Approved: 2-/7-97

#### MINUTES OF THE HOUSE COMMITTEE ON FEDERAL AND STATE AFFAIRS.

The meeting was called to order by Chairperson Garry Boston at 1:30 p.m. on February 4, 1997 in Room 519-S of the Capitol.

All members were present except: Representative Doug Mays, Excused

Representative Edward Pugh, Excused Representative Dale Swenson, Excused

Committee staff present: Mary Galligan, Legislative Research Department

Mary Ann Torrence, Revisor of Statutes June Evans, Committee Secretary

Conferees appearing before the committee: Myron Scafe, Executive Director, Kansas Racing and Gaming

Commission

Kathy O'Donnell, Kansas Racing & Gaming Commission

Others attending: See attached list

The Chairperson announced the committee members would meet at the Lottery Office on February 5 and meet at the Kansas Racing and Gaming Commission on February 6 for the committee meeting and tour.

Staff distributed a chart showing the FY96 lottery sales per capita that was requested at the February 3 meeting. (Attachment 1)

Myron Scafe, Executive Director, Kansas Racing Commission, introduced the staff announced the names of the Commissioners. There are 3 major horse and dog tracks in Kansas. Camptown in Frontenac is going through Chapter 11 and that case has been dismissed and is now going through foreclosure in District Court. There were hearings last week. It is uncertain what the next step is or the time frame. The second track is Wichita Greyhound Park and they report to the Commission. The attendance and the handle are both down and they are experiencing problems and lost money for the first time in 1996. They had given 1% of the net to charity; however, because of the financial problems they are experiencing, they requested from the Commission to reduce that amount to 1/2 of 1% which means this year there will be about \$200,000 to charity and the other \$200,000 wii be spent for advertising and promotion to increase the attendance at the track. They are trying to draw back the old customers and attract some new customers. The Woodlands reported to the Commission in December that they had a pretty good month. They are doing better than what they had projected to the banks and better than what the banks thought they would do. They are running both dogs and horses. They ran a 20 day horse meet in 1996, and people in the industry feel it is the best year ever are far as horses. The purses were higher because of the shorter season. They had more entries than they had stables for and there are 1300 stables. The Woodlands has been purchased by W. M. Grace who lives in St. Joseph, Missouri and has experience in gaming. He owns the riverboat in St. Joseph, Missouri and a Native American Casino in Arizona. He also has a contract with the Iowa Tribe in Kansas for a casino. A complete background was done on Mr. Grace as with any other institution attempting to purchase the loans. Mr. Grace was approved by the Commission after a background investigation was completed by the KBI. There are 41 employees, 10 work at the Woodlands Racetrack, 10 work at the Wichita Greyhound Park and the remainder work in the Topeka office. (Attachments 2, 3, 4, & 5)

Kathy O'Donnell reviewed the graphs of the WGP live/simulcast handle 95/96 by month, WGP % change for 94 to 95 & 95 to 96, pari-mutuel & attendance tax comparison 96, 95 WGP for the Woodlands and Wichita Greyhound Park. (Attachments 6, 7, 8, 9, 10, 11, 12, 13, 14, & 15)

The meeting adjourned at 2:00 p.m. The next meeting will be February 5, 1997.

### FEDERAL & STATE AFFAIRS COMMITTEE

DATE: \_\_\_\_2/4/97\_\_\_\_\_

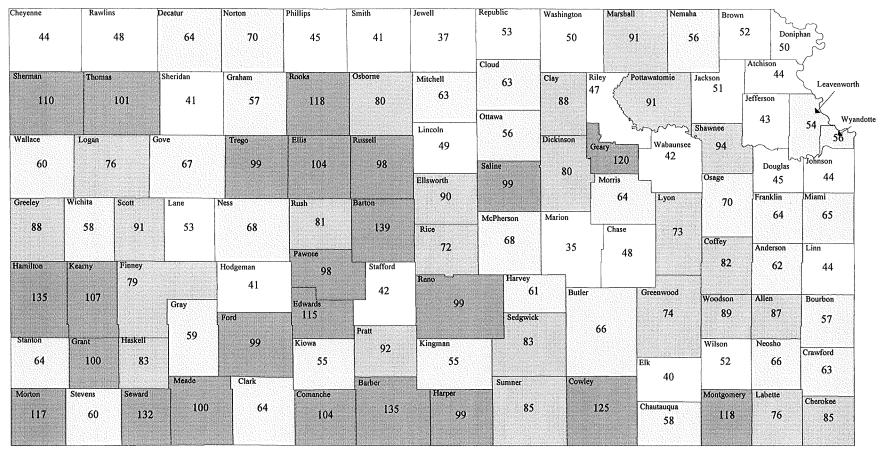
NAME	REPRESENTING
Gleus THOUPSON	Stand up FOR WANSAS
Jan Powell	Ks. Assoc. LVANGERICARS
Frances Wood	Karses don Churches of the Myarine
Dave Schneider	Revenue For Life A It's Best
Dave Johnson	KR& DC - Typha
Drances Snell	(
PBRYCE PECKHAM	
Terry D. Hamblin	ATTY GEN'L/KRGC
Myan & Seafe	Ks Raing & Haming Gemm.
Laty O'Donnell	X5 Racing & Taning Grand
Alan Steppat	Pete Motorice & Associates
Carl Frieda Trumm	Johnn Co. Farm Bureau
Carol Bollin	16
John a andrew	
Tom Eur parke	motherson Co Farm Bures
Down Cumptaker	1 A M Pharma Ca Farm
Cynthia Well	Hensas Farm Burgau
Carolin Michael	Crawford Co. Farm Bureau
CAROLINN BURNS	CHERORET Co. FARM BURGAL
Donise Evenhant	K-RACE
Susai Paism	ancroax Environmental
Warren Minear	K-RARE
Steve Montgowary	Ks. Grenhound Kennel Owners
Dan Hamer	Disitor Acous
PICHARD FODEWALD	State Gaming Agency
Steve Blanck Don Rosenow	Muppell + Assoc.
	Clay to Farm Bureau
Phyllis Rosenou	Ung Co. Fain Bureau
TomBurgess	50- flour

## FEDERAL & STATE AFFAIRS COMMITTEE

DATE: Feb. 4, 1997

NAME	REPRESENTING					
Ewen Wiehe	Wyandotte Cty. Farm Bureau					
Even Wiehe Trank Vor Fleet	Wyandotte Cty. Farm Bureau					

### FY 1996 Lottery Sales per capita



#### Per capita Sales

(xx)= Number of Counties

- □ >=\$35 to <\$54 (26)
- □ >=\$54 to <\$72 (31)
- >=\$72 to <\$98 (24)
- >=\$98 to <\$139 (24)

## KANSAS RACING AND GAMING COMMISSION 3400 S.W. VAN BUREN

TOPEKA, KS 66611-2228

FAX ..... 913-296-0900

#### **COMMISSIONERS**

Gene M. Olander

Chair

1811 S.W. Westwood Drive

Topeka, KS 66604

Home Phone: 913-357-7484

Term Expires: 1-15-01\*

Keith Palmer, D.V.M.

Commissioner

21105 Nall Ave.

Bucyrus, KS 66013

Home Phone: 913-681-2173

Office Phone: 913-681-3636

FAX: 913-685-3948

Term Expires: 1-15-99

Ed Nazar

Commissioner

Redmond & Nazar

9th Floor

200 W. Douglas

Wichita, KS 67202-3009

Home Phone: 316-685-4709

Office Phone: 316-262-8361

Term Expires: 1-15-00

Leroy Hayden Commissioner 601 Wichita Street P.O. Box 458 Satanta, KS 67870

Office Phone: 316-649-2458

Term Expires: 1-15-00

Bob Miller

Commissioner

Route 1

Wellington, KS 67152

Home Phone: 316-326-3159

FAX: 316-326-7019

Term Expires: 1-15-99

\*Pending confirmation by 1997 Kansas Senate

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#### **BUSINESS PLAN**

#### November 1, 1996 - June 1, 1997

W. M. Grace, an individual and Woodlands Redevelopment Corporation I and Woodlands Redevelopment Corporation II acquire the debt obligation of Sunflower Racing owed to First Union (\$19,000,000), InTrust (\$1,400,000) and Bank One Lexington (\$3,400,000) all subject to the approval of the Kansas Racing Commission.

At this time the individual and the companies are Lenders. They have no interest in the management of "The Woodlands".

The companies will not be active in either promoting or discouraging any gaming issue with the Kansas Legislature.

#### June 1, 1997 - December 31, 1997

On June 1, 1997 the Standstill Agreement between the various banks and Sunflower Racing expires. There are two (2) alternatives at this point in time:

- 1. If gaming legislation has passed, the debtor will file a plan of reorganization which must include a proposed payment of the debt. This matter would be concluded in and by the Bankruptcy Court.
- 2. If no gaming legislation is passed, the banks will initiate foreclosure and attempt to gain control of the Woodlands. The banks will work with the non-profit company and the Kansas Racing Commission to gain the necessary license in order to keep both horse and dog racing operational during this time period. In order to assure the continuing operation, the bank group will actively seek an equity partner with sufficient assets to ensure the tracks can continue to operate. This process will begin immediately.
- 3. Once foreclosure is complete, we will continue to operate the horse and dog track and will actively seek legislation for gaming. If we see no possibility that gaming will be approved in a reasonable period of time, then we will use Grace Development Co. and Grace Construction Co. to develop the available land to enhance the value of the property and to create a viable Real Estate Development.

35

Should you have any further questions about our plans for this project, please advise.

Very truly yours,

'. M. **G**race

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## Wichita Greyhound Park Statistics and Economic Impact September 7, 1989 - December 31, 1996

TOTAL ATTENDANCE - 4,203,442 TOTAL MUTUEL HANDLE - \$482,309,159

#### BY CALENDAR YEAR

	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u> *	<u>1996</u> *
Performances:	133	424	448	435	415	415	415	385
Attendance:	306,525	762,661	740,663	630,022	527,287	497,000	424,083	315,201
Mutuel Handle:	\$25,104,320	\$74,280,861	\$77,231,268	\$69,645,371	\$66,040,344	\$62,923,902	\$59,805,764	\$47,277,329
Average Attendance:	2,304	1,799	1,653	1,448	1,271	. 1,198	1,021	819
Average Handle:	\$188,754	\$175,191	\$172,391	\$160,104	\$159,133	\$151,624	\$144,110	\$100,955

#### **ECONOMICIMPACT**

Charitable Contributions	\$5,051,461
Purse Money to Greyhound Owners & Breeders	\$22,881,832
Total Payroll (approximately 250 jobs)	\$25,233,950

#### Taxes:

State Pari-Mutuel Tax	\$18,073,616
State Sales and Liquor Tax	\$2,008,652
County Real Estate & Property Tax	\$3,762,512
Admissions Tax	\$596,945

Taxes on Customer Winnings

Federal: \$5,246,758

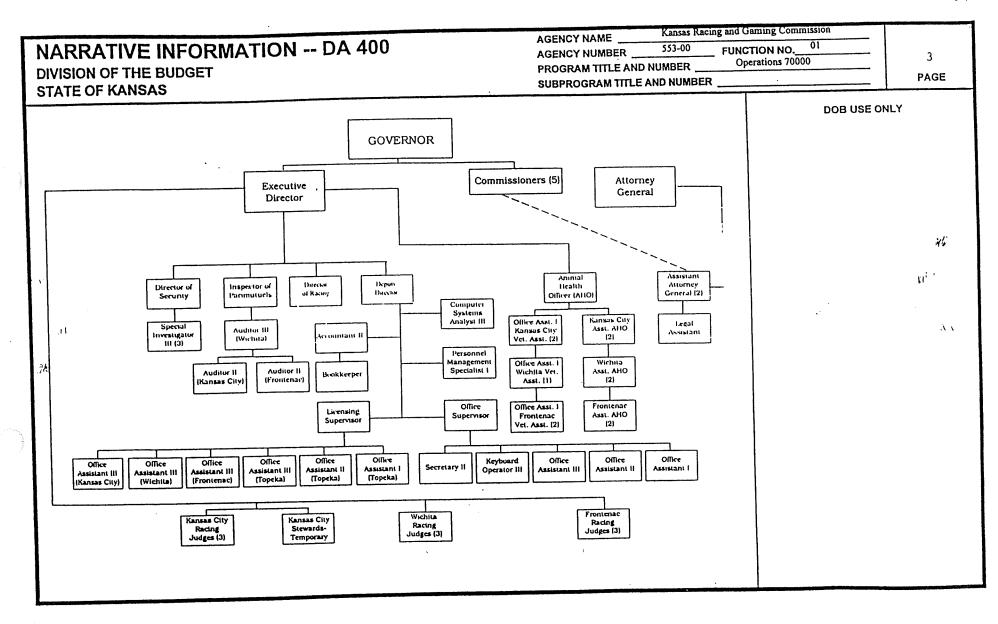
State: \$1,339,692 <u>\$6,586,450</u>

Total Taxes \$31,028,175

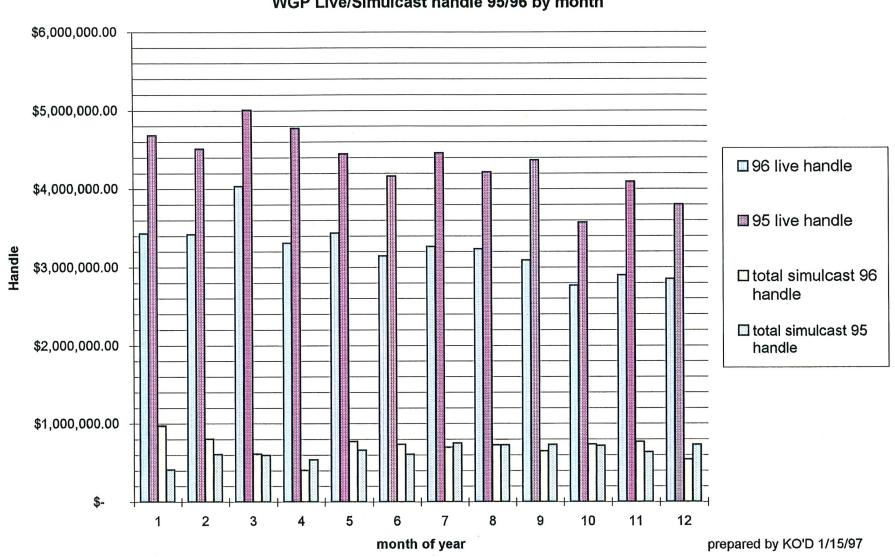
\*Includes Simulcasting - \$7,698,478 -1995

\$8,409,643 - 1996

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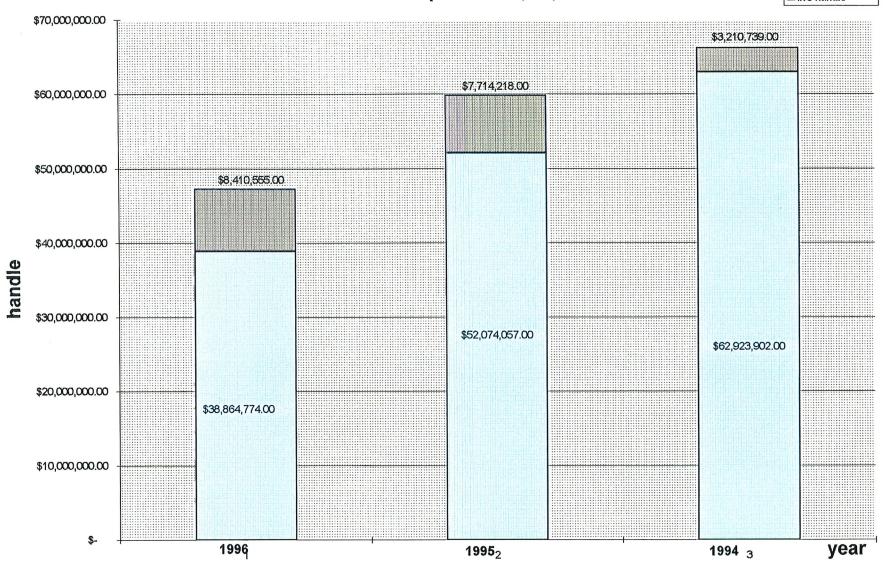


# KANSAS RACING & GAMING COMMISSION WGP Live/Simulcast handle 95/96 by month

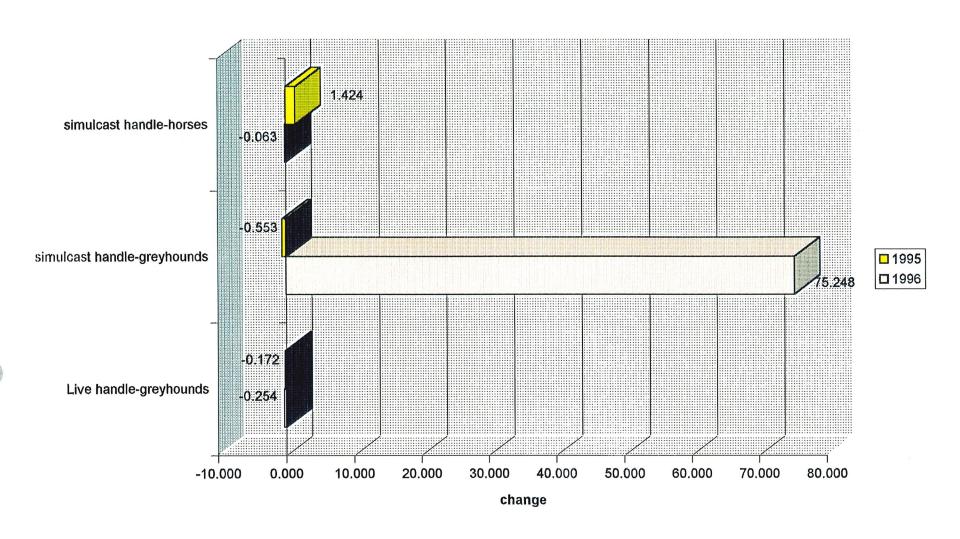


# KANSAS RACING & GAMING COMMISSION WGP Handle Comparison 96, 95, & 94

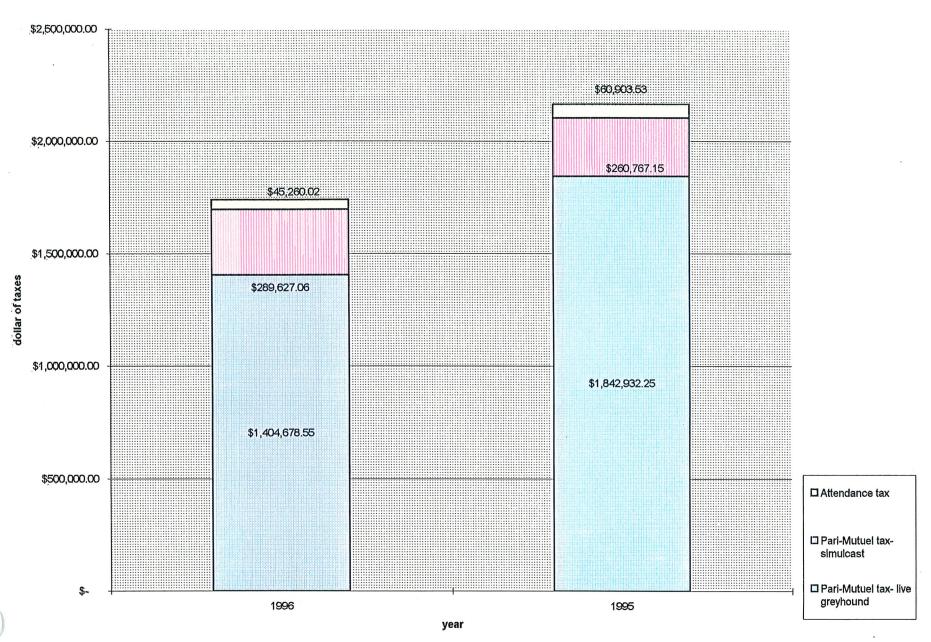




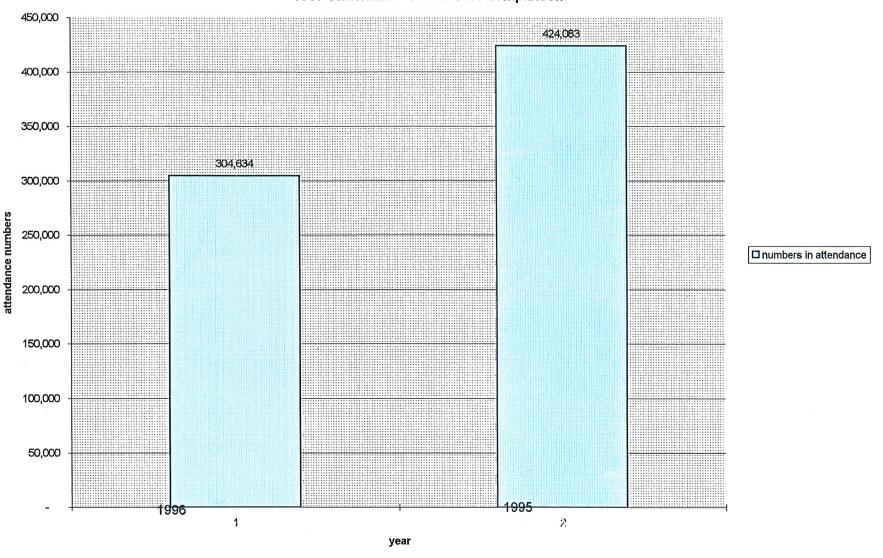
# Kansas Racing & Gaming Commission WGP % change for 94 to 95 & 95 to 96



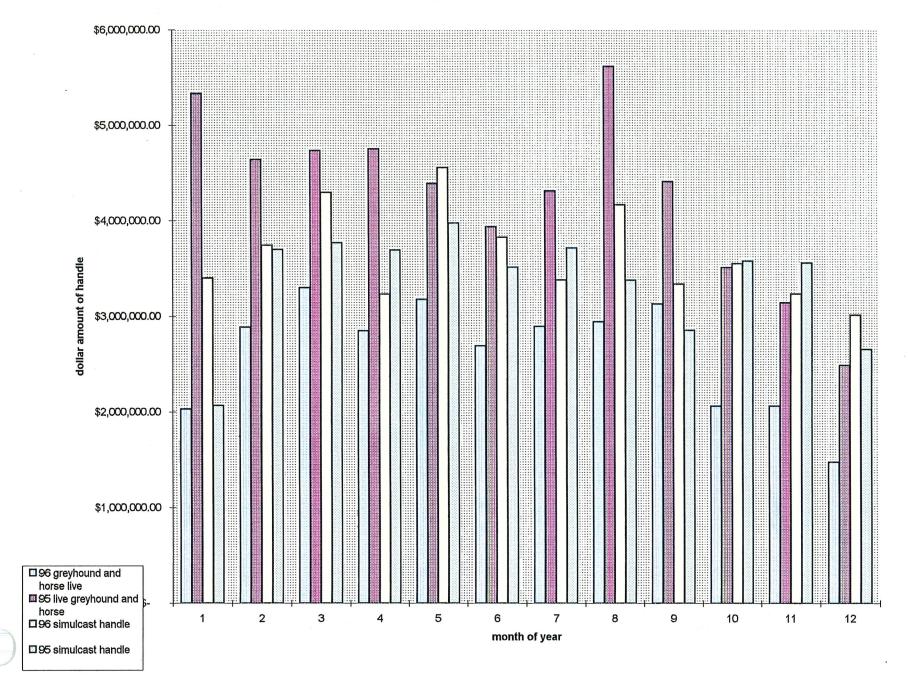
## Kansas Racing & Gaming Commission Pari-Mutuel & Attendance tax comparison 96, 95 WGP



#### Kansas Racing & Gaming Commission WGP Attendance 1996 & 1995 comparison



# Kansas Racing & Gaming Commission Woodlands handle live/simulcast 96/95



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Chart4

Kansas Racing & Gaming Commission

Woodlands Handle Comparison 96, 95 & 94

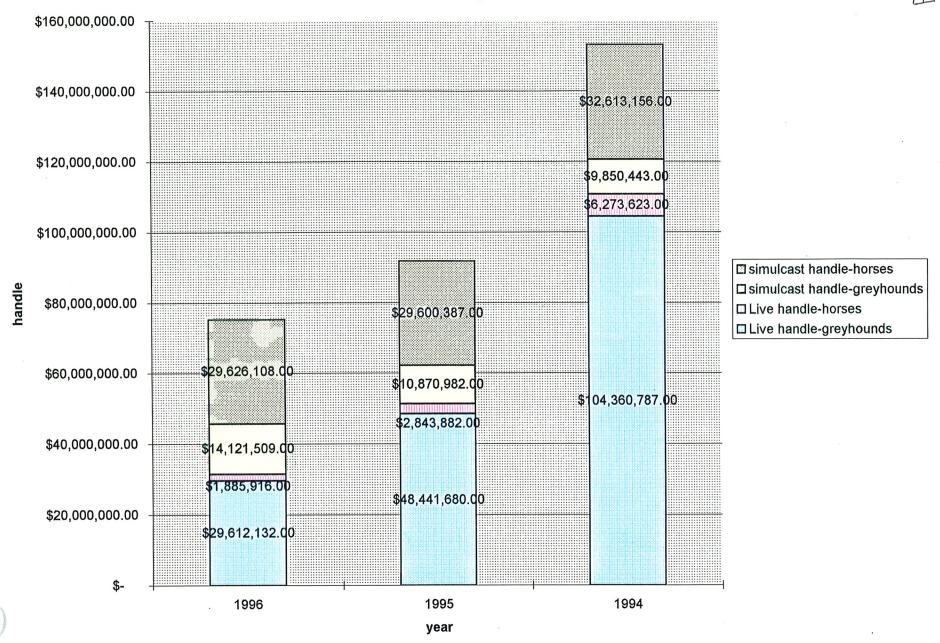


Chart6

# Kansas Racing & Gaming Commission Woodlands % change for 94 to 95 & 95 to 96 of handle

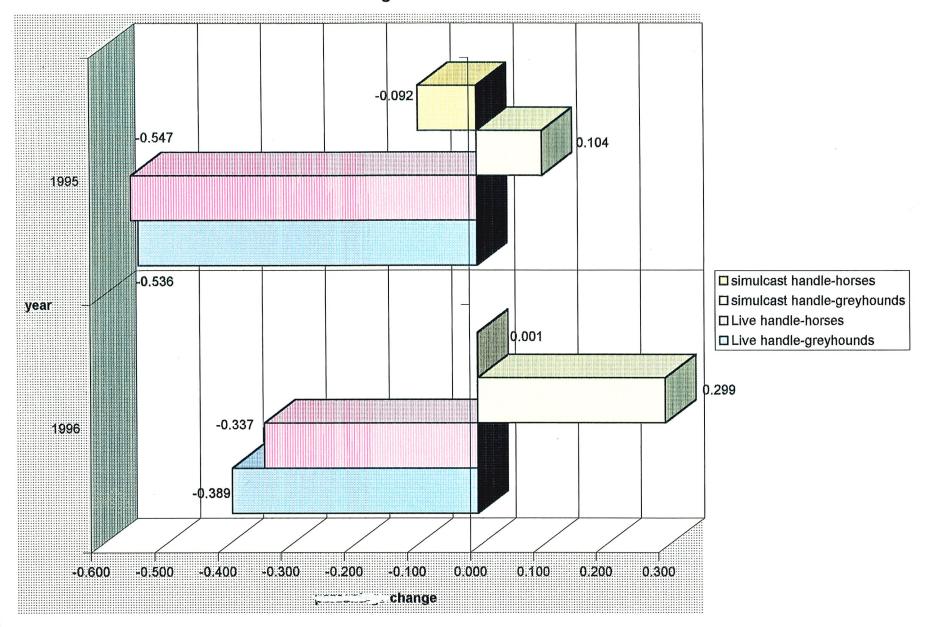
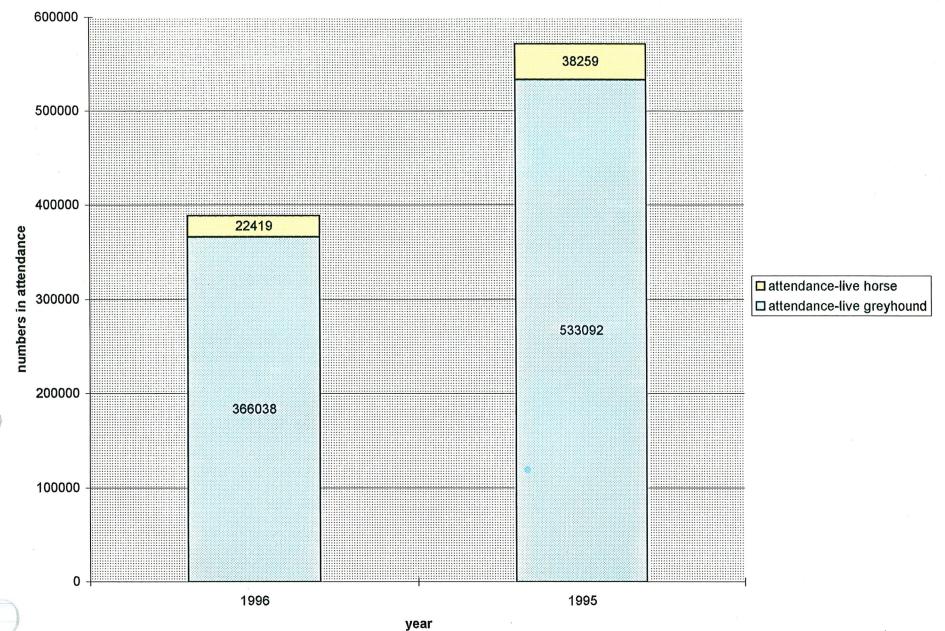


Chart3

# Kansas Racing & Gaming Commission Woodlands Attendance 1996 & 1995 comparison



# Kansas Racing & Gaming Commission Woodlands Pari-Mutuel & Attendance tax comparison 96/95

