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Minutes of the House Committee on Taxation. The meeting was called to order by E. C. Rolfs, Chairman, at 9:00 a.m. on January 22, 1988 in room 519 South at the Capitol of the State of Kansas.

The following members were absent (excused):

Representatives Wagnon, Leach, and Crowell

Committee staff present:

Tom Severn, Legislative Research Chris Courtright, Legislative Research Don Hayward, Reviser of Statutes Millie Foose, Committee Secretary

Harland Priddle, Secretary of Commerce, spoke as a proponent for HB-2663 - AN ACT relating to sales and compensating use taxes; concerning the exemption of certain machinery and equipment. (Attachment 1)

Paul E. Fleenor, Director Public Affairs Division Kansas Farm Bureau, also spoke as a proponent of HB-2663. He asked that the state's No. 1 industry - AGRICULTURE - be included in the exemption from sales tax. (Attachment 2)

Mary Ellen Conlee spoke as a proponent for HB-2663 as she believes it would help small businesses be competitive with those in other states.

Richard Funk refuted some of the testimony that Sharon Olmstead gave on January 21. She said that teaching Kansas history is not compulsory and Mr. Funk brought a copy of the law covering school curriculum and accreditation which lists Kansas history as a required subject. (Attachment 3)

Roland Smith, representing Wichita Independent Business Association, spoke in support of removing the tax from business machines.

Jim Gartner, representing Southwestern Bell Telephone Company, testified concerning access charges — explaining that sales tax applies only to intra-state services and is not applicable to interstate services. (Attachment 4)

Representative Robert Vancrum explained HCR-5036. which concerns retailers' sales tax and requests modification and revocation of certain laws. (Attachment 5)

Secretary Harley Duncan discussed changes in 92-19-18 pertaining to outdoor advertising and answered questions from committee members.

Russell Ross, General Manager Donrey Outdoor Advertising Co., Wichita, said that his firm believes that 92-19-18 exceeds the authority granted to the Department of Revenue by the Legislators. (Attachment 6) He believes that the Department cannot attempt to collect tax on outdoor advertising and not make the same efforts with regard to newspapers, radio, and TV. He said that a similar tax in Florida was repealed and the Governor of Florida admitted that the tax was ill-advised and counter-productive.

After further discussion by committee members, Chairman Rolfs adjourned the meeting.

Rolfs, Chairman

TESTIMONY

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HOUSE COMMITTEE ON TAXATION

 $\mathbf{B}\mathbf{Y}$

HARLAND E. PRIDDLE SECRETARY OF COMMERCE

January 22, 1988

I am pleased to be here today, on behalf of the Kansas Department of Commerce, and present testimony regarding HB 2663, relating to the proposed exemption of sales/use tax on certain machinery and equipment for manufacturing and processing purposes.

According to the <u>Directory of Incentives for Business Investment and Development in the United States</u>, published by the National Association of State Development Agencies, "all states provide exemptions from at least one of their major taxes. For instance, many states exempt manufacturing machinery and equipment from the sales and use taxes. A manufacturer that purchases equipment to install in the company's facilities does not have to pay the sales or use taxes that are usually required on items of tangible personal property sold at retail value in that state. An exemption, therefore, reduces the firm's tax liability by excluding an item or activity from the base upon which the tax is computed."

The exemption of sales/use tax on machinery and equipment is one of the most used incentives by states to assist in the attracting and expansion of industry. The October, 1987, issue of Site Selection Handbook lists 44 states who currently offer this type of a tax incentive in their economic development efforts. Only Hawaii, Kansas, Nevada, Ohio, Rhode Island and Wyoming do not offer this incentive, or offer it only in very special cases. The more interesting thing to note on this issue is that every other state in our region, which are those states we compete with day-in and day-out, offer this incentive. This is a significant factor for Kansas to overcome in our regional competition for industry locations.

Although the impact of such a tax incentive is not as staggering as others, such as property tax incentives, it does provide a positive image of a state to business and industry who are considering plant locations. At the level of competition being faced by economic development professionals today, it is imperative that Kansas be able to participate in this competition on an even basis with our counterparts. We enthusiastically support the passage of HB 2663 as a tool to meet this competition.



PUBLIC POLICY STATEMENT

HOUSE COMMITTEE ON TAXATION

Re: The Issue Of Sales Tax Exemptions
On Business Machinery and Equipment

January 21, 1988 Topeka, Kansas

Presented by:
Paul E. Fleener, Director
Public Affairs Division
Kansas Farm Bureau

Mr. Chairman and Member of the Committee:

My name is Paul E. Fleener. I am the Director of Public Affairs for Kansas Farm Bureau. We appreciate the opportunity to address your Committee today on the issue of sales tax exemptions on business machinery and equipment.

Development has been upper most in the minds of Legislators. A package of bills passed this Legislature two years ago. Additional economic development measures were enacted in 1987. One of the planks of economic development sought by business and industry in Kansas is the sales tax exemption on business machinery and equipment. We have no quarrel with that. We have no problem with the exemption of business machinery and equipment. We simply come before you today to ask you as you consider this issue to remember the number one business ... the number one industry in the State of Kansas, AGRICULTURE.

On January 12, 1988 the Governor of the State of Kansas, Governor Mike Hayden, addressed a Joint Session of the Kansas

was very far along in his message to you, the Governor spoke of the need for "a balanced budget," followed by an admonition cautioning you on a "restraint on spending." The Governor then addressed what he called "significant income tax cuts."

Following his discussion on Tax Reform, the Governor then said this:

I am also recommending major reforms in our business tax code. We live in a highly competitive environment. Our tax laws must not place Kansas at a disadvantage.

Among these business tax reforms, I am recommending that the purchase of new manufacturing machinery and equipment be exempted from the sales tax. Most states already offer such an exemption. By taking this action, we send a strong signal to Kansas business that we want them to remain and expand in Kansas. Our goal is to create economic opportunities and jobs for our children and grandchildren.

The issue of sales tax exemption for business machinery and equipment was the topic of study by the Interim Committee on Assessment and Taxation in the summer and fall of 1987. At that same time, farmers and ranchers were looking at public policy issues and making a determination as to where they would stand ... or, more appropriately, the direction in which they would like to see this state move to create economic opportunity and economic development incentives.

Farmers and ranchers came together at our Kansas Farm Bureau Annual Meeting November 29-30, December 1, 1987 to discuss public

policy issues. Among the things discussed was the sales tax in the State of Kansas, and the sales tax imposed by the local units of government. Our policy position was amended and strengthen in the business sessions of that Annual Meeting. The full text of the policy on sales tax is attached. The portion of that resolution or policy position which relates to the subject of your hearings today says this:

If the public policy in Kansas is to promote economic development through sales tax exemptions for business and industrial machinery and equipment, we believe it is essential to grant that exemption to all machinery and equipment purchased for agriculture, the number one business and industry in the State.

Mr. Chairman, and Members of the Committee, if it is the intention of the Kansas Legislature, convened for its 1988 Session, to grant an exemption for business machinery and equipment we urge you to give **favorable** consideration to including in that exemption the machinery and equipment used in the number one industry of the State of Kansas ... agriculture.

It is our understanding the fiscal note on the exemption of manufacturing equipment, only, is \$16 million. The fiscal impact of providing an exemption for farm machinery ... NEW farm machinery and equipment ... would be \$5.5 million. We obtained these figures from the Legislative Research Department which, together with the Revenue Department on November 20, 1987 gave those exact same figures to the Interim Committee on Taxation as the cost of providing the exemptions under discussion.

Mr. Chairman, and Members of the Committee, let me give you brief additional quotations from the Governor's message of January 12, 1988. Near the end of his presentation to you, the Governor said:

The future of our rural communities is another major concern. Rural communities in Kansas are losing population at an alarming rate.

It is time that small towns and farm communities get the attention they deserve from state government.

We agree with the Governor. It is certainly time that small town Kansas, farm communities in Kansas, and the State's number one industry ... AGRICULTURE ... gets the attention deserved from state government. We urge you. We ask of you to include agriculture in your consideration of an exemption from the sales tax for machinery and equipment. Agriculture has been in the doldrums for the past seven years. Rural communities have been suffering in Kansas. Help the people of this state who provide the food and fiber, the farmers and ranchers in Kansas, by providing an exemption from the sales tax on purchases of new farm machinery and equipment.

We thank you for the opportunity to appear before your Committee today. I would be pleased to respond to any questions.

Sales Tax

State. All citizens are consumers of food and are uniformly taxed on the food they purchase. We oppose legislation to exempt food from the state sales tax.

Kansas should require out-of-state mail order companies to collect and remit to Kansas the sales or use taxes applicable within Kansas.

We support legislation which would permit Kansas to litigate in cooperation with other states to close a loophole created in the 20-year old Supreme Court decision, National Bellas Hess v. Illinois Department of Revenue.

If the public policy in Kansas is to promote economic development through sales tax exemptions for business and industrial machinery and equipment, we believe it is essential to grant that exemption to all machinery and equipment purchased for agriculture, the number one business and industry in the state.

We will support legislation to make it clear that grass seed used in agriculture, including the Conservation Reserve Program (CRP), is exempt from the Kansas sales tax.

Local. We support an amendment to the local retailer's sales tax statute as it relates to motor vehicles. The local sales tax on motor vehicles should be collected by the county treasurer at the time of registration of the vehicle, and situs for the local sales tax should be the residence or business location of the registrant.



KANSAS ASSOCIATION FOR SMALL BUSINESS

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TESTIMONY PRESENTED TO THE

HOUSE TAXATION COMMITTEE

JANUARY 21, 1988

Chairman Rolfs, Members of the Committee

I am Mary Ellen Conlee, Executive Director of the Kansas Association for Small Business, appearing before you in support of the complete elimination of the sales tax on machinery and equipment.

The number one priority of the Kansas Association for Small Business is the elimination of the sales tax on manufacturing machinery and equipment. Many of the companies that are members of this association compete regularly with small businesses in other states for aircraft parts orders. Many of these states do not charge a sales tax on their small businesses as they expand through the purchase of new equipment.

Several member companies of the Kansas Association for Small Business are users of the tax incentives created by this legislature over the past two years. Ten of our member companies have created approximately 100 new jobs in 1987 and project an additional 75 jobs in 1988 and 1989. The combination of sales tax and property tax incentives can create a 9 - 10% savings. With average planned investments of \$750,000, our members say "You bet these incentives have made a difference. Lower costs mean we can grow and still submit competitive bids."

The current sales tax incentive through the enterprise zone is much simpler now than it has been in the past. The application form is reasonable. The processing time in the Department of Revenue has been short. The process is working.

The problem is that all expanding companies are not in enterprise zones. Some companies don't even know about enterprise zones. In rural areas, new zones often have to be created.

For most small manufacturers, expansion begins when it is necessary because of outdated machinery or changing demand. Major expansions for small business are generally phased in over a two to three year period. For the real companies I represent, first year expansion has often been accomplished without full tax incentive benefits for the following reasons:

First, it takes time to learn about enterprise zones. Then, second, it takes time to figure out how to make application to the city or county. Third, one has to wait for a state review of the enterprise zone changes. Then a request for an enterprise zone expansion exemption must be submitted.

To increase employment a manufacturer must do two things:

First, he must have the equipment to do the job. Manufacturing processes are changing. New equipment is expensive. Many competitor states do not tax business machinery and equipment. Second, the company must submit highly competitive bids for the specified product. Capital expansion to state-of-the-art computerized manufacturing equipment is an expensive component of the cost structure for bidding work.

The business owners I represent have taken a risk to invest large amounts of money, often secured by personal guaranties, in Kansas business. The elimination of the sales tax on newly purchased machinery and equipment will provide proof of the Kansas committment to economic development. The result is increased jobs for Kansas citizens.

Thank you for your consideration of our comments.



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The business owners I represent have taken a risk to invest large amounts of money, often secured by personal guaranties, in Kansas business. The elimination of the sales tax on newly purchased machinery and equipment will provide proof of the Kansas committment to economic development. The result is increased jobs for Kansas citizens.

Thank you for your consideration of our comments.

72-1048a.

History: L. 1955, ch. 334, § 1; L. 1959, ch. 278, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1048b.

History: L. 1955, ch. 312, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1048c.

History: L. 1959, ch. 305, § 1; Repealed, L. 1961, ch. 322, § 2; June 30.

72-1048d.

History: L. 1961, ch. 322, § 1; Repealed, L. 1963, ch. 356, § 2; June 30.

72-1048e.

History: L. 1963, ch. 356, § 1; Repealed, L. 1965, ch. 403, § 2; May 10.

72-1048f.

History: L. 1963, ch. 375, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1048g.

History: L. 1965, ch. 403, § 1; L. 1967, ch. 371, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1048h.

History: L. 1965, ch. 425, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1049.

History: L. 1945, ch. 294, § 3; L. 1947, ch. 361, § 3; L. 1955, ch. 313, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1050.

History: L. 1945, ch. 294, § 4; L. 1947, ch. 361, § 4; L. 1949, ch. 363, § 1; L. 1965, ch. 404, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1050a.

History: L. 1951, ch. 401, \$ 1; Repealed, L. 1969, ch. 353, \$ 13; May 1.

72-1050b.

History: L. 1951, ch. 400, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1050c.

History: L. 1955, ch. 314, § 1; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1050d.

History: L. 1955, ch. 334, § 2; Repealed, L. 1969, ch. 353, § 13; May 1.

72.1051 to 72.1053.

History: L. 1949, ch. 386, §§ 1 to 3; Repealed, L. 1969, ch. 353, § 13; May 1.

72-1054.

History: L. 1951, ch. 395, § 21; L. 1968, ch. 328, § 1; Repealed, L. 1970, ch. 279, § 1; July 1.

72-1055, 72-1056.

History: L. 1957, ch. 415, §§ 1, 2; Repealed, L. 1969, ch. 312, § 6; May 10.

72-1057, 72-1058.

History: L. 1957, ch. 415, §§ 3, 4; L. 1959, ch. 279, §§ 1, 2; Repealed, L. 1969, ch. 312, § 6; May 10.

72-1059 to 72-1061.

History: L. 1959, ch. 280, §§ 1 to 3; L. 1961, ch. 323, §§ 1 to 3; Repealed, L. 1969, ch. 312, § 6; May 10.

72-1062, 72-1063.

History: L. 1959, ch. 280, §§ 4, 5; Repealed, L. 1969, ch. 312, § 6; May 10.

72-1064 to 72-1070.

History: L. 1961, ch. 351, §§ 1 to 7; Repealed, L. 1969, ch. 312, § 6; May 10.

Article 11.—SCHOOL ATTENDANCE, CURRICULUM AND ACCREDITATION

72-1101. Required subjects in elementary schools. Every accredited elementary school shall teach reading, writing, arithmetic, geography, spelling, English grammar and composition, history of the United States and of the state of Kansas, civil government and the duties of citizenship, health and hygiene, together with such other subjects as the state board may determine. The state board shall be responsible for the selection of subject matter within the several fields of instruction and for its organization into courses of study and instruction for the guidance of teachers, principals and superintendents.

History: R.S. 1923, 72-1101; L. 1943, ch. 248, \$ 37; L. 1945, ch. 282, \$ 57; L. 1968, ch. 20, \$ 1; L. 1972, ch. 253, \$ 1; L. 1979, ch. 220, \$ 11; July 1.

Source or prior law:

L. 1861, ch. 76, art. 4, § 7; L. 1867, ch. 124, § 1; G.S. 1868, ch. 92, § 48; L. 1874, ch. 122, § 5; L. 1876, ch. 122, art. 5, § 1; L. 1877, ch. 170, § 1; L. 1903, ch. 435, § 1.

Dichard Funk testimony TESTIMONY GIVEN BY JIM GARTNER, SOUTHWESTERN BELL TELEPHONE COMPANY CONCERNING ACCESS CHARGES.

SUMMARY

DEPARTMENT OF REVENUE INTERPRETS "ACCESS
CHARGES" ARE ASSOCIATED WITH LOCAL EXCHANGE
SERVICE AND THAT SALES TAX SHOULD BE APPLIED.

SOUTHWESTERN BELL CONTENDS THAT BY STATE STATUTE, SALES TAX ONLY APPLIES TO INTRA-

ACCESS CHARGES ARE CLASSIFIED AS <u>INTERSTATE</u>
NOT INTRASTATE IN WHICH CASE STATE SALES
TAXES ARE NOT APPLICABLE.

MR. CHAIRMAN, MEMBERS OF THE COMMITTEE.

MY NAME IS JIM GARTNER AND I REPRESENT SOUTHWESTERN BELL TELEPHONE COMPANY.

THE DEPARTMENT OF REVENUE INTERPRETS "ACCESS CHARGES" WHICH IS CONTAINED IN K.A.R.

92-19-19 AND K.A.R. 92-19-40 AS ASSOCIATED WITH LOCAL EXCHANGE SERVICE AND THAT

SALES TAX SHOULD BE APPLIED. SOUTHWESTERN

BELL FEELS THAT THESE CHARGES ARE INTERSTATE
IN NATURE AND ARE EXCLUDED FROM SALES

TAX PER KANSAS STATUTE 79-3603, PARAGRAPH

(b) WHICH STATES: "A TAX AT THE RATE OF

4% UPON THE GROSS RECEIPTS FROM INTRASTATE

TELEPHONE OR TELEGRAPH SERVICES, WHICH

SALE IN NOT OTHERWISE EXEMPT FROM TAXATION
UNDER THE PROVISIONS OF THIS ACT";

ACCESS CHARGES AS THE DEPARTMENT INTERPRETS
OR SUBSCRIBER LINE CHARGES, CAME INTO
EXISTENCE JULY, 1984. THEY WERE MANDATED
BY THE FEDERAL COMMUNICATIONS COMMISSION
ON ALL RESIDENTIAL AND BUSINESS TELEPHONE
CUSTOMERS ACROSS THE NATION TO SUBSIDIZE
THE LOSS OF INTERSTATE REVENUES TO THE
LOCAL EXCHANGE COMPANIES ATTRIBUTED TO
THE LOSS OF LONG DISTANCE REVENUES

ASSOCIATED WITH DIVESTING A.T. & T. FROM
THE LOCAL OPERATING COMPANIES WHICH OCCURRED
JANUARY, 1984.

PRESENTLY THIS CHARGE AMOUNTS TO \$2.60
PER MONTH FOR RESIDENTIAL AND SINGLE LINE
BUSINESS AND \$5.80 PER MONTH PER LINE
FOR MULTIPLE LINE BUSINESS. THIS CHARGE
APPEARS ON OUR CUSTOMERS' BILLS AS AN
INTERSTATE ACCESS CHARGE AND DOES SO
BECAUSE OF A RULING MADE BY THE KANSAS
CORPORATION COMMISSION IN 1983.

THE RULING STEMS FROM THE FACT THAT THE KANSAS CORPORATION COMMISSION HAS JURIS-DICTION OVER ALL CALLS ORIGINATING AND TERMINATING WITHIN THE STATE (INTRASTATE) AND THE INTERSTATE ACCESS CHARGE WAS MANDATED BY THE FCC WHICH HAS JURISDICTION OUTSIDE THE STATE OF KANSAS, WHICH IS CLASSIFIED AS INTERSTATE.

IN SUMMARY, SOUTHWESTERN BELL TELEPHONE COMPANY DOES NOT FEEL THAT THESE ACCESS CHARGES ARE A PART OF LOCAL SERVICE AND STATE SALES TAXES ARE NOT APPLICABLE.

House Concurrent Resolution No. 5036

By Joint Committee on Administrative Rules and Regulations

1-14

0017 A CONCURRENT RESOLUTION concerning retailers' sales tax; requesting the modification of K.A.R. 92-19-8, 92-19-12, 0018 92-19-16, 92-19-19, 92-19-24, 92-19-30 and 92-19-40, as 0019 adopted by the secretary of the department of revenue and 0020 filed with the revisor of statutes on December 14, 1987; 0021 0022 requesting the revocation of K.A.R. 92-19-54, 92-19-57, 92-19-67, 92-19-70 and 92-19-80, as adopted by the secretary of the 0023 0024 department of revenue and filed with the revisor of statutes on December 14, 1987. 0025

0026 Be it resolved by the House of Representatives of the state of 0027 Kansas, the Senate concurring therein: That the secretary of 0028 the department of revenue be requested to modify K.A.R. 92-19-0029 8, as adopted by the secretary of the department of revenue and 0030 filed with the revisor of statutes on December 14, 1987, as 0031 follows:

- 92-19-8. Auctions, sales and consignments. (a) Each person that receives and sells tangible personal property on consignment from others or operates a sale or auction where personal property is sold for their own account for others is deemed to be a retailer regardless of how the retailer's fee is determined. Each retailer shall collect sales tax on the total selling price of the tangible personal property regardless of the location of the sale, unless:
- 0040 (1) The purchaser is able to claim an exemption under the 0041 Kansas sales tax act;
- 0042 (2) the sale of tangible personal property by an auctioneer is 0043 on behalf of a single principal if the sale is nonrecurring and is 0044 made at the principal's place of residence; or
- 0045 (3) the sale is a liquidation of non inventory items held at the 0046 principal's place of business, and the principal is not engaged at

0047 the time of the sale in the business of selling tangible personal 0048 property.

- 0049 (b) "Consignment" shall mean to commit, entrust or other-0050 wise give over control of tangible personal property either 0051 physically or constructively to:
- $\frac{0052}{0053}$ (1) A person for the purpose of selling tangible personal $\frac{0053}{0053}$ property; or
- 0054 (2) a consignee who is not an employee of the cosignor but 0055 who has the authority to determine:
- 0056 (A) The selling price of the property;
- 0057 (B) the person to whom it is sold; and
- 0058 (C) that the offer to purchase from a buyer is accepted, 0059 regardless of the time of the sale or its location.
- This regulation shall not apply to the sale of motor vehicles and trailers as defined in K.S.A. 1986 Supp. 8-126 and amendments thereto, unless the auctioneer is a licensed vehicle dealer.
 Sales of consigned merchandise. Where retailers receive articles of tangible personal property on consignment from others and sell the same, such retailers are held to be making retail sales. In these cases the returns shall be filed and the tax remitted by the consignees along with any returns and remittances for gross receipts from the sale of other merchandise.
- 0069 Be it further resolved: That the secretary of the department 0070 of revenue be requested to modify K.A.R. 92-19-12, as adopted 0071 by the secretary of the department of revenue and filed with the 0072 revisor of statutes on December 14, 1987, as follows:
- 92-19-12. Newspapers, magazines, periodicals, trade jour-0074 nals, publications and other printed matter. (a) Newspapers, 0075 magazines, periodicals, trade journals, publications and other 0076 printed matter are tangible personal property and the receipts 0077 from the retail sale of these items are taxable.
- 0078 (b) When subscriptions for newspapers, magazines, periodi-0079 cals, trade journals, publications and other printed matter are 0080 taken within the state of Kansas, sent to a printer or publishing 0081 house outside Kansas and the publication is thereafter mailed to 0082 the subscriber within Kansas, the receipts from the subscriptions 0083 are taxable.

- 0084 (c) When newspapers, trade publications, advertising 0085 pamphlets, circulars and other publications, are distributed free 0086 of charge, the person printing or publishing the publication for 0087 sale to the distributor is deemed to be the seller thereof and must 0088 collect the tax.
- (d) Each person who prints or produces and distributes pub0090 lications, free of charge, is regarded as the final user or consumer
 0091 of all materials used to print or produce the publication. For tax
 0092 purposes, the printer or publisher shall pay sales tax on all
 0093 purchases of materials used to print or produce the publication.
 0094 If a person prints or publishes tangible personal property for
 0095 sale to consumers, and also prints or publishes publications
 0096 which are distributed free of charge, a person may purchase all
 0097 materials used in the printing and publishing process exempt
 0098 from sales tax. When a person prints or publishes the publication
 0099 for distribution free of charge, that person shall include the cost
 0100 of all exempt materials purchased for use in printing or produc0101 ing that publication on the sales tax return and impose sales tax
 0102 on that amount.
- 0103 Be it further resolved: That the secretary of the department 0104 of revenue be requested to modify K.A.R. 92-19-16, as adopted 0105 by the secretary of the department of revenue and filed with the 0106 revisor of statutes on December 14, 1987, as follows:
- 92-19-16. Gifts, premiums, prizes, trading stamps, coupons.
 1008 Each person who gives away or donates tangible personal prop1009 erty or who renders or furnishes without charge services taxable
 1010 under the sales tax act is deemed for tax purposes to be the final
 1011 user or consumer.
- The taxing of tangible personal property used as prizes, premiums or gifts shall depend on the condition under which the property is given away.
- 0115 (a) When a retailer gives a prize, premium or gift while 0116 making a sale of tangible personal property which is taxable or 0117 renders or furnishes a service which is taxable, the transaction is 0118 regarded as a sale of both items to the purchaser if the attaining 0119 of the prize, premium, or gift by the purchaser is certain and does 0120 not depend on chance. The retailer shall collect sales tax on the

0121 total purchase price paid by the consumer.

- 0122 (b) Property to be awarded as a prize, premium or gift is 0123 taxable if:
- 0124 (1) The retailer purchases the property for the purpose of 0125 resale, but subsequently gives it away as a prize, premium or 0126 gift; or
- 0127 (2) winning the prize, premium, or gift depends on chance or 0128 skill. The retailer shall include the cost of the prize, premium, or 0129 gift on line 2 of the sales tax return.
- A deduction is not allowed for the value of trading stamps or coupons when a purchaser gives the retailer a trading stamp or coupon to use towards the stated price of any item of tangible personal property and the retailer is later reimbursed for the stated value from a third person.
- When the retailer is not reimbursed but only accepts the coupons or trading stamps as an inducement to increase sales, the tax shall not apply to the value thereof.
- Each person engaged in selling tangible personal property or taxable services shall not collect tax when selling meal tickets, oupon books, merchandise cards, or certificates. Sales tax shall apply when the meal tickets, coupon books, merchandise cards, or certificates are redeemed for taxable services or tangible personal property. Any person engaged in selling meal tickets, eupon books, merchandise cards or certificates who does not sell tangible personal property or taxable services shall collect sales tax on the gross receipts received from the sale of the meal tickets, eoupon books, merchandise cards or certificates.
- *Be it further resolved*: That the secretary of the department of revenue be requested to modify K.A.R. 92-19-19, as adopted by the secretary of the department of revenue and filed with the revisor of statutes on December 14, 1987, as follows:
- 92-19-19. Telephone and telegraph services. (a) Telephone and telegraph services shall not be taxable if the services are rendered to those entities listed in K.S.A. 79-3606 and amendaments thereto. Each telegraph or telephone company shall secure an exemption certificate from any person or institution claiming an exemption from the tax. Telephone and telegraph

0158 services shall be taxable when the purchaser of the service is 0159 engaged in a business specifically subject to the sales tax and the 0160 telegraph or telephone service is used in the business.

- 0161 (b) Taxable sales of service by telegraph companies include 0162 the transmission of all telegrams originating and terminating 0163 within the state of Kansas for which a charge is made.
- 0164 (c) Taxable telephone service shall include ordinary ex-0165 change and toll service, extra listings, and joint-user service and 0166 telephone access charges. All amounts paid for telephone ser-0167 vices shall be taxable, whether or not telephone services are 0168 actually used.
- Each sale, lease or rental of telephones, equipment, facilities or other tangible personal property furnished in connection with, or as a supplement to, or in association with telephone usage shall be subject to sales tax. Revenues received from rentals of circuits and private lines used for telephone or telegraph services shall be taxable unless the circuits and lines are used by others in making retail sales of telephone or telegraph service to the public.
- Each sale of telephone directories or directory covers to Kan-0178 sas customers by a telephone company who collects the purchase 0179 price shall be taxable.
- Each sale of switching service and toll service to service station customers shall be considered a sale of telephone service to consumers. The tax shall be billed by the telephone company furnishing the switching service.
- (d) Each toll call originating and terminating within the state of Kansas shall be deemed intrastate service and shall be taxable. When a charge is made to a resident of Kansas for both intrastate and interstate exchange service, through terminals located in or outside Kansas, the tax shall be billed on the total charge. Each telephone company shall have the burden of proving that any or all of the service is not taxable.
- 0191 (e) Gross receipts from a coin-operated telephone shall be 0192 taxable.
- 0193 (f) Each company furnishing telephone or telegraph services 0194 shall pass the tax on to the consumers. When taxable telephone

one companies, the company collecting the charge for the taxable service shall collect the total amount of the tax from the consumer. Each collecting company shall include in its tax of return the total amount of the taxable service and the tax due, regardless of the fact that the receipts from the service may be shared with another company. Each charge made to a hotel by a telephone company for telephone service is taxable, except interests to the fact that the receipts from the service may be telephone company for telephone service is taxable, except interests the long distance service.

0204 (g) Each telegram charged to the account of a telephone 0205 subscriber and billed by the telephone company shall include 0206 the tax as computed by the telegraph company and shall appear 0207 on the bill in an amount equal to the regular charge for the 0208 telegram plus the sales tax. Each telegraph company shall remit 0209 the tax on telegrams to the state.

0210 Be it further resolved: That the secretary of the department 0211 of revenue be requested to modify K.A.R. 92-19-24, as adopted 0212 by the secretary of the department of revenue and filed with the 0213 revisor of statutes on December 14, 1987, as follows:

92-19-24. Renting of rooms by hotels, taxable property and services. (a) Sales tax is imposed on the total gross receipts received from the rental of rooms by hotels as defined in K.S.A. 36-501 and amendments. Accommodations generally referred to as "sleeping rooms" are subject to sales tax. Sales tax shall not apply to accommodations in the nature of ballrooms, banquet rooms, reception rooms, meeting rooms and office space.

- (b) Each person renting a room in a hotel for a period of 28 0222 consecutive days or less is subject to tax. However, if the same 0223 person rents a room in a hotel for 29 or more consecutive days, 0224 the person is not subject to tax. Each person moving from one 0225 hotel to another hotel shall pay tax at each hotel unless the 0226 person rents a room in each hotel for more than 28 consecutive 0227 days.
- 0228 (c) Each hotel is deemed to be the consumer of all items 0229 which are not for resale and are used to conduct the hotel's 0230 business. Each hotel shall pay sales tax on each purchase of 0231 tangible personal property and taxable services, unless specifi-

0232 cally exempted by statute. Hotel purchases of beds, linens, 0233 towels, furniture, equipment, appliances, glass cups and ashtrays 0234 and cable television services are subject to sales tax. Items which 0235 are used in the hotel room by the customer and which are 0236 disposable in nature are considered an ingredient or component 0237 part of the service of hotel room rental, and are exempt from sales 0238 tax.

- 0239 (d) Services of installing, applying, repairing, servicing, 0240 maintaining or altering the hotel's physical plant, including the 0241 equipment, are taxable.
- 0242 (e) Each hotel may purchase exempt from sales tax, premium 0243 cable television service channels which are separately billed to 0244 the consumer. Each hotel shall collect sales tax for the cable 0245 television services billed by the hotel to the consumer.
- (f) Electricity, gas, fuel and water actually used by a hotel in 0247 rented rooms are exempt from sales tax. The exemption shall not 0248 apply to electricity, gas, fuel and water consumed in a hotel's 0240 common areas, parking lots, offices, swimming pools and other 0250 areas which are not rented by the hotel. When electricity, gas, 0251 fuel or water is furnished through one meter, the hotel shall 0252 furnish the utility a statement showing the electricity, gas, fuel or 0253 water actually used in the rented rooms of the hotel so the utility 0254 can determine the percentage of electricity, gas, fuel or water 0255 which is taxable. Each hotel shall make available to the depart-0256 ment of revenue the formula and computations used to determine the exemption.
- $\frac{0258}{(g)}$ (f) Receipts received for the providing of laundry ser-0259 vices, dry cleaning and valet services are taxable. When a hotel 0260 sends a consumer's clothing out to a third party cleaner, each 0261 hotel may purchase the cleaning exempt from sales tax for resale 0262 purposes, and shall include the charge and sales tax on the 0263 consumer's bill.
- (h) (g) Each hotel purchasing water, soap, solvents and other cleaning materials for the hotel's own use are subject to sales tax.

 Be it further resolved: That the secretary of the department of revenue be requested to modify K.A.R. 92-19-30, as adopted by the secretary of the department of revenue and filed with the

0269 revisor of statutes on December 14, 1987, as follows:

92-19-30. Motor vehicles or trailers; isolated or occasional sale. (a) Sales tax shall be levied on isolated or occasional sales of motor vehicles or trailers. Tax on the isolated or occasional sale of a motor vehicle or trailer may be paid to the director of taxation by the purchaser or to the county treasurer upon application for certificate of registration or ownership. If payment is made to the director of taxation, the director shall issue a receipt. If the sales tax is not paid to the director of taxation, the county treasurer, upon application for certificate of registration or ownership shall:

- 0279 (1) Collect the sales tax payment from the applicant;
- 0280 (2) collect a service fee of 50 from the applicant; and
- 0281 (3) give the applicant a receipt showing the tax and fee paid 0282 in full.

The director of taxation or county treasurer shall deny a certif-0284 icate of registration or ownership to the transferee until the 0285 transferee pays the tax or proves to the satisfaction of the director 0286 or county treasurer that the transfer is not taxable.

- 0287 (b) As a general rule, the base for computing the tax shall be 0288 the actual selling price of the vehicle. However, the director of 0289 taxation or the county treasurer shall compute the tax on the fair 0290 market value of the vehicle when:
- 0291 (1) The selling price of the vehicle is unknown or
- 0292 (2) the stated selling price is not indicative of, and bears no 0293 reasonable relationship to, the fair market value of the vehicle. 0294 The fair market value of the vehicle shall be determined by the 0295 average retail value as shown in the latest publication of the 0296 national automobile dealers' association official used car guide 0297 book.
- 0298 (c) The actual selling price shall be the base for computing 0299 the tax on wrecked or damaged vehicles.
- 0300 (d) "Sale" or "sales" includes the exchange of property, a 0301 sale for money, and every other transaction in which considera-0302 tion is given whether conditional or otherwise.
- 0303 The term "vehicle" means motor vehicle or trailer.
- The term "transferor" means the seller, donor, or other person who sells, gives away, or otherwise parts with the vehicle.

O306 The term "transferee" means the purchaser, donee, or other O307 person who purchases, receives by gift, or otherwise acquires the O308 vehicle.

- 0309 (e) The taxable event is the sale. If a sale is not involved, the 0310 transaction is not taxable. In addition to the specific transfer 0311 exemption granted under K.S.A. 79-3603(o) as amended by L. 0312 1987, Ch. 182, Sec. 108 and amendments, the following are also 0313 exempted:
- 0314 (1) A gift is presumed when the transferee is the spouse, 0315 mother, father, brother, sister, child, grandmother or grandfather 0316 of the transferor and tax is not due if money is not exchanged for 0317 the vehicle. However, if money is exchanged for the vehicle, the 0318 transfer is taxable.
- The trading or exchanging of a motor vehicle between persons on a close family relationship is presumed to be a mutual exchange of gifts and tax is not due if money is not exchanged. However, if money is given in addition to trading the vehicle, on the transfer is regarded as a taxable sale.
- 0324 (2) The transfer by a donor to a donee shall not be taxable if 0325 given without any consideration and with an intention on the 0326 part of the donor that the transfer is a gift. When the parties are 0327 not in a close family relationship as set out above, the transferee 0328 claiming the transfer is a gift shall provide proof of this claim to 0329 the satisfaction of the county treasurer or director of taxation.
- 0330 (3) A transfer to effect a change of name on the title when 0331 there is no actual change in ownership is not a taxable transfer. 0332 However, the transfer of a motor vehicle or trailer from a corpo-0333 ration to an individual is a taxable transfer.
- 0334 (4) A transfer to an heir or legatee by will or pursuant to the 0335 inheritance or intestacy laws of this state is not a taxable transfer. 0336 A certified copy of the probate court order making the distribution shall be filed with the director of taxation or county treatous surer.
- 0339 (5) A transfer to a winner of a drawing or raffle is deemed to 0340 be a gift to the winner and is not a taxable transfer. However, the 0341 person who purchased the vehicle and transferred it to the 0342 winner is subject to the tax. When either the donor or recipient of

0343 the gift applies for the first registration in Kansas, sales tax shall 0344 be paid.

- 0345 (6) When a vehicle is transferred to the holder of an encum-0346 brance as a result of repossession under the terms of a written 0347 agreement entered into at the time of the original purchase by 0348 the purchaser and encumbrance holder, the transfer is not tax-0349 able. However, the subsequent sale of the vehicle by the en-0350 cumbrance holder is taxable.
- (f) The following transfers are sales, and are subject to sales of tax: (1) When one person pays cash or some other consideration in addition to the vehicle exchanged, that person shall pay sales tax on the cash fair market value of the other consideration. In ostation such a trade, sales tax is not due from the person who traded ostation vehicles but did not pay any cash or any other consideration.

Each person claiming a sales tax deduction for trading a 0358 vehicle shall file an affidavit with the director of taxation or the 0359 county treasurer containing information the director of taxation 0360 may require.

When the stated cash or other consideration is not indicative of, and bears no reasonable relationship to, the actual difference between the fair market value of the vehicle traded and the fair market value of the vehicle received by the purchaser, the director of taxation or the county treasurer shall compute the tax on the actual difference between the fair market value of the vehicles.

- O368 (2) The purchase of a vehicle which the owner intends to O369 give to another is taxable, even though tax is not due on the O370 subsequent transfer from the donor to the donee.
- 0371 (3) A transfer of a vehicle from a partner to the partnership or 0372 from a partnership to a partner is a taxable transfer. This type of 0373 transfer is presumed to be made in consideration of an increased 0374 interest in the partnership or for services rendered the partner-0375 ship or for other value passing between the parties.
- 0376 (4) If a donor gives a donee a gift of cash or other property for 0377 the purpose of purchasing a vehicle, the donee shall be liable for 0378 the tax upon purchasing the vehicle.
- 0379 (5) The transfer of a vehicle which is subject to an encum-

obligation to pay all or any part of the encumbrance is a taxable transfer. When the parties deal at arms' length, the tax base is the amount actually paid to the transferor by the transferee plus the amount of the encumbrance assumed by the transferee. When the parties are not at arms' length and the amount of the encumbrance or the price paid does not truly reflect the value of the vehicle or the interest in the vehicle which has been transferred, the tax base shall be the fair market value of the vehicle or that portion which represents the interest transferred.

- 0390 (6) When a vehicle is purchased because a vehicle has been 0391 destroyed by accident, fire, theft or otherwise, the purchase of 0392 the replacement vehicle is not exempt from tax. Each purchase of 0393 a vehicle is taxable whether purchased by the owner of the 0394 destroyed vehicle or by an insurance company which is obligated to replace the destroyed vehicle.
- 0396 (7) A transfer of a vehicle from a corporation to an officer, 0397 shareholder, board member or employee is a taxable transfer and 0398 is presumed to be made in consideration for services rendered 0399 the corporation or for other value passing between the parties.
- 0400 (g) Each transferee claiming an exemption shall file an af-0401 fidavit with the director of taxation or the county treasurer stating 0402 the name, address, and telephone number of the transferor; the 0403 name, address, and telephone number of the transferee; the 0404 make, year, and style of the motor vehicle or trailer; and other 0405 information as the director of taxation may require. The affidavit 0406 shall contain facts in detail sufficient to clearly bring the trans-0407 feree within the exemption claimed.

The director of taxation shall not accept affidavits of exemption which are not correct in both substance and form in lieu of the tax.

- The county treasurer shall collect the tax if any doubt exists as 0412 to the validity of the exemption claim. Any taxpayer may file a 0413 claim with the director of taxation for a refund if the taxpayer 0414 believes the tax has been erroneously collected.
- 0415 (h) Any person who makes a false affidavit under this regu-0416 lation shall be subject to the penalties of perjury and shall be

0417 prosecuted to the full extent of the law. The director of taxation 0418 shall request the attorney general of the state of Kansas as well as 0419 any county attorney to assist in the prosecution.

0420 Be it further resolved: That the secretary of the department 0421 of revenue be requested to modify K.A.R. 92-19-40, as adopted 0422 by the secretary of the department of revenue and filed with the 0423 revisor of statutes on December 14, 1987, as follows:

- 92-19-40. Intrastate telephone and telegraph services; sales for noncommercial use. (a) Each sale of a telephone or telegraph service which is classified and billed for commercial use by the retailer providing the service shall be taxed. Each sale of an intrastate telephone and telegraph service for noncommercial use, other than noncommercial intrastate long-distance tele-0430 phone service, is not taxable. Exempt telephone service includes ordinary exchange services, extra listings, joint-user service, telephone access charges, installation and repair services. Each sale, lease or rental of telephones, equipment and facilities and tangible personal property furnished in connection with, supplemental to, or associated with telephone usage shall be subject to sales tax.
- 0437 (b) As used in this regulation, "residential premises" shall 0438 have the meaning ascribed to it in K.A.R. 92-19-38 and amend-0439 ments, and "long distance service" means message toll services, 0440 but does not include private line or foreign exchange services. 0441 Be it further resolved: That the secretary of the department 0442 of revenue be requested to revoke K.A.R. 92-19-54, 92-19-57, 0443 92-19-67, 92-19-70 and 92-19-80, as adopted by the secretary of 0444 the department of revenue and filed with the revisor of statutes 0445 on December 14, 1987; and
- 0446 Be it further resolved: That the secretary of state be directed 0447 to transmit a copy of this resolution to the secretary of the 0448 department of revenue.

Members of the Committee, Ladies and Gentlemen:

My name is Russell Ross. I am the General Manager of Donrey Outdoor Advertising Company in Wichita. It has recently come to the attention of members of the outdoor advertising industry that the State Department of Revenue has issued a regulation (92-19-18) which we sincerely believe exceeds the authority granted to them by this legislature. Specifically, we believe the Department of Revenue will attempt to use this new regulation to impose a tax on advertising placed on signs and outdoor structures. Although this legislature has never made advertising a taxable event, we believe the Department will make such an effort even though there is no authority for them to do so.

There is little question that the Department cannot attempt to collect tax on outdoor advertising and not make the same efforts with regard to newspapers and radio and TV. We do not know why we have been singled out for their attention and, to paraphrase Abraham Lincoln, but for the honor of having been recognized, we would rather not be here.

We do not believe the Kansas Legislature wants to make the mistake which the State of Florida recently made in attempting to tax advertising. As many of you know, the attempt to impose such a tax was repealed less than a year after it became law. During that period, the State of Florida lost many millions of dollars in business. The move to repeal that tax was led by the governor of Florida who admitted that it was ill-advised and counter-productive.

We submit that Kansas should avoid the Florida mistake and would recommend to this committee that it recommend an amendment to Section 79-3603 by adding a new sub-paragraph T which would read as follows:

"The collection of a fee or charge for the right to convey information, whether commercial or non-commercial in nature, in any medium of communication, shall not be deemed the sale or lease of tangible personal property or the rendition of a service subject to taxation under this chapter."

The purpose of such an amendment would be to clarify the existing law of Kansas. It would not change the law. The amendment would, however, send a clear message to the Department of Revenue that while the sale of personal property may legitimately be taxed, that clearly protected First Amendment rights, both commercial and non-commercial, are not subject to tax.

We believe this amendment is necessary to avoid the expense of having to litigate the issue with the Department of Revenue, particularly since their position appears to be contrary to the position which this legislature has wisely taken for many, many years.

A copy of the proposed language has been provided to each of you, and we recommend your positive action.

Thank you for permitting me to appear before your committee. I would be happy to answer any questions which you may have.