MINUTES OF THE SENATE COMMITTEE ON WAYS AND MEANS.

The meeting was called to order by Senator August "Gus" Bogina, Chairperson at 11:15 a.m. on April 27, 1991, in Room 123-S of the Capitol.

All members were present except:

Senators Rock, Salisbury and Doyen, who were excused

Committee staff present:

Norman Furse, Revisors' Office

Diane Duffy, Leah Robinson, Kansas Legislative Research Department

Judy Bromich, Administrative Assistant Ronda Miller, Committee Secretary

Conferees appearing before the committee:

Terence Scanlon, President, KDFA

Secretary Art Griggs, Department of Administration Sally Thompson, State Treasurer

Ernie Mosher, League of Kansas Municipalities

Victoria Thomas, Chief Counsel, University of Kansas Medical Center

The Chairman announced that the Omnibus Appropriations Bill had passed the House and explained that once it is assigned to Senate Ways and Means, the Committee will meet at the rail to introduce a substitute <u>HB 2640</u> based upon decisions made in the April 22 and 23 meetings. He stated that once the bill passes the Senate, conference committee members will be appointed. Senator Bogina noted that House leadership had requested that House Appropriations begin writing a new Omnibus Appropriations bill instead of amending Sub. HB 2640.

At Senator Doyen's request, Senator Gaines moved, Senator Winter seconded the introduction of bill draft 1 RS 0067 - an act concerning alcohol and other drug abuse treatment and evaluation; providing for <u>licensure of</u> alcohol and other drug abuse counselors. The motion carried.

Gaines moved, Senator Parrish seconded, the introduction of bill draft 1 RS 1663 - an act relating to the presidential preference primary election. The motion carried.

Senator Harder moved, Senator Gaines seconded, that the minutes of the March 28, 29, April 2, 3, 4, and 5 meetings be approved. The motion carried.

HB 2610 - Kansas Development Finance Authority; start up costs repayment requirement cancelled on balance due

Terence Scanlon appeared before the Committee in support of HB 2610 and reviewed Attachment 1. He outlined the three portions of the bill:

- 1) changing the fiscal reporting period to match up with other state operations
- forgiveness of the \$40,330. debt to the state general fund in 2) repayment of startup costs
 - qualifying KDFA personnel to be state employees

In answer to a question regarding forgiveness of the debt, Mr. Scanlon stated that the one time fees on the different bond issues have not been sufficient to provide the necessary cash flow. He noted that the agency is considering adjusting the fee structure and said KDFA could be competitive because other financing agencies charge continuing fees.

Senator Winter noted his disappointment that KDFA was not self-supporting as the Legislature had been told it would be. Mr. Scanlon stated that it was his belief that the agency could be self-supporting; extension of the debt would give the agency time. It was stated by staff that the ending balance of \$1,461. (Attachment 2)

CONTINUATION SHEET

MINUTES OF THE SENATE COMMITTEE ON WAYS AND MEANS, April 27, 1991.

anticipates that the \$40,330. debt would be paid. In answer to Senator Kerr's question, Mr. Scanlon stated that the agency could pay \$20,000. before June 30, 1991.

Secretary Art Griggs appeared before the Committee in support of HB 2610.

Senator Feleciano moved, Senator Kerr seconded, that section 2 of HB 2610 be amended to defer half of the FY91 payment of \$40,330. The motion carried.

It was moved by Senator Feleciano, seconded by Senator Gaines, that HB 2610 as amended be recommended favorable for passage.

Senator Kerr offered a substitute motion to amend HB 2610 by deleting new section 3. The motion, which was seconded by Senator Winter, passed on a voice vote.

<u>Senator Feleciano moved, Senator Kerr seconded, that HB 2610 as amended be recommended favorable for passage. The motion carried.</u>

HB 2617 - State Treasurer, removing requirements to pay certain warrants by mail

Sally Thompson distributed Attachment 3 in support of HB 2617.

<u>Senator Brady moved, Senator Parrish seconded, that HB 2617 be recommended favorable for passage. The motion carried on a voice vote.</u>

HB 2618 - Bonds, calling temporary notes before maturity

Sally Thompson appeared in support of $\underline{HB\ 2618}$ and reviewed $\underline{Attachment\ 4}$. In answer to a question, she noted that bonds and notes are not withstanding at the same time.

Ernie Mosher expressed concern about what might happen when temporary notes are accompanies with a revenue bond where there's a negotiated sale. He added that, although the League was uncertain if the concern was valid, it might offer amendments to the bill next legislative session if problems arise.

Senator Allen moved, Senator Feleciano seconded, that HB 2618 be recommended favorable for passage. The motion carried on a roll call vote.

HB 2626 - Health care employees at medical center placed in unclassified service

Victoria Thomas appeared in support of the bill and reviewed Attachment 5. She called to attention subsection b of sections 2 and 3 which would appear to provide the rights and benefits of classified service and longevity pay for all individuals hired as unclassified since May 1989, noting that this was contrary to legislative policy. There was discussion regarding the reason for these amendments. Ms. Thomas noted that when nursing personnel was unclassified last year, they were to receive the benefits and rights of classified personnel until the Regents developed specific personnel policies.

Senator Winter moved, Senator Gaines seconded, that HB 2626 be amended by striking sections 2 and 3. The motion carried.

Senator Gaines moved, Senator Winter seconded, that HB 2626 as amended be recommended favorable for passage. The motion failed on a roll call vote, leaving the bill in Committee.

The meeting as adjourned by the Chairman.

GUEST LIST

COMMITTEE: SENATE WAYS AND MEA	.NS D.	ATE: (1pul 27, 1991
NAME (PLEASE PRINT)	ADDRESS	COMPANY/ORGANIZATION
Ray Hauki	Topeka	Board of Regents
Dick Kerth.	Topola	: Dwp
Sherr Holliday	0 17	Budgets
MUYE Wascick		· Dob
Marty Bloomquist	(1 ,	KDFA
Art Griggs	14	Dept of Admin
Terry Scanlon:	KDFA TOPEKK	}
D.J. Scanlon	WICHTA, Ka	
Jally Kompson	Topola	State Treasurer
Anis Divel	Japilla	May Shit Frequerer
May Train	Wichita	City of Wichita
Alana -	20	Jackery Boliver
Carale Maryan	Dopela	Dept o Commerce
Ding Energeien.	Toruka	Maskburn Unwersty
Richard Morrissey	Top-essa.	NDHE
Susaw Peterson	Manuntan	KANSON STAKE
Jerry Sluan	ppeta	A CO
June Tensley	melia	Rac
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ARD OF DIRECTORS
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Suite 10 Capitol To 400 S.W. b. Topeka, KS 66603

(913) 296-6747 FAX (913) 296-6810

MARTY BLOOMQUIST, PROGRAM MANAGER

April 27, 1991

MEMORANDUM

TO:

Members of the Senate Ways and Means Committee

FROM:

Terence J. Scanlon, President

The Kansas Development Finance Authority (KDFA)

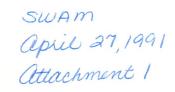
SUBJECT: Briefing on KDFA

SAVINGS AND INNOVATIONS

The existence of KDFA and its ability to provide costeffective access to national capital markets for state financing
needs is a benefit in and of itself. The logic of a centralized
state authority for all state bond issues is that economies of
scale, aggregation of smaller issues, specialized expertise and
heightened market acceptance of the issuer will result in
appreciable cost savings as compared to a decentralized approach.
This KDFA has most certainly accomplished. The authority's
commitment to the competitive bidding process for bond counsel and
underwriter services alone has undoubtedly saved many tens of
thousands of dollars. KDFA has more than paid for itself in this
way.

Savings:

In addition to these operational economies, KDFA has been instrumental in directly saving the State of Kansas over \$10 million, savings that are empirical and measurable. In 1987, KDFA issued \$16 million in certificates of participation for state agency equipment, saving agencies \$1.6 million over what they would have paid by leasing the same equipment from vendors and thirdparty finance companies. Also in 1987, KDFA issued bonds to buy the Wichita State Office Building from the private owners who were By buying out the existing 12-year leasing it to the State. ballooning lease agreement with the building's previous owners, using long-term tax-exempt bonds, KDFA was able to save the State In 1988, KDFA refinanced \$2.3 million in office rental costs. outstanding revenue bonds as part of an expansion of the Ellsworth state prison, using an innovative refunding technique, and saved the State \$1.6 in lower debt service costs. In 1989, with state finance council approval, KDFA issued bonds to purchase the KBI headquarters building in Topeka after an impasse was reached in renegotiating the building's lease from a Pennsylvania limited



partnership. By getting very favorable long term tax-exempt financing, KDFA was able to save the State \$4.45 million compared to what the State's final offer to the building owner had been.

Innovations:

Nearly all of KDFA's bond issues include some element that is innovative, but there are several KDFA financing programs under way that are truly innovative and deserve mention. In conjunction with the Department of Administration, KDFA has set up a <u>blanket financing contract</u> for state agency equipment lease-purchases that utilizes a line of credit with a major financial institution, competitively selected, and an interest rate-fixing formula that provides a low-cost equipment financing program that is easy to administer.

Also in conjunction with the Department of Administration, KDFA has developed an <u>energy conservation improvements financing</u> program in which the improvements are paid for by the energy cost savings that they generate. There is no budgetary impact until the bonds are retired, then 100% of the savings accrue to the state general fund for the balance of the useful life of the improvements.

KDFA has experimented with using a <u>college savings bond</u> approach to marketing bonds issued on behalf of Board of Regents institution. Two series of bonds, one for Kansas State University and one for Emporia State University, were structured with zero-coupon bonds in \$1,000 maturity values. The longer bonds sold at discounted prices as low as \$240 and were intended to be targeted to investors seeking a college tuition investment. In the future, the authority hopes to bring more financings of this type to the marketplace.

The Kansas Water Pollution Control Revolving Fund Program was created in conjunction with the Department of Environment and the U.S. Environmental Protection Agency. The EPA is providing capitalization grants expected to reach \$70 million over six years, and KDFA is providing the required 20% state match The gross resources in the through the issuance of bonds. revolving fund are lent to municipalities at interest rates around ease finance sewer treatment facilities. To administration and provide cost-effective state match financing, KDFA has established a line of credit with a major financial blanket financing equipment similar to the institution, arrangements described earlier.

The <u>Community Provider Pooled Loan Program</u> will make taxexempt loans to non-profit mental health, mental retardation and drug and alcohol abuse service providers who receive a substantial amount of there funding through SRS. A portion of the state aid and/or medicaid payments made by SRS to the providers will be diverted by SRS and sent to a bond trustee to pay off the providers' loans. This program has been in development for three years due to various unavoidable delays, including the need for a legislative action. Everything is now in place to proceed with the financing and KDFA plans to close on its first series of bonds for this program in May.

PENDING PROJECTS

In addition to the Community Provider Loan Program, another financing nearing completion is the <u>Water Assurance District Program</u>, which KDFA is undertaking on behalf of the Kansas Water Office. In this program, the State is purchasing storage capacity in federal reservoirs and managing the releases of water from the reservoirs in such a way as to "assure" the members of the District that they will receive adequate water supplies in the event of drought. The purchase is being financed with revenue bonds paid from the fees paid-in by District members. This bond issue will close in June.

The other pending projects all fall under the category of private sector financing. These include a beginning farmer loan program and a rural development loan program that KDFA has adapted from other states, and several low income multi-family housing projects.

The <u>beginning farmer loan program</u> may be KDFA's most successful program. The program exists because a provision of the federal tax code allows tax-exempt bonds to be used to finance the purchase of land and equipment for "first-time farmers", meaning farmers who have never owned any farmland to speak of. KDFA issues a separate tax-exempt bond for each farmer's loan and sells it to the farmer's bank at as much as 3% below their normal lending rate. In the 4 months that the program was available last summer, 49 loans were closed with 29 banks around the state for a total loan amount of \$3,218,643. The program started again in January of this year, and to date 19 applications have been received of which \$1,663,411 in loans have been closed. KDFA could expect to do at least \$10 million in 1991.

An adjunct to this program is a new <u>rural development loan</u> <u>program</u> that works in exactly the same way as the Beginning Farmer Program, except with manufacturing businesses instead of farms. Banks have expressed an interest in this type of program and KDFA staff have heard from several expanding businesses that could potentially benefit. Bond counsel has been selected and documents and an application have been drafted.

Another private sector pending project is the <u>Kansas Basic Enterprise Loan Program</u> which was a legislative initiative from the 1989 legislative session. This program is targeted to Kansas basis industries as defined by the statute and includes agriculture,

mining, manufacturing, tourism, communications and interstate trade and services. KDFA would issue bonds to fund loans made to the aforementioned types of business, with the bonds guaranteed in part by a fund established in the treasury with lottery proceeds appropriated by the legislature. In FY 1989, the legislature appropriated \$1 million to leverage the fund, but the appropriation was rescinded in the 1990 session to help fund the property tax circuit breaker.

The <u>multi-family housing projects</u> are on behalf of developers and involve using the low-income housing tax credit to syndicate the equity portion of the capital formation. The projects KDFA is currently working on involve both the acquisition and rehabilitation of existing and construction of new apartment complexes. KDFA would act as a conduit for the financing which will be handled primarily by the developers and their agents.

Kansas Development Finance Authority 03/28/91

Actual Fee Revenues for the Period June 1, 1990 to February 28, 1991 Projected Fee Revenues for the Period March 1, 1991 to December 31, 1991

roject Description	Project Amount	June, 199	O July, 1	990 A	lug., 1990 Sep	t., 1990 O	t., 1990 No	v., 1990 De	c., 1990 Ja	in., 1991 Fe	b., 1991 Ma	ar., 1991 Ap	or., 1991 Na	iy, 1991 Ju	
	14,500,000	72,50	0								*				
aporia State University Parking	365,000				1,925										
abette County Conservation Camp	2,000,000				10,000				22,075						
nergy Conservation Program	4,415,000								22,000						
nergy Conservation Program 0 2	4,000,000														
ichita Office Building Renovation	330,000					0.700									
ichita Work Release Center	1,740,000					8,700									8,075
ater Assurance District	1,615,000						.•				20,000				
egents Center	4,000,000										20,000				
onaunity Providers' Program	10,000,000										2,412				
aste Water Revolving Loan Program				286							2,412				
ept. of Admin. Capital Improvements	1,340,000					6,700		4 404		2,257	5,014	2,154	7,050	2,000	2,000
eginning Farmer Program, 1991	2,000,000	44	10 3	,224	1,603	2,539	11,699	1,190	4 770		567	700	700	700	700
Hanket Financing, 1988 & 1989			1	,897		3,426	2,260		1,732	1,890	J07	,,,,			
lanket rinsacting, 1700 0 1707					13,428	21,365	13,959	1,190	23,807	4,147	27,993	2,854	7,750	2,700	10,775
otal	46,305,000	72,9		,407 ======	:::::::::::::::::::::::::::::::::::::::	==========		=========		***********			:::::::::::		
otal	46,305,000	Actual Ca	ssssssssssssssssssssssssssss	r the	Period June 1	. 1990 to F	ebruary 20, 1	991		***********	***********				,
	46,305,000	Actual Ca	sh Flow fo Projection	r the		. 1990 to F	ebruary 20, 1	991	92,098	162,362	141,606	163,903	139,598	135,848	118,205
	46,305,000	Actual Ca Cash Flow	sh Flow fo Projectio	or the on for	Period June 1 the Period Ma	, 1990 to Fe orch 1, 1991 154,825	ebruary 28, 1 to December 150,051	991 31, 1991 130,954	92,098				139,59B 7,750	135,848	118,20
Balance Forward Project Income	46,305,000	Actual Ca Cash Flow 176,9	sh Flow fo Projection 96 17	or the on for 1,483	Period June 1 the Period Ma 158,518	1, 1990 to Fe irch 1, 1991 154,825 21,365	ebruary 28, 1 to December 150,051	991 31, 1991 130,954	92,09B 23,807	162,362 4,147	141,606	163,903	139,598	135,848	118,200 10,779 2,000
Balance Forward Project Income	46,305,000	Actual Ca Cash Flow 176,9 72,9	sh Flow fo Projection 96 17	or the on for 1,483	Period June 1 the Period Ma 158,518 13,428 5,200	1, 1990 to Forch 1, 1991 154,825 21,365 14,172	25ruary 28, 1 to December 150,051 13,959 12,485	991 31, 1991 130,954 1,190 1,954	92,098 23,807 83,659	162,362	141,606 27,993	163,903 2,854	139,59B 7,750	135,848	118,200 10,779 2,000
Balance Forward Project Income Project Reimbursements	46,305,000	Actual Ca Cash Flow 176,9 72,9	sh Flow fo Projection 96 17	or the on for 1,483	Period June 1 the Period Ma 158,518	1, 1990 to Fe irch 1, 1991 154,825 21,365	ebruary 28, 1 to December 150,051	991 31, 1991 130,954	92,098 23,807 83,659 1,131	162,362 4,147 7,312 676	141,606 27,993 25,965 1,101	163,903 2,854 1,893 250	139,598 7,750 10,742 350	135,848 2,700 2,000 250	118,203 10,773 2,000 250
Nalance Forward Project Income Project Reimbursements Unterest Income/Deposits	46,305,000	Actual Ca Cash Flow 176,9 72,9	sh Flow fo Projection 96 17 40	or the on for 1,483	Period June 1 the Period Ma 158,518 13,428 5,200	1, 1990 to Forch 1, 1991 154,825 21,365 14,172	25ruary 28, 1 to December 150,051 13,959 12,485	991 31, 1991 130,954 1,190 1,954	92,098 23,807 83,659	162,362 4,147 7,312	141,606 27,993 25,965	163,903 2,854 1,893	139,598 7,750 10,742	135,848 2,700 2,000	118,203 10,773 2,000 250
Balance Formard Project Income Project Reimbursements Interest Income/Deposits Total Casm Formard and Received	48,305,000	Actual Ca Cash Flow 176,9 72,9 16,0	sh Flow for Projection 96 17/140 140 140 140 140 144 18	or the on for 3,483 3,407 3,660 (710) 2,840	Period June 1 the Period Ma 158,518 13,428 5,200 4,784	1, 1990 to February 154,825 21,365 14,172 248	150,051 13,959 12,405 (1,917)	991 31, 1991 130,954 1,190 1,954 650	92,098 23,807 83,659 1,131	162,362 4,147 7,312 676	141,606 27,993 25,965 1,101 196,665	163,903 2,854 1,893 250 168,900	139,598 7,750 10,742 350 158,440	135,848 2,700 2,000 250 140,798	118,203 10,773 2,000 250 131,23
Balance Forward Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense	48,305,000	Actual Ca Cash Flow 176,9 72,9 16,0 9	sh Flow fo Projection 96 17: 40 40 40 40 44 18 18 18 18 18	or the on for 3,483 5,407 3,660 (710) 2,840	Period June 1 the Period Ma 158,518 13,428 5,200 4,784 181,930	1, 1990 to February 154,825 21,365 14,172 248 190,610 12,826	150,051 13,959 12,485 (1,917)	991 31, 1991 130,954 1,190 1,954 650	92,098 23,807 83,659 1,131 200,695	162,362 4,147 7,312 676	141,606 27,993 25,965 1,101 196,665	163,903 2,854 1,893 250 168,900 17,580 5,840	139,598 7,750 10,742 350 158,440 12,750 9,125	135,848 2,700 2,000 250 140,798 12,750 9,125	118,203 10,775 2,000 250 131,23 12,756 49,45
Palance Forward Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense KDFA Operating	48,305,000	Actual Ca Cash Flow 176,9 72,9 16,0 266,5	sh Flow fo Projection 96 17: 40 140 140 144 18	or the on for,483,483,460 (710),2,840,00 6,270	Period June 1 the Period Ma 158,518 13,428 5,200 4,784 181,930 12,826 2,723	1, 1990 to Forch 1, 1991 154,825 21,365 14,172 248 190,610 12,826 5,512	150,051 13,959 12,485 (1,917) 174,578 12,797 6,099	991 31, 1991 130,954 1,190 1,954 650 134,748	92,098 23,807 83,659 1,131 200,695	162,362 4,147 7,312 676 174,497	141,606 27,993 25,965 1,101 196,665	163,903 2,854 1,893 250 168,900	139,598 7,750 10,742 350 158,440	135,848 2,700 2,000 250 140,798	118,203 10,775 2,000 250 131,23 12,756 49,45
Balance Forward Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense KDFA Operating	48,305,000	Actual Ca Cash Flow 176,9 72,9 16,0 9	sh Flow fo Projection 96 17: 40 140 140 144 18	or the on for 3,483 5,407 3,660 (710) 2,840	Period June 1 the Period Ma 158,518 13,428 5,200 4,784 181,930	1, 1990 to February 154,825 21,365 14,172 248 190,610 12,826	150,051 13,959 12,485 (1,917) 174,578	991 31, 1991 130,954 1,190 1,954 650 134,748 12,669 4,272 25,709	92,098 23,807 83,659 1,131 200,695 12,228 5,262 20,843	162,362 4,147 7,312 676 174,497 11,105 15,604 6,182	141,606 27,993 25,965 1,101 196,665 11,354 11,146 10,262	163,903 2,854 1,893 250 168,900 17,580 5,840 5,882	139,598 7,750 10,742 350 158,440 12,750 9,125 718	135,848 2,700 2,000 250 140,798 12,750 9,125 718	118,203 10,775 2,000 250 131,230 12,756 49,45:
Balance Forward Project Income Project Reimbursements Interest Income/Deposits Total Casm Forward and Received	48,305,000	Actual Ca Cash Flow 176,9 72,9 16,0 266,5	sh Flow fo Projection 96 17 40 40 40 440 444 18 366 444 18	or the on for,483,483,460 (710),2,840,00 6,270	Period June 1 the Period Ma 158,518 13,428 5,200 4,784 181,930 12,826 2,723	1, 1990 to Forch 1, 1991 154,825 21,365 14,172 248 190,610 12,826 5,512	150,051 13,959 12,485 (1,917) 174,578 12,797 6,099	991 31, 1991 130,954 1,190 1,954 650 134,748	92,098 23,807 83,659 1,131 200,695	162,362 4,147 7,312 676 174,497 11,105 15,604	141,606 27,993 25,965 1,101 196,665	163,903 2,854 1,893 250 168,900 17,580 5,840	139,598 7,750 10,742 350 158,440 12,750 9,125	135,848 2,700 2,000 250 140,798 12,750 9,125	118,203 10,775 2,000 250 131,23(12,75(49,45: 711 62,92:

MOTE: As of March, 1991, \$15,492.19 of cash is obligated to the Community Provider Program Bond Issue.



Kansas Development Finance Authority 03/28/91

Project Description	Project Amount	July, 1991 A	lug., 1991 Sep	t., 1991 Oc	t., 1991	Nov., 1991	Dec., 1991	Total
Larned Mental Health Facility	14,500,000							72,500
Emporia State University Parking	365,000						į	1,825
Labette County Conservation Camp	2,000,000							10,000
Energy Conservation Program	4,415,000						i	22,075
Energy Conservation Program # 2	4,000,000						20,000 :	20,000
Wichita Office Building Renovation	330,000							
Michita Work Release Center	1,740,000						į	8,700
Water Assurance District	1,615,000							8,075
Regents Center	4,000,000						•	20,000
Community Providers' Program	10,000,000	50,000						50,000
Waste Water Revolving Loan Program	• •							2,698
Dept. of Admin. Capital Improvements	1,340,000							6,700
Beginning Farmer Program, 1991	2,000,000	2,000					!	43,170
Blanket Financing, 1988 & 1989	-, ,	700	700	700	700	700	700 ;	18,772
Total	46,305,000	52,700	700	700	700	700	20,700 ;	284,515
	*********		2222222					
	**********	************	05 173	A3.531	41.888	 24,746	3,103 ;	 176,996
Balance Forward	=======	68,308	85,173	63,531	41,888	·		176,996
	=======	68,308	85,173 700	63,531 700	41,888	•	·	284,515
Project Income		68,308 52,700	•	•	700 4,500	700	20,700	284,515 193,582
Project Income Project Reimbursements		68,308	•	•	700	700	20,700	284,515 193,582
Project Income Project Reimbursements Interest Income/Deposits		68,308 52,700 2,000	700	700	700 4,500	700 250	20,700	284,515 193,582 (5,961
Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received		68,308 52,700 2,000 (15,242)	700 250 86,123	700 250 64,481	700 4,500 250 47,338	700 250 25,696	20,700 ; 250 ; 24,053 ;	284,515 193,582 (5,961 649,132
Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense		68,308 52,700 2,000 (15,242) 107,766	700 250 86,123	700 250 64,481 12,750	700 4,500 250 47,338	700 250 25,696	20,700 ; 250 ; 24,053 ;	284,515 193,582 (5,961 649,132 230,501 247,625
Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense KDFA Operating		68,308 52,700 2,000 (15,242) 107,766 12,750 9,125	700 250 86,123 12,750 9,125	700 250 64,481 12,750 9,125	700 4,500 250 47,338 12,750 9,125	25,696 25,696 12,750 9,125	20,700 ; 250 ; 24,053 ; 12,750 ; 9,125 ;	284,515 193,582 (5,961 649,132 230,501 247,625
Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense		68,308 52,700 2,000 (15,242) 107,766	700 250 86,123	700 250 64,481 12,750	700 4,500 250 47,338 12,750 9,125 718	700 25,696 12,750 9,125	20,700 ; 250 ; 24,053 ; 12,750 ; 9,125 ; 718	284,515 193,582 (5,961 649,132 230,501 247,625 169,542
Project Income Project Reimbursements Interest Income/Deposits Total Cash Forward and Received Payroll Expense KDFA Operating		68,308 52,700 2,000 (15,242) 107,766 12,750 9,125	700 250 86,123 12,750 9,125	700 250 64,481 12,750 9,125	700 4,500 250 47,338 12,750 9,125	700 25,696 12,750 9,125	20,700 ; 250 ; 24,053 ; 12,750 ; 9,125 ; 718	284,515 193,582 (5,961 649,132 230,501 247,625 169,542

l.



STATE OF KANSAS

Sally Thompson TREASURER

900 JACKSON, SUITE 201 TOPEKA, KANSAS 66612-1235

TELEPHONE (913) 296-3171

Testimony on HB 2617
before the Senate Committee on Ways and Means
by
State Treasurer Sally Thompson

Mr. Chairman and members of the Committee. I appreciate the opportunity to discuss HB 2617 wherein the "directly by mail" or "mailed" requirements for distribution of certain tax monies are amended.

Statutes controlling the distribution of county and city sales and compensating use taxes, transient guest taxes and the city and county highway funds do not contain similarly restrictive language; neither should the statutes regarding city and county revenue sharing (K.S.A. 79-2966), local alcoholic liquor tax (K.S.A. 79-41a04), or local ad valorem tax reduction funds (K.S.A. 79-2962).

In a concerted effort to hasten the movement of monies in this electronic age, the ability to wire funds or pay them through electronic means leads to greater efficiencies as well as increased professionalism at both the state and local levels. Mailing of distributions should no longer be required.

I respectfully request your approval of HB 2617.

SWAM) April 27, 1991 Étaehmint 3



STATE OF KANSAS

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Testimony on HB 2618
before the Senate Committee on Ways and Means
by
State Treasurer Sally Thompson

Mr. Chairman and members of the Committee. I appreciate the opportunity to discuss HB 2618 where K.S.A. 1990 Supp. 10-129 is amended to add "temporary notes" to the language which deals with notification of the State Treasurer's office on the call of municipal bonds.

The current statute covering bonds requires at least a 30 day notice period. Temporary notes have had no such statutory call procedures. This change would then equalize the procedures between bonds and notes to provide the office of the State Treasurer and/or paying agent sufficient time to fulfill their statutory duties.

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TESTIMONY BEFORE THE SENATE WAYS AND MEANS COMMITTEE

HOUSE BILL 2626

House Bill 2626 was introduced in response to a recommendation contained in the report of the Special Interim Committee on Ways and Means/Appropriations on Proposal 39. One component of the interim study on Regents System Issues was the University of Kansas Hospital. In its report, the interim committee supported a series of long-range goals the institution had suggested for improving hospital operations. One of the goals was to broaden the authority to move health care personnel from the classified to the unclassified service. House bill 2626 would accomplish that objective.

The legislation before the committee today is the third in a series of bills the Legislature has considered over the past three sessions. Some of you may remember 1989 Senate Bill 350. That bill created a new class of unclassified employee at the University of Kansas Medical Center titled a Health Care employee. As introduced, that bill would have permitted the institution to move from the classified service to this new unclassified title any health care employees it felt was necessary

Since Senate Bill 350 was, in effect, the beginning of this continuing saga, it is perhaps important to review some of that testimony offered two years ago. Members of appropriations committees had become accustomed to annual requests from the University for upgrading salary ranges for selected classified positions, most notably, registered nurses, among others. With each year, the institution's competitive position was becoming worse. These requests created for the Legislature a dilemma of how to justify moving classified titles at the University Hospital to higher salary ranges if there were employees at other institutions, though they be few in number, who were in the same or similar class titles. While the Legislature struggled with this seemingly continual problem of the institution; the institution found itself waging a losing battle of trying to remain competitive with salaries offered in the metropolitan area.

When salary range upgrades were approved, they typically were funded on a least-cost method of implementation which raised the starting salary but did little to benefit existing employees of the institution. As a result, newly-hired employees were making nearly the same as employees with several years of experience. While the institution's entry level salary was extremely competitive, often among the highest in the metropolitan area, the fact that employees were not able to advance salary-wise resulted in a severe retention problem.

SWAM April 27, 1991 Attachment 5 As early as 1982, the Legislature suggested to the institution that one approach to this problem was to move any health care personnel it chose from the classified to the unclassified service. However, aside from cost implications, there were other concerns that prohibited any wide-scale use of this authority. For example, Regents' unclassified employees are not eligible for overtime, shift differential, etc. As a consequence, during the subsequent years very little use was made of the latitude the institution had been given. It was in the 1989 session that the proposal to create this new unclassified group of employees was first presented to the Legislature. In effect, these employees are unclassified only as regards the establishment of salary plans. With regards to all other fringe benefits, including sick leave, overtime, holiday pay, shift differential, vacation, etc., they receive the same benefits as classified employees. The advantage to the institution is that it is able to structure a salary plan in a manner that is comparable to that offered by other institutions and to adjust salaries as needed to maintain an adequate work force.

Senate Bill 350 was enacted by the 1989 Legislature in a somewhat restrictive form. Essentially, it limited the use of this new authority to medical technologists and respiratory therapists. It also provided that the institution could unclassify special care nurses though that provision was never utilized by the institution.

A year ago, Senate Bill 464 was enacted by the Legislature broadening this authority to include all registered and licensed nurses employed at the institution. House Bill 2626 is similar to the original Senate Bill 350 in that it provides the institution with the authority to transfer unspecified other health care provider classes of positions to the unclassified health care employee category.

It would be our hope that with two years of experience with this new authority, our track record will confirm that the decisions of the last two sessions were wise ones, and that the proposal before this committee today has merit. Additionally, I believe the material that we can present will demonstrate clearly to the Committee that the institution has utilized this authority in a very responsible manner; that is, we have not increased salaries beyond levels that were absolutely warranted.

When we appeared before the Legislature in 1989, we reported that we had 18 vacant medical technologists and technician positions vacant; today we have three positions vacant. With regard to respiratory therapists, in the 1989 session we reported 8 vacant positions; today, we have six vacancies.

Our situation with nurses was even more serious. Two years ago when we appeared on behalf of Senate Bill 350, we reported 70 vacant positions. Last year, that number had risen to 81. I can report to you today, we have 48 nursing positions vacant.

In the attachment to the testimony, we have indicated for each of the classes of positions that we have previously moved to the health care worker category, comparative information which shows how we compare in the metropolitan area. While we would like to be more competitive than we are, we do not have unlimited resources available to us. Further, we have exercised restraint in the use of this new authority. And salaries, while they are important, have to compete with all other obligations of the hospital which must be financed within the funds available to the institution. Granting us authority to control our own salaries does not provide us with any additional resources.

The attachment to the testimony includes a list of six additional classified titles that we would like to eventually unclassify. Included in the material is the number of positions in each class title and the weighted average salary currently paid employees of the University Hospital as compared to the weighted average salary offered by hospitals in the metropolitan area. The problems we are experiencing with this group of positions are becoming increasingly acute. With one exception, we are currently paying below the market in Kansas City ranging from 4 to 15% for the positions identified. Currently, we are slightly above the Kansas City average for X-ray technologists because of special salary latitude granted us by the Division of Personnel Services. I would suspect that come July 1, our problem will become even more acute. Turnover continues to be a problem for us. As an example, in the last 18 months, we have had a total of 6 resignations in the 11 authorized positions for radiological technologists (radiation therapy). Of the 30 radiological technologist (X-ray) -- in that same 18 month period -- we have had a total of 13 resignations -- a turnover rate of 28% a year.

The problems we are already encountering with these classes of positions will only worsen in the months to come. If we are not able to address our salary problems through unclassifying these positions, we will have to revert to the old methods of requesting of the Department of Administration to increase the salary ranges for these classes. These workers are too vital to the patient care program of the institution to allow our position to erode further.

In conclusion, I would be remiss if I did not express our appreciation for the support the Kansas Legislature has given the University Hospital in the past. Much of the success we have achieved is directly attributable to your support.

I would be pleased to respond to any questions.

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CLASSES PREVIOUSLY UNCLASSIFIED

PER SB 350 AND SB 464

<u>CLASS</u>	Avg. We	Ranking <u>In Area</u>			
Medical Technician	\$ 8.44	\$ 7.65	3	of	33
Medical Technologist	12.37	14.65	32	of	35
Respiratory Therapist I	9.13	11.50	11	of	20
Respiratory Therapist II	12.06	13.35	24	of	33
Medical Center Nurse	14.90	15.91	26	of	41
Licensed Practical Nurse	10.48	10.48	4	of	41

CLASSES PROPOSED FOR CONVERSION TO UNCLASSIFIED

	# of	Weighte Hourly	_	Ranking		
CLASS	Positions	-	K.C.Area	In KC Area		
Radiologic Spec Tech.	30	\$12.80	\$14.32	23 of 30		
Radiologic Tech (X-Ray)	37	12.20	11.70	6 of 35		
Radiologic Tech (Therapy)	11	12.78	13.82			
Occupational Therapist	16	12.89	13.81	27 of 34		
Physical Therapist	11	13.21	15.25	29 of 35		
Histotechnologist	12	11.39	11.91			