Approved	February	3,	1988	
ripproved -		Da	ate	

MINUTES OF THE SENATE COMMITTEE ON WAYS AND MEANS

The meeting was called to order by <u>SENATOR AUGUST "GUS" BOGINA</u> at Chairperson

All members were present except:

Senator Talkington was excused.

Committee staff present:

Research Department: Scott Rothe, Russ Mills

Revisor's Office: Norman Furse

Committee Staff: Judy Bromich, Nedra Spingler, Secretary Pro Tem

Conferees appearing before the committee:

Larry Montgomery, Executive Director, Kansas State Lottery

The Chairman introduced Larry Montgomery, Executive Director of the Kansas State Lottery, who gave an overview of the Lottery operation since its inception

Mr. Montgomery stated that as of the end of last week, although Lottery ticket sales of \$18 million had been projected, actual sales of \$28 to \$35 million in tickets have resulted. He reported that the first practice game of Lotto America, played for three days, amounted to \$3,900,000 which compares with Missouri's four-day practice games with sales of \$1.2 million. Approximately four million people participated.

Mr. Montgomery said that start-up problems of the Lottery were alleviated in part because the Legislature provided comprehensive and thorough requirements: the business concept of running the lottery to make a profit; tight security; and research. He noted that no other state has the stringent security requirements required by Kansas, and investigations have been extensive. He gave examples of research done by his staff before game plans and projections were made and the reasons for implementing the instant and multiple-state, online games. He believed the success of the instant games was due to advertising that was acceptable to Kansans. He reported on the success of live TV lottery drawings and participation in game kick-offs which aided economic development. He stated Kansas is considered to be a model for states interested in implementing lottery. An outline of his testimony is attached (Attachment No.1).

Mr. Montgomery reviewed figures in <u>Attachment No.2\*which</u> is an explanation of operating expenses and projected income. He said a final and accurate accounting of Game 1 will be determined after the May 10, 1988, deadline for ticket validation. He explained that some of the conservative projected estimates were due to delays in ticket validation.

Mr. Montgomery reported that after only two and one-half months of ticket sales his agency would be able to transfer today approximately \$2 million to the Gaming Revenues Fund because of higher than projected sales. The Budget Director had requested a transfer, if possible, to enable the Kansas Technology Enterprise Corporation to be launched. In response to a question, Mr. Montgomery said he was given discretion to determine when money is available for transfer, and, following a new projection of \$8.5 million compared to an earlier projection of \$1.2 million and with Lotto America coming on, he believed the \$2 million transfer was in order.

\*(A corrected and updated version of Attachment No.2 was provided by Mr. Montgomery at the meeting of February 5, 1988 and can be found in Attachment No.3.

### CONTINUATION SHEET

MINUTES OF THE	E SENATE COMMIT	TTEE ONWAYS AND MEANS	
room 123-S Stat	ehouse at 11:10 am/	K.Kn. on February 1	1988

In response to further questions, Mr. Montgomery said because the present high daily sales might not continue for the second year of the Lottery which, historically, is the most devastating for lotteries, the budgeted carryover figure for the second year was reduced, but he believed the on-line games would help break the second-year reduction trend for Kansas. He stated his agency has met once with budget staff regarding a consensus estimate of funds. He had no objection to doing this on a quarterly basis. The agency hoped to show an \$11.6 million profit this year which could be rolled into fiscal 1989 and thus provide a cushion against second-year sales. Mr. Montgomery said he will ask for a supplemental appropriation to increase his expenditure limitation because higher than budgeted ticket sales resulted in increased costs of sales.

The meeting was adjourned at 12:00 noon.

# GUEST LIST

DATE: 2-1-88 COMMITTEE: SENATE WAYS AND MEANS NAME (PLEASE PRINT) ADDRESS COMPANY/ORGANIZATION Southland Conj INTERN , SEN PECECIANO Kansas Lo Herry Brulest Dision Topeka Jan Johnson. Associated Press Portral Doln SWAM 2-1-88

#### SENATE WAYS AND MEANS COMMITTEE

Mike Hayden
Governor

Larry Montgomery
Executive Director

February 1, 1988

# OUTLINE OF PRESENTATION BY LARRY MONTGOMERY

- \* Overview
- \* Lottery as a Business
- \* Foundation Principles
  -- Security
  - -- Research
- \* Start-Up Consideration
  - -- Legislation
  - -- First Game
  - -- Second Game
  - -- Lotto-America
  - -- Draw Show
- \* Relationship with GTECH,
  Department of Commerce,
  Kansas Venture Capital, Inc.
  and Kansas Inc.
- \* Revenue Projections

## KANSAS LOTTERY

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Daily Retail Sales Based On Ticket Orders	2
Budget vs Ticket Order vs Validations Statement	3
Prize Fund Transfers	4
Cash Balance Worksheets	5

Kansas Lottery Esitmated Tickets Sales Based on Winning Ticket Validation Through 01/28/88

GAME #1 Prize Amount	\$50	\$500	\$5,000
Odds			SUCCESS SECTION OF CORN.
		1/18000	
Total in Game #1	14,500	1,450	145
Validations			
Through 01/28/88	12802	1277	125
Total Validations	12802	1277	125
%	88.29%	88.07%	86.21%
Estimated Sales	\$23,043,600	\$22,986,000	\$22,500,000 \$23,043,600
Less: Free Tickets			2,304,360
Net Estimated Sales			\$20,739,240
GAME #2			
Prize Amount	\$50	\$500	\$5,000
Odds	1/1800	1/18000	1/180000
Total in Game #2	11,000	1,100	110
Validations			
Through 01/28/88	4421	465	48
Total Validations	4421	465	48
%	40.19%	42.27%	43.64%
Estimated Sales	\$7,957,800	\$8,370,000	\$8,640,000 \$8,640,000
Less: Free Tickets			864,000
Net Estimated Sales			\$7,776,000
Net Estimated Sales for	both Games		\$28,515,240

Kansas Lottery Daily Retail Sales based on Ticket Orders For the Period: November 12, 1987 - January 28, 1988

							TO-Date	
Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	Week	Month	Year
11/12/87 11/13 11/15	5,687,220.00 1,257,795.00 840,840.00	34468 7623 5096	10,340,400.00 2,286,900.00 1,528,800.00	1,034,040.00 228,690.00 152,880.00		9,306,360.00 11,364,570.00 12,740,490.00	11,364,570.00	9,306,360.00 11,364,570.00 12,740,490.00
	7,785,855.00	47187	14,156,100.00	1,415,610.00	12,740,490.00			
11/16 11/17 11/18 11/19 11/20	745,297.85 497,310.00 546,977.20 544,520.35 675,894.45	4517 3014 3315 3300 4096	1,355,087.00 904,200.00 994,504.00 990,037.00 1,228,899.00	135,508.70 90,420.00 99,450.40 99,003.70 122,889.90	1,219,578.30 813,780.00 895,053.60 891,033.30 1,106,009.10	2,033,358.30 2,928,411.90 3,819,445.20	13,960,068.30 14,773,848.30 15,668,901.90 16,559,935.20 17,665,944.30	13,960,068.30 14,773,848.30 15,668,901.90 16,559,935.20 17,665,944.30
	3,009,999.85	18242	5,472,727.00	547,272.70	4,925,454.30			
11/23 11/24 11/25	426,140.00 286,272.80 364,155.00	2583 1735 2207	774,800.00 520,496.00 662,100.00	77,480.00 52,049.60 66,210.00	697,320.00 468,446.40 595,890.00	1,165,766.40	18,363,264.30 18,831,710.70 19,427,600.70	18,363,264.30 18,831,710.70 19,427,600.70
	1,076,567.80	6525	1,957,396.00	195,739.60	1,761,656.40			
11/30	252,604.55	1531	459,281.00	45,928.10	413,352.90	413,352.90	19,840,953.60	19,840,953.60
12/01 12/02 12/03 12/04	198,825.00 212,683.90 164,835.00 232,815.00	1205 1289 999 1411	361,500.00 386,698.00 299,700.00 423,300.00	36,150.00 38,669.80 29,970.00 42,330.00	325,350.00 348,028.20 269,730.00 380,970.00	738,702.90 1,086,731.10 1,356,461.10 1,737,431.10	673,378.20	20,166,303.60 20,514,331.80 20,784,061.80 21,165,031.80
	1,061,763.45	6435	1,930,479.00	193,047.90	1,737,431.10			
12/07 12/08 12/09 12/10 12/11	76,716.10 148,662.80 151,305.00 24,750.00 251,785.05	465 901 917 150 1526	139,483.82 270,296.00 275,100.00 45,000.00 457,791.00	13,948.38 27,029.60 27,510.00 4,500.00 45,779.10	125,535.44 243,266.40 247,590.00 40,500.00 412,011.90	125,535.44 368,801.84 616,391.84 656,891.84 1,068,903.74	1,692,880.04 1,940,470.04 1,980,970.04	21,290,567.24 21,533,833.64 21,781,423.64 21,821,923.64 22,233,935.54
	653,218.95	3959	1,187,670.82	118,767.08	1,068,903.74			
12/14 12/15 12/16 12/17 12/18	113,520.00 272,250.00 109,890.00 1,144,529.10 1,092,958.90	688 1650 666 6937 6624	206,400.00 495,000.00 199,800.00 2,080,962.00 1,987,198.00	49,500.00 19,980.00 208,096.20	185,760.00 445,500.00 179,820.00 1,872,865.80 1,788,478.20	185,760.00 631,260.00 811,080.00 2,683,945.80 4,472,424.00	3,024,241.94 3,204,061.94 5,076,927.74	22,419,695.54 22,865,195.54 23,045,015.54 24,917,881.34 26,706,359.54

	2,733,148.00	16565	4,969,360.00	496,936.00	4,472,424.00			
12/21 12/22 12/23	1,182,433.45 228,690.55 102,795.55	7166 1386 623	2,149,879.00 415,801.00 186,901.00	214,987.90 41,580.10 18,690.10	1,934,891.10 374,220.90 168,210.90	1,934,891.10 2,309,112.00 2,477,322.90	8,800,297.04 9,174,517.94 9,342,728.84	28,641,250.64 29,015,471.54 29,183,682.44
	1,513,919.55	9175	2,752,581.00	275,258.10	2,477,322.90			
12/28 12/29 12/30 12/31	51,645.00 71,629.25 18,556.00 188,012.55	313 434 112 1139	93,900.00 130,235.00 33,738.18 341,841.00	9,390.00 13,023.50 3,373.82 34,184.10	84,510.00 117,211.50 30,364.36 307,656.90	84,510.00 201,721.50 232,085.86 539,742.76	9,427,238.84 9,628,960.34 9,861,046.20 10,400,788.96	29,268,192.44 29,469,913.94 29,701,999.80 30,241,742.56
	329,842.80	1999	599,714.18	59,971.42	539,742.76			
01/04/88 01/05 01/06 01/07 01/08	435,543.90 205,408.50 239,644.35 107,566.25 144,852.75	2640 1245 1452 652 878	791,898.00 373,470.00 435,717.00 195,575.00 263,368.64	79,189.80 37,347.00 43,571.70 19,557.50 26,336.86	712,708.20 336,123.00 392,145.30 176,017.50 237,031.77	712,708.20 1,048,831.20 1,440,976.50 1,616,994.00 1,854,025.77	712,708.20 1,761,539.40 3,202,515.90 4,819,509.90 6,673,535.67	30,954,450.76 31,290,573.76 31,682,719.06 31,858,736.56 32,095,768.34
	1,133,015.75	6867	2,060,028.64	206,002.86	1,854,025.77			
01/11 01/12 01/13 01/14 01/15	212,715.80 61,615.40 186,058.95 117,283.10 227,932.65	1289 373 1128 711 1381	386,756.00 112,028.00 338,289.00 213,242.00 414,423.00	38,675.60 11,202.80 33,828.90 21,324.20 41,442.30	348,080.40 100,825.20 304,460.10 191,917.80 372,980.70	348,080.40 448,905.60 753,365.70 945,283.50 1,318,264.20	7,021,616.07 7,122,441.27 7,426,901.37 7,618,819.17 7,991,799.87	32,443,848.74 32,544,673.94 32,849,134.04 33,041,051.84 33,414,032.54
	805,605.90	4882	1,464,738.00	146,473.80	1,318,264.20			
01/19 01/20 01/21 01/22	166,826.55 156,256.65 59,484.15 152,802.10	1011 947 361 926	303,321.00 284,103.00 108,153.00 277,822.00	30,332.10 28,410.30 10,815.30 27,782.20	272,988.90 255,692.70 97,337.70 250,039.80	272,988.90 528,681.60 626,019.30 876,059.10	8,264,788.77 8,520,481.47 8,617,819.17 8,867,858.97	33,687,021.44 33,942,714.14 34,040,051.84 34,290,091.64
	535,369.45	3245	973,399.00	97,339.90	876,059.10			
01/25 01/26 01/27 01/28 01/29	132,004.40 156,989.80 180,299.90 139,552.05 0.00	800 951 1093 846 0	240,008.00 285,436.00 327,818.00 253,731.00 0.00	24,000.80 28,543.60 32,781.80 25,373.10 0.00	216,007.20 256,892.40 295,036.20 228,357.90 0.00	216,007.20 472,899.60 767,935.80 996,293.70 996,293.70	9,083,866.17 9,340,758.57 9,635,794.77 9,864,152.67 9,864,152.67	34,506,098.84 34,762,991.24 35,058,027.44 35,286,385.34 35,286,385.34
	608,846.15	3690	1,106,993.00	110,699.30	996,293.70			

Kansas Lottery Daily Instant Ticket Orders For the Period: November 12, 1987 - January 28, 1988

		(	Gross	Sales				TO-Date	
	Date	Normal	Special	Walkin	Returns	Net Sales	Week	Month	Year
1	1/12/87 1/13 1/15	5,214,330.00 1,312,740.00 608,025.00	0.00 0.00 0.00	552,585.00 0.00 247,665.00	79,695.00 54,945.00 14,850.00			5,687,220.00 6,945,015.00 7,785,855.00	5,687,220.00 6,945,015.00 7,785,855.00
-		7,135,095.00	0.00	800,250.00	149,490.00	7,785,855.00			
1 1 1	1/16 1/17 1/18 1/19 1/20	441,210.00 300,300.00 390,885.00 312,015.00 458,700.00	17,160.00 29,205.00 33,000.00 91,410.00 44,550.00	320,925.00 176,055.00 140,910.00 153,945.00 211,200.00	33,997.15 8,250.00 17,817.80 12,849.65 38,555.55	546,977.20 544,520.35	745,297.85 1,242,607.85 1,789,585.05 2,334,105.40 3,009,999.85	8,531,152.85 9,028,462.85 9,575,440.05 10,119,960.40 10,795,854.85	8,531,152.85 9,028,462.85 9,575,440.05 10,119,960.40 10,795,854.85
-		1,903,110.00	215,325.00	1,003,035.00	111,470.15	3,009,999.85			
1	1/23 1/24 1/25	210,870.00 143,715.00 267,300.00	95,865.00 66,825.00 10,560.00	159,060.00 123,915.00 120,780.00	39,655.00 48,182.20 34,485.00	426,140.00 286,272.80 364,155.00	712,412.80	11,221,994.85 11,508,267.65 11,872,422.65	11,221,994.85 11,508,267.65 11,872,422.65
-		621,885.00	173,250.00	403,755.00	122,322.20	1,076,567.80			
1	1/30	125,895.00	48,840.00	115,995.00	38,125.45	252,604.55	252,604.55	12,125,027.20	12,125,027.20
1 1	2/01 2/02 2/03 2/04	103,455.00 171,930.00 117,810.00 172,755.00	29,205.00 19,140.00 16,995.00 6,270.00	77,220.00 46,860.00 44,385.00 67,980.00	11,055.00 25,246.10 14,355.00 14,190.00	198,825.00 212,683.90 164,835.00 232,815.00	451,429.55 664,113.45 828,948.45 1,061,763.45	198,825.00 411,508.90 576,343.90 809,158.90	12,323,852.20 12,536,536.10 12,701,371.10 12,934,186.10
_		691,845.00	120,450.00	352,440.00	102,971.55	1,061,763.45			
1 1 1	2/07 2/08 2/09 2/10 2/11	55,925.00 108,075.00 119,130.00 1,155.00 187,935.00	28,710.00 23,925.00 7,095.00 0.00 30,525.00	46,860.00 28,215.00 41,580.00 28,050.00 41,085.00	54,778.90 11,552.20 16,500.00 4,455.00 7,759.95	24,750.00	376,683.90	885,875.00 1,034,537.80 1,185,842.80 1,210,592.80 1,462,377.85	
-		472,220.00	90,255.00	185,790.00	95,046.05	653,218.95			
1 1 1	2/14 2/15 2/16 2/17 2/18	59,235.00 110,550.00 85,305.00 284,460.00 695,475.00	31,185.00 153,285.00 9,900.00 838,200.00 366,960.00	12,870.00 18,975.00 42,570.00	4,125.00 4,455.00 4,290.00 20,700.90 16,501.10	272,250.00 109,890.00 1,144,529.10	385,770.00 495,660.00	1,848,147.85 1,958,037.85 3,102,566.95	13,973,175.05 14,083,065.05 15,227,594.15

	1,235,025.00	1,399,530.00	148,665.00	50,072.00	2,733,148.00			
12/21	425,040.00	751,905.00	45,375.00		1,182,433.45		5,377,959.30	17,502,986.50
12/22 12/23	59,895.00 32,175.00	215,160.00 48,675.00	29,040.00 59,235.00	75,404.45 37,289.45		1,411,124.00 1,513,919.55	5,606,649.85 5,709,445.40	17,731,677.05 17,834,472.60
,_0							, , , , , , , , , , , , , , , , , , , ,	Secretary and the secretary of the secre
	517,110.00	1,015,740.00	133,650.00	152,580.45	1,513,919.55			
		10 (05 00	<i>(0.600.00</i>	25 115 00	F1 (NF 00	F1 (NF 00	5 761 000 40	17 006 117 60
12/28 12/29	3,465.00 3,960.00	13,695.00 8,745.00	69,630.00	35,145.00 53,770.75	51,645.00 71.629.25	51,645.00 123,274.25	5,761,090.40 5.884,364.65	17,886,117.60 18,009,391.85
12/30	2,640.00	10,725.00	51,975.00	46,784.00	18,556.00	141,830.25	6,026,194.90	18,151,222.10
12/31	4,125.00	144,540.00	76,065.00	36,717.45	188,012.55	329,842.80	6,356,037.70	18,481,064.90
	14,190.00	177,705.00	310,365.00	172,417.20	329,842.80			
01/04/88	180,510.00	106,260.00	213,345.00	64,571.10	435,543.90	435,543.90	435,543.90	18,916,608.80
01/05 01/06	181,170.00 248,655.00	54,780.00 38,280.00	101,475.00 47,190.00	132,016.50 94,480.65	205,408.50 239,644.35	640,952.40 880,596.75	1,076,496.30 1,957,093.05	19,122,017.30 19,361,661.65
01/07	172,920.00	13,365.00	33,990.00	112,708.75	107,566.25	988,163.00	2,945,256.05	19,469,227.90
01/08	244,730.00	20,790.00	52,470.00	173,137.25	144,852.75	1,133,015.75	4,078,271.80	19,614,080.65
	1,027,985.00	233,475.00	448,470.00	576,914.25	1,133,015.75			( <b>x</b> )
01/11	258,885.00	22,275.00	51,975.00	120,419.20 125,494.60	212,715.80 61,615.40	212,715.80 274,331.20	4,290,987.60 4,352,603.00	19,826,796.45 19,888,411.85
01/12 01/13	141,240.00 203,445.00	12,375.00 25,410.00	33,495.00 26,235.00	69,031.05	186,058.95	460,390.15	4,538,661.95	20,074,470.80
01/14	127,050.00	29,205.00	12,540.00	51,511.90 26,497.35	117,283.10 227,932.65	577,673.25 805,605.90	4,655,945.05 4,883,877.70	20,191,753.90 20,419,686.55
01/15	202,125.00	14,355.00	37,950.00	20,497.37			4,003,077.70	20,417,000.77
	932,745.00	103,620.00	162,195.00	392,954.10	805,605.90			
						1 400 1000 200		
01/19 01/20	114,675.00 141.900.00		47,190.00 28.050.00	43,383.45 35,473.35	166,826.55 156,256.65	166,826.55 323,083.20	5,050,704.25 5,206,960.90	20,586,513.10 20,742,769.75
01/21	81,345.00		22,275.00	66,410.85	59,484.15	382,567.35	5,266,445.05	20,802,253.90
01/22	159,225.00	38,940.00	34,650.00	80,012.90	152,802.10	535,369.45	5,419,247.15	20,955,056.00
	497,145.00	131,340.00	132,165.00	225,280.55	535,369.45			
01/25	115,335.00	46,035.00	23,430.00	52,795.60			5,551,251.55	21,087,060.40
01/26	86,625.00 121,440.00		22,275.00 14,355.00	6,690.20 1,365.10			5,708,241.35 5,888,541.25	21,244,050.20 21,424,350.10
01/27 01/28	70,125.00		31,020.00	532.95	139,552.05	608,846.15	6,028,093.30	21,563,902.15
01/29	0.00	0.00	0.00	0.00	0.00	608,846.15	6,028,093.30	21,563,902.15
	393,525.00	185,625.00	91,080.00	61,383.85	608,846.15			

Kansas Lottery Budget vs Ticket Orders vs Validations Statement July 1, 1987 - January 28, 1988

~	Budget	Pct.	Retail Sales from Ticket Orders	Pct.	Retail Sales from Vaildations	Pct.
Revenue and Other Income Items Operating Revenue Instant Game (Net) On-Line Game	\$53,840,000.00 7,392,000.00	84.70% 11.63%	\$35,286,385.34 0.00	97.21% 0.00%	\$28,515,240.00 0.00	91.90%
Total Operating Revenue Less: Reserve for Ticket Returns	\$61,232,000.00 0.00	96.33% 0.00%	\$35,286,385,34	97.21% 4.13%	\$28,515,240.00	91.90% 0.00%
Net Operating Revenue	\$61,232,000.00	96.33%	\$33,786,385.34	93.08%	\$28,515,240.00	91.90%
Other Income Items FY 1987 Carryforward Advance from State General Fund Retailer Application Fees Miscellaneous		0.00% 3.30% 0.36% 0.00%	\$7,447.00 2,100,000.00 404,311.80 0.00		\$7,447.00 2,100,000.00 404,311.80 0.00	0.02% 6.77% 1.30% 0.00%
Total Other Income	\$2,331,000.00	3.67%	\$2,511,758.80	6.92%	\$2,511,758.80	8.10%
Total Revenues	\$63,563,000.00	100.00%	\$36,298,144.14	100.00%	\$31,026,998.80	100.00%
Cost of Sales Operating Funds Advertising (Instant) Advertising (On-Line) Instant Tickets On-Line Lease Equipment Vendor Commission	\$4,307,200.00 96,096.00 2,153,600.00 147,840.00 938,784.00	6.78% 0.15% 3.39% 0.23% 1.48%	\$1,502,147.53 0.00 927,240.40 0.00 0.00	4.14% 0.00% 2.55% 0.00% 0.00%	\$1,502,147.53 0.00 927,240.40 0.00 0.00	4.84% 0.00% 2.99% 0.00% 0.00%
Prize Funds Instant Game On-Line Game	7,537,600.00 3,326,400.00	11.86% 5.23%	2,410,618.00	6.64% 0.00%	2,410,618.00	7.77% 0.00%
Nonrevenue Items Retailer Paid Prizes (GLEPS) Retailer Commission (Instant) Retailer Commission (On-Line)	18,305,600.00 3,230,400.00 369,600.00	28.80% 5.08% 0.58%	11,262,128.45 1,877,021.41 0.00	31.03% 5.17% 0.00%	9,505,080.00 1,584,180.00 0.00	30.63% 5.11% 0.00%
Total Cost of Sales	\$40,413,120.00	63.58%	\$17,979,155.78	49.53%	\$15,929,265.93	51.34%
Gross Margin	\$23,149,880.00	36.42%	\$18,318,988.36	50.47%	\$15,097,732.87	48.66%
Administrative Costs	\$8,911,573.00	14.02%	\$2,464,306.15	6.79%	\$2,464,306.15	7.94%
Gross Income	\$14,238,307.00	22.40%	\$15,854,682.21	43.68%	\$12,633,426.72	40.72%

Less: Prize Fund Liability Administrative Encumbrances Transfers to Gaming Fund Repayment of Advance from State	0.00 0.00 8,500,000.00 3,024,517.00		1,460,480.00 976,425.00 4,635,000.00 3,024,517.00	2.69% 12.77%	2,090,480.00 976,425.00 4,635,000.00 3,024,517.00	3.15% 14.94%
Net Income	\$2,713,790.00	4.27%	\$5,758,260.21	15.86%	\$1,907,004.72	6.15%

PRIZE FUND TRANSFERS

Date 1987	Voucher	Transfer	Withdrawal	Balance in Prize Fund	Grand Total Transferred
	Voucher  3001 3002 3003 3004 3005 3006 3007 3008 3009 3010 3011 3012 3013 3014 3015 3016 3017 3018 3019 3020 3021 3022 3022 30224 30225 3026 3027 3028 3029 3031 3032 30331 3032 30331 3032 30331 3032 30331 3032 30331 3032 30331 3032 30331 3032 30331 3032 30331 30340 3041 3044 state federalimprest 3045	\$50,000.00 \$35,110.00 \$98,500.00 \$38,150.00 \$147,450.00 \$62,650.00 \$64,700.00 \$64,700.00 \$65,900.00 \$65,900.00 \$65,960.00 \$53,860.00 \$53,860.00 \$53,460.00 \$53,440.00 \$53,440.00 \$30,440.00 \$31,400.00 \$31,654.00 \$31,654.00 \$31,654.00 \$31,650.48 \$31,999.00 \$31,650.48 \$99,999.00 \$31,650.48 \$99,999.00 \$31,650.48 \$99,999.00 \$31,650.48 \$99,999.00 \$31,650.48 \$99,999.00 \$31,650.48	\$34,550.00 \$35,110.00 \$38,500.00 \$38,150.00 \$38,150.00 \$147,450.00 \$62,650.00 \$64,700.00 \$64,700.00 \$631,260.00 \$631,260.00 \$53,860.00 \$53,860.00 \$53,860.00 \$53,250.00 \$62,780.00 \$53,40.00 \$34,700.00 \$34,700.00 \$34,700.00 \$35,150.00 \$35,150.00 \$36,450.00 \$37,970.00		Transferred ==================================
01/22/87 01/23/87 01/25/87 01/26/87 01/27/87	imprest 3946 3047 3048 3049	\$1,407.00 \$51,460.00 \$7,370.00 \$29,060.00 \$52,970.24		\$450.00 \$450.00 \$450.00 \$450.00 \$450.00	\$2,233,757.76 \$2,284,767.76 \$2,291,687.76 \$2,320,297.76 \$2,372,818.00

01/28/87

3050

\$38,250.00 \$38,250.00

\$450.00

\$2,410,618.00

4

FUND 2212 CASH BALANCE WORKSHEET for the MONTH of JANUARY 1988

¥	MONDAY 4	TUESDAY 5	WEDNESDAY 6	THURSDAY 7	FRIDAY 8	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
BAL FORM RECEIPTS EFT EFT RECE EFT REJE EXPENSES TRANSFER END BALA	S DVERY ECT S \$99,028.25 R \$22,400.00	\$20,400.00 \$990.00 \$4,800.00 \$195,469.77 \$13,050.00	\$8,262,351.53 \$660.00 \$100.00 \$48,820.00 \$8,212,771.53	\$8,212,771.53 \$3,631,602.40 \$10,075.00 \$42,913.30 \$76,900.00 \$11,714,485.63	\$1,930.00 \$84,893.76 \$213,243.76	\$20,400.00 \$3,631,602.40 \$990.00 \$17,465.00 \$422,405.08 \$374.413.76	\$3,631,602.40 \$990.00 \$17,465.00 \$422,405.08
	MONDAY 11	TUESDAY 12	WEDNESDAY 13	THURSDAY 14	FRIDAY 15	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
RECEIPTS EFT EFT RECE EFT REJE EXPENSES TRANSFER	OVERY ECT S \$50.02	\$15,450.00 \$8,128.67 \$62,110.00	\$1,289.00 \$90,664.80 \$20,784.53 \$26,961.78	\$182,036.10 \$10,370.00 \$11,108.06 \$33,410.00	\$3,400.00 \$2,640.00 \$2,755.00 \$401,348.94 \$17,979.00	\$20,139.00 \$182,036.10 \$2,640.00 \$111,918.47 \$433,291.55 \$173,961.10	\$3,813,638.50 \$3,630.00 \$129,383.47 \$855,696.63
	MONDAY 18	TUESDAY 19	WEDNESDAY 20	THURSDAY 21	FRIDAY 22	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
RECEIPTS EFT EFT RECE EFT REJI EXPENSES TRANSFEI	18 ======= WARD \$10,900,062.09 S OVERY ECT S	19 \$10,900,062.09 \$39,876.91 \$21,590.00	20 \$10,838,595.18 \$1,155.00 (\$2,277.51 \$151,650.48	21 \$10,688,067.21 \$879,060.10 \$2,211.30 \$11,910.20 \$93,614.00	22 \$11,459,391.81 \$66,917.65 \$33,671.88 \$52,867.00	TOTALS \$0.00 \$879,060.10 \$66,917.65 \$3,366.30 \$83,181.48 \$319,721.48	\$8,575,709.55 \$40,539.00 \$4,692,698.60 \$70,547.65 \$132,749.77 \$938,878.11
RECEIPTS EFT EFT RECE EFT REJI EXPENSES TRANSFEI	18 ======= WARD \$10,900,062.09 S OVERY ECT S R	19 \$10,900,062.09 \$39,876.91 \$21,590.00	20 \$10,838,595.18 \$1,155.00 (\$2,277.51 \$151,650.48	21 \$10,688,067.21 \$879,060.10 \$2,211.30 \$11,910.20 \$93,614.00	22 \$11,459,391.81 \$66,917.65 \$33,671.88 \$52,867.00	TOTALS \$0.00 \$879,060.10 \$66,917.65 \$3,366.30 \$83,181.48 \$319,721.48	\$8,575,709.55 \$40,539.00 \$4,692,698.60 \$70,547.65 \$132,749.77 \$938,878.11 \$868,096.34

FUND 2212

# CASH BALANCE WO RKSHEET for the MONTH of DECEMBER 1987

		TUESDAY	WEDNESDAY	THURSDAY F	FRIDAY	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
	MONDAY			3	4		
		===========	.===========	======================================	=======================================		+7 173 23R 97
		\$7,173,238.97	\$6,700,629.79	\$6,671,679.79	\$9,338,334.79	The second secon	\$0.00
AL FORWARD		37,173,20017				\$0.00	\$2,721,340.00
ECEIPTS				\$2,721,340.00		\$2,721,340.00	\$66,825.00
FT			\$2,310.00		\$64,515.00	\$66,825.00	\$2,145.00
FT RECOVERY				\$825.00	\$1,320.00	\$2,145.00	
FT REJECT		\$406,709.18			\$797,398.95	\$1,204,108.13	\$1,204,108.13
XPENSES		\$65,900.00	\$31,260.00	\$53,860.00	\$108.250.00	\$259,270.00	\$259,270.00
RANSFER				\$9,338,334.79	\$8.495,880.84		\$8,495,880.84
ND BALANCE	\$7,173,238.97	\$6,700,027.17	***				
	0.000	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MONTHLY GRAND TOTAL
	MONDAY	TUESDAY		10	11	TOTALS	
	7	8	, =================================		===========	=======================================	=======================================
			\$8,033,551.89	\$7,752,011.56	\$9,812,666.58		
AL FORWARD	\$8,495,880.84	\$8,392,831.66	\$2,939.67	V. ()	\$1,425.00	\$14,964.67	\$14.964.67
ECEIPTS		\$10,600.00	\$21737.01	\$2,243,207.60		\$2,243,207.60	\$4,964,547.60
FT			\$5,940.00	V2,210,201,110	\$13,710.00	\$25,086.50	\$91,911.50
FT RECOVERY	\$5,436.50			\$1,930.00		\$65,290.00	\$67,435.00
FT REJECT	\$4,950.00		\$58,410.00	\$145,922.58	\$47,443.09	\$734,341.12	\$1,938,449.25
EXPENSES	\$40.755.68	\$325.219.77	\$175,000.00	\$34,700.00	\$21,010.00		\$479,430.00
TRANSFER	\$62.780.00	\$44,660.00	\$57,010.00	\$9,812,666.58	\$9,759,348.49		\$9.759.348.49
END BALANCE	\$8,392,831.66	\$8,033,551.89	\$7,752,011.56	\$9,812,000.50			
				THURSDAY	FRIDAY	THIS WEEKS	MONTHLY GRAND TOTAL
	MONDAY	TUESDAY	WEDNESDAY		10	TOTALS	
	14	15	16	17			=======================================
	==========	=============	=======================================	**************	\$10,209,581.1	4	\$7,173,238.9
BAL FORWARD	\$9,759,348.49	\$9,727,406.17	\$9,713,550.33	\$9,654,770.55	\$1,475.0		\$16,439.6
RECEIPTS				*/70 700 /F	<b>41</b> 141211	\$638,398.45	\$5,602,946.0
EFT				\$638,398.45		\$5,890.00	
EFT RECOVER	Y	\$1,930.00	\$3,960.00		\$330.0	. 70 (05 00	
EFT REJECT		\$8,745.00	\$23,480.00	\$6,930.00	\$31,589.9		
EXPENSES	\$1,752.32	\$3,600.84		\$25,177.64		+150 100 00	+ CTT FTO 0
TRANSFER	\$30,190.00	\$3,440.00	\$39,260.00	\$51,480.00			\$10,145,406.2
	\$9,727,406.17	\$9,713,550.33	\$9,654,770.33	\$10,209,581.14	\$10,143,400.2	•	
						THIS WEEKS	MONTHLY GRAND TOTA
	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	TOTALS	
	21	22	23	24	XMAS	1	=======================================
		=======================================	===========		250	1	\$7,173,238.9
DAL EODWARD	======== D \$10,145,406.21	\$10,090,917.00	\$10,044,233.58	\$10,640,259.11	1 \$10,640,259.1	\$73,200.0	
	D \$1011457.1011=		\$73,200.00	)		\$862,328.3	The second secon
RECEIPTS			\$862,328.35	5		\$8,068.0	- 110F 0/0 F
EFT	RY \$4,213.00	\$3,855.00	a section with				105 6
EFT RECOVE			\$13,110.00	0		\$13,275.0 \$375,878.4	//0 /
EFT REJECT			\$289,942.82	2			***************************************
EXPENSES	\$56,387.21	00	674 450 00	n		\$59,590.0	\$10,640,259.1
TRANSFER FND BALANC	\$2,150.00 E \$10,090,917.00	\$10,044,233.58	\$10,640,259.1	1 \$10,640,259.1	1 \$10,640,259.	11	310704072577
	Na 2010 - 485000 Transport (1950) - 25						
		TUTODAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MONTHLY GRAND TOTAL
	MONDAY	TUESDAY	MEDIMESON			TOTALS	
	28	29	3U		.===========	:======================================	.7 .77 270 0
	===========	=======================================	=======================================	1 67 9E1 167 9	1 \$8,575,709.5		\$7,173,238.9
BAL FORWAR	D \$10,640,259.1	1 \$10,572,653.9	1 \$10,555,546.7	1 41,751,103,7		\$7,050.0	0 \$96,689.0
RECEIPTS	\$1,850.00	\$5,200.00	0			\$682,014.5	
EFT				\$682,014.5	, ,	\$1,485.0	0 \$107,354.
EFT RECOVE	ERY	\$1,485.0				\$280.0	
EL I KECOAE		\$280.0				\$2,578,589.0	6 \$4,955,037.
EFT REJECT							6077 750
	\$33.035.2		\$2,501,155.0			\$176,230.0	
EFT REJECT EXPENSES	\$33.035.2	0 665.510.0	n \$81.230.0	0 \$13,070.0	00		\$8,575,709.5



#### MEMORANDUM

Mike Hayden
Governor

Larry Montgomery
Executive Director

TO:

Senate Ways and Means Committee

FROM:

Larry Montgomery

RE:

Corrected report

This report replaces the previously issued report. This report has been corrected and brought current through February 1, 1988. An error was found in the software that created an overstatement in revenue of approximately \$400,000 based on ticket orders.

### KANSAS LOTTERY

## FEBRUARY 1, 1988

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Kansas Lottery Esitmated Tickets Sales Based on Winning Ticket Validation Through 02/01/88

Net Estimated Sales for both Games

GAME #1			,
Prize Amount	\$50	\$500	\$5,000
Odds	1/1800	1/18000	1/180000
Total in Game #1	14,500	1,450	145
Validations		e .	
Through 02/01/88	12811	1277	125
Total Validations	12811	1277	125
%	88.35%	88.07%	86.21%
Estimated Sales	. \$23,059,800	\$22,986,000	\$22,500,000 \$23,059,800
Less: Free Tickets			2,305,980
Net Estimated Sales	y		\$20,753,820
GAME #2			
Prize Amount	\$50	\$500	\$5,000
Odds	1/1800	1/18000	1/180000
Total in Game #2	11,000	1,100	110
Validations			
Through 02/01/88	4847	502	53
Total Validations	4847	502	53
%	44.06%	45.64%	48.18%
Estimated Sales	\$8,724,600	\$9,036,000	\$9,540,000 \$9,540,000
Less: Free Tickets			954,000
Net Estimated Sales			\$8,586,000

\$29,339,820

Page 1 of 3 Pages

Kansas Lottery Daily Retail Sales based on Ticket Orders For the Period: November 12, 1987 - Februaury 1, 1988

							To-Date	
Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	Week	Month	Year
11/12/87 11/13 11/15	5,687,220.00 1,257,795.00 840,840.00	34468 7623 5096	10,340,400.00 2,286,900.00 1,528,800.00	1,034,040.00 228,690.00 152,880.00	9,306,360.00 2,058,210.00 1,375,920.00		9,306,360.00 11,364,570.00 12,740,490.00	9,306,360.00 11,364,570.00 12,740,490.00
	7,785,855.00	47187	14,156,100.00	1,415,610.00	12,740,490.00			
11/16 11/17 11/18 11/19 11/20	745,297.85 497,310.00 546,977.20 544,520.35 675,894.45	4517 3014 3315 3300 4096	1,355,087.00 904,200.00 994,504.00 990,037.00 1,228,899.00	135,508.70 90,420.00 99,450.40 99,003.70 122,889.90	1,219,578.30 813,780.00 895,053.60 891,033.30 1,106,009.10	2,033,358.30 2,928,411.90 3,819,445.20	13,960,068.30 14,773,848.30 15,668,901.90 16,559,935.20 17,665,944.30	13,960,068.30 14,773,848.30 15,668,901.90 16,559,935.20 17,665,944.30
	3,009,999.85	18242	5,472,727.00	547,272.70	4,925,454.30			
11/23 11/24 11/25	426,140.00 286,272.80 364,155.00	. 2583 1735 2207	774,800.00 520,496.00 662,100.00	77,480.00 52,049.60 66,210.00	697,320.00 468,446.40 595,890.00	1,165,766.40	18,363,264.30 18,831,710.70 19,427,600.70	18,363,264.30 18,831,710.70 19,427,600.70
	1,076,567.80	6525	1,957,396.00	195,739.60	1,761,656.40			
11/30	252,604.55	1531	459,281.00	45,928.10	413,352.90	413,352.90	19,840,953.60	19,840,953.60
12/01 12/02 12/03 12/04	198,825.00 212,683.90 164,835.00 232,815.00	1205 1289 999 1411		38,669.80 29,970.00	325,350.00 348,028.20 269,730.00 380,970.00	738,702.90 1,086,731.10 1,356,461.10 1,737,431.10	325,350.00 673,378.20 943,108.20 1,324,078.20	20,166,303.60 20,514,331.80 20,784,061.80 21,165,031.80
	1,061,763.45	6435	1,930,479.00	193,047.90	1,737,431.10			
12/07 12/08 12/09 12/10 12/11	76,716.10 148,662.80 151,305.00 24,750.00 251,785.05	465 901 917 150 1526	270,296.00 275,100.00 45,000.00	27,029.60 27,510.00 4,500.00	125,535.44 243,266.40 247,590.00 40,500.00 412,011.90	368,801.84 616,391.84 656,891.84	1,449,613.64 1,692,880.04 1,940,470.04 1,980,970.04 2,392,981.94	21,290,567.24 21,533,833.64 21,781,423.64 21,821,923.64 22,233,935.54
	653,218.95	3959	1,187,670.82	118,767.08	1,068,903.74			

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							To-Date	
Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	Week	Month	Year
12/14 12/15 12/16 12/17 12/18	113,520.00 272,250.00 109,890.00 1,144,529.10 1,092,958.90	688 1650 666 6937 6624	206,400.00 495,000.00 199,800.00 2,080,962.00 1,987,198.00	20,640.00 49,500.00 19,980.00 208,096.20 198,719.80	185,760.00 445,500.00 179,820.00 1,872,865.80 1,788,478.20	185,760.00 631,260.00 811,080.00 2,683,945.80 4,472,424.00	2,578,741.94 3,024,241.94 3,204,061.94 5,076,927.74 6,865,405.94	22,419,695.54 22,865,195.54 23,045,015.54 24,917,881.34 26,706,359.54
e <sup>2</sup>	2,733,148.00	16565	4,969,360.00	496,936.00	4,472,424.00			
12/21 12/22 12/23	1,182,433.45 228,690.55 102,795.55	7166 1386 623	2,149,879.00 415,801.00 186,901.00	214,987.90 41,580.10 18,690.10	1,934,891.10 374,220.90 168,210.90	1,934,891.10 2,309,112.00 2,477,322.90	8,800,297.04 9,174,517.94 9,342,728.84	28,641,250.64 29,015,471.54 29,183,682.44
8	1,513,919.55	9175	2,752,581.00	275,258.10	2,477,322.90			
12/28 12/29 12/30 12/31	51,645.00 71,629.25 18,556.00 188,012.55	313 434 112 1139	33,738.18	9,390.00 13,023.50 3,373.82 34,184.10	84,510.00 117,211.50 30,364.36 307,656.90	84,510.00 201,721.50 232,085.86 539,742.76	9,427,238.84 9,544,450.34 9,574,814.70 9,882,471.60	29,268,192.44 29,385,403.94 29,415,768.30 29,723,425.20
	329,842.80	1999	599,714.18	59,971.42	539,742.76			
01/04/88 01/05 01/06 01/07 01/08	435,543.90 205,408.50 239,644.35 107,566.25 144,852.75	2640 1245 1452 652 878	373,470.00 435,717.00 195,575.00	79,189.80 37,347.00 43,571.70 19,557.50 26,336.86	712,708.20 336,123.00 392,145.30 176,017.50 237,031.77	712,708.20 1,048,831.20 1,440,976.50 1,616,994.00 1,854,025.77	712,708.20 1,048,831.20 1,440,976.50 1,616,994.00 1,854,025.77	30,436,133.40 30,772,256.40 31,164,401.70 31,340,419.20 31,577,450.97
	1,133,015.75	6867	2,060,028.64	206,002.86	1,854,025.77			
01/11 01/12 01/13 01/14 01/15	212,715.80 61,615.40 186,058.95 117,283.10 227,932.65	1289 373 1128 711 1381	112,028.00 338,289.00 213,242.00	11,202.80 33,828.90 21,324.20	348,080.40 100,825.20 304,460.10 191,917.80 372,980.70	448,905.60 753,365.70 945,283.50	2,202,106.17 2,302,931.37 2,607,391.47 2,799,309.27 3,172,289.97	31,925,531.37 32,026,356.57 32,330,816.67 32,522,734.47 32,895,715.17
	805,605.90	4882	1,464,738.00	146,473.80	1,318,264.20			
01/19 01/20 01/21 01/22	166,826.55 156,256.65 59,484.15 152,802.10	1011 947 361 926	284,103.00 108,153.00	28,410.30 10,815.30	255,692.70 97,337.70	528,681.60 626,019.30	3,445,278.87 3,700,971.57 3,798,309.27 4,048,349.07	33,168,704.07 33,424,396.77 33,521,734.47 33,771,774.27
	535,369.45	3245	973,399.00	97,339.90	876,059.10			

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•.							To-Date	
Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	Week	Month	Year
01/25 01/26 01/27 01/28 01/29	132,004.40 156,989.80 180,299.90 139,552.05 187,101.20	800 951 1093 846 1134	240,008.00 285,436.00 327,818.00 253,731.00 340,184.00	24,000.80 28,543.60 32,781.80 25,373.10 34,018.40	216,007.20 256,892.40 295,036.20 228,357.90 306,165.60	472,899.60 767,935.80 996,293.70	4,521,248.67 4,816,284.87 5,044,642.77	33,987,781.47 34,244,673.87 34,539,710.07 34,768,067.97 35,074,233.57
	795,947.35	4824	1,447,177.00	144,717.70	1,302,459.30			
02/01 02/02 02/03 02/04 02/05	148,830.00 0.00 0.00 0.00 0.00	902 0 0 0 0	270,600.00 0.00 0.00 0.00 0.00		243,540.00 0.00 0.00 0.00 0.00	243,540.00 243,540.00 243,540.00	243,540.00 243,540.00 243,540.00	35,317,773.57 35,317,773.57 35,317,773.57 35,317,773.57 35,317,773.57
	148.830.00	- 902	270.600.00	27,060.00	243,540.00			

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Kansas Lottery Daily Instant Ticket Orders For the Period: November 12, 1987 - February 1, 1988

	Gross Order		Orders	rs			To-Date	
Date	Normal	Special	Walkin	Returns	Net Orders	Week	Month	Year
11/12/87 11/13 11/15	5,214,330.00 1,312,740.00 608,025.00	0.00 0.00 0.00	552,585.00 0.00 247,665.00	79,695.00 54,945.00 14,850.00	5,687,220.00 1,257,795.00 840,840.00	5,687,220.00 6,945,015.00 7,785,855.00	5,687,220.00 6,945,015.00 7,785,855.00	5,687,220.00 6,945,015.00 7,785,855.00
	7,135,095.00	0.00	800,250.00	149,490.00	7,785,855.00			
11/16 11/17 11/18 11/19 11/20	441,210.00 300,300.00 390,885.00 312,015.00 458,700.00	17,160.00 29,205.00 33,000.00 91,410.00 44,550.00	320,925.00 176,055.00 140,910.00 153,945.00 211,200.00	33,997.15 8,250.00 17,817.80 12,849.65 38,555.55	546,977.20 544,520.35	745,297.85 1,242,607.85 1,789,585.05 2,334,105.40 3,009,999.85	8,531,152.85 9,028,462.85 9,575,440.05 10,119,960.40 10,795,854.85	8,531,152.85 9,028,462.85 9,575,440.05 10,119,960.40 10,795,854.85
	1,903,110.00	215,325.00	1,003,035.00	111,470.15	3,009,999.85			
11/23 11/24 11/25	210,870.00 143,715.00 267,300.00 621,885.00	95,865.00 66,825.00 10,560.00 173,250.00	159,060.00 123,915.00 120,780.00 403,755.00	39,655.00 48,182.20 34,485.00 122,322.20	426,140.00 286,272.80 364,155.00 1,076,567.80	712,412.80	11,221,994.85 11,508,267.65 11,872,422.65	11,221,994.85 11,508,267.65 11,872,422.65
11/30	125,895.00	48,840.00	115,995.00	38,125.45	252,604.55	252,604.55	12,125,027.20	12,125,027.20
12/01 12/02 12/03 12/04	103,455.00 171,930.00 117,810.00 172,755.00	29,205.00 19,140.00 16,995.00 6,270.00	77,220.00 46,860.00 44,385.00 67,980.00	11,055.00 25,246.10 14,355.00 14,190.00	198,825.00 212,683.90 164,835.00 232,815.00	451,429.55 664,113.45 828,948.45 1,061,763.45	198,825.00 411,508.90 576,343.90 809,158.90	12,323,852.20 12,536,536.10 12,701,371.10 12,934,186.10
	691,845.00	120,450.00	352,440.00	102,971.55	1,061,763.45			
12/07 12/08 12/09 12/10 12/11	55,925.00 108,075.00 119,130.00 1,155.00 187,935.00	28,710.00 23,925.00 7,095.00 0.00 30,525.00	46,860.00 28,215.00 41,580.00 28,050.00 41,085.00	54,778.90 11,552.20 16,500.00 4,455.00 7,759.95	148,662.80 151,305.00 24,750.00 251,785.05	225,378.90 376,683.90 401,433.90 653,218.95	885,875.00 1,034,537.80 1,185,842.80 1,210,592.80 1,462,377.85	
	472,220.00	90,255.00	185,790.00	97,040.07	0,73,210.97			

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E		Gross (	Orders	To-Date				
Date	Normal	Special	Walkin	Returns	Net Orders	Week	Month	Year
12/14 12/15 12/16 12/17 12/18	59,235.00 110,550.00 85,305.00 284,460.00 695,475.00	31,185.00 153,285.00 9,900.00 838,200.00 366,960.00	27,225.00 12,870.00 18,975.00 42,570.00 47,025.00	4,125.00 4,455.00 4,290.00 20,700.90 16,501.10		113,520.00 385,770.00 495,660.00 1,640,189.10 2,733,148.00	1,575,897.85 1,848,147.85 1,958,037.85 3,102,566.95 4,195,525.85	13,700,925.05 13,973,175.05 14,083,065.05 15,227,594.15 16,320,553.05
	1,235,025.00	1,399,530.00	148,665.00	50,072.00	2,733,148.00			
12/21 12/22 12/23	425,040.00 59,895.00 32,175.00	751,905.00 215,160.00 48,675.00	45,375.00 29,040.00 59,235.00	39,886.55 75,404.45 37,289.45	228,690.55	1,182,433.45 1,411,124.00 1,513,919.55	5,377,959.30 5,606,649.85 5,709,445.40	17,502,986.50 17,731,677.05 17,834,472.60
12	517,110.00	1,015,740.00	133,650.00	152,580.45	1,513,919.55			
12/28 12/29 12/30 12/31	3,465.00 3,960.00 2,640.00 4,125.00	13,695.00 8,745.00 10,725.00 144,540.00	69,630.00 112,695.00 51,975.00 76,065.00	35,145.00 53,770.75 46,784.00 36,717.45	51,645.00 71,629.25 18,556.00 188,012.55	123,274.25 141,830.25	5,761,090.40 5,832,719.65 5,851,275.65 6,039,288.20	17,886,117.60 17,957,746.85 17,976,302.85 18,164,315.40
	14,190.00	177,705.00	310,365.00	172,417.20	329,842.80		8	
01/04/88 01/05 01/06 01/07 01/08	180,510.00 181,170.00 248,655.00 172,920.00 244,730.00	106,260.00 54,780.00 38,280.00 13,365.00 20,790.00	213,345.00 101,475.00 47,190.00 33,990.00 52,470.00	64,571.10 132,016.50 94,480.65 112,708.75 173,137.25	205,408.50 239,644.35 107,566.25	640,952.40 880,596.75	640,952.40 880,596.75 988,163.00	18,599,859.30 18,805,267.80 19,044,912.15 19,152,478.40 19,297,331.15
	1,027,985.00	233,475.00	448,470.00	576,914.25	1,133,015.75			
01/11 01/12 01/13 01/14 01/15	258,885.00 141,240.00 203,445.00 127,050.00 202,125.00		51,975.00 33,495.00 26,235.00 12,540.00 37,950.00	120,419.20 125,494.60 69,031.05 51,511.90 26,497.35	61,615.40 186,058.95 117,283.10	274,331.20 460,390.15 577,673.25	1,407,346.95 1,593,405.90 1,710,689.00	19,510,046.95 19,571,662.35 19,757,721.30 19,875,004.40 20,102,937.05
	932,745.00	103,620.00	162,195.00	392,954.10	805,605.90			
01/19 01/20 01/21 01/22	114,675.00 141,900.00 81,345.00 159,225.00	21,780.00 22,275.00	47,190.00 28,050.00 22,275.00 34,650.00	43,383.45 35,473.35 66,410.85 80,012.90	156,256.65 59,484.15	323,083.20 382,567.35	2,261,704.85 2,321,189.00	20,426,020.25 20,485,504.40
	497,145.00	131,340.00	132,165.00	225,280.55	535,369.45	5		

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		Gross	Orders				To-Date	
Date	Normal	Special	Walkin	Returns	Net Orders	Week	Month	Year
01/25 01/26 01/27 01/28 01/29	115,335.00 86,625.00 121,440.00 70,125.00 107,250.00	46,035.00 54,780.00 45,870.00 38,940.00 67,320.00	23,430.00 22,275.00 14,355.00 31,020.00 14,685.00	52,795.60 6,690.20 1,365.10 532.95 2,153.80	132,004.40 156,989.80 180,299.90 139,552.05 187,101.20	132,004.40 288,994.20 469,294.10 608,846.15 795,947.35	2,605,995.50 2,762,985.30 2,943,285.20 3,082,837.25 3,269,938.45	20,770,310.90 20,927,300.70 21,107,600.60 21,247,152.65 21,434,253.85
	500,775.00	252,945.00	105,765.00	63,537.65	795,947.35			
02/01 02/02 02/03 02/04 02/05	69,795.00 0.00 0.00 0.00 0.00	62,370.00 0.00 0.00 0.00 0.00	20,295.00 0.00 0.00 0.00 0.00	3,630.00 0.00 0.00 0.00	0.00	148,830.00 148,830.00 148,830.00 148,830.00 148,830.00	148,830.00 148,830.00 148,830.00	21,583,083.85 21,583,083.85 21,583,083.85 21,583,083.85 21,583,083.85
	69,795.00	62,370.00	20,295.00	3,630.00	148,830.00			

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Kansas Lottery Budget vs Ticket Orders vs Validations Statement July 1, 1987 - February 1, 1988

	Budget	Pct.	Retail Sales from Ticket Orders	Pct.	Retail Sales from Vaildations	Pct.
Revenue and Other Income Items						
Operating Revenue Instant Game (Net) On-Line Game	\$53,840,000.00 7,392,000.00	84.69% 11.63%	\$35,317,773.57 0.00	97.22% 0.00%	\$29,339,820.00	92.11% 0.00%
Total Operating Revenue Less: Reserve for Ticket Returns	\$61,232,000.00 0.00	96.32% 0.00%		97.22% 4.13%	\$29,339,820.00	
Net Operating Revenue	\$61,232,000.00	96.32%	\$33,817,773.57		\$29,339,820.00	
Other Income Items FY 1987 Carryforward Advance from State General Fund Retailer Application Fees Miscellaneous	\$7,447.00 2,100,000.00 230,000.00 1,000.00 \$2,338,447.00	0.01% 3.30% 0.36% 0.00%	\$7,447.00 2,100,000.00 404,311.80 0.00 \$2,511,758.80	0.02% 5.78% 1.11% 0.00%	\$7,447.00 2,100,000.00 404,311.80 0.00  \$2,511,758.80	0.02% 6.59% 1.27% 0.00%  7.89%
Total Other Income	32,330,447.00	3.00%	52,511,750.00			
Total Revenues	\$63,570,447.00	100.00%	\$36,329,532.37	100.00%	\$31,851,578.80	100.00%
Cost of Sales Operating Funds Advertising (Instant) Advertising (On-Line) Instant Tickets On-Line Lease Equipment Vendor Commission	\$4,307,200.00 96,096.00 2,153,600.00 147,840.00 938,784.00	6.78% 0.15% 3.39% 0.23% 1.48%	\$1,502,147.53 0.00 927,240.40 0.00 0.00	4.13% 0.00% 2.55% 0.00% 0.00%	\$1,502,147.53 0.00 927,240.40 0.00 0.00	4.72% 0.00% 2.91% 0.00% 0.00%
Prize Funds Instant Game On-Line Game	7,537,600.00 3,326,400.00	11.86% 5.23%	2,429,718.00 0.00	6.69% 0.00%	2,429,718.00 0.00	7.63% 0.00%
Nonrevenue Items Retailer Paid Prizes (GLEPS) Retailer Commission (Instant) Retailer Commission (On-Line)	18,305,600.00 3,230,400.00 369,600.00	28.80% 5.08% 0.58%	11,272,591.19 1,878,765.20 0.00	31.03% 5.17% 0.00%	9,779,940.00 1,629,990.00 0.00	30.70% 5.12% 0.00%
Total Cost of Sales	\$40,413,120.00		\$18,010,462.32		\$16,269,035.93	51.08%
Gross Margin	\$23,157,327.00	36.43%	\$18,319,070.05	50.42%	\$15,582,542.87	48.92%

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	Budget	Pct.	Retail Sales from Ticket Orders	Pct.	Retail Sales from Vaildations	Pct.
Administrative Costs	\$8,911,573.00	14.02%	\$2,464,306.15	6.78%	\$2,464,306.15	7.74%
Gross Income	\$14,245,754.00	22.41%	\$15,854,763.90	43.64%	\$13,118,236.72	41.19%
Less: Prize Fund Liability Administrative Encumbrances Transfers to Gaming Fund Repayment of Advance from State	0.00 0.00 8,500,000.00 3,024,517.00	0.00% 0.00% 13.37% 4.76%	1,745,366.23 976,425.00 4,635,000.00 3,024,517.00	4.80% 2.69% 12.76% 8.33%	1,464,616.73 976,425.00 4,635,000.00 3,024,517.00	4.60% 3.07% 14.55% 9.50%
Net Income	\$2,721,237.00	4.28%	\$5,473,455.67	15.07%	\$3,017,677.99	9.47%

# PRIZE FUND TRANSFERS

Date	Voucher	Transfer	Withdrawal	Balance in Prize Fund	Grand Total Transferred =========
I	3001 3002 3003 3004 3005 3006 3007 3008 3009 3010 3011 3015 3016 3017 3018 3019 3020 3021 3022 3022 3022 3022 3022 3022 3022 3028 3026 3031 3032 3033 3035 3035 3036 3037 3038 3039 3031 3039 3040 3044 5047 3048 3049 3049 3040 3050	\$50,000.00 \$35,100.00 \$98,500.00 \$38,150.00 \$147,450.00 \$62,700.00 \$41,050.00 \$41,050.00 \$41,050.00 \$43,250.00 \$538,250.00 \$538,250.00 \$538,250.00 \$344,660.00 \$544,660.00 \$344,660.00 \$37,000.00 \$37,480.00 \$37,480.00 \$39,480.00 \$39,480.00 \$31,480.00 \$31,490.00 \$31,490.00 \$31,400.00 \$31,400.00 \$31,400.00 \$31,400.00 \$31,650.00	\$34,550.00 \$35,110.00 \$98,500.00 \$38,150.00 \$41,450.00 \$62,650.00 \$64,700.00 \$618,100.00 \$61,260.00 \$62,780.00 \$62,780.00 \$62,780.00 \$108,250.00 \$108,250.00 \$31,260.00 \$34,700.00 \$34,700.00 \$34,700.00 \$39,260.00 \$39,260.00 \$39,260.00 \$31,440.00 \$39,260.00 \$31,150.00 \$31,150.00 \$21,150.00 \$21,400.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$36,450.00 \$31,480.00 \$31	\$155.55.55.55.55.55.55.55.55.55.55.55.55.	\$50,000.00 \$85,110.00 \$183,610.00 \$221,760.00 \$369,210.00 \$431,860.00 \$431,860.00 \$496,560.00 \$555,710.00 \$652,870.00 \$652,870.00 \$877,760.00 \$877,760.00 \$979,430.00 \$1,014,130.00 \$1,015,140.00 \$1,015,140.00 \$1,015,140.00 \$1,193,590.00 \$1,193,590.00 \$1,193,590.00 \$1,193,160.00 \$1,193,160.00 \$1,193,160.00 \$1,214,130.00 \$1,214,130.00 \$1,214,130.00 \$1,214,130.00 \$1,286,100.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,424,510.00 \$1,459,060.00 \$1,41,891,796.56 \$1,424,510.00 \$1,459,060.00 \$1,41,910.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$1,410.00 \$2,232,770.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76 \$2,233,757.76

FUND 2212 CASH BALANCE WORKSHEET for the MONTH of JANUARY 1988

	MONDAY 4	TUESDAY 5	WEDNESDAY 6	THURSDAY 7	FRIDAY 8	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
BAL FORWARD RECEIPTS EFT EFT RECOVERY EFT REJECT EXPENSES TRANSFER END BALANCE	\$8,575,709.55 ( \$99,028.25 \$22,400.00 \$8,454,281.30	\$8,454,281.30 \$20,400.00 \$990.00 \$4,800.00 \$195,469.77 \$13,050.00 \$8,262,351.53	\$8,262,351.53 \$660.00 \$100.00 \$48,820.00 \$8,212,771.53	\$8,212,771.53 \$3,631,602.40 \$10,075.00 \$42,913.30 \$76,900.00 \$11,714,485.63	\$11,714,485.63 \$1,930.00 \$84,893.76 \$213,243.76 \$11,414,418.11	\$20,400.00 \$3,631,602.40 \$990.00 \$17,465.00 \$422,405.08 \$374,413.76	\$8,575,709.55 \$20,400.00 \$3,631,602.40 \$990.00 \$17,465.00 \$422,405.08 \$374,413.76 \$11,414,418.11
	MONDAY 11	TUESDAY 12	WEDNESDAY 13	THURSDAY 14	FRIDAY 15	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
RECEIPTS EFT EFT RECOVERY EFT REJECT EXPENSES TRANSFER	\$50.02 \$33,500.32	\$15,450.00 \$8,128.67 \$62,110.00	\$1,289.00 \$90,664.80 \$20,784.53 \$26,961.78	\$11,188,956.99 \$182,036.10 \$10,370.00 \$11,108.06 \$33,410.00 \$11,316,105.03	\$3,400.00 \$2,640.00 \$2,755.00 \$401,348.94 \$17,979.00	\$20,139.00 \$182,036.10 \$2,640.00 \$111,918.47 \$433,291.55 \$173,961.10	\$8,575,709.55 \$40,539.00 \$3,813,638.50 \$3,630.00 \$129,383.47 \$855,696.63 \$548,374.86 \$10,900,062.09
	MONDAY 18	TUESDAY 19	WEDNESDAY 20	THURSDAY 21	FRIDAY 22	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
BAL FORWARD RECEIPTS EFT EFT RECOVERY EFT REJECT EXPENSES TRANSFER		\$39,876.91	\$1,155.00 (\$2,277.51	\$11,910.20	\$11,459,391.81 \$66,917.65 \$33,671.88	\$0.00 \$879,060.10 \$66,917.65 \$3,366.30 \$83,181.48	\$8,575,709.55 \$40,539.00 \$4,692,698.60 \$70,547.65 \$132,749.77 \$938,878.11
	\$10,900,062.09	\$21,590.00 \$10,838,595.18	\$151,650.48 \$10,688,067.21	\$93,614.00 \$11,459,391.81	\$52,867.00	\$319,721.48	\$868,096.34 \$11,439,770.58
	\$10,900,062.09 MONDAY 25		\$151,650.48 \$10,688,067.21 WEDNESDAY 27	\$93,614.00 \$11,459,391.81 THURSDAY 28	\$52,867.00		\$868,096.34

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FUND 2212 CASH BALANCE WO RKSHEET for the MONTH of DECEMBER 1987

	MONDAY	TUESDAY	WEDNESDAY		FRIDAY	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
		1	2	3	4		.========
-	=======================================	=======================================	=======================================	=======================================	=======================================	=======================================	\$7,173,238.97
BAL FORWARD		\$7,173,238.97	6,700,629.79	\$6,671,679.79	\$9,338,334.79	\$0.00	\$0.00
							\$2,721,340.00
RECEIPTS				\$2,721,340.00	100000000000000000000000000000000000000	\$2,721,340.00	\$66,825.00
EFT			\$2,310.00		\$64,515.00		\$2,145.00
EFT RECOVERY				\$825.00	\$1,320.00		100 17
EFT REJECT		\$406.709.18			\$797,398.95		
EXPENSES		\$65,900.00	\$31,260.00	\$53,860.00	\$108,250.00	\$259,270.00	\$259,270.00
TRANSFER		200,700.00		\$9,338,334.79	\$8,495,880.84	i	\$8,495,880.84
END BALANCE	\$7,173,238.97	\$6,700,629.79	00/0/2/				
		III II II E27/50/2009 HARRISTAN					
			WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MONTHLY GRAND TOTALS
	MONDAY	TUESDAY		• •	11	TOTALS	
	7	8	,		=======================================	.===========	\$7,173,238.97
	:=========		=========	\$7,752,011.56	\$9,812,666.58	3	
BAL FORWARD	\$8,495,880.84	30,072,000	\$8,033,551.89	\$7,752,011.50	\$1,425.00		\$14.964.67
RECEIPTS		\$10,600.00	\$2,939.67		31142310	\$2,243,207.60	
EFT				\$2,243,207.60	\$13,710.0		
EFT RECOVERY	\$5.436.50		\$5,940.00	192	\$15,710.00	\$65,290.00	+47 475 00
EFT REJECT	\$4,950.00		\$58,410.00	\$1,930.00			
	\$40.755.68	\$325.219.77	\$175,000.00	\$145,922.58	\$47,443.0		
EXPENSES	200 00	\$44.660.00	\$57,010.00	\$34,700.00	\$21,010.0	0 \$220,160.00	\$9,759,348.49
TRANSFER		\$8,033,551.89	\$7,752,011.56	\$9.812,666.58	\$9.759,348.4	9	\$9,737,340.47
END BALANCE	\$8,392,831.66	38,033,332,00					
							WELLEN A COAND TOTALS
		TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MONTHLY GRAND TOTALS
	MONDAY				. 18	TOTALS	
	14	15		:========	= =====================================	=======================================	\$7,173,238.97
	===========	=======================================	co 713 EEO 33	\$9.654.770.33	\$10,209,581.1	4	
BAL FORWARD	\$9,759,348.49	\$9,727,406.17	\$7,713,330.00		\$1,475.0	10 \$1,475.0	0 \$16,439.67
RECEIPTS				\$638,398.45		\$638,398.4	5 \$5,602,946.05
EFT				\$630,370.45		\$5.890.0	0 \$97,801.50
EFT RECOVERY	1	\$1,930.00	\$3,960.00		\$330.0	\$39,485.0	0 \$106,920.00
EFT REJECT		\$8,745.00	\$23,480.00	\$6,930.00			
EXPENSES	\$1,752.32	\$3,600.84		\$25,177.64		-150 100 0	+477 570 00
	\$30,190.00	\$3,440.00	\$39,260.00	\$51,480.00			\$10,145,406.21
TRANSFER	\$9,727,406.17	\$9.713,550.33	\$9,654,770.33	\$10,209,581.14	\$10,145,406.2	21	<b>0.07.12</b> , 1.2.1
END BALANCE	\$9,727,400.17						
	1						MONTHLY GRAND TOTALS
	HOUDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MONTHET GRAND TOTAL
	MONDAY		23	24	ZMAS	TOTALS	
	21		=============	==========	=; =========	=======================================	\$7,173,238.97
	===========	\$10,090,917.00	ein.044.233.58	\$10,640,259.1	1 \$10,640,259.	11	
BAL FORWARD	\$10,145,406.21	\$10,090,917.00	\$73,200.00	1		\$73,200.0	
RECEIPTS			\$862.328.35			\$862,328.	
EFT				•		\$8,068.	
EFT RECOVER	Y \$4.213.00	\$3,855.00				\$13,275.	00 \$120,195.00
EFT REJECT	\$165.00	)	\$13,110.00			\$375.878.	45 \$2,376,448.43
EXPENSES	\$56.387.21	\$29,548.42				\$59,590.	+407 100 00
			\$36,450.00	0	250		\$10,640,259.11
THE BALANCE	<10.090.917.00	\$20,990.00 0 \$10,044,233.58	\$10,640,259.1	1 \$10,640,259.1	1 \$10,640,257.	11	
END BALANCE	. 010,0,0,0						
							MONTHLY GRAND TOTALS
		TUEOD 41/	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS	MUNTHLY BRAND TOTTLE
	MONDAY	TUESDAY				TOTALS	
	28	29	20			=======================================	
	=======================================			1 67 0E1 167 0	91 \$8.575,709.	55	\$7,173,238.97
BAL FORWARI	\$10,640,259.1	1 \$10,572,653.91	\$10,555,546.9	1 \$1,751,103.	,. 50,5,5,,5,,	\$7,050.	00 \$96,667.07
RECEIPTS	\$1,850.00		•			\$682,014.	\$7,147,288.90
EFT				\$682,014.	50	\$1,485.	00 \$107,354.50
EFT RECOVE	RY	\$1,485.00				\$280.	00 \$120,475.00
EFT REJECT		\$280.00				\$2,578,589.	
	\$33,035.2	0		0 \$44,398.		\$176.230.	4077 350 00
EXPENSES	47/ /20 0	0 \$65.510.00	s81.230.0	0 \$13,070.	00	1,534	\$8,575,709.55
TRANSFER	5.50,420.0 E eln.572.457 0	1 \$10,533,548.9	1 \$7,951,163.9	1 \$8,575,709.	55 \$8,575,709	.55	
END BALANC	_ 310,312,033,7						