Approved: 5-1-93

#### MINUTES OF THE SENATE COMMITTEE ON FEDERAL AND STATE AFFAIRS

The meeting was called to order by Chairman Lana Oleen at 11:05 a.m. on February 26, 1993 in Room 254-E of the Capitol.

All members were present except: Sen. Vidricksen was excused

Committee staff present: Mary Galligan, Legislative Research Department

Jeanne Eudaley, Committee Secretary

Conferees appearing before the committee:
Ralph Decker, Executive Director, Kansas Lottery
Dave Schneider, Kansans For Life At Its Best

Tuck Duncan, Kansas Wine and Spirits Wholesalers Association

Jim Conant, Admin. Officer, ABC

Others attending: See attached list

Sen. Oleen recognized Sen. Tillotson, who introduced pages from her district who are assisting the committee today. Sen. Oleen requested that Mary Galligan explain SB 285 to the committee. Sen. Oleen introduced Ralph Decker, who explained the changes that this bill would bring about relating to retailers for The Lottery and permission for The Lottery to offer non-monetary prizes (Attachment 1). Discussion centered around concerns the committee has with each section of the bill. In the first section, Sen. Oleen expressed her concern with minors having access to the machines and if The Lottery intended to utilize it for special events only. Mr. Decker assured the committee it is a violation for anyone under the age of 18 years to play, and if a person under the age of 18 years were to win, he/she could not collect. Sen. Parkinson questioned who would pay income taxes or any other obligations as a result of winning a car, or any other nonmonetary prize. Mr. Decker answered that can be a problem, and explained that The Lottery figures allowances when giving nonmonetary prizes and includes it within the prize. Mr. Decker also commented he saw no problem with this procedure in other states where nonmonetary prizes are not restricted. Sen. Gooch questioned why the car had to be bought from one dealer only, and stated he thought the car, or any other prize, should be able to be claimed from more than one dealer. He continued by saying he did not want to give The Lottery unlimited power regarding both of these issues. Mr. Decker responded that the car proposals are put out for bid, following state purchasing procedures. Dave Schneider appeared to oppose SB 285 and will submit written testimony later (Attachment 2). Sen. Oleen closed the hearing on SB 285 and announced the committee will schedule a hearing on SB 299 later.

Sen. Oleen directed the committees' attention to <u>SB 322</u> and announced that Tuck Duncan, will present an amendment (<u>Attachment 3</u>) for its consideration. He announced the amendment was the Department of Revenue, Alcohol Beverage Control (ABC) Unit's amendment, and Jim Conant explained why the ABC thought this amendment was necessary. He also presented an amendment to <u>SB 323</u> (<u>Attachment 4</u>) for the committees' consideration. Sen. Oleen clarified Mr. Conant's remarks and announced that the two amendments could be joined. <u>Sen. Gooch made the motion to merge both amendments and adopt them, and it was seconded by Sen. Hensley; the motion passed. <u>Sen. Jones made a motion SB 322 be passed as amended, and it was seconded by Sen. Hensley; the motion passed.</u></u>

Sen. Oleen referred the committee to <u>SB 196</u>, concerning discrimination against members of the military, which was heard earlier in the week, and <u>Sen. Jones made a motion to delete on Page 2</u>, <u>Line 10 the words</u>, "has occurred or is about to occur"; the motion was seconded by <u>Sen. Hensley; the motion passed. Sen. Hensley made a motion SB 196 be passed as amended, and it was seconded by <u>Sen. Walker; the motion passed.</u></u>

Sen. Oleen announced there has been an Attorney General's opinion requested by Rep. Chronister which would relate to <u>SB 285</u> and <u>SB 299</u>, pertaining to The Lottery. The committee will wait until that Opinion is received before consideration of either bill.

The remainder of time was devoted to the Subcommittee meeting on the Human Rights Commission.

Meeting adjourned at 11:50.

DATE: Feb, 26,1993 COMMITTEE: \_\_Senate Federal & State Affairs

NAME (PLEASE PRINT)	ADDRESS	COMPANY/ORGANIZATION
RALPH SNYDER	1314 TOPEKA AV	Americaw Lig.
Derieth L. Sutton .	Topoka, KS	Kansas Lottera
Welliam V. Minner	300 Lapeka VS.	KHR.C.
Mar Dunn	Topela	KHRC
Robert S. Lay	Hoyl	KHRC
Jander Formland	Willite	. N
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Jun Heardoro	TOPOKO	Il. Lottey
Dave Schneider	Topeka	KFLAIB
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Jim Conant	, ( •,	ABC
ALBERT P. LOLLAR	Topelon	LOTTERY RETAIL ASSOC
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Kathy Reterson	Topeka	Distilled Sperits
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Attack 1

## KANSAS LOTTERY Test Results to Date of Instant Ticket Vending Machines

Since November the Lottery has tested the feasibility of utilizing instant lottery ticket vending machines. The Lottery secured the use of four machines to test in Topeka and Wichita. The previous sales of each retailer were averaged and then compared against sales with the machine. In each of the four locations the results were astounding.

The four locations experienced the following increases in sales:

A's IGA-Wichita 213% increase Checkers-Wichita 120% increase Gage Bowl-Topeka 189% increase Street Corner News 25.45% increase\*\* Topeka, Westridge Mall

\*\*Machine was placed in rear of store resulting in no visibility; when machine was relocated, sales increased dramatically.

## AVERAGE INCREASE IN SALES 137%!!!

These machines were loaned to the Lottery by Lottery Enterprises, Inc. of San Diego, California.

In every instance, use of vending machines increases sales of Lottery tickets dramatically. The positive aspects of utilizing the machines are as follows:

- \* Retailers are not troubled by employee theft of tickets.
- \* Machines handles all inventory and accounting functions and issues hard copy for audit trail.
- \* Employees are free to sell higher profit products.
- \* Consumer reluctance diminished as evidenced by higher sales.

One option available to the Kansas Lottery is to procure the machines at no cost to the Lottery. This is accomplished by having the vendor receive a percentage of the sales price of the tickets. In return, the vendor loads the machine, services the machine and collects the money for deposit in the bank of our choice. The vendor hires its own staff to provide these services. The Lottery has no staff involved in the day-to-day operation of the machines. This also benefits the retailer by reducing the amount of employee time spent on accounting and sales functions necessary for the sale of Lottery products.

The Lottery can achieve significant sales gains at no financial risk to the State. One scenario calls for the vendor to receive a percentage of sales with no minimum guarantee. The agreement would be for three years with an option to renew at a lower percentage for a second three-year period. These machines sell for approximately \$5,000 each which would mean a savings of \$7,500,000 for the 1,500 machines

San. 7. + S. a. 2-26-93 att 1 contemplated under a current proposal to the Lottery. The State would benefit by receiving its share of the increased sales. To accomplish this result, the Lottery seeks a no-limit fund through which it may make the payments to the vendor. This fund is identical in form to that which is in place to pay the commissions due our on-line vendor.

By establishing a no-limit fund, the legislature can assist the Lottery in its successful efforts to raise maximum revenue at minimal cost.



The following is a partial listing of states and the increases in instant ticket sales realized from the use of the ITR (Instant Ticket Retailer)

## Washington D.C

13th Street Variety Store
October and November 1990 with no ITR - \$82.00 per week
December 1990 and January 1991 with use of the ITR - \$445.00 per week
443% increase

South Capitol Mini Mart
October and November 1990 with no ITR - \$2732 per week
December 1990 and January 1991 with use of ITR - \$5187 per week
90% increase

## Baltimore, Maryland

Food King

Average weekly sales prior to installation of ITR - \$500 Week of February 4, 1991 sales increased to \$1573 with use of the ITR 215% increase

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Average weekly sales prior to installation of ITR - \$700 Week of February 4, 1991 sales increased to \$1786 with use of the ITR 155% increase

#### Ohio

The Ohio sales figures cover a six week test period of the ITR from October through mid-November 1990.

Dairy Mart

Average daily sales prior to installation of ITR - \$85 Average daily sales with the use of the ITR - \$340 300% increase

Dairy Mart (different location)
Average daily sales prior to installation of ITR - \$30
Average daily sales with the use of the ITR - \$200
567% increase

Attach. 2

Testimony Before The Senate Federal & State Affairs Committee

2/26/93

Senate Bill No. 285

Dave Schneider Kansans For Life At Its Best

We are opposed to this bill for two reasons.

- 1.) As we have stated previously before this committee, we think the Kansas Lottery transmits the wrong message to citizens in this state concerning how to succeed. The changes proposed in this bill will contribue to a greater dissemination of this message.
- 2.) The provision in Sec. 2(a) to allow the Lottery to "engage in direct sales of tickets at any selling points it establishes within the state" clashes within another value we have as a society, namely, the promotion of the arts. It seems clear that we share a common interest in at least creating a climate in which the arts can thrive. Because of this shared societal value, I think it unwise to allow the state to become an economic competitor at events which promote the arts and support artists. If the state cuts into their profits through direct competition, we make it just that much harder for them.

Therefore, I propose the committee at least consider a ban on the sale of lottery tickets at any special event which includes as part of the event the sale of arts and crafts.

Sen. 7. + S.a. 2-26-93

Attach. 3

#### AMENDMENTS TO S.B. 322

The amendments as I understood the A.B.C. testimony are:

- 1. delete sections 3, 4, 5, and 6 of the bill. (These sections deal with tax stamps and is not necessary herein)
- 2. Delete New section 8 and thus the new sizes would apply to all alcoholic liquors (beer, wine and spirits)
- 3. Renumber all sections accordingly, and revise title and repealer as required.

-- R.E. "Tuck" Duncan

Sen. 7.+ S. Q. 2-26-93

## SENATE BILL No. 322

By Committee on Federal and State Affairs

2-15

AN ACT concerning alcoholic liquors; relating to certain containers and packages of spirits; amending K.S.A. 41-211, 41-503 and 41-508 and K.S.A. 1992 Supp. 41-102, 41-403, 41-502 and 41-1101 and repealing the existing sections.

Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 1992 Supp. 41-102 is hereby amended to read as follows: 41-102. As used in this act, unless the context clearly requires otherwise:

- (a) "Alcohol" means the product of distillation of any fermented liquid, whether rectified or diluted, whatever its origin, and includes synthetic ethyl alcohol but does not include denatured alcohol or wood alcohol.
- (b) "Alcoholic liquor" means alcohol, spirits, wine, beer and every liquid or solid, patented or not, containing alcohol, spirits, wine or beer and capable of being consumed as a beverage by a human being, but shall not include any cereal malt beverage.
- (c) "Beer" means a beverage, containing more than 3.2% alcohol by weight, obtained by alcoholic fermentation of an infusion or concoction of barley, or other grain, malt and hops in water and includes beer, ale, stout, lager beer, porter and similar beverages having such alcoholic content.
- (d) "Caterer" has the meaning provided by K.S.A. 41-2601 and amendments thereto.
- (e) "Cereal malt beverage" has the meaning provided by K.S.A. 41-2701 and amendments thereto.
- (f) "Club" has the meaning provided by K.S.A. 41-2601 and amendments thereto.
- (g) "Director" means the director of alcoholic beverage control of the department of revenue.
- (h) "Distributor" means the person importing or causing to be imported into the state, or purchasing or causing to be purchased within the state, alcoholic liquor for sale or resale to retailers licensed under this act or cereal malt beverage for sale or resale to retailers licensed under K.S.A. 41-2702 and amendments thereto.
  - (i) "Domestic beer" means beer which contains not more than

8% alcohol by weight and which is manufactured from agricultural products grown in this state.

- (j) "Domestic table wine" means wine which contains not more than 14% alcohol by volume and which is manufactured without rectification or fortification from agricultural products grown in this state.
- (k) "Drinking establishment" has the meaning provided by K.S.A. 41-2601 and amendments thereto.
- (l) "Farm winery" means a winery licensed by the director to manufacture, store and sell domestic table wine.
- (m) "Manufacture" means to distill, rectify, ferment, brew, make, mix, concoct, process, blend, bottle or fill an original package with any alcoholic liquor, beer or cereal malt beverage.
- (n) (1) "Manufacturer" means every brewer, fermenter, distiller, rectifier, wine maker, blender, processor, bottler or person who fills or refills an original package and others engaged in brewing, fermenting, distilling, rectifying or bottling alcoholic liquor, beer or cereal malt beverage.
- (2) "Manufacturer" does not include a microbrewery or a farm winery.
- (o) "Microbrewery" means a brewery licensed by the director to manufacture, store and sell domestic beer.
  - (p) "Minor" means any person under 21 years of age.
- (q) "Nonbeverage user" means any manufacturer of any of the products set forth and described in K.S.A. 41-501 and amendments thereto, when the products contain alcohol or wine, and all laboratories using alcohol for nonbeverage purposes.
- (r) "Original package" means any bottle, flask, jug, can, cask, barrel, keg, hogshead or other receptacle or container whatsoever, used, corked or capped, sealed and-labeled by the manufacturer of alcoholic liquor, to contain and to convey any alcoholic liquor. Original container does not include a sleeve.
- (s) "Person" means any natural person, corporation, partnership, trust or association.
- (t) "Primary American source of supply" means the manufacturer, the owner of alcoholic liquor at the time it becomes a marketable product or the manufacturer's or owner's exclusive agent who, if the alcoholic liquor cannot be secured directly from such manufacturer or owner by American wholesalers, is the source closest to such manufacturer or owner in the channel of commerce from which the product can be secured by American wholesalers.
- (u) (1) "Retailer" means a person who sells at retail, or offers for sale at retail, alcoholic liquors.

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- (2) "Retailer" does not include a microbrewery or a farm winery.
- (v) "Sale" means any transfer, exchange or barter in any manner or by any means whatsoever for a consideration and includes all sales made by any person, whether principal, proprietor, agent, servant or employee.
  - (w) "Salesperson" means any natural person who:
- (1) Procures or seeks to procure an order, bargain, contract or agreement for the sale of alcoholic liquor or cereal malt beverage; or
- (2) is engaged in promoting the sale of alcoholic liquor or cereal malt beverage, or in promoting the business of any person, firm or corporation engaged in the manufacturing and selling of alcoholic liquor or cereal malt beverage, whether the seller resides within the state of Kansas and sells to licensed buyers within the state of Kansas, or whether the seller resides without the state of Kansas and sells to licensed buyers within the state of Kansas.
  - (x) "Secretary" means the secretary of revenue.
- (y) (1) "Sell at retail" and "sale at retail" refer to and mean sales for use or consumption and not for resale in any form and sales to clubs, licensed drinking establishments, licensed caterers or holders of temporary permits.
- (2) "Sell at retail" and "sale at retail" do not refer to or mean sales by a distributor, a microbrewery, a farm winery, a licensed club, a licensed drinking establishment, a licensed caterer or a holder of a temporary permit.
- (z) "To sell" includes to solicit or receive an order for, to keep or expose for sale and to keep with intent to sell.
- (aa) "Sleeve" means a package of two or more 50-milliliter (3.2-fluid-ounce) containers of spirits.
- (bb) "Spirits" means any beverage which contains alcohol obtained by distillation, mixed with water or other substance in solution, and includes brandy, rum, whiskey, gin or other spirituous liquors, and such liquors when rectified, blended or otherwise mixed with alcohol or other substances.
- (bb) (cc) "Supplier" means a manufacturer of alcoholic liquor or cereal malt beverage or an agent of such manufacturer, other than a salesperson.
- (ee) (dd) "Temporary permit" has the meaning provided by K.S.A. 41-2601 and amendments thereto.
- (dd) (ee) "Wine" means any alcoholic beverage obtained by the normal alcoholic fermentation of the juice of sound, ripe grapes, fruits, berries or other agricultural products, including such beverages containing added alcohol or spirits or containing sugar added

for the purpose of correcting natural deficiencies.

Sec. 2. K.S.A. 41-211 is hereby amended to read as follows: 41-211. (a) The rules and regulations adopted by the secretary of revenue pursuant to K.S.A. 41-210 and amendments thereto shall include rules and regulations:

- (1) Prescribing the nature, form and capacity of all containers used for alcoholic liquors;
- (2) prescribing the nature of and the representations to be shown upon the labels attached to the containers and requiring that the labels attached to all original containers or packages of alcoholic liquors sold or offered for sale in this state shall set forth in plain and legible print in the English language the quantity of such liquors, exclusive of the package or cask containing them, in either metric or English measurement, except that no original package of alcoholic liquor sold or offered for sale in the original package in this state shall contain less than 100 milliliters (3.4 fluid ounces);
- (3) prescribing administrative procedures for the issuance of licenses and the investigation of license applications and providing for advisory recommendations from governing bodies of cities as to retailers' licenses and for hearings on applications;
- (4) prescribing conditions for the issuance of duplicate licenses in lieu of those lost or destroyed;
- (5) prescribing those violations of the rules and regulations for which licenses shall be suspended or revoked;
- (6) establishing standards of purity, sanitation and honest advertising and representations;
- (7) establishing the form of revenue stamps and the methods of affixing the same to the containers and prescribing such design, character, color combination, color changes, sizes and material therefor, including a decalcomania revenue stamp, as afford the best security to the state;
- (8) requiring the destruction of stamps upon containers which have been opened;
- (9) in the case of manufacturers and distributors of alcoholic liquors, requiring the labels attached to all containers of such liquors which are intended for sale in this state to set forth, in plain legible print in the English language, the name and kind of alcoholic liquors contained therein, together with their alcoholic content, and if a blended product (except wine) to so state, except that, if the director deems it unnecessary to show the alcoholic content of beer on labels of containers of beer, the alcoholic content shall not be required to be shown thereon; and

- (10) providing for such other details as are necessary or convenient to the administration and enforcement of this act.
- (b) The secretary of revenue may adopt rules and regulations pursuant to K.S.A. 41-210 and amendments thereto establishing:
- (1) Standards of manufacture of alcoholic liquors and beer, regardless of its alcoholic content, not inconsistent with federal laws, in order to insure the use of proper ingredients and methods in the manufacture and distribution thereof; and
- (2) standards, not inconsistent with federal law, for the proper labeling of containers or barrels, casks or other bulk containers or bottles of alcoholic liquor and beer, regardless of its alcoholic content, manufactured or sold in this state.
- Sec. 3. K.S.A. 1992 Supp. 41-403 is hereby amended to read as follows 41-403. Alcoholic liquor, on payment of the tax thereon, pursuant to rules and regulations of the secretary, may be withdrawn, on such triplicate forms as the director prescribes, from the warehouse, pursuant application to the director or to the storekeeper or inspector in charge of such warehouse. One triplicate original of each entry of withdrawal shall be transmitted to the director. When such liquor is withdrawn from any warehouse for sale only to other distributors or to retailers, clubs, drinking establishments or caterers, licensed in this state, there shall be affixed to each original package, sleeve, container or cask, a bonded warehouse stamp or stamps indicative of the fact that the gallonage tax thereon, as hereinafter levied, has been paid. In case of receipt of such liquor by manufacturers or distributors, entry of such receipt to such warehouses shall be made in triplicate, and one triplicate original of such entry of receipt shall be transmitted forthwith by the proprietor of the warehouse to the director.
- Sec. 4. K.S.A. 1992 Supp. 41-502 is hereby amended to read as follows. 41-502. Payment of the tax provided for in K.S.A. 41-501 and amendments thereto shall be evidenced by tax stamps or crowns to be affixed to each original package or sleeve of alcoholic liquor, except wine and brandy, for use in this state. It is the duty of each manufacturer and distributor at wholesale before delivery of any alcoholic liquor, except wine and brandy, to a licensed purchaser to affix a stamp or crown firmly to each original package at the rate of gallonage provided for in such section, in such amounts as the contents of each original package or sleeve bears to one gallon, subject to all the conditions of K.S.A. 41-401 through 41-409, and amendments thereto. The secretary of revenue may adopt rules and regulations pursuant to K.S.A. 41-210 and amendments thereto which:

  (a) Require that such tax stamps or crowns be affixed to each original

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package or sleeve of alcoholic liquor, except wine and brandy, at the place where such original package or sleeve is manufactured or filled; (b) permit the cancellation of attached stamps or crowns by the distributor; and (c) permit credit or replacement to be issued to such distributor for stamps or crowns so canceled or destroyed.

In lieu of the affixture of stamps to each original package or sleeve as the means of payment or evidencing payment of any of the taxes imposed by K.S.A. 41-501 and amendments thereto, the secretary of revenue may prescribe, by rules and regulations adopted pursuant to K.S.A. 41-210 and amendments thereto and designed to protect the revenue of this state, a method of reporting, paying and collecting such tax on any alcoholic liquors without the use of stamps.

If the rules and regulations prescribe a method other than the affixture to original packages or sleeves of alcoholic liquor of stamps or other visible evidence of the payment of such tax, the tax imposed upon such alcoholic liquor by K.S.A. 41-501 and amendments thereto shall be paid on or before the 15th day of the calendar month next succeeding the month in which the distributor acquires possession of such alcoholic liquors made taxable by the provisions of K.S.A. 41-501 and amendments thereto. The reporting and payment thereof within the time prescribed by this section and in the manner prescribed by the rules and regulations shall constitute a compliance with the provisions of K.S.A. 4\cdot 501 and amendments thereto. If the rules and regulations provide for a method of reporting, paying and collecting such tax on alcoholic liquors without the use of stamps, the director, in accordance with rules and regulations adopted by the secretary of revenue pursuant to K.S.A. 41-210 and amendments thereto prior to putting such method into effect, shall require each original container or sleeve to be marked or identified in some distinctive manner to reflect that such original package or sleeve was filled and first offered for sale in this state. On and after the effective date of the rules and regulations authorizing the payment of the tax as provided in this section, it shall not be unlawful for the holder of a retailer's license to receive or possess any acholic liquor in any original package or sleeve upon which the stamps evidencing the payment of such tax are not affixed. In the case of wine and brandy, the tax imposed upon such wine and brandy by K.S.A. 41-501 and amendments thereto shall be paid on or before the 15th day of the calendar month next succeeding the month in which the distributor acquires possession of such wine and brandy made taxable by the provisions of such statute. The recording and payment thereof, within the time prescribed by this section and in the manner prescribed by the secretary of revenue, shall constitute compliance with

the provisions of such statute. Notwithstanding any other provision of this act to the contrary, the affixation of stamps or crowns shall not be required, nor shall it be required that either the original package, sleeve or shipping container of wine and brandy be marked in a distinct te manner to reflect that such original package, sleeve or shipping container was filled and first offered for sale in this state.

Sec. 5. K.S.A. 41-503 is hereby amended to read as follows: 41-503. The director shall adopt the designs of such tax stamps and shall procure the manufacture of such stamps in such amounts and denominations as he shall deem the director considers necessary to provide for the affixation of the proper amount of tax stamps to every original package or sleeve.

Sec. 6. K.S.A. 41-508 is hereby amended to read as follows: 41-508. It shall be unlawful for the holder of any retailer's license to receive or possess any alcoholic liquor upon which the gallonage tax levied by this act has not been paid or to receive or possess any alcoholic liquor in any original package or sleeve upon which the stamps or crowns evidencing the payment of such tax are not affixed. Any such licensee who shall violate retailer who violates the provisions of this section shall be guilty of a misdemeanor and upon conviction fined not more than five hundred dollars (\$500) \$500, to which may be added not more than twelve (12) months 12 months' imprisonment.

Sec. 3. K.S.A. 1992 Supp. 41-1101 is hereby amended to read as follows: 41-1101. (a) No distributor licensed under this act shall purchase any alcoholic liquor from any manufacturer, owner of alcoholic liquor at the time it becomes a marketable product, exclusive agent of such manufacturer or owner, microbrewery, farm winery or distributor of alcoholic liquor bottled in a foreign country either within or without this state, unless the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor files with the director a written statement sworn to by the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor or, in case of a corporation, one of its principal officers, agreeing to sell any of the brands or kinds of alcoholic liquor manufactured or distributed by the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor to any distributor licensed in this state and having a franchise to distribute the alcoholic liquor pursuant to K.S.A. 41-410 and amendments thereto and to make such sales to all such licensed distributors in this state at the same current price and without discrimination. Each manufacturer, owner, exclusive agent, microbrewery or farm winery shall provide to each distributor written notice not less than 45 days before any change in the current

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price of any spirits or wine which such manufacturer, owner, exclusive agent, microbrewery or farm winery sells to such distributor. If any manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor making the agreement violates the agreement by refusing to sell such alcoholic liquor to any such franchised licensed distributor in this state or discriminates in current prices among such franchised licensed distributors making or attempting to make purchases of alcoholic liquor from the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor, the director shall notify, by registered mail, each such franchised licensed distributor in this state of the violation. Thereupon, it shall be unlawful for a franchised licensed distributor in this state to purchase any alcoholic liquor from the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor. If thereafter such a franchised licensed distributor purchases any alcoholic liquor from the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor, such franchised distributor's license shall be revoked by the director. If any manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor of alcoholic liquor bottled in a foreign country, making any agreement hereunder, does not have a sufficient supply of alcoholic liquor of any of the brands or kinds which the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor manufactures or distributes to supply the demands of all licensed distributors having a franchise to distribute such alcoholic liquor, the manufacturer, owner, exclusive agent, microbrewery, farm winery or distributor may ration such alcoholic liquor and apportion the available supply among such franchised licensed distributors purchasing or attempting to purchase it, in accordance with a plan which shall be subject to the approval of the director.

(b) No retailer licensed under this act shall purchase any alcoholic liquor from any distributor licensed under this act unless the distributor files with the director a written statement sworn to by the distributor, or in case of a corporation by one of its principal officers, agreeing to sell any of the brands or kinds of alcoholic liquor distributed by the distributor and to provide service in connection therewith to any licensed retailer whose licensed premises are located within the geographic territory of the distributor's franchise for the alcoholic liquor, unless written approval to do otherwise is obtained from the director, and to make such sales to all such licensed retailers at the same current bottle, sleeve and case price and without discrimination. For purposes of this subsection the "same current bottle, sleeve and case price" for spirits and wine means a price effective

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for a specified period as designated by the distributor on or before the first day of each month. If any distributor making the agreement violates the agreement by refusing to sell or provide service to any such licensed retailer in this state without written approval of the director or discriminates in current prices among such licensed retailers making or attempting to make purchases of alcoholic liquor from the distributor, the director may revoke the license of the distributor. If any licensed distributor making any agreement hereunder does not have a sufficient supply of alcoholic liquor of any of the brands or kinds which the distributor distributor may ration such alcoholic liquor and apportion the available supply among such licensed retailers purchasing or attempting to purchase the same, in accordance with a plan which shall be subject to the approval of the director.

(c) No club or drinking establishment licensed in this state shall purchase any wine or beer from any distributor licensed under this act unless the distributor files with the director a written statement sworn to by the distributor, or in case of a corporation by one of its principal officers, agreeing to sell any of the brands or kinds of wine or beer distributed by the distributor to those clubs and drinking establishments to which the distributor is authorized to sell such wine or beer and to which the distributor desires to sell such wine or beer, unless written approval to do otherwise is obtained from the director and to make such sales to all such licensed clubs or drinking establishments at the same current bottle and case price and without discrimination. If any distributor making the agreement violates the agreement by refusing to sell to any such licensed club or drinking establishment in this state without written approval of the director or discriminates in current prices among such licensed clubs or drinking establishments making or attempting to make purchases of wine or beer from the distributor, the director may revoke the license of the distributor. If any licensed distributor making any agreement hereunder does not have a sufficient supply of wine or beer of any of the brands or kinds which the distributor distributes to supply the demands of all such licensed clubs or drinking establishments, the distributor may ration such wine or beer and apportion the available supply among such licensed clubs or drinking establishments purchasing or attempting to purchase the same, in accordance with a plan which shall be subject to the approval of the director.

For the purposes of this subsection, a delivery charge shall not be considered a part of the price of wine or beer sold by a distributor.

New Sec. 8. (a) No manufacturer or distributor shall sell or offer for sale in this state any original package of alcoholic liquor containing less than 100 milliliters (3.4 fluid ounces) except that a spirits manufacturer or spirits distributor may sell or offer for sale unopened sleeves to persons to whom the manufacturer or distributor is allowed to sell spirits pursuant to this act.

(b) No retailer shall sell or offer for sale in this state any original package of alcoholic liquor containing less than 100 milliliters (3.4 fluid ounces) except that a retailer may sell or offer for sale 50-milliliter (3.2-fluid-ounce) containers of spirits to persons to whom the retailer is allowed to sell alcoholic liquor pursuant to this act.

(c) This section shall be a part of and supplemental to the Kansas liquor control act.

Sec. 4. K.S.A. 41-211, 41-503 and 41-508 and K.S.A. 1992 Supp. 41-102, 41-403, 41-502 and 41-1101 are hereby repealed.

Sec. **5**. This act shall take effect and be in force from and after its publication in the statute book.

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Attach. 4

#### STATE OF KANSAS

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# Department of Revenue Division of Alcoholic Beverage Control

## **MEMORANDUM**

TO:

The Honorable Lana Oleen, Chairperson,

Senate Committee on Federal & State Affairs

FROM:

Jim Conant

**Alcoholic Beverage Control Division** 

DATE:

February 25, 1993

SUBJECT: Senate Bill 323

The following information is provided regarding our previous discussion of additional amendments to Senate Bill 323:

- Senate Bill 323 would remove all statutory requirements for gallonage tax stamps or other tax markings on containers of alcoholic liquor (spirits, wine and beer over 3.2% alc. by wt.). Wine and brandy are already exempt, and the bill would remove the remaining requirements for spirits and strong beer.
- Alternate reporting and auditing procedures are already in place and used by ABC for collection of all gallonage taxes. Removal of the stamps/markings would have no impact on the Division's ability to collect the gallonage tax.
- Gallonage tax rates and collection procedures for cereal malt beverages (CMB) are found in Article 38 of Chapter 79 of the Kansas Statutes. Article 38 imposes responsibility for collection, including the use of stamps and crowns, on the Director of Taxation. In actual practice, the CMB gallonage tax is being collected by ABC along with all other gallonage taxes. No stamps or crowns are currently in use for this process.
- The Department of Revenue recommends that K.S.A. 1992 Supp. 41-501 be amended to include the gallonage tax on CMB (proposed amendment attached). Amending the CMB gallonage tax into the Liquor Control Act would bring the law into synch with actual practice and would eliminate over 20 unnecessary and duplicative tax statutes. Further, repeal of the outdated language found in Article 38 of Chapter 79 would be consistent with the intent of SB 323 to remove tax stamps, crowns and other markings.

Sen 7 + SQ. 2-26-93 All 4

- 41-501. Tax rate; exemptions; limitation on tax by city; collection and disposition of tax; permit to import for certain purposes. (a) As used in this section and K.S.A. 41-501a and amendments thereto:
  - (1) "Gallon" means wine gallon.
- (2) "Federal area" means any lands or premises which are located within the exterior boundaries of this state and which are held or acquired by or for the use of the United States or any department, establishment or agency of the United States.
  - (3) "Malt product" means malt syrup, malt extract, liquid malt or wort.
- (b) (1) For the purpose of raising revenue a tax is imposed upon the manufacturing, using, selling, storing or purchasing alcoholic —liquors liquor, cereal malt beverage or malt products in this state or a federal area at a rate of \$.18 per gallon on—all—beer containing more than 3.2% alcohol by weight beer and cereal malt beverage; \$.20 per gallon on all wort or liquid malt; \$.10 per pound on all malt syrup or malt extract; \$.30 per gallon on wine containing 14% or less alcohol by volume; \$.75 per gallon on wine containing more than 14% alcohol by volume; and \$2.50 per gallon on alcohol and spirits.
- (2) The tax imposed by this section shall be paid only once and shall be paid by the person in this state or federal area who first manufactures, uses, sells, stores, purchases or receives the alcoholic -liquors liquor or cereal malt beverage. The tax shall be collected and paid to the director as provided in this act. If the alcoholic liquor or cereal malt beverage is manufactured and sold in this state or a federal area, the tax shall be paid by the manufacturer, microbrewery or farm winery producing it. If the alcoholic liquor or cereal malt beverage is imported into this state by a distributor for the purpose of sale at wholesale in this state or a federal area, the tax shall be paid by the distributor, and in no event shall such tax be paid by the manufacturer unless the alcoholic liquor or cereal malt beverage is manufactured in this state. If not to exceed one gallon, or metric equivalent, per person of alcoholic liquor has been purchased by a private citizen outside the borders of the United States and is brought into this state by the private citizen in such person's personal possession for such person's own personal use and not for sale or resale, such import is lawful and no tax payment shall be due thereon.
- (c) Manufacturers, microbreweries, farm wineries or distributors at wholesale of alcoholic —liquors liquor or cereal malt beverage shall be exempt from the payment of the gallonage tax imposed on alcoholic—liquors liquor and cereal malt beverage, upon satisfactory proof, including bills of lading furnished to the director by affidavit or otherwise as the director requires, that the —liquors—were liquor or cereal malt beverage was manufactured in this state but—were was shipped out of the state for sale and consumption outside the state.
- (d) Wines manufactured or imported solely and exclusively for sacramental purposes and uses shall not be subject to the tax provided for by this section.
  - (e) The tax provided for by this section is not imposed upon:
- (1) Any alcohol or wine, whether manufactured in or imported into this state, when sold to a nonbeverage user licensed by the state, for use in the manufacture of any of the following when they are unfit for beverage purposes: Patent and proprietary medicines and medicinal, antiseptic and toilet preparations; flavoring extracts and syrups and food products; scientific, industrial and chemical products; or scientific, chemical, experimental or mechanical purposes; or
- (2) the privilege of engaging in any business of interstate commerce or otherwise, which business may not be made the subject of taxation by this state under the constitution and statutes of the United States.

- (f) The tax imposed by this section shall be in addition to all other taxes imposed by the state of Kansas or by any municipal corporation or political subdivision thereof.
- (g) Retail sales of alcoholic liquor and beer, sales of beer to consumers by microbreweries and sales of wine to consumers by farm wineries shall not be subject to the tax imposed by the Kansas retailers' sales tax act but shall be subject to the enforcement tax provided for in this act.
- (h) Notwithstanding any ordinance to the contrary, no city shall impose an occupation or privilege tax on the business of any person, firm or corporation licensed as a manufacturer, distributor, microbrewery, farm winery, retailer or nonbeverage user under this act and doing business within the boundaries of the city except as specifically authorized by K.S.A. 41-310 and amendments thereto.
- (i) The director shall collect the taxes imposed by this section and shall account for and turn over to the state treasurer at least once each week all moneys collected from the tax. The state treasurer shall credit 1/10 of the moneys collected from taxes imposed upon alcohol and spirits under subsection (b)(1) to the community alcoholism and intoxication programs fund created by K.S.A. 41-1126 and amendments thereto and shall credit the balance of the moneys collected to the state general fund.
- (j) If any alcoholic liquor manufactured in or imported into this state is sold to a licensed manufacturer or distributor of this state to be used solely as an ingredient in the manufacture of any beverage for human consumption, the tax imposed upon the manufacturer or distributor shall be reduced by the amount of the taxes which have been paid under this section as to the alcoholic liquor so used.
- (k) The tax provided for by this section is not imposed upon alcohol or wine used by any school or college for scientific, chemical, experimental or mechanical purposes or by hospitals, sanitoria or other institutions caring for the sick. Any school, college, hospital, sanatorium or other institution caring for the sick may import alcohol or wine for scientific, chemical, experimental, mechanical or medicinal purposes by making application to the director for a permit to import it and receiving such a permit. Application for the permit shall be on a form prescribed and furnished by the director, and a separate permit shall be required for each purchase of alcohol or wine. A fee of \$2 shall accompany each application. All permits shall be issued in triplicate to the applicant and shall be under the seal of the office of the director. Two copies of the permit shall be forwarded by the applicant to the microbrewery, farm winery, manufacturer or distributor from which the alcohol or wine is purchased, and the microbrewery, farm winery, manufacturer or distributor shall return to the office of the director one copy of the permit with its shipping affidavit and invoice. Within 10 days after receipt of any alcohol or wine, the school, college, hospital or sanatorium ordering it shall file a report in the office of the director upon forms furnished by the director, showing the amount of alcohol or wine received, the place where it is to be stored, from whom it was received, the purpose for which it is to be used and such other information as required by the director. Any school, college, hospital, sanatorium or institution caring for the sick, which complies with the provisions of this subsection, shall not be required to have any other license to purchase alcohol or wine from a microbrewery, farm winery, manufacturer or distributor.

Repeal K.S.A. 79-3817, 79-3818, 79-3819, and 79-3821 through 79-3836.