	Appro	ved 3-19-91 Date
MINUTES OF THE <u>House</u> COMMITTER	E ON <u>Transportat</u>	cion .
The meeting was called to order by <u>Represen</u>	tative Herman G. Chai	Dillon at
12:48aXX/p.m. on <u>March</u> 8	 ,	19 <u>9</u> lin room <u>519-S</u> of the Capitol.
All members were present & X&X : Representative Garner Representative Parkinson Representative Gross Committee staff present:	Representative Representative	
Hank Avila - Legislative Research Bruce Kinzie - Revisor of Star Jo Copeland - Committee Secre	tutes	

Conferees appearing before the committee:

Chairman Dillon called the meeting to order.

Final action on HB 2406 - Spot inspection, notice of defects.

Questions and discussion.

Representative McKechnie moved to pass HB 2406 favorable. Representative Everhart seconded. Motion carried.

Hearing on $\frac{\text{HB }2518}{\text{42}}$ - An act designating a portion of state highway K-2/K-42 as Cessna Boulevard.

John E. Moore, Senior Vice-President from Cessna Aircraft Company, presented written testimony in support of <u>HB 2518.</u> (Attachment 1)

Representative McKechnie moved to pass HB 2518 favorable and be put or consent calendar. Representative Everhart seconded. Motion carried.

Meeting adjourned at 12:53 p.m.

GUEST LIST

NAME (PLEASE PRINT)	ADDRESS'	COMPANY/ORGANIZATION
Denny Burgess	Taneka	Clavense Kelley
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INFORMATION

FOR THE

HOUSE COMMITTEE

ON

TRANSPORTATION

ON BEHALF OF
THE CESSNA AIRCRAFT COMPANY

MARCH 7, 1991

House Transportation
3-8-91
ATTACHMENT 1-1

THE CESSNA AIRCRAFT COMPANY WAS FOUNDED IN WICHITA, KANSAS IN 1927. DURING THE PAST 64 YEARS, WICHITA HAS CONTINUED TO BE CESSNA'S WORLD-WIDE HEADQUARTERS AND PRINCIPAL SITE OF OPERATIONS. IN FACT, CESSNA IS UNIQUE AMONG KANSAS AIRCRAFT COMPANIES IN THAT ALL OF ITS AIRCRAFT MANUFACTURING FACILITIES HAVE ALWAYS BEEN IN THE STATE OF KANSAS.

CESSNA HAS PRODUCED A BROAD LINE OF GENERAL AVIATION AIRCRAFT WHICH RANGES FROM A TWO-SEAT PISTON POWERED TRAINER TO A TRANS-CONTINENTAL, EIGHT-PASSENGER BUSINESS JET WHICH IS CERTIFIED TO FLY AT 51,000 FEET AND AT A SPEED OF .8 TIMES THE SPEED OF SOUND. ALTOGETHER CESSNA HAS PRODUCED OVER 170,000 AIRPLANES -- 130,000 OF THOSE ARE CURRENTLY IN SERVICE.

CESSNA WAS GREATLY IMPACTED BY A DEEP RECESSION IN THE GENERAL AVIATION INDUSTRY WHICH OCCURRED IN THE EARLY AND MID-1980'S. DURING THAT TIME ITS KANSAS EMPLOYMENT FELL FROM 15,000 TO LESS THAN 3,000 AND ITS SALES FELL FROM \$1.2 BILLION TO \$425 MILLION. DURING THAT RECESSION THE COMPANY WORKED VERY HARD TO REBUILD ITSELF AND TO DO SO IN KANSAS. AFTER FIVE CONSECUTIVE YEARS OF OPERATING LOSSES, IT RETURNED TO PROFITABILITY IN 1987.

IN THE THREE YEARS SINCE 1987, CESSNA HAS:

- INCREASED ITS ANNUAL SALES TO \$750 MILLION
- ° CAPTURED 60% WORLD-WIDE MARKET SHARE
- CREATED OVER 2,000 NEW JOBS IN WICHITA AND HIRED OVER 2,600 INDIVIDUALS
- ° COMPLETED A \$3 MILLION GROUNDS BEAUTIFICATION PROGRAM AT ITS WICHITA FACILITIES

- ANNOUNCED FOUR NEW PRODUCTS WHICH WILL BE MANUFACTURED IN WICHITA
- OPENED A \$750,000 TRAINING FACILITY IN WICHITA'S HIGHEST CRIME RATE AREA FOR INDIVIDUALS PREVIOUSLY CONSIDERED UNEMPLOYABLE
- STARTED A 10-YEAR, \$100 MILLION EXPANSION AND UPGRADE PROGRAM FOR ITS WICHITA FACILITIES AND EQUIPMENT WHICH INCLUDES:
 - CONSTRUCTION OF THE LARGEST CITATION SERVICE CENTER IN THE WORLD
 - ° CONSTRUCTION OF A 60,000 SQUARE FOOT CITATION CUSTOMER CENTER

CESSNA TRULY IS A KANSAS COMPANY WHICH HAS ITS ROOTS IN THIS STATE. THE SUBSTANTIAL INVESTMENTS IT HAS MADE AND IS CONTINUING TO MAKE IN FACILITIES, EQUIPMENT AND NEW PRODUCTS THAT WILL BE MANUFACTURED HERE CLEARLY SHOW THE DEPTH OF ITS COMMITMENT TO DOING BUSINESS IN KANSAS.

IT IS BEING PROPOSED THAT A MILE AND ONE-TENTH SECTION OF STATE HIGHWAY #42 (K-42) BE RENAMED CESSNA BOULEVARD. MOST OF THIS PORTION OF THE HIGHWAY SEPARATES TWO PIECES OF CESSNA PROPERTY, BUT A SMALL SECTION OF IT FRONTS PROPERTY OWNED BY J. I. CASE. THAT COMPANY FULLY SUPPORTS THIS NAME CHANGE. NO OTHER BUSINESSES OR INDIVIDUALS WOULD BE AFFECTED BY THIS CHANGE.

THIS PORTION OF K-42 LIES ENTIRELY IN SEDGWICK COUNTY AND THE SEDGWICK COUNTY COMMISSION IS AWARE OF THIS PROPOSED CHANGE AND HAS NO OBJECTION TO IT. REPRESENTATIVES FROM THE KANSAS DEPARTMENT OF TRANSPORTATION ORIGINALLY ASSISTED US IN THIS MATTER UNTIL IT WAS REALIZED THAT THE AUTHORITY TO MAKE THIS CHANGE LIES WITH THE LEGISLATURE. BOTH THE COUNTY AND KDOT UNDERSTAND THAT CESSNA WILL ASSUME THE COSTS ASSOCIATED WITH SIGNAGE CHANGES.

OUR COMPANY IS FORTUNATE TO HAVE REPRESENTATIVES FROM CORPORATIONS AND GOVERNMENTS FROM AROUND THE WORLD VISIT ITS WICHITA FACILITIES. WE BELIEVE RENAMING THIS SECTION OF THE ROAD, CESSNA BOULEVARD, WILL REFLECT CESSNA'S COMMITMENT TO KANSAS AND THE STATE'S AWARENESS OF THAT COMMITMENT.

THANK YOU FOR YOUR CONSIDERATION OF THIS MATTER.