Approved: 1-26-95
Date

## MINUTES OF THE HOUSE COMMITTEE ON ECONOMIC DEVELOPMENT

The meeting was called to order by Chairperson Bob Miller at 3:30 p.m. on January 18, 1995 in Room 423-S of the Capitol.

All members were present except: Rep. Kent Glasscock - excused

Rep. William Mason - excused Rep. Kenneth King - excused Rep. Greg Packer - absent Rep. Jo Ann Pottorff - excused

Committee staff present: Lynne Holt, Legislative Research Department

Bonnie Fritts, Committee Secretary

Conferees appearing before the committee: Dr. Jarvin Emerson, Professor, Kansas State University

Others attending: See attached list

The meeting was called to order at 3:30 p.m. by the Chairperson Bob Miller. The minutes of January 17, 1995 were distributed and approved.

Dr. Emerson presented information on Kansas Personal Income as well as statistics on firm starts and quits and submitted written testimony (Attachment 1)

He gave comparisons between metro and non-metro area firm starts and quits and information on high-tech firms regarding retention rates and starting wages.

Chairperson Bob Miller showed the committee a ten minute video about the Bi-Rotor Combine XBR2 invented by Kansan Mark Underwood.

Meeting was adjourned at 4:15 p.m.

The next meeting is scheduled for January 26, 1995.

## HOUSE ECONOMIC DEVELOPMENT COMMITTEE GUEST LIST

DATE: <u>/-18-95</u>

NAME	REPRESENTING
Terry Denker	Ks. Dapt. of Agriculture
Janin Emen	Ks. Dapt. of Agriculture
MARK BARCELLINA	KDOCATT
Potrage of the second	this Inc
Charles Warren	KS INC.
Mark J. Powey	Rep. Bass
DAN HERMES	BUDGET

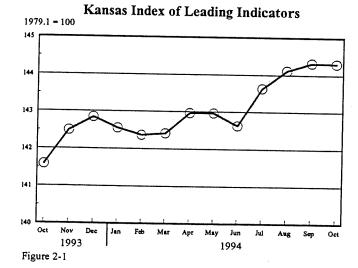
Table 1-3 Kansas Personal Income, 1993 and 1994 Forecast (millions of dollars)

	<u>1993</u>	Percent Change 1992-93	Forecast for 1994	Percent Change 1993–94
Salaries and Wages	27,094	3.4	28,671	5.8
Other Labor Income	3,272	8.0	3,502	7.0
Proprietors' Income			-,-	, , ,
Farm	1,284	(1.9)	1,431	11.5
Nonfarm	3,578	7.9	3,826	6.9
Dividends, Interest, and			-,	
Rent	8,301	1.1	8,469	2.0
Transfer Payments	8,202	6.9	8,626	5.2
Adjustment for			.,	
Residence	1,030	6.9	1,066	3.4
Less: Social Insurance	•		-,	
Contr.	(2,466)	4.5	(2,641)	7.1
Total Personal				
Income	50,295	4.0	52,949	5.3

Table 2-3
Kansas Personal Income,
1994 and 1995 Forecasts
(millions of dollars)

	Forecast	Percent	Forecast	Percent
	for	Change	for	Change
	1994	<u>1993-94</u>	1995	<del>1994-95</del>
G 1 1 1377	00.451	c 00	20.052	5 50
Salaries and Wages	28,671	5.82	30,253	5.52
Other Labor Income	3,502	7.03	3,702	5.73
Proprietors' Income				
Farm	1,431	11.48	1,526	6.61
Nonfarm	3,826	6.92	3,922	2.53
Dividends, Interest,				
and Rent	8,469	2.02	8,861	4.62
Transfer Payments	8,626	5.17	9,147	6.03
Adjustment for				
Residence	1,066	3.41	1,113	4.44
Less: Social Insur-				
ance Contr.	(2,641)	7.10	(2,816)	6.62
Total Personal				
Income	52,949	5.28	55,707	5.21

Table 1-5 Personal Income Average Annual Growth, Kansas, U.S., Plains States, 1988-1993 and 1992-1993						
	Average Annual Growth 1988–93	Percent Change 1992-93				
U.S.	5.7	4.4				
Plains States	5.7	3.3				
South Dakota	7.5	4.7				
Kansas	5.3	4.0				
Missouri	5.3	4.0				
Minnesota	6.0	3.6				
Nebraska	5.8	3.2				
Iowa	5.4	1.2				
North Dakota	6.8	0.1				



HOUSE ECO. DEVO. COMMITTEE 1-18-95 ATTACHMENT /

Table 5-1 Firm Starts, 1992-1993

	Number	Start	Quarterly		Number	Start	Quarterly
Industry Name	of Firms	Emp.	Wages	Industry Name	of Firms	Emp.	Wages
Ag. Prodcrops	32	151	553,349	Wholesale Trade-Durable Goods	789	1,452	11,077,443
Ag. Prodlivestock	34	180	868,186	Wholesale Trade-Nondur. Goods	425	881	6,055,759
Ag. Services	223	523	1,249,687	Total Wholesale Trade	1,214	2,333	17,133,202
Total Agriculture	289	854	2,671,222				
J				Bldg., Hardware, Garden Supp.	56	133	415,726
Oil & Gas Extraction	109	418	2,695,136	General Merchandise Stores	10	30	39,201
Nonmetallic Minerals	9	55	222,332	Food Stores	156	1,195	2,571,416
Total Mining	118	472	2,917,468	Automotive Dirs., Gas Stations	220	875	3,277,911
_				Apparel & Acc.	135	708	1,409,174
Building Construction	523	1,496	5,508,431	Home Furnishings & Furniture	204	615	2,500,060
Heavy Construction	147	961	3,615,607	Eating & Drinking Places	926	9,441	14,906,822
Special Trade Construction	1,053	3,396	11,096,092	Misc. Retail	575	1,596	3,700,935
Total Construction	1,723	5,854	20,220,131	Total Retail Trade	2,282	14,591	28,821,245
Food & Kindred Products	22	239	759,060	Depository Institutions	16	36	311,520
Textile Mill Products	5	48	66,023	Nondepository Credit Inst.	72	622	4,190,612
Apparel	15	39	166,154	Security & Commodity Brokers	96	214	3,233,764
Lumber & Wood Products	25	85	279,208	Insurance Carriers	72	310	2,282,144
Furniture & Fixtures	13	55	144,622	Insurance Agents	309	801	4,357,361
Printing & Publishing	59	223	750,442	Real Estate	342	906	3,701,290
Chemicals	5	424	3,341,169	Holding & Investment Offices	63	112	789,325
Rubber & Plastic Products	15	34	208,080	Total Fin., Ins., & R.E.	970	3,001	18,866,016
Stone, Clay, Glass, Concrete	7	16	66,034			4 000	0.050.440
Primary Metals	8	53	258,550	Lodging	64	1,088	2,372,443
Fabricated Metal Products	18	213	926,692	Personal Services	255	731	1,471,682
Machinery, ex. Electrical	58	246	1,083,244	Business Services	980	4,540	17,024,036
Electrical & Electronic	9	20	79,818	Automotive Repair Serv.	288	760	2,499,162
Transportation Equipment	28	198	1,010,062	Misc. Repair Services	230	397	1,918,480
Instruments	10	98	401,248	Motion Pictures	35	122	998,866
Other Manufacturing	30	179	791,700	Amusement and Rec.	159	986	1,888,429
Total Manufacturing	327	2,170	10,332,106	Health Services	431	3,840	17,284,822
				Legal Services	141	245	1,075,870
Local Transit	15	119	282,846	Educational Services	60	175	568,743
Motor Freight & Warehousing	394	1,196	5,260,954	Social Services	197	721	1,742,250
Transportation by Air, Water	21	107	503,714	Membership Organizations	59	130	517,155
Transportation Services	56	184	1,226,085	Engineering, Accounting, etc.	616	1,426	9,983,461
Communications	46	222	2,255,180	Private Households	1,193	1,533	3,112,009
Elec., Gas, San. Services	41	90	534,789	Misc. Services	20	72	272,621
Total Transp., Comm. & Util	. 573	1,919	10,063,568	Total Services	4,728	16,766	62,730,027
			·	Total All Industries	12,224	47,960	173,754,985

Table 5-2 Firm Quits, 1992-1993

Industry Name	Number of Firms		Ending Quarterly Wages		Number of Firms		4 am res 14
Ag. Prod.—crops	22	92	\$287,175	Wholesale Trade-Durable Goods		•	•
Ag. Prodlivestock	20		308,606	Electronic Goods	580	,	7,102,678
Ag. Services	109		600,945	Total What and many	308		3,492,295
Total Agriculture	151		1,196,726		888	1,907	10,594,973
Oil & Gas Extraction	129	344	1,604,980	Bldg., Hardware, Garden Supp. General Merchandise Stores	65	290	851,040
Nonmetallic Minerals	5	12	64,560	Food Stores	32	1,630	6,796,222
Total Mining	134	356	1,669,540		109	811	1,798,997
_		22.0	1,005,540	Automotive Dirs., Gas Stations	1 <i>7</i> 7	629	2,162,544
Building Construction	321	017	2.025.020	Apparel & Acc.	144	691	1,350,723
Heaw Construction	120	817	2,935,023	Home Furnishings & Furniture	171	510	1,904,660
Special Trade Construction	719	799 2,604	5,838,075	Eating & Drinking Places	705	4,814	6,076,016
Total Construction	1,160		9,320,776	Misc. Retail	433	2,584	5,423,767
	1,100	4,220	18,093,873	Total Retail Trade	1,836	11,958	26,363,969
Food & Kindred Products	16	646	8,697,950	Depository Institutions			
Textile Mill Products	5	37	72,620	Nondepository Credit Inst.	14	64	158,882
Apparel	12	79	116,333	Security & Commodity Brokers	34	161	787,879
Lumber & Wood Products	20	159	625,889	Insurance Carriers	46	67	514,783
Furniture & Fixtures	7	32	47,140	Insurance Agents	47	418	3,677,088
Printing & Publishing	45	159	828,823	Real Estate	195	470	2,301,334
Chemicals	6	25	213,263	Holding & Investment Offices	225	543	2,082,172
Rubber & Plastic Products	10	17	70,991	Total Fig. 1-2 8 D.F.	43	52	648,761
Stone, Clay, Glass, Concrete	9	35	215,731	Total Fin., Ins., & R.E.	604	1,774	10,170,898
Fabricated Metal Products	21	150	718,498	Lodging			
Machinery, ex. Electrical	45	198	1,050,935	Personal Services	35	567	1,039,585
Electrical & Electronic	14	37	197,607	Business Services	225	485	1,082,247
Transportation Equipment	22	150	759,125		548	2,842	9,748,399
Instruments	6	18	106,064	Automotive Repair Serv.	223	524	1,463,365
Other Manufacturing	14	135	466,407	Misc. Repair Services Motion Pictures	140	274	1,002,667
Petroleum Refining	0	0	0		36	55	170,563
Total Manufacturing		-	14,187,377	Amusement and Rec.	97	515	935,082
-		2,070	14,107,377	Health Services	269	1,480	6,299,359
Local Transit	26	137	313,492	Legal Services	113	210	931,335
Motor Freight & Warehousing	295	1,303	5,751,925	Educational Services	40	123	601,382
Transportation by Air, Water	13	20	90,941	Social Services	100	258	413,404
Transportation Services	40	139		Membership Organizations	45	75	281,867
Communications	21	84	756,870	Engineering, Accounting, etc.	377	1,142	7,169,393
Elec., Gas, San. Services	13	30	437,563	Private Households	869	1,305	2,617,585
Total Transp., Comm. & Util.			172,426	Misc. Services	12	46	223,693
	408	1,713	7,523,217	Total Services	3,129	9,900	33,979,927
				Total All Industries	8,562 3	4,159	123,780,501

Table 5-3 Net-Firm Starts/Quits, 1992-1993

Industry Name	Net Number of Firms	Net Emp. Change	Net Quarterly Wages	Industry Name	Net Number of Firms	Net Emp. Change	Net Quarterly Wages
Ag. Prodcrops, & Forestry	10	59	\$266,174	Wholesale Trade-Durable Good	209	326	3,974,765
Ag. Prod.—livestock, & Fish/Hunt/		105	559,580	Wholesale Trade—Nondur, Good		100	2,563,463
Ag. Services	114	236	648,742	Total Wholesale Trade	326	426	6,538,228
Total Agriculture	138	401	1,474,496	Total Wholesale Ilade	520	720	0,330,220
20101.1-0-11-11	150		2,, ., .,	Bldg., Hardware, Garden Supp.	(9)	(157)	(435,314)
Oil & Gas Extraction	(20)	74	1,090,157	General Merchandise Stores	(22)	(1,600)	(6,757,020)
Nonmetallic Minerals & Coal	4	42	157,772	Food Stores	47	383	772,419
Total Mining	(16)	116	1,247,928	Automotive Dirs., Gas Stations	43	246	1,115,367
, and the second	(- )	-	-,	Apparel & Acc.	(9)	17	58,451
Building Construction	202	679	2,573,409	Home Furnishings & Furniture	33	105	595,399
Heavy Construction	27	162	(2,222,468)	Eating & Drinking Places	221	4,627	8,830,806
Special Trade Construction	334	793	1,775,317	Misc. Retail	142	(988)	(1,722,832)
Total Construction	563	1,634	2,126,258	Total Retail Trade	446	2,634	2,457,276
Food & Kindred Products	6	(407)	(7,938,890)	Depository Institutions	2	(28)	152,638
Textile Mill Products	0	11	(6,597)	Nondepository Credit Inst.	38	462	3,402,733
Apparel	3	(40)	49,820	Security & Commodity Brokers	50	147	2,718,981
Lumber & Wood Products	5	(74)	(346,682)	Insurance Carriers	25	(107)	(1,394,945)
Furniture & Fixtures	6	22	97,481	Insurance Agents	114	331	2,056,027
Paper Products	(1)	(40)	(92,636)	Real Estate	117	363	1,619,119
Printing & Publishing	14	64	(78,382)	Holding & Investment Offices	20	60	140,565
Chemicals	(1)	399	3,127,906	Total Fin., Ins., & R.E.	366	1,227	8,695,118
Petroleum Refining	1	(1)	10,482				
Rubber & Plastic Products	5	17	137,089	Lodging	29	520	1,332,858
Leather & Leather Products	4	13	28,769	Personal Services	30	246	389,435
Stone, Clay, Glass, Concrete	(2)	(19)	(149,697)	Business Services	432	1,698	7,275,636
Primary Metals	5	(0)	50,575	Automotive Repair Serv.	65	236	1,035,796
Fabricated Metal Products	(3)	63	208,194	Misc. Repair Services	90	123	915,814
Machinery, ex. Electrical	13	48	32,309	Motion Pictures	(1)	68	828,303
Electrical & Electronic	(5)	(17)	(117,788)	Amusement and Rec.	62	471	953,347
Transportation Equipment	6	48	250,937	Health Services	162	2,360	10,985,463
Instruments	4	80	295,184	Legal Services	28	35	144,534
Other Manufacturing	15	126	586,654	Educational Services	20	52	(32,639)
Total Manufacturing	75	292	(3,855,271)	Social Services	97	463	1,328,846
				Museums, Galleries, & Gardens	3	9	23,142
Local Transit	(11)	(18)	(30,646)	Membership Organizations	14	55	235,288
Motor Freight & Warehousing	99	(107)	(490,971)	Engineering, Accounting, etc.	239	284	2,814,068
Water Transportation	2	(2)	(2,536)	Private Households	324	228	494,424
Transportation by Air	6	89	415,309	Misc. Services	5	18	25,786
Pipelines, ex. Natural Gas	0	0	0	Total Services	1,599	6,866	28,750,101
Transportation Services	16	45	469,215				
Communications	25	138	1,817,616	Total All Industries	3,662	13,801	49,974,484
Elec., Gas, San. Services	28	61	362,363				
Total Transp., Comm. & Util.	165	206	2,540,351				