Approved	May 3, 2002
	Date

MINUTES OF THE HOUSE COMMITTEE ON TAXATION

The meeting was called to order by Chairman Edmonds at 9:00 a.m. on April 3, 2002 in Room 519-S of the Capitol.

All members were present except:

Representative Kirk, excused

Representative T. Powell, excused

Committee staff present:

Chris Courtwright, Legislative Research Department

April Holman, Legislative Research Department

Don Hayward, Revisor Winnie Crapson, Secretary

Conferrees appearing before the Committee:

Others Attending:

See attached list.

Hearing opened on

HB 3032 - Local compensating use tax imposed upon motor vehicles.

Don McNeely, President of the Kansas Automobile Dealers Association, presented testimony in support of HB 3032 (Attachment #1) on behalf of KADA members, the retail franchised new car and truck industry in Kansas. He testified that motor vehicles in Kansas carry a heavy taxation burden. They are the only pieces of tangible property subject to both state and local sales tax, personal property tax, registration fees, title fees, tire excise and motor fuel taxes. He noted a resident can vote to approve a local option sales tax or increase in local sales tax rate to fund a city and county project and then drive a short distance and avoid paying it on a purchase of a new vehicle. KADA believes current law imposing local sales tax at the point of sale as opposed to where the vehicle will be garaged or registered has imposed a significant competitive disadvantage upon many retail motor vehicle dealers and the communities where their dealers are located. Mr. McNeely noted voters within one local jurisdiction will vote May 21 to decide whether or not to rebate a proposed .5% local city sales tax and an allowance to anyone who purchases a motor vehicle within their city limits. Mr. McNeely noted that with his testimony he had presented a table of communities with franchised new car dealership indicating tax rates in descending order.

In response to questions from committee members Mr. McNeely said no other industry in Kansas has a sitage tax. He said almost every other state addresses this issue in one form or another.

Jim Clark, automobile dealer in Junction City, presented testimony in support of <u>HB 3032</u> (<u>Attachment #2</u>). Mr. Clark said as a former Mayor and City Commissioner of Junction City it has always seemed to him unfair that a resident of a local taxing jurisdiction can vote to approve or increase a local option sales tax and then those same voters have fled the area for big-ticket purchases. Attached to his testimony was an ad appearing in the local newspaper setting out the savings in sales tax for Junction County residents purchasing a vehicle in Butler County.

In response to questions about similar provisions on purchase of lawnmowers and other large ticket items, Mr. Clark said automobiles are the only product that currently has in place a tax collecting opportunity on the local level because they have to be registered.

Members of the Committee noted that local taxes include enhancement of roads and provision of infrastructure which benefit all businesses in the community.

In response to a question Mr. Clark said there had been attempts to credit to the county of registration the differential between sales tax paid where purchased and where sited without success.

The Committee recessed at 9:30 a.m. to reconvene at 3:30 p.m.

Unless specifically noted, the individual remarks recorded herein have not been transcribed verbatim. Individual remarks as reported herein have not been submitted to the individuals appearing before the committee for editing or corrections.

CONTINUATION SHEET

The Committee reconvened at 5:45 p.m.

Harold D. Johnson presented testimony in support of <u>HB 3032</u> on behalf of the Wichita Automobile Dealers Association (<u>Attachment #3</u>). Mr. Johnson said he represented the dealership in Butler County whose advertisement Mr. Clark presented with this testimony. He said their dealership supports this bill although they currently have an advantage over other dealerships whose community has local sales tax.

Senator Donovan presented oral testimony in support of <u>HB 3032</u>. He said he had been involved with this subject since he came to the Senate. Sales tax is assessed at local level so people can go shopping tax wise. People still drive a few miles due to that amount of money involved. A hybrid bill says if you go elsewhere you pay the increment when you come home. Senator Donovan said Representative Tony Powell has language for such an amendment so that local entities will not lose revenue.

Representative Judy Morrison presented testimony in opposition to <u>HB 3032</u> (<u>Attachment #4</u>) noting they strongly opposed this bill which represents a sharp and drastic deviation from the longstanding commitment to maintain a stable and predictable tax policy in Kansas. They believe predictability in tax policy and tax law is essential. They noted in the testimony that business owners must anticipate such cost in business decisions; that economic development and site selection professionals need predictability in anticipating long term plans; and that local governments must be able to plan cash receipts in the preparation of their annual budgets and, perhaps more importantly, in financing and bond issue decisions which commit tax revenues. They described in the testimony the effects on the City of Merriam if <u>HB 3032</u> passes.

Mike Taylor presented testimony in opposition to <u>HB 3032</u> on behalf of the City of Wichita (<u>Attachment #5</u>). Mr. Taylor said introduction of this legislation late in the legislative session leaves inadequate time for research, analysis and thoughtful deliberation on a proposal which would make a major change in Kansas tax policy. He identified confusing, conflicting and unclear provisions of the bill. He noted that localities that have issued bonds based on revenues pledged from the local sales tax and Section 1 could be an unconstitutional impairment of contract. It deals with "motor vehicles" although the wording may include trailers and boats since they are registered. While the bill purports to be a "situs tax" it calls for the tax receipts to be distributed in the same manner as revenue received from the local sales tax.

Mr. Taylor referred to reports that the impetus for the legislation is the upcoming vote in Wichita on financing construction of a Regional Entertainment and Sports Complex and noted that although a provision is included to allow Wichita car dealers to rebate those particular local taxes, that it is a local issue. It is for the Wichita voters to decide whether to impose an additional tax on themselves and whether to allow a rebate of that local tax on local automobile sales. Mr. Taylor suggested that if the Wichita arena referendum is the reason for this proposed legislation it should wait until the vote takes place before making such a drastic change in state tax policy.

Michael Pepoon presented testimony in opposition to <u>HB 3032</u> on behalf of Sedgwick County (<u>Attachment #6</u>). They oppose the bill because they believe Sedgwick County could lose significant revenue by its adoption when there is the potential of losing significant funding from the State because of the revenue shortfall. Mr. Pepoon noted there seems to be no merit from a tax administration perspective. He said such significant changes in the manner in which cities and counties collect sales tax deserves more time and attention than can be given at this late date in the legislative session.

Quinn Bennion, City Administrator of the City of Merriam, presented testimony in opposition to HB 3032 (Attachment #7). He said a city or county with motor vehicle dealerships within their borders bears the burden of providing costly services to support the operation of the dealerships and costs of those services are offset by the proceeds of the local sales taxes generated by the dealership. Mr. Bennion noted hundreds of cities across Kansas have worked aggressively and cooperatively for decades to create a favorable business climate which attracts, services and retains motor vehicle dealerships. Mr. Bennion said to offset the reduction of sales taxes from auto sales, municipalities such as Merriam will be faced with a challenge: reduce services or increase property tax and that the cost of providing city services and infrastructure to the motor vehicle dealerships will most likely shift from the new car buyer to the homeowner.

CONTINUATION SHEET

Kenneth Sissom, Chief of Police of the City of Merriam, presented testimony in opposition to HB 3032 (Attachment #8). He described the city of Merriam and said there are five new car auto dealerships and four small used car businesses for a total of nine requiring heavy protection costs and the need for the revenue they generate. He reported that in the past five years the Police Department has responded at these businesses to 1 robbery, 2 assaults, 2 criminal threats, 4 batteries, 7 forgeries, 13 incidents of criminal damage, 45 auto burglaries, 59 stolen autos, 678 thefts and 43 other crimes, and have worked countless traffic accidents in their vicinity. Officers spend hundreds of hours each year specifically patrolling for criminal activity in the areas of these dealerships. Mr. Sissom said any change in the way taxes are distributed now would be unfair and an extreme hardship on the citizens of Merriam as with or without these funds the city's level of responsibility to the auto dealerships will be the same.

Ed O'Malley presented testimony on behalf of the Overland Park Chamber of Commerce in opposition to HB 3032 (Attachment #9). He said Overland Park has created an environment supportive of commercial development, including automobile dealerships, enabling the city to collect significant tax revenue and that this policy change would penalize cities that provide the infrastructure and environment to accommodate automobile dealerships. Attraction of auto dealers results in additional costs for government services such as infrastructure, street improvements, police and fire services. Loss of this revenue to local governments would force a shift in tax burden to property taxes levied on all taxpayers.

Eric Sartorious presented testimony on behalf of the City of Overland Park in opposition to <u>HB 3032</u> (<u>Attachment #10</u>). He said development of commercial business, including automobile dealerships, does not occur by accident but requires improvements to accommodate such development. The governing body of Overland Park has utilized significant public funds to make infrastructure improvements such as streets, bridges, traffic control systems, and ongoing maintenance necessary to accommodate these businesses. Local sales taxes help cities provide these as well as basic services such as police and fire protection and roads to local retailers. The City of Overland Park's position is that significant changes to tax policy should not occur in such a limited timeframe.

In responses to a question as to whether this would allow cities to keep taxes low, Mr. Sartorius said the policy of Overland Park is to keep property taxes low.

Ashley Sherard presented testimony on behalf of Johnson County in opposition to <u>HB 3032</u> (<u>Attachment #11</u>). She said it is the position of the County that this bill would unfairly redistribute sales tax revenues away from cities and counties that attract and host car dealerships to elsewhere in the state when the jurisdictions in which dealerships are located utilize substantial public funds to provide infrastructure, improvements and services necessary to support and accommodate them.

Written testimony was provided in opposition to <u>HB 3032</u> by the City Manager's office of Manhattan (<u>Attachment #12</u>).

Written testimony in opposition to <u>HB 3032</u> was provided on behalf of the City of Olathe by Donald Seifert (<u>Attachment #13</u>).

The meeting adjourned at 6:30 p.m. The next meeting will be April 4.

GUEST LIST DATE April 3, 2002

NAME

REPRESENTING

112 117111	REPRESENTING		
Coyle StepHens	CITY OF MERRIAM		
Billie DENTON	CITY OF MERRIAM		
Kevin Hiskey	η ()		
Quin Bennion	11 1,		
George Peterson	Ks Taxpuyers Network		
HAROLD JOHNSON	WICHITH AUTO DEALERS		
PAM SomEXVILLE	Steven Motor Ceroup		
MIKE STEVEN	STEVEN MOTOR COROND		
PAT SARNES	16 Avtomobile Isalens Assac		
Whitrey James	KS Andonobile Realers Assay		
Renneral Sisson	City of Mercian		
DON MENEELY	DON HATTAN CHOUROLPT		
DON MENEELY	KS AUTOMOBILE DEALERS ASSN.		
FON GACHES	CBBA		
Scott Heidner	GBBA		
Eo O'Malloy	Of Charles		
Ashlor Showend	Johnson County		
Harte Olsen	Ks Banner Hallmark Cards		
Jackie Clark	Hallmark Cards		
Michelle Teterson	To. Covernmentals Consulting		
Jack 6/gyes	Rah- War Jan		
CARNI R BASK	CKM		

HOUSE TAXATION COMMITTEE

Page 2 of 2

GUEST LIST

DATE April 3, 2002

NAME	REPRESENTING
Deann Williams	KMCA
Carrie Nett	American Coral
Mike Pepson	Sedgwill Conty
Erik Sartorius	City of Overland Park
Karl Poterjuhn	RS Taxpassers Network
J	/ 10



KANSAS AUTOMOBILE DEALERS ASSOCIATION

April 3, 2002

To: The Honorable John Edmonds, Chairman

and Members of the House Taxation Committee

From: Don McNeely, KADA President

Re: HB 3032 – Local Compensating Use Tax on Motor Vehicles

Good morning Chairman Edmonds, and Members of the House Taxation Committee. My name is Don McNeely, President of the Kansas Automobile Dealers Association (KADA), a state trade association representing the retail franchised new car and truck industry in the state of Kansas.

On behalf of the franchised new car and truck dealers in Kansas, I would like to thank the Committee for the opportunity to offer a few comments in support of HB 3032. It is no secret that motor vehicles in Kansas carry a heavy taxation burden. They are the only pieces of tangible personal property that are subject to both state and local sales tax, personal property tax, not to mention motor vehicle registration fees, motor vehicle title fees, tire excise and motor fuel taxes. Over the years, KADA has introduced and provided testimony on a variety of tax bills, which have attempted to address the inequities and the unlevel playing field that has been established in how local sales tax is imposed on the sale of motor vehicles in Kansas.

Under current law, a resident in a local taxing jurisdiction can vote to approve a local option sales tax or an increase in their current local sales tax rate to fund a local city or county project, and then that same resident can turn around and drive a short distance and avoid paying it on a purchase of a motor vehicle. When you consider the fact the average selling price of a new vehicle is over \$25,000 and a used vehicle is over \$14,000, the savings can be quite significant in some cases. Current tax law as it relates to collecting or imposing local sales tax at the point of sale, as opposed to where the vehicle will be garaged or registered, can and has imposed a significant competitive disadvantage upon many retail motor vehicle dealers and the communities where their dealerships are located.

In fact, in one area of the state, local sales tax has become so regressive in the sale of motor vehicles, voters within the local taxing jurisdiction will be voting on May 21, to

800 S.W. Jackson, Suite 1110 • Topeka, KS 66612 Telephone (785) 233-6456 • Fax (785) 233-1462 House Tax
Attach. No.
Page of 5

KADA Testimony Page Two April 3, 2002

decide whether or not to rebate a proposed .5% local city sales tax, as well as an allowance equal to the 1% county-wide sales tax to anyone who purchases a motor vehicle within the city limits of the taxing jurisdiction. Thus, buying down the local effective sales tax rate to 4.9%. It is KADA's belief that local units of government should not be allowed to impose a competitive disadvantage upon the retail motor vehicle dealers located within those cities and counties, nor should they be allowed to create a competitive advantage.

The Kansas franchised new car and truck dealers are responsible for 20.8% of the total retail sales in this state. In 2000, we generated over \$5.7 billion in total retail sales and we are a driving force in the amount of sales tax that is collected by the state of Kansas and the various local units of government. But, it is no secret the number of new car dealerships are declining due to consolidation and manufacturer point closings, and when a dealership closes in a small rural community, the impact can be quite devastating to a community's tax base. As a group, you will not find a group of business people that are more supportive of their community and work diligently on a daily basis to ensure the economic growth and vitality of their community and their state. Our members, do not like to oppose the enactment of local sales taxes or increases in the local sales tax base to fund needed local projects, but when our members are faced with an ever widening competitive disadvantage, they have no choice. HB 3032 would correct this.

On behalf of the Kansas Automobile Dealers Association, I thank the Members of the Committee for allowing me to appear before you today and we respectfully request your support in leveling the playing field and eliminating the inequities as they relate to the purchase of motor vehicles and local sales tax.

House Tax 4-03-02

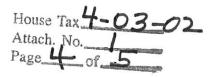
Attach. No. ______
Page 2 of 5

CITIES WITH FRANCHISED NEW CAR DEALERSHIPS

TOTAL TAX RATE - DECENDING

CITY	TAX RATE	EFFECTIVE DATE
ATCHISON	7.40	7/1/98
COFFEYVILLE	7.40	1/1/99
INDEPENDENCE	7.40	4/1/01
JUNCTION CITY	7.15	4/1/93
LOUISBURG	7.15	1/1/01
PAOLA	7.15	1/1/01
PARSONS	7.15	10/1/01
MERRIAM	7.0	4/1/02
OTTAWA	7.0	7/1/01
CHANUTE	6.90	10/1/00
CLAY CENTER	6.90	1/1/01
COLUMBUS	6.90	7/1/97
CONCORDIA	6.90	1/1/01
DODGE CITY	6.90	10/1/97
ERIE	6.90	10/1/00
FORT SCOTT	6.90	7/1/01
GIRARD	6.90	7/1/01
HIAWATHA	6.90	1/1/97
IOLA	6.90	10/1/94
KANSAS CITY	6.90	6/1/92
LANSING	6.90	1/1/97
LAWRENCE	6.90	1/1/95
LEAVENWORTH	6.90	1/1/97
LIBERAL	6.90	11/1/01
ST. FRANCIS	6.90	7/1/96
TONGONAXIE	6.90	1/1/97
OLATHE	6.875	4/1/02
OVERLAND PARK	6.875	4/1/02
SHAWNEE MISSION	6.875	4/1/02
TOPEKA	6.80	7/1/99
BONNER SPRINGS	6.75	4/1/02
MISSION	6.75	4/1/02
ABILENE	6.65	10/1/00
ELLSWORTH	6.65	7/1/00
GARDEN CITY	6.65	7/1/95
HUTCHINSON	6.65	4/1/94
SALINA	6.65	1/1/99
WAMEGO	6.65	1/1/93
BELOIT	6.40	7/1/01

EMPORIA	6.40	7/1/99
GARNETT	6.40	1/1/99
GREAT BEND	6.40	4/1/00
HAYS	6.40	10/1/98
HILLSBORO	6.40	6/1/92
LUCAS	6.40	1/1/00
LYONS	6.4	10/1/01
MEDICINE LODGE	6.40	6/1/92
MINNEAPOLIS	6.40	7/1/01
PITTSBURG	6.4	7/1/01
SABETHA	6.40	6/1/92
SYRACUSE	6.40	1/1/93
GOODLAND	6.15	4/1/02
HOLTON	6.15	1/1/95
PRATT	6.15	1/1/01
WELLINGTON	6.15	1/1/94
ARKANSAS CITY	5.90	6/1/92
ATWOOD	5.90	6/1/92
BELLEVILLE	5.90	6/1/92
CHENEY	5.90	6/1/92
CLYDE	5.90	1/1/01
COLBY	5.90	1/1/99
COUNCIL GROVE	5.90	6/1/92
EL DORADO	5.90	6/1/92
ELKHART	5.90	1/1/95
EUREKA	5.90	7/1/95
FLORENCE	5.90	6/1/92
GRAINFIELD	5.90	6/1/92
GREENSBURG	5.90	6/1/92
HARPER	5.90	1/1/01
HAVEN	5.90	6/1/92
HILL CITY	5.90	6/1/92
HOISINGTON	5.90	6/1/92
HUGOTON	5.90	1/1/94
LARNED	5,90	6/1/92
LINCOLN	5.90	6/1/92
MANHATTAN	5.90	1/1/99
MARYSVILLE	5.90	10/1/99
MCPHERSON	5.90	6/1/92
MEADE	5.90	6/1/92
MULVANE	5.90	6/1/92
NEWTON	5.90	6/1/92
OAKLEY	5.90	6/1/92
OSAGE CITY	5.90	6/1/92



PHILLIPSBURG	5.90	7/1/01
PLEASANTON	5.90	10/1/95
QUINTER	5.90	6/1/92
SCOTT CITY	5.90	6/1/92
SENECA	5.90	6/1/92
ULYSSES	5.90	6/1/92
WICHITA	5.90	6/1/92
WINFIELD	5.90	6/1/92
AUGUSTA	5.40	6/1/92
NORTON	5.40	4/1/93
OSBORNE	5.40	6/1/92
SMITH CENTER	5.40	1/1/01
BURLINGTON	4.90	6/1/92
FRANKFORT	4.90	6/1/92
GRIDLEY	4.90	6/1/92
KINGMAN	4.90	6/1/92
SHARON SPRINGS	4.90	6/1/92



To: The Honorable John Edmonds, Chairman

And the Members of the House Taxation Committee

From: Jim Clark, President JCMC, Inc.

Re: HB 3032 – Local Compensating Use Tax on Motor Vehicles

Good morning Chairman Edmonds and Members of the House Taxation Committee. My name is Jim Clark, Dealer Operator of Jim Clark Chevrolet - Pontiac - Cadillac - Jeep in Junction City, Kansas.

I would like to thank the Committee for the opportunity to speak to you today in support of HB 3032. This bill is about fairness. A bill that once and for all will level a playing field that, through local government action, stands to be torn from the free competitive marketplace and thrust into the realm of Government subsidized advantage for a select few.

As a former Mayor and City Commissioner of Junction City it has always seemed terribly unfair that a resident in a local taxing jurisdiction can vote to approve or increase a local option sales tax and then that same resident can turn around and drive a short distance and avoid paying it on the purchase of a motor vehicle. I saw this first hand when in 1993 the voters in Junction City passed a .5% increase to fund a hospital project and those same voters fled the area for big-ticket purchases. My competition was quick to embrace this Government imposed advantage and to this day still advertise the incentive of shopping outside the area to dodge the local tax. I have attached a copy of an ad that ran in our local paper just last week to show you that this continues to be a problem.

For any taxing jurisdiction to use their authority to manipulate pricing and therefore create an advantage for one retailer over another is wrong. The mere discussion of manipulating pricing and controlling competition in the private sector will land you in jail. But voters in one jurisdiction will decide on May 21st whether or not to rebate local sales tax to anyone who purchases a motor vehicle within their city limits. This will create a government subsidized price advantage of up to 2.5%, a government funded kickback of \$625.00 on the average new car if you buy it in their town.

911 Goldenbelt Blvd . Exits 295 & 296 off I-70

834 Grant Ave • P.O. Box 1727 • Junction City, KS 66441-1727
Phone: 785-238-3141 • 800-238-3141 • Fax: 785-238-1609 • www.clarksars.eom

Match for our new location - currently under construction!

Page 1

I am a good businessman. I have supported my community for over 20 years. At last count I have sponsored participation of over 15,000 children in activities through our local YMCA. I have 48 full time employees that work hard so we can compete with anyone. I cannot, however, compete against local units of government and I don't feel I should have to. I ask that you protect the free market system that is responsible for all the benefits we enjoy today by supporting HB 3032. Local governments must not be allowed to impose competitive advantages or disadvantages upon retail motor vehicle dealers.

I thank the Members of the Committee for allowing me to appear before you today and respectfully request your support in giving every automotive retailer an equal opportunity with regards to sales tax.

House Tax 4-03-02 Attach. No. 3 Page 2 of 3

"Companies are not going to increase their capital expenditures until they increase their profits," Forelli said. "And, com-

1e

of

a-

1d

 $^{\mathrm{1t}}$

n-

&

ζS

er

O

1-

 1 d

g-

*r*e

ne

Ir

 \mathbf{d}

ĬĬ

n

is

ers Harriman & Co. "That would at \$10.904 trillion, up \$14.02 Difover-year growth in the second trillion.

be key to saying we are on a tra- lion from the previous week. A jectory to having some year- year ago the index was \$10.559

Yellow Corp. plans spin off of SCS

OVERLAND PARK (AP) — Yellow Corp. announced Thursday that it has received permission from its board to begin work to spin off SCS Transportation.

The Overland Park-based transportation company is one of the nation's largest shippers of freight. It plans to distribute all the stock of SCS Transportation to shareholders.

SCS Transportation is the holding company for end of the year.

Yellow Corp.'s regional operating companies, Saia Motor Freight Inc. and Jevic Transportation Inc.

The deal must still win approval from regulators. It's also subject to market conditions and confirmation from the board that the move remains in the best interest of the company's shareholders.

The spinoff is expected to be completed by the

8 Trips 15 Not too many

16 Settle 17 Cliché

18 Figures to analyze

19 CD follower 20 Bit of a draft?

21 Some sports

cars 22 Thrice, in prescriptions

__ Baby": song from "Hair"

25 Like "The X-Files"

27 N.Y.C. commuter line

28 Far East

weights 30 Cartoon

chihuahua 31 Baron Munchhausen's

chronicler 32 Additional

conditions 35 "The __ File": Deighton spy

novel 36 They may follow

book reviews 44' Starting gaits

45 Where It.'s at

46 Piece of music 47 Instrument with

10 keys 48 Retro photo

50 CBer's word

51 Seeing red 52 Quarter-mile.

maybe 53 Extra effort of a

55 "__ Carousel":

Hollies hit 56 Struggling

58 First coed college in the United States

60 Orange liqueur cocktail

61 Had vivid memories of

62 Some ads

6 Doo-v 7 Louis 8 Area 9 Decla 10 Cries 11 "You: 12 Leche 13 Music 14 Had 24 Certa 26 Erupi 27 Resir 29 Tizzie 31 Scran 33 Local Stump

D

1 Much-

2 Swing

3 More

4 Bubbi

5 Certai

favor

class

resou

being

part

Leag

ange

critter

By Bob P (c)2002 T

Save Hundreds on New FORDS!

teven Ford in Augusta, Butler County, Kansas



Plus a \$2,500 Rebate

List Price \$27,605

Invoice 24.461

Mark Up 100

\$24,561

Junction City \$ 24,561 Sales Tax 7.15%

\$ 1.756

Butler County

\$ 24.561 Sales Tax 4.9%

\$1,203

SAVE \$553 on Sales Tax Alone.

Similar Savings on All New Fords, Mercurys, Program Cars & Used Cars.

Call 800-851-5518 for a Price Quote.



Wichita Automobile Dealers Association

April 3, 2002

To:

The Honorable John Edmonds, Chairman

And the Members of the House Taxation Committee

From: Harold D. Johnson, President

Wichita Auto Dealers Association

Re:

HB 3032- Local Compensating Use Tax on Motor Vehicles

Good Morning Chairman Edmonds and Members of the House Taxation Committee. My name is Harold Johnson, President of the Wichita Auto Dealers Association and part owner of Auto Dealerships located in three different counties, which have different local sales taxes.

On behalf of the Wichita Auto Dealers and our over 2000 employees I would like to thank the committee for the opportunity to offer a few comments in support of HB 3032.

I represent the dealership in Butler County that ran the advertisement that Mr. Jim Clark has included in his testimony. How fair is it that our dealership essentially has a 2.25% price advantage over a competitor simply because his community has imposed a local sales tax. It is very unfair and that is what this bill is about- fairness- and that is why we support it even though we currently have an advantage over other dealerships.

If the voters pass a local referendum in Wichita on May 21, 2002, the Wichita car buyers will effectively see the sales tax they pay on vehicles purchased from Wichita dealers rolled back to 4.9%. This will give all Wichita dealers a tremendous price advantage over dealers located in other areas, and yet we support HB 3032 in the interest of fairness.

Furthermore, if voters impose a local tax to benefit their community it is only fair that high-ticket items such as automobiles be taxed at the local rate, so their community receives the benefit.

As part of this testimony I have attached actual Dealership

Advertisements, which reflect this unfair tax advantage some dealerships

now have.

House Tax 4-03-02
Attach. No. 3
Page 2 of 4

New Car Demo Blowout!

Only Steven FORD in Augusta, Butler County, Kansas

Mew 2002 Excursion



'Limited, 4WD, Loaded!

List

\$ 43,050

Discount

8,051

Steven Price \$34,999

Plus Tax. All Rebates & Incetives To Dealer.

Olathe

\$ 34,999

Sales Tax

7.00%

\$ 2,450

Butler County

\$ 34,999

Sales Tax

4.9%

\$1714

SAVE an Additional \$736 on Sales Tax Alone!

Similar Savings on All New Fords, Mercurys, Program Cars & Used Cars.

Call 800-851-5518 for a Price Quote. lsewell@southwind.net

Attach. No

New Car Demo Blowout!

Only Steven Ford in Augusta, Butler County, Kansas

Mew 2002 Excursion



Limited, 4WD, Loaded!

List

\$ 43,050

Discount

8,051

Steven Price \$34,999

Plus Tax. All Rebates & Incetives To Dealer.

Coffeyville \$ 34,999

7.40% Sales Tax

\$ 2,590

Butler County \$ 34,999

Sales Tax

\$1714

4.9%

SAVE an Additional \$876 on Sales Tax Alone! Similar Savings on All New Fords, Mercurys, Program Cars & Used Cars.

Call 800-851-5518 for a Price Quote.



Attach. No.

Committee on Taxation HB 3032 April 3, 2002

Mr. Chairman and members of the Committee:

Thank you for the opportunity to come before you today. We maintain strong opposition to HB 3032. This bill represents a sharp and drastic deviation from our long-standing commitment to maintain a stable and predictable tax policy in our great State.

Predictability of tax policy and tax law is essential. Business owners must anticipate such cost in business decisions. Economic development and site selection professionals need predictability in anticipating long term plans, and probably most importantly, local governments must be able to plan cash receipts not just in the preparation of annual budgets, but more importantly, in financing and bond issue decisions which commit tax revenues for decades. HB 3032 not only erodes the predictability of tax receipts but jeopardizes existing municipal debt, will cause real estate tax increases in many municipalities and will detrimentally effect the bond rating and interest rates of obligations issued by our local governments. This is an unfunded mandate to the second power.

For example, the fine city of Merriam. We could just as well refer to many cities on the attached list. Merriam is proud to be a community supporting its residents and businesses through the use of various sources, not the least of which is sales taxes from a number of auto dealerships. As to these dealerships, the City provides emergency response, police services, fire protection and overall municipal services, as well as to all of its constituents, personal or commercial. In addition, the City has encouraged economic development tools using such as TIF, committing incremental real estate taxes with the approval of the County Commissioners and local school district, to take advantage of the development of substantial dealership which not only eliminates a blighted area of the City, but also will generate local sales tax pursuant to existing law. If HB 3032 was law when this dealership approached the City, the financial justification for this development would have not been present.

House Tax 4-03-02

Attach. No. 4

Page 1 of 2

As you will hear, every city must anticipate and plan its finances years in advance. Merriam has done this. Because of the financial commitments based upon what appeared to be a stable state wide tax policy, if HB 3032 is passed, Merriam alone will lose the equivalent of 16 mills, a loss of \$2,000,000.00 out of a budget built upon only \$16,300,000 of revenues. The result of this substantial tax policy change will have a devastating impact upon cities situated similar to Merriam with a concurrent windfall to municipalities who, as we speak today, have never planned, anticipated or counted on this revenue source which is, in essence, free money, free of any commitment to provide a dealership miles away with essential and expensive municipal services.

If this measure is to help some dealerships in the Sedgwick County area, responsive to a municipal facility anticipated in Wichita, so be it and lets do it. A well-thought-out non-uniform local problem can be addressed on a local-fix basis.

Mr. Chairman and members of the Committee, we have long maintained pride in this State for a number of reasons; among them is a long-term, predictable and consistent tax policy, capable of facilitating good long-term municipal planning. A vote in favor of HB 3032, will not only harm many municipalities who, as we speak, don't even know they are in harms way today, but will put Kansas on that short and dreaded list maintained by bond rating agencies, such as S&P, of governments which do not maintain good and predictable tax policies when isolated and localized issues arise. We urge you to vote against any motion supportive of HB 3032.

Most Respectfully,

Doug Patterson

House Tax 4-03-02

Attach. No. 4

Page 2 of 2



TESTIMONY

City of Wichita

Mike Taylor, Government Relations Director
455 N Main, Wichita, KS. 67202

Phone: 316.268.4351 Fax: 316.268.4519

Taylor_m@ci.wichita.ks.us

House Bill 3032 Local Compensating Use Tax on Motor Vehicles

Delivered April 2, 2002 House Taxation Committee

The City of Wichita opposes House Bill 3032. The legislation proposes a major change in Kansas tax policy, but its introduction this late in the legislative session leaves inadequate time for research, analysis and thoughtful deliberation. When a bill is introduced on Monday, has hearings on Wednesday, all in the last two weeks of the session, it should raise a red flag for legislators.

I would like to stand here and tell you this will take a costly toll on the local tax revenues collected and counted on by Sedgwick County and Wichita residents. We suspect it will produce a major loss in tax revenues. Major urban centers are where the largest number of car dealers are located, so it is logical to assume House Bill 3032 will take tax receipts away from the those areas, but there is no way to calculate how much. There is lots of anecdotal evidence, but we have not seen or been able to study any verifiable data.

This bill was obviously drafted in a hurry because there are a number of confusing, conflicting and unclear provisions and purposes:

- The bill appears internally inconsistent, in that New Section 1 sets up an exemption from local tax, then modified Section 2 imposes a "compensating use tax" to equalize the rates that have been repealed by Section 1. For localities that have issued bonds based on revenues pledged from the local sales tax, the Section 1 exemption could be an unconstitutional impairment of contract.
- The bill deals with "motor vehicles" and we are told it is driven by car dealers, but the wording of the bill may also include trailers and boats since they are registered.

 House Tax 433-4136. No.

Page of 2

I he bill purports to be a "situs tax" with registration "constituting use or storage for compensating tax purposes," yet calls for the tax receipts to be distributed in the same manner as revenue received from the local sales tax. That formula distributes tax receipts based on taxing effort and population. If this is to be a true situs method, perhaps the tax receipts should be distributed to the city where the motor vehicle will be "used or stored."

It has been reported that the impetus for this legislation is the upcoming vote in Wichita on financing and construction of a Regional Entertainment and Sports Complex. If that measures passes, a half-cent city sales tax would be added to the one-cent countywide tax which has been in place since 1985. There is a provision to allow Wichita car dealers to rebate those local taxes. If Wichita voters decide to impose an additional tax on themselves to build an arena that should be none of the Legislature's concern. And it should be none of the Legislature's concern if Wichita voters also decide they want to allow a rebate of that local tax on local automobile sales. It is a local issue.

Interestingly, auto dealers outside of Wichita are expressing concerns that the arena referendum would create an uneven playing field and put them at a competitive disadvantage. I don't recall those same auto dealers expressing those concerns when Sedgwick County voters approved the one-cent sales tax in 1985. In fact, many of them use it to their advantage and market the fact that they only have a 4.9% sales tax and buying a car from them will save a penny on the dollar. If the arena referendum passes, it means Wichita auto dealers will also be selling cars with a 4.9% sales tax. The playing field will be level, so what's the complaint?

And if the Wichita arena referendum is the reason for this bill, shouldn't we wait until the vote takes place to see if it passes before making such a drastic change in state tax policy?

In conclusion, House Bill 3032 is a major change in tax policy, it will produce a drastic shift in the distribution of tax revenues for local governments, the bill has drafting and potential Constitutional problems and there is not adequate time for study, debate and deliberation of any of those issues before the 2002 Kansas Legislature adjourns.

House Tax 4-03-02

Attach. No. 5

Page 2 of 2



GOVERNMENT RELATIONS

Sedgwick County Courthouse 525 N. Main, Suite 365 Wichita, KS 67203 Phone: (316) 383-7552

Fax: (316) 383-7946

Michael D. Pepoon Director

TESTIMONY HB 3032 Before The House Committee on Taxation April 2, 2002

Honorable Chairman Edmonds and members of the committee, I appreciate the opportunity to testify in opposition to HB 3032. This proposed legislation imposes a local compensating use tax upon motor vehicles. It shifts from the long standing practice of collecting city and county-wide sales tax at the situs of where the vehicle is sold to enacting a use tax to be collected by the county treasurer at the situs of the residence or place of business where the use or storage of said vehicle occurs.

Sedgwick County's opposition to this bill is two-fold: First and foremost, it is believed by the County's financial staff that Sedgwick County could lose significant revenue by the adoption of this bill. We have information from the President of the Greater Wichita Auto Dealers that indicates that more people come into Sedgwick County to purchase motor vehicles than go outside of the County to makes such purchases. This is certainly not the time or place to adopt legislation that negatively impacts Sedgwick County when the County already stands to lose significant funding from the State because of the State's revenue shortfall. Secondly, this bill has just recently been introduced and we have not had time to accurately gauge the ultimate financial impact on the County. Certainly before changes of this magnitude are to be seriously considered, there should be accurate data available to determine to a degree of certainty the amount of money to be gained or lost to cities and counties by adopting this legislation.

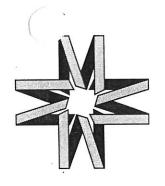
There does not appear to be any merit from a tax administration perspective to tax motor vehicles at the situs of the residence or place of business of the purchaser of said vehicles. Therefore we would appreciate the opportunity to study this issue in more detail before such significant changes to our sales tax laws are made. Such significant changes in the manner in which cities and counties collect sales tax deserves more time and attention than can be given at this late a date in the legislative session.

For the above reasons Sedgwick County strongly opposes HB 3032.

House Tax 4-03-02

Attach. No. 6

Page 1 of 1



THE CITY OF MERRIAM

9000 West 62nd Terrace Merriam, Kansas 66202-2815 FAX (913) 722-0238 Email Address - cityofmerriam@merriam.org Internet Address - http://www.merriam.org/

House Committee on Taxation Testimony Opposing HB 3032 – Motor Vehicle Sales Tax Situs

Mr. Chairman, members of the Committee, I am Quinn Bennion, City Administrator of the City of Merriam. I appreciate this opportunity to testify in opposition to HB 3032.

This bill represents a dramatic shift in tax policy. Currently, the local sales tax collected on the sale of a motor vehicle is remitted to the entity in which the transaction occurs. The reason for this principle is simple. A city or county with a motor vehicle dealership within the borders of their jurisdiction must bear the burden of providing costly services to support the consumers and all else associated with the operation of the enterprise. The costs of the services are offset by the proceeds of the local sales taxes generated by the dealership.

The City of Merriam is home to several motor vehicle dealerships and auto service businesses. As with any retail establishment, the motor vehicle dealerships receive quality city services such as police and fire protection, snow removal, and street and drainage maintenance, all at significant cost to the city. In addition, the city has invested millions to plan, design, and build infrastructure such as streets, storm water drainage, curbs, gutters, sidewalks, and traffic control systems to serve our motor vehicle dealerships. These services and infrastructure are often built and maintained by the sales tax anticipated from vehicle sales within the City.

HB3032 represents a tremendous loss of dollars for many municipalities and counties. Attached is a list of 261 cities in Kansas with motor vehicle dealerships that may lose if this legislation is passed.

Hundreds of cities across Kansas have worked aggressively and cooperatively for decades to create a favorable business climate which attracts, services, and retains motor vehicle dealerships. The City of Merriam was recently successful in retaining two major automobile dealerships in the State of Kansas after the dealers considered relocating to Missouri. In contrast, the provisions of HB 3032 would award a "compensating use tax" to the local jurisdiction of the purchaser of the vehicle, regardless of that entity's level of investment and commitment to attract and retain motor vehicle dealerships.

This bill has the potential of shifting the tax burden to those who cannot afford another tax hike. To offset the reduction of sales taxes from auto sales, municipalities such as Merriam will be faced with a challenge: reduce services or increase property taxes. The most likely scenario will be a property tax increase. The cost of providing city services and infrastructure to the motor vehicle dealerships will shift from the new car buyer to the homeowner. Property taxes are hardest on the elderly and those living on a fixed income. Over 14% of

Administrative Offices 722-7700 Police Department 722-7760 Public Works Department

House Rommunity Development
Attach. No. 722-7720
Community Genter of

Merriam's 11,000 residents are 62 years of age or older. If passed, this bill would result in the loss of the equivalent of 16 mills of property tax. I don't know how things are in your communities back home, but I do not want to be talking about a 16 mill increase in Merriam. This bill has the potential of having the same impact on the other 260 cities in Kansas that have attracted and retained motor vehicle dealerships. We have visited with dozens of communities over the last two days and have found many, both large and small, throughout Kansas that would suffer negative consequences if this bill is passed. HB3032 erodes the foundation upon which many Kansas communities have designed and built their commercial base.

The short time frame afforded this bill does not permit a thorough study by all of the jurisdictions and agencies affected. In fact, most of the communities we spoke to were not even aware of the bill's presence. There are several significant factors that need to be fully considered and researched.

For example, the Committee may want to consider the increased work load and associated costs that the Division of Motor Vehicles, the Department of Revenue, and the counties will bear related to the collection of sales tax at the time of registration and distribution to the proper city and/or county. In the past few years, the Department of Revenue has had a difficult time ensuring that sales tax revenues are distributed to the proper taxing jurisdictions. This bill will further complicate the distribution process. Passing this bill will increase State costs without increasing State revenues. I suggest this committee request a fiscal impact study of counties, cities and State agencies to assess the effect of such a drastic shift in tax policy.

Thank you for your time and consideration. I encourage you to vote against HB3032.

Quinn Bennion City Administrator 9000 W. 62nd Terrace Merriam, KS 66202 (913) 722-7700 quinnb@merriam.org

> House Tax 4-03-02 Attach, No. 7 Page 2 of 32

	CITY	SALES
DEALERSHIP NAME	Abilene	\$1 To 2.5 Million
Affordable Transportation Co	Abilene	\$1 To 2.5 Million
Flynn Motors	Abilene	\$10 To 20 Million
Four Seasons RV Acres	Abilene	\$2.5 To 5 Million
Johnson Brothers Motor Co	Abilene	\$20 To 50 Million
Green Ford Sales Inc	Abilene	\$20 To 50 Million
Holm Automotive Ctr Inc	Abilene	\$500,000 To \$1 Million
Rolfe's Motor Co	Allen	\$1 To 2.5 Million
G M Motors	Altamont	\$1 To 2.5 Million
D & L Auto	Altamont	\$500,000 To \$1 Million
Low Dollar Auto Sales	Andale	\$1 To 2.5 Million
Andale Motors	Andale	\$1 To 2.5 Million
Weninger Motors	Andover	\$1 To 2.5 Million
ABC Auto Sales & Svc Inc	Andover	\$1 To 2.5 Million
Action Sailcraft & Marine	Andover	\$1 To 2.5 Million
Andover Automobile	Andover	\$1 To 2.5 Million
Boat House	Andover	\$1 To 2.5 Million
K S Motor Co	Andover	\$1 To 2.5 Million
Sunwest Auto Plaza Inc		\$1 To 2.5 Million
Wichita RV & Outdoor	Andover	\$2.5 To 5 Million
Augusta RV	Andover Andover	\$2.5 To 5 Million
Flint Hills Motorsports	Andover	\$2.5 To 5 Million
Mid Kansas Marine	Andover	\$5 To 10 Million
Augusta Rv Hi-Lo	Andover	\$5 To 10 Million
Lydia Craig Rv & Vanland Inc	Andover	\$500,000 To \$1 Million
B E & C Auto Sales		\$500,000 To \$1 Million
Anthony Motors	Anthony Arcadia	\$500,000 To \$1 Million
Scimeca's Go-Karts Cycles Part	Arkansas City	\$1 To 2.5 Million
Affiliated Merchandise Sales	Arkansas City Arkansas City	\$1 To 2.5 Million
Sheldon's Service	Arkansas City Arkansas City	\$10 To 20 Million
Reedy Ford Inc	Arkansas City Arkansas City	\$10 To 20 Million
Steven Chevrolet Cadillac	Arkansas City	\$10 To 20 Million
Zeller Rent-A-Car	Arkansas City	\$500,000 To \$1 Million
Quality Auto Sales	Arkansas City	\$500,000 To \$1 Million
Rag Motors	Arkansas City	\$500,000 To \$1 Million
Stones Used Cars	Arkansas City	\$500,000 To \$1 Million
Summit Auto World	Arkansas City Arkansas City	Less Than \$500,000
Auto Truck & 4x4 Repair	Arkansas City	Less Than \$500,000
Scott's Auto Body	TO DESCRIPTION OF PERSONS AND ADDRESS OF THE PERSON OF THE	\$500,000 To \$1 Million
Albers Marine Inc	Arma Arma	\$500,000 To \$1 Million
Ryder's Sporting Goods	Arma	\$500,000 To \$1 Million
Scotty's Classic Cars	Ashland	\$1 To 2.5 Million
Culver Auto & Truck	Assaria	\$1 To 2.5 Million
S & K Automotive	Atchison	\$1 To 2.5 Million
Barker Used Cars & Books	Atchison	\$10 To 20 Million
Phalen Motors Inc		\$500,000 To \$1 Million
Atchison Auto Sales	Atchison Atchison	\$500,000 To \$1 Million
C B Used Cars & Trucks		\$500,000 To \$1 Million
Dave's Auto Sales	Atchison	\$500,000 To \$1 Million
Express Auto Sales	Atchison	\$500,000 To \$1 Million
Mike's Auto Svc	Atchison	Less Than \$500,000
Bowen's Service Station	Atchison	Less Than \$500,000
Hinton Body Shop	Atchison	\$1 To 2.5 Million
J & K Auto	Attica	House Tax

Source - InfoUSA

ouse Tax

Page 1 of 30

DEAL EDOLUD NAME	CITY	SALES
DEALERSHIP NAME	Attica	\$500,000 To \$1 Million
Koeppen Used Cars	Attica	\$500,000 To \$1 Million
Larry's Auto Sales	Atwood	\$2.5 To 5 Million
C W Beamgard Co	Augusta	\$1 To 2.5 Million
54 Auto & Rv Sales	Augusta	\$1 To 2.5 Million
Ayres Motors	Augusta	\$1 To 2.5 Million
Kansas Motor Co Inc	Augusta	\$1 To 2.5 Million
Ron's Used Cars	Augusta	\$1 To 2.5 Million
Trailers & Hitches	Augusta	\$10 To 20 Million
Parks Motors In Augusta	Augusta	\$10 To 20 Million
Steven Ford-Mercury Of Augusta	Augusta	\$20 To 50 Million
Frye Chevrolet Ranch	Augusta	\$500,000 To \$1 Million
Augusta Auto Sales	Baldwin City	\$1 To 2.5 Million
Santa Fe Motors	Baldwin City	\$10 To 20 Million
Heritage Tractor Inc Hansens Used Cars	Baldwin City	\$500,000 To \$1 Million
Baxter Sales & Svc	Baxter Springs	\$1 To 2.5 Million
Crouch Used Cars	Baxter Springs	\$500,000 To \$1 Million
	Baxter Springs	\$500,000 To \$1 Million
Ultra Motorcycle Co Marshall Auto Sales & Salvage	Bazine	\$1 To 2.5 Million
Marshall Auto Sales & Salvage Classic Cars	Beattie	\$500,000 To \$1 Million
Aero-Auto Mart	Belleville	\$1 To 2.5 Million
Harold's Auto Glass Sales	Belleville	\$1 To 2.5 Million
Mikesell Motors	Belleville	\$1 To 2.5 Million
Melton Motor Co	Belleville	\$10 To 20 Million
Sankey Motors Inc	Belleville	\$5 To 10 Million
Sells Inc	Belleville	\$500,000 To \$1 Million
Kallman's Travel Ctr	Belleville	Less Than \$500,000
Beloit Motor Co	Beloit	\$1 To 2.5 Million
Beloit Motor Co	Beloit	\$10 To 20 Million
Fuller Chevrolet Co	Beloit	\$10 To 20 Million
Beloit Auto & Truck Plaza	Beloit	\$5 To 10 Million
A & A Cars	Beloit	\$500,000 To \$1 Million
Miler Used Cars	Beloit	\$500,000 To \$1 Million
Crowley Cars & Salvage	Beloit	Less Than \$500,000
Belvue Motor Co	Belvue	\$500,000 To \$1 Million
So Main Mtrs	Benton	\$1 To 2.5 Million
Joy's Collectible Autos	Benton	\$10 To 20 Million
Duffers Repair & Supply	Bern	Less Than \$500,000
Blue Valley Motors	Blue Rapids	\$2.5 To 5 Million
Don's Used Cars	Blue Rapids	\$500,000 To \$1 Million
Wagner Auto Body & Sales	Bonner Springs	\$1 To 2.5 Million
Bonner Springs Ford	Bonner Springs	\$20 To 50 Million
A & M Auto Sales & Repair	Brewster	\$1 To 2.5 Million
Jim's Auto Sales & Salvage	Bucklin	\$500,000 To \$1 Million
United Boats	Bucyrus	Less Than \$500,000
D & L Svc	Burden	Less Than \$500,000
Harr Camper Sales & Svc	Burlingame	\$1 To 2.5 Million
Birk Auto Sales	Burlington	\$1 To 2.5 Million
Coffey County Honda Polaris	Burlington	\$1 To 2.5 Million
Crow-Moddie Ford	Burlington	\$5 To 10 Million
Coffey County Outdoor Power	Burlington	\$500,000 To \$1 Million
Southwest Wheels	Burrton	\$500,000 To \$1 Million
Bushton Sales	Bushton	\$500,000 To \$1 Milion-
		7

Source - InfoUSA

Attach. No. Page 2 of 30 Page of 3

DEALERSHIP NAME	CITY	SALES
Kloefkorn Chevrolet Inc	Caldwell	\$1 To 2.5 Million
Meysing Wholesale	Canton	\$500,000 To \$1 Million
Gas Gas Motorcycles	Carbondale	\$500,000 To \$1 Million
Santa Fe Trail Cycle Park Inc	Carbondale	\$500,000 To \$1 Million
Jack's Autos	Chanute	\$1 To 2.5 Million
Ward Motor Co	Chanute	\$1 To 2.5 Million
Ranz Motor Co	Chanute	\$10 To 20 Million
Chanute Marine & Honda Sales	Chanute	\$2.5 To 5 Million
Shields Motor Co Inc	Chanute	\$2.5 To 5 Million
Merle Kelly Ford Inc	Chanute	\$20 To 50 Million
Cars-R-US	Chanute	\$500,000 To \$1 Million
Corky's Used Cars	Chanute	\$500,000 To \$1 Million
J T's Motors	Chanute	\$500,000 To \$1 Million
Outdoor Traditions Ltd	Chanute	\$500,000 To \$1 Million
Taylor Auto	Chanute	\$500,000 To \$1 Million
A & B Auto Sales	Chapman	\$1 To 2.5 Million
Crystola Car Co	Chase	\$500,000 To \$1 Million
Ott Auto Sales	Cheney	\$1 To 2.5 Million
Lubbers Brothers Ford-Mercury	Cheney	\$20 To 50 Million
Lubbers Chevrolet Inc	Cheney	\$20 To 50 Million
Lubbers Chevrolet Ford Mercury	Cheney	\$5 To 10 Million
D & G Auto Sales	Cherryvale	\$1 To 2.5 Million
Ken's Auto & RV Sales	Cherryvale	\$500,000 To \$1 Million
Chetopa Rv Ctr	Chetopa	\$1 To 2.5 Million
Rod's Restorations	Chetopa	Less Than \$500,000
Cimarron Crossing Auto	Cimarron	\$500,000 To \$1 Million
Clay Center Motors	Clay Center	\$1 To 2.5 Million
Hanson Ford-Mercury Inc	Clay Center	\$1 To 2.5 Million
Dick Edwards Auto Ctr Inc	Clay Center	\$10 To 20 Million
Hanson Ford-Mercury Inc	Clay Center	\$5 To 10 Million
Clearwater Classics	Clearwater	\$500,000 To \$1 Million
Eddie Charbonneau Svc	Clyde	\$1 To 2.5 Million
United Auto Sales	Clyde	\$1 To 2.5 Million
Stenberg Motors	Clyde	\$2.5 To 5 Million
Booker Motor Co	Coffeyville	\$1 To 2.5 Million
Hepner Motors	Coffeyville	\$1 To 2.5 Million
Lane Motor Co	Coffeyville	\$1 To 2.5 Million
Perl Chevrolet-Buick-Geo-Mazda	Coffeyville	\$1 To 2.5 Million
Perl Chevrolet-Buick	Coffeyville	\$10 To 20 Million
Royal Pontiac Cadillac Olds	Coffeyville	\$10 To 20 Million
Team Auto	Coffeyville	\$2.5 To 5 Million
Royal Pontiac Cadillac Olds	Coffeyville	\$5 To 10 Million
Akard Motors	Coffeyville	\$500,000 To \$1 Million
Christmore's Auto Sales	Coffeyville	\$500,000 To \$1 Million
Classic Auto Sales	Coffeyville	\$500,000 To \$1 Million
County Line Auto Sales	Coffeyville	\$500,000 To \$1 Million
Five Star Auto Sales	Coffeyville	\$500,000 To \$1 Million
Purkey's Auto Salvage	Coffeyville	Less Than \$500,000
Colby Wrecking Yard	Colby	\$1 To 2.5 Million
Premier Auto Sales	Colby	\$1 To 2.5 Million
Colby Ag Ctr	Colby	\$5 To 10 Million
Frontier Auto Plex Inc	Colby	\$5 To 10 Million
Tubbs & Sons Ford Sales	Colby	\$5 To 10 Million House Tax

Source - InfoUSA

Attach. No. Page 3 of 30

DEAL EDGLUD NAME	CITY	SALES
DEALERSHIP NAME Rent-A-Wreck	Colby	Less Than \$500,000
	Coldwater	\$1 To 2.5 Million
Apex Auto Sales Hatfield-Vance Motors	Columbus	\$1 To 2.5 Million
Columbus Ford Mercury Inc	Columbus	\$10 To 20 Million
Hatfield-Vance Motors	Columbus	\$10 To 20 Million
Carlin's Cars & Trucks Inc	Colwich	\$1 To 2.5 Million
Wichita Sales	Colwich	\$1 To 2.5 Million
Hemmen Motors	Colwich	\$500,000 To \$1 Million
Mid-America Auto Ctr	Concordia	\$1 To 2.5 Million
Babe Houser Motor Co	Concordia	\$10 To 20 Million
Concordia Auto Mart Inc	Concordia	\$5 To 10 Million
Womack Sunshine Ford Mercury	Concordia	\$5 To 10 Million
Cloud County Motor Co	Concordia	\$500,000 To \$1 Million
Holbert Garage	Concordia	\$500,000 To \$1 Million
Road Worthy Cars	Concordia	\$500,000 To \$1 Million
C & S Auto Recycling	Conway Springs	\$1 To 2.5 Million
Maverick Truck Sales	Corning	\$500,000 To \$1 Million
Bolton Plymouth-Chrysler Inc	Council Grove	\$5 To 10 Million
Sandhill Auto Sales	Deerfield	\$1 To 2.5 Million
Varco Motors	Denison	\$1 To 2.5 Million
Heersche Enterprises	Derby	\$1 To 2.5 Million
Madison Avenue Sales	Derby	\$1 To 2.5 Million
Pride Auto Plaza	Derby	\$1 To 2.5 Million
Innovative Auto Sales Inc	Derby	\$2.5 To 5 Million
K-15 Auto	Derby	\$2.5 To 5 Million
Rusty Eck Ford Used Cars	Derby	\$5 To 10 Million
M J Used Car Sales	Derby	\$500,000 To \$1 Million
Regency Auto Group	Derby	\$500,000 To \$1 Million
Starbird Auto Plaza	Derby	\$500,000 To \$1 Million
Boothill Marine	Dodge City	\$1 To 2.5 Million
Brillouet Auto Sales	Dodge City	\$1 To 2.5 Million
Budget Auto	Dodge City	\$1 To 2.5 Million
Car Lot	Dodge City	\$1 To 2.5 Million
Dodge City Harley-Davidson	Dodge City	\$1 To 2.5 Million
Gingerich Motor Co	Dodge City	\$1 To 2.5 Million
Gunsmoke Auto	Dodge City	\$1 To 2.5 Million
Hawley Brothers	Dodge City	\$1 To 2.5 Million
Jayhawk Motors	Dodge City	\$1 To 2.5 Million
Lloyd Holmes Auto Sales	Dodge City	\$1 To 2.5 Million
Roth's Auto Sales	Dodge City	\$1 To 2.5 Million
Wes's Auto Sales	Dodge City	\$1 To 2.5 Million
Dodge City Implement Inc	Dodge City	\$10 To 20 Million
Dodge City Toyota	Dodge City	\$10 To 20 Million
G & G Inc	Dodge City	\$10 To 20 Million
Lopp Motors Inc	Dodge City	\$10 To 20 Million
Fiesta Motors Auto Sales	Dodge City	\$2.5 To 5 Million
Hawletwood Rv Ctr	Dodge City	\$2.5 To 5 Million \$2.5 To 5 Million
Rusty's Auto Ranch	Dodge City	\$2.5 To 5 Million
USA Auto Sales & Rentals	Dodge City	\$2.5 To 5 Million
Magouirk Chevrolet Olds Inc	Dodge City	\$20 To 50 Million
Skaggs Motors Inc	Dodge City	\$5 To 10 Million
Schroeder Auto	Dodge City	\$500,000 To \$1 Million
Aguilar Auto Sales	Dodge City	House Tax

Source - InfoUSA

Attach NoPage 7 of 30
Page of 3

	0171/	SALES
DEALERSHIP NAME	CITY	\$1 To 2.5 Million
North Larsen Motors Inc	Emporia	\$1 To 2.5 Million
Sommers Auto Sales	Emporia	\$10 To 20 Million
Emporia Motors Inc	Emporia	\$2.5 To 5 Million
Fresh Start Auto Credit	Emporia	\$2.5 To 5 Million
Jason's Auto Sales	Emporia	\$2.5 To 5 Million
Payless Auto Sales Inc	Emporia	\$2.5 To 5 Million
Westside Auto Parts Inc	Emporia	\$2.5 TO 5 Million
John North Ford Inc	Emporia	\$20 To 50 Million
Rich Longbine Chevrolet Inc	Emporia	\$500,000 To \$1 Million
D & T Auto Sales	Emporia	\$500,000 To \$1 Million
Express Tire & Auto	Emporia	\$500,000 To \$1 Million
Gm Motors	Emporia	\$500,000 To \$1 Million
J W Rhoads Used Cars	Emporia	\$500,000 To \$1 Million
Thunderbird Auto Sales	Emporia	\$500,000 To \$1 Million
Weeks Auto Sales	Emporia -	Less Than \$500,000
Hog Heaven	Emporia -	Less Than \$500,000
J & S Cycle Ctr	Emporia	\$1 To 2.5 Million
El Mexicano Auto	Ensign	\$2.5 To 5 Million
Enterprise Automotive	Enterprise	\$2.5 To 5 Million
Ewen Motor Co	Erie	6 1000 B 100 100 100 100 100 100 100 100
Rush Auto Sales	Eskridge	\$500,000 To \$1 Million
East 23rd Street Auto Credit	Eudora	\$1 To 2.5 Million
East 23rd Street Auto Sales	Eudora	\$1 To 2.5 Million
Alek's Auto Shop	Eudora	Less Than \$500,000
Countryside Auto	Eureka	\$1 To 2.5 Million
Downing's Inc	Eureka	\$5 To 10 Million
Burk's Used Autos	Eureka	\$500,000 To \$1 Million
Funk's Auto Sale Radiator Shop	Eureka	\$500,000 To \$1 Million
Tim's Used Cars	Eureka	\$500,000 To \$1 Million
Eureka Auto Salvage & Sales	Eureka	Less Than \$500,000
Flint Hills Custom Cycle	Eureka	Less Than \$500,000
Quality Auto Inc	Ford	\$1 To 2.5 Million
Bailes Auto Sales	Fort Scott	\$1 To 2.5 Million
Fort Scott Motors	Fort Scott	\$1 To 2.5 Million
Shepherd Team Auto Plz	Fort Scott	\$20 To 50 Million
Bob's Used Cars	Fort Scott	\$500,000 To \$1 Million
Elbraders Used Cars	Fort Scott	\$500,000 To \$1 Million
Double D Supply	Fowler	\$1 To 2.5 Million
Lee's Repair	Fowler	Less Than \$500,000
Whiteway Chevrolet Inc	Frankfort	\$2.5 To 5 Million
Wildcat Auto Sales	Frankfort	\$500,000 To \$1 Million
B & B Motors	Fredonia	\$1 To 2.5 Million
C & N Auto Sales	Fredonia	\$1 To 2.5 Million
Stewart Used Cars	Fredonia	\$500,000 To \$1 Million
Valley Auto Sales	Fredonia	\$500,000 To \$1 Million
3 D Truck & Auto Sales	Frontenac	\$1 To 2.5 Million
D & H Auto Sales	Frontenac	\$1 To 2.5 Million
Molle Automotive	Frontenac	\$20 To 50 Million
Alvie Jones Used Cars	Galena	\$500,000 To \$1 Million
D & M Automotive	Galena	\$500,000 To \$1 Million
F L Pickett Enterprise	Galena	\$500,000 To \$1 Million
Unruh Automotive	Galva	\$500,000 To \$1 Million
Burtis Better Buys	Garden City	\$1 To 2.5 Million
3553550 H H		House Tax

Source - InfoUSA

Attach. No. Page 6 of 30

	OUTV	SALES
DEALERSHIP NAME	CITY Dodge City	\$500,000 To \$1 Million
Auto Connection		\$500,000 To \$1 Million
Boyd's Camper & Trailer Sales	Dodge City Dodge City	\$500,000 To \$1 Million
Mr K's	Dodge City Dodge City	\$500,000 To \$1 Million
ROSTETTER Auto Ranch	Dodge City Dodge City	Less Than \$500,000
Epson Enterprises	Dodge City Dodge City	Less Than \$500,000
F & R Sports Ctr		\$500,000 To \$1 Million
Kurt Motors	Douglass Downs	\$1 To 2.5 Million
B & W Svc	Downs	\$1 To 2.5 Million
Cliff's Used Cars		\$500,000 To \$1 Million
Becker Autos	Downs Downs	\$500,000 To \$1 Million
Jayhawks Arms & Motors		Less Than \$500,000
Classic Auto Parts	Dwight	\$500,000 To \$1 Million
A-Z MOBILE RV	Edgerton	\$500,000 To \$1 Million
Octagon Auto Sales	Effingham El Dorado	\$1 To 2.5 Million
3-2-1 Kawasaki & Polaris	El Dorado	\$1 To 2.5 Million
Affordable Automotive	El Dorado	\$1 To 2.5 Million
Automotive Specialists	El Dorado	\$10 To 20 Million
John K Fisher Inc	El Dorado	\$2.5 To 5 Million
Madden Motors	El Dorado	\$2.5 To 5 Million
Shady Creek Marina	El Dorado	\$20 To 50 Million
Friendly Ford Inc	El Dorado	\$500,000 To \$1 Million
Three-Two-One Kawasaki		Less Than \$500,000
Boardman Marine	El Dorado	Less Than \$500,000
Lil' Bumm's Nostaligic Cycles	El Dorado	Less Than \$500,000
Nace Auto Sales & Salvage	El Dorado	\$2.5 To 5 Million
Elkhart Ford-Mercury	Elkhart	\$500,000 To \$1 Million
South Side Used Cars	Elkhart Elkhart	\$500,000 To \$1 Million
Tri-State Automotive Inc	Ellinwood	\$1 To 2.5 Million
Stick's		\$500,000 To \$1 Million
K-W Auto	Ellinwood	\$500,000 To \$1 Million
Alloway's Ford & Body Shop Inc	Ellis Ellis	\$500,000 To \$1 Million
Sport Haven	Ellis	Less Than \$500,000
Don's Sales & Svc	Ellsworth	\$5 To 10 Million
Cunningham Motors Inc	Ellsworth	\$5 To 10 Million
Holm Motor Co	Ellsworth	\$5 To 10 Million
Holm Motor Co Inc	Ellsworth	\$500,000 To \$1 Million
Buchholz Inc	Ellsworth	\$500,000 To \$1 Million
Karst Enterprises	Ellsworth	Less Than \$500,000
Mini Power	Elwood	\$1 To 2.5 Million
Classic Corvettes	Elwood	\$1 To 2.5 Million
North West Marina	Elwood	\$500,000 To \$1 Million
Zimmerman Motors		\$1 To 2.5 Million
Auto Discount Corner	Emporia	\$1 To 2.5 Million
Auto Emporium	Emporia	\$1 To 2.5 Million
Auto Emporium	Emporia	\$1 To 2.5 Million
Autoland	Emporia	\$1 To 2.5 Million
Birk Auto Sales	Emporia	\$1 To 2.5 Million
Crown Vic Auto Sales	Emporia	\$1 To 2.5 Million
Dieker Trailer Sales & Svc Inc	Emporia	\$1 To 2.5 Million
Emporia Auto Outlet	Emporia	\$1 To 2.5 Million
Longbine Auto Plaza	Emporia	\$1 To 2.5 Million
M & M Auto Sales & Repair	Emporia	
Millennium Motors	Emporia	\$1 To 2.5 Million 指ouse Tax

Source - InfoUSA

Attach, No. pde 55130
Page of 3

DEALERSHIP NAME	CITY	SALES
Garden City Recreation	Garden City	\$1 To 2.5 Million
Harvest Auto	Garden City	\$1 To 2.5 Million
Harvest Auto	Garden City	\$1 To 2.5 Million
Mission Auto Sales	Garden City	\$1 To 2.5 Million
Phil's Rv	Garden City	\$1 To 2.5 Million
Pro-Motion Auto	Garden City	\$1 To 2.5 Million
Ron Bridgeman Auto Sales	Garden City	\$1 To 2.5 Million
Stapp's Auto Sales	Garden City	\$1 To 2.5 Million
Tim's Auto Sales	Garden City	\$1 To 2.5 Million
USA Auto	Garden City	\$1 To 2.5 Million
Western Motor	Garden City	\$10 To 20 Million
Budget Way	Garden City	\$2.5 To 5 Million
Car City	Garden City	\$2.5 To 5 Million
G & L Auto Sales	Garden City	\$2.5 To 5 Million
Poor Boy Enterprises	Garden City	\$2.5 To 5 Million
Western Motor-Western Honda	Garden City	\$2.5 To 5 Million
Burtis Motor Co Inc	Garden City	\$20 To 50 Million
Lewis Motors	Garden City	\$20 To 50 Million
Auto Quest	Garden City	\$5 To 10 Million
Armenta Auto Sales	Garden City	\$500,000 To \$1 Million
Benitez Auto Sales	Garden City	\$500,000 To \$1 Million
Classic Chevy Sales	Garden City	\$500,000 To \$1 Million
Classic Chevy Sales	Garden City	\$500,000 To \$1 Million
Dealers Auto	Garden City	\$500,000 To \$1 Million
Dyemond Used Cars	Garden City	\$500,000 To \$1 Million
J & T Auto Sales	Garden City	\$500,000 To \$1 Million
Mr B's Camper & Auto Sales	Garden City	\$500,000 To \$1 Million
Paul Garnand Sales Co	Garden City	\$500,000 To \$1 Million
Agri Parts Ctr	Garden City	Less Than \$500,000
Becker's Kawasaki	Garden City	Less Than \$500,000
Garden City Cycle Shop	Garden City	Less Than \$500,000 \$5 To 10 Million
Olathe Ford RV Ctr	Gardner	\$500,000 To \$1 Million
Cowden Used Car & Salvage	Gardner	\$1 To 2.5 Million
H & H Auto Sales	Garnett	\$1 To 2.5 Million
TLC Auto Sales & Svc	Garnett	\$10 To 20 Million
Beckman Motors	Garnett	\$1 To 2.5 Million
Win-Try Motors	Geneseo Girard	\$1 To 2.5 Million
Evans Motor Co	Girard	\$5 To 10 Million
M & M Motors	Girard	\$5 To 10 Million
M & M Motors Used Cars	Girard	\$500,000 To \$1 Million
Azember Motor Co Bill's Wheels	Girard	Less Than \$500,000
Storey's Truck & Auto	Girard	Less Than \$500,000
Goddard Repair	Glasco	\$500,000 To \$1 Million
Waconda Boats & Motors	Glen Elder	\$500,000 To \$1 Million
Farha Enterprise Used Cars	Goddard	\$500,000 To \$1 Million
Meyer Auto Enterprises	Goddard	\$500,000 To \$1 Million
F S Auto & Truck Sales	Goodland	\$1 To 2.5 Million
Heartland Motors	Goodland	\$1 To 2.5 Million
Smith Auto Sales Inc	Goodland	\$1 To 2.5 Million
Dan Brenner Ford Mercury Inc	Goodland	\$5 To 10 Million
Finley Motors	Goodland	\$5 To 10 Million
Herl Chevrolet-Buick Co	Goodland	\$5 To 10 Million Tax
. Ion onorroid balok ou		TIOUSE 18X

Source - InfoUSA

Attach. Nopage 7 of 30
Page of

DELL'EDGUID NAME	CITY	SALES
DEALERSHIP NAME Bauman's Norwest Recreation	Goodland	Less Than \$500,000
	Grainfield	\$1 To 2.5 Million
Gagnon Motors	Grainfield	\$5 To 10 Million
Shaw Motor Co Inc	Great Bend	\$1 To 2.5 Million
Curbside Sales	Great Bend	\$1 To 2.5 Million
Marmie Used Cars	Great Bend	\$10 To 20 Million
Doonan Truck & Equipment Inc	Great Bend	\$10 To 20 Million
Dove Buick Olds Cadillac Inc	Great Bend	\$10 To 20 Million
John Elliott Inc	Great Bend	\$10 To 20 Million
Marmie Ford Inc	Great Bend	\$2.5 To 5 Million
Damon's Car Ctr	Great Bend	\$20 To 50 Million
Marmie Chrysler-Plymouth-Dodge	Great Bend	\$5 To 10 Million
Harper Camperland Inc	Great Bend	\$500,000 To \$1 Million
Brandt Motors	Great Bend	\$500,000 To \$1 Million
Great Bend Honda Kawasaki		\$500,000 To \$1 Million
Moore Motor Co	Great Bend	\$500,000 To \$1 Million
Southbend Car Co	Great Bend	\$500,000 To \$1 Million
Young Auto Sales	Great Bend	Less Than \$500,000
All Things Chopped	Great Bend	Less Than \$500,000
Hannigan's Antique Autos Inc	Great Bend	Less Than \$500,000
Julian's Body & Frame	Great Bend	\$2.5 To 5 Million
Dwane Shank Motors Inc	Greensburg	\$5 To 10 Million
Beyer Motor Co	Gridley	\$500,000 To \$1 Million
Frye Motor Co	Haddam	\$1 To 2.5 Million
Harper Camperland Inc	Harper	
Walker Auto	Harper	\$1 To 2.5 Million
Wedman Ford Inc	Harper	\$2.5 To 5 Million
Hofmeier Chevrolet Olds	Harper	\$5 To 10 Million
Dale Wedman Truck & Auto	Harper	\$500,000 To \$1 Million
Shoson Industries	Harper	\$500,000 To \$1 Million
Haven Ford Sales Inc	Haven	\$2.5 To 5 Million
Shep Chevrolet Inc	Haven	\$5 To 10 Million
John's Classics	Haven	Less Than \$500,000
8 Street Auto	Hays	\$1 To 2.5 Million
Herrman Camper & Rv Ctr	Hays	\$1 To 2.5 Million
Herrman The German	Hays	\$1 To 2.5 Million
Kobler's	Hays	\$1 To 2.5 Million
Midwest Auto & Bodyworks	Hays	\$1 To 2.5 Million
SAS Auto	Hays	\$1 To 2.5 Million
Clay Chevrolet	Hays	\$10 To 20 Million
Hays Ford-Toyota-LINCOLN	Hays	\$10 To 20 Million
Lewis Chrysler	Hays	\$10 To 20 Million
Auto Mall Western Kansas Inc	Hays	\$2.5 To 5 Million
Doerfler Harley-Davidson	Hays	\$2.5 To 5 Million
Fort Hays Auto Sales	Hays	\$2.5 To 5 Million
Ottley Autoplex	Hays	\$2.5 To 5 Million
World Of Wheels Autoplex Inc	Hays	\$2.5 To 5 Million
James Motor Co Inc	Hays	\$20 To 50 Million
	Hays	\$5 To 10 Million
Auto World Automall Of Western Kansas Inc	Hays	\$5 To 10 Million
	Hays	\$500,000 To \$1 Million
Bos Motorsports	Hays	\$500,000 To \$1 Million
Pfeifer Auto Sales	Hays	\$500,000 To \$1 Million
RAG Motors	Hays	\$500,000 To \$1 Million
Schaffer Used Cars	ilays	House Tax

Source - InfoUSA

Attach, No. Fage 8 of 30

DEALERSHIP NAME	CITY	SALES
Hank's Motors	Haysville	\$500,000 To \$1 Million
B C Motors	Herington	\$5 To 10 Million
Pro Works	Herndon	\$500,000 To \$1 Million
Hesston Auto Sales	Hesston	\$1 To 2.5 Million
Stan Boos Auto Sales	Hiawatha	\$5 To 10 Million
Top Ten Used Cars	Hiawatha	\$500,000 To \$1 Million
Auto Care & Sales	Hill City	\$1 To 2.5 Million
Money Chevrolet Inc	Hill City	\$10 To 20 Million
A & F Motors	Hill City	\$500,000 To \$1 Million
Joe's Repair	Hill City	Less Than \$500,000
Reimer Antique & Classic Cars	Hillsboro	\$1 To 2.5 Million
Hillsboro Ford Mercury	Hillsboro	\$10 To 20 Million
Irv Schroeder County Motors	Hillsboro	\$10 To 20 Million
Hillsboro Ford Mercury	Hillsboro	\$2.5 To 5 Million
Wright's Chrysler/Plymouth	Hillsboro	\$2.5 To 5 Million
Don's Outboard Svc	Hillsboro	Less Than \$500,000
Auto Connections	Hoisington	\$1 To 2.5 Million
Manweiler Chevrolet Co	Hoisington	\$5 To 10 Million
Springer's Used Cars	Hoisington	\$500,000 To \$1 Million
Value Motors	Holcomb	\$500,000 To \$1 Million
Boyett Sales & Svc	Holton	\$1 To 2.5 Million
Gary Hardy Jeep Chrysler	Holton	\$1 To 2.5 Million
Robert Baum Motors	Holton	\$1 To 2.5 Million
Clark Chevrolet-Oldsmobile	Holton	\$10 To 20 Million
Foster Ford-Mercury	Holton	\$5 To 10 Million
Arizona Sales	Holton	\$500,000 To \$1 Million
Krogman Motors	Holton	\$500,000 To \$1 Million
Scott's Shop	Holton	\$500,000 To \$1 Million
Lovvorn Brothers Body Shop	Holton	Less Than \$500,000
Viar Auto Sales	Hope	\$1 To 2.5 Million
Ted's Auto Works	Howard	\$500,000 To \$1 Million
Heim Auto Sales	Hoxie	\$1 To 2.5 Million
Hoxie Implement Co	Hoxie	\$10 To 20 Million
Don's Auto Sales	Hoxie	\$500,000 To \$1 Million
Northwestern ATV Svc	Hoxie	Less Than \$500,000
Cars Used Cars	Hoyt	\$500,000 To \$1 Million
Don Trentham Ford Inc	Hugoton	\$5 To 10 Million
Riley Chevrolet Buick Inc	Hugoton	\$5 To 10 Million
Charlie's Cars Inc	Hugoton	\$500,000 To \$1 Million
Le Masters Camper & Trailer	Hugoton	Less Than \$500,000
Andy's Car Sales	Hutchinson	\$1 To 2.5 Million
Best Auto Ctr	Hutchinson	\$1 To 2.5 Million
Best Value Auto Sales	Hutchinson	\$1 To 2.5 Million
Buy 'Em Right Auto Sales	Hutchinson	\$1 To 2.5 Million
Countryside Auto	Hutchinson	\$1 To 2.5 Million
Hometown Auto Sales	Hutchinson	\$1 To 2.5 Million
L & R Motors	Hutchinson	\$1 To 2.5 Million
	Hutchinson	\$1 To 2.5 Million
Mc Curdy Motor Nichols Automotive	Hutchinson	\$1 To 2.5 Million
Quality Body Shop	Hutchinson	\$1 To 2.5 Million
R & D Camper Land	Hutchinson	\$1 To 2.5 Million
Shelton Motor Co	Hutchinson	\$1 To 2.5 Million
	Hutchinson	\$1 To 2.5 Million Tax
Tim's Auto Sales	Hatoriilloon	Attach No.

Source - InfoUSA

Attach. No page 9 of 30 Page of 30

DEALERSHIP NAME	CITY	SALES
30th Street Auto Plaza	Hutchinson	\$2.5 To 5 Million
Cruser's Sales & Leasing Inc	Hutchinson	\$2.5 To 5 Million
Great Plains Yamaha	Hutchinson	\$2.5 To 5 Million
Mid Kansas Marine & Rv	Hutchinson	\$2.5 To 5 Million
R V's	Hutchinson	\$2.5 To 5 Million
Frank Witt Auto Plaza	Hutchinson	\$20 To 50 Million
Jeff O'Neal Ford Lincoln Mrcry	Hutchinson	\$20 To 50 Million
Laird Noller Of Hutchinson	Hutchinson	\$20 To 50 Million
Conklin Cars Hutchinson	Hutchinson	\$50 To 100 Million
Hambelton La Greca Chevrolet	Hutchinson	\$50 To 100 Million
B & W Auto & Salvage	Hutchinson	\$500,000 To \$1 Million
Boat Shop	Hutchinson	\$500,000 To \$1 Million
C & J Cycle	Hutchinson	\$500,000 To \$1 Million
Car Store Inc	Hutchinson	\$500,000 To \$1 Million
Carnival Autos	Hutchinson	\$500,000 To \$1 Million
Charlie's Used Cars	Hutchinson	\$500,000 To \$1 Million
Dan's Auto Repair	Hutchinson	\$500,000 To \$1 Million
Ely's Kawasaki	Hutchinson	\$500,000 To \$1 Million
Flynn's Auto Sales	Hutchinson	\$500,000 To \$1 Million
Friendly Ford	Hutchinson	\$500,000 To \$1 Million
G & G Cycle	Hutchinson	\$500,000 To \$1 Million
Geist Sales	Hutchinson	\$500,000 To \$1 Million
Inland Marine	Hutchinson	\$500,000 To \$1 Million
Jeeper Dudes Auto Sales	Hutchinson	\$500,000 To \$1 Million
Kight's Motors	Hutchinson	\$500,000 To \$1 Million
Low Cost Cars	Hutchinson	\$500,000 To \$1 Million
Northside Auto	Hutchinson	\$500,000 To \$1 Million
Pat's Used Cars	Hutchinson	\$500,000 To \$1 Million
Pier 5	Hutchinson	\$500,000 To \$1 Million
Pierce Motors	Hutchinson	\$500,000 To \$1 Million
R L Automotive	Hutchinson	\$500,000 To \$1 Million
Rebuilders Supply	Hutchinson	\$500,000 To \$1 Million
Reno Van & Truck	Hutchinson	\$500,000 To \$1 Million
S & S Classic Cars	Hutchinson	\$500,000 To \$1 Million
Salt City Motors	Hutchinson	\$500,000 To \$1 Million
Sutton-Kauffman Transmission	Hutchinson	\$500,000 To \$1 Million
Auto Tech	Hutchinson	Less Than \$500,000
Troyer's Rv Sales & Svc	Hutchinson	Less Than \$500,000
Sheldon Automotive	Independence	\$1 To 2.5 Million
Quality Toyota	Independence	\$10 To 20 Million
Romans Motor Co	Independence	\$2.5 To 5 Million
Quality Motors	Independence	\$20 To 50 Million
C & M Motors	Independence	\$5 To 10 Million
Shepherd's Truck & Tractor Inc	Independence	\$5 To 10 Million
J & M Motors	Independence	\$500,000 To \$1 Million
Snyder Motors	Independence	\$500,000 To \$1 Million
John's Used Cars	Iola	\$2.5 To 5 Million
Sigg Brothers Cars	Iola	\$2.5 To 5 Million
Trailer & Equipment Sales Co	Iola	\$2.5 To 5 Million
Lassman Motors Inc	Iola	\$5 To 10 Million
J & L Auto	Iola	\$500,000 To \$1 Million
Nusser Chevrolet	Jetmore	\$5 To 10 Million
City Cycle Sales	Junction City	\$1 To 2.5 Million House Tax
Only 0,500 00.00		Assal Ban

Source - InfoUSA

Attach. Rege 10 of 30

DEAL EDGLIED NAME	CITY	SALES
DEALERSHIP NAME Hartung Auto Sales	Junction City	\$1 To 2.5 Million
Mainstreet Motors	Junction City	\$1 To 2.5 Million
Rex's Auto Sales	Junction City	\$1 To 2.5 Million
Rex's Auto Sales & Svc	Junction City	\$1 To 2.5 Million
Street Rods	Junction City	\$1 To 2.5 Million
Welsh Motors	Junction City	\$1 To 2.5 Million
Wildcat Motors	Junction City	\$1 To 2.5 Million
Wilson Motors	Junction City	\$1 To 2.5 Million
Homestead Auto Sales	Junction City	\$2.5 To 5 Million
J C Auto Sales	Junction City	\$2.5 To 5 Million
Dick Edwards Auto Plaza	Junction City	\$20 To 50 Million
Jim Clark Chevy Olds Pontiac	Junction City	\$20 To 50 Million
Del-Motor Co	Junction City	\$5 To 10 Million
Horizons Inc	Junction City	\$5 To 10 Million
A & A Auto Svc	Junction City	\$500,000 To \$1 Million
Avenue Auto Sales	Junction City	\$500,000 To \$1 Million
Easy Jack & Sons	Junction City	\$500,000 To \$1 Million
Frank's Auto Sales	Junction City	\$500,000 To \$1 Million
Griffin Motor Sales	Junction City	\$500,000 To \$1 Million
J J Marine	Junction City	\$500,000 To \$1 Million
Kar Auto Sales	Junction City	\$500,000 To \$1 Million
McKenna Used Cars Inc	Junction City	\$500,000 To \$1 Million
Performance Auto Sales	Junction City	\$500,000 To \$1 Million
T's Auto Ctr	Junction City	\$500,000 To \$1 Million
Randy's Marine Svc	Junction City	Less Than \$500,000
7 Hwy Auto Sales	Kansas City	\$1 To 2.5 Million
7th Street Autozone	Kansas City	\$1 To 2.5 Million
All Right Auto Sales	Kansas City	\$1 To 2.5 Million
American Auto Credit Inc	Kansas City	\$1 To 2.5 Million
American Auto Credit Inc	Kansas City	\$1 To 2.5 Million
American Truck Sales Inc	Kansas City	\$1 To 2.5 Million
Austin Trailers	Kansas City	\$1 To 2.5 Million
Brown Enterprises	Kansas City	\$1 To 2.5 Million
Budget Auto Sales	Kansas City	\$1 To 2.5 Million
C & R Auto Sales & Detailing	Kansas City	\$1 To 2.5 Million
C & S Capital Corp	Kansas City	\$1 To 2.5 Million
Cousin Charlie Car Co Inc	Kansas City	\$1 To 2.5 Million
DLC Enterprise	Kansas City	\$1 To 2.5 Million
Doc's Auto Sales	Kansas City	\$1 To 2.5 Million
Fastlane Productions	Kansas City	\$1 To 2.5 Million
Frank's Used Cars	Kansas City	\$1 To 2.5 Million
Frontera Auto Sales	Kansas City	\$1 To 2.5 Million
Good Ole Cars	Kansas City	\$1 To 2.5 Million
Horseless Carriage	Kansas City	\$1 To 2.5 Million
Idahosa Motors Inc	Kansas City	\$1 To 2.5 Million
J F Racing	Kansas City	\$1 To 2.5 Million
Jim Dandy Car Co	Kansas City	\$1 To 2.5 Million \$1 To 2.5 Million
Joe's Auto Sales	Kansas City	\$1 To 2.5 Million
King's Auto Sales	Kansas City	\$1 To 2.5 Million
Lee's Auto Bank	Kansas City	\$1 To 2.5 Million \$1 To 2.5 Million
Letko Competition Cycles	Kansas City	\$1 To 2.5 Million
Little Louie's Auto Sales	Kansas City	\$1 To 2.5 Million
Mid America Auto Sales	Kansas City	\$1 10 2.500mBOTH ax

Source - InfoUSA

Attach. No. 7
Page 13 Page 13 A 30

DEALERSHIP NAME	CITY	SALES
Minnesota Motors	Kansas City	\$1 To 2.5 Million
Noller Laird Inc	Kansas City	\$1 To 2.5 Million
Patrick Smith Marine Repair	Kansas City	\$1 To 2.5 Million
Rosedale Auto Sales Inc	Kansas City	\$1 To 2.5 Million
S S Sales	Kansas City	\$1 To 2.5 Million
Sav-On Auto Sales	Kansas City	\$1 To 2.5 Million
Scott's Auto Sales	Kansas City	\$1 To 2.5 Million
Southwest Marine Co	Kansas City	\$1 To 2.5 Million
T's Auto Sales	Kansas City	\$1 To 2.5 Million
	Kansas City	\$1 To 2.5 Million
Thirty-Eighth Street Motors	Kansas City	\$1 To 2.5 Million
U S Boatworks & Salvage	Kansas City	\$1 To 2.5 Million
Wally World Auto Brokers	Kansas City	\$2.5 To 5 Million
Automobile Acceptance Corp	Kansas City	\$2.5 To 5 Million
C & S Capital Corp	Kansas City	\$2.5 To 5 Million
Central Auto Credit Inc	Kansas City	\$2.5 To 5 Million
Credit Motors Inc	Kansas City	\$2.5 To 5 Million
Hinton Auto Sales Inc	Kansas City	\$2.5 To 5 Million
K C Auto Outlets	Kansas City	\$2.5 To 5 Million
K C Home Trailer Co	Kansas City	\$2.5 To 5 Million
Lizard Auto Sales & Repair	Kansas City	\$2.5 To 5 Million
Perfection Used Cars	Kansas City	\$2.5 To 5 Million
R C's Auto Port	Kansas City	\$2.5 To 5 Million
Sav-On Auto Sales	Kansas City	\$20 To 50 Million
Bob Hoss Dodge Inc	The same of the sa	\$20 To 50 Million
Jeep Eagle Jay Wolfe	Kansas City	\$20 To 50 Million
Laird Noller Ford Mazda	Kansas City	\$20 To 50 Million
Randy Curnow Buick Pontiac Gmc	Kansas City	\$20 To 50 Million
Roger Smith & Sons Toyota Inc	Kansas City	\$5 To 10 Million
Auto Now	Kansas City	\$50 To 100 Million
Jay Wolfe Chevrolet Oldsmobile	Kansas City	\$500,000 To \$1 Million
A-1 Auto Brokers	Kansas City	\$500,000 To \$1 Million
Auto Limited	Kansas City	\$500,000 To \$1 Million
Best Auto Sales	Kansas City	\$500,000 To \$1 Million
Betts Auto Sales	Kansas City	\$500,000 To \$1 Million
Corvettes Unlimited	Kansas City	\$500,000 To \$1 Million
Elim Motor's	Kansas City	\$500,000 To \$1 Million
ISC Motors Inc	Kansas City	\$500,000 To \$1 Million
J C Auto Sales	Kansas City	\$500,000 To \$1 Million
J L Auto Sales & Svc	Kansas City	\$500,000 To \$1 Million
Jansen Motors	Kansas City	\$500,000 To \$1 Million
Larry Klein Used Cars Inc	Kansas City	\$500,000 To \$1 Million
Richards Auto Sales	Kansas City	\$500,000 To \$1 Million
Stacy's Auto Sales	Kansas City	\$500,000 To \$1 Million
Young's Motors	Kansas City	Less Than \$500,000
Cool Tint & Auto Sound	Kansas City	Less Than \$500,000
Mark's Motorcycle	Kansas City	Less Than \$500,000
Performance Cycles	Kansas City	
Snow Ride Shop	Kendall	\$1 To 2.5 Million
Great Plains Motor	Kensington	\$1 To 2.5 Million
Vanlandingham Motors Inc	Kingman	\$5 To 10 Million
EAM Cars	Kingman	\$500,000 To \$1 Million
Vanlandingham Motors Inc	Kingman	\$500,000 To \$1 Million
Vanlandingham Motors Inc	Kingman	\$500,000 To \$1 Million
		A 44 1 - B.F

Source - InfoUSA

Attach, plage 12 of 30 Page 14 of 32

DEALERSHIP NAMECITYSALESBogner Inc Chevrolet-BuickKiowa\$5 To 10 MillionDechant Motor CoLa Crosse\$1 To 2.5 MillionRAG MotorsLa Crosse\$500,000 To \$1 MillionMc Cord Auto & Cycle ShopLa HarpeLess Than \$500,000Auto SourceLakin\$1 To 2.5 MillionMidwest MarineLansing\$1 To 2.5 MillionSpeedwayLansing\$10 To 20 MillionABC BoutiqueLarned\$1 To 2.5 Million
Dechant Motor Co RAG Motors Mc Cord Auto & Cycle Shop Auto Source Midwest Marine Speedway La Crosse La Crosse \$1 To 2.5 Million Less Than \$500,000 To \$1 Million Less Than \$500,000 \$1 To 2.5 Million \$1 To 2.5 Million Lansing \$1 To 2.5 Million \$1 To 2.5 Million \$1 To 2.5 Million \$2.5 Million \$3.5 To 2.5 Million \$4.5 To 2.5 Million
RAG Motors Mc Cord Auto & Cycle Shop Auto Source Midwest Marine Speedway La Crosse La Crosse \$500,000 To \$1 Million Less Than \$500,000 Lakin \$1 To 2.5 Million \$1 To 2.5 Million Speedway Lansing \$10 To 20 Million
Mc Cord Auto & Cycle Shop Auto Source Midwest Marine Speedway La Harpe Less Than \$500,000 Lakin \$1 To 2.5 Million Lansing \$1 To 2.5 Million \$1 To 2.5 Million \$1 To 2.5 Million
Auto Source Lakin \$1 To 2.5 Million Midwest Marine Lansing \$1 To 2.5 Million Speedway Lansing \$10 To 20 Million
Midwest Marine Speedway Lansing \$1 To 2.5 Million Lansing \$10 To 20 Million
Speedway Lansing \$10 To 20 Million
Speedway C4 To 0 5 Million
ARC Boutique Larned \$1.10.2.3 Willion
ABO Boardao
C & O Willer Osed Cars in C
Al Hallkelt Motors
Dwight Shark Greviolet ind
Naiph Baild Motors inc
Tagerman Auto Calco
Academy inc
Alek's Auto Orlop
American Auto Ordan & Galos
Affile's Boat Sales & Ove
Capitalli Shop Marine
Cardinal Motors Lawrence \$1 To 2.5 Million Concept Motors Lawrence \$1 To 2.5 Million
Concept Motors
Clossidads Autoworks
Eastside Auto Sales Lawrence \$1 To 2.5 Million
Gill Automotive Sales Lawrence \$1 To 2.5 Million
Hite Collision Repair Ctr Inc Lawrence \$1 To 2.5 Million
Johnny I's Used Cars Lawrence \$1 To 2.5 Million
Lawrence Auto Lawrence \$1 To 2.5 Million
Motorsport Lawrence \$1 To 2.5 Million
Noller Companies Lawrence \$1 To 2.5 Million
Sinks Co Lawrence \$1 To 2.5 Million
Dale Martens Nissan Subaru Lawrence \$10 To 20 Million
Ellena Honda Lawrence \$10 To 20 Million
Jayhawk Leasing Lawrence \$2.5 To 5 Million
Vantuyl Motors Lawrence \$2.5 To 5 Million
Crown Chevrolet-Oldsmobile Lawrence \$20 To 50 Million
Crown Toyota Lawrence \$20 To 50 Million
Dale Willey Automotive Lawrence \$20 To 50 Million
Laird Noller Ford Lincoln Merc Lawrence \$20 To 50 Million
City Enterprise Lawrence \$5 To 10 Million
Jim Clark Motors Lawrence \$50 To 100 Million
Antique Auto Club Of America Lawrence \$500,000 To \$1 Million
C & G Auto Sales Lawrence \$500,000 To \$1 Million
Ellis Motors Lawrence \$500,000 To \$1 Million
James Gang Automotive Lawrence \$500,000 To \$1 Million
Kaw Valley Ind Lawrence \$500,000 To \$1 Million
Midwest Motors Lawrence \$500,000 To \$1 Million
Mike's Auto Sales Lawrence \$500,000 To \$1 Million
Motor Care Lawrence \$500,000 To \$1 Million
River City Motors Inc Lawrence \$500,000 To \$1 Million
Smith Motors Lawrence \$500,000 To \$1 Million
Star Auto Sales Lawrence \$500,000 To \$1 Million
John's ATV & Cycle Lawrence Less Than \$500,000
Broadway Motors Leavenworth \$1 To 2.5 Million
Leavenworth Motors Leavenworth \$1 To 2.5 Million House Tax

Source - InfoUSA

Attach, NBage 13 of 30

DEAL EDSLIP NAME	CITY	SALES
BLALLINGIIII IV IIII	Leavenworth	\$1 To 2.5 Million
Luxury & Importo Day / tare	Leavenworth	\$1 To 2.5 Million
Friced Hight Mate I marres	Leavenworth	\$1 To 2.5 Million
Codditiowii iiie	Leavenworth	\$10 To 20 Million
Herity Warton's Short State	Leavenworth	\$2.5 To 5 Million
Delijie's Auto Galos	Leavenworth	\$2.5 To 5 Million
First City Auto Gales	Leavenworth	\$2.5 To 5 Million
Kilicalu Motors ino	Leavenworth	\$20 To 50 Million
Killicald Fortido Baleit Silve	Leavenworth	\$20 To 50 Million
Rusty Eck Ford	Leavenworth	\$500,000 To \$1 Million
Beets Walkin' Motor Inc	Leavenworth	\$500,000 To \$1 Million
Winstead's Auto Body & Sales		\$1 To 2.5 Million
Bluegrass Motor Mart	Lecompton	\$500,000 To \$1 Million
Johnny I's Used Cars Inc	Lecompton	Less Than \$500,000
Hog Works	Lecompton	\$5 To 10 Million
Supreme Marine	Lenexa	\$1 To 2.5 Million
K C Classic Auto Display	Lenexa	\$500,000 To \$1 Million
Talbot Sales	Lenexa Leonardville	\$2.5 To 5 Million
Mc Donalds Auto Sales		\$500,000 To \$1 Million
Hillery Motors	Levant	\$1 To 2.5 Million
Aguilar's Auto Sales	Liberal	\$1 To 2.5 Million
Car Boy's	Liberal	\$1 To 2.5 Million
Car Lot	Liberal	\$1 To 2.5 Million
Country Club Motors	Liberal	\$1 To 2.5 Million
Gitgood Quality Auto	Liberal	\$1 To 2.5 Million
Green Light Auto Sales	Liberal	\$1 To 2.5 Million
Holman's Auto Sales	Liberal	\$1 To 2.5 Million
Liberal Harley-Davidson	Liberal	\$1 To 2.5 Million
Lorena's Auto Sales	Liberal	\$1 To 2.5 Million
Prestige Motor Sports	Liberal	\$1 To 2.5 Million
Red Barn Auto Sales	Liberal	\$1 To 2.5 Million
Rick's Auto Sales	Liberal	\$10 To 20 Million
Foss Motor Co Inc	Liberal	\$10 To 20 Million
Stu Emmert's Automotive Ctr	Liberal	\$2.5 To 5 Million
Andrade Auto Sales	Liberal	\$2.5 To 5 Million
Moore's Used Cars	Liberal	\$2.5 To 5 Million
TBS Inc	Liberal	\$2.5 To 5 Million
Truck Store	Liberal	\$5 To 10 Million
Chrysler Corner Inc	Liberal	\$5 To 10 Million
Richard Rose Pontiac-Olds-Gmc	Liberal	\$500,000 To \$1 Million
Alex Auto Sales	Liberal	\$500,000 To \$1 Million
Car City	Liberal	\$500,000 To \$1 Million
Cwik Truck & Auto Sales	Liberal	\$500,000 To \$1 Million
Foss Affordable Motors	Liberal	\$500,000 To \$1 Million
Jim Bowman Auto Sales	Liberal	\$500,000 To \$1 Million
Lubby's Auto	Liberal	\$500,000 To \$1 Million
Milhon's Honda-Yamaha-Kawasaki	Liberal	\$500,000 To \$1 Million
Utz & Co Motors	Liberal	Less Than \$500,000
Body Shop	Liberal	\$2.5 To 5 Million
Chard Motor Co	Lincoln	\$2.5 TO 5 Million \$1 To 2.5 Million
Janzen Inc	Lindsborg	\$1 To 2.5 Million
Arnie's Used Cars	Logan	\$500,000 To \$1 Million
Goddard Auto & Body Shop	Logan	\$1 To 2.5 Million
C & C Motors	Longton	House Tax

Source - InfoUSA

House Tax
AttachPage 4 of 30

DEALERSHIP NAME	CITY	SALES
Louisburg Ford-Used Cars	Louisburg	\$1 To 2.5 Million
TBS Auto Sales	Louisburg —	\$1 To 2.5 Million
Louisburg Ford Sales Inc	Louisburg	\$5 To 10 Million
Yarnell Chevrolet Co	Lucas	\$1 To 2.5 Million
Lucas Motor Co	Lucas	\$5 To 10 Million
Ned Hiatt's Country Sales	Lyndon	\$2.5 To 5 Million
Kenny's Auto Sales	Lyons	\$1 To 2.5 Million
Young Motor Co	Lyons	\$5 To 10 Million
Macksville Auto Sales	Macksville	\$500,000 To \$1 Million
Hott Wheels	Madison	\$1 To 2.5 Million
Bottger's Marine	Manhattan	\$1 To 2.5 Million
Deep Creek Motors	Manhattan	\$1 To 2.5 Million
Dick Edwards Hyundai	Manhattan	\$1 To 2.5 Million
Flint Hills Auto Sales	Manhattan	\$1 To 2.5 Million
Manhattan Honda Toyota	Manhattan	\$1 To 2.5 Million
R C Auto Sales	Manhattan	\$1 To 2.5 Million
Goetsch-Irvine Motor Co	Manhattan	\$10 To 20 Million
Briggs Auto Group Inc	Manhattan	\$100 To 500 Million
Brooks Yamaha	Manhattan	\$2.5 To 5 Million
Dick Edwards Imports	Manhattan	\$2.5 To 5 Million
Fritzson Auto Sales	Manhattan	\$2.5 To 5 Million
Manhattan Motors	Manhattan	\$2.5 To 5 Million
Briggs Auto Group	Manhattan	\$20 To 50 Million
Briggs Pontiac Buick Gmc Isuzu	Manhattan	\$20 To 50 Million
Jon Murdock's Auto Mall	Manhattan	\$20 To 50 Million
Little Apple Toyota Honda	Manhattan	\$20 To 50 Million
Ed Schram Dodge Sales & Svc	Manhattan	\$5 To 10 Million
Dick Edwards Ford Lincoln	Manhattan	\$50 To 100 Million
Ace Auto	Manhattan	\$500,000 To \$1 Million
C & M Automotive	Manhattan	\$500,000 To \$1 Million
	Manhattan	\$500,000 To \$1 Million
Car Country J & L Auto Sales	Manhattan	\$500,000 To \$1 Million
Midtown Auto Sales	Manhattan	\$500,000 To \$1 Million
National Car Rental	Manhattan	\$500,000 To \$1 Million
Southside Auto	Manhattan	\$500,000 To \$1 Million
Marion Auto Mart	Marion	\$2.5 To 5 Million
Route 36 Auto Sales	Marysville	\$1 To 2.5 Million
Vic & Jerry's Used Cars	Marysville	\$1 To 2.5 Million
Nordhus Motors	Marysville	\$2.5 To 5 Million
Boss Motors Ford Mercury	Marysville	\$5 To 10 Million
Nordhus Motor Co	Marysville	\$5 To 10 Million
Pony Express Dodge Inc	Marysville	\$5 To 10 Million
A To Z Best Price Used Auto	Mc Pherson	\$1 To 2.5 Million
Hometown Motors	Mc Pherson	\$1 To 2.5 Million
Mc Pherson Motor Co	Mc Pherson	\$1 To 2.5 Million
Mc Pherson Motor Co	Mc Pherson	\$1 To 2.5 Million
Miller's Preowned Autos	Mc Pherson	\$1 To 2.5 Million
Tongish Auto	Mc Pherson	\$1 To 2.5 Million
Midway Motors	Mc Pherson	\$10 To 20 Million
Wallace Chevrolet-Olds Geo Inc	Mc Pherson	\$10 To 20 Million
Kansas Kampers	Mc Pherson	\$2.5 To 5 Million
Lacy-Regehr Motors Inc	Mc Pherson	\$50 To 100 Million
	Mc Pherson	\$500,000 To \$1 Million House Tax.
Mr Auto	WIG I HOISOH	House Tax.

Source - InfoUSA

Attach. Page 5 of 30.
Page 6 of 3.0

DEALERSHIP NAME	CITY	SALES
Auto Customs Collision Repair	Mc Pherson	Less Than \$500,000
Heartland Auto Parts	Mc Pherson	Less Than \$500,000
King Of The Road	Mc Pherson	Less Than \$500,000
Mc Pheter PONTIAC-Gmc	Meade	\$1 To 2.5 Million
Delissa Ford Mercury Inc	Meade	\$5 To 10 Million
Bryan Auto Sales	Medicine Lodge	\$2.5 To 5 Million
Bowe Chevrolet-Olds-Buick Inc	Medicine Lodge	\$5 To 10 Million
American Automotive Inc	Meriden	\$1 To 2.5 Million
Max-Mart Motors	Meriden	\$1 To 2.5 Million
Highway 4 Automotive	Meriden	\$2.5 To 5 Million
Town & Country Motors	Meriden	\$2.5 To 5 Million
Mc Carthy Motors	Meriden	\$500,000 To \$1 Million
Whitney Motor Co	Merriam	\$500,000 To \$1 Million
All Star Rent A Car	Merriam	\$1 To 2.5 Million
Baron Volkswagen	Merriam	\$1 To 2.5 Million
Dan Patch Used Cars	Merriam	\$1 To 2.5 Million
J & J Motors	Merriam	\$1 To 2.5 Million
J & L Auto Sales	Merriam	\$1 To 2.5 Million
Shawnee Mission Motors	Merriam	\$1 To 2.5 Million
Enterprise Car Sales	Merriam	\$10 To 20 Million
Superior Chevrolet	Merriam	\$100 To 500 Million
Adventure Rv's	Merriam	\$2.5 To 5 Million
Country Hill Motors Inc	Merriam	\$2.5 To 5 Million
Aristocrat Motor Co	Merriam	\$20 To 50 Million
Baron BMW	Merriam	\$20 To 50 Million
Superior Toyota	Merriam	\$20 To 50 Million
International Auto Sport Inc	Merriam	\$5 To 10 Million
Kansas City Autosport	Merriam	\$500,000 To \$1 Million
Cyclops Cycle Products	Merriam	Less Than \$500,000
Yamamoto Cycleworks	Merriam	Less Than \$500,000
Whitley Auto Sales	Minneapolis	\$1 To 2.5 Million
Town & Country Automotive Grp	Minneapolis	\$5 To 10 Million
Garrison Auto Repair	Minneola	\$2.5 To 5 Million
Keystone Chrysler-Plymouth	Mission	\$20 To 50 Million
K C Auto Sales	Mission	\$500,000 To \$1 Million
Mission Auto Sales	Mission	\$500,000 To \$1 Million
Country Feeds	Montezuma	\$2.5 To 5 Million
Auto's R US	Montezuma	\$500,000 To \$1 Million
Brownback Auto & Salvage	Mound City	\$1 To 2.5 Million
M V Auto Sales	Mound Valley	\$1 To 2.5 Million
Midwest Motors	Moundridge	\$500,000 To \$1 Million
Walt's Auto Sales	Moundridge	\$500,000 To \$1 Million
Clark Motorsports	Mullinville	\$1 To 2.5 Million
Advantage Auto Sales Inc	Mulvane	\$1 To 2.5 Million
Rock Chevrolet Inc	Mulvane	\$20 To 50 Million
96-75 A1 Used	Neodesha	\$500,000 To \$1 Million
Robert's Automotive	Neodesha	\$500,000 To \$1 Million
75 Auto Salvage & Body Shop	Neodesha	Less Than \$500,000
Priors' Auto Sales	Neosho Rapids	\$1 To 2.5 Million
C & R Motors	Newton	\$1 To 2.5 Million
Tongish Auto Mart	Newton	\$1 To 2.5 Million
B & B Used Cars	Newton	\$10 To 20 Million
Resnik Motors Inc	Newton	\$10 To 20 Millione Tax
1.00mm motoro mo		Attach, No.

Source - InfoUSA

Attach. No.
Page 15 of 30

774 570 117 11445	OITV	CALEC
DEALERSHIP NAME	CITY	SALES \$20 To 50 Million
Conklin Cars & Ford Rent-A-Car	Newton	\$5 To 10 Million
Buxman Motors Inc	Newton	
Big Boys Toys	Newton	\$500,000 To \$1 Million
Hinz Motors	Newton	\$500,000 To \$1 Million
Landmark Motors	Newton	\$500,000 To \$1 Million
MJK Car & Truck Equipment	Newton	\$500,000 To \$1 Million
N & S Auto	Newton	\$500,000 To \$1 Million
Sports & Imports	Newton	\$500,000 To \$1 Million
Driskell Outdoor Equipment	Newton	Less Than \$500,000
Brooks Brothers Cars & Trucks	Norton	\$1 To 2.5 Million
Jacobs Service Ctr	Norton	\$1 To 2.5 Million
Gall Motor Co	Norton	\$2.5 To 5 Million
Walter Motor Co	Norton	\$2.5 To 5 Million
City Motors	Norton	\$5 To 10 Million
Scheetz Motor Co	Norton	\$5 To 10 Million
Engel's Sales & Svc Ctr	Norton	\$500,000 To \$1 Million
Heller Auto Svc	Norton	\$500,000 To \$1 Million
Norton Sports Ctr	Norton	\$500,000 To \$1 Million
Belveal Service Inc	Nortonville	\$1 To 2.5 Million
Custom Works Whol Used Cars	Norwich	\$1 To 2.5 Million
Ted Lyne Auto Sales	Oakhill	\$500,000 To \$1 Million
Chrysler-Plymouth	Oakley	\$10 To 20 Million
Swart-Park Motors Inc	Oakley	\$2.5 To 5 Million
J R's Used Cars	Oberlin	\$1 To 2.5 Million
Truck Town	Oberlin	\$5 To 10 Million
Economy Motors	Ogden	\$1 To 2.5 Million
Lee's Auto Sales	Ogden	\$500,000 To \$1 Million
Great Plains Auto Credit	Olathe	\$1 To 2.5 Million
Kenny Thomas Enterprises	Olathe	\$1 To 2.5 Million
Miller Norton Inc	Olathe	\$1 To 2.5 Million
Olathe Toyota	Olathe	\$1 To 2.5 Million
Olathe Truck & Equipment Inc	Olathe	\$1 To 2.5 Million
Qually's Auto Sales	Olathe	\$1 To 2.5 Million
Southgate Auto Sales	Olathe	\$1 To 2.5 Million
Suzuki Inc	Olathe	\$1 To 2.5 Million
Olathe Ford Outlet	Olathe	\$10 To 20 Million
Olathe Kia	Olathe	\$10 To 20 Million
Mc Carthy Auto Mall	Olathe	\$100 To 500 Million
Olathe Ford	Olathe	\$100 To 500 Million
Sunflower Mazda	Olathe	\$100 To 500 Million
All American Auto Mart	Olathe	\$2.5 To 5 Million
House Of Glass Used Cars	Olathe	\$2.5 To 5 Million
Frank Ancona Honda	Olathe	\$20 To 50 Million
Jack Miller Subaru Of Olathe	Olathe	\$20 To 50 Million
Lincoln Mercury	Olathe	\$20 To 50 Million
Olathe Chrysler Jeep	Olathe	\$20 To 50 Million
Robert Brogden Pontiac Buick	Olathe	\$20 To 50 Million
Saturn	Olathe	\$20 To 50 Million
Best Import Auto	Olathe	\$5 To 10 Million
Mid-America Auto Exchange	Olathe	\$5 To 10 Million
Olathe Toyota	Olathe	\$50 To 100 Million
Ed Bishop Auto Sales	Olathe	\$500,000 To \$1 Million
Olathe Auto Sales Inc	Olathe	\$500,000 Tp \$1 _s Million
		Am. 1 DT

Source - InfoUSA

Santa Fé Auto Sales Motorcycle Works Stroker Cycle B & D Auto Sales Branine Motors Inc Cosage City Cos	DEALERSHIP NAME	CITY	SALES
Motorcycle Works Stroker Cycle Stroker Cycle Stroker Cycle Olathe Olathe Day Stroker Cycle Olathe Day Stroke Cycle Olathe Day Stroker Cycle Olathe Day Stroker Cycle Olathe Day Stroker Cycle Olate Stroker Cycle Olate Stroker Cycle Olathe Day Stroker Cycle Olate Stroker Cycle Olate Stroker Cycle Olate Cycle Olate Stroker Cycle Olate C			
Stroker Cycle B & D Auto Sales Dipe B & D Auto Sales Branine Motors Inc Gillmore Suzuki & Kawasaki Jinck Auto Sales Inc Holthaus Motors Inc Osage City S1 To 2.5 Million Mussatto Motor Co Osage City Nordling Motors Osage City S1 To 2.5 Million Mussatto Motor Co Osage City Nordling Motors Osage City Nordling Motors Osage City S1 To 2.5 Million Mussatto Motor Co Osage City Nordling Motors Osage City Nordling Motors Osage City S2.5 To 5 Million Mussatto Motor Co Osage City Nordling Motors Osage City S2.5 To 5 Million Osawatomie S1 To 2.5 Million Oskaloosa Oskaloosa Usamato Sales Oswego S500,000 To \$1 Million Oskaloosa Usamatomy Motors Inc Ottawa Usawa S1 To 2.5 Million Ottawa S2.5 To 5 Million Ottawa S1 To 2.5 Million Ottawa S1 To 2.5 Million Ottawa S2.5 To 5 Million Ott			
B & D Auto Sales Branine Motors Inc Fillmore Suzuki & Kawasaki Fillmore Suzuki & Suzuki Fillion Fillmore Suzuki & Kawasaki Fillmore Suzuki & Kawasaki Fillmore Suzuki & Suzuki Fillion Fillmore Suzuki & Kawasaki Fillmore Suzuki & Suzuki Fillion Fillmore Suzuki Fillion	STANDARD CONTRACTOR OF THE STANDARD CONTRACTOR O		
Branine Motors Inc Fillmore Suzuki & Kawasaki Hinko Auto Sales Inc Holthaus Motors Inc Osage City Hinko Auto Sales Inc Holthaus Motors Inc Osage City Mussatto Motor Co Nordling Motors Os Ak Automotive Harmony Motors Inc Integrity Auto Ctr Osawatomie Fillmore Mussatio Motor Co Osage City Nordling Motors Osawatomie Osawatomie Harmony Motors Inc Integrity Auto Ctr Osawatomie Si To 2.5 Million Sawatomie Si To 2.5 Million Swank Standley Motors Mil Inc Swank Standley Motors Ottawa Si To 2.5 Million Ottawa Si To 2.0 Million Ottawa Si To 2.5 Million			
Fillmore Suzuki & Kawasaki Fillnore Suzuki & Kawasaki Fillore Suzuki & Kawasaki Fillnore Suzuki & Kawasaki Fillnore Suzuki & Kawasaki Fillnore Suzuki & Kawasaki Fillnore Suzuki & Kawasaki Fillore Sumilion Fillion Fill		100.100 AT	Section Control of the Control of th
Hinck Auto Sales Inc Hothaus Motors Inc Mussatto Motor Co Nordling Motors D & K Automotive Harmony Motors Inc Integrity Auto Ctr Osawatomie Sarpate Auto Sales Swank Standley Motors MII Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Osawatomie S500,000 To \$1 Million States States States Swank Standley Motors MII Inc Barnett Auto Sales & Suc Ottawa S1 To 2.5 Million Ottawa S2.5 To 5 Million Ottawa S500,000 To \$1 Million Ottawa Overland Park Overland Park S50 To 100 Million Overland Park S50 To 100 Million Overland Park S1 To 2.5 Million Overland Park S50 To 100 Million	170 Carlotte		Waster control of the
Holthaus Motors Inc Holthaus Motors Inc Mussatto Motor Co Nordling Motors D & K Automotive Harmony Motors Inc Integrity Auto Ctr Tinman Wholesale Eastgate Auto Sales Swank Standley Motors MII Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Ottawa Ford Lincoln Mercury South Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Sules Skaggs Auto Sales V V Autos V Autos Vernell's Preowned Vehicles Osage City S2.5 To 5 Million Savatomie \$1 To 2.5 Million Sowawatomie \$1 To 2.5 Million S500,000 To \$1 Million \$5 To 10 Million S500,000 To \$1 Million S5 To 10 Million S5 To 10 Million S5 To 10 Million S5 To 10 Million S6 To 10 Million S6 Million S7 Million S6 Million S7 Million S7 Million S7 Million S8 Million S8 Million S8 Million S6 Million S6 Million S7 Million S7 Million S8 Million S7 Million S8 Million S9			SAFETY OF SAFETY
Mussatto Motor Co Nordling Motors D & K Automotive Harmony Motors Inc D Sage City Sage C	SEA TOTAL AND CONTROL OF THE SEA TO S		Barrer of the Market and the Control of the Control
Nordling Motors D & K Automotive Harmony Motors Inc Integrity Auto Ctr Tinman Wholesale Eastgate Auto Sales Swank Standley Motors MII Inc Barnett Auto Sales Auction Robbins Salvage & Used Cars J S Auto Sales Oswego J S Auto Sales Oswego J S Auto Sales Oswego J S Auto Sales Ottawa Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales Ottawa Mc Curdy's Auto Sales S Svc Ottawa Mc Curdy's Auto Sales S Svc Ottawa South Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales V V Autos Vernell's Preowned Vehicles Osage Autoworks Used Cars Osweland Park O'Neill Honda O'Neill Used Cars Classic Motors Overland Park Stop Auto Pales Overland Park Sob Allen Ford Morse Chevrolet Geo Overland Park Sob To 10 Million South Star Chrysler Inc Ottawa Stop 10000 To \$1 Million Stop 1000 To \$2.5 Million Ottawa Stop 1000 To \$2.5 Million Stop 1000 To \$2.5 Million Ottawa Stop 1000 To \$2.5 Million Stop 1000 To \$3.1 Million Ottawa Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Ottawa Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Ottawa Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Ottawa Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Ottawa Stop 1000 To \$4.0 Million Stop 1000 To \$4.0 Million Overland Park Stop 1000 To \$6.0 Million Overland Park Stop 1000 To \$6.0 Million Overland Park Stop 1000 Million Over			A • March Code () 1
D & K Automotive Harmony Motors Inc Integrity Auto Ctr Cinman Wholesale Eastgate Auto Sales Swank Standley Motors MII Inc Barnett Auto Sales Auction Robbins Salvage & Used Cars J S Auto Sales Osawatomie Salos Susadosa Used Cars J S Auto Sales Osawatomie S500,000 To \$1 Million Swank Standley Motors MII Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Oswego S500,000 To \$1 Million Stander Motors Uttawa S1 To 2.5 Million Swank Standley Motors MII Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa S1 To 2.5 Million Ottawa S1 To 2.5 Million Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa S1 To 2.5 Million Ottawa S1 To 2.5 Million Ottawa Ford Lincoln Mercury Ottawa S1 To 2.5 Million Ottawa S2.5 To 5 Million Ottawa S500,000 To \$1 Million Overland Park Overland Park Overland Park S00 To 100 Million			\$2.5 To 5 Million
Harmony Motors Inc Integrity Auto Ctr Tinman Wholesale Eastgate Auto Sales Swank Standley Motors Mil Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Osawatomie Salvage & Used Cars J S Auto Sales Harmony Motors Inc Heritage Motors Horting Auto Sales Ware Curdy's Auto Sales & Svc Ottawa Ottawa Ottawa Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Vanues Vernell's Preowned Vehicles Values Vernell's Preowned Vehicles Osage Autoworks Used Cars Overland Park Acura Cars-Superior Acura Bud Brown Chryster Plymouth O'Neill Used Cars Classic Motors Overland Park Andy Klein's Used Cars Overland Park Classic Motors Overland Park Sob To 100 Million Overland Park Sob To 100 Million Overland Park Sob To 100 Million Sisto To 100 Million Overland Park Sob To 100 Million			
Integrity Auto Ctr Tinman Wholesale Eastgate Auto Sales Swank Standley Motors MII Inc Barnett Auto Sales Auction Robbins Salvage & Used Cars J S Auto Sales Osawatomie S500,000 To \$1 Million Robbins Salvage & Used Cars Oskaloosa Less Than \$500,000 To \$1 Million Robbins Salvage & Used Cars J S Auto Sales Oswego S500,000 To \$1 Million Robbins Salvage & Used Cars Oskaloosa Less Than \$500,000 To \$1 Million Robbins Salvage & Used Cars Oskaloosa Less Than \$500,000 To \$1 Million Robbins Salvage & Used Cars Oskaloosa Less Than \$500,000 To \$1 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Robbins Salvage & Used Cars Ottawa S1 To 2.5 Million Ottawa S2.5 To 5 Million Ottawa S500,000 To \$1 Million Ottawa S50			
Tinman Wholesale Eastgate Auto Sales Swank Standley Motors Mil Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Mc Sales Mc Curdy's Auto Sales Mc Curdy's Auto Sales Mc Curdy's Auto Sales Mc Curdy's Auto Sales Ottawa Mc Sales Mc M	the state of the s		
Eastgate Auto Sales Swank Standley Motors Mil Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Cottawa Horitage Motors Mc Curdy's Auto Sales & Svc Ottawa Cottawa Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales V Chawa Staggs Auto Sales V Chawa V Chawa Staggs Auto Sales V Chawa Staggs Autoworks Used Cars Overland Park Stage Cars Stages Sta			4 Page 1961 - 1960 Page 19
Swank Standley Motors Mil Inc Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Ottawa Ford Lincoln Mercury Ottawa Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales V V Autos Vernell's Preowned Vehicles O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Classic Motors Classic Motors Overland Park Nor Well Automotive Sude Cars Overland Park Classic Motors Overland Park Sub Signt Lincoln Million Osabora Sto 10 Million Shallosa Sto 10 Million Sto 10 Million Stouth Star Chrysler Inc Ottawa Sto 10 To 20 Million Ottawa Sto 10 To 10 Million Ottawa Sto 10 To 20 Million Ottaw		COLUMN TO THE PROPERTY OF THE	7.
Barnett Auto Sales & Auction Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Mc Suso Million A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Ottawa Auto Outlet Leonard's Used Cars & Trucks Ottawa Ston,000 To \$1 Million Skaggs Auto Sales V V Autos Vernell's Preowned Vehicles Ottawa Vernell's Preowned Vehicles Ottawa Vernell's Preowned Vehicles Osage Autoworks Used Cars New Michael's Motors Overland Park O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Overland Park Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Overland Park Classic Motors Overland Park Norse Chevrolet Geo Overland Park Bud Brown Chrysler Plymouth Overland Park Ston To 100 Million Norse Chevrolet Geo Overland Park Woreland Park Willion Overland Park Willion Overland Park Willion Overland Park Willion Overland Park Willion Woreland Park Willion Wor			
Robbins Salvage & Used Cars J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Ottawa Harmony Motors Inc Heritage Motors Ottawa Horitage Motors Ottawa Horitage Motors Ottawa Horitage Motors Ottawa Horitage Motors Ottawa Curdy's Auto Sales & Svc Ottawa Ottawa Sin To 2.5 Million Ottawa Ford Lincoln Mercury South Star Chrysler Inc A Automotive Jay Todd Rv's Ottawa Ottawa Jay Todd Rv's Jay Todd Rv's Jay Todd Rv's Jay Todd Rv's Ottawa Jay Todd Rv's Jay Million Jay Jay Million Jay Todd Rv's Jay Mi			3 * 3 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
J S Auto Sales Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Mc Curdy's Auto Sales Mc Curdy's Auto Sales Mc Curdy's Auto Sales Mc Creason Tawney Chevrolet Olds Auto Outlet Utawa Mc Scoo,000 To \$1 Million Mc Skaggs Auto Sales Ottawa Mc S500,000 To \$1 Million Mc Skaggs Auto Sales Ottawa Mc S500,000 To \$1 Million Mc Warnell's Preowned Vehicles Ottawa Mc S500,000 To \$1 Million Mc Warnell's Preowned Vehicles Ottawa Mc S500,000 To \$1 Million Mc Warnell's Preowned Vehicles Overland Park Mc Michael's Motors Overland Park Mc Michael's Motors Overland Park Mc Warnell's Mc Million Mc Warnell's Mc Mc Warnell's Mc War			
Beeline Trailer Sales Harmony Motors Inc Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Ottawa Mc Curdy's Auto Sales & Svc Ottawa Ottawa Mc Curdy's Auto Sales & Svc Ottawa Substitution Ottawa Star Caps Million Ottawa Star Caps Million Ottawa Star Chrysler Inc Ottawa			
Harmony Motors Inc Heritage Motors Ottawa Heritage Motors Ottawa Mc Curdy's Auto Sales & Svc Ottawa Star Chrysler Inc A Automotive Jay Todd Rv's Ottawa Ottawa Auto Outlet Leonard's Used Cars & Trucks Ottawa Valuto Valutos Vernell's Preowned Vehicles O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Classic Motors Classic Motors Overland Park Classic Motors Classic Motors Overland Park Bud Milion Cverland Park Classic Motors Classic Motors Overland Park Coverland Park Coverland Park Classic Motors Coverland Park Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Coverland Park Coverland Park Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Coverland Park Coverland Park Classic Motors Coverland Park Coverland Park Coverland Park Coverland Park Coverland Park Classic Motors Coverland Park Coverlan			
Heritage Motors Mc Curdy's Auto Sales & Svc Ottawa Ottawa Ottawa S1 To 2.5 Million Ottawa Ford Lincoln Mercury South Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Staggs Auto Sales Ottawa V Autos Vernell's Preowned Vehicles Osage Autoworks Used Cars Overland Park Bud Brown Chrysler Plymouth O'Neill Used Cars Creason Todge Inc Overland Park Creations Custom Cycles Andy Klein's Used Cars Overland Park Classic Motors Overland Park Coverland Park Classic Motors Overland Park Classic Motors Overland Park Overland Park Coverland Park Coverland Park Classic Motors Overland Park Overland Park Coverland Park Coverland Park Classic Motors Overland Park Coverland Park Coverland Park Coverland Park Coverland Park Coverland Park Coverland Park Classic Motors Overland Park Coverland Park Cov			\$1 To 2.5 Million
Mc Curdy's Auto Sales & Svc Ottawa \$1 To 2.5 Million Ottawa Ford Lincoln Mercury Ottawa \$10 To 20 Million South Star Chrysler Inc Ottawa \$10 To 20 Million A Automotive Ottawa \$2.5 To 5 Million A Automotive Ottawa \$2.5 To 5 Million A Automotive Ottawa \$2.5 To 5 Million Ottawa \$500,000 To \$1 Million Oterland Park \$500,000 To \$1 Million Ottawa \$500,000 To \$1 Million Ottawa \$500,000 To \$1 Million Ottawa \$500,000 To \$1 Million Oterland Park \$1 To 2.5 Million Overland Park \$100 To 500 Million Overland Park \$100 To 500 Million Overland Park \$50 To 100 Million Otheill Used Cars Overland Park \$50 To 100 Million Otheill Used Cars Overland Park \$50 To 100 Million Otheill Used Cars Overland Park \$50 To 100 Million Otheill Used Cars Overland Park \$50 To 100 Million Otheill Sed Cars Overland Park \$50 To 100 Million Otheill Automotive Baza Overland Park \$20 To 50 Million Overland Park \$50 To 100 Million Otheill Automotive Plaza Overland Park \$50 To 100 Million Otheill Automotive Plaza Overland Park \$50 To 100 Million	A. (-2000)		\$1 To 2.5 Million
Ottawa Ford Lincoln Mercury South Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tamey Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales V V Autos Vernell's Preowned Vehicles Osage Autoworks Used Cars New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bob Allen Ford Classic Motors Classic Motors Overland Park Classic Motors Classic Motors Overland Park Chestin Motors Overland Park Overland Park Overland Park Overland Park Overland Park Overland Park Classic Motors Overland Park Classic Motors Overland Park Classic Motors Overland Park Overland Park Classic Motors Overland Park Classic Motors Overland Park Overland Park Overland Park Classic Motors Overland Park Overland Park Overland Park Classic Motors Franklin's National Auto Sales Overland Park Overland Park Classic Motors Overland Park Classic Motors Overland Park Overland Park Classic Motors Overland Park Overland Park Sto To 100 Million Overland Park Sto To 2.5 Million Overland Park Sto To 50 Million Overland Park Sto To 100 Million			\$1 To 2.5 Million
South Star Chrysler Inc A Automotive Jay Todd Rv's Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales V V Autos Vernell's Preowned Vehicles O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Overland Park Classic Motors Overland Park Classic Motors Overland Park New Michael's Used Cars Overland Park Ston,000 To \$1 Million O'Neill Used Cars Overland Park Overland Park Sto To 100 Million Steve Oliver Dodge Inc Classic Motors Overland Park Classic Motors Overland Park Andy Klein's Used Cars Overland Park New Michael's Motors Overland Park Overland Park Sto To 100 Million O'Neill Used Cars Overland Park Sto To 100 Million O'Neill Overland Park Noverland Park Noverl			\$10 To 20 Million
A Automotive Jay Todd Rv's Ottawa S2.5 To 5 Million Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Skaggs Auto Sales VY Autos Ottawa Ottawa Vernell's Preowned Vehicles Osage Autoworks Used Cars O'verland Park O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars O'verland Park Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Overland Park Classic Motors Overland Park New Motors Overland Park Overland Park Noverland Park Overland Park S500,000 To \$1 Million O'Neill Honda Overland Park S500,000 To \$1 Million O'Neill Honda Overland Park S500,000 To \$1 Million O'Neill Honda Overland Park S1 To 2.5 Million O'Neill O'Neill Used Cars Overland Park S50 To 100 Million O'Neill Used Cars Overland Park S50 To 100 Million K-C Creations Custom Cycles Overland Park Andy Klein's Used Cars Overland Park Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Overland Park Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Overland Park S50 To 100 Million O'Neill Automotive Plaza Overland Park S50 To 100 Million Overland Park			\$10 To 20 Million
Jay Todd Rv's Creason Tawney Chevrolet Olds Creason Tawney Chevrolet Olds Ottawa Strong Million Auto Outlet Ceonard's Used Cars & Trucks Ottawa Staggs Auto Sales V V Autos Vernell's Preowned Vehicles Osage Autoworks Used Cars New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc Classic Motors Classic Motors Classic Motors Classic Motors Overland Park Classic Motors Classic Motors Overland Park New Interest Plymouth Overland Park New Gliver Dodge Inc Classic Motors Classic Motors Classic Motors Overland Park Classic Motors Classic Motors Classic Motors Overland Park Classic Motors Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park Classic Motors Coverland Park		A → MOVE (→ POV COM	\$2.5 To 5 Million
Creason Tawney Chevrolet Olds Auto Outlet Leonard's Used Cars & Trucks Ottawa Staggs Auto Sales V V Autos Vernell's Preowned Vehicles Ottawa Ottawa Vornell's Preowned Vehicles Ottawa Stoo,000 To \$1 Million Vernell's Preowned Vehicles Ottawa Stoo,000 To \$1 Million Ottawa Stoo,000 To \$1 Million Other Stoo,000 To \$1 Million Overland Park Stoo,000 To \$1 Million Overland Park Stoo To 500 Million Overland Park Stoo To 100 Million Overland Park Stove Oliver Dodge Inc Overland Park Stove Oliver Dodge Inc Overland Park Stove Oliver Dodge Inc Overland Park Overland Park Stoo,000 To \$1 Million Overland Park Stoo,000 To \$1 Million Overland Park Stoo To 100 Million Overland Park Stoo,000 To \$1 Million Overland Park Stoo To 100 Million Overland Park Stoo,000 To \$1 Million Overland Park Stoo To 50 Million Overland Park Stoo To 100 Million Overland Park			\$2.5 To 5 Million
Auto Outlet Leonard's Used Cars & Trucks Ottawa Skaggs Auto Sales Ottawa V V Autos Vernell's Preowned Vehicles Otsage Autoworks Used Cars New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Overland Park Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Overland Park Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Verland Park Ottawa S500,000 To \$1 Million Stoud To \$500,000 To \$1 Million Stoud To \$500 Milli	그 그 그 그 그 후 그 그 그 그 그 그 그 그 그 그 그 그 그 그		\$5 To 10 Million
Leonard's Used Cars & Trucks Skaggs Auto Sales Ottawa Ottawa V V Autos Vernell's Preowned Vehicles Osage Autoworks Used Cars Overbrook New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Overland Park Steve Oliver Dodge Inc Andy Klein's Used Cars Overland Park Classic Motors Overland Park Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Verland Park S500,000 To \$1 Million S500,000 To \$1 Million S600,000 Million S600,000 Million S600,000 To \$1 Million S600,000 Million S6		Ottawa	\$500,000 To \$1 Million
Skaggs Auto Sales V V Autos Ottawa Ottawa S500,000 To \$1 Million Vernell's Preowned Vehicles Ottawa Osage Autoworks Used Cars Overbrook New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Overland Park Steve Oliver Dodge Inc Andy Klein's Used Cars Overland Park Classic Motors Overland Park Andy Klein Sustomal Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Verland Park O'Verland Park O'Verland Park S500,000 To \$1 Million S500,000 To \$1 Millio	To the transfer of the contract of the contrac	Ottawa	\$500,000 To \$1 Million
V V Autos Vernell's Preowned Vehicles Ottawa Osage Autoworks Used Cars New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Poverland Park New Michael's Motors Verland Park Overland Park Overland Park Sto To 100 Million Sto Morse Chevrolet Geo Overland Park Overland Park Sto To 100 Million Sto To 100 Million Overland Park Sto To 100 Million		Ottawa	\$500,000 To \$1 Million
Vernell's Preowned Vehicles Osage Autoworks Used Cars Overbrook New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Overland Park Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Overland Park Sto0,000 To \$1 Million St 1 To 2.5 Million St 2.5 Million St 2.5 Million St 300,000 To \$1 Million St 200 To 50 Million St 200 To 50 Million St 200 To 100 Million St 200 To 20 Million St 200 To 20 Million St 200 To 30 Million St 30 To 100 Million			\$500,000 To \$1 Million
Osage Autoworks Used Cars New Michael's Motors O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc Andy Klein's Used Cars Classic Motors Overland Park Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo O'Neill Automotive Plaza O'Verland Park O'verland Park Sto To 100 Million Sto To 2.5 Million Sto To 2.5 Million Sto To 2.5 Million Sto To 30 Million Sto To 30 Million Sto To 30 Million Sto To 30 Million Sto To 100 Million		Ottawa	\$500,000 To \$1 Million
New Michael's Motors O'Neill Honda Overland Park Overland Park S100 To 500 Million Store Oliver Plymouth O'Neill Used Cars Steve Oliver Dodge Inc Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Overland Park Overland Park Overland Park S1 To 2.5 Million S20 To 100 Million S50 To 100 Million S00 To \$1 Million S00 To \$1 Million S00 Verland Park S1 To 2.5 Million S1 To 2.5 Million S20 To 50 Million S20 To 100 Million		Overbrook	\$1 To 2.5 Million
O'Neill Honda Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Overland Park Overland Park Overland Park Sto To 100 Million		Overland Park	\$1 To 2.5 Million
Acura Cars-Superior Acura Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Overland Park Overland Park Overland Park Sto To 100 Million Store The More Store The Million Store The More Store The Million Store The More		Overland Park	\$100 To 500 Million
Bud Brown Chrysler Plymouth O'Neill Used Cars Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Verland Park Overland Park Overland Park Overland Park Sto To 100 Million Store Automotive Plaza O'Neill Automotive Plaza O'Verland Park Sto To 100 Million		Overland Park	\$20 To 50 Million
O'Neill Used Cars Steve Oliver Dodge Inc Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Neill Automotive Plaza O'Verland Park S50 To 100 Million S500,000 To \$1 Million S500,000 To \$1 Million S00 Verland Park S1 To 2.5 Million S1 To 2.5 Million S1 To 2.5 Million S1 To 2.5 Million S20 To 50 Million S20 To 50 Million S20 To 50 Million S50 To 100 Million		Overland Park	\$50 To 100 Million
Steve Oliver Dodge Inc K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Cverland Park Overland Park Overland Park Overland Park Overland Park Sto To 100 Million Ston,000 To \$1 Million	The state of the s	Overland Park	\$50 To 100 Million
K-C Creations Custom Cycles Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza Overland Park Overland Park Overland Park Overland Park Overland Park Story To 50 Million Story To 50 Million Overland Park Story To 100 Million Story To 100 Million Overland Park Overland Park Story To 100 Million Overland Park Story To 100 Million Overland Park Story To 100 Million Overland Park Overland Park Overland Park Overland Park Story To 100 Million Overland Park Story To 100 Million Overland Park Overland Park Overland Park Overland Park Overland Park Story To 100 Million Overland Park Overland Park Overland Park Overland Park Overland Park Overland Park Story To 100 Million Overland Park Overland Park Overland Park Overland Park Overland Park Overland Park Story To 100 Million		Overland Park	\$50 To 100 Million
Andy Klein's Used Cars Classic Motors Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Verland Park Overland Park Overland Park Overland Park Overland Park S20 To 50 Million S20 To 50 Million Overland Park S20 To 50 Million Overland Park S50 To 100 Million O'Neill Automotive Plaza O'Neill Automotive Plaza O'Verland Park Overland Park S50 To 100 Million Overland Park S50 To 100 Million Overland Park S50 To 100 Million		Overland Park	\$500,000 To \$1 Million
Classic Motors Franklin's National Auto Sales Overland Park Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza		Overland Park	\$1 To 2.5 Million
Franklin's National Auto Sales Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza O'Neill Automotive Plaza O'Neill Automotive Plaza Overland Park Overland Park Overland Park S1 To 2.5 Million S20 To 50 Million Overland Park S20 To 50 Million Overland Park S20 To 50 Million Overland Park S50 To 100 Million	The same of the sa	Overland Park	\$1 To 2.5 Million
Hester Motors & Auto Polishing Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza		Overland Park	\$1 To 2.5 Million
Andy Klein Pontiac Gmc Truck Bob Allen Ford Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza		Overland Park	\$1 To 2.5 Million
Bob Allen Ford Overland Park \$20 To 50 Million Morse Chevrolet Geo Overland Park \$20 To 50 Million Peter Franklin's National Auto Overland Park \$5 To 10 Million Bob Sight Lincoln Mercury Overland Park \$50 To 100 Million O'Neill Automotive Plaza Overland Park \$50 To 100 Million O'Neill Automotive Plaza Overland Park \$50 To 100 Million		Overland Park	\$20 To 50 Million
Morse Chevrolet Geo Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza		Overland Park	\$20 To 50 Million
Peter Franklin's National Auto Bob Sight Lincoln Mercury O'Neill Automotive Plaza		Overland Park	
Bob Sight Lincoln Mercury Overland Park \$50 To 100 Million O'Neill Automotive Plaza Overland Park \$50 To 100 Million O'Neill Automotive Plaza Overland Park \$50 To 100 Million		Overland Park	140 - 040 (400)
O'Neill Automotive Plaza Overland Park \$50 To 100 Million O'Neill Automotive Plaza Overland Park \$50 To 100 Million		Overland Park	- A - A - A - A - A - A - A - A - A - A
O'Neill Automotive Plaza Overland Park \$50 To 100 Million		Overland Park	
Overland Park Jeep Eagle Inc Overland Park \$50 To 100 Million Tax		Overland Park	
		Overland Park	\$50 To 100 Milliage Tax

Source - InfoUSA

Attache Ne. 18 of 30

DEALERSHIP NAME	CITY	SALES
Don Stein Budget Lot	Overland Park	\$500,000 To \$1 Million
Johnson's Auto	Oxford	\$1 To 2.5 Million
Ozawkie Marine	Ozawkie	\$1 To 2.5 Million
D & J Motors	Paola	\$1 To 2.5 Million
E & V Motors	Paola	\$1 To 2.5 Million
Hitch-N-Post	Paola	\$1 To 2.5 Million
Wilkes Motors	Paola	\$1 To 2.5 Million
Paola Auto Ctr	Paola	\$10 To 20 Million
Ron Olson Chevrolet Buick Olds	Paola	\$10 To 20 Million
Jenkins Cycle Repair	Paola	Less Than \$500,000
Adkins Reliable Used Cars	Parsons	\$1 To 2.5 Million
Berkstresser Auto Sales	Parsons	\$1 To 2.5 Million
Country Side Automotive	Parsons	\$1 To 2.5 Million
Larry Allen Motor Car Co	Parsons	\$10 To 20 Million
Breedlove Nissan Inc	Parsons	\$2.5 To 5 Million
North End Used Cars	Parsons	\$2.5 To 5 Million
Breedlove Automotive Group	Parsons	\$20 To 50 Million
Sek Auto Sales & Svc Ctr	Parsons	\$5 To 10 Million
J C Motors	Parsons	\$500,000 To \$1 Million
Newell Motors	Parsons	\$500,000 To \$1 Million
Bad Boys Cycles	Parsons	Less Than \$500,000
Ben Minor Marine	Parsons	Less Than \$500,000
Schippers Auto Sales	Peck	\$500,000 To \$1 Million
Lake Perry Yacht & Marina	Perry	\$2.5 To 5 Million
Leonard Ford Motors Inc	Phillipsburg	\$2.5 To 5 Million
Matteson Motor Inc	Phillipsburg	\$5 To 10 Million
Colonial Cars	Pittsburg	\$1 To 2.5 Million
Curt's Cars	Pittsburg	\$1 To 2.5 Million
Little Car Lot	Pittsburg	\$1 To 2.5 Million
Loughmiller Motors	Pittsburg	\$1 To 2.5 Million
Mike's Used Cars	Pittsburg	\$1 To 2.5 Million
Smith's Cycle Ctr	Pittsburg	\$1 To 2.5 Million
Stevens Automotive	Pittsburg	\$1 To 2.5 Million
Pittsburg Ford-Mercury-Lincoln	Pittsburg	\$10 To 20 Million
Premier Auto Sales	Pittsburg	\$5 To 10 Million
A Plus Auto Sales	Pittsburg	\$500,000 To \$1 Million
Brownie's Garage & Body Shop	Pittsburg	\$500,000 To \$1 Million
Del's Auto Sales & Svc	Pittsburg	\$500,000 To \$1 Million
Rodney's Cycle Svc	Pittsburg	Less Than \$500,000
1 Stop Auto Sales	Plainville	\$1 To 2.5 Million
Antrim Auto Wholesale	Plainville	\$2.5 To 5 Million
J-J Auto Sales	Plainville	\$5 To 10 Million
Plainville Boat Shop	Plainville	Less Than \$500,000
Pleasanton Enterprise	Pleasanton	\$1 To 2.5 Million
Pointer Motors	Pleasanton	\$2.5 To 5 Million
Cox Motor Co	Pleasanton	\$5 To 10 Million
Crist Auto Sales	Pomona	\$2.5 To 5 Million \$1 To 2.5 Million
Anderson Enterprises	Pratt	\$1 To 2.5 Million
B S Sales	Pratt	\$1 To 2.5 Million \$1 To 2.5 Million
Jim's Auto Sales	Pratt	\$1 To 2.5 Million \$10 To 20 Million
Lanterman Motors Inc	Pratt	\$5 To 10 Million
Pratt Chrysler	Pratt	\$5 10 10 Million \$500,000 To \$1 Million
Auto Body Connection	Pratt	House Tax
		House 18X

Source - InfoUSA

House Tax Page 19 of 30
Attach. No. Page 30
Of 34

	CITY	SALES
DEALERSHIP NAME	Pratt	\$500,000 To \$1 Million
Car Land	Pratt	\$500,000 To \$1 Million
Mid Kansas Auto Sales	Pratt	Less Than \$500,000
J D's R V's	Pratt	Less Than \$500,000
Safety First Auto Repair	Quinter	\$5 To 10 Million
Unruh Chevrolet Buick Inc	Rantoul	\$1 To 2.5 Million
Rock Creek Auto	Raymond	Less Than \$500,000
Hendricks Outdoor Power Equip	Redfield	\$500,000 To \$1 Million
Cars Etc	Riverton	\$1 To 2.5 Million
Cowtown Motors	Riverton	\$1 To 2.5 Million
Riverton Auto Sales	Riverton	\$500,000 To \$1 Million
Rainbow Auto Sales	Rolla	\$1 To 2.5 Million
B-1 Motors	Rose Hill	\$1 To 2.5 Million
Diehl Salvage	Rose Hill	\$1 To 2.5 Million
Drake's Auto Sales	Rose Hill	\$500,000 To \$1 Million
Accomodating Motors	Rose Hill	\$500,000 To \$1 Million
R C Classics	Rossville	\$500,000 To \$1 Million
Miller Motors	Russell	\$1 To 2.5 Million
H & H Auto Sales	Russell	\$1 To 2.5 Million
Quality Autos	Russell	\$2.5 To 5 Million
D C Sales & Svc	Russell	\$500,000 To \$1 Million
I-70 Used Cars	Sabetha	\$1 To 2.5 Million
Brey Motors	Sabetha	\$1 To 2.5 Million
M & L Auto Inc	Sabetha	\$2.5 To 5 Million
Leman Motors	Sabetha	\$5 To 10 Million
Aberle Ford Inc	Sabetha	\$5 To 10 Million
Flenties	Salina	\$1 To 2.5 Million
Abner's Autos	Salina	\$1 To 2.5 Million
Barnhill Motor Co	Salina	\$1 To 2.5 Million
Bennett Autoplex 3	Salina	\$1 To 2.5 Million
Bennett Autoplex Used Cars	Salina	\$1 To 2.5 Million
Bob's Auto Plaza	Salina	\$1 To 2.5 Million
Broadway E-Z Pay Used Cars Inc	Salina	\$1 To 2.5 Million
Brownie's Auto Sales	Salina	\$1 To 2.5 Million
Car Depot Fresh Start Auto Credit LLC	Salina	\$1 To 2.5 Million
Jim's Auto Sales	Salina	\$1 To 2.5 Million
	Salina	\$1 To 2.5 Million
Joe's Auto Mart K & N Motorcycles	Salina	\$1 To 2.5 Million
Quality Used Cars	Salina	\$1 To 2.5 Million
R & L Auto Sales	Salina	\$1 To 2.5 Million
Sankey Auto Ctr West	Salina	\$1 To 2.5 Million
Warta Buick Subaru	Salina	\$1 To 2.5 Million
Womack Sunshine	Salina	\$1 To 2.5 Million
Warta Buick Subaru Inc	Salina	\$10 To 20 Million
	Salina	\$2.5 To 5 Million
Car Shoppe	Salina	\$2.5 To 5 Million
Harley-Davidson Inc OI' Mac Motors	Salina	\$2.5 To 5 Million
	Salina	\$2.5 To 5 Million
Salina Motorsports	Salina	\$2.5 To 5 Million
Sankey Auto Ctr World Of Wheels-Truck Plaza	Salina	\$2.5 To 5 Million
	Salina	\$20 To 50 Million
Bennett Autoplex Pontiac GMC Marshall Motor Co Inc	Salina	\$20 To 50 Million
	Salina	\$5 To 10 Million
Conklin Cars Body Shop	Callita	House Tax.

Source - InfoUSA

Attach, Page 70 of 30 Page of 36

Long-Mc Arthur Ford	DEALERSHIP NAME	CITY	SALES
Ace Autos Autologic Salina S500,000 To \$1 Million Brittendall Motor Co Salina S500,000 To \$1 Million Brittendall Motor Co Salina S500,000 To \$1 Million Cleve's Gun Shop Salina S500,000 To \$1 Million Custom Auto Sales Salina S500,000 To \$1 Million Custom Auto Sales Salina S500,000 To \$1 Million Fairchild Motor Co Salina S500,000 To \$1 Million G T Cars Sales & Svc Salina S500,000 To \$1 Million G T Cars Sales & Svc Salina S500,000 To \$1 Million Cardid Auto Sales Salina S500,000 To \$1 Million Cardid Salina Cardid			
Autologic Salina \$500,000 To \$1 Million Cleve's Gun Shop Salina \$500,000 To \$1 Million Custom Auto Sales Salina \$500,000 To \$1 Million Custom Auto Sales Salina \$500,000 To \$1 Million Custom Auto Sales Salina \$500,000 To \$1 Million Gerald Auto Sales Salina \$500,000 To \$1 Million Million Million Salina \$500,000 To \$1 Million Million Million Salina \$500,000 To \$1 Million Million Salina Sae-Doo Salina \$500,000 To \$1 Million Salina Sae-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Dixons Cycle Ctr Scott City \$2.5 To 5 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 To \$1 Million Sharp Auto Sales Shawnee Salina Less Than \$500,000 To \$1 Million Shawnee Million Shawnee Salina			\$500,000 To \$1 Million
Salina S500,000 To \$1 Million Sali			\$500,000 To \$1 Million
Cleve's Gun Shop			\$500,000 To \$1 Million
Custom Auto Sales Salina \$500,000 To \$1 Million Fairchild Motor Co Salina \$500,000 To \$1 Million G T Cars Sales & Svc Salina \$500,000 To \$1 Million Gerald Auto Sales Salina \$500,000 To \$1 Million Kenny's Auto Body Inc Salina \$500,000 To \$1 Million Larry's Auto Transport Salina \$500,000 To \$1 Million M C Auto Salina \$500,000 To \$1 Million Phillips Motor Co Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Salina Sea-Doo Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Soctt City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$5 To 10 Million Dixons Cycle Ctr Scott City			\$500,000 To \$1 Million
Fairchild Motor Co			\$500,000 To \$1 Million
G T Cars Sales & Svc Garald Auto Sales Kenny's Auto Body Inc Larry's Auto Transport Salina S500,000 To \$1 Million M & H Motors M & H Motors M C Auto Phillips Motor Co Salina S500,000 To \$1 Million M & H Motors Salina S500,000 To \$1 Million M & H Motors M C Auto Salina S500,000 To \$1 Million M & H Motor Co Salina S500,000 To \$1 Million S500,000 To \$1 Million R2 Inc Salina S500,000 To \$1 Million R2 Inc Salina S500,000 To \$1 Million S82 Inc Salina S500,000 To \$1 Million S84 Inc S84 Inc S85			\$500,000 To \$1 Million
Gerald Auto Sales Salina \$500,000 To \$1 Million M & H Motors Salina \$500,000 To \$1 Million M & H Motors Salina \$500,000 To \$1 Million M & H Motors Salina \$500,000 To \$1 Million M & H Motor Salina \$500,000 To \$1 Million Salina S500,000 To \$1 Million Salina S500,000 To \$1 Milli	TO 1 THE RESIDENCE CONTROL OF THE RESIDENCE CO		\$500,000 To \$1 Million
Kenny's Auto Body Inc Salina \$500,000 To \$1 Million Larry's Auto Transport Salina \$500,000 To \$1 Million M & H Motors Salina \$500,000 To \$1 Million M C Auto Salina \$500,000 To \$1 Million Phillips Motor Co Salina \$500,000 To \$1 Million Ray's Auto Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Sharp Auto Sales Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000			\$500,000 To \$1 Million
Larry's Auto Transport Salina \$500,000 To \$1 Million M & H Motors Salina \$500,000 To \$1 Million M C Auto Salina \$500,000 To \$1 Million Phillips Motor Co Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Felix Motors Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$5.50 Million Spangler Car & Truck Ctr Scott City \$5.50 Noon To \$1 Million Spangler Car & Truck Ctr Scott City \$5.00,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$5.00,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$5.00,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$5.00,000 To \$1 Million Spangl			\$500,000 To \$1 Million
M & H Motors Salina \$500,000 To \$1 Million M C Auto Salina \$500,000 To \$1 Million Phillips Motor Co Salina \$500,000 To \$1 Million Ray's Auto Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina Less To \$1 Million Felix Motors Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Nostalgic Auto Works Inc Sedgwick Less Than \$500,000 Gleason Chevrolet Seneca \$1 To 2.5 Million H & H Motor Co Seneca \$2.5 To 5 Million Nemaha Valley Motors Seneca \$5 To 10 Million Rick Honeyman Ford & Mercury Seneca <	Section of the Control of the Contro	Salina	\$500,000 To \$1 Million
M C Auto Salina \$500,000 To \$1 Million Phillips Motor Co Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Felix Motors Salina \$500,000 To \$1 Million James E Johnson & Assoc Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Jim's Garage Inc Scott City \$500,000 To \$1 Million Nostalgic Auto Works Inc Sedgwick Less Than \$500,000 Gleason Chevrolet Seneca \$1 To 2.5 Million Nemaha Valley Motors Seneca \$5 To 10 Million Rick Honeyman Ford & Me	The same of the sa	Salina	\$500,000 To \$1 Million
Phillips Motor Co		Salina	\$500,000 To \$1 Million
Ray's Auto Salina \$500,000 To \$1 Million RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Felix Motors Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Norstalgic Auto Works Inc Scott City \$500,000 To \$1 Million Mostalgic Auto Works Inc Sedgwick Less Than \$500,000 Gleason Chevrolet Seneca \$1 To 2.5 Million H & H Motor Co Seneca \$2.5 To 5 Million Rick Honeyman Ford & Mercury Seneca \$5 To 10 Million Auto Buff Seneca \$5 To 10 Million Benskin Motors Seneca \$5 To 10 Million Dave's Body Shop Seneca		Salina	\$500,000 To \$1 Million
RBZ Inc Salina \$500,000 To \$1 Million Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Felix Motors Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Dixons Cycle Ctr Scott City \$500,000 To \$1 Million Nostalgic Auto Works Inc Sedgwick Less Than \$500,000 Gleason Chevrolet Seneca \$1 To 2.5 Million Nostalgic Auto Works Inc Seneca \$2.5 To 5 Million Gleason Chevrolet Seneca \$1 To 2.5 Million H & H Motor Co Seneca \$5 To 10 Million Nemaha Valley Motors Seneca \$5 To 10 Million Rick Honeyman Ford & Mercury Seneca \$5 To 10 Million Auto Buff Seneca \$5 To 10 Million Benskin Motors Seneca \$500,00			\$500,000 To \$1 Million
Salina Sea-Doo Salina \$500,000 To \$1 Million Sharp Auto Sales Salina \$500,000 To \$1 Million Felix Motors Salina Less Than \$500,000 James E Johnson & Assoc Salina Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City \$2.5 To 5 Million Spangler Car & Truck Ctr Scott City \$500,000 To \$1 Million Dixons Cycle Ctr Scott City \$500,000 To \$1 Million Nostalgic Auto Works Inc Sedgwick Less Than \$500,000 Gleason Chevrolet Seneca \$1 To 2.5 Million H & H Motor Co Seneca \$2.5 To 5 Million Nemaha Valley Motors Seneca \$5 To 10 Million Rick Honeyman Ford & Mercury Seneca \$5 To 10 Million Auto Buff Seneca \$5 To 10 Million Benskin Motors Seneca \$500,000 To \$1 Million Dave's Body Shop Seneca \$500,000 To \$1 Million Heyl Motor Co Inc Sharon Springs \$1 To 2.5 Million Cowles Motor Co Sharon Springs <td>AN ARREST PLANE AND SECURITIONS</td> <td>Salina</td> <td>\$500,000 To \$1 Million</td>	AN ARREST PLANE AND SECURITIONS	Salina	\$500,000 To \$1 Million
Sharp Auto Sales Felix Motors James E Johnson & Assoc Truck Store Henderson Inc Spangler Car & Truck Ctr Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Seneca Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Sharon Springs Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Shoo,000 To \$1 Million Shawnee Shoo,000 To \$1 Million Shawnee Shoo,000 To \$1 Million Sha		Salina	\$500,000 To \$1 Million
Felix Motors James E Johnson & Assoc Salina Less Than \$500,000 Less Than \$500,000 Truck Store Salina Less Than \$500,000 Henderson Inc Scott City Spangler Car & Truck Ctr Scott City Spangler Car & Truck Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet Seneca Stane Seneca Stane Seneca Stane S		Salina	\$500,000 To \$1 Million
James E Johnson & Assoc Truck Store Henderson Inc Spangler Car & Truck Ctr Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales H-eyl Motor Co Sharon Springs Auto Fianace Of Kansas Cars For Sale H-arrison Auto Sales Shawnee Shon,000 To \$1 Million Shawnee Shawnee Shoo,000 To \$1 Million Shawnee Shoo,000 To \$1 Million Shawnee Shoo,000 To \$1 Million Shawnee Shawnee		Salina	Less Than \$500,000
Truck Store Henderson Inc Spangler Car & Truck Ctr Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Sharon Springs Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Harrison Auto Sales Shawnee Shou,000 To \$1 Million Shawnee S		Salina	Less Than \$500,000
Henderson Inc Spangler Car & Truck Ctr Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Seneca Seneca Seneca Seneca Store Store Store Store Seneca Store Store Seneca Store Store Seneca Store Store Seneca Store Store Store Store Seneca Store S		Salina	Less Than \$500,000
Spangler Car & Truck Ctr Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Sharon Springs Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Smith Automotive Seneta Scott City Sc		Scott City	\$2.5 To 5 Million
Dixons Cycle Ctr Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Sharon Springs Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Harrison Auto Sales Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Sedgwick Scanaca Scott City Sco			\$5 To 10 Million
Jim's Garage Inc Nostalgic Auto Works Inc Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Shawnee Guerta Harley-Davidson Shawnee Mission Ford Inc Alter Ego Shawnee Smith Automative Seneca Scranton Sequeick Less Than \$500,000 Sequeica Spaneca Spane			\$500,000 To \$1 Million
Nostalgic Auto Works Inc Gleason Chevrolet Seneca S	Appropriate Appropriate Company Compan		\$500,000 To \$1 Million
Gleason Chevrolet H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Sharon Springs Cars For Sale Harrison Auto Sales Harrison Auto Sales Harrison Auto Sales Shawnee Harrison Auto Sales Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Village Auto Sales Kruger & Sons Auto Sales Eagles Auto Sales Seneca Speneca Speneca Spon,000 To \$1 Million Seneca Speneca Speneca Spon,000 To \$1 Million Springs Spr	(=)	Sedgwick	Less Than \$500,000
H & H Motor Co Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Ahrma Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Harrison Auto Sales Shawnee Central Harley-Davidson Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Village Auto Sales Seneca Severy Seneca Spoo,000 To \$1 Million Less Than \$500,000 E & D Auto Sales Severy Spoo,000 To \$1 Million Sharon Springs Spoo,000 To \$1 Million Shavee Spoo,000 To \$1 Million Shawnee Springs			\$1 To 2.5 Million
Nemaha Valley Motors Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Inc Cowles Motor Co Ahrma Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Cycle Plaza Central Harley-Davidson Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Kruger & Sons Auto Sales Eagles Auto Sales Silver Lake Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Seneca S500,000 To \$1 Million Seneca \$500,000 To \$1 Million Less Than \$500,000 E \$00,000 To \$1 Million Showneo S500,000 To \$1 Million Showneo S500,000 To \$1 Million Shawnee S1 To 2.5 Million Shawnee \$1 To 2.5 Million Shawnee S2.5 To 5 Million Shawnee S2.5 To 5 Million Shawnee S500,000 To \$1 Million Shownee S500,000 To \$1 Million Shawnee S500,000 To \$1 Million Smith Center Smith Automotive Smith Center Smith Automotive Smith Center S500,000 To \$1 Million Shawlion Shawnee S500,000 To \$1 Million Smith Center S500,000 To \$1 Million Smith Center S500,000 To \$1 Million Smith Center		Seneca	\$2.5 To 5 Million
Rick Honeyman Ford & Mercury Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Heyl Motor Co Inc Cowles Motor Co Ahrma Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Contral Harley-Davidson Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Kruger & Sons Auto Sales Eagles Auto Sales Silver Lake Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Seneca Severy S500,000 To \$1 Million Seneca \$500,000 To \$1 Million Less Than \$500,000 E & D Auto Sale Seneca Less Than \$500,000 E & Ston,000 To \$1 Million Shawleo Solomon Shawnee S1 To 2.5 Million Shawleo S500,000 To \$1 Million Shawleo Solomo Smith Center S00,000 To \$1 Million Shawleo Solomo Snith Center S00,000 To \$1 Million Shawleo Solomo		Seneca	\$5 To 10 Million
Auto Buff Benskin Motors Dave's Body Shop E & D Auto Sales Severy Shave Shop Seneca Less Than \$500,000 To \$1 Million Less Than \$500,000 To \$1 Million Shave S	St. British (Ch. March 1997)	Seneca	\$5 To 10 Million
Benskin Motors Dave's Body Shop Seneca Dave's Body Shop Seneca Severy S500,000 To \$1 Million Less Than \$500,000 Source Sharon Springs Seneca Severy S500,000 To \$1 Million Sharon Springs Seneca Severy S500,000 To \$1 Million Sharon Springs Seneca Sharon Springs S500,000 To \$1 Million Sharon Springs Seneca Severy S500,000 To \$1 Million Sharon Springs Seneca Se		Seneca	
E & D Auto Sales Heyl Motor Co Inc Cowles Motor Co Ahrma Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee		Seneca	TO BE A STATE OF THE STATE OF T
E & D Auto SalesSevery\$500,000 To \$1 MillionHeyl Motor Co IncSharon Springs\$1 To 2.5 MillionCowles Motor CoSharon Springs\$2.5 To 5 MillionAhrmaShawnee\$1 To 2.5 MillionAuto Fianace Of KansasShawnee\$1 To 2.5 MillionCars For SaleShawnee\$1 To 2.5 MillionHarrison Auto SalesShawnee\$2.5 To 5 MillionShawnee Cycle PlazaShawnee\$2.5 To 5 MillionCentral Harley-DavidsonShawnee\$5 To 10 MillionShawnee Mission Ford IncShawnee\$500,000 To \$1 MillionAlter EgoShawnee\$500,000 To \$1 MillionJayhawk Camper SalesShawnee\$500,000 To \$1 MillionVillage Auto SalesShawnee\$500,000 To \$1 MillionKruger & Sons Auto SalesSilver Lake\$1 To 2.5 MillionEagles Auto SalesSilver Lake\$500,000 To \$1 MillionWiehl Ford IncSmith Center\$1 To 2.5 MillionDuntz-OLDS-Pontiac-GmcSmith Center\$2.5 To 5 MillionSmith AutomotiveSmith Center\$500,000 To \$1 MillionSmith AutomotiveSmith Center\$500,000 To \$1 MillionCountry Truck & AutoSolomon\$1 To 2.5 Million	Dave's Body Shop	Seneca	
Cowles Motor Co Ahrma Shawnee Shawne		Severy	
Cowles Motor Co Ahrma Shawnee Shawnee Stawnee	Heyl Motor Co Inc	Sharon Springs	\$1 To 2.5 Million
Auto Fianace Of Kansas Cars For Sale Harrison Auto Sales Shawnee Shawn		Sharon Springs	\$2.5 To 5 Million
Cars For Sale Harrison Auto Sales Shawnee Shawnee State Shawnee State Shawnee State Shawnee State Shawnee State Shawnee State State Shawnee State State Shawnee State State Shawnee State	Ahrma	Shawnee	VICE*** AND
Harrison Auto Sales Shawnee Cycle Plaza Central Harley-Davidson Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Village Auto Sales Kruger & Sons Auto Sales Eagles Auto Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Shawnee State Shawne	Auto Fianace Of Kansas	Shawnee	
Shawnee Cycle Plaza Central Harley-Davidson Shawnee Mission Ford Inc Alter Ego Jayhawk Camper Sales Village Auto Sales Shawnee	Cars For Sale	Shawnee	** ***********************************
Central Harley-Davidson Shawnee Mission Ford Inc Alter Ego Shawnee Sha	Harrison Auto Sales	Shawnee	
Shawnee Mission Ford Inc Alter Ego Shawnee Sha	Shawnee Cycle Plaza	Shawnee	
Alter Ego Shawnee \$500,000 To \$1 Million Jayhawk Camper Sales Shawnee \$500,000 To \$1 Million Village Auto Sales Shawnee \$500,000 To \$1 Million Kruger & Sons Auto Sales Silver Lake \$1 To 2.5 Million Eagles Auto Sales Silver Lake \$500,000 To \$1 Million Wiehl Ford Inc Smith Center \$1 To 2.5 Million Duntz-OLDS-Pontiac-Gmc Smith Center \$2.5 To 5 Million Smith Automotive Smith Center \$500,000 To \$1 Million Smith Center \$500,000 To \$1 Million Smith Center \$2.5 To 5 Million Smith Center \$500,000 To \$1 Million Smith Center \$500,000 To \$1 Million Smith Automotive Smith Center \$500,000 To \$1 Million Solomon \$1 To 2.5 Million	Central Harley-Davidson	Shawnee	50*0500 AND DESCRIPTION (AND ADDRESS OF THE PROPERTY OF THE PR
Jayhawk Camper Sales Village Auto Sales Kruger & Sons Auto Sales Eagles Auto Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Smith Automotive Solomon Shawnee \$500,000 To \$1 Million	Shawnee Mission Ford Inc	Shawnee	
Village Auto Sales Kruger & Sons Auto Sales Eagles Auto Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Smith Automotive Smith Center	Alter Ego	Shawnee	
Kruger & Sons Auto Sales Eagles Auto Sales Silver Lake	Jayhawk Camper Sales	Shawnee	
Eagles Auto Sales Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Smith Center Smith Center Smith Center Smith Automotive Smith Center	Village Auto Sales	Shawnee	
Wiehl Ford Inc Duntz-OLDS-Pontiac-Gmc Smith Center Smith Center Smith Center Smith Automotive Smith Center	Kruger & Sons Auto Sales	Silver Lake	S-12
Duntz-OLDS-Pontiac-Gmc Smith Center \$2.5 To 5 Million Smith Automotive Smith Center \$500,000 To \$1 Million Country Truck & Auto Solomon \$1 To 2.5 Million	Eagles Auto Sales		No. and the second seco
Smith Automotive Smith Center \$500,000 To \$1 Million Country Truck & Auto Solomon \$1 To 2.5 Million	Wiehl Ford Inc		
Country Truck & Auto Solomon \$1 To 2.5 Million	Duntz-OLDS-Pontiac-Gmc		
	Smith Automotive	Smith Center	•
Solomon \$1 To 2.5 Million	Country Truck & Auto		
Ladner Motors Solomon Thouse Tax L	Ladner Motors	Solomon	\$1 To 2.5 Million Tax

Source - InfoUSA

Attach. Page 1 of 30
Page 2 of 3

		CALEC
DEALERSHIP NAME	CITY	\$ALES \$2.5 To 5 Million
Luxury Imports	South Hutchinson	\$500,000 To \$1 Million
Nisly - Shelton Auto Sales	South Hutchinson	\$500,000 To \$1 Million
Turf-N-Sports	South Hutchinson	Less Than \$500,000
Swede's	South Hutchinson	\$1 To 2.5 Million
Spring Hill Motors	Spring Hill	
Yost Ford Mercury	St Francis	\$5 To 10 Million
Anderson-Superior Inc	St George	\$500,000 To \$1 Million
Flint Hills Rv Ctr	St George	\$500,000 To \$1 Million
G S Motor Co	St John	\$500,000 To \$1 Million
St Marys Auto Sales	St Marys	\$1 To 2.5 Million \$1 To 2.5 Million
D M Auto Sales	St Paul	A1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
Autosport Gallery	Stilwell	\$1 To 2.5 Million
Blue Valley Motor Co	Stilwell	\$500,000 To \$1 Million
Waller Motor Co	Stockton	\$1 To 2.5 Million
L C Novotny's Welding	Stockton	\$500,000 To \$1 Million
Martin & Sons Used & Salvaged	Stockton	\$500,000 To \$1 Million
Brad Waller Automotive	Stockton	Less Than \$500,000
Chase County Truck Sales	Strong City	\$1 To 2.5 Million
Cars Plus	Sublette	\$500,000 To \$1 Million
Leon's Used Cars	Sycamore	\$500,000 To \$1 Million
Lake Wilson Marina	Sylvan Grove	\$2.5 To 5 Million
Village Auto Sales	Sylvia	\$500,000 To \$1 Million
Davis Motors Inc	Syracuse	\$5 To 10 Million
Syracuse Auto Sales Inc	Syracuse	\$500,000 To \$1 Million
Bay Auto Body & Sales	Syracuse	Less Than \$500,000
B & B Auto Sales	Tonganoxie	\$1 To 2.5 Million
Countryside Auto Sales	Tonganoxie	\$1 To 2.5 Million
City Ford Inc	Tonganoxie	\$5 To 10 Million
Ray's Sales & Svc	Tonganoxie	\$500,000 To \$1 Million
21st Street Auto	Topeka	\$1 To 2.5 Million
A & A Auto Sales	Topeka	\$1 To 2.5 Million
A B Flint Motor Co	Topeka	\$1 To 2.5 Million
Ace Motors Car Lot	Topeka	\$1 To 2.5 Million
Adams Street Auto Sales	Topeka	\$1 To 2.5 Million
Advantage Tire & Auto	Topeka	\$1 To 2.5 Million
Affordable Autos	Topeka	\$1 To 2.5 Million
AGM Enterprise	Topeka	\$1 To 2.5 Million
Allied Enterprises Inc	Topeka	\$1 To 2.5 Million
American Lawn & Leisure Co	Topeka	\$1 To 2.5 Million
Anderson Enterprises Inc	Topeka	\$1 To 2.5 Million
Auto's Inc	Topeka	\$1 To 2.5 Million
Automotive Associates	Topeka	\$1 To 2.5 Million
Autos Direct Inc	Topeka	\$1 To 2.5 Million
Autoworld	Topeka	\$1 To 2.5 Million
B & B Auto Sales Inc	Topeka	\$1 To 2.5 Million
Bill's Ironhorse Cycles	Topeka	\$1 To 2.5 Million
Blake Motors	Topeka	\$1 To 2.5 Million
Car Exchange	Topeka	\$1 To 2.5 Million
Culton Auto Plaza	Topeka	\$1 To 2.5 Million
Dale Sharp Inc	Topeka	\$1 To 2.5 Million
Dave's Auto Sales	Topeka	\$1 To 2.5 Million
Davis Auto	Topeka	\$1 To 2.5 Million
Downtown Auto Plaza	Topeka	\$1 To 2.5 Million House Tax
		mouse 1ax.

DEALERSHIP NAME	CITY	SALES
Europa Garage	Topeka	\$1 To 2.5 Million
Fisher's Auto Sales	Topeka	\$1 To 2.5 Million
Gage Motor Co	Topeka	\$1 To 2.5 Million
Gentry Automotive	Topeka	\$1 To 2.5 Million
Gurss Motors II	Topeka	\$1 To 2.5 Million
Hewitt Motor Co	Topeka	\$1 To 2.5 Million
Honeyman Auto Plz	Topeka	\$1 To 2.5 Million
Ironhorse Auto Inc	Topeka	\$1 To 2.5 Million
J & J Auto Sales	Topeka	\$1 To 2.5 Million
J & L Sales	Topeka	\$1 To 2.5 Million
Kansas Cars	Topeka	\$1 To 2.5 Million
Kansas Tire & Auto	Topeka	\$1 To 2.5 Million
Kaw Valley Motor Co	Topeka	\$1 To 2.5 Million
No Name Motors Inc	Topeka	\$1 To 2.5 Million
Noller Mazda	Topeka	\$1 To 2.5 Million
OI Mac Motors	Topeka	\$1 To 2.5 Million
Payless Car Co	Topeka	\$1 To 2.5 Million
Penner Motors	Topeka	\$1 To 2.5 Million
R S Auto Sales	Topeka	\$1 To 2.5 Million
Seitz Motor's	Topeka	\$1 To 2.5 Million
Select Auto Sales	Topeka	\$1 To 2.5 Million
Shawnee Automotive Svc Inc	Topeka	\$1 To 2.5 Million
Six Auto Sales	Topeka	\$1 To 2.5 Million
Smart Inc	Topeka	\$1 To 2.5 Million
Stan's Auto Sales Inc	Topeka	\$1 To 2.5 Million
Trent's 29th Street Auto World	Topeka	\$1 To 2.5 Million
Twin Star Auto Sales	Topeka	\$1 To 2.5 Million
Wanamaker Auto Plaza	Topeka	\$1 To 2.5 Million
Wanamaker Motors	Topeka	\$1 To 2.5 Million
Westside Motors Of Topeka Inc	Topeka	\$1 To 2.5 Million
Williams Auto Inc	Topeka	\$1 To 2.5 Million
Dale Sharp Honda Inc	Topeka	\$10 To 20 Million
Dale Sharp Pontiac-Cadillac	Topeka	\$10 To 20 Million
Steve Noller Mitsubishi Inc	Topeka	\$10 To 20 Million
Topeka Nissan Inc	Topeka	\$10 To 20 Million
Yarrington Oldsmobile	Topeka	\$10 To 20 Million
Topeka Auto Auction Inc	Topeka	\$100 To 500 Million
Auto Sport	Topeka	\$2.5 To 5 Million
Boat House	Topeka	\$2.5 To 5 Million
Easy Own Auto Leasing	Topeka	\$2.5 To 5 Million
Fresh Start Auto Credit	Topeka	\$2.5 To 5 Million
Heritage Motors	Topeka	\$2.5 To 5 Million
Highland Auto	Topeka	\$2.5 To 5 Million
Honda Sport	Topeka	\$2.5 To 5 Million
Lakeside Marine Svc Inc	Topeka	\$2.5 To 5 Million
Noller Ford On The Mall	Topeka	\$2.5 To 5 Million
Six Auto Sales	Topeka	\$2.5 To 5 Million
Topeka Powerspports Inc	Topeka	\$2.5 To 5 Million
Wilcox Rv Ctr	Topeka	\$2.5 To 5 Million
Wizz By Auto Sales Inc	Topeka	\$2.5 To 5 Million
Bill Kobach Buick Gmc Isuzu	Topeka	\$20 To 50 Million
Gary Hardy Dodge	Topeka	\$20 To 50 Million
John Hoffer Chrysler Plymouth	Topeka	\$20 To 50 Million_
(50)	107	House Tas

Source - InfoUSA

House Tax Attach. NRage 23 of 30

DEALERSHIP NAME	CITY	SALES
Lewis Auto Plaza	Topeka	\$20 To 50 Million
Noller Lincoln Mercury Mazda	Topeka	\$20 To 50 Million
Auto Choice	Topeka	\$5 To 10 Million
Auto Finance Ctr Inc	Topeka	\$5 To 10 Million
Briggs Super Ctr	Topeka	\$5 To 10 Million
Carhop	Topeka	\$5 To 10 Million
D & L Sales & Suzuki	Topeka	\$5 To 10 Million
Figgs Imports	Topeka	\$5 To 10 Million
Gurss Motors	Topeka	\$5 To 10 Million
Harley-Davidson Sales & Svc	Topeka	\$5 To 10 Million
Jim Clark Auto World	Topeka	\$5 To 10 Million
Sunflower Motors Inc	Topeka	\$5 To 10 Million
Topeka Harley-Davidson	Topeka	\$5 To 10 Million
Ed Bozarth Chevrolet Geo	Topeka	\$50 To 100 Million
Laird Noller Ford	Topeka	\$50 To 100 Million
Pontiac-Cadillac Used Cars	Topeka	\$50 To 100 Million
A 1 Auto Sales	Topeka	\$500,000 To \$1 Million
Bert's Used Cars	Topeka	\$500,000 To \$1 Million
Bill's Used Cars	Topeka	\$500,000 To \$1 Million
Blue Stem Auto II	Topeka	\$500,000 To \$1 Million
Bob's Used Cars	Topeka	\$500,000 To \$1 Million
C & C Auto Sales	Topeka	\$500,000 To \$1 Million
Classic Cars	Topeka	\$500,000 To \$1 Million
Cloverleaf Auto Sales	Topeka	\$500,000 To \$1 Million
Cole Vehicle	Topeka	\$500,000 To \$1 Million
Cordova Motors Inc	Topeka	\$500,000 To \$1 Million
D & D Auto Sales	Topeka	\$500,000 To \$1 Million
Fine Rides	Topeka	\$500,000 To \$1 Million
Graffiti Auto Sales	Topeka	\$500,000 To \$1 Million
Insurance Salvage Co	Topeka	\$500,000 To \$1 Million
J Y Motors	Topeka	\$500,000 To \$1 Million
Johnston Motors	Topeka	\$500,000 To \$1 Million
Josh Superior Motors	Topeka	\$500,000 To \$1 Million
Lewis Auto Enterprises & Sales	Topeka	\$500,000 To \$1 Million
Lindy's Auto Sales	Topeka	\$500,000 To \$1 Million
Lowry's Auto Sales	Topeka	\$500,000 To \$1 Million
Lynch Auto Plaza	Topeka	\$500,000 To \$1 Million
Mike's Used Cars	Topeka	\$500,000 To \$1 Million
P & S Motors	Topeka	\$500,000 To \$1 Million
Parks Auto Sales	Topeka	\$500,000 To \$1 Million
Prestige Auto Ctr	Topeka	\$500,000 To \$1 Million
Remax Rv	Topeka	\$500,000 To \$1 Million
Rent A Wreck	Topeka	\$500,000 To \$1 Million
Roberts RV Sales	Topeka	\$500,000 To \$1 Million
Rodgers Used Cars	Topeka	\$500,000 To \$1 Million
RTS Auto Sales	Topeka	\$500,000 To \$1 Million
Corcoran Sailboats	Topeka	Less Than \$500,000
Cycle Zone	Topeka	Less Than \$500,000
Midwest Custom Cycles	Topeka	Less Than \$500,000
Offshore Marine	Topeka	Less Than \$500,000
Starlite Houseboats Inc	Topeka	Less Than \$500,000
Countryside Auto Sales	Troy	\$500,000 To \$1 Million
Barnett Farms & Cars	Udall	\$500,000 To \$1 Million Thouse T
		110450 1

Source - InfoUSA

Attacked of 32

DEALERSHIP NAME	CITY	SALES
Reese's Cars	Ulysses	\$1 To 2.5 Million
Riley Chevrolet-Oldsmobile Inc	Ulysses	\$10 To 20 Million
Riley Ford-Mercury	Ulysses	\$5 To 10 Million
Cycle House	Ulysses	Less Than \$500,000
Lawrence's Used Cars	Valley Center	\$500,000 To \$1 Million
Steve's Auto Sales	Valley Center	\$500,000 To \$1 Million
Sweet's Motors	Valley Center	Less Than \$500,000
Fox's Autobody & Used Cars	Valley Falls	\$2.5 To 5 Million
Victoria City Motors	Victoria	\$500,000 To \$1 Million
Avis Car Sales	Wa Keeney	\$1 To 2.5 Million
B & C Auto Sales	Wa Keeney	\$1 To 2.5 Million
Day Motorsports Inc	Wa Keeney	\$500,000 To \$1 Million
Jim Elmore Trailers	Wakarusa	Less Than \$500,000
Fox Auto Sales	Walnut	\$500,000 To \$1 Million
J D's	Walton	\$1 To 2.5 Million
Bittersweet Auto Sales II	Wamego	\$1 To 2.5 Million
Morton Motor Co	Wamego	\$5 To 10 Million
J R's Repair	Wamego	Less Than \$500,000
Colgrove Used Cars	Washington	\$500,000 To \$1 Million
Kellogg's Used Cars	Washington	\$500,000 To \$1 Million
Tilley's Services	Waterville	\$500,000 To \$1 Million
H & W Auto Sales	Wathena	\$1 To 2.5 Million
Hontz Auto Sales	Wathena	\$1 To 2.5 Million
Doniphan Iron Works	Wathena	\$500,000 To \$1 Million
King Auto Sales	Wathena	\$500,000 To \$1 Million
Shalz Auto Sales	Wathena	\$500,000 To \$1 Million
C & T Cycles	Wathena	Less Than \$500,000
Auto Mart	Waverly	\$1 To 2.5 Million
Alias Smith & Jones Auto	Wellington	\$1 To 2.5 Million
Bikers Alley	Wellington	\$1 To 2.5 Million
Davis Auto Ctr	Wellington	\$1 To 2.5 Million
Griffin Auto Sales	Wellington	\$1 To 2.5 Million
Guthrie Wholesale Auto's	Wellington	\$1 To 2.5 Million
Loughmillers' Motor's	Wellington	\$1 To 2.5 Million
M G Auto Sales Inc	Wellington	\$1 To 2.5 Million
Countryside Moters	Wellington	\$10 To 20 Million
Countryside Motors	Wellington	\$10 To 20 Million
Koehn Motors	Wellington	\$5 To 10 Million
Auto Outlet II	Wellington	\$500,000 To \$1 Million
Fish & Ski Marine	Wellington	\$500,000 To \$1 Million
Fritzler Body Shop	Wellington	\$500,000 To \$1 Million
Slack Outboard Svc	Wellington	Less Than \$500,000
Bree Auto Sales	Wellsville	\$1 To 2.5 Million
Dunafon Auto	Westmoreland	\$1 To 2.5 Million
Northeast Kansas Motorcross	Westmoreland	\$1 To 2.5 Million
Whiting Auto Sales	Whiting	\$500,000 To \$1 Million
A & A Auto Sales	Wichita	\$1 To 2.5 Million
ACT Auto	Wichita	\$1 To 2.5 Million
Advant Edge Quality Cars	Wichita	\$1 To 2.5 Million
Adventure RV & Truck Ctr	Wichita	\$1 To 2.5 Million
All Imports Repair & Auto Sale	Wichita	\$1 To 2.5 Million
American Auto Brokers	Wichita	\$1 To 2.5 Million
Auto America	Wichita	\$1 To 2.5 Million House Tax.

Source - InfoUSA

27 Attach Page 25 of 30 Page of 32

DEALERSHIP NAME	CITY	SALES
Auto Masters Used Cars	Wichita	\$1 To 2.5 Million
Auto Outlet	Wichita	\$1 To 2.5 Million
Auto World West Inc	Wichita	\$1 To 2.5 Million
Autos R US	Wichita	\$1 To 2.5 Million
Bidwell Auto Sales	Wichita	\$1 To 2.5 Million
Biker's Edge Cycle & Leather	Wichita	\$1 To 2.5 Million
Billingsley Motor Co	Wichita	\$1 To 2.5 Million
Bokey's Auto	Wichita	\$1 To 2.5 Million
C J's Used Cars	Wichita	\$1 To 2.5 Million
Car & Truck Central Inc	Wichita	\$1 To 2.5 Million
Car-Mart	Wichita	\$1 To 2.5 Million
Car-Smart Used Cars	Wichita	\$1 To 2.5 Million
Carbanc	Wichita	\$1 To 2.5 Million
Carbanc Of Wichita	Wichita	\$1 To 2.5 Million
Carco Unlimited	Wichita	\$1 To 2.5 Million
Carco Unlimited	Wichita	\$1 To 2.5 Million
Cars Etc	Wichita	\$1 To 2.5 Million
Coaches Corner Auto	Wichita	\$1 To 2.5 Million
Corky's Cars Inc	Wichita	\$1 To 2.5 Million
Countryside Motors	Wichita	\$1 To 2.5 Million
Crestview Marine Inc	Wichita	\$1 To 2.5 Million
Curly's Used Cars	Wichita	\$1 To 2.5 Million
D & D	Wichita	\$1 To 2.5 Million
D & J Used Cars	Wichita	\$1 To 2.5 Million
D & L Auto	Wichita	\$1 To 2.5 Million
D & S Auto Sales	Wichita	\$1 To 2.5 Million
D Auto Sales	Wichita	\$1 To 2.5 Million
D Miller Enterprises	Wichita	\$1 To 2.5 Million
Dao's Used Cars	Wichita	\$1 To 2.5 Million
Davis Moore Nissan Used Cars	Wichita	\$1 To 2.5 Million
De Priest Motor Sports	Wichita	\$1 To 2.5 Million
Dealers Wholesale Inc	Wichita	\$1 To 2.5 Million
Discount Auto Outlet	Wichita	\$1 To 2.5 Million
Down The Road Motors	Wichita	\$1 To 2.5 Million
	Wichita	\$1 To 2.5 Million
Economy Motors H D Specialty Performance	Wichita	\$1 To 2.5 Million
	Wichita	\$1 To 2.5 Million
Harper Used Cars Heartland Auto Sales	Wichita	\$1 To 2.5 Million
J P's Auto Sales	Wichita	\$1 To 2.5 Million
	Wichita	\$1 To 2.5 Million
J P's Auto Sales	Wichita	\$1 To 2.5 Million
Jim's Import Cycles	Wichita	\$1 To 2.5 Million
Jim's Pay-Less Motors	Wichita	\$1 To 2.5 Million
K & S Motors	Wichita	\$1 To 2.5 Million
Kansas Auto Sales	Wichita	\$1 To 2.5 Million
Kay's Auto Sales	Wichita	\$1 To 2.5 Million
Kountry Korner Kars	Wichita	\$1 To 2.5 Million
M & M Hot Wheels	Wichita	\$1 To 2.5 Million
M P Motors		\$1 To 2.5 Million
Madison Ave Sales	Wichita Wichita	\$1 To 2.5 Million
Mid States Lease & Rental Car		\$1 To 2.5 Million
Motorsports Honda & Kawasaki	Wichita	\$1 To 2.5 Million
National Auto Sales Inc	Wichita	\$1 To 2.5 Million_
Paywrite Auto	Wichita	House Tax.

Source - InfoUSA

Attach. No age 26 of 30.

DEALERSHIP NAME	CITY	SALES
Penn's Used Cars	Wichita	\$1 To 2.5 Million
Pete's Used Cars	Wichita	\$1 To 2.5 Million
Peterson Auto Plaza	Wichita	\$1 To 2.5 Million
Poor Boy Motors	Wichita	\$1 To 2.5 Million
R & D Camperland Inc	Wichita	\$1 To 2.5 Million
Randall's Auto Group	Wichita	\$1 To 2.5 Million
Ray's Classic Cars	Wichita	\$1 To 2.5 Million
Regal Auto-Matic Financing	Wichita	\$1 To 2.5 Million
Regal Motors Inc	Wichita	\$1 To 2.5 Million
Reimer Car & Trucks Plaza	Wichita	\$1 To 2.5 Million
Repco Auto	Wichita	\$1 To 2.5 Million
Riner's Camper Sales	Wichita	\$1 To 2.5 Million
River City Auto Sales	Wichita	\$1 To 2.5 Million
Safeco Auto	Wichita	\$1 To 2.5 Million
Santa Fe Auto	Wichita	\$1 To 2.5 Million
Shamrock Motors	Wichita	\$1 To 2.5 Million
Sportscraft Marine	Wichita	\$1 To 2.5 Million
Stebbins Motors	Wichita	\$1 To 2.5 Million
Steven Import Auto Mall	Wichita	\$1 To 2.5 Million
Superior Auto Plaza	Wichita	\$1 To 2.5 Million
Superior Auto Sales	Wichita	\$1 To 2.5 Million
T & T Motor Co	Wichita	\$1 To 2.5 Million
Ultimate Auto's	Wichita	\$1 To 2.5 Million
Wally's Auto Sales	Wichita	\$1 To 2.5 Million
We-R Trucks	Wichita	\$1 To 2.5 Million
Weigand Motor Co	Wichita	\$1 To 2.5 Million
Wichita Sales	Wichita	\$1 To 2.5 Million
Wichita Used Cars	Wichita	\$1 To 2.5 Million
Wilson's Auto Sales	Wichita	\$1 To 2.5 Million
Winfield Motor Co	Wichita	\$1 To 2.5 Million
Winfield Motor Co	Wichita	\$1 To 2.5 Million
Wkss	Wichita	\$1 To 2.5 Million
Affordable Autos Inc	Wichita	\$10 To 20 Million
Davis-Moore	Wichita	\$10 To 20 Million
Don Schmid Dodge	Wichita	\$10 To 20 Million
Easy Credit	Wichita	\$10 To 20 Million
Gorges & Co Volvo	Wichita	\$10 To 20 Million
John K Fisher Inc	Wichita	\$10 To 20 Million
Steven Auto Mall South	Wichita	\$10 To 20 Million
Steven Suzuki	Wichita	\$10 To 20 Million
Stevens Fleet Co	Wichita	\$10 To 20 Million
Rusty Eck Ford	Wichita	\$100 To 500 Million
Anthony's Auto Sales	Wichita	\$2.5 To 5 Million
Automotive Wholesale Inc	Wichita	\$2.5 To 5 Million
Autoplex	Wichita	\$2.5 To 5 Million
B & B Traveland	Wichita	\$2.5 To 5 Million
Carkansas Inc	Wichita	\$2.5 To 5 Million
Cars R US	Wichita	\$2.5 To 5 Million
Continental Fiberglass	Wichita	\$2.5 To 5 Million
Credit Cars Inc	Wichita	\$2.5 To 5 Million
D & C Wholesale Inc	Wichita	\$2.5 To 5 Million
Dave Johnson's Sales	Wichita	\$2.5 To 5 Million
Davis Moore Auto Group East	Wichita	\$2.5 To 5 Million
	100 ACC AC	

Source - InfoUSA

House Tax Page 27 of 30

Attach. No. 29

Page 32 of 32

DEALERSHIP NAME	CITY	SALES
Davis Moore Used Cars	Wichita	\$2.5 To 5 Million
Davis Moore Used Cars	Wichita	\$2.5 To 5 Million
Dealers Leasing Inc	Wichita	\$2.5 To 5 Million
Family Motors Inc	Wichita	\$2.5 To 5 Million
Integrity Auto Group	Wichita	\$2.5 To 5 Million
Ireland Sales	Wichita	\$2.5 To 5 Million
Marine World	Wichita	\$2.5 To 5 Million
Mel Hambelton Auto Mall West	Wichita	\$2.5 To 5 Million
	Wichita	\$2.5 To 5 Million
Mid-Continent Harley-Davidson	Wichita	\$2.5 To 5 Million
Note-Able Motors Ltd	Wichita	\$2.5 To 5 Million
Old Town Auto Plaza		\$2.5 To 5 Million
Pay Day Motors Svc Ctr	Wichita	\$2.5 To 5 Million
Payment Center	Wichita	\$2.5 To 5 Million
Premier Auto Sales Too	Wichita	\$2.5 To 5 Million
Priced Right Used Cars	Wichita	A Property of the Control of the Con
Steven Brandon Motors	Wichita	\$2.5 To 5 Million
Trinity Motors	Wichita	\$2.5 To 5 Million
Wichita Marine	Wichita	\$2.5 To 5 Million
Big Dog Motorcycles	Wichita	\$20 To 50 Million
Bulger Cadillac Oldsmobile	Wichita	\$20 To 50 Million
D W Auto Sales	Wichita	\$20 To 50 Million
Davis Moore Chevrolet Inc	Wichita	\$20 To 50 Million
Davis-Moore Mazda	Wichita	\$20 To 50 Million
Don Hattan Chevrolet	Wichita	\$20 To 50 Million
Donovan Pontiac-Cadillac-Vw	Wichita	\$20 To 50 Million
Eddy's Toyota	Wichita	\$20 To 50 Million
Gorges Motor Co	Wichita	\$20 To 50 Million
Hershorn Auto Ctr	Wichita	\$20 To 50 Million
Joe Self Chevrolet GEO Bmw	Wichita	\$20 To 50 Million
Saturn	Wichita	\$20 To 50 Million
Saturn Of Wichita East	Wichita	\$20 To 50 Million
Scholfield Brothers Inc	Wichita	\$20 To 50 Million
Scholfield Honda	Wichita	\$20 To 50 Million
Steven Buick Inc	Wichita	\$20 To 50 Million
Steven Chrysler-Plymouth Inc	Wichita	\$20 To 50 Million
Steven Kia	Wichita	\$20 To 50 Million
Steven Kia	Wichita	\$20 To 50 Million
Steven Motor Grp	Wichita	\$20 To 50 Million
Advant Edge Quality Cars	Wichita	\$5 To 10 Million
B G Distributors Of Kansas Inc	Wichita	\$5 To 10 Million
Brandon Steven Motors	Wichita	\$5 To 10 Million
Carbanc Of Wichita	Wichita	\$5 To 10 Million
Davis Moore	Wichita	\$5 To 10 Million
Davis-Moore	Wichita	\$5 To 10 Million
Davis-Moore	Wichita	\$5 To 10 Million
Dodge House Of Wichita	Wichita	\$5 To 10 Million
E-Z Loan Inc	Wichita	\$5 To 10 Million
Jerry's Auto Sales	Wichita	\$5 To 10 Million
Joe Self Used Cars	Wichita	\$5 To 10 Million
K & N Honda Kawasaki Mtrcycls	Wichita	\$5 To 10 Million
Kansas Motor Co	Wichita	\$5 To 10 Million
Nichols Honda Suzuki & Yamaha	Wichita	\$5 To 10 Million
Priced Right Used Cars	Wichita	\$5 To 10 Million
3 50		House Tax

Source - InfoUSA

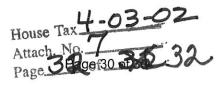
House Tax 4-03-02
Attach No. Page 28 of 30

DEALERSHIP NAME	OUTV	-y only in runous
Scholfield Brothers Used Cars	CITY	SALES
Scholfield Honda West Used Car	Wichita	\$5 To 10 Million
	Wichita	\$5 To 10 Million
Werth-More Sales & Leasing Mel Hambelton Ford Inc	Wichita	\$5 To 10 Million
Scholfield Auto Plaza	Wichita	\$50 To 100 Million
	Wichita	\$50 To 100 Million
Scholfield Hyundai Scholfield Lexus	Wichita	\$50 To 100 Million
	Wichita	\$50 To 100 Million
A U Auto Sales	Wichita	\$500,000 To \$1 Million
Advantage Customs Air Capital Auto Sales	Wichita	\$500,000 To \$1 Million
Alcorn Auto Sales	Wichita	\$500,000 To \$1 Million
All Star Cars	Wichita	\$500,000 To \$1 Million
Allen's Enterprises	Wichita	\$500,000 To \$1 Million
Bidwell Auto Sales	Wichita	\$500,000 To \$1 Million
Bills Used Cars	Wichita	\$500,000 To \$1 Million
C & R Sales	Wichita	\$500,000 To \$1 Million
Chico's Used Cars	Wichita	\$500,000 To \$1 Million
Classic & Vintage Motorcycles	Wichita	\$500,000 To \$1 Million
Cowboy's Used Cars	Wichita	\$500,000 To \$1 Million
CSC	Wichita Wichita	\$500,000 To \$1 Million
D & D Auto Sales		\$500,000 To \$1 Million
Dave Allen Motors Inc	Wichita	\$500,000 To \$1 Million
Dave's Auto Sales Mart	Wichita Wichita	\$500,000 To \$1 Million
Dennis Parsons Co	Wichita	\$500,000 To \$1 Million
Discount Auto Glass	Wichita	\$500,000 To \$1 Million
Eaton Auto	Wichita	\$500,000 To \$1 Million
Euro-Tech Motor Werks Inc	Wichita	\$500,000 To \$1 Million
European Car Co	Wichita	\$500,000 To \$1 Million
Express Auto	Wichita	\$500,000 To \$1 Million
Fairway Auto Sales	Wichita	\$500,000 To \$1 Million
G T Auto Sales	Wichita	\$500,000 To \$1 Million
Goodwill Motors	Wichita	\$500,000 To \$1 Million \$500,000 To \$1 Million
Gott Cars	Wichita	\$500,000 To \$1 Million
Hall's Motor Co	Wichita	\$500,000 To \$1 Million
Hanks Motors	Wichita	\$500,000 To \$1 Million
HRM Ltd	Wichita	\$500,000 To \$1 Million
Hudson Motor Co	Wichita	\$500,000 To \$1 Million
Import Auto Plz	Wichita	\$500,000 To \$1 Million
Import Auto Sales	Wichita	\$500,000 To \$1 Million
J & L Motors	Wichita	\$500,000 To \$1 Million
J D Auto Sales	Wichita	\$500,000 To \$1 Million
Jerry's Auto Sales	Wichita	\$500,000 To \$1 Million
Jim's Fun Cars	Wichita	\$500,000 To \$1 Million
Kamikaze Cycle Parts	Wichita	\$500,000 To \$1 Million
Kenny Cole Cars	Wichita	\$500,000 To \$1 Million
Kern Auto Sales	Wichita	\$500,000 To \$1 Million
Kimbel's Auto Sales	Wichita	\$500,000 To \$1 Million
King Motor Co	Wichita	\$500,000 To \$1 Million
Lee's Wholesale	Wichita	\$500,000 To \$1 Million
Leivian Auto Ctr	Wichita	\$500,000 To \$1 Million
Lost Dutchman Motors	Wichita	\$500,000 To \$1 Million
M S Auto Sales	Wichita	\$500,000 To \$1 Million
Midwest Used Cars	Wichita	\$500,000 To \$1 Million
		4555,000 TO \$1 WIIIIOTT

Source - InfoUSA

3 / Attach Perge 29/of 30 Pag 3 O of 32

		nty iii Kansas
DEALERSHIP NAME	CITY	SALES
Mike's Body Shop	Wichita	\$500,000 To \$1 Million
Nixon Motor Co	Wichita	\$500,000 To \$1 Million
O K Sales	Wichita	\$500,000 To \$1 Million
Perry's Car Co	Wichita	\$500,000 To \$1 Million
Pinnacle Auto Group Inc	Wichita	\$500,000 To \$1 Million
R J Motors	Wichita	\$500,000 To \$1 Million
Ramsey Auto Sales	Wichita	\$500,000 To \$1 Million
Ray's Garage	Wichita	\$500,000 To \$1 Million
Road Runner Sales	Wichita	\$500,000 To \$1 Million
Rudy Nicholson Motor Co	Wichita	\$500,000 To \$1 Million
Samm Motors Inc	Wichita	\$500,000 To \$1 Million
Snow's Auto Sales	Wichita	\$500,000 To \$1 Million
South Broadway Auto Sales	Wichita	\$500,000 To \$1 Million
Steven Brandon Motors	Wichita	\$500,000 To \$1 Million
Sun-Line	Wichita	\$500,000 To \$1 Million
Trader Motor Co	Wichita	\$500,000 To \$1 Million
Truett & Osborn Cycle	Wichita	\$500,000 To \$1 Million
Victory Motors & Van Rentals	Wichita	\$500,000 To \$1 Million
Wendling's Body Shop	Wichita	\$500,000 To \$1 Million
Wichita Motor Co	Wichita	\$500,000 To \$1 Million
Air Capital Pawnshop Inc	Wichita	Less Than \$500,000
Astro Camper Sales	Wichita	Less Than \$500,000
Auto-Tek	Wichita	Less Than \$500,000
Corvette Center	Wichita	Less Than \$500,000
Encore Classics	Wichita	Less Than \$500,000
Gould Body Shop	Wichita	Less Than \$500,000
H & H Motor Co	Wichita	Less Than \$500,000
Kwik Kars	Wichita	Less Than \$500,000
L D Hatfield Auto Sales	Wichita	Less Than \$500,000
River City Body Shop	Wichita	Less Than \$500,000
Schottler Engine Svc W W Motors	Wichita	Less Than \$500,000
	Wichita	Less Than \$500,000
Cunningham Motors Inc	Wilson	\$500,000 To \$1 Million
Erhart Enterprises	Winchester	Less Than \$500,000
K & L Enterprises Sandell Motors	Winfield	\$1 To 2.5 Million
Sheldon's Service Used Cars	Winfield	\$1 To 2.5 Million
Kline Motors	Winfield	\$1 To 2.5 Million
Lumbert Auto Sales	Winfield	\$10 To 20 Million
Merle Snider Motors Inc	Winfield	\$2.5 To 5 Million
Winfield Motor Co	Winfield	\$20 To 50 Million
B J's Motor Sales	Winfield	\$20 To 50 Million
	Winfield	\$500,000 To \$1 Million
Gray's Auto Sales K & A Auto	Winfield	\$500,000 To \$1 Million
Phillips Auto Svc	Winfield	\$500,000 To \$1 Million
Wheat Road Auto Sales	Winfield	\$500,000 To \$1 Million
Wilder Noad Auto Sales	Winfield	\$500,000 To \$1 Million





MERRIAM POLICE DEPARTMENT

KENNETH SISSOM CHIEF OF POLICE 9000 W. 62ND TERRACE MERRIAM, KS 66202-2815 PHONE (913) 722-7760 Fax (913) 677-1061

House Committee on Taxation

Testimony Opposing HB 3032 - Automobile Sales Tax Situs

Mr. Chairman, members of the Committee, I am Kenneth Sissom. I have been a Merriam police officer for the past 23 years. For the past ten years I have been the Chief of Police. I come here today in opposition to any proposal that would reduce the amount of taxes received by the City of Merriam on automobile sales. The City of Merriam is a unique in many ways. It is a small city in the Kansas City Metro area, only 4.5 square miles in size, with a population of just under 12,000. Contained within this small area are over 600 large, medium and small businesses.

Among those businesses are five new car auto dealerships and four small used car businesses. Merriam is one of the only small cities in Kansas where you can buy eleven different new car lines. On any given day the inventories of these nine dealerships is well in excess of 10 million dollars.

The fact that these automobile dealerships are located in Merriam creates a special challenge for the police department. In the past five years our department has responded to 1 robbery, 2 assaults, 2 criminal threats, 4 batteries, 7 forgeries, 13 incidents of criminal damage, 45 auto burglaries, 59 stolen autos, 68 thefts and 43 other crimes. In addition to these crimes, our department has worked countless traffic accidents in the vicinity of these dealerships and handles many traffic complaints concerning speeding vehicles on test-drives, etc. Officers spend hundreds of hours each year specifically patrolling for criminal activity in the areas of these dealerships, especially during hours of darkness. To some degree, our department is properly staffed to handle the challenges presented by these auto sales locations. Our city greatly depends on the sales taxes provided by auto sales for the staffing needed to offer an appropriate level of service and protection. If this funding were funneled to other cities, the burden on the City of Merriam would be tremendous. The likely result would be a reduction of staffing citywide, which would reduce the overall service level of the police department. When the City of Merriam approved the construction of these dealerships, there was much deliberation by the city council on the positive and negative affects that these businesses would create. The fact that the city would greatly benefit by the sales tax was heavily factored into the final decisions. Any change in the way taxes are distributed now would be unfair and an extreme hardship on the citizens of Merriam. With or without these funds our city's level of responsibility to the auto dealerships will be the same. This funding is crucial. I thank you for your consideration in the matter.

House Tax 4-03-02

INTERNET ADDRESS TOTAL OF PAGE OF



Testimony for the House Taxation Committee April 4, 2002

Ed O'Malley
Government Relations Manager
Overland Park Chamber of Commerce

Mr. Chairman and members of the committee, my name is Ed O'Malley. I am the Government Relations Manager for the Overland Park Chamber of Commerce. I appreciate the opportunity to speak with you about the Kansas tax policy for mutual fund companies.

During a time when quality job creation and retention is seen as the key to economic recovery, Overland Park is struggling with the Kansas tax policy on mutual fund companies. In short, mutual fund companies headquartered in Kansas must pay income tax on all income, not just income generated in the Kansas. This is contrary to the tax policy in other states, including our neighbor Missouri.

As you know, Overland Park and Johnson County compete with Missouri for companies and high quality jobs. The Kansas tax policy for mutual fund companies puts us at a disadvantage to Missouri when trying to recruit and retain the high quality jobs of this industry. Johnson County's educated workforce, affordable housing, plentiful shopping, superb K-12 education system and an overall high quality of life are enough to lure many companies to our county. However, this is apparently not enough to recruit and retain the high paying jobs of the mutual fund industry.

The Overland Park Chamber of Commerce supports the 2001 Kansas interim committee recommendation to phase-in source state taxation for investment service fund companies. Keeping in mind banks and insurance companies, which offer many of the same products and services as mutual fund companies, already enjoy favorable tax policy, we encourage the Legislature to level the playing field for investment fund companies.

Waddell & Reed has publicly stated it is looking to relocate outside of Kansas because of this policy. This was not a problem when Waddell & Reed first moved 400 employees to Overland Park in the 1990s because it was not yet a headquarters operation. The business community was please when it became a headquarters a few years ago, but was also concerned about our ability to keep the company in Kansas. Waddell & Reed currently employs 650 people in Overland Park with an average salary of \$100,000.

Another mutual fund company had been strongly considering a move to Overland Park, but recently decided to locate elsewhere because of this tax policy. That company has about 300 jobs with an average salary of \$45,000 and wanted to make a capital investment of \$8-12 million. Attracting headquarters of this type has been greatly hindered by this policy.

Again, when quality job creation and retention is seen as the key to economic recovery, we are disappointed and concerned that Overland Park and Kansas are unable to retain and recruit these high quality jobs. Our members encourage you to support SB 501 favorable for passage.

Mr. Chairman, thank you for allowing me to address the committee.



DEAN DEVELOPMENT INCORPORATED
7200 W. 132nd Street, Suite 300
Overland Park, KS 66213
(913) 685-4100 FAX: (913) 685-1232
ddirealty@aol.com
www.southcreekofficepark.com

April 2, 2002

The Honorable Karin Brownlee Kansas State Senate State Capitol Topeka, Kansas 66612

Dear Senator Brownlee:

I appreciate all you have done in support of Senate Bill 501. I was very pleased when the Bill passed the Senate by a vote of 38-2.

During the last four months we have been working with Kansas Department of Commerce and Housing and the Overland Park Chamber of Commerce to attract a California-based mortgage processing operation that strongly desired our Overland Park location.

Two weeks ago, the company informed us they were signing a lease for office space in Missouri, due to, of all things, state income tax policy. The difference they said was Missouri didn't tax income from out-of-state customers.

The state's loss is about 300 new jobs (if not more) at today's wages of \$45,000. The company's total capital investment was in the \$8 to \$10 million range. What's disheartening is the company executives told us they wanted to be in Overland Park. Conversations with the company said our business environment, workforce amenities, and corporate culture were clearly favored over other Missouri locations.

Dean Development Incorporated owns and manages one of Overland Park's largest office developments. Our complex consists of 17 buildings situated on 140 acres, 1.2 million square feet, and houses more than 150 tenants employing more than 3,809 individuals, with an additional 500,000-600,000 square feet of commercial office building space to develop.

On behalf of Dean Development Incorporated I ask that you continue your efforts for passage of Senate Bill 501. It will greatly enhance our efforts to attract similar firms in the future.

Sincerely

Marshall H. Dean, Jr.

MHD:ea

V cc:

Mary Birch

Overland Park Chamber of Commerce

House Tax 4-03-02

Attach, No. 9

Page 3 of 4

14:16 FAX 913 599 0423

W1002/002 Ø002

QuickStat

A Weekly Update of Regional Economic Statistics

County E conomic Research Institute, Inc. 11111 W. 95th Street, Suite 210 Overland Park, Kansas 66214 Phone: (913) 599-1616 Fax: (913) 599-0423

Wednesday, April 3, 2002

RELOCATION OF WADDELL & REED WOULD RIPPLE THROUGH THE JOHNSON COUNTY AND KANSAS ECONOMIES

The transactions of the financial services firm Waddell & Reed are a significant part of Johnson County's "export base" bringing outside dollars into the local economy from across the nation. Because it is part of the export base, the impact of the relocation of the firm out of Kansas would ripple through all the other industries in Johnson County's economy. CERI used its economic impact model to estimate this "induced impact" on the other industries in Johnson County's economy. It was determined that in addition to the loss of the sales, payroll and jobs at Waddell & Reed, the Johnson County economy would suffer the additional loss of 642 jobs, annual sales of nearly \$36 million and annual household income of roughly \$12 million. The following table shows how each of the other industries in Johnson County's economy would be impacted. Household Output

	Output	Household	
	(Sales)	Earnings	Jobs
Industry	\$99,952	\$58,306	4
Agricultural Services	\$12,494	\$0	0
Mining/Extraction	\$803,784	\$245,716	12
Construction	\$3,477,512	\$741,314	32
Manufacturing	\$2,153,142	\$1,103,641	39
Transportation	\$2,069,848	\$437,292	12
Communications	\$537,244	\$95,788	3
Utilities	\$1,803,308	\$641,361	23
M Uolesgie Hage	\$3,856,498	\$1,720,015	130
Retail Trade	\$1,565,921	\$541,409	19
Insurance	\$6,996,670		24
Real Estate	\$595,550		23
Lodging	\$598,500		26
Personal Services	\$5,259,997		120
Business/Professional Services	\$2,365,541	The second secon	83
Eating/Drinking Places	\$2,831,986		53
Health Services	\$1,786,650		39
Miscellaneous Services	\$36,814,597		
Total Induced Impact:	930,614,001	T	

Source: CERI Inc. Economic Impact Model



8500 Santa Fe Drive Overland Park, Kansas 66212 913-895-6100 • Fax: 913-895-5003 www.opkansas.org

> Testimony Before The House Taxation Committee Regarding House Bill 3032

> > April 3, 2002

Mr. Chairman and members of the committee, the City of Overland Park appreciates the opportunity to appear before you in opposition to House Bill 3032.

Our opposition to House Bill 3032 is based on the fact that development of commercial business, including automobile dealerships, does not occur by accident. In light of the infrastructure and other improvements necessary to accommodate development of this nature, some cities have viewed commercial development as undesirable and have either discouraged businesses from locating or chosen not to pursue opportunities that may have been presented.

Overland Park made a conscious decision to zone and approve commercial development within our city. The city Governing Body has utilized significant public funds to make infrastructure improvements such as streets, bridges, traffic control systems and ongoing maintenance necessary to accommodate these businesses. As a result of those efforts, Overland Park has been very successful in attracting commercial development that generates sales tax for the City, Johnson County and the State of Kansas.

The sales tax generated by Overland Park's commercial development is already shared among the city, county, and state. The state's 4.9% sales tax on Overland Park's retail activity therefore is all available for redistribution in the state general fund.

Taxation at the point of sale has been a fundamental principal of the retailers' sales tax. Local sales taxes help cities provide basic services such as police, fire protection, and roads to local retailers and their customers, no matter where they live.

Finally, the City of Overland Park questions the late hour at which this legislation has been brought forth. Significant changes to tax policy should not occur in such a limited timeframe. We would also question whether the Department of Revenue's fiscal note, if one has been calculated, fully weighs the costs of implementing such drastic changes to tax policy.

Cities that support the development of a strong retail base should not be penalized for those efforts by legislation such as House Bill 3032. We respectfully ask that the committee not recommend HB 3032 favorably for passage.

Attach. No._

Page___of___



OFFICE OF THE COUNTY MANAGER

To:

The Honorable John Edmonds, Chairman The Honorable David Huff, Vice-Chairman Members, House Taxation Committee

From:

Ashley Sherard, Government Relations Manager

Date:

April 3, 2002

Subject:

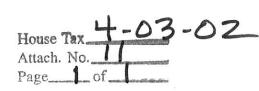
Opposition to HB 3032 - Local compensating use tax on motor vehicles

On behalf of the Johnson County Commission, I would like to express our opposition to HB 3032, a bill that would effectively change the situs of sales tax collection on motor vehicles from the point of purchase to the point of registration.

We believe HB 3032 unfairly redistributes sales tax revenues away from cities and counties that attract and host car dealerships to elsewhere in the state. The jurisdictions in which dealerships are located utilize substantial public funds to provide infrastructure, improvements, services and ongoing maintenance necessary to support and accommodate these and other important businesses. Accordingly, we believe it is therefore appropriate that the jurisdiction retain the local sales tax generated by motor vehicle dealerships.

In addition, the proposal contained in HB 3032 represents a significant change in tax policy – one that warrants adequate time for consideration. Given the lateness of the 2002 session, we do not believe the opportunity for legislators, legislative staff, the Department of Revenue, and the public to appropriately research this issue and its potential fiscal impact should be rushed in the final days of the legislative session.

For these reasons, the Johnson County Commission would urge the committee to recommend HB 3032 unfavorable for passage. Thank you for your time and consideration.





CITY MANAGER'S OFFICE

Dear Honorable Members of the House Committee on Taxation:

Thank you for the opportunity to express the City of Manhattan's concerns about HB 3032, a bill which would repeal sales tax on motor vehicles in favor of a local compensating use tax.

Our concerns about this are four-fold:

- A local compensating use tax would completely change the distribution of revenue currently derived from sales tax and it doesn't seem appropriate to have a different system for auto sales than exists for every other type of sale in the State of Kansas.
- We are not aware that a comprehensive analysis has been performed evaluating the revenue repercussions upon local units of government or upon the State for the proposed legislation. With the Legislature currently discussing the dire State financial situation and probable cuts in City/County demand transfers, it seems imprudent to consider this legislation.
- As a major regional center, the City of Manhattan along with the other larger communities
 in the State, have a large number of automobile dealerships which do a fair amount of sales
 within the local community and throughout the region. The City of Manhattan must
 support this retail activity through local infrastructure and capturing sales tax is a way to
 assist the City with maintenance of such infrastructure. This is no different than the
 purpose of sales tax for any other retail activity.
- We are also concerned about the logistics of collecting the proposed compensating use tax. It is unclear from the legislation exactly how the system will ensure appropriate distribution.

Again, I appreciate the opportunity to bring these concerns to your attention. I would respectfully request that you not support HB 3032, certainly without further extensive study and involvement of the affected cities and counties.

Ron R. Fehr

Lity Manager

cc: The Honorable Kent Glasscock
The Honorable Jeff Peterson
City Commission

Bernie Hayen, Director of Finance

City Hall * 1101 Poyntz Avenue * Manhattan Kansas * 66502-5497 * phone 785-587-2404 * fax 785-587-2409 * fehr@ci.manhattan.ks.us Home Page Address: www.ci.manhattan.ks.us

House Tax 4-03-02
Attach, No. 12



MEMORANDUM

TO:

Members of the House Taxation Committee

FROM:

Donald R. Seifert, Policy Development Leader

SUBJECT:

HB 3032- Sales Tax; Situs of Motor Vehicles

DATE:

April 3, 2002

On behalf of the city of Olathe, thank you for the opportunity to submit written testimony in opposition to HB 3032. This bill is essentially identical to bills the legislature has rejected on a number of occasions in past years. This bill would have the effect of changing the collection of local sales tax on motor vehicles from the point of sale to the point of registration. The Olathe governing body has a longstanding policy position in opposition to this type of legislation. The city's opposition to this bill is both philosophical and practical.

Philosophically, taxation at the point of sale has always been a fundamental principle of the retailers sales tax. We are aware of no reason why the sale of motor vehicles should now be treated differently. Local sales taxes help cities provide basic services to local retailers and their customers, no matter where they live.

On the practical side, the city is greatly concerned about the potential revenue loss from this bill. Auto sales are a very important part of our retail base, accounting for nearly one-quarter of total retail sales in 2001. Local sales taxes contribute more than \$30 million, or nearly 60% of the city's general fund revenue. Since a significant share of Olathe new car sales is made to non-Olathe residents, we anticipate a significant revenue loss if this bill becomes law. This comes at a time when local budgets are already under great pressure from the slower economy and threatened reduction in state aid. This bill would redistribute local tax revenue from cities with auto dealerships to those without.

Olathe has long been an attractive location for automobile dealers. The city has consciously zoned land for dealerships and invested millions of dollars in public improvements, particularly roads and interchanges, to maintain this position. Providing services to auto dealers and all retailers costs money. Loss of sales tax revenue would have to be made up elsewhere through cuts in service or increases in other taxes. Since the bill only affects local sales tax, relieving a burden on auto dealers cannot be a motivation for this bill. Dealers would continue to collect the state sales tax under this bill.

The city urges the committee not to pass this bill, and preserve the resources needed to operate local government.

House Tax

Page__