Approved: February 1, 1996

MINUTES OF THE SENATE COMMITTEE ON COMMERCE.

The meeting was called to order by Chairperson Alicia Salisbury at 8:00 a.m. on January 31, 1996 in Room 123-S of the Capitol.

Members present: Senators Salisbury, Burke, Downey, Feleciano, Gooch, Harris, Hensley, Jordan, Petty, Ranson, Reynolds, Steffes and Vidricksen.

Committee staff present: Lynne Holt, Legislative Research Department

Jerry Donaldson, Legislative Research Department

Bob Nugent, Revisor of Statutes Betty Bomar, Committee Secretary

Conferees appearing before the committee:

Joseph Weber, Weber Temin & Company, New Jersey, Consultant to the Telecommunications Strategic Planning Committee

Others attending: See attached list

Joseph Weber, Consultant to the Telecommunications Strategic Planning Committee (TSPC), testified regarding the Policy Framework which appears as Chapter VII of the *Final Report of the Telecommunications Strategic Planning Committee*. The TSPC established a Policy Framework to provide competition within the telecommunications industry in a manner which is consistent with consumer benefit and industry stability and stimulates the construction of advanced telecommunications infrastructure, for all Kansans, at affordable rates.

Mr. Weber stated the policy issues which caused the greatest conflict were those regarding resale and minimizing the role of government. Mr. Weber suggested the Universal Service Fund, proposed by the TSPC, be minimal with adequate oversight.

Mr. Weber advised the proposed federal legislation allows the Bells in the long distance market, however, requires the resale and unbundling of their facilities. The TSPC proposal allows resale but the Bells are not compelled to unbundling of local loop, switch, and trunk facilities for resale until the Bells go into the long distance market.

Mr. Weber stated the deregulation of services does provide an essential complaint procedure, and market forces are adequate to protect the consumer. Further, initial prices should be set at existing prices. The TSPC heard two complaints regarding this issue: 1) there has not been a rate of return review for years; and 2) there would be a delay in the deregulation process. Southwestern Bell as a result of the enactment of TeleKansas I and II have expended large amounts in the construction of infrastructure to ensure outreach to schools, libraries, etc. The question is how to establish a level playing field between SWB and the other long distance and cable companies. The Policy Framework is the TSPC's conclusions as to how to best establish the balance between deregulation and to ensure competition within the telecommunications industry.

In answer to question as to what the Committee should be warned against when enacting legislation, Mr. Weber stated the Universal Service Fund should be a minimal amount with adequate oversight; resist the temptation to conduct cost studies as they do not reflect the true cost analysis; and resist the temptation to find a way back to having the industry regulated.

Upon motion by Senator Burke, seconded by Senator Gooch, the Minutes of the January 30, 1996 meeting were unanimously approved.

The meeting adjourned at 9:00 a.m.

The next meeting is scheduled for February 1, 1996.

SENATE COMMERCE COMMITTEE GUEST LIST

DATE: January 31, 1996

NAME	DEDDECEMEING
NAME	REPRESENTING
Thenda Cofer	KCC
RUD CORAND	KCCI
HEINEMANA	KCC
Scott Richardson	SW27
Kath Reterson	ATIT
10m Brono	Allend Assoc.
George Banbee	RINC
Pavid Brent	KCC
Me lavie Farmer	SURT
BILL BLASE	SWBT
DENNY KOCH	SW BEW TEL
JASON PITSENRARGER //	BRAD SMOOT
Mach Barelling	(T) at A
Allie Heir	# Chastic Communications
Verosa Silenauer	SWBT
Chava McKell	Senator Downey
Vay Sout Emler	KINI L.C.
Eva Pomers	MCT
BRIAN LIPPOLIS	MULTIMEDIA HYRENIA

SENATE COMMERCE COMMITTEE GUEST LIST

DATE:	
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NAME	REPRESENTING
Day Smitz	SITA
RICHARD VEACH	
CHARA VEACH	PIONEER TEREPHONE
Roger Vonfeldt	Rural Telephone Service Co.
1511 Drexel	SWIST SOUTHERN KAPSAS TELEPHONE
KENDALI MIKEGETL	SOUTHERD KAPSAS TECEPHONE
Rob Hodger	KM