Approved:	2/21/96	
* *	Date	_

MINUTES OF THE Senate Committee on Financial Institutions and Insurance.

The meeting was called to order by Chairperson Dick Bond at 9:06 a.m. on February 20, 1996 in Room 529-S of the Capitol.

All members were present.

Committee staff present: Dr. William Wolff, Legislative Research Department

Fred Carman, Revisor of Statutes June Kossover, Committee Secretary

Conferees appearing before the committee: Robert Storey, Unionamerica Insurance Company

James A. Greer, III, Unionamerica Insurance Company

Tom Wilder, Kansas Insurance Department

William Sneed, Health Insurance Association of America

Others attending: See attached list

Senator Emert moved to approve the minutes of the meeting of February 19 as submitted. Senator Clark seconded the motion; the motion carried.

The hearing was opened on <u>SB 645</u>, concerning reinsurance. Robert Storey introduced James Greer, Unionamerica Insurance Company, who explained that the intent of this legislation is to add one piece of the NAIC model language to Kansas statute to allow Kansas insurance companies to cede a portion of their risk to a trust established by the assuming insurer in a financial institution located in the United States. (Attachment #1) Mr. Greer also explained the concept of reinsurance.

Tom Wilder, Kansas Insurance Department, also testified in favor of <u>SB 645</u> (Attachment #2) and proposed a technical amendment to insert section (b) (3) of KSA 40-221a instead of section (b) (3) (A) as was drafted in the bill. (Attachment #3) Mr. Wilder also explained that only \$20 million surplus is required by this bill whereas Lloyd's of London must maintain a \$100 million surplus because Lloyd's is a group of individuals instead of an insurance company and it is felt that a higher surplus is necessary for that group.

In response to Senator Bond's question, Mr. Wilder explained that the Insurance Department must approve of the agreement and receives an annual statement; therefore, the trust would be verified by the Insurance Department.

Senator Bond suggested that the language throughout should read "insurer or group" instead of "insurer," and Mr. Wilder agreed that this amendment should be made.

Mr. Storey advised the committee that this legislation has already been adopted in 47 states.

Senator Steffes made a motion to amend as per the balloon and to amend the language to read "insurer or group". Senator Praeger seconded the motion. The motion carried.

<u>Senator Steffes made a motion to recommend</u> <u>SB 645</u> favorably as amended. Senator Praeger seconded the motion; the motion carried.

The committee received the subcommittee report on <u>SB 444</u>, which prohibits discrimination against victims of sexual abuse, from Senator Praeger, chair of the subcommittee. Senator Praeger explained that the subcommittee recommended striking all reference to property and casualty insurance so that the legislation will apply only to accident and health insurance, and to add the new Kansas Insurance Department definition of abuse on page 4. (Attachment #4) This language was placed under the unfair discrimination section of the bill but, except for the definition of abuse, will not change the original language. Senator Emert questioned the need to include section (c) of KSA 60-3102 in the definition of abuse since this section deals only with acts against a minor.

Senator Praeger made a motion to amend SB 444 according to the balloon and to delete the reference to section (c) of KSA 60-3102. Senator Hensley seconded the motion. The motion carried.

Senator Corbin moved to recommend SB 444 favorably as amended. Senator Praeger seconded the motion; the motion carried. Senator Praeger will carry this bill in the Senate.

CONTINUATION SHEET

MINUTES OF THE Senate Committee on Financial Institutions & Insurance, Room 529-S Statehouse, on February 20, 1996.

Tom Wilder, Kansas Insurance Department, presented a proposal to amend <u>SB 529</u> by creating <u>Substitute SB 529</u>. (Attachment #5) This legislation, heard in committee on February 8, concerns the mandatory reinstatement of insurance policies in case of mental incapacity of an insured. The substitute bill will require that after the effective date, each long-term care policyholder must designate another person to receive notice of cancellation and termination notice must be sent to both the insured and the designated other person, or a waiver must be executed by the policyholder. The language in the substitute bill is used in other states and standard forms for designating another person or for waiving the naming of another person are available and are subject to approval by the Kansas Insurance Department.

Bill Sneed, Health Insurance Association of America, stated that the responsibility for obtaining a signed waiver rests with the agent or company and that this legislation is acceptable to his organization.

Senator Hensley made a motion to amend SB 529 as Substitute SB 529 with the Insurance Department language. Senator Praeger seconded the motion. The motion carried.

Dr. Wolff was requested to distribute the balloon and supplemental note on SB 475 and SB 476 to members of the committee so that they might have an opportunity to familiarize themselves with the changes prior to tomorrow's meeting.

The committee adjourned at 9:48 a.m. The next meeting is scheduled for February 21, 1996.

SENATE FINANCIAL INSTITUTIONS & INSURANCE COMMITTEE GUEST LIST

DATE: 2/20/96

NAME	REPRESENTING
Romazier	STITEASURET
Bob Hoven	Anconoria Ins lo-
Jay 6 reer	
Ton Wilden	Kansas Insurance Dept
Bill Sneed	Am Vestors
Cel Wright	Farmers Iro Group
David Hanson	Ks Insur. Assocs.
Sue Bord	
RUD GRANT	RCCI
STEUE KEARNEY	CLENA
Kath Referen	Productial)
Chuck Stones	KBA.
TAD KRAWAR	SE CURIN BENEAT
Lon Callahan	Kammo
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TESTIMONY OF JAMES A. GREER II PARTNER, LEBOUEF, LAMB, GREENE & MACRAE IN SUPPORT OF SENATE BILL NO. 645

Mr. Chairman and Members of the Committee, I thank you for the opportunity to appear before you on behalf of Unionamerica Insurance Company Limited ("Unionamerica"). My firm, LeBoeuf, Lamb, Greene & MacRae, represents other insurance companies (see attached list) that will also be affected by this legislation.

Background:

This legislation relates to reinsurance provided by Unionamerica, one of several leading non-U.S. insurance companies, for which my law firm, LeBoeuf, Lamb, Greene & MacRae, is United States Insurance Regulatory Counsel. Unionamerica, and many of these other insurers are important as a market for hard-to-place reinsurance and commercial insurance. For example, they have long participated in the catastrophe reinsurance programs of insurers throughout the world. In Kansas and elsewhere, reinsurance protection against the perils of damage from tornados and hail has been sought from our clients over the years. These insurers have also provided substantial amounts of reinsurance for medical malpractice and other forms of professional indemnity coverage written by insurers in the United States and elsewhere. Both of these types of reinsurance have been and continue to be in demand. In addition, our clients have traditionally provided reinsurance of a wide variety of other hard-to-place coverages.

The Legislation:

The bill adopts without change the section of the National Association of Insurance Commissioners' ("NAIC") Model Credit-for-Reinsurance bill relating to assumption of reinsurance by an insurance company that maintains substantial trusteed assets and surplus in the United States for the benefit of its U.S. cedents.¹ The relevant portion of the NAIC

(continued...)

Senate 7/4/ 2/20/96 Ottachment #1

¹Reinsurance is "insurance of insurance companies." It is a well-recognized contractual arrangement, whereby an insurer can transfer excess risks to other insurers, thereby strengthening its financial condition. When an insurer incurs a loss or other liability that is covered by reinsurance it has ceded to another insurer, it may take credit on its financial statement for the receivable from the reinsurer, provided the reinsurer is licensed or otherwise approved ("accredited") by the insurance regulator in the insurer's state of domicile. Heretofore, Kansas domestic companies could only take credit for reinsurance ceded to other companies licensed in the state of Kansas unless the reinsurer provided the insurer with collateral in the form of cash, marketable securities, or a clean, irrevocable, evergreen letter of credit. As a result, Kansas domestic insurers have less freedom to chose the markets to which they may cede reinsurance than non-domestic insurers licensed to do

Model bill appears in Subparagraph (A) in lines 17-29 on page 2 of Senate Bill No. 645 (copy attached). Obtaining adoption of the proposed amendment in Kansas is part of a nationwide effort. The NAIC has already approved this credit-for-reinsurance amendment, and substantially the same amendment has been adopted or enacted in 47 states and the District of Columbia. Legislation containing substantially the same language of this amendment will become effective in Ohio on March 1 this year. A bill containing this language is pending in the State of Washington, and we have begun efforts to obtain enactment of this legislation in Florida this year.

Impact on Kansas:

Adoption of this NAIC Model Credit-for-Reinsurance law provision will enable leading reinsurers in the international market to improve their service to Kansas domestic insurers for such classes as medical malpractice and catastrophe reinsurance, as well as other hard-to-place risks.

If these insurers' status as accredited reinsurers is accepted, there could be a reduction in cost or increase in availability to the Kansas domestic insurance companies that now obtain reinsurance from highly-respected insurers in the world reinsurance market. Whether or not they currently cede reinsurance to our clients, Kansas domestic insurers may find there would also be an increase in the attractiveness of their reinsurance cessions with a consequent decrease in the cost or increase in availability of reinsurance, or both, at least some of which benefits would probably be passed on to Kansas direct policyholders in the form of lower premiums, increased coverage, or both. Kansas domestic companies might also benefit because most of their major competitors are licensed in Kansas but domiciled in other states, and therefore would not be subject to the same inhibitions as those currently suffered by Kansas domestic insurers.

In conclusion, I hope I have made clear the intent of this legislation. I would be happy to try to answer any questions you may have respecting it. Thank you for your attention.

business in Kansas. In addition, they may have had to pay higher prices for the reinsurance they have purchased. Any attendant increase in costs or decrease in availability of coverage may have been passed to the Kansas policyholders of Kansas domestic insurers.

7/41 2/20/96 1-2

¹(...continued)

List of LeBoeuf, Lamb, Greene & MacRae Clients:

Axa Reinsurance
Eisen Und Stahl Rückversicherungs-Aktiengesellschaft
Hannover Rückversicherungs-Aktiengesellschaft
St. Paul Reinsurance Company Limited
Sphere Drake (Bermuda) Limited
Sphere Drake Insurance plc
Terra Nova Insurance Company Limited
Unionamerica Insurance Company Limited
Zurich Re (U.K.) Limited



Kathleen Sebelius Commissioner of Insurance

Kansas Insurance Department

MEMORANDUM

To: Senate Financial Institutions and Insurance Committee

From: Tom Wilder, Director of

Government and Public Affairs

Re: S.B. 645 (Reinsurance of Risks)

Date: February 20, 1996

The Kansas Department of Insurance appears today in support of Senate Bill 645. This legislation allows domestic insurance companies to cede a portion of their risk to a trust established by an assuming insurer in a financial institution located in the United States. The trust fund must include a surplus above the anticipated claims against the trust of at least \$20 million. A number of insurers who provide reinsurance coverage prefer to do business through a trust arrangement. The requirement for a surplus in the reinsurance trust of at least \$20 million provides protection to those Kansas policyholders whose insurance is ceded by a domestic company to the trust.

The language in S.B. 645 is taken from the NAIC Model Law on Credit for Reinsurance. The Insurance Department believes that this provision should be inserted in Section (b) (3) of K.S.A. 40-221a instead of Section (b) (3) (A) of that statute as is currently in the bill. This is a technical amendment that does not change the intent of the new language. A proposed amendment is attached to my testimony.

The Kansas Department of Insurance asks the Committee to report S.B. 645 favorably as amended.

Senate 7/41 2/20/96 attachment#2

40-221a Reinsurance

- (a) Any insurance company organized under the laws of this state may (1) with the consent of the commissioner of insurance, cede all of its risks to any other solvent insurance company authorized to transact business in this state or accept all of the risks of any other company, (2) accept all or any part of an individual risk or all or any part of a particular class of risks which it is authorized to insure, and (3) cede all or any part of an individual risk or all or any part of a particular class of risks to another solvent insurer or insurers having the power to accept such reinsurance.
- (b) Any insurance company organized under the laws of this state may take credit as an asset or as a deduction from loss and unearned premium reserves on such ceded risks to the extent reinsured by an insurer or insurers authorized to transact business in this state, but such credit on ceded risks reinsured by any insurer which is not authorized to transact business in this state may be taken in an amount not exceeding:
- (1) The amount of deposits by, and funds withheld from, the assuming insurer pursuant to express provision therefor in the reinsurance contract, as security for the payment of the obligations thereunder, if such deposits or funds are held subject to withdrawal by, and under the control of, the ceding insurer or are placed in trust for such purposes in a bank which is insured by the federal deposit insurance corporation or its successor, if withdrawals from such trust cannot be made without the consent of the ceding company;
- (2) The amount of a clean and irrevocable letter of credit issued by a bank which is insured by the federal deposit insurance corporation or its successor if such letter of credit is initially issued for a term of at least one year and by its terms is automatically renewed at each expiration date for at least an additional one-year term unless at least 30 days prior written notice of intention not to renew is given to the ceding company by the issuing bank or the assuming company and provided that such letter of credit is issued under arrangements satisfactory to the commissioner of insurance as constituting security to the ceding insurer substantially equal to that of a deposit under paragraph (1) of this subsection; or
- (3) the amount of loss and unearned premium reserves on such ceded risks to a group of underwriters including incorporated and individual unincorporated underwriters, if the assuming underwriters group maintains a trust fund in a qualified United States financial institution, as defined in subsection (b)(3)(E), for the payment of the valid claims, as determined by the commissioner for the purpose of determining the sufficiency of the trust fund, of its United States policyholders and ceding insurers, their assigns and successors in interest. The assuming underwriters group shall report annually to the

- -commissioner information substantially the same as that required to be
- reported on the national association of insurance commissioners annual
- statement form by licensed insurers to enable the commissioner to
- determine the sufficiency of the trust fund.
- (A) The trust shall consist of a trusteed account representing the
- group's liabilities attributable to business written in the United
- States. The group shall maintain a trusteed surplus of which
- \$100,000,000 shall be held jointly for the benefit of United States
- -ceding insurers of any member of the group. The incorporated members of
- the group shall not be engaged in any business other than underwriting
- -as a member of the group and must be subject to the same level of
- solvency regulation and control by the group's domiciliary regulator as
- are the unincorporated members. The group shall make available to the
- commissioner an annual certification by the group's domiciliary
- -regulator and its independent public accountants as to the solvency of
- -each underwriter. an assuming insurer which maintains a trust fund in a qualified United States financial institution, as defined in(b)(3)(D), for the payment of the valid claims of its United States policyholders and ceding insurers, their assigns and successors in interest. The assuming insurer shall report annually to the Commissioner information substantially the same as that required to be reported on the national association of insurance commissioners annual statement form by licensed insurers to enable the Commissioner to determine the sufficiency of the trust fund. In the case of a single assuming insurer, the trust shall consist of a trusteed account representing the assuming insurer's liabilities attributable to business written in the United States and, in addition, the assuming insurer shall maintain a trusteed surplus of not less than \$20,000,000. In the case of a group including incorporated and individual unincorporated underwriters, the trust shall consist of a trusteed account representing the group's liabilities attributable to business written in the United States and, in addition, the group shall maintain a trusteed surplus of which \$100,000,000 shall be held jointly for the benefit of United States ceding insurers of any member of the group; the incorporated members of the group shall not be engaged in any business other than underwriting as a member of the group and shall be subject to the same level of solvency regulation and control by the group's domiciliary regulator as are the unincorporated members; and the group shall make available to the Commissioner an annual certification of the solvency of each underwriter by the group's domiciliary regulator and its independent public accountants.
 - (A) (B) Such trust must be in a form approved by the commissioner of insurance. The trust instrument shall provide that contested claims shall be valid and enforceable upon the final order of any court of competent jurisdiction in the United States. The trust shall vest legal title to its assets in the trustees of the trust for its United States policyholders and ceding insurers, their assigns and successors in interest. The trust and the assuming group insurer shall be subject to examination as determined by the commissioner. The trust, described herein, must remain in effect for as long as the assuming group insurer shall have outstanding obligations due under the reinsurance agreements subject to the trust.
 - (B) (C) No later than February 28 of each year the trustees of the trust

shall report to the commissioner in writing setting forth the balance of the trust and listing the trust's investments at the preceding year end and shall certify the date of termination of the trust, if so planned, or certify that the trust shall not expire prior to the next following December 31.

- (C) (D) The credit authorized under subsection (b)(3)(A) through (C) shall not be allowed unless the assuming group insurer agrees in the reinsurance agreements:
- (i) That in the event of the failure of the assuming group insurer to perform its obligations under the terms of the reinsurance agreement, the assuming group insurer, at the request of the ceding insurer, shall submit to the jurisdiction of any court of competent jurisdiction in any state of the United States, will comply with all requirements necessary to give such court jurisdiction, and will abide by the final decision of such court or of any appellate court in the event of an appeal; and
- (ii) to designate the commissioner or a designated attorney as its true and lawful attorney upon whom may be served any lawful process in any action, suit or proceeding instituted by or on behalf of the ceding company.
- (iii) This provision is not intended to conflict with or override the obligation of the parties to a reinsurance agreement to arbitrate their disputes, if such an obligation to do so is created in the agreement.
- (D) (E) A "qualified United States financial institution" means, for purposes of those provisions of this law specifying those institutions that are eligible to act as a fiduciary of a trust, an institution that:
- (i) Is organized, or (in the case of a U.S. branch or agency office of a foreign banking organization) licensed, under the laws of the United States or any state thereof and has been granted authority to operate with fiduciary powers; and
- (ii) is regulated, supervised and examined by federal or state authorities having regulatory authority over banks and trust companies.

The foregoing provisions of paragraphs (1), (2) and (3) of subsection (b) shall not apply to a domestic title insurance company subject to the provisions of K.S.A. 40-1107a and amendments thereto.

(c) Any reinsurance ceded by a company organized under the laws of this state or ceded by any company not organized under the laws of this state and transacting business in this state must, pursuant to express provisions contained in the reinsurance agreement, be payable by the assuming insurer on the basis of the liability of the ceding company under the contract or contracts reinsured without diminution because of

the insolvency of the ceding company and any such reinsurance agreement which may be canceled on less than 90 days' notice must provide in the reinsurance agreement for a run-off of the reinsurance in force at the date of cancellation.

SENATE BILL No. 645

By Committee on Financial Institutions and Insurance

2-9

AN ACT concerning insurance; reinsurance of risks; amending K.S.A. 1995 Supp. 40-221a and repealing the existing section.

Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 1995 Supp. 40-221a is hereby amended to read as follows: 40-221a. (a) Any insurance company organized under the laws of this state may (1) with the consent of the commissioner of insurance, cede all of its risks to any other solvent insurance company authorized to transact business in this state or accept all of the risks of any other company, (2) accept all or any part of an individual risk or all or any part of a particular class of risks which it is authorized to insure, and (3) cede all or any part of an individual risk or all or any part of a particular class of risks to another solvent insurer or insurers having the power to accept such reinsurance.

- (b) Any insurance company organized under the laws of this state may take credit as an asset or as a deduction from loss and unearned premium reserves on such ceded risks to the extent reinsured by an insurer or insurers authorized to transact business in this state, but such credit on ceded risks reinsured by any insurer which is not authorized to transact business in this state may be taken in an amount not exceeding:
- (1) The amount of deposits by, and funds withheld from, the assuming insurer pursuant to express provision therefor in the reinsurance contract, as security for the payment of the obligations thereunder, if such deposits or funds are held subject to withdrawal by, and under the control of, the ceding insurer or are placed in trust for such purposes in a bank which is insured by the federal deposit insurance corporation or its successor, if withdrawals from such trust cannot be made without the consent of the ceding company;
- (2) the amount of a clean and irrevocable letter of credit issued by a bank which is insured by the federal deposit insurance corporation or its successor if such letter of credit is initially issued for a term of at least one year and by its terms is automatically renewed at each expiration date for at least an additional one-year term unless at least 30 days prior written notice of intention not to renew is given to the ceding company by the issuing bank or the assuming company and provided that such letter of

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credit is issued under arrangements satisfactory to the commissioner of insurance as constituting security to the ceding insurer substantially equal to that of a deposit under paragraph (1) of this subsection; or

(3) the amount of loss and unearned premium reserves on such ceded risks to a group of underwriters including incorporated and individual unincorporated underwriters, if the assuming underwriters group maintains a trust fund in a qualified United States financial institution, as defined in subsection (b)(3)(E), for the payment of the valid claims, as determined by the commissioner for the purpose of determining the sufficiency of the trust fund, of its United States policyholders and ceding insurers, their assigns and successors in interest. The assuming underwriters group shall report annually to the commissioner information substantially the same as that required to be reported on the national association of insurance commissioners annual statement form by licensed insurers to enable the commissioner to determine the sufficiency of the trust fund.

(A) Credit shall be allowed when the reinsurance is ceded to an assuming insurer which maintains a trust fund/in a qualified United States financial institution, as defined in subsection (b)(3)(E), for the payment of the valid claims of its United States policyholders and ceding insurers, their assigns and successors in interest The assuming insurer shall report annually to the commissioner information substantially the same as that required to be reported on the NAC annual statement form by licensed insurers to enable the commissioner to determine the sufficiency of the trust fund. In the case of a single assuming insurer, the trust shall consist. of a trusteed account representing the assuming insurer's liabilities attributable to business written in the United States and, in addition, the assuming insurer shall/maintain a trusteed surplus of not less than \$20,000,000. The trust shall consist of a trusteed account representing the group's liabilities attributable to business written in the United States. The group shall plaintain a trusteed surplus of which \$100,000,000 shall be held jointly for the benefit of United States ceding insurers of any member of the group. The incorporated members of the group shall not be engaged in any business other than underwriting as a member of the group and must be subject to the same level of solvency regulation and control/by the group's domiciliary regulator as are the unincorporated members. The group shall make available to the commissioner an annual ceptification by the group's domiciliary regulator and its independent pub-Le accountants as to the solveney of each underwriter!

[(B)] Such trust must be in a form approved by the commissioner of insurance. The trust instrument shall provide that contested claims shall be valid and enforceable upon the final order of any court of competent jurisdiction in the United States. The trust shall vest legal title to its assets

an assuming insurer which maintains a trust financial United States qualified in institution, as defined in (b)(3)(D), for payment of the valid claims of its United States policyholders and ceding insurers, their assigns The assuming insurer and successors in interest. commissioner shall report annually to the substantially the as that information same reported the national required to be on of insurance commissioners annual association statement form by licensed insurers to enable the to determine the sufficiency of the commissioner In the case of a single assuming trust fund. shall consist of a trusteed the trust insurer. account representing the assuming liability attributable to business written in the United States and, in addition, the assuming insurer shall maintain a trusteed surplus of less than \$20,000,000. In the case of a group individual incorporated and including the trust shall underwriters, unincorporated account representing consist of a trusteed attributable to business group's liabilities written in the United States and, in addition, the group shall maintain a trusteed surplus of which \$100,000,000 shall be held jointly for the benefit United States ceding insurers of any member of the group; the incorporated members of the group shall not be engaged in any business other than underwriting as a member of the group and shall be subject to the same level of solvency regulation and control by the group's domiciliary regulator as are the unincorporated members; and the group shall make available to the commissioner an annual certification of the solvency of each underwriter by the group's domiciliary regulator and its independent public accountants.

in the trustees of the trust for its United States policyholders and ceding insurers, their assigns and successors in interest. The trust and the assuming group shall be subject to examination as determined by the commisinsurer sioner. The trust, described herein, must remain in effect for as long as the assuming group shall have outstanding obligations due under the re-6 insurance agreements subject to the trust. [(C)] No later than February 28 of each year the trustees of the trust (B) shall report to the commissioner in writing setting forth the balance of the trust and listing the trust's investments at the preceding year end and shall certify the date of termination of the trust, if so planned, or certify 10 that the trust shall not expire prior to the next following December 31. 11 The credit authorized under subsection (b)(3)(A) through (\overline{C}) 12 (C) shall not be allowed unless the assuming group agrees in the reinsurance 13 insurer 14 agreements: 15 (i) That in the event of the failure of the assuming group to perform its obligations under the terms of the reinsurance agreement, the assum-16 ing group, at the request of the ceding insurer, shall submit to the juris-17 18 diction of any court of competent jurisdiction in any state of the United States, will comply with all requirements necessary to give such court 19 jurisdiction, and will abide by the final decision of such court or of any 20 appellate court in the event of an appeal; and 21 22 (ii) to designate the commissioner or a designated attorney as its true and lawful attorney upon whom may be served any lawful process in any 23 action, suit or proceeding instituted by or on behalf of the ceding com-24 25 pany. 26 (iii) This provision is not intended to conflict with or override the obligation of the parties to a reinsurance agreement to arbitrate their 27 disputes, if such an obligation to do so is created in the agreement. 28 (E) A "qualified United States financial institution" means, for pur-29 (D) poses of those provisions of this law specifying those institutions that are eligible to act as a fiduciary of a trust, an institution that: 31 32 (i) Is organized, or (in the case of a U.S. branch or agency office of a foreign banking organization) licensed, under the laws of the United States or any state thereof and has been granted authority to operate with 35 fiduciary powers; and (ii) is regulated, supervised and examined by federal or state author-36 ities having regulatory authority over banks and trust companies. 37 The foregoing provisions of paragraphs (1), (2) and (3) of subsection 38 (b) shall not apply to a domestic title insurance company subject to the 39

provisions of K.S.A. 40-1107a and amendments thereto.

(c) Any reinsurance ceded by a company organized under the laws of

this state or ceded by any company not organized under the laws of this

state and transacting business in this state must, pursuant to express pro-

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- visions contained in the reinsurance agreement, be payable by the assuming insurer on the basis of the liability of the ceding company under the
 contract or contracts reinsured without diminution because of the insolvency of the ceding company and any such reinsurance agreement which
 may be canceled on less than 90 days' notice must provide in the rein-
- 6 surance agreement for a run-off of the reinsurance in force at the date 7 of cancellation.
- 8 Sec. 2. K.S.A. 1995 Supp. 40-221a is hereby repealed.
- 9 Sec. 3. This act shall take effect and be in force from and after its publication in the statute book.

SENATE BILL No. 444

By Committee on Financial Institutions and Insurance

1-11

AN ACT relating to insurance; concerning unfair trade practices; prohibiting discrimination against victims of domestic abuse; amending K.S.A. 40 2402 and K.S.A. 1995 Supp. 40-2404 and repealing the existing sections.

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Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 40-2402 is hereby amended to read as follows: 40-2403. When used in this act:

- (a) "Person" means any individual, corporation, association, partnership, reciprocal exchange, inter-insurer, Lloyd's insurer, fraternal benefit society and any other legal entity engaged in the business of insurance, including agents, brokers and adjusters. Person also means mutual non-profit hospital service organizations, nonprofit medical service corporations, nonprofit medical and hospital service corporations, as defined in articles 18, 19 and 19c of chapter 40 of the Kansas Statutes Annotated, and amendments thereto; administrators, as defined in article 38 of chapter 40 of the Kansas Statutes Annotated, and amendments thereto; and localth maintenance organizations, as defined in article 32 of chapter 40 of the Kansas Statutes Annotated, and amendments thereto.
- (b) "Commissioner" means the commissioner of insurance of this state.
- (c) Insurance policy" or "insurance contract" means any contract of insurance, indemnity, medical or hospital service, suretyship or annuity issued, proposed for issuance or intended for issuance by any person.
- (d) "Almse" means the occurrence of one or more of the following acts:
- (1) Attempting to cause or intentionally knowingly or recklessly causeing another person, including a minor child, budily injury playsical have a severe emotional distress, psychological trauma, rape sexual assail to a modulatary sexual intercourse;
- (2) Knowingly, engaging in a course of conduct or repeatedly committing sets countril another person, including a nation child, including tollowing the person or numerically without proper authority, under construction of the second set of the second sec

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- (3) subjecting another person, including a minor child to false imprisonment; or
- (4) attempting to cause or intentionally, knowingly or recklessly causing danage to property so as to intimidate or attempt to control the behavior of another person including a minor child
- (e) "Abuse-related claim means a claim made by a subject of abuse under an insurance policy for a loss resulting from an act of abuse.
- (f) "Abuse related medical condition means a medical condition sustained by a subject of abuse which arises in whole or in part out of an act or pattern of abuse.
- (g) "Abuse status" means the fact or perception that a person is, has been or may be a subject of abuse, irrespective of whether the person has sustained abuse-related medical conditions or has incurred abuse-related chims.
- See. 2. / K.S.A. 1995 Supp. 40-2404 is hereby amended to read as follows: 40-2404. The following are hereby defined as unfair methods of competition and unfair or deceptive acts or practices in the business of insurance:
- (1) Misrepresentations and false advertising of insurance policies. Making, issuing, circulating or causing to be made, issued or circulated, any estimate, illustration, circular, statement, sales presentation, omission or comparison which:
- (a) Misrepresents the benefits, advantages, conditions or terms of any insurance policy;
- (b) misrepresents the dividends or share of the surplus to be received on any insurance policy;
- (c) makes any false or misleading statements as to the dividends or share of surplus previously paid on any insurance policy;
- (d) is misleading or is a misrepresentation as to the financial condition of any person, or as to the legal reserve system upon which any life insurer operates,
- (e)—uses any name or title of any insurance policy or class of insurance policies misrepresenting the true name thereof,
- (f) is a misrepresentation for the purpose of inducing or tending to sodice the lapse, forfeiture, exchange, conversion or surrender of any insurance policy;
- (g) in a misrepresentation for the purpose of effecting a pledge assignment of or effecting a loan against any misurance pency; or
- (h) misrepresents any insurance policy as being shares of stock
- (2) Table information and adoptising generally. Making, publishing, a ssemanaing, circulating or placing belong the public, or eausing, directly or indirectly to be made, published, disseminated, unculated or place of the published, and published on the published of the publishing of the pub

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- the form of a notice, circular, pamphlet, letter or poster, or over any radio or television station, or in any other way, an advertisement, announcement or statement containing any assertion, misrepresentation or statement with respect to the business of insurance or with respect to any person in the conduct of such person's insurance business, which is untrue, deceptive or misleading.
- (3) Defamation. Making, publishing, disseminating or circulating, directly or indirectly, or aiding, abetting or encouraging the making, publishing, disseminating or circulating of any oral or written statement or any pamphlet, circular, article or literature which is false, or maliciously critical of or derogatory to the financial condition of any person, and which is calculated to injure such person.
- (4) Boycott, coercion and intimidation. Entering into any agreement to commit, or by any concerted action committing, any act of boycott, coercion or intimidation resulting in or tending to result in unreasonable restraint of the business of insurance, or by any act of boycott, coercion or intimidation monopolizing or attempting to monopolize any part of the business of insurance.
- (5) False statements and entries. (a) Knowingly filing with any supervisory or other public official, or knowingly making, publishing, disseminating, circulating or delivering to any person, or placing before the public, or knowingly causing directly or indirectly, to be made, published, disseminated, circulated, delivered to any person, or placed before the public, any false material statement of fact as to the financial condition of a person.
- (b) Knowingly making any false entry of a material fact in any book, report or statement of any person or knowingly omitting to make a true entry of any material fact pertaining to the business of such person in any book, report or statement of such person.
- (6) Stock operations and advisory board contracts. Issuing or delivering or permitting agents, officers or employees to issue or deliver, agency company stock or other capital stock, or benefit certificates or shares in any common law corporation, or securities or any special or advisor, board contracts or other compacts of any kind promising returns and promis as an inducement to insurance. Nothing herein shall promote the acts permitted by K.S.A. 40-232, and amendments thereto.
- (7) Unfair Therminia one is Making or permitting any unlair is semimination between individuals of the same class and expert expectation of life in the rates charged for any contract of life insurance or the annual or in the dividuals or other benefits payable thereon, or in any other of the terms and conditions of such contract.
- (b) Making on permutang any unfair discrimination between many a-

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of premium, policy fees or rates charged for any policy or contract of accident or health insurance or in the benefits payable thereunder, or in any of the terms or conditions of such contract, or in any other manner whatever.

- the amount, extent or kind of coverage available to an individual, or charging an individual a different rate for the same coverage solely because of blindness or partial blindness. With respect to all other conditions, including the underlying cause of the blindness or partial blindness, persons who are blind or partially blind shall be subject to the same standards of sound actuarial principles or actual or reasonably anticipated experience as are sighted persons. Refusal to insure includes denial by an insurer of disability insurance coverage on the grounds that the policy defines "disability" as being presumed in the event that the insured loses such person's eyesight. However, an insurer may exclude from coverage disabilities consisting solely of blindness or partial blindness when such condition existed at the time the policy was issued.
- (b) Rebates. (a) Except as otherwise expressly provided by law, knowingly permitting, offering to make or making any contract of life insurance, life annuity or accident and health insurance, or agreement as to such contract other than as plainly expressed in the insurance contract issued thereon, paying, allowing, giving or offering to pay, allow or give, directly or indirectly, as inducement to such insurance, or annuity, any rebate of premiums payable on the contract, any special favor or advantage in the dividends or other benefits thereon, or any valuable consideration or inducement whatever not specified in the contract; or giving, selling, purchasing or offering to give, sell or purchase as inducement to such insurance contract or annuity or in connection therewith, any stocks, bonds or other securities of any insurance company or other corporation, association or partnership, or any dividends or profits accrued thereon, or mything of value whatsoever not specified in the contract.
- (b) Nothing in subsection (7) or (8)(a) shall be construed as including within the definition of discrimination or rebates any of the following practices:
- (i) In the case of any contract of life insurance or life annuity, paying bonuses to policyholders or otherwise abating their premiums in whole or in part out of surplus accumulated from nonparticipating insurance. Any such bonuses or abatement of premiums shall be fair and equitable to policyholders and for the best interests of the company and its policyholders;
- oil on the case of life insurance policies issued on the industrial debit the staking allowance to policyholders who have continuously for a spectral period made premium payments directly to an office of the insurer

- Refusing to insure, (d) refusing or continue to insure, or limiting the amount, extent or kind of coverage available for accident and health and life insurance to an applicant who is the proposed insured or charge a different rate for the same coverage or excluding or limiting coverage for losses or denying a claim incurred by an insured as a result of abuse based on the fact that the applicant who is the proposed insured is, has been, or may be the subject of domestic abuse, except as provided in subpart (iv). "Abuse" used in this subsection (7)(d) means one or more acts defined in K.S.A. 60-3102 (a), (b) family members, current or former household members, or current or former intimate partners.
- (i) An insurer may not ask an applicant for life or accident and health insurance who is the proposed insured if the individual is, has been or may be the subject of domestic abuse or seeks, has sought or had reason to seek medical or psychological treatment or counseling specifically for abuse, protection from abuse or shelter from abuse.
- (ii) Nothing in this section shall be construed to prohibit a person from declining to issue an insurance policy insuring the life of an individual who is, has been or has the potential to be the subject of abuse if the perpetrator of the abuse is the applicant or would be the owner of the insurance policy.
- (iii) No insurer that issues a life or accident and health policy to an individual who is, has been or may be the subject of domestic abuse shall be subject to civil or criminal liability for the death or any injuries suffered by that individual as a result of domestic abuse.
- (iv) Nothing in this section shall be construed to prohibit a person from underwriting or rating a risk on the basis of a preexisting physical or mental condition, even if such condition has been caused by abuse, provided that:

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- (A) The person routinely underwrites or rates such condition in the same manner with respect to an insured or an applicant who is not a victim of abuse;
- (B) no person shall refuse to insure, refuse to continue to insure, limit the amount, extent or kind of coverage available to an individual or charge a different rate for the same coverage solely because of physical or mental condition, except where the refusal, limitation or rate differential is based on sound actuarial principles;
- (C) the fact that an individual is, has been or may be the subject of abuse may not be considered a physical or mental condition; and
- (D) such underwriting or rating is not used to evade the intent of this section or any other provision of the Kansas insurance code.
- (v) Any person who underwrites or rates a risk on the basis of preexisting physical or mental condition as set forth in subsection (7)(d)(iv), must explain the reason for its action to the applicant or insured in writing.
- (vi) The provisions of subsection (d) shall apply to all policies of life and accident and health insurance issued in this state after the effective date of this act and all existing contracts which are renewed on or after the effective date of this act.

- in an amount which fairly represents the saving in collection expenses; or
- (iii) readjustment of the rate of premium for a group insurance policy based on the loss or expense experience thereunder, at the end of the first or any subsequent policy year of insurance thereunder, which may be made retroactive only for such policy year.
- (9) Unfair claim settlement practices. It is an unfair claim settlement practice if any of the following or any rules and regulations pertaining thereto are: (A) Committed flagrantly and in conscious disregard of such provisions, or (B) committed with such frequency as to indicate a general business practice.
- (a) Misrepresenting pertinent facts or insurance policy provisions relating to coverages at issue;
- (b) failing to acknowledge and act reasonably promptly upon communications with respect to claims arising under insurance policies;
- (c) failing to adopt and implement reasonable standards for the prompt investigation of claims arising under insurance policies;
- (d) refusing to pay claims without conducting a reasonable investigation based upon all available information;
- (e) failing to affirm or deny coverage of claims within a reasonable time after proof of loss statements have been completed;
- (f) not attempting in good faith to effectuate prompt, fair and equitable settlements of claims in which liability has become reasonably clear;
- (g) compelling insureds to institute litigation to recover amounts due under an insurance policy by offering substantially less than the amounts ultimately recovered in actions brought by such insureds;
- (h) attempting to settle a claim for less than the amount to which a reasonable person would have believed that such person was entitled by reference to written or printed advertising material accompanying or made part of an application;
- (i) attempting to settle claims on the basis of an application which was altered without notice to, or knowledge or consent of the insured;
- (j) making claims payments to insureds or beneficiaries not accompanied by a statement setting forth the coverage under which payments are being made;
- (k) making known to insureds or claimants a policy of appealing from arbitration awards in favor of insureds or claimants for the purpose of compelling them to accept settlements or compromises less than the amount awarded in arbitration;
- (l) delaying the investigation or payment of claims by requiring an insured, claimant or the physician of either to submit a preliminary claim report and then requiring the subsequent submission of formal proof of loss forms, both of which submissions contain substantially the same information;

- (m) failing to promptly settle claims, where liability has become reasonably clear, under one portion of the insurance policy coverage in order to influence settlements under other portions of the insurance policy coverage; or
- (n) failing to promptly provide a reasonable explanation of the basis in the insurance policy in relation to the facts or applicable law for denial of a claim or for the offer of a compromise settlement
- (10) Failure to maintain complaint handling procedures. Failure of any person, who is an insurer on an insurance policy, to maintain a complete record of all the complaints which it has received since the date of its last examination under K.S.A. 40-222, and amendments thereto; but no such records shall be required for complaints received prior to the effective date of this act. The record shall indicate the total number of complaints, their classification by line of insurance, the nature of each complaint, the disposition of the complaints, the date each complaint was originally received by the insurer and the date of final disposition of each complaint. For purposes of this subsection, "complaint" means any written communication primarily expressing a grievance related to the acts and practices set out in this section.
- (11) Misrepresentation in insurance applications. Making false or fraudulent statements or representations on or relative to an application for an insurance policy, for the purpose of obtaining a fee, commission, money or other benefit from any insurer, agent, broker or individual.
- (12) Statutory violations. Any violation of any of the provisions of K S.A 40-276a, 40-1515, and amendments thereto, or K.S.A. 1995 Supp. 40-2,155 and amendments thereto.
- (13) Disclosure of information relating to adverse underwriting decisions and refund of premiums. Failing to comply with the provisions of K.S.A. 40-2,112, and amendments thereto, within the time prescribed in such section.
- (14) Rebates and other inducements in title insurance. (a) No title insurance company or title insurance agent, or any officer, employee, attorney, agent or solicitor thereof, may pay, allow or give, or offer to pay, allow or give, directly or indirectly, as an inducement to obtaining any title insurance business, any rebate, reduction or abatement of any rate or charge made incident to the issuance of such insurance, any special favor or advantage not generally available to others of the same classification, or any money, thing of value or other consideration or material inducement. The words "charge made incident to the issuance of such insurance" includes, without limitations, escrow, settlement and closing charges.
- (b) No insured named in a title insurance policy or contract nor any other person directly or indirectly connected with the transaction involv-

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ing the issuance of the policy or contract, including, but not limited to, mortgage lender, real estate broker, builder, attorney or any officer, employee, agent representative or solicitor thereof, or any other person may knowingly receive or accept, directly or indirectly, any rebate, reduction or abatement of any charge, or any special favor or advantage or any monetary consideration or inducement referred to in (14)(a).

- (c) Nothing in this section shall be construed as prohibiting:
- (i) The payment of reasonable fees for services actually rendered to a title insurance agent in connection with a title insurance transaction;
- (ii) the payment of an earned commission to a duly appointed title insurance agent for services actually performed in the issuance of the policy of title insurance; or
- (iii) the payment of reasonable entertainment and advertising expenses.
- (d) Nothing in this section prohibits the division of rates and charges betweer or among a title insurance company and its agent, or one or more title insurance companies and one or more title insurance agents, if such division of rates and charges does not constitute an unlawful rebate under the provisions of this section and is not in payment of a forwarding fee or a finder's fee.
- (e) No title insurer or title agent may accept any order for, issue a title insurance policy to, or provide services to, an applicant if it knows or has reason to believe that the applicant was referred to it by any producer of title business or by any associate of such producer, where the producer, the associate, or both, have a financial interest in the title insurer or title agent to which business is referred unless the producer has disclosed to the buyer, seller and lender the financial interest of the producer of title business or associate referring the title insurance business.
- (f) No title insurer or title agent may accept an order for title insurance business, issue a title insurance policy, or receive or retain any premium, or charge in connection with any transaction if: (i) The title insurer or title agent knows or has reason to believe that the transaction will constitute controlled business for that title insurer or title agent, and (ii) 20% or more of the gross operating revenue of that title insurer or title agent during the six full calendar months immediately preceding the month in which the transaction takes place is derived from controlled business. The prohibitions contained in this subparagraph shall not apply to transactions involving real estate located in a county that has a polication, as shown by the last preceding decennial census, of 10,000 or less.
- (g) The commissioner shall adopt any regulations necessary to carry out the provisions of this act.
- (15) Liberimination against victims of domestic abuse. (a: Any person or antity engaged in the business of insurance or this seem name.

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- (i) Deny, refuse to issue, refuse to renew, refuse to reissue, cancel of otherwise terminate an insurance policy or restrict coverage on any individual because that individual is, has been or may be the subject of abuse, or seeks, has sought or had reason to seek, medical or psychological treatment for abuse, protection from abuse or shelter from abus.
- (ii) add any surcharge or rating factor to a premium of an yourun. e policy because an individual's history of, status as, or potential to be subject to abuse;
- (iii) exclude or limit coverage for losses or deny a claim incurred by an insured us a result of abuse or the potential for abuse.
- (iv) ask an insured or an applicant for insurance whether that individual is, has been or may be the subject of abuse, or seeks, has sought or had reason to seek medical or psychological treatment specifically for abuse, protection from abuse or shelter from abuse; or
- (v) terminate group health coverage for a subject of abuse because coverage was originally issued in the name of the abuser and the abuser has divorced, separated from or lost custody of the person who was the subject of abuse, or the abuser's coverage has terminated voluntarily or involuntarily. Nothing in this paragraph prohibits the health insurer or health maintenance organization from requiring the subject of abuse to pay the full premium for such person's coverage under the health plan or from requiring the subject of abuse to reside or work within its service area. The health insurer or health maintenance organization may terminate group health coverage after the continuation coverage required by this section has been in force for 18 months, if it offers conversion to an equivalent individual health plan. The continuation coverage required by this section shall be satisfied by any COBRA coverage provided to a subject of abuse and is not intended to be in addition to any coverage provided under COBRA.
- (b) Nothing in this section shall be construed to prohibit a person from declining to issue an insurance policy insuring the life of an individual who is or has been the subject of abuse if the perpetrator of the abuse is the applicant or would be the owner of the insurance policy.
- (c) Nothing in this section shall be construed to prohibit a person from underwriting or rating a risk on the basis of a preexisting physical or mental condition, even if such condition has been caused by abuse, provided that:
- (i) The person routinely underwrites or rates such condition in the same manner with respect to an insured or an applicant who is not a victim of abuse;
- (ii) no person shall refuse to insure, refuse to continue to insure, limit
 the amount, extent or kind of coverage available to an individual or charge
 of different rate for the same coverage solely because of a physical or

Ţ	mental condition, except where the refusal, limitation or rate differential	
2	is based on sound actuarial principles;	
3	(111) the fact that in individual is, has been or may be the subject of	
4	abuse may not be considered a physical or mental condition; and	
5	(iv) such underwriting or rating is not used to evade the intent of this	
6	section or any other provision of the Kansas insurance code.	
7	(d) Any person who underwrites or rates a risk on the basis or pre-	
8	existing physical or mental condition as set forth in subsection (15)(c),	
G	must explain the reason for its action to the applicant or insured in writ-	
()	ing.	1
1	Sec. [3] K.S.A. 40-2402 and K.S.A. 1995 Supp. 40-2404 are hereby	is
2	repealed.	2
.3	Sec. 4 This act shall take effect and be in force from and after its	<u></u>
4	publication in the statute book.	73

Long Term Care Policies/Lapse (Substitute for SB 529)

Section 1. The provisions of this act shall apply to all individual long-term care policies that are subject to lapsing issued to residents of this state on and after the effect date of this act.

- Section 2. (a) No individual long-term care policy or certificate shall be issued until the insurer has received from the applicant either a written designation of at least one person, in addition to the applicant, who is to receive notice of lapse or termination of the policy or certificate for nonpayment of premium, or a written waiver dated and signed by the applicant electing not to designate additional persons to receive such notice.
- (b) The applicant has the right to designate at least one person who is to receive the notice of termination, in addition to the insured. Designation of an additional person to receive notice of lapse or termination shall not constitute acceptance of any liability by such person for services provided to the insured. The designation shall include the full name and home address of such additional person.
- (d) The policy shall include a waiver stated in clear terms in the case of an applicant who elects not to designate an additional person. The waiver shall state that the applicant has the right to designate at least one person other than the applicant who will receive notice of any lapse or termination of the long-term care policy and that the applicant elects not to designate an additional person to receive such notice.
- (d) The insurer shall notify the insured of the right to change this written designation, no less often than once every two (2) years.

Section 3. When the policyholder or certificateholder pays premiums for a long-term care insurance policy or certificate through a payroll or pension deduction plan, the requirements contained in Section 2 need not be met until sixty (60) days after the policyholder or certificateholder is no longer on such a payment plan. The application or enrollment form for such policies or certificates shall clearly indicate the payment plan selected by the applicant.

Serate 7/4/ 2/20/96 affachment #5 Section 4. No individual long-term care policy or certificate shall lapse or be terminated for nonpayment of premium unless the insurer, at least thirty (30) days before the effective date of the lapse or termination, has given notice by first-class mail to the insured at their last-known address and to any person designated by the insured pursuant to Section 2 to receive notice of lapse or termination. Notice shall not be given until thirty (30) days after a premium is due and unpaid and will be deemed to have been given five (5) days after the date of mailing.

Section 5. Long-term care insurance policies or certificates shall include a provision which provides for reinstatement of coverage, in the event of lapse if the insurer is provided proof of cognitive impairment or the loss of functional capacity. This option shall be available to the insured if requested within five (5) months after termination and shall allow for the collection of past due premium, where appropriate. The standard of proof of cognitive impairment or loss of functional capacity shall not be more stringent than the benefit eligibility criteria for cognitive impairment or the loss of functional capacity contained in the policy or certificate.

Section 6. This act shall take effect and be in force from and after its publication in the statute book.

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