Approved: 3/14/94 Date

#### MINUTES OF THE HOUSE COMMITTEE ON TAXATION.

The meeting was called to order by Chairperson Keith Roe at 9:00 a.m. on March 10, 1994 in Room 519-S of the Capitol.

All members were present except: Representative Grotewiel, excused

Representative Larkin, excused

Committee staff present: Chris Courtwright, Legislative Research Department

Tom Severn, Legislative Research Department Don Hayward, Revisor of Statutes Office Bill Edds, Revisor of Statutes Office Lenore Olson, Committee Secretary

Conferees appearing before the committee:

Donald Schnacke - Kansas Independent Oil & Gas Association

Jack Glaves - OXY USA Ronald Hein - Mesa

Others attending: See attached list

Chairperson Roe opened the hearing on SB 714.

SB 714 - severance tax exemption for production from three-year inactive wells.

Donald Schnacke, Kansas Independent Oil & Gas Association (KIOGA), testified in support of <u>SB 714.</u> Mr. Schnacke said this bill would enact an incentive to attempt to bring back into active production inactive and shut-in oil and gas production that has been temporarily abandoned, shut-in, but not yet plugged as a reaction to economic conditions (<u>Attachment 1</u>).

Jack Glaves, OXY USA, testified in support of <u>SB 714</u> and said a similar measure is pending in the Oklahoma legislature. Mr. Glaves also said adoption of <u>SB 714</u> would send a message to the industry that the legislature recognizes the need for incentives to encourage exploration and production in these trying times (Attachment 2).

Ron Hein, Mesa, testified that Mesa supports <u>SB 714</u> even though it will not have any impact, favorable or unfavorable, on Mesa. Mr. Hein said Mesa hopes the legislature will recognize that the heavy tax burden falling on gas producers in Kansas is not impacted by this bill (<u>Attachment 3</u>). The next meeting is scheduled for June 5, 1994.

Chairperson Roe concluded the hearing on <u>SB 714</u>.

The Chair directed the Committee to turn to <u>SB 480</u>.

SB 480 - taxation; interest on delinquent payment and refunds.

A motion was made by Representative Glasscock, seconded by Representative Lahti to amend SB 480 in New Section 3 to conform the state treatment of the deposit to that provided under the Internal Revenue Code. The motion carried.

#### **CONTINUATION SHEET**

MINUTES OF THE HOUSE COMMITTEE ON TAXATION, Room 519-S Statehouse, at 9:00 a.m. on March 10, 1994.

A motion was made by Representative Adkins, seconded by Representative Krehbiel, to amend SB 480 on page 1, line 30 to strike the words "plus 1%." If the current language stays, any refund should include the 1%. The motion failed.

A motion was made by Representative Wilk, seconded by Representative Lowther, to pass SB 480 favorably as amended. The motion carried.

The Chair directed the Committee to turn to SB 503.

SB 503 - taxation; penalties for delinquent returns and unpaid taxes.

A motion was made by Representative Glasscock, seconded by Representative Brown, to amend SB 503 to make it effective upon publication in the Kansas Register and apply to tax returns filed after January 1, 1994. The motion carried.

A motion was made by Representative Wagnon, seconded by Representative Lowther, to amend SB 503 at the end of Subsection (b) of Section 1 and at the end of Subsection (c) of Section 6. The amendment would assess a 10% penalty unless there was some evidence that the taxpayer failed to make any reasonable attempt to comply with the controlling tax provisions in which case the 25% would apply. The motion carried.

A motion was made by Representative Welshimer, seconded by Representative Empson, to report SB 503 favorably as amended. The motion carried.

The Chair directed the Committee to turn to SB 714.

A motion was made by Representative Shriver, seconded by Representative Empson, to pass SB 714 favorably.

A substitute motion was made by Representative Mays, seconded by Representative Wagle to amend SB 714 to use two-year inactive wells instead of three-year inactive wells. The motion carried.

A motion was made by Representative Empson, seconded by Representative Pottorff, to pass SB 714 favorably as amended. The motion carried.

The meeting adjourned at 9:59 a.m.

The next meeting is scheduled for March 11, 1994.

#### HOUSE TAXATION COMMITTEE

DATE 3/10/94

NAME

ADDRESS

REPRESENTING

alan Steppat	Topeka	PETEMCGINA ASTOC
Ron Hein		MESA
BEV BRADCEY	TOPEKA	KS Assoc & Counties
Genan Tarbind	Overland Park	DP Champer
Jim Alley	Topeka	EKOGA
Bab Corkins	' 1 11	KCCI
Jon Bruno	Topeka	Allend Assoc.
Phil Dick	Garden City Ks	Solf
TOM DAY	TOPERA	Kcc
Ken PETERSON	Topeko	Ks Petroleum Counal
Michelle Clum	Topoka	Laty Jon Small
Doug Swift	TopeKe	Sw Rs Royalty Owners
MARK A. BURGHARI	TOPEKA	REVENUE
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#### KANSAS INDEPENDENT OIL & GAS ASSOCIATION

105 S. BROADWAY • SUITE 500 • WICHITA, KANSAS 67202-4262 (316) 263-7297 • FAX (316) 263-3021 800 S.W. JACKSON • SUITE 1400 • TOPEKA, KANSAS 66612-1216 (913) 232-7772 • FAX (913) 232-0917

#### HOUSE COMMITTEE ON TAXATION MARCH 10, 1994 **RE: SEVERANCE TAX ON 3-YEAR INACTIVE WELLS**

Statement of Donald P. Schnacke Executive Vice President, KIOGA

We appear in favor of passage of SB 714 which would establish an exemption under the Kansas severance tax law for oil or gas wells which have been inactive for three years or more.

This Committee is undoubtedly aware of the plight of our industry, both in the United States and in Kansas. We made a presentation to a large number of legislators February 15th in the Old Supreme Court Room to enlighten as many as possible about what is driving the crude oil crisis in Kansas; what effect this crisis is having on the Kansas economy; and to suggest legislative remedies that could be enacted to relieve some of the pressure on this industry. In that presentation we noted that positive legislation, such as this bill, SB 714, should be included and passed. We were pleased the Senate hearings went without a hitch and no opposition. The Senate passed this bill 40-0.

There are few things the Kansas legislature can do to alleviate the crisis. It is a crisis national in scope and is driven by a national policy of reliance on importing cheap foreign crude oil. That policy gives the Kansas legislature few alternatives to react to this national policy in order to minimize the negative impact on the Kansas industry and the Kansas jobs that are affected.

One action we recommend would be to pass SB 714, which would enact an incentive to attempt to bring back into active production inactive and shut-in oil and gas production that has been temporarily abandoned, shut-in, but not yet plugged as a reaction to economic conditions. This law was enacted in Texas last year and we understand it is on the agendas of the state legislatures of Oklahoma and Arkansas, both states where typically, like Kansas, have a lot of marginal production.

I've attached to this statement a recent article which appeared in the Oil Daily February 3, 1994. It reports how successful this law has been in Texas. incentive legislation. It creates jobs. It stimulates services and the sale of supplies, resulting in increased sales tax collections. It puts the wells back on county ad valorem tax rolls. Everyone wins. The State doesn't lose anything because while everance tax was collected. 3/10/94

House Taxation Conto attachment 1 these wells were shut-in, no severance tax was collected.

HOUSE COMMITTEE ON TAXATION
MARCH 10, 1994
RE: SEVERANCE TAX ON 3-YEAR INACTIVE WELLS

Page 2

In the atmosphere we find ourselves today, we think this legislation is important. We suggested February 15th perhaps something more dramatic, but perhaps unrealistican outright repeal of the severance tax to put Kansas back on an equal footing with Oklahoma and other states, or a tax holiday while prices are so depressed. We don't sense that will happen this session, so we urge you to pass SB 714. Since this bill was introduced another thousand shut-in wells have been added to the KCC register. We are informed there are now 4,200 such wells and the number is growing. By midsummer, if the depressed prices do not improve, there will be a dramatic number of wells that are shut-in and abandoned. The KCC informs us that they have records of temporarily abandoned wells going back to 1985 and very good records since 1990, so the three-year certification by the KCC is possible and workable.

Therefore, we feel SB 714 can be useful legislation in keeping marginal production active in Kansas and we urge you recommend it for passage.

Donald P. Schnacke

DPS:pp Attch

# The Oil Daily

Thursday, February 3, 1994

Volume 44, No. 23

#### Texas Industry Incentives Reactivate Twice the Number of Wells Predicted

By Jeff Share Oil Daily Staff Writer

HOUSTON — The Texas Railroad Commission (TRC) reports that 815 inactive wells have been brought back into service under a new incentive plan that provides operators with tax breaks.

Commissioners Mary Scott Nabers and Barry Williamson said the number of well reactivations is more than double the total the TRC anticipated and is providing the state with several million dollars of additional revenue.

"We asked the Legislature to invest in the Texas energy industry by forgoing some severance taxes as an incentive to get the marginal wells pumping again," Williamson said. "This is a tremendous success story for the oil and gas industry."

Under H.B.1975, which took effect Sept. 1, operators are eligible for a 10year severance-tax exemption for wells that are brought back to production after having been idle for at least three years.

The TRC, which lobbied heavily for the bill, projected a minimum of 368 wells would be returned to service.

"The economic implications of this response are significant," Nabers said. "The additional projected annual production from the 447 wells [the reactivations above TRC projections] means a production value of \$55.3 million, an economic value of \$160.8 million and a state sales tax value of \$3.2 million."

She said the sales tax increase from the so-called windfall wells alone exceeds the severance-tax loss by nearly \$500,000. Officials in Arkansas and Oklahoma are said to be studying the bill.

The 447 additional reactivated wells are expected to produce up to 1.7 million bbl of crude and 14.3 Bcf of natural (Continued on page 4)

#### Texas...

(Continued from 1)

gas per year, Williamson said.

The reactivations include 645 oil wells averaging 12.9 b/d of crude and 23.5 MMcfd of casinghead gas per well, and 170 gas wells averaging 333.2 MMcfd each. Operators have until Aug. 31, 1995, to apply for the exemption. There were an estimated 80,000 inactive wells in 1992, Nabers said.

Williamson and Nabers said in separate interviews with *The Oil Daily* that the program's success demonstrates that producing states must take the lead in trying to restore strength to the industry.

"We've run most of our large major

oil companies out of this country into other countries," Nabers said.

"They tell me it's easier for them to do business outside of America. It doesn't seem to me we did much to reverse that trend as a nation in 1993," she said.

"We need more incentives and they should start now. Every well that returns to production benefits the operator, the industry and the Texas economy. Incentives like these should only be the beginning," she said.

Although production has been falling for more than 20 years, Texas production still averages 1.55 million b/d, and the drop in prices from \$20 to \$14 means a loss of about \$9.43 million a day, Williamson said.

## REMARKS OF JACK GLAVES ON BEHALF OF OXY USA IN SUPPORT OF SENATE BILL 714 BEFORE HOUSE COMMITTEE ON TAXATION MARCH 10, 1994

This Bill amends the severance tax statute by the addition of the language contained in Section 5, Page 4, Lines 12-27, which exempts oil and gas from the severance tax produced from inactive wells. "Inactive" is defined as any well that has not produced oil or gas in more than one month in three years prior to the date of application to the KCC, for a certification as a well sought to qualify for the severance tax exemption. The revision would become effective on publication in the statute book or July 1, 1994, and is effective only for a two year period, i.e., the application or certification must be made prior to July 1, 1996. Hence, there is a two year window of opportunity which ensures that an operator can't shut his well in for three years in order to qualify for the A qualifying well would be entitled to a ten year exemption. moratorium from severance tax collection. It passed the Senate 40-0.

This Bill is patterned after a similar provision adopted by Texas last year which became operative last September 1st. A similar measure is pending in the Oklahoma legislature (House Bill 2430). The Oklahoma measure only requires a well to be inactive for two years, and the tax exemption is effective for a ten year period. The administration of the Texas act is by the Railroad Commission. I have discussed its operation with David Garlich, Director of the Oil & Gas Division, and he confirms the data in the

3/10/94 House Tajation Conte Attachment 2 attached Oil Daily release. In four months (September - December 1993) 447 inactive wells were reactivated, producing 1.7 million barrels of crude oil and 14.3 million cubic feet of gas over a year's time with an economic value of over \$160 million, to the benefit of the Texas economy.

With respect to the ten year period, I am advised that was the only period considered by the Railroad Commission or the Texas Legislature, it being felt that this was the appropriate period, sufficient to attract interest of operators and their investors considering the high risk involved in committing capital to restoring wells to production that were not deemed economically feasible even when the price of oil was at a reasonable level, prior to the current price collapse. For Kansas one analogy that comes to mind is the ten year period in our IRB statute, which has been extensively used in the metropolitan areas. Obviously, there is at least as much risk in investing money in an abandoned oil or gas well as in constructing a building or purchasing equipment for commercial or industrial purposes. Contendedly, a shorter period of time would not serve the purpose of attracting risk money that hopefully will result in the creation of jobs and additional oil and gas production that will produce ad valorem tax revenue as well as economic activity for the benefit of operators, royalty owners and local government.

The KCC advises that there are currently 4,223 wells that are officially classified as "TA" which compares to 2,754 in 1992. This does not include the multitude of old abandoned wells in

Southeast Kansas, nor wells that are in waterflood projects, nor wells that have recently been shut in from the price collapse. The geographical extent of the benefit is widespread. There are 1,160 "TA" wells in Northwest Kansas, 725 in South Central, 525 in Eastern, and 811 in Southwest Kansas. Beneficiaries would include wells that have mechanical difficulties such as a hole in the casing or tubing, or have a high water cut that makes lifting costs non-economic even though they may be capable of producing oil that would disqualify them from marginal well exemptions.

The measure would provide an incentive to recomplete old wells with the potential of opening new zones and for multiple completions. My Texas informant advises that the average oil production that has resulted from their act has been approximately 13 barrels a day, well above the marginal well exemption that exists in Kansas.

The Bill is also available for gas wells and it is estimated that there are 528 gas wells outside of the prorated fields that would qualify. These wells are also rather widely distributed geographically located in 59 counties, from Wyandotte County to Wichita County, and as contrasted to oil wells, I presume that many qualifying gas wells are situated so as to have a marketing problem because of the absence of a pipeline in close enough proximity to make the laying of a gathering line economically feasible, need compression, or have mechanical problems that are too costly to fix, without the benefit of this provision. It should be noted that the proposed exemption applies only to the severance tax, and

that the wells will still be subject to ad valorem taxes and that if the incentive works, the result will be added local revenue as well as sales and income tax for benefit of the state. It's difficult to see the down side to this measure as there isn't a negative fiscal impact, given the fact that these wells are producing no revenue currently.

It may be a very small step, and is certainly not a substitute for reducing the severance tax on natural gas, nor for any other measure that is designed to address the critical problems of the industry at this point. Adoption of this measure would send a message to the industry that the legislature recognizes the need for incentives to encourage exploration and production in these trying times as indicated by the attached graph. We urge the adoption of this measure.

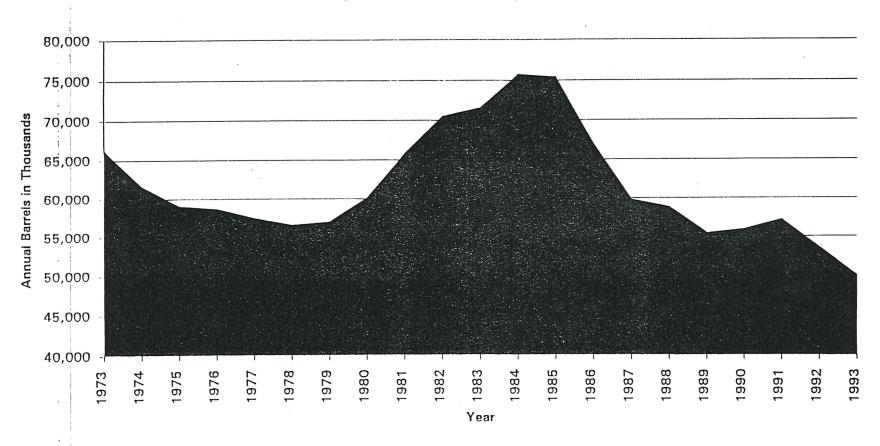
Respectfully submitted,

Jack Glaves

Legislative Counsel for OXY USA

63

Information Source: Kansas Department of Revenue; Energy Information Administration; Bureau of Mines



Provided by: Vess Oil Corporation

# The Oil Daily

Thursday, February 3, 1994

Volume 44, No. 23

#### 2 U.S. Companies Bring New Partners To Russian Ventures

**By Jane Collin** Oil Daily Staff Writer

WASHINGTON — Two U.S. companies involved in separate Russian development projects have brought new partners on board as a way of injecting fresh capital and expertise into the schemes.

Salt Lake City-based Equity Oil Co., which hopes in February to receive government go-ahead for its Symskaya production-sharing agreement in Krasnoyarsk Krai in eastern Siberia, has sold half of its 100% stake in Symskaya Exploration Inc. (SEI) to New Yorkbased Leucadia National Corp.

Leucadia, which is involved mainly in casualty and life insurance, will invest up to \$6 million over the first five years of the 25-year project, matching Equity's contribution.

Equity, which bought out the 20% share in SEI held by another American nrm, Coastline, just before Leucadia agreed to buy in, said it is seeking other partners.

The production-sharing agreement, which has been approved by the regional authorities in Krasnoyarsk, would give Russia "8% of every barrel (Continued on page 4)

#### inside This Issue...

Hibernia to Overcome Overruns ... Page 2 Traders Assess MG Errors ...... Page 3

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that are brought back to production after having been idle for at least three years.

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"The economic implications of this response are significant," Nabers said. "The additional projected annual production from the 447 wells [the reactivations above TRC projections] means a production value of \$55.3 million, an economic value of \$160.8 million and a state sales tax value of \$3.2 million."

She said the sales tax increase from the so-called windfall wells alone exceeds the severance-tax loss by nearly \$500,000. Officials in Arkansas and Oklahoma are said to be studying the bill.

The 447 additional reactivated wells are expected to produce up to 1.7 million bbl of crude and 14.3 Bcf of natural (Continued on page 4)

#### Heating Oil Futures Prices Keep Climbing On Another Huge Stockdraw, Continued Cold

By Roger Benedict Oil Daily Staff Writer

WASHINGTON — Heating oil markets stayed on the boil Wednesday following another massive drawdown of distillate stocks last week and continued frigid weather in the main Northeast and Midwest markets.

No. 2 heating oil futures prices for

than a year ago. Nationally stocks are equal to 39.3 days of supply, or 6.5 days less than a year ago.

Reportedly some major suppliers are experiencing shortfalls at New York Harbor, both of distillate fuels and the kerosene used to keep distillates from freezing in extremely cold weather. Sun Co. is allocating supplies to contract customers.

Spot heating oil at New York Harbor

#### Uson Texas to Cut spending in 1994 By \$30 Million, Primarily in North Sea

By Jeff Share Oil Daily Staff Writer

HOUSTON — The board of directors of Union Texas Petroleum Holdings Inc. has adopted a 1994 budget of \$160 million, a drop of more than \$30 million.

The cuts will come primarily in development spending in the U.K. North Sea.

Clark Johnson, chairman and chief executive, said the Houston-based firm's capital program will focus on projects designed to increase production from its holdings in the U.K. North Sea and Indonesia as well as international exploration activities.

In all, exploration spending will represent about one-third of Union Texas' capital budget. Continued low oil prices will not affect the budget, Johnson said.

The reduction reflects lower development spending in the U.K. North Sea following the completion of the Piper and Saltire projects last year. A Union Texas subsidiary holds a 20% interest in both projects.

The company plans to spend about \$44 million on development projects on its U.K. North Sea holdings. New projects include the construction of a new platform for the Claymore field.

Union Texas is earmarking \$14 million for exploration activities on the Piper and Claymore blocks and the Sean Block, in which a subsidiary has a

25% working interest. It only spent \$7 million on exploration there last year.

In Indonesia, the company has allocated \$54 million for exploration and development projects, primarily to provide natural gas to the expanded stateowned liquefied natural gas plant at Bontang Bay.

The budget for Indonesia, cut by \$20 million, also includes funds for an exploratory well to be drilled later this year in eastern Indonesia in which Union Texas has a one-third working interest and is the operator.

The company is budgeting \$19 million for exploration and development projects in southeastern Pakistan, an increase of \$11 million.

In addition, Union Texas anticipates spending some \$19 million for exploration activities including drilling and/or seismic and geologic studies offshore Argentina, in southern Alaska and the Colville Delta area in northern Alaska, offshore Tunisia and other ventures.

The company is cutting spending in Alaska from \$20 million last year to \$5 million.

Union Texas also will spend about \$7 million on its petrochemical interests in Louisiana.

Johnson said Union Texas will evaluate possible acquisition opportunities of proved, undeveloped reserves overseas. He said the company anticipates spending \$170 million on capital projects in 1995.

#### Texas...

(Continued from 1)

gas per year, Williamson said.

The reactivations include 645 oil wells averaging 12.9 b/d of crude and 23.5 MMcfd of casinghead gas per well, and 170 gas wells averaging 333.2 MMcfd each. Operators have until Aug. 31, 1995, to apply for the exemption. There were an estimated 80,000 inactive wells in 1992, Nabers said.

Williamson and Nabers said in separate interviews with *The Oil Daily* that the program's success demonstrates that producing states must take the lead in trying to restore strength to the industry.

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oil companies out of this country into other countries," Nabers said.

"They tell me it's easier for them to do business outside of America. It doesn't seem to me we did much to reverse that trend as a nation in 1993," she said.

"We need more incentives and they should start now. Every well that returns to production benefits the operator, the industry and the Texas economy. Incentives like these should only be the beginning," she said.

Although production has been falling for more than 20 years, Texas production still averages 1.55 million b/d, and the drop in prices from \$20 to \$14 means a loss of about \$9.43 million a day, Williamson said.

#### 2 U.S. Companies.

(Continued from 1) produced straight off the top," sources said.

The remainder would be split 80-20 in Equity's favor to allow for cost recovery. Once costs are deducted, production would be divided 50-50 with Russia up to production of around 25,000 b/d, with the proportion weighted more in Russia's favor as output rises.

SEI said it expects to begin drilling by the middle of the year using crews and equipment from Russia's Yeniseyneftegasgeologiya.

A Dutch firm, Holland Sea Search Holding (HSSH), meanwhile, has acquired a minority stake in Socoperm, the foreign partner in the Permtex joint venture set up with Russian production association Permneft in the Volga Urals region.

HSSH will pay a total of \$3.125 million for the stake — of which \$625,000 will be paid initially. Sources say the deal gives HSSH access to long-term oil reserves.

The acquisition is part of a more complicated share deal involving various subsidiaries of Texas-based Snyder Oil Corp., the majority shareholder in Socoperm, a 50-50 partner in Permtex.

Sources said Socoperm is now owned 56.25% by Soco International — which is wholly owned by Snyder — 18.75% by U.S. data services and exploration firm MD Seis USA, 12.5% by HSSH and 12.5% by Command. Snyder holds a minority stake in Command, which holds 29% of HSSH.

Sources at Snyder said the new arrivals "will strengthen the partnership. Both of them have more exploration expertise."

They add the Permtex joint venture, which has development and production rights to a 461-square-mile area containing at least 115 million bbl of proven and probable oil reserves, should be producing oil by the end of the first quarter of this year.

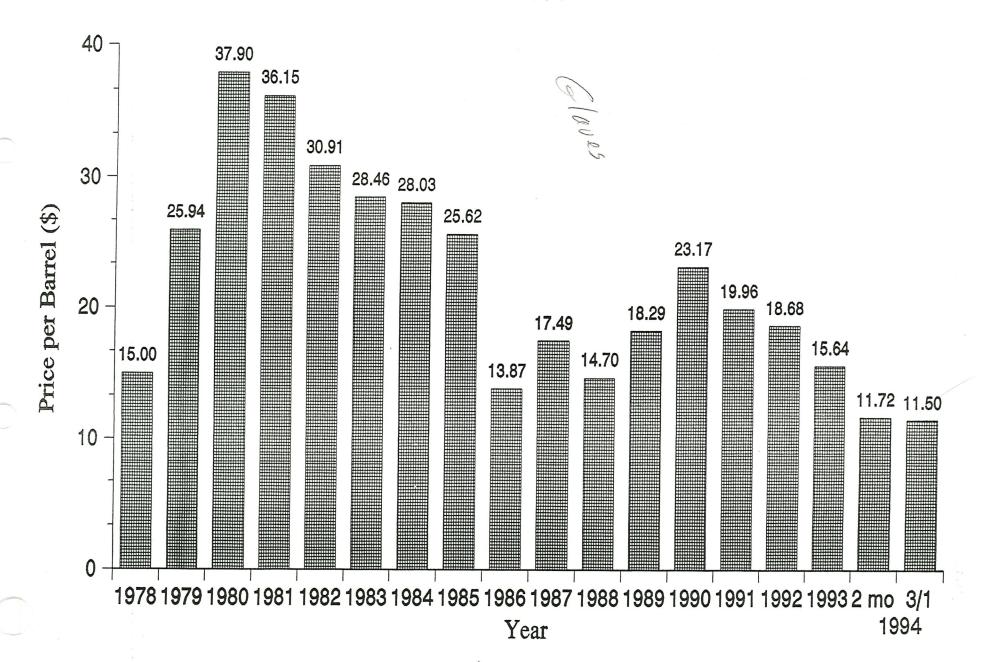
It received production licenses in late December and is now negotiating export possibilities with "more than one" registered crude exporter, sources said.

It also is pushing the U.S. Overseas Private Investment Corp. to provide \$140 million in financing and insurance for well workovers, as well as new developments.

### **AVERAGE KS OIL PRICES**

Western KS Posting -- 35 Gravity Crude 1978 -- 1994





#### HEIN, EBERT AND WEIR, CHTD.

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Ronald R. Hein William F. Ebert Stephen P. Weir

HOUSE TAXATION COMMITTEE
TESTIMONY RE: SB 714
Presented by Ronald R. Hein
on behalf of
Mesa
March 10, 1994

Mr. Chairman, Members of the Committee:

My name is Ron Hein, and I am legislative counsel for Mesa. Mesa is one of the nation's largest independent natural gas producers and currently has approximately 60% of its natural gas reserves in the state of Kansas.

SB 714, which passed the Senate on a 40/0 vote, provides for a ten year exemption from severance tax for those wells which have been shut in for at least three years. This legislation is similar to legislation on the books in Texas, and, I believe, being proposed this year in the state of Oklahoma.

This legislation will have no impact, favorable or unfavorable, on Mesa, and will, in our opinion, have very little impact on natural gas production in the Hugoton Field.

Over the past few years, the natural gas industry has experienced twelve year low prices (now coming back up a little bit), significant increases in the ad valorem taxes paid in the Hugoton area as a result of the minimum mill levy set out in the school finance formula, and no relief regarding either severance tax or the ad valorem production taxes imposed on the vast majority of natural gas production in Southwest Kansas.

During that period of time, the natural gas industry has repeatedly asked the legislature for relief. Mesa currently pays a total production tax of approximately 15-17% of gross receipts, which includes a 7% severance tax, and approximately 8-10% in ad valorem production taxes. These taxes are paid as a gross receipts tax, regardless of whether the company is profitable or not.

During that same period of time, the legislature has continued to provide additional relief to stripper production oil and gas in this state, including exemption from property taxes

3/16/94 House Papation Conte Attachment 3 March 10, 1994 Page 2

under certain circumstances, reduction in the classification rate for ad valorem tax purposes, and now consideration of total removal of the severance tax for 10 years for wells which have been shut in.

Although SB 714 will certainly be beneficial to small, primarily independent oil and some small, independent natural gas producers, SB 714 will not provide relief for those producers with the vast majority of the production in the state, especially those with heavy production in the Hugoton Field.

Although this will not provide any direct relief to Mesa, if it provides some relief to small, independent oil and gas producers on their extremely marginal production, and can be done at no fiscal cost to the state, then we support SB 714.

However, Mesa hopes that the legislature will recognize that the heavy tax burden falling on gas producers in Kansas is not impacted by this bill. A reduction in the severance tax on natural gas to parity with oil is still necessary to insure that Kansas producers can compete with producers in Oklahoma and Texas, whose tax rates are significantly lower than the confiscatory rate in Kansas.

Thank you very much for permitting me to testify, and I will be happy to yield to questions.