MAY 6, 1995

Approved

MINUTES OF THE SENATE COMMITTEE ON FEDERAL AND STATE AFFAIRS.

The meeting was called to order by Sen. Edward F. Reilly, Jr. at

11:00 a.m. on March 23, 1992 in Room 254-E of the Capitol.

All members were present except:

Committee staff present:

Mary Torrence, Office of Revisor of Statutes Mary Galligan, Legislative Research Department Jeanne Eudaley, Committee Secretary

Conferees appearing before the committee: See list attached

Others attending: See attached list

Sen. Reilly called the meeting to order and welcomed members and guests to the hearing on $\underline{\text{SB 772}}$. Sen. Daniels introduced two pages from her district.

The following presented testimony to the committee as Proponents for \underline{SB} 772:

LaVert Murray, Director of Economic Development, Kansas City, Kansas, (Attachment 2);

H.L. "Hal" Bassett, Director, Kansas City, Kansas Area Convention & Visitors Bureau, Inc., (Attachment 3);

William Ray, President, Kansas City, Kansas Chamber of

Commerce, (Attachment 4);
Dick Lynn, Captain of America, Kansas City, Kansas,
(Attachment 5):

Betty Simecka, President, Travel Industry Association of Kansas and Topeka Convention and Visitors Bureau, (Attachment 7);

Carl Anderson, Assistant Attorney General, appearing on behalf of Ralph Decker, Executive Dir., Kansas Lottery, (Attachment 8);

The following appeared as Opponents on SB 772:

Rob Gaskell, Chairman, People Against Casinos, (Attachment 9);

Kenda Bartlett, Area Representative, Concerned Women for America, (Attachment 10).

Rev. Richard Taylor, Kansans for Life at Its Best, could not be present, but asked the following be read into the record:

"Before Indian casinos became an issue one year ago, the Senate defeated riverboat casinos by a large margin. Concerned Senators who do not want gambling problems that come with casinos on land should also be opposed to casinos on water."

Following the testimony, Sen. Morris asked if the committee could have assurance that the proponents would not come back and request lowering the tax formula, and Mr. Murray answered that they were quite comfortable with the formula. Sen. Reilly asked Mr. Anderson if the Lottery Office had input into the formula, and Mr. Anderson answered, "Yes". Sen. Morris also asked if the proponents would be willing to not limit riverboat gambling to Wyandotte County only, and Mr. Murray answered that they do have concerns with expanding the area. He also added that the bill provides for licensing the one boat only and on navigable rivers only and that they have tried to have an open mind in this regard.

The meeting adjourned at 12:05.

GUEST LIST

DATE: MARCH 23, 1992 COMMITTEE: Senate Federal & State Affairs

NAME (PLEASE PRINT)	ADDRESS	COMPANY/ORGANIZATIO
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Bille Vinna .	Valley Center	Concerned Women
Kenda Buttell	Leavenworth	CWAOKS
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Lew Levin	City of LCK	1 6.49 466
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Mris Stereger	KC KS	KCKS
Joe Steinezer	MAYOR KCKS	Cetyof KCKs
Carl Anderson	Topeka	Kansas Lottery
Betty Simecher	TORFICA.	TIAK - Topelca CUB
Jan Barbu	Franker	TIAK
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Carly Dowll	Topola	I Ka
-Martha Jenkins	Topeka	I AIA
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DANA NELSON	TOPEKA,	KRC "
J. C. Harley - June	X.C. 45	Pine Phyllos.A.
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Dick Carter	Typel	McGill & Assoc
Whitney Damrong	Topeka	Mchill & Assor.
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RICHARD LXNN	1/x,00 /VS	RUEN MY DSA

GUEST LIST

COMMITTEE: Senate Federal & State Affairs

DATE: MARCH 23, 1992

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City of Kansas City, Kansas

Joseph E. Steineger Jr., Mayor



MARCH 23, 1992

The Honorable Edward Reilly Member of the State Federal and State Affairs Committee Capitol Building, Room 242 Topeka, Kansas 66612

SENATE BILL 772

CHAIRMAN REILLY AND MEMBERS OF THE STATE FEDERAL AND STATES AFFAIRS COMMITTEE:

WE ARE PLEASED ONCE AGAIN TO HAVE THE OPPORTUNITY TO SPEAK TO YOU TODAY REGARDING RIVERBOAT GAMING. I COME BEFORE YOU TODAY TO URGE YOUR SUPPORT OF THIS PROPOSAL. I BELIEVE THIS LEGISLATION IS CRITICAL FOR THE STATE OF KANSAS TO REMAIN COMPETITIVE WITH NEIGHBORING STATES IN ATTRACTING TOURISTS THAT BOTH WANT AND ARE WILLING TO TRAVEL TO THIS TYPE OF DEVELOPMENT. RIVERBOAT GAMING WILL LEAD TO NEW JOBS, INCOME, AND REVENUES FOR KANSAS CITIZENS AND GOVERNMENTS, AS IT HAS IN THE PAST YEAR IN IOWA AND ILLINOIS COMMUNITIES.

IN KANSAS CITY MUCH TIME, EFFORT, AND MONIES HAVE BEEN PUT INTO THE DEVELOPMENT OF RIVER CITY USA. AS YOU MAY BE AWARE, CAPTAIN LYNN MOVED TO KANSAS CITY, KANSAS IN 1989 FROM KANSAS CITY, MISSOURI, WHERE HE HAD OPERATED HIS BUSINESS FOR 30 YEARS. WE VIEW THE DEVELOPMENT OF RIVER CITY USA AS A MAJOR FAMILY

TOURIST ATTRACTION FOR KANSAS CITY, KANSAS AND THE STATE OF KANSAS. THIS RIVERFRONT DEVELOPMENT IS LOCATED WITHIN ONE MILE OF OUR CITY'S DOWNTOWN AND CONVENTION CENTER, AND WE STRONGLY BELIEVE THAT THE CONTINUED PRESENCE AND EXPANSION OF RIVER CITY USA IS LINKED DIRECTLY WITH OUR EFFORTS TO REDEVELOP AND BRING TOURISTS TO OUR DOWNTOWN. IF YOU ATTENDED THE RIVERBOAT CRUISE IN KANSAS CITY THIS PAST FEBRUARY, I THINK YOU CERTAINLY GAINED AN APPRECIATION OF THE QUALITY OF THIS RIVERFRONT TOURIST ATTRACTION.

THIS NOVEMBER, THE RESIDENTS OF KANSAS CITY, MISSOURI ARE EXPECTED TO PASS A REFERENDUM AUTHORIZING RIVERBOAT GAMING FOR THEIR COMMUNITY. WE ONLY ASK THAT THE KANSAS LEGISLATURE ALLOW OUR RIVERFRONT DEVELOPMENT TO REMAIN ON AN EQUAL FOOTING WITH OUR NEIGHBORS IN MISSOURI. IF YOU APPROVE THIS LEGISLATION, I AM CONFIDENT THAT YOU WILL SEE THE CONTINUED GROWTH AND DEVELOPMENT OF THIS MAJOR KANSAS TOURIST ATTRACTION.

DERTMENT OF ECONOMIC DEVELOPMENT AND PLANNING MUNICIPAL OFFICE BUILDING 701 NORTH 7TH STREET KANSAS CITY KANSAS 66101

TACh. 2

March 23, 1992

ECONOMIC DEVELOPMENT DIVISION 573-5730 FAX NO. 573-5745

The Honorable Edward Reilly Kansas Senate Federal and State Affairs Committee Capitol Building, Room 242 Topeka, Kansas 66612

SENATE BILL 772

Testimony By: LaVert Murray, Kansas City, Kansas Director of Economic Development

CHAIRMAN REILLY, HONORABLE SENATORS AND OTHER DISTINGUISHED MEMBERS OF THIS ASSEMBLY, THE PASSAGE OF SENATE BILL 772, AUTHORIZING RIVERBOAT EXCURSION ENTERTAINMENT GAMES, WOULD RESULT IN CONSIDERABLE POSITIVE ECONOMIC BENEFITS TO THE CITY OF KANSAS CITY, KANSAS, ITS DOWNTOWN AND RIVERFRONT, AND TO THE STATE OF KANSAS. WE HAVE SUBMITTED A PROPOSAL WHICH OUTLINES THE IMPACTS OF THE PROPOSED LEGISLATION.

WHILE THE ECONOMIC IMPACTS RESULTING FROM THE PASSAGE OF
THIS BILL ARE SIGNIFICANT, THE MORAL SIGNIFICANCE OF THE
ACTIVITIES AUTHORIZED BY THIS BILL ARE MUTED AND OVERSHADOWED BY
THE ACTIVITIES OCCURRING IN SURROUNDING STATES THAT REPRESENTS A
DRAIN ON OUR STATE'S TOURISM DRAW POTENTIAL.

LAST YEAR WE CITED CONCERNS ABOUT HOW APPROVED RIVERBOAT

GAMING MEASURES IN IOWA WOULD IMPACT TOURISM IN KANSAS. WE

DISTRIBUTED LITERATURE FROM IOWA DESIGNED TO ATTRACT TOURIST

FROM THIS AREA TO VISIT RIVERBOAT GAMES OPERATIONS THERE. I AM

COMPELLED TO REPORT TO YOU THAT WE CAN DOCUMENT THE FACT THAT

IOWA HAS BEEN SUCCESSFUL IN DRAWING BOAT RIDERS FROM THIS AREA,

AS RIDERSHIP WENT DOWN IN KANSAS CITY, WHILE IT INCREASED

SIGNIFICANNTLY IN IOWA. WE HAVE DISTRIBUTED ADDITIONAL COPIES OF IOWA'S MARKETING BROCHURE FOR YOUR PERUSAL.

TODAY WE ARE FACED WITH A MORE MENACING THREAT. THE STATE OF MISSOURI HAS APPROVED A RIVERBOAT GAMING MEASURE WHICH IS NOW SUBJECT ONLY TO A LOCAL REFERENDUM. THIS LOCAL REFERENDUM WILL BE ON THE BALLOT IN KANSAS CITY, MISSOURI IN NOVEMBER OF THIS YEAR, AND WE ARE CERTAIN, AS KANSAS CITY, MISSOURI'S MAYOR CLEAVER IS CERTAIN, IT WILL BE APPROVED. IF SENATE BILL 772 IS NOT APPROVED WE WILL BE RELEGATED TO A POSITION OF WATCHING MISSOURI BOATS SCUTTLE UP AND DOWN THE SAME WATERWAYS THAT WE USE, ACCOMMODATING THE TOURIST THAT WOULD HAVE COME TO KANSAS. WE WILL BE RELEGATED TO WATCHING THE RIVERFRONTS IN MISSOURI BLOSSOM AND DEVELOP, AND CAST AN EVEN LARGER SHADOW UPON KANSAS. THE NET EFFECT OF SUCH A SCENARIO WOULD RESULT IN TOURISM DOLLARS LEAVING THE STATE OF KANSAS AND FINDING A HAPPY HOME IN MISSOURI.

FOR TOURISM AND FOR THE ECONOMIC BENEFIT OF KANSAS, WE NEED OUR DOWNTOWN AND OUR RIVERFRONT DEVELOPED.

PERMIT ME TO TAKE JUST A MINUTE TO ACQUAINT YOU WITH OUR RIVERFRONT AT RIVERCITY USA BEFORE I FOCUS YOUR ATTENTION ON OUR REVENUE PROJECTION ESTIMATES FOR SENATE BILL 772. (CONSIDER THE POTENTIAL RIVERFRONT DEVELOPMENT SITES IN KANSAS CITY, MISSOURI, IN COMPARISON TO OUR RIVERCITY USA SITE IN KANSAS - CHARTS 1&2)

ACTIVITIES PROVIDED BY THIS BILL FALLS UNDER THE PURVIEW OF THE KANSAS STATE LOTTERY COMMISSION. IT IS IMPORTANT TO NOTE THAT THIS BILL IS MORE RESTRICTIVE THAN THE BILL PROPOSED IN 1991. IT

DEFINES AND SETS FORTH A TAX SCHEDULE ON ADJUSTED GROSS REVENUES
TO THE STATE OF 5% ON THE 1ST MILLION DOLLARS; 10% ON 1 TO 3
MILLION DOLLARS, AND 20% ON 3 MILLION DOLLARS AND UP. 5% OF THAT
AMOUNT IS REMITTED BACK TO THE CITY IN ADDITION TO THE CITY'S
SHARE OF ADMISSION FEES. THE LEGAL AGE TO WAGER IS CHANGED FROM
18 (IN 1991) TO 21 (1992). IN ADDITION, THE LOTTERY COMMISSION
IS GIVEN BROAD POWERS TO ESTABLISH RULES AND REGULATIONS FOR THIS
ACTIVITY.

OUR STATE REVENUE ESTIMATES (CHART 3) CONSERVATIVELY
PROJECTS NEARLY \$3 MILLION TO THE STATE ANNUALLY FROM ONE SMALL
OPERATION. THIS WOULD ALSO YIELD \$617,000 TO THE CITY ANNUALLY.
IT IS PROPOSED THAT A NEW, 1,000 PASSENGER, BOAT BE ADDED TO THE
EXISTING FLEET AT RIVERCITY USA. THIS WOULD ALLOW FOR ONE BOAT TO
BE OPERATED WITHOUT AMUSEMENT GAMES AND TWO BOATS WITH GAMES.
WITH THE ADDITIONAL NEW BOAT THE ANNUAL REVENUES TO THE STATE IS
PROJECTED AT \$9,533,450, WITH CLOSE TO \$2 MILLION GOING TO THE
CITY.

CONSIDER RIVER CITY USA'S IMPACT ON THE KANSAS ECONOMY.

SINCE MOVING TO KANSAS IN 1989, 358,292 PASSENGERS HAVE BEEN

ENTERTAINED, REPRESENTING NEARLY \$2 MILLION SPENT IN KANSAS BY

TOURIST (CHART 4 ON IMPACTS).

IF SENATE BILL 772 IS APPROVED THE IMPACTS WOULD BE MUCH GREATER WITHOUT A MORAL CONSEQUENCE, SINCE THIS ACTIVITY WOULD ONLY BE ALLOWED IN ONE SMALL LOCATION. UPON REVIEW OF THE PROPOSAL INCLUDED IN YOUR PACKET (CHART 5), YOU WILL FIND THAT

RIVER CITY USA PLANS TO UTILIZE THE AMERICA AS A GAMING BOAT;

KEEP THE RIVER QUEEN AS A FAMILY BOAT, AND ADD A SECOND LARGER

BOAT FOR GAMING OPERATIONS. THIS 1000 PASSENGER VESSEL WOULD

REPRESENT A CAPITAL INVESTMENT OF \$5 MILLION.

WHAT DOES THE RIVERBOAT EXCURSION ENTERTAINMENT GAMES BILL
MEAN TO KANSAS? BEFORE I ATTEMPT TO ANSWER THAT QUESTION I WOULD
TURN YOUR ATTENTION TO THE CHART SHOWING OUR NEIGHBORING STATES
THAT ARE ALLOWING CASINO OR RIVERBOAT GAMES (CHART 6).

SENATE BILL 772 REPRESENTS INCREASED TOURISM, AND WOULD MAKE THE STATE OF KANSAS A POINT OF DESTINATION FOR TOURIST. AS YOU REVIEW THE CHART AND PONDER OVER WHAT THIS BILL MEANS TO THE STATE OF KANSAS, YOU ARE ALSO CONSIDERING WHAT WE WILL LOSE IF THIS MEASURE FAILS (CHART 7).

WEIGH AND CONSIDER THE ISSUES CAREFULLY. NOTE THE NEWSPAPER ARTICLES PROCLAIMING THAT KANSAS AND MISSOURI IS IN A RACE. MAYOR CLEAVER SAYS MISSOURI WILL WIN. WE ASK YOU TO SUPPORT THIS BILL SO THAT KANSAS CAN WIN.

WHAT DOES RIVERBOAT GAMING

MEAN TO KANSAS?

- * INCREASED TOURISM. Make State of Kansas a "point of destination" for tourists.
- * COMPETITIVE ADVANTAGE. Neighboring states are competing for the same tourist dollar.
- * STIMULATE ECONOMY. New jobs. Retail sales and income tax revenues.
- * CONTROLLED GAMING. Controlled and limited type of gaming within a designated area of the State.
- * COMPLEMENT EXISTING DEVELOPMENT.
 Strengthen existing riverfront and downtown developments.
- * ENHANCE KANSAS ATTRACTIONS. Work with Department of Commerce to promote tourism throughout Kansas.
- * ATTRACT NEW DEVELOPMENT. North-eastern portion of the state would benefit from the anticipated growth.
- * FAMILY-ORIENTED ATMOSPHERE. Recreational activities including train, ferris wheel and Merry-Go-Round rides.

A++. 2

Attach.3



Kansas City, Kansas Area Convention and Visitors Bureau, Inc.

Monday, March 23, 1992

Testimony: Re; Kansas Senate Bill #772,

(Excursion Boat Entertainment Games)

By:

H.L. "Hal" Bassett, CAE

Director

Kansas City, Kansas Area Convention & Visitors Bureau, Inc.

Both the state of Kansas and our local communities of Kansas City, KS and Wyandotte County have long dreamed of becoming major tourist destinations.

We are well on our way to achieving this objective. As an example, I now show you actual names and addresses of persons throughout America who have requested information about Kansas City. This is a direct result of a recent Kansas promotion in the March issue of Better Homes and Gardens magazine coordinated by the Travel, Tourism, and Film Services division, Kansas Department of Commerce. In our instance, Kansas City, Overland Park, and Lenexa joined hands in a cooperative ad to sell our metropolitan destination in Kansas.

I'm sure you are also aware of the prospective "Land of Oz" Theme Park, to be located in Wyandotte County. When it becomes a reality, both Kansas and our local communities within the greater KC area will move toward our goal of becoming a major tourist destination.

Our market plan, delivered in 1989 at the same time we were successful in attracting River City, USA away from Missouri and into Kansas, is having remarkable success. Starting with very little, we are progressing steadily, and we anticipate 30,000 - 50,000 direct 800 calls and return coupons from people who will come this year, 1992, to Kansas City/Wyandotte County. These responses will come from advertising efforts alone.

March 23, 1992 - 2 Kansas Senate Bill #772

What we are saying here is that a market of up to 3 million with an increasing number of new people each year, already exists for us to tap for hotels, motels, restaurants, attractions, state and local taxes.

Many within this existing market, as concentrated in the KC metro area, would choose to engage in entertainment games on our existing "Missouri River Queen" and "America" excursion boats. If these opportunities exist on the Kansas side of the KC metro area, Kansas will benefit from the taxes and other proceeds.

If, however, these same gaming opportunities are <u>not</u> available on the Kansas side, but should go to the Missouri side then Missouri will benefit from these taxes and other proceeds. Unfortunately, a good percentage of those proceeds would be paid by Kansans to Missouri. This can likely happen if Kansans reject this opportunity and Missourians respond to this opportunity in November through a general referendum.

There is now no question about the present existence of this market opportunity of tourists. The only question is: Who will get this money? Kansas or Missouri?

We solicit your support to enact SB772, so we may benefit from this tremendous tourist opportunity and revenues that will help ease the tax burden of Kansans. And please note that this particular gaming activity is confined to boats, on waterways, and in a concentrated area where the market potential already exists.

A++. 3 X 2

Top 25 Area Special Attractions (Ranked by 1990 Attendance)

				ν.			
991 1991 ank Rani	0 A	itraction iddress AX		1990 Attendance	Attraction Fees	Year Founded No. of Employees	Description
1. 1.	i	Kansas City Royals nterstate 70 & Blue Ridge Cutol Kansas City, Mo. 64129 F	if AX 921-5775	2,444,956	\$4-11 per game	1968 55	baseball stadium seats 40,625; 81 home games per season
2. nl		The Woodlands	AX 299-9804	1,728,800	1 general admission	1989 800-1,000	horse and dog racing; parimutuel wagering
3. 2		Worlds of Fun	FAX 454-4655	1,200,000	18.95 adult	1973 140	theme park with over 140 rides, shows and attractions
4. 4		Kansas City Chiefs	FAX 923-5281	578,958	18 to 22	1960 73	football stadium seats 78,000; 8 home games per season
		Kansas City Zoo	FAX 822-8903	472,023	3 for adults children under 11 yrs. free	1908 69	300 exotic and endangered species; cater parties. meetings, picnics up to 3,000
6.	5.	Nelson-Atkins Museum of Art	FAX 561-7154	411,563	4 adults 1 students children free	1933 575	43,000-volume library; 58 galleries; 11 period rooms; restaurant; guided tours: lectures; films
7.	8.	Kansas City Comets	FAX 421-3837	265,713	5 to 10	1981 34	soccer stadium seats 15,800; 28 home games per season
8.	9.	Oceans of Fun Water Park 4545 Worlds of Fun Ave. Kansas City. Mo. 64161	FAX 454-4655	265,000	13.95 adults	1982 140	theme park with over 35 water-related attractions
9.	nl.	Kansas City Blades Hockey (1800 Genessee St. Kansas City, Mo. 64102	Club FAX 842-5610	240,000	6.5 to 11	1990 13	professional hockey; 41 home games per season
		Starlight Theater 4600 Starlight Road, Swope F Kansas City, Mo. 64132	Park FAX 361-6398	225,198	4 to 25	1950 70	outdoor amphitheater presenting Broadway musicals and concert attractions
11.		Liberty Memorial 100 W. 26th St. Kansas City, Mo. 64108		225,000	2 museum 1 elevator	1921 8	memorial for WWI; archives: museun memory hall; 217-foot tower
12.	12	Sandstone Amphitheatre 2. 633 N. 130th St. Bonner Springs, Kan. 66012	FAX 721-1404	210,312	varies	1984	outdoor amphitheater seating 18,000
13.	6	Kansas City Museum	FAX 483-9912	208,802	1 to 3.5	1939 39	hands-on science exhibits; regional history exhibits; planetarium; Town Pavilion facility
14.	n	Kansas City Renaissance F II. 628 N. 126th St. Bonner Springs, Kan. 66112		155,000	9.95 adults 3.95 childre		a 16th century English harvest festiv
15.	1	Hallmark Visitors Center 5. 2501 McGee St. Kansas City. Mo. 64108	44.0	154,353	free	1985 6	exhibits with craftsmen demonstration the production of greeting cards
16.	1	Benjamin Ranch 6. 6401 E. 87th St. Kansas City, Mo. 64138	FAX 761-740	149,873	3.5 to 15	1885 15	public horseback riding; ponies; picn private parties; hay and sleigh ride: annual rodeo
17.	1	Harry S. Truman Library at 13. U.S. 24 & Delaware Street Independence, Mo. 64050	nd Museum FAX 833-436	147,827	2 adults children fre	1957 33	historical library dedicated to the life Harry S. Truman with oral history
18.		Kansas City Symphony 18. 1020 Central St. Kansas City, Mo. 64105	FAX 471-097	146,785	10 to 27	1982 20	features a variety of concerts, outres and tour performances
2.61		Midland Theater			15 1- 25	1927	live professional theater; concert attractions: special corporate even

Attach 4

RE: Riverboat Gambling

FROM: William H. Ray

DAT: Monday, March 23, 1992

My name is William H. Ray. I am the president of the Kansas City Kansas Area Chamber of Commerce. I thank you for this opportunity to appear here today to speak as a proponent on this issue. I will be brief.

In the month of November 1991 we mailed an issues opionnaire survey to our membership. We do this each year at this time. Our members responses to these surveys become the basis for our Chamber's stand on the legislative issues we anticipate being before the legislature during the impending session. We mailed approximately 950 of the survey forms to the head of the firms in our membership. We received 142 responses. This is about a 15 percent return which is considered to be a good response for this kind of survey. Such a return gives a reasonably accurate indication of the prevailing attitude of the group surveyed. We believe that it also reflects the attitude of our total business and professional community.

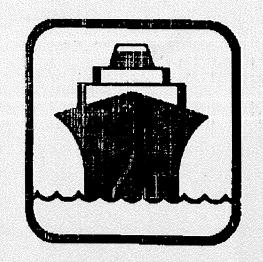
To get to the point, 105 of the respondents supported riverboat gambling in Kansas City, Kansas. Only 28 opposed it and 8 had no opinion. Based on this return from our membership, we believe there is a high level of support throughout our community. We further believe this high level of support is based on the belief that the addition of this activity will greatly enhance River City, USA and their ability to attract great numbers of additional visitors to Kansas City, Kansas thus producing a much desired economic stimulus for Kansas City/Wyandotte County and Kansas.

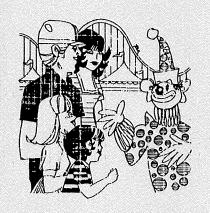
We respectfully seek your support and votes for this issue.

AttAch. 5

RIVERFRONT

DEVELOPMENT





TOURISM

OPPORTUNITIES

JOBS,

INCOME,

TAX REVENUE



FOR KANSAS!

Att. 5

EXECUTIVE SUMMARY

With the establishment of pari-mutual betting in Kansas and the existence of excursion boat cruises originating from the River City USA complex, discussion of legalizing Excursion Boat (or Riverboat) gaming has been raised as an attractive means of promoting Kansas tourism, sparking development and generating revenues for the state. Nationally, riverboat gaming is looked upon as an economic development tool that allows for an infusion of capital into local and state economies, increases tourism, and creates spin-off riverfront development.

To date, legislation legalizing riverboat gaming has been passed in <u>FIVE</u> states; Iowa, Illinois, Louisiana, Mississippi, and Missouri. Riverboat gaming in Iowa began on April 1, 1991, with much success. Projected ridership and revenues have been far exceeded, with millions of dollars being pumped directly into the local and state economy. Illinois' riverboat gaming season started in September, 1991, matching Iowa's success. The states of Mississippi, Louisiana and Missouri have all legislatively approved riverboat gaming, but have yet to set a date for the beginning of their seasons.

The neighboring state of Missouri poses the greatest threat to Kansas. As an existing direct competitor, Missouri will capitalize on having the advantage of riverboat gaming over Kansas. Significant net losses in the number of visitors, revenues, and potential developments to Kansas will be realized due to the increased tourist draw Missouri will control. Maintaining a competitive edge in the national market is key to continuing Kansas' success.

Economic benefits of riverboat gaming to the state will be derived from direct taxes on the gaming operations as well as gains in increased tourism. The largest share of the revenue will be generated from a state gaming tax levied on the <u>Adjusted Gross Revenue</u> (AGR), which is defined as the gross receipts less winnings paid to wagers. Other revenue enhancements will come from retail sales, admission, and liquor taxes generated from riverboat gaming. Not included in these estimates are the state individual and corporate income taxes that will be generated as a result of jobs and taxable profits created from riverboat gaming operations.

Conservative revenue estimates for Kansas riverboat gaming are based on assumptions of future ridership for the existing riverboat operation at River City USA and comparative data from existing operations in Iowa and Illinois. The validity of these estimates are backed by similar studies performed in other communities as well as discourse with leading experts in the field of casino and riverboat gaming.

Opponents of this legislation cite the grave concerns of criminal and moral ramifications. Legislative and administrative control of these gaming operations are explicitly defined in Senate Bill 772, significantly reducing any slight chance of illegal and criminal activities associated with riverboat gaming. The moral significance of the activities authorized by this bill are muted by the activities occurring in surrounding states that represent a drain on Kansas' tourism draw potential which, ultimately, translates into loss dollars.

WHAT DOES RIVERBOAT GAMING

MEAN TO KANSAS?

- * INCREASED TOURISM. Make State of Kansas a "point of destination" for tourists.
- * COMPETITIVE ADVANTAGE. Neighboring states are competing for the same tourist dollar.
- * STIMULATE ECONOMY. New jobs. Retail sales and income tax revenues.
- * CONTROLLED GAMING. Controlled and limited type of gaming within a designated area of the State.
- * COMPLEMENT EXISTING DEVELOPMENT.
 Strengthen existing riverfront and downtown developments.
- * ENHANCE KANSAS ATTRACTIONS. Work with Department of Commerce to promote tourism throughout Kansas.
- * ATTRACT NEW DEVELOPMENT. North-eastern portion of the state would benefit from the anticipated growth.
- * FAMILY-ORIENTED ATMOSPHERE. Recreational activities including train, ferris wheel and Merry-Go-Round rides.

Att. 5

RIVER CITY U.S.A.'S IMPACT ON THE KANSAS ECONOMY

	<u>1991 TOTALS</u>	TOTAL SINCE MOVING TO KANSAS
Passengers carried	124,730	358,292
Kansans employed	161	367
Payroll	\$869,420	\$2,075,232
Kansas state withholding taxes paid	\$23,066	\$52, <u>6</u> 24
Kansas employment security fund paid	\$25,211	\$53,385
Sales taxes paid	\$181,590	\$282,997
State liquor taxes paid	\$27,847	\$76,784
Capital investment in Kansas	\$180,000	\$2,564,976
Dollars spent in Kansas, not including payroll, taxes and capital expenditures	\$883,336	\$1,853,201

SOURCE: River City U.S.A.

A++. 5

RIVER CITY USA

EXCURSION BOAT ENTERTAINMENT GAMES PROPOSAL

- * UTILIZE THE <u>AMERICA</u> AS THE GAMING BOAT; KEEP THE <u>RIVER QUEEN</u> AS A FAMILY BOAT
 - * ADD A SECOND, LARGER BOAT FOR GAMING OPERATIONS
 (1,000 + PASSENGER CAPACITY / \$5,000,000 INVESTMENT)
- * INCREASE ANNUAL NUMBER OF PASSENGERS FROM 125,000 TO APPROXIMATELY 300,000 IN THE FIRST YEAR
- * PURCHASE OF PERSONAL PROPERTY FOR GAMING OPERATIONS

\$750,000

- * HIRE AN ADDITIONAL 50 EMPLOYEES FOR GAMING OPERATIONS
 - * PAYROLL INCREASE FOR ADDITIONAL EMPLOYEES

\$888,000

- * DIRECT TAXES TO THE STATE
 - RETAIL SALES, ADMISSION TAX, LIQUOR TAX

\$400,000 - \$660,000

* TAX ON GAMING REVENUES

\$2.5 - \$8.5 million

- * INDIRECT BENEFITS TO THE STATE
 - * EXPAND KANSAS TOURISM INDUSTRY

 (CONVENTION TRADE, HOTEL VISITS, AND ADDITIONAL RETAIL SALES)

EXCURSION BOAT ENTERTAINMENT GAMES, REVENUE ESTIMATES

CATEGORY	EXISTING RIVERBOAT		WITH NEW	RIVERBOAT	
	State	<u>Local</u>	<u>State</u>	Local	
Annual Passengers	292,000	292,000	876,000	876,000	
Annual Tax Revenues					
(a) Admissions Tax	\$292,000	\$292,000	\$876,000	\$876,000	
(b) Retail Sales Tax	186,150	87,600	558,450	262,800	
(c) Liquor Tax	36,500	109,500	109,500	328,500	
(d) Tax on Gaming Gross Revenues	2,441,500	128,500	7,989,500	420,500	
(e) Total Revenues	\$2,956,150	\$617,600	\$9,533,450	\$1,887,800	

^{*} Assumtions are detailed in Appendix 1.

APPENDIX 1- EXCURSION BOAT ENTERTAINMENT GAMES, REVENUE ESTIMATE ASSUMPTIONS

Assumptions:

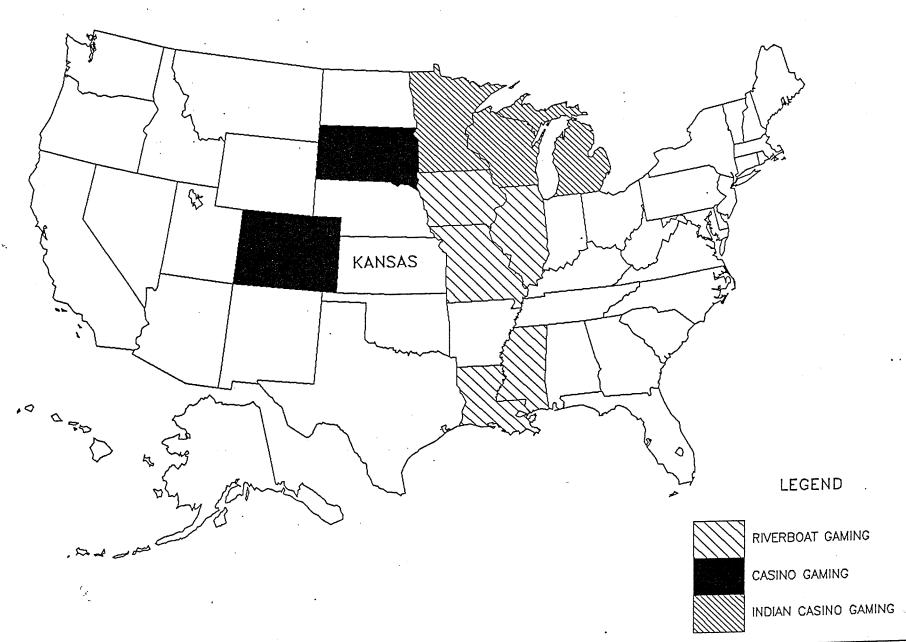
- (1) Annual operating days- 365 which is consistent with Iowa operators.
- (2) Daily cruises: It is assumed that four cruises, minimum of three hours, will be operated daily per licensed boat. The eight cruises include a second boat to be added after the first year is concluded. Four cruises per day is consistent with the operation of the Iowa riverboats.
- (3) The average number of passengers per cruise for the existing boat, the America, is estimated at 200 passengers. The capacity of the America is 800 passengers, which will be reduced with the addition of gaming equipment. The second boat to be built, if riverboat gaming is approved, will have a capacity of 1,000 passengers for gaming. The average passengers per cruise, for two boats, is estimated at 300. We believe this estimate to be conservative in light of the initial success of the Iowa and Illinois riverboats.
- (4) Per Capita Expenditures- (a) Admissions- \$12.00; (b) Concessions- \$3.00; and (c) Liquor- \$5.00
 - The admissions tax is \$1.00 per admission for both the City and State. The State retail sales tax (4.25%) and the Kansas City local tax (2.0%) is applied to admission and concession revenue. The Kansas liquor tax is 10%. The State General Fund receives 25% of the revenues generated by the liquor tax, while the remaining revenues are distributed to Kansas cities.
- (5) The adjusted gross gaming revenue is based on a per capita win of \$50 per passenger. This figure is based on the Illinois experience, and assumes no limitation on the amount of wagering losses.

Kansas tax revenue is estimated based on Iowa legislation, or 5% tax on the first million of AGR, 10% on the next two million, and 20% thereafter. The AGR tax revenue, as proposed in the Kansas legislation, is distributed 95% to the State and 5% to the locality.

A+t. 5

NEIGHBORING STATES ALLOWING CASINO OR RIVERBOAT GAMING

FEBRUARY 1992



A++1.95

IOWA RACING & GAMING COMMISSION

RIVERBOAT CASINO REVENUE

SIX MONTH REPORT (04-01-91 to 09-29-91)

			DIAMOND LADY	EMERALD LADY	MISS. BELLE II
	CASINO BELLE	PRESIDENT	DIAMOND LAD I	And the state of t	
GROSS WIN	\$11,688,217.08	\$21,164,242.72	\$7,406,683.57	\$4,320,408.69	\$2,021,582.20
NUMBER	25	34	. 13	14	10
TABLE GAMES	\$3,430,212.04	\$7,906,168.33	\$3,962,122.50	\$1,737,304.47	\$845,427
TABLE DROP	ψο, του, Στ. Στ. στ.			\$738,503.22	\$348,647.60
TABLE WIN	\$1,851,744.99	\$2,930,691.51	\$1,259,556.50	\$738,503.22	
WIN PER					2010.05
TABLE GAME	\$406.98	\$473.61	\$532.36	\$368.88	\$316.95
PER DAY TABLE GAME		37.07%	31.79%	42.51%	41.24%
WIN % (hold) NUMBER OF	53.98%	37.0790		224	200
SLOT MACH.	500	680	225	224	
		002 040 110	\$7,196,293.80	\$4,346,773.41	\$1,915,333.25
SLOT DROP	\$11,669,401.81	\$23,940,110 170,906,753.25	51,468,372	29,417,370.62	16,898,146.80
SLOT COIN IN	104,126,713.20	\$18,233,551.21	\$6,147,127.07	\$3,581,905.47	\$1,672,934.60
SLOT WIN	\$9,836,472.09	\$10,200,001.21			
WIN PER					\$76.04
SLOT MACH.	\$108.09	\$147.33	\$150.11	\$111.82	\$70.04
SLOT		20.0004	88.06%	87.82%	90.10%
PAYOUT %	90.55%	89.33%	00.007		
TAXES PAID TO	\$62,006.51	\$101,787.44	\$43,255.01	\$20,427.85	\$10,113.52
CITY TAXES PAID TO	Ψ02,000.01			\$20,427.85	\$10,113.52
COUNTY	\$62,006.51	\$101,787.44	\$43,255.01	, \$20,427.03	
TAXES PAID TO	*************	\$857,724.13	\$259,530.46	\$122,567.14	\$60,181.10
GAMBLER'S ASSIST.	\$372,039.19	\$007,724.10			\$66.022.41
TAXES PAID TO STATE GEN.FND.	\$1,355,799.10	\$2,558,858.56	\$712,450.97	\$155,742.78	66,648
ADMISSIONS	376,882	666,061	271,892	192,596	00,040

IOWA RACING & GAMING COMMISSION WEEKLY CASINO WIN REPORT

WEEK OF 12-02-91 TO 12-08-91

	ACTUAL	PROJECTED	ACTUAL WIN	PROJECTED WIN	ACTUAL PER CAPITA	PROJECTED PER CAPITA	YTD ATTEND. FY91	YTD WIN FY91
BOAT	ATTEND.	ATTEND.	A Chick that the state of the s	10 (Proc. of a 10 No. of a 10 No.	en al en da tombre poètre a mariante	all the second to the first the		60 002 000
PRESIDENT	9,637	16,003	\$370,072	\$528,099	\$38.40	\$33.00	296,498	\$8,993,989
		9,019	\$155,236	\$297,627	\$32.72	\$33.00	166,595	\$4,967,243
DUBUQUE CASINO BELLE	4,744				#00.50	\$29.70	114,926	\$3,156,186
DIAMOND LADY	6,645	5,212	\$149,704	\$154,796	\$22.53			
EVEDALD LADV	3,424	5,324	\$88,276	\$158,123	\$25.78	\$29.70	61,938	\$1,230,951
EMERALD LADY		1 200	\$70,336	\$53,460	\$33.15	\$29.70	6,613	\$116,484
MISSISSIPPI BELLE II	2,122	1,800					646,570	\$18,464,852
TOTALS	26,572	37,358	\$833,623	\$1,192,105				WNO!
							(INCL. FY91)	(INCL. FY91)
YEAR-TO-DATE FY92			•					
	550,536	506,749	\$18,889,110	\$14,914,416	\$34.31	\$33.00	847,034	\$27,883,099
PRESIDENT				\$8,405,868	\$32.11	\$33.00	481,362	\$15,075,315
DUBUQUE CASINO BELLE	314,767	285,607	\$10,108,073	\$0,400,000		000.70	362,935	\$9,949,270
DIAMOND LADY	248,009	165,050	\$6,793,084	\$4,371,914	\$27.39	\$29.70.		
	191,118	168,590	\$4,694,840	\$4,530,405	\$24.57	\$29.70	253,056	\$5,925,791
EMERALD LADY				\$2,175,221	\$33.77	\$29.70	94,382	\$3,080,638
MISSISSIPPI BELLE II	87,769	57,000	\$2,964,154				2,038,769	\$61,914,113
TOTALS	1,392,199	1,182,996	\$43,449,261	\$34,397,824			2,000,700	
								12

M++. 5

BOATWKLY.WK1

inois Gaming Board

Box 19474 Springfield IL 62794-9474

(217) 524-0226





William J. Kunkle. Jr., Chairman William J. Champtin Robert G. Gibean Robert G. Gibson Raymond C. Niepert J. Thomas Johnson

> Morton E. Friedman Administrator

ILLINOIS GAMING BOARD WEEKLY RIVERBOAT CASINO REPORT

TV TO THE TOTAL TOTAL TO THE TH	Company of management and company of the company	-	_ IIROUGH	: December 14, 1991	
BOAT	ADMISSIONS	ADJUSTED GROSS RECEIPTS	HOLD PER ADMISSION	STATE SHARE	LOCAL SHARE
Alton Belle Peoria Par-A-Dice	10,905 17,160	\$622,691 660,093	\$57	\$104,309	\$42,040 \$0,165
TOTALS	28,065	\$1,282,784	N/A	\$220,483	
YEAR-TO-DATE Alton Belle Peoria Par-A-Dice TOTALS	172,759 59,001	\$9,253,558 2,241,521 \$11,495,079	\$54 38	\$1,560,433 395,229	\$92,204 \$635,077 171,077
	The formation of the same	13. 21. 21. 22. 22. 22.	N/A	\$1,955,662	\$806,154
DAILY AVERAGE				100 A 150	
Alton Belle Peoria Par-A-Dice	1,800 2,360	\$96,391 89,661	\$54 38	\$16,255 15,809	\$6,615 6,843
KLY120LWK1		-			

15:

Note:

Illinois officially began riverboat gaming operation on <u>September 1, 1991</u>.

souri in a race

Once dagain, Kansas and Missouri are in a race to see which one - if either - will pass new gambling laws first.

Late last week the Kansas 'Legislature , introduced 'a bill' that, if passed, would allow riverboat gambling. Missouri is in the process of trying to do the same thing. Both states have the Kansas City area in mind as being the key beneficiaries if the so-called gaming bills are passed.

The situation the two neighboring border cities face is similar to the situation they fac-; ed a few years ago over parimutuel bill a year later it parimutuel wagering ... It was allowed both horse and said then that whichever state greyhound racing. The state passed parimutuel legislation moved quickly to set up tracks and got a parimutual track first, in Kansas City, Kan., and would be the winner. The chances of two tracks succeeding in the Kansas City area , on the Missouri side of the

As it turned out, Missouri passed its legislation about a approves riverboat gambling vear ahead of Kansas. However, the Missouri legislation allowed business will again hold the only horse racing and apparent. edge. If KCK can get its own ly no track developer wanted to floating Vegas established in build just a horse track in the Fairfax's River City USA, then metropolitan area.



When Kansas passed its Wichita. Now it is highly unlikely that a track will ever be built metropolitan area.

My guess is whichever state first and gets its boats set up for it will be difficult for anyone on set up later.

gambling. It's gambling ships face it, Iowa and Nebraska don't are already in operation and have the same kind of tourist drawing crowds. There is some pull. If you live in Council, concern that if many more Grove, Kan., or Columbus, Neb., Midwestern states get riverboat and you want to go on a vacation gambling, the market for such that will include gambling, entertainment will be seriously where do you think you'd want diluted. Some of the gambling to go, someplace in lowa or businesses might go out of busi- Nebraska or Kansas City?

Since The Woodlands opened up nearly two years ago, business game, go to the Renaissance has plummeted at the older Festival, Sandstone, Starlight, horse track, AKSARBAN, in Worlds of Fun, or any of several Omaha, and the dog track at other attractions. Bluff's Run in Council Bluffs, So while having parimutuel Iowa. The Woodlands is doing and riverboat gambling will cerfine, although there is always a tainly add to the tourist attracdrop off in a track's second year tions of the area, that, in itself, of operation and the recession isn't going to give you an edge hasn't helped things either.

lng, I think you will see this area to come in for a visit. win the gambling market. Iowa will be hurt again:

KCK and the metropolitan area has the overall edge when it comes to attracting tourists. It helps if there is something more

the Missouri side to successfully to do here than just gamble on a riverboat or slap money down on Iowa now has riverboat a favorite horse or dog. Let's

Most, I think, are going to . We are seeing that situation want to come to the Kansas City now in parimutual wagering. area. Besides gambling you can take in a Royals or Chiefs,

over other gambling locations. If KCK gets riverboat gambl- There have to be other reasons

Riverboat casinos will win, Cleaver says

Mayor predicts KC approval, but he'll vote no.

By JOHN A. DVORAK Missouri Correspondent

JEFFERSON CITY — Kansas City voters will approve riverboat gambling, will eventually get a boat to dock at their Missouri River shore, and will benefit from tourism the boat will attract, Mayor Emanuel Cleaver predicted Wednesday.

Cleaver also said he knows at least one voter who definitely will say no to the gambling issue: himself.

But he doesn't expect his

position to prevail at the polls.

"Frankly, I think it's going to pass big time," Cleaver said.

While a gambling boat cannot revolutionize tourism, it will help Kansas City draw out-of-town guests and convention delegates, he said.

"It's another attraction," he said. "We don't have as many attractions as some of our competitors."

Missouri legislators this week gave final approval to a riverboat gambling law and put the question on the November 1992 election ballot. If voters back it statewide, the law will go into effect. To anchor a riverboat in any city or county will require additional voter approval at a local election.

While saying he favors giving the public the right to make the decision, Cleaver said he personally opposes gambling.

"I will not set foot on the boat," he said.

Cleaver made his remarks in an interview while conferring with Kansas City area legislators here.

One legislator, Sen. Sidney Johnson, a Gower Democrat, said he isn't so sure voters will approve the betting venture. Rural disfavor may spring up, he said.

"I think it will be pretty close," said Johnson, who opposed the riverboat issue this week.

Johnson acknowledged, however, that a betting boat might begin operations in St. Joseph if the gambling proposal passes.

Another local lawmaker, Rep. Ronnie DePasco, a Kansas City Democrat who often favors legalized gambling proposals, agreed with Cleaver that a gambling boat eventually will dock in Kansas City.

DePasco said, however, the Kansas Legislature will attempt to beat Missouri by passing its own riverboat bill.

KC Star 05/16/91

BUSINESS

Illinois' first riverboat casino takes in \$861,676 in 12 days

SPRINGFIELD (AP) — Lady Luck was on the side of Illinois' first riverboat casino, which took in \$861,676 during its first 12 days in operation.

Through Sunday, 18,156 people lost an average of \$47 each while trying their luck at craps, blackjack, slot machines and the other games offered on the Alton Belle riverboat. The riverboat's earnings

have put it on target for the \$21.2 million in annual revenue its owners have predicted, according to the Illinois Gaming Board.

"Their attendance has been almost right on what they told us, as is the amount people wager," said Jim Nelson, a board representative.

"It's really too early to do a fullblown analysis of what that means for the

full year. Nobody has a crystal ball that accurate."

The Alton Belle averages about 1,513 people a day.

Sunday has been the peak day for gambling. On Sunday, Sept. 15, a total of 2,506 people boarded the Alton Belle. A week later the figure was 2,431.

On weekdays, about 1,100 people

might try their hand. In Iowa, which has limits on bets and losses, people leave the riverboats \$30 to \$35 poorer than when they entered. An Iowa boat might average roughly 1,800 people a day.

The gambling losses created \$208.647 in revenue for Illinois government. The state gets \$147.407 of that, and local government gets \$61,240.

The figures supplied by the gambling

company, Alton Riverboat Gambling Partnership, have not been audited by the state yet.

Audits of the casino's records will be performed every three months, Nelson said. So far, no problems have popped up with the fledgling casino, he said.

"It's run very smoothly. We've received no real serious complaints."



By TOM MILLER Jefferson City Correspondent

DAVENPORT, Iowa - It was hot down by the Mississippi last week, the steamy kind of hot that forces strangers together in the spots of shade near the water.

spots of shade near the water.

The talk gravitates toward just one topic — the new riverboat gambling parlors that stand at river's edge. They have drawn more than a half-million people since April 1, a number exceeding expectations.

Hotel and motel reservations

are up, and hundreds of jobs have been created. In Davenport alone, where the five-deck President is where the five-deck President is the biggest draw, the city already has taken in more than \$36,000 as its percentage of gambling reve-nue and nearly \$120,000 from a tax on boarding tickets. And while the rip-snorting success of the riverboats appears

certain to continue this summer, many agree there are problems

"This place used to look like heck. There was nothing down here, nobody came here, until this all started. Now, well, the place is hopping, isn't it?"

> - Janice Waterford, Davenport, Iowa

downriver for the free-wheeling

boats.

A half-dozen other states are as riverboat gambling is hyped as the latest source of "easy" money

for state and local governments.

Indian tribes are looking to open Las Vegas-style round-the-clock casinos a few miles from Davenport, using a law that allows them to conduct no-limit gam-

bling on their lands.

When winter comes, it is expected that fewer gamblers will See RIVERBOAT, A-6, Col. 1

Riverboat bets boosting Iowa

Continued from A-1

come. Some boats may be forced to spend more to attract gamblers, and others may seek warmer

"We feel like we should make hay while the sun shines," said Chuck Patton, state director of riverboat gambling. "There's little doubt that the success this spring has exceeded our most optimistic hopes, and we'll deal with problems as they crop up, when they happen."
The hundreds of tourists who

were drawn to the President last week were taking a similar gambler's attitude: Let's deal with today and worry later about

tomorrow.
"We've been planning this trip since it was cold," Roger Maddox of Akron, Ohio, said as he waited to board for the early evening cruise. "We're ready to win big!"

The tour buses, which seem heavily tilted toward a retirementage crowd, steadily run in and out of the Davenport waterfront, a bright, spacious area sporting two nice restaurants, piped-in music, manicured grounds and a couple

of horse-drawn carriages.
"This place used to look like heck," Davenport native Janice Waterford said, "There was nothing down here, nobody came here, until this all started. Now, well, the place is hopping, isn't it?"

Hotel and motel reservations are up 30 percent from last year, according to local Chamber of Commerce officials, and hundreds of jobs have been created, from sidewalk ice cream vendors

to blackjack dealers.
"Well, let's put it this way. I
didn't have a job down here last summer, before the riverboat gambling came," said Junior Miller, working at an ice cream stand set up for passengers leaving

The cities that are host to boats Bettendorf, Fort Madison,
Clinton, Davenport and Dubuque
have levied a 50-cent tax on
tickets to board the boats. They
also have profited from gambling contracts, which give them one-half of one percent of the gambling revenue, parking fees

and increased tax collections from

and increased tax collections from hotel and restaurant tabs.

The Mississippi Valley Welcome Center in Le Claire has added a toll-free number and more help to deal with inquiries.

"It's been just crazy, with 4,500 to 5,000 visitors a week, up 25 percent from last year," center director Pam Black said.

The director of the Quad Cities Convention and Visitors Bureau, Vince Lindstrom, said, "Every day is almost like Christmas." A third or more of visitors specifithird or more of visitors specifically ask about riverboat gam-bling, he said.

The riverboats have been a positive diversion here, where 77 of Iowa's 99 farm-rich counties have been declared disaster areas because of heavy rains. A photo of a farmer water skiing in his cornfield has received world-wide

exposure.
But while farmers almost always seem to bounce back, the future of riverboat gambling may

tuture of riverboat gambling may be more dicey.

For example, Illinois cranks up no-limit gambling in a few weeks, and eventually there will be no-limit betting boats within eyesight of the Iowa boats, Iowa's gambling is limited by a \$200 loss limit per passenger per cruise.

The state's top, elected leaders

The state's top elected leaders strongly oppose dropping that limit, but if the gamblers are lured to Illinois, there may be pressure

to open up lowa's games.

The state already has dropped the gambling age from 21 to 18 since the boats opened, a move aimed at helping boat owners hire

younger people to work on board.

In addition, Missouri voters will decide next year whether to allow riverboat gambling, and other states along the Mississippi, including Louisiana, Mississippi and Wisconsin, are considering the same ventures. Pennsylvania and Indiana also are considering

riverboat gambling.

The boats, while somewhat bound to their present lowa locations, can find loopholes in their contracts and float away if they don't draw customers, Patton

"We are having more people simply wanting to see it, to ride on

lowa gambling

Attendance

502.979

■Projected 407,936

Gambling take

■ Actual \$14,208,648

■Projected \$14,028,276

Loss per player

■ Actual \$30.43

■Projected \$45.00

These figures are for five boats; a sixth now operating at Clinton is not included.

Source; lows Racing and Gaming Commission

the river, than we thought we would," he said. "And, you have to remember, we had almost 300,000 people riding the riverboats in lowa before the gambling started. There's an appeal to the old-fashioned boats, the lure ci the river.'

Through June 16, the average spent per person was slightly more than \$30, while boat owners had estimated that people would drop about \$45 each time they board-

However, attendance figures have exceeded hopes, and the total dollar take from the boats is slightly ahead of projections.

Iowa estimates it will receive about \$11 million a year from the gambling boats, a figure that likely will be revised somewhat lower,

Patton said.

The hard-core gamblers, and those who want to be, are likely to be courted by Vegas-style casino gambling being planned by the Omaha Indian tribe, which has reservation land in western lowa. The tribe currently is negotiating with state officials to open a buse with state officials to open a buse. with state officials to open a huge casino. Federal law permits gambling on tribal lands, Patton said. and the development could have serious impact on riverboat gam-

But, as the summer heats up, the interest in Iowa's riverboat gambling shows no signs of fading in the short run.

in the short run.
"This is fun," said gambler
Rose Schneider of Moline, Ill,
who clutched \$40 in winnings.
"Las Yegas is for the big boys
This place is for us, the little guys.
This is fun, and I'll be back."

Lucking Out

New Riverboat Casino Helps Alton Dig Itself Out Of Economic Swamp

"Alton isn't a sleepy little river town helped."

Sam Thames, antique shop owner.

By William Flannery Of the Post-Dispatch Staff

decade ago,downtown Alton looked like a test site for the neutron bomb - the buildings were standing but few people were

The last three years, however, have seen the center of the old Mississippi River town reborn with new shops and restaurants. Moreover, local merchants said the arrival of riverboat gambling in Alton this month was only part of the reason for the upsurge.

But the road back is a hard one, said John McIntyre, director of economic development with The Growth Association for the greater Alton area.

"First thing was to stop the bleeding" McIntyre said.

The city suffered a lot of blows. especially when the Owens-Illinois glass plant - which was located in downtown Alton — closed," McIntyre said. "That forced 3,000 people out of work.

"I guess 1983 was our worst year. Unemployment in November of that year was over 18 percent and real estate prices started to decline."

The factory closings came after the collapse in downtown retailing in the late 1970s. Locals blame the opening of the Alton Square Shopping Center on the north side of town and the closing of the Sears, Roebuck & Co. store.

McIntyre said the establishment of the Riverbend Enterprise Zone in 1986 was big help in providing money and tax abatement to businesses in the

The zone parallels the Mississippi River from downtown Alton in the north to South Roxana in the south.

The Benzes moved into Third Street three years ago from a storefront on Broadway near the Clark Bridge. They specialize in solid wood furniture.

Sue Benz said the new location is much better, particularly for parking.

"We get a lot of walk-in traffic," Sue Benz said. "Antique row [on Broadway] just starts a block from here."

All the merchants interviewed cred-It the coming of riverboat gambling to Alton with having a positive economic Impact. But like McIntyre, the merchants take a walt-and-see attitude as to just how much of an economic impact the Alton Belle Riverboat casinowill have.

"The boat owners project 800,000 to I million tourists a year," McIntyre said. He believes this estimate will hold - at least initially, until other gambling boat operations start up in Peorla, Ill.; and along the Mississippi

But McIntyre said Alton still will have advantages over riverboat gambling operations in nearby Iowa.

"The lowa boats draw a different kind of person, more of a family type," McIntyre sald. "Whereas we draw more serious gamblers . . . the people who wouldn't wince if they lost

McIntyre added that Iowa's experience with river gambling is instructive to Alton and its businesses. He said Iowa did not get the crime or parking problems expected, but neither did lowa merchants get the retail sales.

they were expecting.
"We're trying to alert our retailers

that money — they are going to have to aggressively market," McIntyre

cal merchants feel will have a big imsouth of the present Clark Bridge.

from Booker Associates Inc. of St. Louis." sald Edward Voumard, Alton's mayor. "It will be a 300- to 500-slip

The marina will have two sections, an \$8.6 million marina for boats regularly based in Alton and a \$5.6 million

\$25 million for the full-service marina, temporary marina, the riverport park and a 300-seat amphitheater," Voumard said.

ton merchants will be the construction of a new four-lane bridge across the Mississippi River to replace the aging. narrow, two-lane Clark Bridge, Vou-

Sam Thames agrees.

WAST THERE

ing at 205 East Broadway and one of the longest-lasting antique dealers in

going to be our salvation; it's like opening us up to the outside world," Thames said in his soft Southern

He added that crossing the old Clark bridge "is like driving along a cliff."

Another major development that lo-

pact is the proposed Alton marina just "We have just gotten the master plan

marina, depending upon the size of the

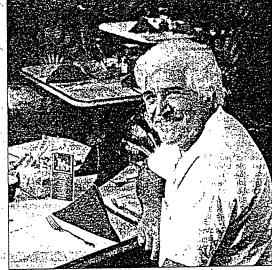
dollar section for visiting boats. "The entire riverfront area will cost

Of even greater importance for Al-

mard sald.

Thames is owner of the well-known "Cracker Factory" antique mail build-

"The bridge - the new bridge - is



Larry Williams/Post-Dispatch Restaurant owner Tony Ventimiglia has held his own in downtown Alton for more than 36 years

Restaurateur Watched Downtown Fall And Rise

A business is just

like a body, it takes a

TONY VENTIMIGLIA, downtown

long time to heal. 77

Alton restaurateur.

ony Ventimiglia has seen the long decline and slow rebirth of downtown Alton and has survived and prospered in spite of it all.

Ventimiglia is owner of Tony's

Lounge and Victorian Room at 312 Plasa Street. He opened his doors in 1954 when Third Street, just around the corner, was the retall hub of the

But the 1970s took their toll. Alton Square Mall opened on the edge of town and the downtown Sears store closed. Like a row of dominos, the smaller retailers

"We were for a long time about the only one down here," Ventimiglia

But loyal, long-time customers still came. As one said, Tony's remains the best restaurant around. Quality

still sells, even in a declining

Ventimiglia said the recent turnaround of the downtown is due in part to the introduction of riverboat gambling. Ventimiglia is testing the

waters himself. ing a survey changed our timiglia said. He is opening closing at 1 a.m. rather than 10 p.m.

But Ventimiglia cautions that much of the upturn is fueled by pure speculation and he reserves judgment about how far downtown Alton will rebound.

"It's like having surgery," Ventimielia said. "A business is just like a body, it

takes a long time to heal."

- William Flannery

Thames said the old bridge is a mafor disadvantage for Alton in competing with the antique stores in St.

Charles.

"A young couple in St. Louis one Sunday wakes up and say 'Let's go antiquing. Let's see, we've got Alton and St. Charles'," Thames said. " 'Oh that bridge to Alton - let's to go St.

But with the new economic upsurge have also come new taxes. Several downtown merchants complained that the Alton township assessor was jumping the gun on upping the local property tax assessments in light of the riverboat gambling enterprise.

"They have doubled and tripled our property taxes," Thames said. "They moved fast and quick on that ... But

Durr agrees.

"They came down here and doubled next year's real estate assessments in the so-called 'marina district'," Durr said. "They don't have the marina open yet. They don't know if the state will allow a marina because it's next to a barge channel and the barge channel has been there forever." Julie Campbell, the assessor for Al-

ton township, which sets property tax assessments in the city, said the tax increases came about because of increases in property values in the entire city and not just downtown.

There has not been a reassessment since 1986 and property values have increased" particularly in late 1990, Campbell sald.

Campbell said her office even overlooked the sale of retail property, which she considered wildly overpriced.

"There were some buildings selling for three to four times their true value," Campbell sald.

Still, local antique dealers fear the lump in property taxes could have disastrous effects if they are implemented before the new tourist business increases merchants' income.

"There are a lot of these small antique shops and sandwich shops down here and if their rents go up too much, they're out of here," Durr said.

LEFT: Ed Benz moved his Frontier Furnishing Co. downtown three years ago.



In making its recovery, McIntyre sald, downtown Alton has moved away from its dependence upon local manufacturing and retail. "In parts of downtown, there's still a strong manufacturing presence, but it's gradually changing over to a tourism, entertainment area," McIntyre said. Small businesses that rode out the downtown's decline found it hard going, said Christopher H. Durr, owner of Commando Survival and Safari Outfitters at 114 West Third Street. When I first moved in here [eight years ago] there were a lot of empty buildings ... It was kind of lonely down here a lot of times," Durr said. He added, "You could pick up a building for \$10,000 to \$15,000." Like Durr, Ed and Sue Benz saw a real opportunity in the depressed refall real estate market. The Benzes



727 Minnesota Ave. P. O. Box 171337 Kansas City KS 66117 (913) 371-3070 FAX (913) 371-3732

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W. Jackson Letts Fairbanks Morse Pump Corporation January 8, 1992

Mr. LaVert A. Murray
Director of Economic Development
City of Kansas City, Kansas
Municipal Office Building
701 N. 7th St.
Kansas City, Kansas 66101

Dear Mr. Murray:

At its monthly meeting on January 8, 1992, the Board of Directors of Wyandotte Development, Inc. voted to lend its support to the City's effort to promote downtown and riverfront development, including the legalization of riverboat gambling. This support includes approval of your request to co-sponsor a special reception for all of the Kansas State Senators and House members aboard the riverboat The Board of W.D.I. believes that America. riverfront development is a real key to the overall success of a county wide economic development program. We can point to specific examples of cities with redeveloped riverfronts, the benefits of which extend throughout their metropolitan areas. We believe that Kansas City, Kansas and Wyandotte County are no different. Therefore, in addition to co-sponsoring the reception, please let me know if there are other actions W.D.I. can take to ensure the success of developing the riverfront and the downtown Best wishes. area.

Sincerely,

Thomas R. Burke

Thomas R. Br

Chairman of the Board

TRB:el

Att. 5



City of BONNER SPRINGS



January 9, 1992

LaVert A. Murray
Department of Economic Development
and Planning
City of Kansas City, Kansas
Municipal Office Building
701 North 7th Street
Kansas City, KS 66101

Dear Mr. Murray:

Your letter to the city asking for support of your downtown and riverfront development was presented to the City Council at their meeting on January 6.

The City Council unanimously approved the support for the downtown and riverfront development, including the legalization of riverboat gambling. The city agrees to have their name appear on the invitations.

We believe this development will not only benefit the City of Kansas City, but also the economic conditions of Wyandotte County and the State of Kansas.

If there is anything further the city can do to assist, do not hesitate to contact me.

Cordially,

T. A. Stolfus, DVM

taldus avry.

Mayor

ma

205 E. 2nd STREET, P.O. BOX 38, BONNER SPRINGS, KS 66012 913-422-1020 — FAX 913-441-1366

Att. 5

Testimony for the Senate Federal and State Affairs Committee

on

Senate Bill 722

March 23, 1992

by

Kansas Department of Commerce Greg Gilstrap, Tourism Director Discussion of bringing excursion boat entertainment to Kansas has resulted in a number of people asking our division if this is a tool that could be used to draw visitors to the Sunflower State. We feel comfortable in answering that question with a confident "Yes."

While the gaming industry was previously limited to a couple of areas of our country for much of this half of this century, the 1990's has seen an explosion of interest in this area. More and more states are looking at gaming as part of their basic entertainment package. South Dakota, Iowa, Illinois, Mississippi, Minnesota, Colorado, Connecticut and Louisiana are examples of those that have indicated gaming helps give them a more complete approach in the competition for entertainment dollars.

While many of these states are looking in this direction for tools to attract tourists from other states and other countries, they also have come to the conclusion that alternatives such as riverboat entertainment can help them keep dollars at home. This is a point that was communicated to me about one year ago when I spoke with a gathering of the Kansas chapter of the American Society of Travel Agents.

I asked the travel agents to estimate what percentage of Kansans, leaving our state for a vacation or weekend getaway, were booking trips to places that offered a variety of gaming alternatives. The first person that raised their hand said, "one out of three." The next said, "one out of four." By the time we

(More)

concluded our discussion, the rough estimate was 25%. And based on the fact that approximately 14% of the visitors to Las Vegas are on their second trip there within a one year period of time, we know there are several Kansans who make repeat visits. This type of barometer has helped convince other states that activities such as excursion boat entertainment can be used to keep a significant number of entertainment dollars at home.

when Iowa initially got into the riverboat competition last year, more than 2,500 jobs were created and revenues exceeded early projections. In this region, we compete with Iowa for the travel and tourism dollar. In the past, it has been said these two states offer similar packages - such as attractive urban areas, great parks and lakes, renowned historic sites and parimutuel racing. Today, Iowa has a distinct advantage in appealing to the tourists that are looking for options such as excursion boat gaming.

We also need to be aware of the fact that Kansas is in competition with Missouri for tourism expenditures. This is a fact Kansans considered in approving parimutuel wagering. In the race to build the first track in the Kansas City area, Kansas was the winner. Today, Missouri has still failed to develop a facility in the K.C. area, and out of state travelers make up approximately fifty percent of the people who spend money at the Woodlands.

(More)

In conclusion, excursion boat entertainment is a resource that could easily be promoted by the Kansas Travel Industry. Regardless of the decision on this subject, my division will always be committed to doing the best job of promoting Kansas with the many assets we have. Thank you for your time and consideration. I would be happy to answer any questions.

A++. 6 4

Travel Industry Association of Kansas

FAX 913/357-6629

700 S.W. Jackson St., Suite 702 Topeka, Kansas 66603-3740

913/233-9465

STATEMENT

DATE: March 23, 1992

TO: Senate Committee on Federal & State Affairs

FROM: Betty Simecka, President

RE: Excursion boat entertainment games

(SB-772)

Chairman Reilly and members of the committee, my name is Betty Simecka and I am the President of the Travel Industry Association of Kansas (TIAK) as well as President of the Topeka Convention and Visitors Bureau, a member of the International Association of Convention and Visitors Bureaus, past-president of the I-70 Association and a board member of America's Heartland, a 5-state tourism regional association.

TIAK is made of members which represent both the private and public sectors of tourism promotion in the state. The Topeka Convention and Visitors Bureau promotes, markets and sells conventions and tourism for the city of Topeka.

Both TIAK and the Topeka Convention and Visitors Bureau support Senate Bill 772 which would authorize the Kansas Lottery to operate excursion boat entertainment games. We view this proposal as an attractive means of promoting Kansas tourism and generating revenues for the state and for communities statewide.

Filling hotel and motel rooms is the purpose of Convention and Visitors Bureaus.

Att. 7

An accounting of the success of that purpose is the most accurate way the travel industry has of determining the economic impact of an attraction or event. To do that you need to first consider that the International Association of Convention and Visitors Bureaus (IACVB) says that the hotel/motel dollar represents just 40% of the total amount a visitor spends in a community because he or she has spent one night in a motel or hotel.

Using the two-year-old Mid-America Regional Council (MARC) Regional Economic Model figures, along with the IACVB theory, if 10% of passengers, at projected annual passengers of 234,000, spent one night in a motel room, that would translate into 23,400 hotel/motel days annually. At an average rate of \$45 per night, the gross sales would equal \$1,053,000.

The room sales gross then of \$1,053,000, would translate into restaurants, retail, fuel and other peripheral business incomes of an additional \$1,579,500 gross. In other words, we believe that the indirect Kansas impact would be much higher than that projected by the MARC. You might think that this impact would only be on the local economy. However, in the tourism industry, we see on a daily basis the importance of the "spill-over" trade. We can see this impact being spread all over Northeast Kansas and even enhancing the potential for increased tourism statewide.

And don't forget the transient guest tax collection. In addition to sales tax collection, hotels and motels also collect a transient guest tax, commonly referred to as "bed" tax. Transient guest tax at an average rate of 5% on the \$1,053,000 would generate \$52,650. These funds spent toward the promotion of tourism in that community would serve to benefit tourism promotion statewide.

The added benefit of SB-772 that would cause the entertainment boat to work with the Department of Commerce to promote tourism throughout Kansas; and provide an area reserved for promotion and sale of arts, crafts and gifts native to and made in Kansas, would serve to increase the potential for spreading the economic impact.

In closing I'd just like to remind you that the projected figures I've used today are truly conservative. We can actually see the economic impact of such a venture reaching into several millions of dollars. We believe excursion boat entertainment gaming could be one of the keys to unlocking our Kansas Secrets!

Thanks you for your time. I will be happy to answer any questions.

TABLE 4

IMPACTS TO THE KANSAS LODGING INDUSRTY, GENERATED BY RIVERBOAT GAMBLING
(BASED ON ALTERNATIVE PASSENGER AND TOURIST HOTEL/MOTEL DAY ESTIMATES)

			INDIRECT KANSAS IMPACTS			
Annual Passengers	Hotel/Motel Days (Pct.)*	Hotel/Motel Days	Jobs Created	Disposable Personal Income	Real GRP	
(a) Alt. 1						
187,200 187,200 187,200	5.0 10.0 20.0	9,360 18,720 37,440	12 23 47	\$235,030 \$470,059 \$940,118	\$313,841 \$627,682 \$1,255,363	
(b) Alt. 2						
249,600 249,600 249,600	5.0 10.0 20.0	12,480 24,960 49,920	16 31 62	\$313,373 \$626,746 \$1,253,491	\$418,454 \$836,909 \$1,673,818	
(c) Alt. 3						
234,000 234,000 234,000	5.0 10.0 20.0	11,700 23,400 46,800	15 29 59	\$293,787 \$587,574 \$1,175,148	\$392,301 \$784,602 \$1,569,204	
(d) Alt. 4						
312,000 312,000 312,000	5.0 10.0 20.0	15,600 31,200 62,400	20 39 78	\$391,716 \$783,432 \$1,566,864	\$523,068 \$1,046,136 \$2,092,272	

Assumptions: *The 5%, 10%, and 20% hotel/motel days represent estimates of the percent of passengers staying in area hotels or motels.

Alt. 1– 4 cruises per day, 150 passengers per trip, 6 days per week. Alt. 2– 4 cruises per day, 200 passengers per trip, 6 days per week. Alt. 3– 5 cruises per day, 150 passengers per trip, 6 days per week. Alt. 4– 5 cruises per day, 200 passengers per trip, 6 days per week.

Source: MARC's (Mid America Regional Council)- Regional Economic Model.

The Indirect Impacts represent Impacts occurring in Wyandotte, Johnson, Miaml, and Leavenworth Counties. GRP refers to gross regional product and is a measure of the total additional economic output occurring in these Kansas Countles, attributable to the additional lodging days.

1 V. J

EXCURSION BOAT ENTERTAINMENT

I AM CARL ANDERSON, ASSISTANT ATTORNEY GENERAL ASSIGNED TO THE KANSAS LOTTERY, AND I AM APPEARING HERE IN BEHALF OF EXECUTIVE DIRECTOR RALPH DECKER AS A PROPONENT FOR SENATE BILL # 772.

THE KANSAS LOTTERY HAS WORKED WITH A GROUP FROM KANSAS CITY, KS, INTERESTED IN ESTABLISHING EXCURSION BOAT ENTERTAINMENT GAMES, TO DRAFT THE BILL. SINCE THE MISSION OF THE LOTTERY IS TO PROVIDE AS MUCH REVENUE AS POSSIBLE THROUGH THE SALE OF LOTTERY PRODUCTS, WE FULLY SUPPORT NEW GAMES SUCH AS THOSE DESCRIBED IN THIS BILL WHICH WILL GENERATE REVENUES FOR THE STATE. TO ACHIEVE OPTIMUM SUCCESS FROM RIVERBOAT GAMING OPERATIONS, BASICALLY IN THE MISSOURI RIVER AND THE LOWER 5 MILES OF THE KANSAS RIVER, IT WOULD BE IN THE BEST INTERESTS OF THE STATE OF KANSAS TO GET SUCH OPERATIONS UNDERWAY AS QUICKLY AS WE CAN, AND BEFORE THIS ISSUE COMES BEFORE THE VOTERS IN MISSOURI LATER THIS YEAR.

WITH THE FOLLOWING AMENDMENTS, WHICH HAVE MET WITH THE APPROVAL OF THE PROPONENTS OF THIS BILL REPRESENTING THE INTERESTS OF KANSAS CITY, KS, THE LOTTERY FULLY SUPPORTS THE BILL:

PROPOSED AMENDMENTS

- 1. New Sec. 2 at subsection (j), line 11, the words, "including a barge and boat combination," should be stricken. At subsection (j)(2), line 13, the words, "prior to retrofitting for games," should also be stricken.
- 2. New Sec. 5 (b)(12) insert: "Provide for the continuous videotaping of all gaming on an excursion entertainment boat, which videotaping shall be performed under guidelines set by the Kansas lottery division of security that may require that all or part of the original tapes be submitted to the division on a timely schedule.
- 3. New Sec. 8 (e)(1), insert: "Make every effort to ensure that not less than 1/2 of the staff and entertainers employed are residents of Kansas;
- 4. New Sec. 19, insert: "(a) Anything of value, including all traceable proceeds including but not limited to real and personal property, moneys, negotiable instruments, securities and conveyances, is subject to forfeiture to the state of Kansas if the item was used:
 - (1) In exchange for a bribe intended to affect the out come of an excursion boat entertainment game; or
 - (2) In exchange for or to facilitate a violation of this act.
- (b) All moneys found in close proximity of wagers, or of records of wagers, are presumed forfeited. The burden of proof is upon the claimant of the property to rebut this presumption.
- (c) Subsection (a) does not apply if the act or omission which would give rise to the forfeiture was committed or omitted without the owner's knowledge or consent."

A++. 8

TESTIMONY TO: Senate Federal and State Affairs Committee

By:

Rob Gaskell- Chairman, People Against Casinos R. 1 Horton, KS 66439

913-872-3280, (-3212wk.)

Date:

March 23, 1992

Mr. Chairman and distinguished Senators;

It is my privilege to come before this committee today. I am here because I think $\underline{S.B. 772}$ should not be approved by this body.

I believe it is safe to say that what we are talking about here is riverboat gambling. A few weeks ago, a large majority of you in the Senate gave courageous support to a bill in hopes it will limit gambling to lottery-type activity. I sincerely consider that to have been prudent, given the testimony heard from those who were here back in '86 during the lottery debate. You have shown intent to allow only those forms of gambling which the voters have heretofore approved. The folks I represent, some 1200 names on the petition submitted to you all which is with the committee secretary, commend your action on S.B. 521, and on the resolution to let the voters decide whether to go full steam ahead, or to back up and go down a different, more honest revenue road.

Governor Finney would like nothing more than to see casinos not only on boats, but in every other likely contraption, such as excursion trains we hear being planned. Anything that either moves, or stands still, I think we'll see her try to get it in there. At any rate, it's like a famous man once exclaimed, "She's never met a form of gambling she didn't like."

It seems to me the legislature could sure use some consistency

on this issue. I noticed that the distinguished chairperson of your sister committee over in the House remarked, "Consistency has not been a hallmark of this institution." I sense, however that there is a strong cord of consistency which runs almost throughout the Senate, at least, on this and other issues. I hold strongly that you want to do what is truly best for the people of Kansas.

I must tell you, should you decide to favorably recommend and pass S.B. 772, there are going to be some very "unhappy campers" up near where I live, namely the American Indian tribes. It would be best to reject this measure, or else we are telling them "No, it is not OK for Indians to build casinos but Director Decker and the Lottery staff can operate some out here on the river." In my opinion, that is sheer hypocrisy. If there ever was a double standard, that would be it. I can not say for sure how the tribes would react to passage of this bill, but anything that smacks of unfairness is sure to be tested in the legal system, it appears.

I have heard the figures in earlier hearings on this issue, and as I recall, revenue would not be that great from the riverboat venture. I mean that which the State of Kansas would realize. So the risk-to-return ratio seems to weigh against this measure. Please let me add a thought which H. Ross Perot of Texas shared last night on a PBS program, American Interests; he was talking about Congress, and how good people and ideas kind of get all twisted around to where they only then appear good. He said, "As a lawmaker, listen to your constituents. They are whom you are serving."

I appreciate very much your listening ear today. Thank you.

Rob Gaskell

Rob- Gashel



Concerned Women for America

370 L'Enfant Promenade, S.W., Suite 800 Washington, D.C. 20024 (202) 488-7000 P.O. Box 46 Leavenworth, KS 66048 (913)682-8393

Beverly LaHaye President

Kenda Bartlett Kansas Area Representative

23 March 92

SENATE FEDERAL AND STATE AFFAIRS COMMITTEE Sen. Edward F. Reilly, Jr. SB 772

Mr. Chairman and members of the Committee, Concerned Women for America of Kansas rises once again in opposition to expanding the scope of gambling in the state of Kansas.

Increasing sources of revenues and beating Missouri to the punch are not good reasons for increasing the outlets for gambling in our state. You have heard all of the reasons why we oppose this increase in gambling so we will not repeat all of them. We will continue to rise in opposition to gambling, in any form, at every opportunity.

Thank you.

Kenda Bartlett

Kenda Baitlett Area Representative

"Protecting the rights of the family through prayer and action"