, the Agents Licensing Act.

Dick Brock, Kansas Insurance Department, presented the Committee with a balloon draft of House Bill 2971. (Exhibit I) The balloon compared the original draft of the bill with amendments proposed by State Farm Insurance and amendments proposed by the Insurance Department.

Representative Sawyer made a motion to accept the Insurance Department's amendments on House bill 2971.

The Chairman asked Representative Sawyer to hold his motion until the committee could review all amendments on the balloon copy and act on each amendment individually.

Representative Sawyer withdrew his motion and then made a motion that House Bill 2971 be amended by inserting the words "line or" in front of "class" or line 66; inserting "unrealized" in front of "investment losses" on line 71 and adding a period after "losses" and striking "other than Investment losses otherwise considered in the rates" on lines 71 and 72; and inserting "line or" in line 75. Representative Bryant seconded the motion. The motion carried.

It was the concensus of the committee to strike "the condition of the company and" in line 151; insert a period after "section" in line 152 and strike "including an independent evaluation of the filing." in lines 152 and 153 of page 4 of the balloon.

Representative Gross made a motion to reinsert the language on lines 152 and 153 "including an independent evaluation of the filing." Representative Sawyer seconded the motion. The motion carried.

It was the concensus of the committee to delete the language "by a preponderance of evidence" in lines 205 and 206 on page 6.

Representative Bryant made a motion that the committee accept the State Farm language on pages 6, 7 & 8 of the draft. Representative Littlejohn seconded the motion. The motion carried.

The proposed amendments on pages 9, 10, 11 and through Section 5 of page 12 were previously agreed to by previous amendments of the committee.

#### CONTINUATION SHEET

MINUTES OF THE .	HOUSE	COMMITTEE ON	INSURANCE	
room 531N, Stateh	ouse, at _3:30	) a.m./p.m. on _	March 3	. 1988

Representative Beauchamp made a motion to adopt the amendments proposed by the Insurance Department on New Sec. 6. Representative Gross seconded the motion the the motion carried.

Representative Gross made a motion that House bill 2971 be passed as amended and Representative Shauf seconded the motion. The motion carried.

The Committee then reviewed the balloon draft of House Bill 3055, which would require continuing education for insurance agents. (Exhibit II)

Dick Brock, Kansas Insurance Department, reviewed the balloon draft of the bill as to all proposed amendments contained in the draft.

Representative Shauf made a conceptual motion to change the time involved with an agent obtaining the continuing education from one year to two years and to make such language consistent throughout the body of the bill. Representative Gross seconded the motion. The motion carried.

Representative Neufeld made a motion that the committee adopt all amendments incorporated in the balloon draft with the exception of Section "(5)" on page 7. Representative Brady seconded the motion. The motion carried.

Representative Cribbs made a motion that the bill be passed as amended and Representative Shauf seconded the motion. The motion carried.

There being no further business to come before the committee, the meeting was adjourned.

# VISITORS TO HOUSE INSURANCE COMMITTEE

DATE: 3-3-88

REPRESENTING
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KFDA
am. Ins. assn.
Farmers Ins. GROUD
SIA of Ks

Session of 1938

## HOUSE BILL No. 2971

By Committee on Insurance

2-16

O17 AN ACT relating to insurance; concerning rate making with respect to certain insurers; providing requirements for certain insurers upon cessation of business in the state; amending K.S.A. 40-928, 49-929 and 40-1113 and K.S.A. 1987 Supp. 40-927 and 40-1112 and repealing the existing sections.

8022 Be it enacted by the Legislature of the State of Kansas:
8023 Section 1. K.S.A. 1987 Supp. 40-927 is hereby amended to
8024 read as follows: 40-927. (a) Rates shall be made in accordance
8025 with the following provisions:

(1) Manual, minimum, class rates or rating schedules, shall ∞27 be made and adopted, except in the case of specific inland 0028 marine rates on risks specially rated. Such rates for personal lines 0029 of property insurance may be modified to produce rates for individual risks in accordance with rating plans which establish standards for measuring variations in hazards or expense provisions, or both. Rates for commercial lines of property insurance may be modified to produce rates for individual risks in accordance with rules and regulations promulgated by the commissioner establishing reasonable standards for rating plans, in-0036 cluding experience rating plans, schedule rating plans, individual risk premium modification plans and expense reduction plans, designed to modify rates in the development of 0039 premiums for individual risks insured in a property market. Such 0040 standards shall permit recognition of expected differences in loss 0041 or expense characteristics, and shall be designed so that such ∞12 plans are reasonable and equitable in their application, and are 0043 not unfairly discriminatory, violative of public policy or otherwise contrary to the best interests of the people of this state. Such ∞45 standards shall not prevent the development of new or innova-

EXHIBIT

tive rating methods which otherwise comply with this act. Such rating plans shall be filed or refiled by insurers in compliance with the rules and regulations. The commissioner shall review such plans and shall disapprove a plan that does not comply with the rules and regulations. The rules and regulations shall establish maximum debits and credits that may result from the application of a rating plan, encourage loss control, safety programs, and other methods of risk management and require insurers to maintain documentation of the basis of the debits and credits applied under any plan. Once it has been filed and approved, use of the rating plan shall become mandatory and such plan shall be applied uniformly for eligible risks in a manner that is not unfairly discriminatory.

- 0059 (2) Rates shall not be excessive, inadequate or unfairly dis-0060 criminatory. In applying the rate standards provided in this 0061 subsection, a rate may be found by the commissioner to be 0062 excessive, inadequate or unfairly discriminatory based upon but 0063 not limited to the following standards:
- 0061 (A) Rates shall be deemed excessive if they are likely to 0065 produce a profit that is unreasonably high in relation to the risk 0066 involved in the class of business or are based on expenses that 0067 are unreasonably high in relation to services rendered.
- (B) Rates shall be deemed excessive if the rate structure established by a stock insurance company provides for any replenishment of surpluses from premiums when the need for replenishment is attributable to investment losses, other than three thousand of the structurent losses other wise-considered in the rates.
- 0073 (C) Rates shall be deemed inadequate if they are clearly 0074 insufficient, together with the investment income attributable 0075 to them, to sustain projected losses and expenses in the class of 0076 business to which they apply.
- (D) A rate shall be deemed inadequate as to the premium 0.78 charged to a risk or group of risks if discounts or credits are 0.79 allowed which exceed a reasonable reflection of expense savings 0.000 and reasonably expected loss experience from the risk or group 0.001 of risks.
  - (E) A rate shall be deemed unfairly discriminatory as to a

line or

unrealized

line or

OK (Same Amendment)

OK (Same Amendment)

OK (Same Amendment)

risk or group of risks if the application of premium discounts or constant among such risks does not bear a reasonable relationship to the expected loss and expense experience among the various risks.

- (3). Due consideration shall be given to past and prospective moss loss experience within and outside this state, to the conflagration and catastrophe hazards, to a reasonable margin for underwriting profit and contingencies, to dividends, savings or unabsorbed premium deposits allowed or returned by insurers to their policy cyholders, members or subscribers, to past and prospective except penses both countrywide and those specially applicable to this cost state, to carnings or losses resulting from the investment of unearned premiums; and loss reserves and to all other relevant moss factors within and outside this state; and in the case of fire insurance rates consideration shall be given to the experience of the fire insurance business during a period of not less than the most recent five-year period for which such experience is available.
- 0101 (4) The systems of expense provision included in the rates for 0102 use by any insurer or group of insurers may differ from those of 0103 other insurers or groups of insurers to reflect the requirements of 0104 the operating methods of any such insurer or group with respect to any kind of insurance, or with respect to any subdivision or

combination thereof for which subdivision or combination the commissioner of insurance, hereinafter referred to as commissioner, approves the application for separate expense provisions.

- (b). Except to the extent necessary to meet the provisions of 0110 subdivision (2) of subsection (a) of this section, uniformity among 0111 insurers in any matters within the scope of this section is neither 0112 required nor prohibited.
- 0113 (c) Rates made in accordance with this section shall be used 0114 subject to the provisions of this act.
- Sec. 2. K.S.A. 40-928 is hereby amended to read as follows: 0116 40-928. (a) Every insurer shall file with the commissioner, except 0117 as to those inland marine risks which by general custom of the 0118 business are not written according to manual rates or rating 0119 plans, every manual, minimum, class rate, rating schedule or

10120 rating plan and every other rating rule and every modification of 0121 any of the foregoing which it proposes to use. Every such filing 0122 shall state the proposed effective date thereof and shall indicate the character and extent of the coverage contemplated. When a 0124 filing is not accompanied by the information upon which the 0125 insurer supports such filing, and the commissioner does not have 0126 sufficient information to determine whether such filing meets 0127 the requirements of the act, the commissioner shall require such 0128 insurer to furnish the information upon which it supports such 0129 filing, and in such event the waiting period shall commence as of the date such information is furnished. The information furnished in support of a filing may include (1) the experience or 0132 judgment of the insurer or rating organization making the filing; 0133 (2) its interpretation of any statistical data it relies upon; (3) the 0134 experience of other insurers or rating organizations; or (4) any 0135 other relevant factors. A filing and any supporting information 0136 shall be open to public inspection after it is filed with the 0137 commissioner. Specific inland marine rates on risks specially 0138 rated, made by a rating organization, shall be filed with the 0139 commissioner.

- (b) An insurer may satisfy its obligation to make such filings 0141. either individually or by authorizing the commissioner to accept 0142 on its behalf the filings made by a licensed rating organization or 0143 another insurer. Nothing contained in this act shall be construed 0144, as requiring any insurer to become a member of or a subscriber 0145 to any rating organization.
- (c) The commissioner shall review filings as soon as reason-0147 ably possible after they have been made in order to determine 0148 whether they meet the requirements of this act. In reviewing a 0149 rate filing the commissioner may require the insurer to provide, 0150 at the insurer's expense, all information necessary to evaluate 10151 the condition of the company and the reasonableness of the 0152 filing according to the criteria enumerated in this section, in-0153 cluding an independent evaluation of the filing.
- (d) Subject to the exception specified in subsection (e) of this 0155 section, each filing shall be on file for a waiting period of fifteen 0156 (15) 15 days before it becomes effective, which period may be

Reinsert: "including an independent evaluation of the filing."



o157 extended by the commissioner for an additional period not to o158 exceed fifteen (15) 15 days if the commissioner gives written o159 notice within such waiting period to the insurer or rating orga0160 nization which made the filing that such additional time is o161 needed for the consideration of such filing. Upon written appli0162 cation by such insurer or rating organization, the commissioner o163 may authorize a filing which he or she the commissioner has o164 reviewed to become effective before the expiration of the wait0. Ing period or any extension thereof. A filing shall be deemed to o166 meet the requirements of this act unless disapproved by the o167 commissioner within the waiting period or any extension o168 thereof.

- 0169 (e) Specific inland marine rates on risks specially rated by a 0170 rating organization shall become effective when filed and shall 0171 be deemed to meet the requirements of this act until such time as 0172 the commissioner reviews the filing and so long thereafter as the 0173 filing remains in effective.
- 10174. (f) Under such rules and regulations adopted by the com0175 missioner, the commissioner may, by written order, suspend or
  0176 modify the requirement of filing as to any kind of insurance,
  0177 subdivision or combination thereof, or as to classes of risks, the
  0178 rates for which cannot practicably be filed before they are used.
  0 Such orders, and rules and regulations shall be made known to
  0180 Insurers and rating organizations affected thereby. The commis0181 sioner may make such examination as deemed advisable to
  0182 ascertain whether any rates affected by such order meet the
  0183 standards set forth in subdivision 2 of subsection (a) of K.S.A.
  0184 40-927, and amendments thereto.
- 0185: (g) Upon the written application of the insured, stating the 0186 reasons therefor, filed with and approved by the commissioner, a 0187 rate in excess of that provided by a filing otherwise applicable 0188 may be used on any specific risk.
- (h) No insurer shall make or issue a contract or policy except 0190 in accordance with the filings which are in effect for said insurer 0191 as provided in this act or in accordance with subsections (f) or (g) 0192 of this section. This subsection shall not apply to contracts or 0193 policies for inland marine risks as to which filings are not

0194 required.

Sec. 3. K.S.A. 40-929 is hereby amended to read as follows: 0196 40-929. (a) If within the waiting period or any extension thereof o197 as provided in subsection (d) of K.S.A. 40-928, and amendments o198 thereto, the commissioner finds that a filing does not meet the requirements of this act, he the commissioner shall send to the insurer or rating organization which made such filing, written o200 notice of disapproval of such filing specifying therein in what o201 respects he finds such filing fails to meet the requirements of this act and stating that such filing shall not become effective. In any o204 administrative proceeding under this act, the insurer or rating organization shall carry the burden of proof by a preponderance of the ovidence to show that the rate is not excessive, inadequate o207 or unfairly discriminatory.

- (b) If within thirty (30) 30 days after a specific inland marine rate on a risk specially rated by a rating organization, subject to subsection (e) of K.S.A 40-528, and amendments thereto, has not meet the requirements of this act, he the commissioner shall send to the rating organization which made such filing written notice of disapproval of such filing specifying therein in what respects he finds that such living fails to meet the requirements of this act and stating when, within a reasonable period thereafter, such filing shall be deemed no longer effective. Said disapports proved shall not affect any contract made; issued and effective of the expiration of the period set forth in said notice.
- (c) If at any time subsequent to the applicable review period provided for in subsection (a) or (b) of this section, the commissioner finds that a filing does not meet the requirements of this act, he the commissioner shall after a hearing held upon not less than ten (10) 10 days' written notice, specifying the matters to be considered at such hearing to every insurer and rating organization which made such filing, issue an order specifying in what respects he finds that such filing fails to meet the requirements of this act, and stating when, within a reasonable period thereaform, such filing shall be deemed no longer effective. Copies of this act, order shall be sent to every such insurer and rating

Said disapproval shall not affect any contract made, issued and effective prior to the expiration of the period set forth in said notice.

Do not reinsert original language as proposed.

ozzi organization. Said order shall not affect any contract or policy ozzi made; issued and effective prior to the expiration of the period ozzi set forth in said order.

0234. (d) Any person or organization aggrieved with respect to any 0235 filing which is in effect may make written application to the 0236 commissioner for a hearing thereon: Provided, however, That, 0237, except that the insurer that made the filing shall not be autho-0238 rized to proceed under this subsection. Such application shall 0239 specify the grounds to be relied upon by the applicant and such 40 application must shall, show that the person or organization 0241 making such application has a specific economic interest af-0242 fected by the filing. If the commissioner shall find that the 0243 application is made in good faith, that the applicant has a specific 0244 economic interest, that the applicant would be so aggrieved if his 0245 such applicant's grounds are established, and that such grounds 0246 otherwise justify holding such a leaving, he the commissioner 0247 shall, within thirty (30) 30 days after receipt of such application, 0248 hold a hearing upon not less than ten (10) 10 days' written notice 0249 to the applicant and to every insurer and rating organization 0250 which made such filing. No rating or advisory organization shall 0251 have any status under this act to make application for a hearing 0252 on any filing made by an insurer with the commissioner. .

If, after such hearing, the commissioner finds that the filing does not meet the requirements of this act, he the commissioner shall issue an order specifying in what respects he finds that such filing fails to meet the requirements of this act, and stating when, 0257; within a reasonable period thereafter, such filing shall be 0258 deemed no longer effective. Copies of said order shall be sent to 0259 the applicant and to every such insurer and rating organization. 0260 Said order shall not affect any contract or policy made or issued 0361, prior to the expiration of the period set forth in said order.

orate of the commissioner finds that a rate or rate or rate of change is excessive, inadequate or unfairly discriminatory after hearing, the commissioner shall issue an order disapproving out rate or rate change and specifying that a new rate or rate ochedule be filed by the insurar which responds to the findings of the commissioner within 30 days. The commissioner may

Said order shall not affect any contract or policy made, issued and effective prior to the expiration of the period set forth in said order.

Do not reinsert original language as proposed.

Said order shall not affect any contract or policy made or issued prior to the expiration of the period set forth in said order.

(e) If after hearing, the commissioner finds that a rate or rate change is excessive, inadequate or unfairly discriminatory, the commissioner shall issue an order disapproving such rate or rate change and shall further order that premiums be adjusted prospectively to reflect the findings of the commissioner regarding the rate or rate change.

Do not reinsert original language as proposed

Do not amend as suggested. Retain original language in lines 262 through 267. o268 further order that promiums be adjusted retroactively to the o269 effective date of the rate or rate change to reflect the findings of o270 the commissioner regarding the rate or rate change.

(e) (f) No manual, minimum, or class rate, rating schedule, ozra rating plan, rating rule or any modification of any of the foregoing which has been filed pursuant to the requirements of K.S.A. ozra 40-928; and amendments thereto, shall be disapproved if the ozra rates thereby produced meet the requirements of this act.

Sec. 4. K.S.A. 1987 Supp. 40-1112 is hereby amended to read 0277 as follows: '40-1112: All rates shall be made in accordance with 0278 the following provisions:

- 0279 (a) Due consideration may shall be given: (1) To past and 0280 prospective loss experience within and outside the state;
- 0281 (2) to catastrophe hazards, if any;
- 0282 (3) to a reasonable margin for profit and contingencies;
- 0283 (4) to dividends, savings or unabsorbed premium deposits 0284 allowed or returned by insurers to their policyholders, members of subscribers;
- 0286 (5) to policyholders' dividends in the case of participating 0287 insurers; and
- 0288 (6) to earnings or losses resulting from investment of un-0289 earned premiums and loss reserves; and
- 0200 (6) (7) to all other relevant factors within and outside the 0291 state.
- (b) The systems of expense provisions included in the rates or use by any insurer or group of insurers may differ from those of other insurers or groups of insurers to reflect the requirements of the operating methods of any such insurer or group with respect to any kind of insurance, or with respect to any subdivious sion or combination thereof for which subdivision or combination the commissioner of insurance approves the application of separate expense provisions. This paragraph shall not be consumed to require uniformity among all insurers with respect to oso the application of other paragraphs of this section.
- 0302 (c) Risks may be grouped by classifications for the establish-0303 ment of rates and minimum premiums. Classification rates for 0304 personal lines of casualty insurance may be modified to produce

Retain original language except: strike "effective" in line 269 strike "of" in line 269 insert "failed to meet the standards set forth in subsection 2 of section 1 as reflected in" immediately following the word "change" in line 269 strike "to reflect" in line 269.

With the above amendments, the last sentence of subsection (e) would read:
The commissioner may further order that premiums be adjusted retroactively to the date the rate or rate change failed to meet the standards set forth in subsection 2 of section 1 as reflected in the findings of the commissioner regarding the rate or rate change.

0305 rates for individual risks in accordance with rating plans which 0306 establish standards for measuring variations in hazards or expense provisions, or both. Classification rates for commercial lines of casualty insurance may be modified to produce rates for individual risks in accordance with rules and regulations 0310 promulgated by the commissioner establishing reasonable standards for rating plans, including experience rating plans, sched-0312 ule rating plans, individual risk premium modification plans and expense reduction plans; designed to modify rates in the development of premiums for individual risks insured in a casualty market. Such standards shall permit recognition of expected disferences in loss or expense characteristics, and shall be designed so that such plans are reasonable and equitable in their 0318 application, and are not unfairly discriminatory, violative of public policy or otherwise contrary to the best interests of the people of this state. Such standards shall not prevent the devel-0321 opment of new or innovative rating methods which otherwise comply with this act. Such rating plans shall be filed or refiled by insurers in compliance with the rules and regulations. The commissioner shall review such plans and shall disapprove a plan that does not comply with the rules and regulations. The rules and regulations shall establish maximum debits and credits that may result from the application of a rating plan, encourage loss control, safety programs, and other methods of risk management and require insurers to maintain documentation of the basis of the debits and credits applied under any plan. Once it has been filed and approved, use of the rating plan shall become 0332 mandatory and such plan shall be applied uniformly for eligible 0333 risks in a manner that is not unfairly discriminatory.

(d). Rates shall be reasonable, adequate and not unfairly discriminatory. In applying the rate standards provided in this 9336 subsection, a rate may be found by the commissioner to be 9337 excessive, inadequate or unfairly discriminatory based upon but not limited to the following standards:

(1) Rates shall be deemed excessive if they are likely to 1340 produce a profit that is unreasonably high in relation to the risk 1341 involved in the class of business or are based on expenses that

line or

0342 are unreasonably high in relation to services rendered.

- 0343 (2) Rates may be deemed excessive if the rate structure 0344 established by: a stock insurance company provides for any 0345 replenishment of surpluses from premiums when the need for 0346 replenishment is attributable to investment losses, other than 0347 investment income or loss otherwise considered in the rates.
- ossa otherwise considered in the rates.

  Rates shall be deemed inadequate if they are clearly insufficient, together with the investment income attributable to them, to sustain projected losses and expenses in the class of business to which they apply.
- 0352 (4) A rate shall be deemed inadequate as to the premium 0353 charged to a risk or group of risks if discounts or credits are 0354 allowed which exceed a reasonable reflection of expense savings 0355 and reasonably expected loss experience from the risk or group 0356 of risks.
- 0357 (5) A rate shall be deemed unfairly discriminatory as to a 0358 risk or group of risks if the application of premium discounts or 0359 credits among such risks does not bear a reasonable relationship 0360 to the expected loss and expense experience among the various 0361 risks.
- Sec. 5: K.S.A. 40-1113 is hereby amended to read as follows: 40-1113-(a) Every insurer shall file with the commissioner every manual of classifications, rules and rates, every rating plan and every modification of any of the foregoing which it proposes to use. Every such filing shall indicate the character and extent of the coverage contemplated and shall be accompanied by the information upon which the insurer supports the filing. A filing and any supporting information shall be open to public inspection after it is filed with the commissioner.
- 0371 (b) An insurer may satisfy its obligation to make such filings 0372 by authorizing the commissioner to accept on its behalf the 0373 filings made by a licensed rating organization or another insurer. 0374 Nothing contained in this act shall be construed as requiring any 0375 insurer to become a member of or a subscriber to any rating 0376 organization.
- 0377 (c) Any filing made pursuant to this section shall be approved 0378 by the commissioner unless the commissioner finds that such

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o379 filing does not meet the requirements of this act or establishes an o380 unreasonable or excessive rate. As soon as reasonably possible o381 after the filing has been made, the commissioner shall in writing approve or disapprove the same, except that any filing shall be o383 deemed approved unless disapproved within thirty (30) 30 days.

- (d) In reviewing a rate filing the commissioner may require
  the insurer to provide, at the insurer's expense, all information
  necessary to evaluate the condition of the company and the
  reasonableness of the filing according to the criteria enumerated in this section including an independent evaluation of the
  filing.
- (d) (e) Any such filing with respect to a fidelity, surety or 0391 guaranty bond shall be deemed approved from the date of filing 0392 to the date of such formal approval or disapproval.
- (e) (f) In the event that the commissioner disapproves a 0394 filing, the commissioner shall specify in what respect he or she 0305 finds that such filing does not meet the requirements of this act.

  O396 In any administrative proceeding under this act, the insurer or 0397 rating organization shall carry the burden of proof by a pre-0398 ponderance of the evidence to show that the rate is not excessoring sive, inadequate or unfairly discriminatory.
- (f) (g) If at any time the commissioner finds that a filing so approved no longer meets the requirements of this act, the commissioner may, after a hearing held on not less than twenty (20) 20 days' written notice, specifying the matters to be considered at such hearing, to every insurer and rating organization which made such filing, issue an order withdrawing his or her other approval thereof. Said Such order shall specify in what respects the commissioner finds that such filing no longer meets the requirements of this act and shall be effective not less than thirty (30) 30 days after its issuance. Copies of such order shall be sent to every such insurer and rating organization.
- (g) (h) Any person or organization aggrieved by the action of the commissioner with respect to any filing may, within thirty (30) 30 days after such action, make written request to the commissioner for a hearing thereon. This section shall not apply to any insurer or rating organization with respect to a withdrawal

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Reinsert: "including an independent evaluation of the filing."

OK

0416 of a filing made by it. The commissioner shall hear such ag-0417 grieved party within thirty (30) 30 days after receipt of such 0418 request and shall give not less than ten (10) 10 days' written 0419 notice of the time and place of the hearing to the insurer or rating 0420 organization which made the filing and to any other aggrieved 0421 party. Within thirty (30) 30 days after such hearing the commis-0422 sioner shall affirm, reverse or modify his or her such commis-0423 sioner's previous action specifying the reasons therefor. Pending 0424 such hearing and decision thereon the commissioner may sus-0425 pend or postpone the effective date of his or her such previous 0426 action. In the event the commissioner finds that a rate or rate 0427 change is excessive, inadequate or unfairly discriminatory after 0428 hearing, the commissioner shall issue an order disapproving 0129 such rate or rate change and specifying that a new rate or rate 0130 schedule be filed by the insurer which responds to the findings 0431 of the commissioner within 30 days. The commissioner may 0132 further order that premiums be adjusted retroactively to the 0133 effective date of the rower rate change to reflect the findings of 0131 the commissioner regarding the rate or rate change.

(H) (i) No insurer shall make or issue a contract or policy 0436 except in accordance with filings which have been approved for 0437 said insurer as provided in this act.

New Sec. 6. An insurer may cease to transact insurance in this state, or discontinue the writing or renewal of one or more kinds of property or casualty insurance specified in K.S.A. 40-901 and 40-1102, and amendments thereto, or classes of property of casualty insurance risks, only after the submission of a plan which provides for an orderly withdrawal from the market and a minimization of the impact of the surrender or discontinuance on the public generally and on the insurer's policyholders, The plan the public generally and on the insurer's policyholders, The plan comply with the plan's provisions before the withdrawal or discontinuance takes effect. Enforcement of the provisions of this section shall be in accordance with article 24 of chapter 40 of the Kansas Statutes Annotated, and acts amendatory thereof and supplemental thereto.

Sec. 7. K.S.A. 40-928, 40-929 and 40-1113 and K.S.A. 1987

(e) If after hearing, the commissioner finds that a rate or rate change is excessive, inadequate or unfairly discriminatory, the commissioner shall issue an order disapproving such rate or rate change and shall further order that premiums be adjusted prospectively to reflect that findings of the commissioner regarding the rate or rate change.

(1)

or, (2) upon loss of adequate reinsurance, or (3) when deemed to be in hazardous financial condition or (4) when deemed to be insolvent or potentially insolvent.

Nothing contained in this section shall be deemed to authorize the commission to order an insurer to write a kind of property or casualty insurance or a class of property or casualty insurance risks that the insurer does not write in its normal course of business.

Do not amend as suggested. Retain original language in lines 426 through 431. Retain original language in lines 432 through 434 except: strike "effective" in line 433 strike "of" in line 433 insert "failed to meet the standards set forth in subsection 2 of section 1 as reflected in" immediately following the word "change" in line 433 strike "to reflect" in line 433. With the above amendments, the last sentence of subsection (h) would read: (See attached.)

OK except substitute "notifying the commissioner and providing" for the words "the submission of a plan which provides for" in lines 442 and 443. Also substitute "which minimizes" for the words "and a minimization of" in lines 443 and 444. Also strike the sentence which begins on line 446 and ends on line 447. With the above amendments, New Sec. 6. would read: (See attached.)

The commissioner may further order that premiums be adjusted retroactively to the date the rate or rate change failed to meet the standards set forth in subsection 2 of section 1 as reflected in the findings of the commissioner regarding the rate or rate change.

New Sec. 6. An insurer may cease to transact insurance in this state, or discontinue the writing or renewal of one or more kinds of property or casualty insurance specified in K.S.A. 40-901 and 40-1102, and amendments thereto, or classes of property or casualty insurance risks, (1) after notifying the commissioner and providing for an orderly withdrawal from the market which minimizes the impact of the surrender or discontinuance on the public generally and on the insurer's policyholders, or (2) upon loss of adequate reinsurance, or (3) when deemed to be in hazardous financial condition, or (4) when deemed to be insolvent or potentially insolvent. Enforcement of the provisions of this section shall be in accordance with article 24 of chapter 40 of the Kansas Statutes Annotated, and acts amendatory thereof and supplemental thereto. Nothing contained in this section shall be deemed to authorize the commissioner to order an insurer to write a kind of property or casualty insurance or a class of property or casualty insurance risks that the insurer does not write in its normal course of business.

0453 Supp. 40-927 and 40-1112 are hereby repealed.

O454 Sec. 8. This act shall take effect and be in force from and

0455 after its publication in the statute book.

2

Session of 1988

## HOUSE BILL No. 3055

By Committee on Insurance

0017 AN ACT relating to insurance; concerning insurance agents; concerning licensing, qualifications, examination, certification and continuing education requirements thereof; amend-0019 ing K.S.A. 40-239, 40-240 and 40-241 and K.S.A. 1987 Supp. 0020 40-241i and repealing the existing sections; also repealing 0021 K.S.A. 40-240a, 40-240b, 40-240c, 40-240d, 40-240e, 40-3701 to 0022 40-3710, inclusive, 40-3712 and 40-3713 and K.S.A. 1987 0023 Supp. 40-3711. 0024

0025 Be it enacted by the Legislature of the State of Kansas:

Section 1. From and after May 1, 1989, K.S.A. 40-239 is 0027 hereby amended to read as follows: 40-239. An insurance agent-0028 is hereby defined to be an individual, corporation, association, partnership or other legal entity authorized in writing, by any 0030 insurance company lawfully qualified to transact the business of 0031 insurance, suretyship or indemnity in this state, to negotiate or 0032 effect contracts of insurance, suretyship or indemnity on behalf 0033 of any such insurance company; or any member of a copartner-0034 ship partnership or association, or any stockholder, officer or 0035 agent of a corporation, permitted by law to negotiate or effect 0036 such contracts, where said eopartnership such partnership, association or corporation holds a direct agency appointment from 0038 any insurance company. All such agents shall thereby become 0039 liable to all the duties, requirements, liabilities and penalties as 0040 provided in this code.

Sec. 2. From and after May 1, 1989, K.S.A. 40-240 is hereby 0042 amended to read as follows: 40-240. (a) Any person desiring as 0043 agent to engage in the insurance business, as herein set out, shall 0044 first apply to the commissioner of insurance of this state, in the 0045 manner hereinafter prescribed, for an insurance agent's license, 0046 authorizing such agent to engage in and transact such business.

EXHIBIT

The applicant for such license shall file with the commissioner of insurance such applicant's written application for a license authorizing the applicant to engage in the insurance business and the applicant shall make sworn answers to such interrogatories as the commissioner of insurance may require on uniform forms and supplements prepared by the commissioner. A nonrefundable fee in the amount of \$20 shall accompany such application.

Such applicant, if an individual, shall establish:

- (a) (1) That the applicant is a graduate of an accredited four-year high school or its equivalent. This requirement shall not apply to any person holding a valid agent's license as of July 1, 1971, or a full-time student enrolled in an accredited high school in this state while and to the extent such student is participating in an insurance project sponsored by a bona fide junior achievement program; and
- $\frac{0062}{0063}$  (b) (2) that the applicant is of good business reputation and is 0063 worthy of a license.
- (b) Corporations, associations, partnerships, sole propri-0065 etorships and other legal entities acting as insurance agents and 0066 holding a direct agency appointment from an insurance com-0067 pany or companies are required to obtain an insurance agent's 0068 license. Application for such license shall be made to the com-0069 missioner on a form prescribed by such commissioner. Before 0070 granting the license, the commissioner shall determine that:
- 0071 (1) Each officer, director, partner and employee of the ap-0072 plicant who is acting as an insurance agent is licensed as an 0073 insurance agent;
- 0074 (2) the applicant has disclosed to the insurance department 0075 all officers, directors and partners whether or not they are 0076 licensed as insurance agents;
- 0077 (3) the applicant has disclosed to the insurance department 0078 all officers, directors, partners and employees who are licensed 0079 as insurance agents; and
- 1080 (4) the applicant has designated a licensed officer or-partner 0081 responsible for the organization's compliance with the insur1082 ance laws and rules and regulations of this state.
  - (c) The insurance department may require any documents

employee

., or other person to be

0084 reasonably necessary to verify the information contained in the 0085 application.

- (d) (1) Agents licensed pursuant to subsection (b) shall ad0087 vise the commissioner of any officers, directors, partners or
  0088 employees who are licensed as individual insurance agents and
  0089 are not disclosed at the time application is made for a license
  0090 within 15 working days of their affiliation with the licensee.
  0091 Failure to provide the commissioner with such information
  0092 shall subject the licensee to a monetary penalty of \$10 per day
  0093 for each working day the required information is late subject to
  2094 a maximum of \$300 per person per licensing year.
- 0095 (2) Officers, directors, partners or employees disclosed at 0096 the time of the original application or reported thereafter whose 0097 affiliation with the licensee is terminated shall be reported to 0098 the commissioner within 30 days of the effective date of termi-0099 nation. Failure to report such termination shall subject the 0100 licensee to the penalty prescribed in paragraph (1) of this 0101 subsection.
- Sec. 3. K.S.A. 40-241 is hereby amended to read as follows: 40-241. If the commissioner of insurance is satisfied that the 0104 applicant for an agent's license is of good business reputation 0105 and is otherwise qualified in the line of business, the applicant, if an individual, shall be given a written an examination by the commissioner or the commissioner's designee to determine whether such applicant possesses the competence and knowl-0109 edge of the kinds of insurance and transactions under the license applied for, of the duties and responsibilities of such a license and of the pertinent provisions of the laws of this state. The applicant shall be tested on each class or subclassification of 0113 insurance which may be written. An examination fee prescribed in rules and regulations adopted by the commissioner in an amount not to exceed \$25 shall be paid by the applicant and shall be required for each class of insurance for each attempt to pass 0117 the examination. Such examination fee shall be in addition to the 0118 certification fee required under K.S.A. 40-252, and amendments thereto. There shall be three five classes of insurance for the 0120 purposes of this act:

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0121 (1) Life, including health and accident;

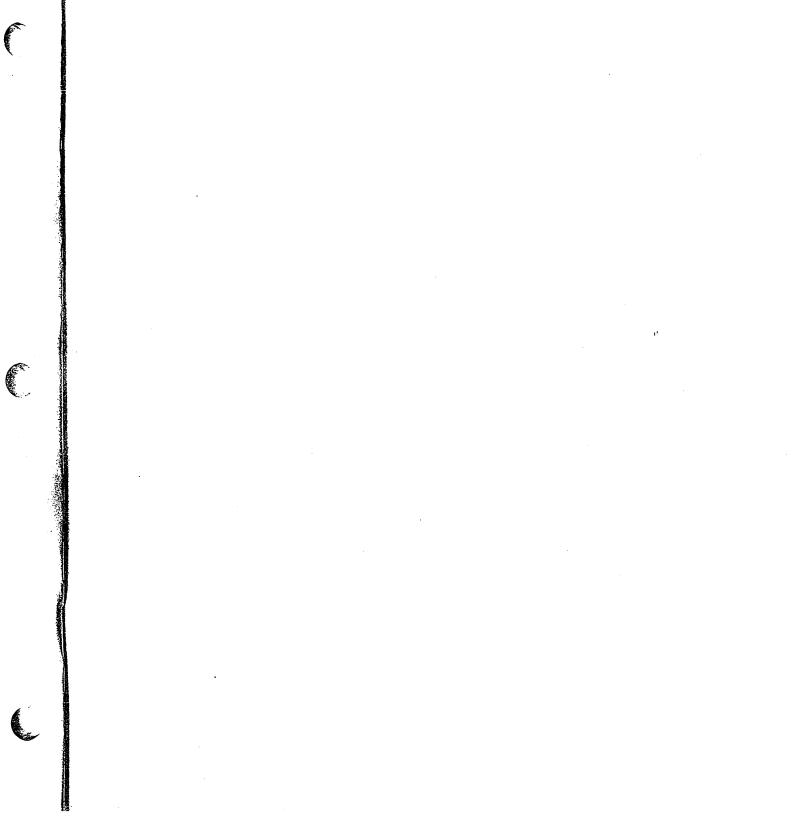
0122 (2) accident and health;

0123 (2) (3) casualty and allied lines;

0124 (3) fire (4) property and allied lines,; and

0125 (5) variable contracts.

The commissioner of insurance shall establish adopt rules and 0126 0127 regulations with respect to the scope, subclassification, type and 0128 conduct of such written examination. Examinations shall be given to applicants as follows: Class one examinations at least 0130 twice a month in Topeka, Kansas, and at least quarterly in other 0131 convenient locations in the state of Kansas; elass two and three examinations not more frequently than twice a month in Topeka. Kansas, and concurrently in other convenient locations in the 0134 state of Kansas. The commissioner shall publish or arrange for 0135 the publication of information and material which applicants can 0136 use to prepare for such written examination. One or more rating 0137 organizations, advisory organizations or other associations may 0138 be designated by the commissioner to assist in, or assume re-0139 sponsibility for, distribution of the study manuals to applicants 0140 and other interested parties. Persons purchasing the study man-0141 ual shall be charged a reasonable fee established or approved by 0142 the commissioner. In the event the publication and distribution 0143 of the study material or the development and conduct of exami-0144 nations is delegated to private firms, organizations or associa-0145 tions and the state incurs no expense or obligation, the provi-0146 sions of K.S.A. 75-3738 to 75-3744, inclusive, and amendments 0147 thereto, shall not apply. If the commissioner of insurance finds 0148 that the individual applicant is trustworthy, competent and has 0149 satisfactorily completed the written examination, the commis-0150 sioner shall forthwith issue to the applicant a license as an 0151 insurance agent but the issuance of such license shall confer no 0152 authority to transact business in this state until the agent has 0153 been certified by a company pursuant to K.S.A. 40-241i and 0154 amendments thereto. If the such applicant fails to satisfactorily 0155 complete the written examination, such the examination may be 0156 retaken following a waiting period of not less than 14 seven days 0157 from the date of the last attempt. If the applicant again fails to



0158 satisfactorily complete the examination, it may be retaken fol-0159 lowing another waiting period of not less than seven days from 0160 the date of the most recent attempt. Thereafter, the examination 0161 may be retaken following a waiting period of not less than six 0162 months from the date of the most recent attempt. The certification and examination fee shall not be returned for any reason. No 0164 insurance agent shall be required to take an examination for 0165 continuation of the agent's license for any class or subclassifica-0166 tion of business which the agent was certified to write prior to May 1, 1963, or for which the agent has previously been exam-0168 ined by the commissioner of insurance, and the examination fee 0169 shall be forfeited if the applicant fails to appear for the examination or fails to notify the commissioner or the commissioner's designee by certified mail of the applicant's inability to appear 0172 at least three working days prior to the scheduled examination 0173 date. The commissioner of insurance shall keep a permanent 0174 record of all agents' licenses issued and the insurance companies that the respective agents were certified to represent under such 0176 licenses for a period of 10 years.

Sec. 4. From and after May 1, 1989, K.S.A. 1987 Supp. 40-0178 24li is hereby amended to read as follows: 40-24li. (a) Any 0179 company authorized to transact business in this state may, upon 0180 determining that the agent is of good business reputation and, if 0181 an individual, has had experience in insurance or will immediately receive a course of instruction in insurance and on the policies and policy forms of such company, certify such agent as 0184 the agent of the company under the license in effect for the agent. The certification shall be made to the commissioner on a 0186 form prescribed by the commissioner immediately upon within 15 days of appointment of the agent, by the company and shall 0188 be accompanied by the certification fees set forth in K.S.A. 0189 40-252, and amendments thereto. Such appointment shall be 0190 effective immediately and shall remain in effect until May 1, 0191 unless the commissioner is notified to the contrary or the license 0192 of the certified agent is terminated. The certification fee shall not 0193 be returned for any reason, and failure of the company to certify 0194 an agent within 15 working days of such agent's appointment



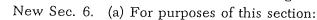
0195 shall subject the company to a penalty of not less than \$25 per 0196 calendar day from the date of appointment to the date proper 0197 certification is recorded by the insurance department.

(b) Certification of other than an individual agent will au-0199 tomatically include each licensed insurance agent who is an 0200 officer, director, partner, employee or otherwise legally asso-0201 ciated with the corporation, association, partnership or other 0202 legal entity appointed by the company. The required annual 0203 certification fee shall be paid for each licensed agent certified 0204 by the company at the time of the original certification of the 0205 agency and any continuation thereof.

(b) (c) With respect to insurance on growing crops, evidence of satisfactory to the commissioner that the agent is qualified to the transact insurance in accordance with standards or procedures established by any branch of the federal government shall be deemed to be the equivalent of certification by a company.

(e) (d) Duly licensed insurance agents transacting business in 0212 accordance with the provisions of article 41 of chapter 40 of the 0213 Kansas Statutes Annotated, and amendments thereto, shall be 0214 deemed to be certified by a company for the kinds of insurance 0215 permitted under the license in effect for the agent.

New Sec. 5. Any resident of this state holding a valid insuro217 ance agent's license shall be authorized to negotiate contracts of
o218 insurance, place risks, solicit, countersign or effect contracts of
o219 insurance as an agent for an insured other than such agent and
o220 not as an agent of an insurance company or any other type of
o221 insurance carrier. When acting as an agent for an insured, the
o222 insurance agent may transact business with admitted insurers,
o223 and a fee may be charged for the services provided separate and
o224 apart from any commission paid by an insurer if a written
o225 contract describing or setting forth the agreement between the
o226 insured and the insurance agent is in effect. Any person who is
o227 certified to represent the insurance company whose policy is
o228 being negotiated shall be deemed to be acting as an agent for the
o229 company unless a written agreement otherwise describing the
o230 relationship between the insured and the agent is in effect.









- 0232 (1) "Annual due date" means March 31, 1989 and March 31 0233 of each year thereafter.
- 0234 (2) "Approved subject" or "approved course" means any 0235 educational presentation involving insurance fundamentals, in0236 surance law, insurance policies and coverage, insurance needs, 0237 insurance risk management, or other areas, which is offered in a 0238 class, seminar or other similar form of instruction, and which has 0239 been approved by the commissioner under this section as ex0240 panding skills and knowledge obtained prior to initial licensure 0241 or developing new and relevant skills and knowledge.
- (3) "C.E.C." means continuing education credit. One C.E.C. 0243 is 50 to 60 minutes of each clock hour of instruction or the C.E.C. 0244 value assigned by the commissioner. The C.E.C. values shall be 0245 assigned in whole units. The commissioner shall assign a C.E.C. 0246 value to each approved subject on a case-by-case basis.
- 0247 (b) (1) Every licensed agent who is an individual and holds a 0248 property or casualty qualification, or both, shall annually obtain a 0249 minimum of eight C.E.C.'s in courses certified as property and 0250 casualty.
- 0251 (2) Every licensed agent who is an individual and holds a 0252 life, accident and health, or variable contracts qualification, or 0253 any combination thereof, shall annually complete eight C.E.C.'s 0254 in courses certified as life, accident and health, or variable 0255 contracts.
- 0256 (3) Every licensed agent who is an individual and holds a 0257 crop only qualification shall annually obtain a minimum of one 0258 C.E.C. in courses certified as crop under the property and 0259 casualty category.
- (c) Individual agents who hold licenses with both a property or casualty qualification, or both, and a life, accident and health, or variable contracts qualification, or any combination thereof, and who earn C.E.C.'s from courses certified by the commissioner as qualifying for credit in any class, may apply those C.E.C.'s toward either the property or casualty continuing education requirement or to the life, accident and health, or variable contracts continuing education requirement. However, a C.E.C. shall not be applied to satisfy both the annual property or

(4) Insert amendment for title insurance agents offered by Bill Mitchell (5) Every licensed agent who is an individual and holds a life insurance license solely for the purpose of selling life insurance or annuity products used to fund a pre-arranged funeral program and whose report of compliance required by subsection (f) of this section is accompanied by a certification from an officer of each insurance company represented that the agent transacted no other insurance business during the period covered by the report shall annually obtain a minimum of four C.E.C. in courses certified as life or variable contracts under the life, accident and health, or variable contracts category.

0269 casualty requirement, or both, and the annual requirement for 0270 life, accident and health, or variable contracts, or any combina-0271 tion thereof.

- 0272 (d) An instructor of an approved subject shall be entitled to 0273 the same credit as a student completing the study.
- (e) If an individual agent completes more than the annual requirement of accredited continuing education courses in a single year by passing an examination part leading to a recognized professional designation, the agent may accumulate and carry-over to the next year up to the equivalent of the annual requirement for the type of license qualification held.
- (f) (1) An individual agent who has been licensed for more than one year shall, on or before the annual due date, file a report with the commissioner that such agent has met the continuing education requirements for the previous calendar year. Every individual agent shall maintain a record of all courses attended together with a certificate of attendance for three years after the date of attendance.
- 0287 (2) A newly licensed individual agent shall have the re-0288 mainder of the calendar year in which such agent is initially 0289 licensed plus the next calendar year to comply with the C.E.C. 0290 requirements.
- 0291 (3) If the required report showing proof of continuing edu-0292 cation completion is not furnished by the annual due date, the 0293 individual agent's qualification and corresponding license or 0294 licenses shall not be renewed by the commissioner.
- 0295 (4) An applicant for an individual agent's license who pre-0296 viously held a license which terminated because of failure to 0297 meet continuing education requirements and who seeks to be 0298 relicensed shall pass the examination required for issuance of 0299 the new qualification and license and provide evidence that 0300 appropriate C.E.C.'s have been completed for the prior year.
- Upon written application by an individual agent, the commissioner may, in cases involving medical hardship or military service, extend the time within which to fulfill the minimum continuing educational requirements for a period of not to exceed 180 days.

on or after May 1, 1989

(5) An applicant for an individual agent's license who previously held a license which was terminated on or before April 30, 1989 for failure to meet the minimum educational requirements contained in K.S.A. 40-240b prior to the passage of this act and who seeks to be relicensed shall pass the examination required for issuance of the new license. -(6)

- 0306 (g) (1) A course, program of study, or subject shall be sub-0307 mitted to and certified by the commissioner in order to qualify 0308 for purposes of continuing education.
- 0309 (2) The following information shall be furnished with each 0310 request for certification:
- 0311 (A) Name of provider or sponsoring organization;
- 0312 (B) course title;
- 0313 (C) date course will be offered;
- 0314 (D) location where course will be offered;
- 0315 (E) outline of the course including a schedule of times when 0316 subjects will be presented;
- 317 (F) names and qualifications of instructors;
- 0318 (G) number of C.E.C.'s requested; and
- 0319 (H) a nonrefundable fee in the amount of \$50 per course or a 0320 nonrefundable fee in the amount of \$250 per year for all courses.
- 0321 (3) Upon receipt of such information, the commissioner shall 0322 grant or deny certification as an approved subject and indicate 0323 the number of C.E.C.'s that will be recognized for the subject. 0324 Each approved subject or course shall be assigned by the com-0325 missioner to one or both of the following classes:
- 0326 (A) Property and casualty insurance contracts or
- 0327 (B) life insurance contracts (including annuity and variable 0328 contracts) and accident and health insurance contracts.
- 0329 (4) A course or subject shall have a value of at least one 0330 C.E.C.
- (5) A provider seeking approval of a course for continuing education credit shall provide for the issuance of a certificate of attendance to each person who attends a course offered by it. The certificate shall be signed by either the course instructor or the provider's authorized representative. Providers shall also maintain a list of all persons who attend courses offered by them for continuing education credit for at least seven years from the date the courses are offered.
- 0339 (6) A course may be approved after a program of study has 0340 been held if the required material is furnished within 60 days 0341 after the program was completed and prior to the annual due 0342 date.

- (7) The commissioner may grant approval to specific pro-0344 grams of study that have appropriate merit, such as programs 0345 with broad national or regional recognition, notwithstanding the 0346 lack of a request for certification. The fee prescribed by subsec-0347 tion (g)(2)(H) of this section shall not apply to approvals granted 0348 hereunder.
- 0349 (h) The commissioner shall provide, upon request, a list of all 0350 approved continuing education courses currently available to the 0351 public.
- (i) An individual agent who studies independently for an ossi insurance examination, other than an agent's examination, approved by the commissioner, and who passes an independently monitored examination, shall receive credit for the C.E.C.'s assigned by the commissioner as recognition for the approved subject. No other credit shall be given for independent study.
- 0358 (i) This section shall take effect and be in force from and after 0359 May 1, 1989.
- New Sec. 7. The commissioner is hereby authorized to adopt such rules and regulations as may be necessary to carry out the provisions of this act.
- 0363 Sec. 8. K.S.A. 40-241 is hereby repealed.
- 0364 Sec. 9. From and after May 1, 1989, K.S.A. 40-239, 40-240, 0365 40-240a, 40-240b, 40-240c, 40-240d and 40-240e and 40-3701 to 0366 40-3710, inclusive, 40-3712 and 40-3713 and K.S.A. 1987 Supp.

0367 40-241i and 40-3711 are hereby repealed.

O368 Sec. 10. This act shall take effect and be in force from and O369 after its publication in the statute book.

(j) The commissioner may waive the continuing education requirements imposed by this act for non-resident agents who have complied with continuing education requirements imposed by their state of domicile.

(k)