## **CONTINUATION SHEET**

MINUTES OF THE HOUSE TOURISM COMMITTEE, Room 522--S Statehouse, at 1:30 p.m. on February 2, 1997.

Approved:	March 26, 1998
	Date

## MINUTES OF THE HOUSE TOURISM COMMITTEE.

The meeting was called to order by Chairperson Barbara P. Allen at 1:30 p.m. on February 2, 1998 in Room 522-S-of the Capitol.

All members were present except: Representative Adkins - excused

Representative Benlon - excused Representative O'Neal - excused Representative Osborne - excused Representative Presta - excused Representative Toelkes - excused

Committee staff present: Tom Severn, Legislative Research Department

Mark Burenheide, Legislative Research Department

Renae Jefferies, Revisor of Statutes Nancy Kirkwood, Committee Secretary

Conferees appearing before the committee: Secretary of Commerce; Lt. Governor Gary Sherrer

Others attending: See attached list

Chairperson Allen recognized Secretary Sherrer to give his comments regarding the Tourism Strategy for Kansas by Young Nichols Gilstrap, Inc. The committee previously heard Doug Young give a presentation on the Tourism Strategic Plan for Kansas.

Secretary Sherrer stated the feasibility study for the development of the Hall of American Heroes should not be a primary strategy at this point. An attraction of this magnitude would be very, very long term. Attraction development is the strongest of the recommendations. Secretary Sherrer is recommending by executive order the Governor appoint an Eisenhower commission for the purpose of determining how we can best support the facility, and the heritage of Dwight D. Eisenhower as part of this state.

The number one focus coming out of this report is how we get more money invested in the upgrading of our attractions. The second level of attraction that deserves attention is our smaller community attractions. This could be one of the best economic development activities they have had in a number of years. One of the real challenges of the small attractions in Kansas is that it is very difficult in small communities to get the expertise in small markets to develop strategic marketing and strategic plans for that marketing. The people in these communities care about their attractions, but they don't have any corporation to go to for funding. KDOCH is looking at some small grants for these communities to be able to get some strategic planning and architectural work funded. Tourism now is a legitimate economic development activity in smaller rural Kansas.

Chairperson Allen brought the committee's attention to taking action on HB 2594 - sales tax exemption for movie and television production companies. Rep. Beggs moved the committee table HB 2593, with a second by Rep. Wempe. The motion carried.

Chairperson Allen informed the committee it would be discussing and possibly taking action on **HB 2593** - establishing the travel and tourism development supplemental revenue fund, on Wednesday.

A letter was passed out to committee from Norine Kruse, Director of Tourism and Film and Vicky Henley, Film Services Manager, regarding <u>HB 2594</u>, sales tax exemption. The hearing on <u>HB 2594</u> was held January 29th (<u>Attachment 1</u>)

The next meeting is scheduled for February 4, 1998.

## HOUSE TOURISM COMMITTEE GUEST LIST

DATE: Manday Jeh 2, 1998

NAME	REPRESENTING
Morine Fruse	KDOCYH
Diene Myon	Concerned Zulize
Marga Bradsham	Inheit person
Alex A. Kotogantz	Junction City, Convention; Visitors & Bureau
Chad Luces	KOWP
Chad Luce John Rolfe	KOOCH
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## KANSAS DEPARTMENT OF COMMERCE & HOUSING

January 30, 1998

Representative Barbara Allen Room 174-W, State Capitol Building Topeka, KS 66612

Bill Graves, Governor Gary Sherrer, Lt. Governor / Secretary

Dear Representative Allen:

We are concerned that some misunderstanding might have developed on the basis of the testimony given yesterday (Thursday, Jan. 29) in the House Tourism Committee regarding House Bill 2594, sales tax exemption for film.

We would like to clarify that we support an incentive for film production that allows us to negotiate directly with each project, as our FY98 tax <u>reimbursement</u> does, and a tax exemption does not. The reimbursement allows us to have a budget dedicated to this purpose and facilitates our oversight and tracking of the incentive.

House Bill 2594 would <u>not</u> allow our staff to "sit across the table" with the film production company, as the tax reimbursement now does. A tax exemption allows for very little oversight or control, whereas with a reimbursement we can review each expense item for eligibility.

We would also like to clarify the statement that the Department of Revenue would find it easier to administer a tax exemption rather than a tax reimbursement. That may be true for the Department of Revenue, but please understand that if a reimbursement program is managed by Commerce & Housing, as it is this year, there will be no impact whatsoever on Revenue.

We felt this clarification might be helpful to your committee.

Sincerely,

Norine Kruse, Tourism & Film Director

Vicky Henley, Film Services Manager

Cc: Lt.Gov./Secretary Gary Sherrer Jack Wright, Film Commission Chairperson

House Tourism 02-02-98 Attachment 1

TRAVEL & TOURISM DIVISION