Approved: March 5/998 date

MINUTES OF THE SENATE COMMITTEE ON COMMERCE.

The meeting was called to order by Chairperson Alicia Salisbury at 8:00 a.m. on March 4, 1998 in Room 123-S of the Capitol.

Members present: Senators Salisbury, Barone, Brownlee, Donovan, Feleciano, Gooch, Jordan, Ranson, Steffes, Steineger and Umbarger.

Committee staff present: Lynne Holt, Legislative Research Department

Bob Nugent, Revisor of Statutes Betty Bomar, Committee Secretary

Conferees appearing before the committee:

Skip Palmer, President, Wonderful World of Oz Gary Anderson, Gilmore & Bell, P.C.

Tom Gibson, A. B. Edwards & Sons, Inc.

Others attending: See attached list

SB 675 - Authorizing KDFA bonds to be issued for projects of statewide and local importance

Skip Palmer, President, Wonderful World of Oz, informed the Committee that Oz Entertainment Company (OES) has been considering a site in Wyandotte County for the Oz project. Two years ago, it was determined it would be prudent to identify an alternate site due to the new speedway project within a mile and one-half of the identified site in Wyandotte County and the impact of additional traffic and noise. The Sunflower Ammunition site consists of 9,065 acres and became available due to the Government Accounting Office (GAO) decision to sell all the sites, fourteen in all, located throughout the United States. **SB 675** is a result of the opportunity to purchase this property with a lease-purchase agreement.

Gary A. Anderson, Gilmore & Bell, P.C., testified in support of SB 675, stating the amendments are needed to ensure financing for the alternate site. SB 675, page 2 defines "project of statewide as well as local importance", and a project for which Secretary of Commerce and Housing has made a finding that: 1) capital improvements are of not less than \$300 million; not less than 1,500 permanent and seasonal employment positions are provided; and the project must be located outside of a city and within a federal enclave. Page 4 authorizes Kansas Development Financing Authority (KDFA) to issue bonds for a project of statewide as well as local importance. Page 6 authorizes KDFA to create a redevelopment district for a project of statewide as well as local importance and describes procedure for establishing a redevelopment district. Page 7 describes the requirements for a development plan. Page 8 describes the revenue sources available for payment of the bonds. Pages 8 - 10 describe real property tax increment procedure. Page 11 imposes a state transient guest tax of 5% within the redevelopment district. Page 17 imposes a state compensating use tax of 5.9% within the redevelopment district; provides for the distribution of the state sales/use tax generated within the redevelopment district to pay costs of the redevelopment project, and authorizes various parties to enter into an agreement with respect to implementation of the redevelopment project. (Attachment 1)

Mr. Anderson provided the Committee a number of proposed amendments clarifying procedural matters, transmittal of redevelopment plan, and requirements for lease-purchase of a federal enclave.

Dick Murray, Vice President and Manager, A.G. Edwards & Sons, Inc., stated A.G. Edwards & Sons, Inc. has been engaged by Oz Entertainment Company (OES) to review the viability of a sales tax and revenue bond to capitalize the construction of a \$600 million theme park. A.G. Edwards has been advising OES on STAR bond structuring alternatives to maximize the impact of projected sales taxes and other taxes generated by the project. A.G. Edwards has recommended the STAR Bond issuance be broken into two series: senior lien series to be sold with debt service coverage of 1.75Xs or greater, and junior lien series sold with combined coverage of 1.25Xs. The senior lien bonds would be sold unenhanced with a priority lien on sales and occupancy tax revenues from the project. The junior lien would be sold to strategic investors, or

CONTINUATION SHEET

MINUTES OF THE SENATE COMMITTEE ON COMMERCE, Room 123-S Statehouse, at 8:00 a.m. on March 4, 1998.

carry third party enhancements such as a general government guarantee. (Attachment 2)

Mr. Palmer advised the site selection will be made by June 1 at which time it is necessary for a \$10 - 20 million for design and drawings; October 1, 1998 it is necessary for a \$25-35 million preferred stock for pre-development, site work, architectural drawings, etc., with a March 1 - April 1, 1999, construction start-up date.

In response to Committee questions, Mr. Palmer stated the Sunflower Ammunition site contained 2600 structures, 400 which have been removed; and there are 1500 acres in pristine condition. There is a concern about hazardous waste issues as nitrate contamination has been found and they know there is asbestos contamination. OES will be resonsible for remediation. Mr. Palmer stated the cost to Kansas City and Wyandotte County for the preliminary feasibility and other required studies for the Oz project were as follows: Kansas City Public Building Commission \$400,000, City of Kansas City \$50,000 and Wyandotte County \$50,000, all amounts matched by OES.

The Chair appointed the following subcommittee to study **SB 675:** Senators Salisbury, Barone and Ranson. The Subcommittee will meet Monday, March 9, 1998 for its first meeting.

The Committee adjourned at 9:00 a.m.

The next meeting is scheduled for March 5, 1998.

SENATE COMMERCE COMMITTEE GUEST LIST

DATE: March 4, 1998

NAME	REPRESENTING
BUS GRANT	KCCI
Bill Caton	KDFA
Rebecco Flago	KOFA
Rock Wright	Colmore & Bell
Gary Anderson	Colmone + Bell
Dick Munay	AGEdwards
Ton Gibson	A.G. Edwards
Mark Barcellem	KDOC4H
LARRY WINH #	056
SKIP PALMEZ	OEC
DAVID WYSONG	Chair Bocc/ Johnson Cout
Wechell Willer	Johnson County Government
Dick Carter dr.	TIAK
San Barber	TIAK
el .	

March 4, 1998 GARY A. ANDERSON, GILMORE & BELL, P.C. SUMMARY OF STATUTORY CHANGES OF SENATE BILL 675 WITH PROPOSED AMENDMENTS

Page Number	Brief Explanation of Proposed Change
2	Description of project of statewide as well as local importance
	Project must be located outside of a city and within a federal enclave
	Project must be designated by the secretary of commerce and housing
4	Authorizes KDFA to issue bonds for a project of statewide as well as local importance
6	Authorizes KDFA to create a redevelopment district for a project of statewide as well as local importance
	Describes procedure for establishing a redevelopment district
7	Describes the requirements for a redevelopment plan
8	Describes the revenue sources available for payment of the bonds
8-10	Describes real property tax increment procedure
10	Provides for the transmittal of the redevelopment plan to various parties
11	Imposes a State transient guest tax of 5% within the redevelopment district
11-12	Procedural matters relating the collection of the State-imposed transient guest tax
13	Imposes a State sales tax of 5.9% within the redevelopment district
17	Imposes a State compensating use tax of 5.9% within the redevelopment district
	Provides for the distribution of the State sales/use tax generated within the redevelopment district to pay costs of the redevelopment project
	Authorizes various parties to enter into an agreement with respect to implementation of the redevelopment project

Senate Commerce Committee

Date 3-04-98
Attachment #/-/Ihem/-/8

Session of 1998

SENATE BILL No. 675

By Committee on Federal and State Affairs

2-17

AN ACT concerning the Kansas development finance authority; authorizing the issuance of bonds for projects of statewide as well as local importance; amending K.S.A. 74-8907, 79-3603 and 79-3703 and K.S.A. 1997 Supp. 74-8902 and 74-8905 and repealing the existing sections.

Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 1997 Supp. 74-8902 is hereby amended to read as follows: 74-8902. The following words or terms used in this act shall have the following meanings unless a different meaning clearly appears from the context:

(a) "Act" means the Kansas development finance authority act.

(b) "Authority" means the Kansas development finance authority created by K.S.A. 74-8903, and amendments thereto.

(c) "Agricultural business enterprises" means facilities supporting or utilized in the operation of farms, ranches and other agricultural, aquacultural or silvicultural commodity producers and services provided in conjunction with the foregoing.

(d) "Board of directors" means the board of directors of the authority

created by K.S.A. 74-8903, and amendments thereto.

(e) "Bonds" means any bonds, notes, debentures, interim certificates, grant and revenue anticipation notes, interest in a lease, lease certificate of participation or other evidences of indebtedness, whether or not the interest on which is subject to federal income taxation, issued by the authority pursuant to this act.

(f) "Capital improvements" means any physical public betterment or improvement or any preliminary plans, studies or surveys relative thereto; land or rights in land, including, without limitations, leases, air rights, easements, rights-of-way or licenses; and any furnishings, machinery, vehicles, apparatus or equipment for any public betterment or improve-

(g) "Construct" means to acquire or build, in whole or in part, in such manner and by such method as the authority shall determine to be in the public interest and necessary to accomplish the purposes of and authority set forth in this act.

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(h) "Loans" means loans made for the purposes of financing any of

the activities authorized within this act, including loans made to financial

institutions for funding or as security for loans made for accomplishing any of the purposes of this act and reserves and expenses appropriate or incidental thereto. (i) "Educational facilities" means real, personal and mixed property of any and every kind intended by an educational institution in further-

ance of its educational program.

(j) "Facilities" means any real property, personal property or mixed property of any and every kind.

(k) "Health care facilities" means facilities for furnishing physical or

mental health care.

(l) "Housing development" means any work or undertaking, whether new construction or rehabilitation, which is designed and financed pursuant to the provisions of this act for the primary purpose of providing dwelling accommodations for elderly persons and families of low income in need of housing.

(m) "Industrial enterprise" means facilities for manufacturing, producing, processing, assembling, repairing, extracting, warehousing, distributing, communications, computer services, transportation, corporate and management offices and services provided in connection with any of the foregoing, in isolation or in any combination, that involve the creation of new or additional employment or the retention of existing employment.

(n) "Political subdivision" means political or taxing subdivisions of the state, including municipal and quasi-municipal corporations, boards, commissions, authorities, councils, committees, subcommittees and other subordinate groups or administrative units thereof, receiving or expending and supported, in whole or in part, by public funds.

(o) "Pooled bonds" means bonds of the authority, the interest on which is subject to federal income taxation, which are issued for the purpose of acquiring bonds issued by two or more political subdivisions.

(p) "Project of statewide as well as local importance" means a project as to which the secretary of commerce and housing has made a finding that at least: (i) Capital improvements costing not less than \$300,000,000 will be built in the state for such project; (ii) not less than 1,500 permanent and seasonal employment positions as defined by K.S.A. 74-50.114, and amendments thereto, will be created in the state by such project;

"State" means the state of Kansas. (p)(q)

"State agency" means any office, department, board, commission, bureau, division, public corporation, agency or instrumentality of this state.

K.S.A. 1997 Supp. 74-8905 is hereby amended to read as Sec. 2.

(iii) is to be located outside the city limits of any city; and (iv) is to be located at a site designated as a federal enclave as of January 1, 1998.

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follows: 74-8905. (a) The authority is hereby authorized and empowered to issue bonds, either for a specific activity or on a pooled basis for a series of related or unrelated activities or projects duly authorized by a political subdivision or group of political subdivisions of the state in such amounts as shall be determined by the authority for the purpose of financing capital improvement facilities, educational facilities, health care facilities and housing developments. Nothing in this act shall be construed to authorize the authority to issue bonds or use the proceeds thereof to (1) purchase, condemn, or otherwise acquire a utility plant or distribution system owned or operated by a regulated public utility or (2) finance any capital improvement facilities, educational facilities, or health care facilities which are authorized under the laws of the state to be financed by the issuance of general obligation or utility revenue bonds of a political subdivision, except that the acquisition by the authority of general obligation or utility revenue bonds issued by political subdivisions with the proceeds of pooled bonds shall not violate the provisions of the foregoing. Nothing in this subsection (a) shall prohibit the issuance of bonds by the authority when any statute specifically authorizes the issuance of bonds by the authority or approves any activity or project of a state agency for purposes of authorizing any such issuance of bonds in accordance with this section and provides an exemption from the provisions of this subsection (a).

(b) The authority is hereby authorized and empowered to issue bonds for activities and projects of state agencies as requested by the secretary of administration. No bonds may be issued pursuant to this act for any activity or project of a state agency unless the activity or project either has been approved by an appropriation or other act of the legislature or has been approved by the state finance council acting on this matter which is hereby characterized as a matter of legislative delegation and subject to the guidelines prescribed in subsection (c) of K.S.A. 75-3711c and amendments thereto. When requested to do so by the secretary of administration, the authority is further authorized and empowered to issue bonds for the purpose of refunding, whether at maturity or in advance of maturity, any outstanding bonded indebtedness of any state agency. The revenues of any state agency which are pledged as security for any bonds of such state agency which are refunded by refunding bonds of the authority may be pledged to the authority as security for the refunding bonds.

(c) The authority is hereby authorized and empowered to issue bonds for the purpose of financing industrial enterprises, agricultural business enterprises, educational facilities, health care facilities and housing developments, or any combination of such facilities, or any interest in facilities, including without limitation leasehold interests in and mortgages on such facilities. No less than 30 days prior to the issuance of any bonds

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authorized under this act with respect to any project or activity wurch is to be undertaken for the direct benefit of any person or entity which is not a state agency or a political subdivision, written notice of the intention of the authority to provide financing and issue bonds therefor shall be given by the president of the authority to the governing body of the city in which the project or activity is to be located, or, if the project or activity is not proposed to be located within a city, such notice shall be given to the governing body of the county. No bonds for the financing of the project or activity shall be issued by the authority for a one-year period if, within 15 days after the giving of such notice, the governing body of the political subdivision in which the project or activity is proposed to be located shall have duly enacted an ordinance or resolution stating express disapproval of the project or activity and shall have notified the president of the authority of such disapproval.

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(d) The authority is hereby authorized and empowered to issue bonds for the purpose of establishing and funding one or more series of venture capital funds in such principal amounts, at such interest rates, in such maturities, with such security, and upon such other terms and in such manner as is approved by resolution of the authority. The proceeds of such bonds not placed in a venture capital fund or used to pay or reimburse organizational, offering and administrative expenses and fees necessary to the issuance and sale of such bonds shall be invested and reinvested in such securities and other instruments as shall be provided in the resolution under which such bonds are issued. Moneys in a venture capital fund shall be used to make venture capital investments in new, expanding or developing businesses, including, but not limited to, equity and debt securities, warrants, options and other rights to acquire such securities, subject to the provisions of the resolution of the authority. The authority shall establish an investment policy with respect to the investment of the funds in a venture capital fund not inconsistent with the purposes of this act. The authority shall enter into an agreement with a management company experienced in venture capital investments to manage and administer each venture capital fund upon terms not inconsistent with the purposes of this act and such investment policy. The authority may establish an advisory board to provide advice and consulting assistance to the authority and the management company with respect to the management and administration of each venture capital fund and the establishment of its investment policy. All fees and expenses incurred in the management and administration of a venture capital fund not paid or reimbursed out of the proceeds of the bonds issued by the authority shall be paid or reimbursed out of such venture capital fund.

in one or more series

a project of statewide as well as local importance

(e) The authority is hereby authorized and empowered to issue bond: for the purpose of financing facilities and capital improvements in con

nection with a redevelopment plan that is approved by the authority in accordance with K.S.A. 71 8021 and 74-8922 and amendments thereto and is a project of statewide as well as local importance.

(e) (f) The authority is hereby authorized and empowered to use the proceeds of any bond issues herein authorized, together with any other available funds, for venture capital investments or for purchasing, leasing, constructing, restoring, renovating, altering or repairing facilities as herein authorized, for making loans, purchasing mortgages or security interests in loan participations and paying all incidental expenses therewith, paying expenses of authorizing and issuing the bonds, paying interest on the bonds until revenues thereof are available in sufficient amounts, purchasing bond insurance or other credit enhancements on the bonds, and funding such reserves as the authority deems necessary and desirable. All moneys received by the authority, other than moneys received by virtue of an appropriation, are hereby specifically declared to be cash funds, restricted in their use and to be used solely as provided herein. No moneys of the authority other than moneys received by appropriation shall be deposited with the state treasurer.

(f) (g) Any time the authority is required to publish a notification pursuant to the tax equity and fiscal responsibility act of 1982, the authority shall further publish such notification in the Kansas register.

 $\frac{1}{2}$ (h) Any time the authority issues bonds pursuant to this section, the authority shall publish notification of such issuance of bonds 14 days prior to any bond hearing in the official county newspaper where such bonds will be used and in the Kansas register.

Sec. 3. K.S.A. 74-8907 is hereby amended to read as follows: 74-8907. (a) The bonds may be sold in such manner, either at public or private sale, and upon such terms as the authority shall determine to be reasonable and expedient for effectuating the purposes for which the authority was created. The bonds may be sold at such price as the authority may accept, including sale at discount or premium.

(b) The bonds shall be executed by manual or facsimile signatures of the chairperson of the board of directors and the president of the authority or of any other director or officer of the authority authorized to make such signature by resolution of the board of directors. In case any of the officers whose signatures appear on the bonds or coupons shall cease to be such officers before delivery of such bonds or coupons, their signatures, nevertheless, shall be valid and sufficient for all purposes. The authority shall adopt and use a seal in the execution and issuance of the bonds, and each bond shall be impressed or imprinted with the seal of the authority.

(c) It shall be plainly stated on the face of each bond that it has been issued under this act, that the bonds shall be obligations only of the au-

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has been designated by the secretary of commerce and housing as

- (d) If the authority proposes to establish a redevelopment district, the authority shall adopt a resolution stating that the authority is considering the establishment of a redevelopment district. Such resolution shall:
- (1) Give notice as provided in subsection (h) of K.S.A. 74-8905 and amendments thereto that a public hearing will be held to consider the establishment of a redevelopment district and fix the date, hour and place of such public hearing;
- (2) describe the proposed boundaries of the redevelopment district;
- (3) describe a proposed comprehensive plan that identifies all of the proposed redevelopment project areas and that identifies in a general manner all of the buildings and facilities that are proposed to be constructed or improved in each redevelopment project area;
- (4) state that a description and map of the proposed redevelopment district are available for inspection at a time and place designated;
- (5) state that the authority will consider findings necessary for the establishment of a redevelopment district.

The authority upon approval of a resolution that it is considering the establishment of a redevelopment district shall mail by certified mail a copy of such resolution to the county commission in which the proposed redevelopment district is located not less than 10 days prior to the date of the public hearing.

(e) Upon the conclusion of the public hearing, the authority may adopt a resolution to make any findings required by subsection (a) and may establish the redevelopment district. Such resolution shall contain a comprehensive plan that identifies all of the proposed redevelopment project areas and identifies in a general manner all of the buildings and facilities that are proposed to be constructed or improved in each redevelopment project area. The boundaries of such district shall not include any area not designated in the notice required by subsection (d). Any addition of area to the redevelopment district or any substantial change to the comprehensive plan shall be subject to the same procedure for public notice and hearing as is required for the establishment of the district.

thority, and that, in no event, shall the bonds constitute an indebtedness of the state of Kansas or an indebtedness for which the faith and credit or taxing powers of the state of Kansas are pledged. The payment of the principal of, redemption premium, if any, or interest on the trustee's and paying agent's fees in connection with the bonds may be secured by a lien on and security interest in facilities financed by bonds issued hereunder, by lien or pledge of loans made or mortgages purchased by the authority and any collateral security received by the authority, including without limitation the authority's interest in and any revenue derived from any loan, lease or other financing agreements. It shall not be necessary to the perfection of the lien and pledge for such purposes that the trustee in connection with such bond issue or the holders of the bonds take possession of the loans, mortgages and, leases or collateral security.

New Sec. 4. (a) In addition to the other requirements of this act, bonds issued by the authority under subsection (e) of K.S.A. 74-8905 and amendments thereto, shall be issued only after the authority establishes a redevelopment district and adapts a redevelopment plan for a project of statewide as well as local importance in accordance with subsections (b) and (c).

(b) The authority may establish a district to be known as a "redevelopment district" within the state that is.

(1) Suitable for the construction of facilities for a project of statewide as well as local importance.

(2) is then located sutside the city limits of any city, and

(3) as of January 1, 1998, was designated as a federal enclave within the meaning of army regulation 105-80.

(c) A project of statewide as well as local importance may be undertaken by the authority or a developer on behalf of the authority, in one or more phases, within a redevelopment district after the redevelopment district has been established by the authority. To establish a redevelopment district the authority shall adopt a resolution that describes the boundaries of the redevelopment district and makes the findings required by this subsection. Any addition of area to the redevelopment district shall be subject to the adoption of a resolution of the authority supplementing or amending the original resolution establishing the redevelopment district

Any redevelopment plan undertaken within the redevelopment district may be in separate development stages. Each plan shall be adopted according to the provisions of section 5, and shall fix a date for completion. Any project constituting a part of an approved redevelopment plan shall be completed within 20 years from the date of the establishment of the redevelopment district.

(Any increment in ad valorem property taxes resulting from a re-

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development district undertaken in accordance with the provisions of this act, shall be apportioned to a special fund for the payment of the costs of the project of statewide as well as local importance, including the payment of principal and interest on any bonds issued to finance such project pursuant to this act and may be pledged to the payment of principal and interest on such bonds. The maximum maturity on bonds issued to fi-

nance projects of statewide as well as local importance pursuant to this 7 section and subsection (e) of K.S.A. 74-8905 and amendments thereto 8 from the date of establishment of the redevelopment shall not exceed 20 years, For the purposes of this act, "increment" means 9 district. that amount of ad valorem taxes collected from real property located 10 within the redevelopment district that is in excess of the amount which 11 is produced from such property and attributable to the assessed valuation 12 (h) of such property prior to the date the redevelopment district was estab-13 lished, as determined under the provisions of section 8. Before any project of statewide as well as local importance is un-15 by the developer and submitted to the secretary of dertaken, a comprehensive feasibility study, which shows the benefits 16 commerce and housing and the authority and an derived from such project will exceed the costs and that the income there-17 agreement between the authority and the developer from will be sufficient to pay for the project, shall be prepared. Such 18 with respect to implementing the redevelopment feasibility study shall be an open public record. 19 plan shall have been executed. New Sec. 5. (a) If the authority or a developer proposes to undertake 20 a project of statewide as well as local importance within a redevelopment 21 district established pursuant to section 4, the authority or the developer shall prepare a redevelopment plan. The redevelopment plan shall in-24 clude: (1) A summary of the feasibility study required by section 4; 25 a reference to the redevelopment district established under sec-26 27 tion 4; a comprehensive description of the project of statewide as well as (3)29 local importance; a description and map of the area to be redeveloped; 30 detailed description of the buildings and facilities proposed to be 31 constructed or improved in such area; and 32 any other information the authority deems necessary to advise the 33 public of the intent of the plan. 34 (b) A copy of the redevelopments shall be delivered to the authority plan The authority may adopt the redevelopment plan by resolution passed by 36 a majority of the board of directors of the authority. Any substantial 37 , the secretary of commerce and housing and the changes to the plan as adopted shall be subject to further review and 38 county commission for the county in which the approval by the authority. A redevelopment plan may be adopted by the 39 redevelopment district is located authority at the same time the authority establishes a redevelopment dis-40 41 trict under section 4. New Sec. 6. The authority may use the proceeds of bonds issued pursuant to subsection (e) of K.S.A. 74-8905 and amendments thereto, or any uncom-

for a period not to exceed 20 years after the date of establishment of the redevelopment district; mitted funds derived from those sources set forth in section 7, to implement the redevelopment plan including, the payment or reimbursement of all costs of the project of statewide as well as local importance.

New Sec. 7. Any bonds issued by the authority under subsection (e) of K.S.A. 74-8905 and amendments thereto to finance the undertaking of any project of statewide as well as local importance in accordance with the provisions of this act, shall be made payable, both as to principal and interest:

(a) From property tax increments allocated to, and paid into a special fund of the authority under the provisions of section 8;

(b) from revenues of the authority or the developer derived from or held in connection with the undertaking and carrying out of any redevelopment plan under this act;

(c) from any private sources, contributions or other financial assis-

tance from the state or federal government;

(d) from a pledge of a portion or all of the revenue received by the state from transient guest sales and use taxes collected pursuant to K.S.A. 12-187 et seq., 12-1696 et seq., 79-3601 et seq. and 79-3701 et seq., and amendments thereto, and which are ellected from taxpayers doing business within that portion of the redevelopment district established pursuant to section 4 occupied by a project of statewide as well as local importance.

(e) (i) from a pledge of a portion or all increased revenue received by any city from franchise fees collected from utilities and other businesses using public right-of-way within the redevelopment district;

(2) from a pledge of a portion or all of the revenue received by any city from sales taxes collected pursuant to K.S.A. 12-187, and amendments thereto; or

(3) by any combination of these methods.

(f) The authority may pledge such revenue to the repayment of such special obligation bonds prior to, simultaneously with, or subsequent to the issuance of such special obligation bonds.

New Sec. 8. (a) For the purposes of this act, the term "taxing subdivision" shall include the county, the city, the unified school district and any other taxing subdivision levying real property taxes, the territory or jurisdiction of which includes any currently existing or subsequently created redevelopment district. The term "real property taxes" includes all taxes levied on an ad valorem basis upon land and improvements thereon.

(b) All tangible taxable property located within a redevelopment district shall be assessed and taxed for ad valorem tax purposes pursuant to law in the same manner that such property would be assessed and taxed if located outside such district, and all ad valorem taxes levied on such property shall be paid to and collected by the county treasurer in the

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same manner as other taxes are paid and collected. Except as otherwise provided in this section, the county treasurer shall distribute such taxes as may be collected in the same manner as if such property were located outside a redevelopment district. Each redevelopment district established under the provisions of this act shall constitute a separate taxing unit for the purpose of the computation and levy of taxes.

(c) Beginning with the first payment of taxes which are levied following the date of approval of any redevelopment district established pursuant to K.S.A. 74-8921, and amendments thereto, real property taxes received by the county treasurer resulting from taxes which are levied subject to the provisions of this act by and for the benefit of a taxing subdivision, as herein defined, on property located within such redevelopment district constituting a separate taxing unit under the provisions of this section, shall be divided as follows:

(1) From the taxes levied each year subject to the provisions of this act by or for each of the taxing subdivisions upon property located within a redevelopment district constituting a separate taxing unit under the provisions of this act, the county treasurer first shall allocate and pay to each such taxing subdivision all of the real property taxes collected which are produced from that portion of the current assessed valuation of such real property located within such separate taxing unit which is equal to the total assessed value of such real property on the date of the establishment of the redevelopment district.

(2) Any real property taxes produced from that portion of the current assessed valuation of real property within the redevelopment district constituting a separate taxing unit under the provisions of this section in excess of an amount equal to the total assessed value of such real property on the effective date of the establishment of the district shall be allocated and paid by the county treasurer to the treasurer of the state and deposited in the redevelopment bond finance fund of the authority which is hereby created to pay the costs of the project of statewide as well as local importance including the payment of principal of and interest on any bonds issued by the authority to finance, in whole or in part, such project. When such bonds and interest thereon have been paid, all moneys thereafter received from real property taxes within such redevelopment district shall be allocated and paid to the respective taxing subdivisions in the same manner as are other ad valorem taxes. If such bonds and interest thereon have been paid before the completion of a project, the authority may continue to use such moneys for any purpose authorized by this act until such time as the project costs are paid or reimbursed, but for a period not to exceed 20 years from the date of the establishment of the redevelopment district.

(d) In any redevelopment plan or in the proceedings for the issuing

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of any bonds by the authority to finance a project of statewide as well as local importance, the property tax increment portion of taxes provided for in paragraph (2) of subsection (c) may be irrevocably pledged for the payment of the principal of and interest on such bonds. The authority may adopt a redevelopment plan in which only a specified percentage of the tax increment realized from taxpayers in the redevelopment district is pledged to the payment of costs of the project of statewide as well as local importance. The county treasurer shall allocate the specified percentage of the tax increment to the treasurer of the state for deposit in the redevelopment bond finance fund of the authority to finance the costs of the project if the authority has other available revenues and pledges the revenues to the project in lieu of the tax increment. Any portion of such tax increment not allocated to the authority for the project shall be allocated and paid in the same manner as other ad valorem taxes.

New Sec. 9. (a) No later than 30 days prior to a meeting of the board of directors of the authority at which a redevelopment plan that contains the provisions authorized by section 5 is to be considered by the authority, the secretary of the authority shall transmit a copy of the proposed redevelopment plan to be considered by the authority to the clerk, assessor and treasurer of the county in which the redevelopment district is located and to the governing bodies of the county and school district which levy taxes upon any property in the redevelopment district. A representative of each office or jurisdiction receiving a copy of the proposed redevelopment plan under this subsection shall have the right to be present and heard at the meeting of the board of directors of the authority at which the redevelopment plan is first considered by the authority.

(b) For any year in which taxes are to be paid to the redevelopment bond finance fund established under subsection (c)(2) of section 8, any increase in assessed valuation of taxable tangible real property within the redevelopment district in excess of an amount equal to the total assessed value of such real property on the date of the establishment of the redevelopment district shall not be considered by any taxing subdivision in computing any debt limitation or for any other purpose except for the levy of taxes and in determining the amount to be paid to such fund.

(c) The appraiser of any county in which a redevelopment district is authorized by the authority shall certify the amount of such increase in assessed valuation of real and personal property within the redevelopment district to the county clerk on or before July 1 of each year.

New Sec. 10. As used in sections 10 through 13 of this act, the following words and phrases shall have the meanings respectively ascribed to them herein:

(a) "Person" means an individual, firm, partnership, corporation, join venture or other association of persons;

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(b) "Hotel, motel or tourist court" means any structure or building which contains rooms furnished for the purposes of providing lodging, which may or may not also provide meals, entertainment or various other personal services to transient guests, and which is kept, used, maintained, advertised or held out to the public as a place where sleeping accommodations are sought for pay or compensation by transient or permanent guests and having more than eight bedrooms furnished for the accommodation of such guests;

(c) "Transient guest" means a person who occupies a room in a hotel,

motel or tourist court for not more than 28 consecutive days;

(d) "Business" means any person engaged in the business of renting, leasing or letting living quarters, sleeping accommodations, rooms or a part thereof in connection with any motel, hotel or tourist court.

New Sec. 11. (a) Upon notification to the director of taxation that the Kansas development finance authority has established a redevelopment district pursuant to section 4, there is hereby imposed a tax at the rate of 5% upon the gross receipts derived from or paid by transient guests for sleeping accommodations, exclusive of charges for incidental services or facilities, in any hotel, motel or tourist court located in a redevelopment district established pursuant to section 4 for so long as such district is not located within a city which imposes such a tax.

(b) Any transient guest tax levied pursuant to this section shall be

based on the gross rental receipts collected by any business.

(c) The taxes levied pursuant to this section shall be paid by the consumer or user to the business and it shall be the duty of each and every business to collect from the consumer or user the full amount of any such tax, or an amount equal as nearly as possible or practicable to the average equivalent thereto. Each business collecting any of the taxes levied hereunder shall be responsible for paying over the same to the state department of revenue in the manner prescribed by section 12 and the state department of revenue shall administer and enforce the collection of such taxes.

New Sec. 12. (a) The tax levied and collected pursuant to section 11 shall become due and payable by the business monthly, on or before the last day of the month immediately succeeding the month in which it is collected, but any person filing an annual or quarterly return under the Kansas retailers' sales tax act, as prescribed in K.S.A. 79-3607, and amendments thereto, shall, upon such conditions as the secretary of revenue may prescribe, pay the tax required by this act on the same basis and at the same time such person pays the retailers' sales tax. Each business shall make a true report to the department of revenue, on a form prescribed by the secretary of revenue, providing such information as may be necessary to determine the amounts to which any such tax shall apply

director of taxation

for all gross rental receipts for the applicable month or months, which report shall be accompanied by the tax disclosed thereby. Records of gross rental receipts shall be kept separate and apart from the records of other retail sales made by a business in order to facilitate the examination of books and records as provided herein. (b) The secretary of revenue or the secretary's authorized represen-6 tative shall have the right at all reasonable times during business hours 7 to make such examination and inspection of the books and records of a 8 business as may be necessary to determine the accuracy of such reports. 9 director of taxation (c) The Secretary of revenue is hereby authorized to administer and 10 collect the transient guest tax levied pursuant to this act and to adopt such 11 rules and regulations as may be necessary for the efficient and effective 12 administration and enforcement of the collection thereof. Whenever any 13 business liable to pay any transient guest tax refuses or neglects to pay 14 the same, the amount, including any penalty, shall be collected in the 15 manner prescribed for the collection of the retailers' sales tax by K.S.A. 16 79-3617, and amendments thereto. All of the taxes collected under the 17 provisions of this act shall be paid into the state treasury daily by the 18 recretary of revenue, and all moneys shall be credited at least quarterly by the state treasurer as directed in section 15. director of taxation 20 New Sec. 13. (a) If any taxpayer shall fail to pay the tax levied pur-21 suant to section 11 at the time required by or under the provisions of 22 section 12 there shall be added to the unpaid balance of the tax, interest 23 at the rate per month prescribed by subsection (a) of K.S.A. 79-2968, and 24 amendments thereto, from the date the tax was due until paid. 25 (b) If any taxpayer due to negligence or intentional disregard fails to 26 file a return or pay the tax due at the time required by or under the 27 provisions of section 12 there shall be added to the tax a penalty in an 28 amount equal to 10% of the unpaid balance of tax due. 29 (c) If any person fails to make a return, or to pay any tax, within 30 30 days after notice from the director, except in the case of an extension of 31 time granted by the director, there shall be added to the tax due a penalty 32 equal to 25% of the amount of such tax. 33 (d) If any taxpayer, with fraudulent intent, fails to pay any tax or make, 34 render or sign any return, or to supply any information, within the time 35 required by or under the provisions of section 12 there shall be added to 36 the tax a penalty in an amount equal to 50% of the unpaid balance of tax 37 38 (e) Penalty or interest applied under the provisions of subsections (a) 39 and (d) shall be in addition to the penalty added under any other provi-40 sions of this section, but the provisions of subsections (b) and (c) shall be of taxation 41 mutually exclusive of each other. 42 Whenever, in the judgment of the director, the failure of the tax-43

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the earlier of: (1) the date

; or (2) 20 years after establishment of the redevelopment district

payer to comply with the provisions of subsections (b) and (c) was due to reasonable causes and not willful neglect, the director may waive or reduce any of the penalties upon making a record of the reasons therefor.

(g) In addition to all other penalties provided by this section, any person who willfully fails to make a return or to pay any tax imposed under section 11 or who makes a false or fraudulent return, or fails to keep any books or records necessary to determine the accuracy of the person's reports, or who willfully violates any regulations of the secretary of revenue, for the enforcement and administration of the provisions of sections 10 through 12, or who aids and abets another in attempting to evade the payment of any tax imposed by section 11 or who violates any other provision of sections 10 through 12, upon conviction thereof, shall be fined not less than \$100 nor more than \$1,000, or be imprisoned in the county jail not less than one month nor more than six months, or be both so fined and imprisoned, in the discretion of the court.

Sec. 14. K.S.A. 79-3603 is hereby amended to read as follows: 79-3603. For the privilege of engaging in the business of selling tangible personal property at retail in this state or rendering or furnishing any of the services taxable under this act, there is hereby levied and there shall be collected and paid a tax at the rate of 4.9%, except that within a redevelopment district established pursuant to section 4, the tax shall be paid at the rate of 5.9%, but only until such time as the bonds issued to finance or refinance the redevelopment project undertaken in the district have been paid in full;

(a) The gross receipts received from the sale of tangible personal

property at retail within this state;

(b) (1) the gross receipts from intrastate telephone or telegraph services and (2) the gross receipts received from the sale of interstate telephone or telegraph services, which (A) originate within this state and terminate outside the state and are billed to a customer's telephone number or account in this state; or (B) originate outside this state and terminate within this state and are billed to a customer's telephone number or account in this state except that the sale of interstate telephone or telegraph service does not include: (A) Any interstate incoming or outgoing wide area telephone service or wide area transmission type service which entitles the subscriber to make or receive an unlimited number of communications to or from persons having telephone service in a specified area which is outside the state in which the station provided this service is located; (B) any interstate private communications service to the persons contracting for the receipt of that service that entitles the purchaser to exclusive or priority use of a communications channel or group of channels between exchanges; (C) any value-added nonvoice service in which computer processing applications are used to act on the

form, content, code or protocol of the information to be transmitted; (D) any telecommunication service to a provider of telecommunication services which will be used to render telecommunications services, including carrier access services; or (E) any service or transaction defined in this section among entities classified as members of an affiliated group as provided by federal law (U.S.C. Section 1504);

(c) the gross receipts from the sale or furnishing of gas, water, electricity and heat, which sale is not otherwise exempt from taxation under the provisions of this act, and whether furnished by municipally or pri-

vately owned utilities;

(d) the gross receipts from the sale of meals or drinks furnished at any private club, drinking establishment, catered event, restaurant, eating house, dining car, hotel, drugstore or other place where meals or drinks are regularly sold to the public;

(e) the gross receipts from the sale of admissions to any place providing amusement, entertainment or recreation services including admissions to state, county, district and local fairs, but such tax shall not be levied and collected upon the gross receipts received from sales of admissions to any cultural and historical event which occurs triennially;

(f) the gross receipts from the operation of any coin-operated device dispensing or providing tangible personal property, amusement or other services except laundry services, whether automatic or manually operated;

(g) the gross receipts from the service of renting of rooms by hotels, as defined by K.S.A. 36-501 and amendments thereto, or by accommodation brokers, as defined by K.S.A. 12-1692, and amendments thereto;

(h) the gross receipts from the service of renting or leasing of tangible personal property except such tax shall not apply to the renting or leasing of machinery, equipment or other personal property owned by a city and purchased from the proceeds of industrial revenue bonds issued prior to July 1, 1973, in accordance with the provisions of K.S.A. 12-1740 through 12-1749, and amendments thereto, and any city or lessee renting or leasing such machinery, equipment or other personal property purchased with the proceeds of such bonds who shall have paid a tax under the provisions of this section upon sales made prior to July 1, 1973, shall be entitled to a refund from the sales tax refund fund of all taxes paid thereon:

 (i) the gross receipts from the rendering of dry cleaning, pressing, dyeing and laundry services except laundry services rendered through a coin-operated device whether automatic or manually operated;

(j) the gross receipts from the rendering of the services of washing

41 and washing and waxing of vehicles;

(k) the gross receipts from cable, community antennae and other subscriber radio and television services;

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(l) the gross receipts received from the sales of tangible personal property to all contractors, subcontractors or repairmen of materials and supplies for use by them in erecting structures for others, or building on, or otherwise improving, altering, or repairing real or personal property of others;

(m) the gross receipts received from fees and charges by public and private clubs, drinking establishments, organizations and businesses for participation in sports, games and other recreational activities, but such tax shall not be levied and collected upon the gross receipts received from: (1) Fees and charges by any political subdivision, or any youth recreation organization exclusively providing services to persons 18 years of age or younger which is exempt from federal income taxation pursuant to section 501(c)(3) of the federal internal revenue code of 1986, for participation in sports, games and other recreational activities; and (2) entry fees and charges for participation in a special event or tournament sanctioned by a national sporting association to which spectators are charged an admission which is taxable pursuant to subsection (e);

(n) the gross receipts received from dues charged by public and private clubs, drinking establishments, organizations and businesses, payment of which entitles a member to the use of facilities for recreation or entertainment;

(o) the gross receipts received from the isolated or occasional sale of motor vehicles or trailers but not including: (1) The transfer of motor vehicles or trailers by a person to a corporation solely in exchange for stock securities in such corporation; or (2) the transfer of motor vehicles or trailers by one corporation to another when all of the assets of such corporation are transferred to such other corporation; or (3) the sale of motor vehicles or trailers which are subject to taxation pursuant to the provisions of K.S.A. 79-5101 et seq., and amendments thereto, by an immediate family member to another immediate family member. For the purposes of clause (3), immediate family member means lineal ascendants or descendants, and their spouses. In determining the base for computing the tax on such isolated or occasional sale, the fair market value of any motor vehicle or trailer traded in by the purchaser to the seller may be deducted from the selling price;

(p) the gross receipts received for the service of installing or applying tangible personal property which when installed or applied is not being held for sale in the regular course of business, and whether or not such tangible personal property when installed or applied remains tangible personal property or becomes a part of real estate, except that no tax shall be imposed upon the service of installing or applying tangible personal property in connection with the original construction of a building or facility or the construction, reconstruction, restoration, replacement or

repair of a bridge or highway.

For the purposes of this subsection:

(1) "Original construction" shall mean the first or initial construction of a new building or facility. The term "original construction" shall include the addition of an entire room or floor to any existing building or facility, the completion of any unfinished portion of any existing building or facility and the restoration, reconstruction or replacement of a building or facility damaged or destroyed by fire, flood, tornado, lightning, explosion or earthquake, but such term shall not include replacement, remodeling, restoration, renovation or reconstruction under any other circumstances:

(2) "building" shall mean only those enclosures within which individuals customarily live or are employed, or which are customarily used to house machinery, equipment or other property, and including the land

improvements immediately surrounding such building; and

(3) "facility" shall mean a mill, plant, refinery, oil or gas well, water well, feedlot or any conveyance, transmission or distribution line of any cooperative, nonprofit, membership corporation organized under or subject to the provisions of K.S.A. 17-4601 et seq., and amendments thereto, or of any municipal or quasi-municipal corporation, including the land improvements immediately surrounding such facility;

(q) the gross receipts received for the service of repairing, servicing, altering or maintaining tangible personal property, except computer software described in subsection (s), which when such services are rendered is not being held for sale in the regular course of business, and whether or not any tangible personal property is transferred in connection therewith. The tax imposed by this subsection shall be applicable to the services of repairing, servicing, altering or maintaining an item of tangible personal property which has been and is fastened to, connected with or built into real property;

(r) the gross receipts from fees or charges made under service or maintenance agreement contracts for services, charges for the providing of which are taxable under the provisions of subsection (p) or (q);

(s) the gross receipts received from the sale of computer software, and the sale of the services of modifying, altering, updating or maintaining computer software. As used in this subsection, "computer software" means information and directions loaded into a computer which dictate different functions to be performed by the computer. Computer software includes any canned or prewritten program which is held or existing for general or repeated sale, even if the program was originally developed for a single end user as custom computer software. The sale of computer software or services does not include: (1) The initial sale of any custom computer program which is originally developed for the exclusive use of a single end user; or (2) those services rendered in the modification of

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the earlier of: (1) the date

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; or (2) 20 years after the establishment of the

New Sec. 17. The secretary of commerce and housing, the state treasurer, the director of taxation, any bond trustee or fiscal agent are authorized to enter into agreements in connection with the implementation of any redevelopment project with a redevelopment district established pursuant to section 4 of this act.

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computer software when the modification is developed exclusively for a single end user only to the extent of the modification and only to the extent that the actual amount charged for the modification is separately stated on invoices, statements and other billing documents provided to the end user. The services of modification, alteration, updating and maintenance of computer software shall only include the modification, alteration, updating and maintenance of computer software taxable under this subsection whether or not the services are actually provided; and

(t) the gross receipts received for telephone answering services, including mobile phone services, beeper services and other similar services. Sec. 15. K.S.A. 79-3703 is hereby amended to read as follows: 79-3703. There is hereby levied and there shall be collected from every person in this state a tax or excise for the privilege of using, storing, or consuming within this state any article of tangible personal property. Such tax shall be levied and collected in an amount equal to the consideration paid by the taxpayer multiplied by the rate of 4.9%, except that within aredevelopment district established pursuant to section 4, the rate shall be 5.9%, but only untily such time so the bonds issued to finance or refinance the redevelopment project undertaken in the district have been paid in full, All property purchased or leased within or without this state and subsequently used, stored or consumed in this state shall be subject to the compensating tax if the same property or transaction would have been subject to the Kansas retailers' sales tax had the transaction been wholly within this state.

New Sec. 16. All revenues collected or received from the state transient guest tax established pursuant to sections 10 through 13, the state retailers' sales tax pursuant to K.S.A. 79-3603 and amendments thereto and the state compensating use tax, pursuant to K.S.A. 79-3703 and amendments thereto, which have been certified by the director of taxation to have been derived from taxpayers located in a redevelopment district shall be remitted to the state treasurer. The state treasurer shall credit all such revenues to the redevelopment bond fund established pursuant to section 4. The state treasurer shall make such biannual distributions on dates mutually agreed upon by the treasurer and the authority. The authority shall use all such moneys received pursuant to this section to pay the costs of a redevelopment project of statewide as well as local importance as described in K.S.A. 74-8902, and amendments thereto.

Sec. K.S.A. 74-8907, 79-3603 and 79-3703 and K.S.A. 1997 Supp. 74-8902 and 74-8905 are hereby repealed.

Sec. This act shall take effect and be in force from and after its publication in the Kansas register.

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PRESENTATION TO THE COMMERCE COMMITTEE OF THE KANSAS SENATE

INTRODUCTION

Tom Gibson: Vice President - Investment Banking

Dick Murray: Vice President and Manager

National Real Estate Group

A.G. Edwards & Sons, Inc. has been engaged by the Oz Entertainment Company (OEC) to review the viability of a sales tax and revenue bond issue (STAR Bonds) to capitalize a projected sales tax revenue stream. Proceeds of such issue would help fund the costs of constructing a \$600+ million theme park and destination resort (the "Project") based on the Wonderful World of Oz and other Oz books and characters created by L. Frank Baum.

A.G. Edwards is a full service securities firm based in St. Louis, Missouri. The firm maintains over 600 offices nationwide employing about 6,300 investment brokers. A.G. Edwards is the fourth largest securities firm in the country, the largest based outside of New York.

In the tax-exempt market, A.G. Edwards is the 10th most active participant. In 1997, the firm managed over \$30 billion in financings. In the state of Kansas, A.G. Edwards managed \$211 million in financings in 1997, including a \$109 million senior managed financing for the Kansas Development Financing Authority.

NATURE OF A.G. EDWARDS' ROLE

A.G. Edwards has been working with OEC since April 1997. We have been advising on STAR Bond structuring alternatives that maximize the impact of projected sales taxes and other taxes generated by the Project. In addition, we have helped develop the overall proposed capital structure for OEC. A.G. Edwards will continue working in these capacities until the successful conclusion of a STAR Bond financing. With issuer approval, A.G. Edwards will be the senior manager of the proposed OEC STAR Bond offering.

Senate Commerce Committee

Date 3-04-98

Attachment #2-1 then 2-3

STAR BOND STRUCTURE

A.G. Edwards has recommended a STAR Bond issuance broken into two series: a senior lien series to be sold with debt service coverage of 1.75Xs or greater, and a junior lien series sold with combined coverage of 1.25Xs. This bifurcation is necessary because of the uncertainty of the tax revenue projections and the start-up nature of the Project. The senior lien STAR Bonds would be sold unenhanced and would have a priority lien on sales and occupancy tax revenues from the Project. The junior lien STAR Bonds would be sold to strategic investors, or carry third party enhancement such as a federal government guarantee (see below). Based on OEC projections, A.G. Edwards believes that an amount of STAR Bonds can be issued consistent with the overall capital plan.

JUNIOR LIEN STAR BONDS

If the Project is constructed on the Sunflower site, a federal government guarantee may be available for some portion of a junior lien series of STAR Bonds. The authority for such a guarantee is granted by the Armament Retooling and Manufacturing Support (ARMS) program which was established by an Act of Congress in 1993. ARMS is an opportunity for private businesses to utilize government ammunition industrial facilities and equipment. To promote this effort, the Army under the auspices of the ARMS program, can make a number of incentives available to private entities, including loan guarantees.

If this guarantee is not sufficient to justify the needed amount of STAR Bonds, A.G. Edwards has recommended two alternative ways to structure the junior lien STAR Bonds. The first alternative would be to sell these bonds to strategic partners that have a vested interest in seeing the Project open. The second alternative would be to pledge the proceeds of a property tax increment finance issue to the repayment of junior lien STAR Bonds if sales tax revenues do not meet certain targets.

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TIMING

OEC is currently negotiating with a provider of a maximum price construction contract guarantee. Once the common equity is in place, funds will be available to complete the design and architectural drawings, update third party reports, and finalize budgets. These are the prerequisites in order for the issuer of the maximum price construction contract guarantee to issue such guarantee. This guarantee will be the last requirement before STAR Bonds can be issued to public investors.

After the maximum price construction contract guarantee is issued, A.G. Edwards will begin marketing the proposed STAR Bond issue. Funding is currently scheduled for early 1999 for the STAR Bonds and the senior debt facility. Project groundbreaking is scheduled for March 1999 with completion in May of 2001.

CONCLUSION

A.G. Edwards has reviewed information provided to us by OEC, including various consulting reports. Based on this information, representations made to us by OEC and others, and current market conditions, A.G. Edwards is confident that a STAR Bond issue can be structured to secure the proceeds necessary to make the entire capital plan feasible.

In the near term OEC expects to engage another national investment bank to raise the preferred stock and senior debt for the Project. A.G. Edwards will work closely with this investment bank.

With close cooperation from the state of Kansas, A.G. Edwards believes this Project can become a reality.