Approved:
Date: 43-02

MINUTES OF THE SENATE COMMITTEE ON FINANCIAL INSTITUTIONS AND INSURANCE.

The meeting was called to order by Chairperson Sandy Praeger at 9:30 a.m. on March 26, 2002 in Room 234 N of the Capitol.

All members were present except:

Committee staff present:

Dr. Bill Wolff, Kansas Legislative Research Department

Ken Wilke, Office of the Revisor of Statutes

JoAnn Bunten, Committee Secretary

Conferees appearing before the committee:

Others attending: See attached list.

<u>Discussion and Action on HB 2879 - Automobile insurance - cancellation of policy for non-payment of dues to Organization</u>

After discussion on the bill, <u>Senator Teichman made a motion the Committee recommend **HB 2879** favorable for passage, seconded by Senator Brungardt. The motion carried.</u>

<u>Discussion and Action on HB 2247 - Business Health Partnership</u>

The Chair briefed the Committee on a balloon of <u>HB 2247</u> which consisted mostly of technical changes to the bill. (<u>Attachment 1</u>) Representatives from the insurance industry present at the meeting expressed their agreement with the amendments as shown in the balloon of the bill.

Senator Teichman made a motion to adopt the amendments as shown in the balloon of the bill, and that the Committee recommend **HB 2247** as amended favorable for passage, seconded by Senator Brungardt. The motion carried.

Discussion and Action on HB 2640 - NAIC Model Viatical Settlement Act

Roger Walter, representing Viatical and Life Settlement Association of America, briefed the Committee on amendments supported by the Viatical industry as shown in a balloon of <u>HB 2640</u>. (<u>Attachment 2</u>)

Marlyn Burch, Kansas Insurance Department, expressed his opposition to the amendments presented by Mr. Walter, and noted that five states have passed the model legislation as shown in **HB 2640**.

Senator Corbin made a motion the Committee recommend **HB 2640** favorable for passage, seconded by Senator Brungardt. The motion carried.

The Chair called the Committee's attention to a balloon of <u>SB 389</u> dealing with repealing the sunset provision on tax credit for small businesses and HIPAA compliance legislation that could be amended into <u>HB 2640</u>. (<u>Attachment 3</u>)

Senator Corbin made a motion to reconsider his actions on **HB 2640**, seconded by Senator Teichman. The motion carried.

Senator Allen made a motion to adopt the amendments to **HB 2640** as shown in the balloon of **SB 389**, seconded by Senator Teichman. The motion carried. The provisions of the original **SB 389** were not included in the amendment. The amendments were requested by the Department of Insurance. The first amendment repeals the sunset on the tax credit for small businesses offering health insurance. The second changes a date in the state's HIPAA legislation to continue our compliance with federal law based on recent changes in the federal law.

Senator Barnett made a motion the Committee recommend **HB 2640** as amended favorable for passage, seconded by Senator Teichman. The motion carried.

Approval of Minutes

Senator Brungardt made a motion to approve the Committee minutes of March 19, 20, 21, 2002, seconded by Senator Salmans. The motion carried.

Adjournment

The meeting was adjourned at 10:30 a.m. The next meeting is scheduled for March 27, 2002.

Unless specifically noted, the individual remarks recorded herein have not been transcribed verbatim. Individual remarks as reported herein have not been submitted to the individuals appearing before the committee for editing or corrections.

SENATE FINANCIAL INSTITUTIONS & INSURANCE COMMITTEE GUEST LIST

DATE: 3-26-02

NAME	REPRESENTING
Joun Gann	KATFA
Kevin Davis	Am. Family Ins.
Sandy Braden	KAIFA
Fonda McCoerry	X5 Insurance Lyd
B.11 Speed	HIAA
Maryon Bull	Ks. Instruct Dut
LARRY MAGILL	KAIA () ED
Erch Hayse	Viatical 4 Lite
Loga Water	Vintral & Lye Selt. Ass. of Am.
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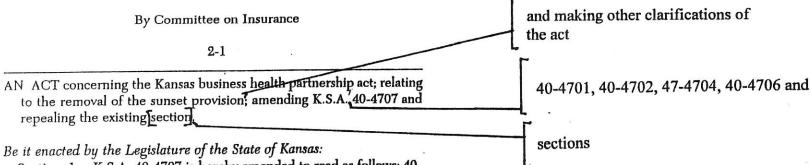
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Be it enacted by the Legislature of the State of Kansas:

Section 1. K.S.A. 40-4707 is hereby amended to read as follows: 40-4707. (a) K.S.A. 40-4701 through 40-4707 and amendments thereto shall be known as the Kansas business health partnership act.

(b) The provisions of the Kansas business health partnership act shall expire on July 1, 2002.

ne act; definitions. As used in K.S.A. 40-470 arough 40-4707 and amendments thereto:

(a) "Carrier" means any insurance company, nonprofit medical and hospital service corporation, nonprofit optometric, dental, or pharmacy service corporation, municipal group-funded pool, fraternal benefit society or health maintenance organization, as these terms are defined by chapter 40 of the Kansas Statutes Annotated, and amendments thereto, that offers health benefit plans covering eligible employees of one or more small employers in the state.

(b) "Health committee" means the Kansas business health policy committee as specified in K.S.A. 40-4702, and amendments thereto.

(c) "Dependent" means the spouse or any child of an eligible employee.

(d) "Eligible employee" shall have the meaning ascribed to it in K.S.A. 40-2209d and amendments thereto.

(e) "Health benefit plan" means any hospital or medical expense policy, health, hospital or medical services corporation contract, and a plan provided by a municipal group-funded pool, or a health maintenance organization contract offered by any employer or any certificate issued under any such policy, contract or plan.

(f) "Kansas business health partnership" or "health partnership" means a nonrisk bearing nonprofit corporation that has responded to a request for a proposal by the health committee and has been selected by the health committee to provide health insurance through multiple unaffiliated participating carriers to small employers and their employees.

(g) "Low wage or modest wage employee" means any employee whose family income does not exceed 200% of the poverty level.

(h) "Small employer" shall have the meaning ascribed to it in K.S.A. 40-2209d and amendments

History: L. 2000, ch. 147, § 47; July 1.

eligible eligible

40-4702. Same; Kansas business health committee; membership; organizavers and duties. (a) The governor of the ion state of Kansas shall appoint a cabinet level committee which shall be known as the Kansas business health policy committee.

(b) The Kansas business health policy committee, hereinafter referred to as the health com-

mittee, shall consist of:

(1) The secretary of the department of commerce and housing or the secretary's designee;

(2) the secretary of the department of social and rehabilitation services or the secretary's designee;

(3) the commissioner of insurance or the

commissioner's designee;

(4) one member appointed by the president of the senate;

(5) one member appointed by the speaker of the house of representatives;

(6) one member appointed by the minority

leader of the senate;

(7) one member appointed by the minority leader of the house of representatives; and

(8) three members at large from the private sector appointed by the governor.

The secretary of each state agency represented n this committee shall provide such staff and ther resources as the health committee may reuire.

(c) (1) The initial meeting of the health comnittee shall be convened within 60 days after the ffective date of this act by the governor at a time nd place designated by the governor.

(2) Meetings of the health committee subseuent to its initial meeting shall be held and conlucted in accordance with policies and procedu-

es established by the health committee.

(3) Commencing at the time of the initial neeting of the health committee, the powers, auhorities, duties and responsibilities conferred and mposed upon the health committee by this act hall be operative and effective.

(d) The health committee shall develop and request for proposals for a qualified enppr ve as the Kansas business health partnership, hereinafter referred to as health partnerhip, which shall provide a mechanism to combine ederal and state subsidies with contributions

small from employers and employees to purchase health insurance in accordance with guidelines develed by the health committee. eligible (e) The health committee shall evaluate responses to the request for proposals and select the qualified entity to serve as the health partnership. The health committee shall: (1) Develop and approve subsidy eligibility criteria provided that: (A) Low wage and modest wage employees of small employers shall be eligible for subsidies if: (1) The small employer has not previously offered health insurance coverage; or (2) the small employer has previously offered the eligible employees are paid an hourly wage health insurance coverage and a majority of such which does not exceed an amount specified by small employer's employees are low wage or modthe health committee est wage employees as defined in K.S.A. 40-4701 (B) any small employer's employee with a child who is eligible for coverage under the state childrens' health insurance program established eligible by K.S.A. 38-2001 et seq., and amendments thereto, or in the state medical assistance program shall be eligible automatically for a subsidy and shall be included in the determination of eligibility for the small employer and its low-and-modest wage employees; and eligible (C) at least 70% of the small employer's employees are insured through the partnership; and without health insurance coverage (2) determine and arrange for eligibility defrom another source termination for subsidies of low wage or modest wage employees; and (3) develop subsidy schedules based upon employee wage levels. eligible (g) The health committee shall oversee and monitor the ongoing operation of any subsidy program and the financial accountability of all subsidy funds. (h) The health committee is hereby author-If, in the judgment of the health committee, the ized to accept funds from the federal government, entity selected to serve as the health partnership or its agencies, or any other source whatsoever for fails to perform as intended, the health committee research studies, investigation, planning and other purposes related to implementation of the objecmay terminate its selection and designation of that tives of this act. Any funds so received shall be entity as the health partnership and may issue a deposited in the state treasury and shall be crednew request for proposal and select a different ited to a special revenue fund which is hereby crequalified entity to serve as the health partnership and shall be known as the health committee

rance fund and used in accordance with or amection of the contributing federal agencies. Expenditures from such fund may be made for any rpose keeping with the responsibilities, funcns a thority of the department. Warrants such rand shall be drawn in the same manner required of other state agencies upon vouchers ned by the secretary of the department of social drehabilitation services upon receiving prior proval of the health committee.

The health committee is authorized to deop policies for the use of additional federal or vate funds to subsidize health insurance covige for low-and-modest wage employees of preminantly low-wage small employers.

The health committee is hereby authorized organize, or cause to be organized, one or more visory committees. No member of any advisory mmittee established under this subsection shall elive any payment or other compensation from a health partnership. The membership of each visory committee established under this subsection shall contain at least one representative who is small employer and one representative who is eligible employee as defined in K.S.A. 40-4701 done representative of the insurance industry. History: L. 2000, ch. 147, § 48; July 1.

for the administration of the subsidy program and

The health committee also may revise the subsidy eligibility criteria and subsidy eligibility criteria and subsidy schedules developed pursuant to subsection (f) from time to time

have previously received or

currently

10-4704. Same; health partnership; dualth partnership shall develop and ofore health benefit plans to small emvers. In any health benefit plan developed ler this act, any carrier may contract for covge within the scope of this act notwithstanding mandated coverages otherwise required by e law. Except for preventative and health eening services, the provisions of K.S.A. 40-00 to 40-2,105, inclusive, 40-2114 and subsecı (i) of 40-2209 and 40-2229 and 40-2230, and 2,163, 40-2,164, 40-2,165 and 40-2,166, and endments thereto, shall not be mandatory with pect to any health benefit plan developed unthis act. In performing these duties, the health tnership shall:

a) Develop and offer two or more lower-cost

efit plans such that:

1) Each health benefit plan is consistent with criteria established by the health partnership;
2) each health benefit plan shall be offered all participating carriers except that no particing carrier shall be required to offer any health nefit plan, or portion thereof, which such parpating carrier is not licensed or authorized to er in this state;

3) no participating carrier shall offer any alth benefit plan developed under this act to small employer unless such small employer is

ered through the health partnership.

b) Develop and make available one or more plemental health benefit plans or one or more er benefit options so that the total package of all the benefits available to all eligible children to receive health benefits through the health thership meets, at a minimum, standards eslished by the federal health insurance program.

c) Offer coverage to any qualifying small em-

yer.
d) Offer employees of participating small ployers a choice of participating carriers.

e) (1) Include centralized and consolidated collinent, billing and customer service func-

(2) use one standard enrollment form for all order in grarriers; and

mit one consolidated bill to the small

mployer.

(3)

children

for the state children's health insurance program
established pursuant to K.S.A. 38-2001 et seq., and
amendments thereto,

eligible

where feasible

Issue or cause to be issued a request for and contract with a qualified vendor for istrative or other service not performed by the nealth committee or provided to the health committee under subsection (b) of K.S.A. 40-4702.

(g) Issue a request for proposals and selec-

tively contract with carriers.

(h) Establish conditions of participation for small employers that conform with K.S.A. 40-2209b et seq., and amendments thereto, and the health insurance portability and accountability act of 1996 (Public Law 104-191).

(i) Enroll small employers and their eligible employees and dependents in health benefit plans

leveloped under this act.

(j) Bill and collect premiums from participating small employers including any share of the premium paid by such small employer's enrolled employees.

(k) Remit funds collected under subsection

(h) to the appropriate contracted carriers.

(l) Provide that each eligible low-or-modest wage employee shall be permitted to enroll in such employee's choice of participating carrier

(m) Develop premium rating policies for

small employers.

(1) In consultation with the health committee, the health partnership shall ensure, to the maximum extent possible, that the combined effect of the premium rating and subsidy policies is that subsidized workers and the dependents of such subsidized workers can afford coverage.

(2) Any rating policy developed under this subsection may vary with respect to subsidy status of workers and the dependents of such workers

(n) Be authorized to contract for additional group vision, dental and life insurance plans, and other limited insurance products.

(o) Take whatever action is necessary to assure that any adult or child who receives health benefit coverage through the health benefit partnership and who is eligible for the state medical assistance program shall remain eligible to participate in the state health insurance premium pay-

(p) Coordinate with the department of social and rehabilitation services to assure that any funds available for the coverage of infants and pregnant inder the state medical assistance proalso available for the benefit of eligible infants and pregnant women who receive health benefit coverage through the health partnership. History: L. 2000, ch. 147, § 50; July 1.

where available eligible employees eligible employees eligible employees eligible employees cligible employee or dependent of such eligible employee

eligible employee

as an eligible employee or dependent of such

do 1706. Same; department of social dore illitation services; duties. The detection of social and rehabilitation services shall restigate and pursue all possible policy options bring into this partnership title XIX and the title is eligible families of any employees employed a small employer. Further, the department of cial and rehabilitation services shall develop and ek federal approval of any appropriate variance state plan amendment for the state children's alth insurance program established by K.S.A. -2001 et seq., and amendments thereto, and the ite medical assistance program required to acmplish the purposes of this act.

History: L. 2000, ch. 147, § 52; July 1.

eligible

40-4701, 40-4702, 47-4704, 40-4706 and 40-4707 are

Sec. 2. K.S.A. 40-4707 is hereby repealed.
Sec. 3. This act shall take effect and be in force from and after its

publication in the statute book.

HOUSE BILL No. 2640

By Committee on Insurance

1-16

AN ACT relating to insurance companies; relating to viatical settlements and investments; amending K.S.A. 2001 Supp. 17-1262 and repealing the existing section; also repealing K.S.A. 40-2,171, 40-2,172, 40-2,173, 40-2,174, 40-2,175, 40-2,176, 40-2,177, 40-2,178, 40-2,179, 40-2,180, 40-2,181, 40-2,182 and 40-2,183.

Be it enacted by the Legislature of the State of Kansas:

New Section 1. Sections 1 through 16 inclusive, and amendments thereto, may be cited as the viatical settlements act of 2002.

New Sec. 2. As used in this act, the following words and phrases shall have the meanings ascribed to them in this section:

- (a) "Advertising" means any written, electronic or printed communication or any communication by means of recorded telephone messages or transmitted on radio, television, the internet or similar communications media, including film strips, motion pictures and videos, published, disseminated, circulated or placed before the public, directly or indirectly, for the purpose of creating an interest in or inducing a person to sell a life insurance policy pursuant to a viatical settlement contract.
- (b) "Business of viatical settlements" means an activity involved in, but not limited to, offering, soliciting, negotiating, procuring, effectuation, purchasing, investing, financing, monitoring, tracking, underwriting, selling, transferring, assigning, pledging or hypothecating any viatical settlement contract.
 - (c) "Chronically ill" means:
- (1) Being unable to perform at least two activities of daily living including eating, toileting, transferring, bathing, dressing, continence or such other activity as determined by rules and regulations adopted by the

commissioner: or

- (2) requiring substantial supervision to protect the individual from threats to health and safety due to severe cognitive impairment.
 - (d) "Commissioner" means the commissioner of insurance.
- (e) "Financing entity" means any underwriter, placement agent, lender, purchaser of securities, purchaser of a policy or certificate from a viatical settlement provider, credit enhancer or any entity that has a

Senate Financial Inst. & Insurance Date: $\vec{A} - \vec{A} \cdot \vec{b} - \vec{O} \cdot \vec{A}$

direct ownership in a policy or certificate which is the subject of a viatical settlement contract, but:

- (1) Whose principal activity related to the transaction is providing funds to effect the viatical settlement or purchase of one or more viaticated policies; and
- (2) who has an agreement in writing with one or more licensed viatical settlement providers to finance the acquisition of viatical settlement contracts.

Financing entity shall not include any nonaccredited investor or viatical settlement purchaser.

(f) "Fraudulent viatical settlement act" means and includes:

(A) Any act or omission committed by any person who, knowingly or with intent to defraud, for the purpose of depriving another of property or for pocuniary gain, commits, or permits such person's employees or agents to engage in acts including:

- (A) Presenting, causing to be presented or preparing with knowledge or belief that it will be presented to or by a viatical settlement provider, viatical settlement broker, viatical settlement purchaser, financing entity, insurer, insurance producer or any other person, false material information, or concealing material information, as part of, in support of or concerning a fact material to one or more of the following:
- (i) An application for the issuance of a viatical settlement contract or insurance policy;
- (ii) the underwriting of a viatical settlement contract or insurance policy;
- (iii) a claim for payment or benefit pursuant to a viatical settlement contract or insurance policy;
 - (iv) premiums paid on an insurance policy;
- (v) payments and changes in ownership or beneficiary made in accordance with the terms of a viatical settlement contract or insurance policy;
 - (vi) the reinstatement or conversion of an insurance policy;
- (vii) in the solicitation, offer, effectuation or sale of a viatical settlement contract or insurance policy;
- (viii) the issuance of written evidence of viatical settlement contract or insurance; or
 - (ix) a financing transaction.

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- (B) Employing any device, scheme or artifice to defraud related to viaticated policies;
- (2) any act done or committed in the furtherance of a fraud or to prevent the detection of a fraud any person commits or permits it employees or its agents to:
- (A) Remove, conecal, alter, destroy or sequester from the commi

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(f) "Fraudulent viatical settlement act": For purposes of this act a "fraudulent viatical settlement act" means an act committed by any person who, knowingly and with intent to defraud. presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker in inviatical settlement provider, viatical settlement broker or any agent thereof, any written statement as part of, or in support of, an application for a viatical settlement issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals for the purpose of misleading, information concerning any fact material thereto.

vioner the assets or records of a licensee or other person engaged in the basiness of viatical settlements;

(B) misrepresent or conceal the financial condition of a licensee, financing entity, insurer or other person;

(C) transact the business of viatical settlements in violation of laws requiring a license, certificate of authority or other legal authority for the transaction of the business of viatical settlements; or

(D) file with the commissioner or the chief insurance regulatory official of another jurisdiction a document containing false information or otherwise conceals information about a material fact from the commissioner;

(3) embezzlement, theft, misappropriation or conversion of moneys, funds, premiums, credits or other property of a viatical settlement provider, insurer, insured, viator, insurance policy owner or any other person engaged in the business of viatical settlements or insurance; or

- (4) recklessly entering into, brokering, otherwise dealing in a viatical settlement contract, the subject of which is a life insurance policy that was obtained by presenting false information concerning any fact material to the policy or by concealing, for the purpose of misleading another, information concerning any fact material to the policy, where the viator or the viator's agent intended to defraud the policy's issuer. "Recklessly" means engaging in the conduct in conscious and clearly unjustifiable disregard of a substantial likelihood of the existence of the relevant facts or risks, such disregard involving a gross deviation from acceptable standards of conduct;
- (5) attempting to commit, assisting, aiding or abetting in the commission of, or conspiracy to commit the acts or omissions specified in this subsection.
- (g) "NAIC" means the national association of insurance commissioners.
- (h) "Person" means a natural person or a legal entity, including, but not limited to, an individual, partnership, limited liability company, association, trust or corporation.
- (i) "Policy" means an individual or group policy, group certificate, contract or arrangement of life insurance affecting the rights of a resident of this state or bearing a reasonable relation to this state, regardless of whether delivered or issued for delivery in this state.
- (j) "Related provider trust" means a titling trust or other trust established by a licensed viatical settlement provider or a financing entity for the sole purpose of holding the ownership or beneficial interest in purchased policies in connection with a financing transaction. The trust shall have a written agreement with the licensed viatical settlement provider under which the licensed viatical settlement provider is responsible for

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- (5) the viatical settlement provider has entered into any viatical settlement contract that has not been approved pursuant to this act;
- (6) the viatical settlement provider has failed to honor contractual obligations set out in a viatical settlement contract;
- (7) the licensee no longer meets the requirements for initial licensure;
- (8) the viatical settlement provider has assigned, transferred or pledged a viaticated policy to a person other than a viatical settlement provider licensed in this state, viatical settlement purchaser, an accredited investor or qualified institutional buyer as defined respectively in regulation D, rule 501 or rule 144A of the federal securities act of 1933, as in effect on the effective date of this act, financing entity, special purpose entity or related provider trust; or
- (9) the licensee or any officer, partner, member or key management personnel has violated any provision of this act.
- (b) If the commissioner denies a license application or suspends, revokes or refuses to renew the license of a viatical settlement provider or viatical settlement broker, the commissioner shall conduct a hearing in accordance with the Kansas administrative procedure act.
- New Sec. 5. No person shall use a viatical settlement contract or provide to a viator a disclosure statement form in this state unless filed with and approved by the commissioner. The commissioner shall disapprove a viatical settlement contract form or disclosure statement form if, in the commissioner's opinion, the contract or provisions contained therein are unreasonable, contrary to the interests of the public or otherwise misleading or unfair to the viator. At the commissioner's discretion, the commissioner may require the submission of advertising material to the commissioner.
- New Sec. 6 (a) Each licensee shall file with the commissioner on or before March 1 of each year an annual statement containing such information as the commissioner may prescribe by rule and regulation.
- (b) Except as otherwise allowed or required by law, a viatical settlement provider, viatical settlement broker, insurance company, insurance producer, information bureau, rating agency or company, or any other person with actual knowledge of an insured's identity, shall not disclose that identity as an insured, or the insured's financial or medical information to any other person unless the disclosure is:
- (1) Necessary to effect a viatical settlement between the viator and a viatical settlement provider and the viator and insured have provided prior written consent to the disclosure;
- (2) provided in response to an investigation or examination by the commissioner or any other governmental officer or agency or pursuant to the requirements of paragraph (c) of section 12, and amendments

contract

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and the viatical settlement provider's interest in those benefits.

(6) State the name, business address and telephone number of the independent third party escrow agent, and the fact that the viator or owner may inspect or receive copies of the relevant escrow or trust agreements or documents.

New Sec. 9. (a) (1) A viatical settlement provider entering into a viatical settlement contract shall first obtain:

- (A) If the viator is the insured, a written statement from a licensed attending physician that the viator is of sound mind and under no constraint or undue influence to enter into a viatical settlement contract; and
- (B) a document in which the insured consents to the release of such insured's medical records to a viatical settlement provider viatical settlement broker and the insurance company that issued the life insurance policy covering the life of the insured.
- (2) Within 20 days after a viator executes documents necessary to transfer any rights under an insurance policy or within 20 days of entering any agreement, option, promise or any other form of understanding, expressed or implied, to viaticate the policy, the viatical settlement provider shall give written notice to the insurer that issued that insurance policy that the policy has or will become a viaticated policy. The notice shall be accompanied by the documents required by paragraph (3).
- (3) The viatical settlement provider shall deliver a copy of the medical release required under clause (B) of paragraph (1), a copy of the viator's application for the viatical settlement contract, the notice required under paragraph (2) and a request for verification of coverage to the insurer that issued the life policy that is the subject of the viatical transaction. The form for verification shall be developed by the commissioner.
- (4) The insurer shall respond to a request for verification of coverage submitted on an approved form by a viatical settlement provider within 30 calendar days of the date the request is received and shall indicate whether, based on the medical evidence and documents provided, the insurer intends to pursue an investigation at this time regarding the validity of the insurance contract.
- (5) Prior to or at the time of execution of the viatical settlement contract, the viatical settlement provider shall obtain a witnessed document in which the viator consents to the viatical settlement contract, represents that the viator has a full and complete understanding of the viatical settlement contract, that such viator has a full and complete understanding of the benefits of the life insurance policy, acknowledges that such viator is entering into the viatical settlement contract freely and voluntarily and, for persons with a terminal or chronic illness or condition, acknowledges that the insured has a terminal or chronic illness and that the terminal or chronic illness or condition was diagnosed after the life insurance policy

or

was issued.

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If a viatical settlement broker performs any of these activities required of the viatical settlement provider, the viatical settlement provider is deemed to have fulfilled the requirements of this section.

- (b) (1) All medical information solicited or obtained by any licensee shall be subject to the applicable provisions of state law relating to confidentiality of medical information.
- (2) The provisions of this subsection shall expire July 1, 2007, unless the legislature acts to reenact such provisions. The provisions of this section shall be reviewed by the legislature prior to July 1, 2007.
- (c) All viatical settlement contracts entered into in this state shall provide the viator with an unconditional right to rescind the contract for at least 15 calendar days from the receipt of the viatical settlement proceeds. If the insured dies during the rescission period, the viatical settlement contract shall be deemed to have been rescinded, subject to repayment to the viatical settlement provider or purchaser of all viatical settlement proceeds, and any premiums, loans and loan interest that have been paid by the viatical settlement provider or purchaser.
- (d) The viatical settlement provider shall instruct the viator to send the executed documents required to effect the change in ownership, assignment or change in beneficiary directly to the independent escrow agent. Within three business days after the date the escrow agent receives the document, or from the date the viatical settlement provider receives the documents, if the viator erroneously provides the documents directly to the provider, the provider shall pay or transfer the proceeds of the viatical settlement into an escrow or trust account maintained in a state or federally-chartered financial institution whose deposits are insured by the federal deposit insurance corporation. Upon payment of the settlement proceeds into the escrow account, the escrow agent shall deliver the original change in ownership, assignment or change in beneficiary forms to the viatical settlement provider or related provider trust. Upon the escrow agent's receipt of the acknowledgment of the properly completed transfer of ownership, assignment or designation of beneficiary from the insurance company, the escrow agent shall pay the settlement proceeds to the viator.
- (e) Failure to tender consideration to the viator for the viatical settlement contract within the time disclosed pursuant to clause (6) of subsection (a) of section 8, and amendments thereto, renders the viatical settlement contract voidable by the viator for lack of consideration until the time consideration is tendered to and accepted by the viator.
- (f) Contacts with the insured for the purpose of determining the health status of the insured by the viatical settlement provider or viatical settlement broker after the viatical settlement has occurred shall only be

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- (H) the viator experiences a significant decrease in income that is unexpected and that impairs the viator's reasonable ability to pay the policy premium; or
- (I) the viator or insured disposes of such viator's or insured's ownership interests in a closely held corporation.
- (2) Copies of the independent evidence described in paragraph (1) of this subsection and documents required by subsection (a) of section 9, and amendments thereto shall be submitted to the insurer when the viatical settlement provider submits a request to the insurer for verification of coverage. The copies shall be accompanied by a letter of attestation from the viatical settlement provider that the copies are true and correct copies of the documents received by the viatical settlement provider.
- (e) If the viatical settlement provider submits to the insurer a copy of the owner or insured's certification described in subsection (d) when the provider submits a request to the insurer to effect the transfer of the policy or certificate to the viatical settlement provider, the copy shall be deemed to conclusively establish that the viatical settlement contract satisfies the requirements of this section and the insurer shall timely respond to the request.

New Sec. 11. The purpose of this section is to provide prespective viators with clear and unambiguous statements in the advertisement of viatical settlements and to assure the clear, truthful and adequate disclosure of the benefits, risks, limitations and exclusions of any viatical settlement contract. This purpose is intended to be accomplished by the establishment of guidelines and standards of permissible and impermissible conduct in the advertising of viatical settlements to assure that product descriptions are presented in a manner that prevents unfair, deceptive or misleading advertising and is conducive to accurate presentation and description of viatical settlements through the advertising media and material used by viatical settlement licensees.

- (a) This section shall apply to any advertising of viatical settlement contracts or related products or services intended for dissemination in this state, including internet advertising viewed by persons located in this state. Where disclosure requirements are established pursuant to federal regulation, this section shall be interpreted so as to minimize or eliminate conflict with federal regulation wherever possible
- (b) Every viatical settlement licensee shall establish and at all times maintain a system of control over the content, form and method of dissemination of all advertisements of its contracts, products and services All advertisements, regardless of by whom written, created, designed or presented, shall be the responsibility of the viatical settlement icensee as well as the individual who created or presented the advertisement. A system of control shall include regular routine notification, at least one

The commissioner shall adopt regulations governing the advertisement of viatical settlements.

who disseminate advertisements of the requirements and procedures for approval prior to the use of any advertisements not furnished by the viatical settlement licensee.

(c) Advertisements shall be truthful and not misleading in fact or by implication. The form and content of an advertisement of a viatical settlement contract, product or service shall be sufficiently complete and clear so as to avoid deception. It shall not have the capacity or tendency to mislead or deceive. Whether an advertisement has the capacity or tendency to mislead or deceive shall be determined by the commissioner from the overall impression that the advertisement may be reasonably expected to create upon a person of average education or intelligence within the segment of the public to which it is directed.

(d) The information required to be disclosed under this section shall not be minimized, rendered obscure, or presented in an ambiguous fashion or intermingled with the text of the advertisement so as to be con-

fusing or misleading.

- (1) An advertisement shall not omit material information or use words, phrases, statements, references or illustrations if the omission or use has the capacity, tendency or affect of misleading or deceiving viators as to the nature or extent of any benefit, loss covered, premium payable or state or federal tax consequence. The fact that the viatical settlement contract offered is made available for inspection prior to consummation of the sale, an offer is made to refund the payment if the viator is not satisfied or that the viatical settlement contract includes a "free look" period that satisfies or exceeds legal requirements, shall not remedy misleading statements.
- (2) No advertisement shall use the name or title of a life insurance company or a life insurance policy unless the advertisement has been approved by the insurer.
- (3) No advertisement shall state or imply that interest charged on an accelerated death benefit or a policy loan is unfair, inequitable or in any manner an incorrect or improper practice.
- (4) The words "free," "no cost," "without cost," "no additional cost," "at no extra cost" or words of similar import shall not be used with respect to any benefit or service unless true. An advertisement may specify the charge for a benefit or a service or may state that a charge is included in the payment or use other appropriate language.
- (5) Testimonials, appraisals or analysis used in advertisements must be genuine; represent the current opinion of the author; be applicable to the viatical settlement contract, product or service advertised, if any; and be accurately reproduced with sufficient completeness to avoid misleading or deceiving prospective viators as to the nature or scope of the test.

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timonials, appraisal, analysis or endorsement. In using testimonials, appraisals or analysis, the viatical settlement licensee makes as its own all the statements contained therein, and the statements are subject to all the provisions of this section.

(A) If the individual making a testimonial, appraisal, analysis or an endorsement has a financial interest in the viatical settlement provider or related entity as a stockholder, director, officer, employee or otherwise, or receives any benefit directly or indirectly other than required union scale wages, that fact shall be prominently disclosed in the advertisement.

- (B) An advertisement shall not state or imply that a viatical settlement contract, benefit or service has been approved or endorsed by a group of individuals, society, association or other organization unless that is the fact and unless any relationship between an organization and the viatical settlement licensee is disclosed. If the entity making the endorsement or testimonial is owned, controlled or managed by the viatical settlement licensee, or receives any payment or other consideration from the viatical settlement licensee for making an endorsement or testimonial, that fact shall be disclosed in the advertisement.
- (C) When an endorsement refers to benefits received under a viatical settlement contract, all pertinent information shall be retained for a period of five years after its use.
- (e) No advertisement shall contain statistical information unless it accurately reflects recent and relevant facts. The source of all statistics used in an advertisement shall be identified.
- (f) No advertisement shall disparage insurers, viatical settlement providers, viatical settlement brokers, insurance producers, policies, services or methods of marketing.
- (g) The name of the viatical settlement licensee shall be clearly identified in all advertisements about the licensee or its viatical settlement contract, products or services, and if any specific viatical settlement contract is advertised, the viatical settlement contract shall be identified either by form number or some other appropriate description. If an application is part of the advertisement, the name of the viatical settlement provider shall be shown on the application.
- (h) No advertisement shall use a trade name, group designation, name of the parent company of a viatical settlement licensee, name of a particular division of the viatical settlement licensee, service mark, slogan, symbol or other device or reference without disclosing the name of the viatical settlement licensee, if the advertisement would have the capacity or tendency to mislead or deceive as to the true identity of the viatical settlement licensee, or to create the impression that a company other than the viatical settlement licensee would have any responsibility for the financial obligation under a viatical settlement contract.

- (i) No advertisement shall use any combination of words, symbols or physical materials that by their content, phraseology, shape, color or other characteristics are so similar to a combination of words, symbols or physical materials used by a government program or agency or otherwise appear to be of such a nature that they tend to mislead prospective viators into believing that the solicitation is in some manner connected with a government program or agency.
- (j) An advertisement may state that a viatical settlement licensee is licensed in the state where the advertisement appears, provided it does not exaggerate that fact or suggest or imply that competing viatical settlement licensee may not be so licensed. The advertisement may ask the audience to consult the licensee's web site or contact the department of insurance to find out if the state requires licensing and, if so, whether the viatical settlement provider or viatical settlement broker is licensed.
- (k) No advertisement shall create the impression that the viatical settlement provider, its financial condition or status, the payment of its claims or the merits, desirability or advisability of its viatical settlement contracts are recommended or endorsed by any government entity.
- (l) The name of the actual icensee shall be stated in all of its advertisements. No advertisement shall use a trade name, any group designation, name of any affiliate or controlling entity of the licensee, service mark, slogan, symbol or other device in a manner that would have the capacity or tendency to mislead or deceive as to the true identity of the actual licensee or create the false impression that an affiliate or controlling entity would have any responsibility for the financial obligation of the licensee.
- (m) No advertisement shall, directly or indirectly, create the impression that any division or agency of the state or of the united states government endorses, approves or favors:
- (1) Any viatical settlement licensee or its business practices or methods of operation;
- (2) the merits, desirability or advisability of any viatical settlement contract;
 - (3) any viatical settlement contract; or
 - (4) any life insurance policy or life insurance company.
- (n) If the advertiser emphasizes the speed with which the viatication will occur, the advertising shall disclose the average time frame from completed application to the date of offer and from acceptance of the offer to receipt of the funds by the viator.
- (o) If the advertising emphasizes the dollar amounts available to viators, the advertising shall disclose the average purchase price as a percent of face value obtained by viators contracting with the licensee during the past six months.

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New Sec. 12. (a) No person shall:

Commit a fraudulent viatical settlement act.

(2) Knowingly or intentionally interfere with the enforcement of any provision of this act or any investigation of suspected or actual violations of this act.

(3) Knowingly intentionally permit any person, employed by a person in the business of viatical settlements, convicted of a felony involving dishonesty or breach of trust to participate in the business of viatical settlements. No person in the business of viatical settlements shall knowingly or intentionally permit any person convicted of a felony involving and dishonesty or breach of trust to participate in the business of viatical settlements.

(b) (1) Viatical settlements contracts and applications for viatical settlements, regardless of the form of transmission, shall contain the following statement or a substantially similar statement:

"Any person who knowingly presents false information in an application for insurance or viatical settlement contract is guilty of a crime and may be subject to fines and confinement in prison."

- (2) The lack of a statement as required in paragraph (1) shall not constitute a defense in any prosecution for a fraudulent viatical settlement act.
- (c) (1) Any person engaged in the business of viatical settlements having knowledge or a reasonable belief that a fraudulent viatical settlement act is being, will be or has been committed shall provide to the commissioner the information required by, and in a manner prescribed by, the commissioner.
- (2) Any other person having knowledge or a reasonable belief that a fraudulent viatical settlement act is being, will be or has been committed may provide to the commissioner the information required by, and in a manner prescribed by, the commissioner.
- (d) (1) No civil liability shall be imposed on and no cause of action shall arise from a person's furnishing information concerning suspected, anticipated or completed fraudulent viatical settlement acts or suspected or completed fraudulent insurance acts, if the information is provided to or received from:
- (A) The commissioner or the commissioner's employees, agents or representatives;
- (B) federal, state or local law enforcement or regulatory officials or their employees, agents or representatives;
- (C) any person involved in the prevention and detection of fraudulent viatical settlement acts or that person's agents, employees or representatives;
 - (D) the NAIC, national association of securities dealers, the north

and intentionally

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american securities administrators association, or their employees, agents or representatives, or other regulatory body overseeing life insurance, viatical settlements, securities or investment fraud; or

- (E) the life insurer that issued the life insurance policy covering the life of the insured.
- (2) Paragraph (1) shall not apply to statements made with actual malice. In an action brought against a person for filing a report or furnishing other information concerning a fraudulent viatical settlement act or a fraudulent insurance act, the party bringing the action shall plead specifically any allegation that paragraph (1) does not apply because the person filing the report or furnishing the information did so with actual malice.
- (3) A person identified in paragraph (1) shall be entitled to an award of attorney fees and costs if such person is the prevailing party in a civil cause of action for libel, slander or any other relevant tort arising out of activities in carrying out the provisions of this act and the party bringing the action was not substantially justified in doing so. For purposes of this section a proceeding is substantially justified if it had a reasonable basis in law or fact at the time that it was initiated.
- (4) This section does not abrogate or modify common law or statutory privileges or immunities enjoyed by a person described in paragraph (1).
- (e) (1) The documents and evidence provided pursuant to subsection (d) of this section or obtained by the commissioner in an investigation of suspected or actual fraudulent viatical settlement acts shall be privileged and confidential and shall not be a public record and shall not be subject to discovery or subpoena in a civil or criminal action.
- (2) Paragraph (1) of this subsection shall not prohibit release by the commissioner of documents and evidence obtained in an investigation of suspected or actual fraudulent viatical settlement acts:
- (A) In administrative or judicial proceedings to enforce laws administered by the commissioner;
- (B) to federal, state or local law enforcement or regulatory agencies, to an organization established for the purpose of detecting and preventing fraudulent viatical settlement acts or to the NAIC; or
- (C) at the discretion of the commissioner or pursuant to a court order, to a person in the business of viatical settlements that is aggrieved by a fraudulent viatical settlement act.; or
- (D) at the discretion of the commissioner or pursuant to a court order, to a person that is aggrieved by a fraudulent viatical settlement act.
- (3) Release of documents and evidence under subparagraphs (A) and (B) of paragraph (2) of this subsection does not abrogate or modify the privilege granted in paragraph (1).
 - (4) The provisions of this subsection shall expire July 1, 2007, unless

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(f) This act shall not:

- the legislature acts to reenact such provisions. The provisions of this section shall be reviewed by the legislature prior to July 1, 2007.
- (1) Preempt the authority or relieve the duty of other law enforcement or regulatory agencies to investigate, examine and prosecute suspected violations of law;
- (2) prevent or prohibit a person from disclosing voluntarily information concerning viatical settlement fraud to a law enforcement or regulatory agency other than the insurance department; or

(3) limit the powers granted elsewhere by the laws of this state to the commissioner or an insurance fraud unit to investigate and examine possible violations of law and to take appropriate action against wrongdoers.

- A (g) Viatical settlement providers and viatical settlement brokers shall? have in place antifraud initiatives reasonably calculated to detect, prosecute and prevent fraudulent viatical settlement acts. At the discretion of the commissioner, the commissioner may order, or a licensee may request and the commissioner may grant, such modifications of the following required initiatives as necessary to ensure an effective antifraud program. The modifications may be more or less restrictive than the required initiatives so long as the modifications reasonably may be expected to accomplish the purpose of this section. Antifraud initiatives shall include:
- (1) Fraud investigators, who may be viatical settlement providers or viatical settlement broker employees or independent contractors; and
- an antifraud plan, which shall be submitted to the commissioner. The antifraud plan shall include, but not be limited to:
- (A) A description of the procedures for detecting and investigating possible fraudulent viatical settlement acts and procedures for resolving material inconsistencies between medical records and insurance applications;
- (B) a description of the procedures for reporting possible fraudulent viatical settlement acts to the commissioner:
- (C) a description of the plan for antifraud education and training of underwriters and other personnel; and
- (D) a description or chart outlining the organizational arrangement of the antifraud personnel who are responsible for the investigation and reporting of possible fraudulent viatical settlement acts and investigating unresolved material inconsistencies between medical records and insurance applications; and
- (3) antifraud plans submitted to the commissioner shall be printeged and confidential and shall not be a public record and shall not be subject to discovery or subpoena in a civil or criminal action
- New Sec. 13. (a) If the commissioner determines after notice and opportunity for a hearing that any person has engaged or is engaging in

(g) The commissioner may adopt rules and regulations governing antifraud initiatives by viatical settlement providers and viatical settlement brokers.

SENATE BILL No. 389

By Committee on Financial Institutions and Insurance

1-16

AN ACT concerning insurance; authorizing the insurance commissioner to share information with functional regulatory agencies

Be it enacted by the Legislature of the State of Kansas:

Section 1. (a) The commissioner, by agreement, may establish an information sharing and exchange program with a functional regulatory agency with respect to all or part of an affiliated group that includes an insurance company or entity licensed or regulated by the Kansas insurance department, to reduce the potential for duplicative and burdensome filings, examinations and other regulatory activities. Each agency party to such an agreement shall agree to maintain confidentiality of information that is confidential under applicable statute or federal law and to take all reasonable steps to oppose any effort to secure disclosure of the information by such agency.

(b) Disclosure of information by or to the commissioner pursuant to this section shall not constitute a waiver of or otherwise affect or diminish a privilege to which the information is otherwise subject, whether or not the disclosure is governed by a confidentiality agreement.

- (c) As used in this section: (1) "Affiliated group" means two or more persons affiliated through common ownership or a contractual common undertaking involving the sharing of customer information among such persons;
- (2) "agency" means a department or agency of this state another state the United States or any related agency or instrumentality;
- (3) "commissioner" shall have the meaning ascribed to it in K.S.A 40-102, and amendments thereto;
- (4) "functional regulatory agency" means an agency that regulates and charters, licenses or registers persons engaged in activities that are financial in nature, incidental to financial activities, or complementary to financial activities, as those terms are used in the Gramm-Leach Bliley act of 1999 (P.L. 106-102), including activities related to banking, insurance or securities, within the jurisdiction of the agency; and
- (5) "privilege" includes any work product, attorney client or other privilege recognized under federal or state law.
 - (d) All working papers, recorded information, documents and copies

relating to health insurance for small employers; relating to group health insurance; amending K.S.A. 40-2240 and 40-2258 and repealing the existing sections

publication in the statute book.

1 I thereof produced by, obtained by or disclosed to the commissioner or any other person pursuant to this section must be given confidential treatment and are not subject to subpoena and may not be made public by the commissioner or any other person, except to the extent otherwise specifically provided in K.S.A. 45-212 et seq. and amendments thereto. Access may also be granted to the national association of insurance commissioners. Such parties must agree in writing prior to receiving the information to provide to such information the same confidential treatment as required by this section, unless the prior written consent of the company to which such information pertains has been obtained. Sec. 4. This act shall take effect and be in force from and after its

K.S.A. 40-2240 is hereby amended to read as follows:

40-2240. Same; establishment; coverage; plan of operation; notification of and acsistance by commissioner, issuance of certificate authorizing claim for tax credit; limitation. (a) Any small employer as defined in subsection (4) of K.S.A. 40-2209d, and amendments thereto, may establish a small employer health benefit plan for the purpose of providing a health benefit plan as described in subsection (u) of K.S.A. 40-2209d, and amendments thereto, covering such employers' eligible employees and such employees' family members. If an association or trust is used for such purposes, the association or trust may not condition eligibility or membership on the health status of members or employ-

(b) Employers desiring to offer a small employer health benefit plan shall notify the commissioner and provide the commissioner with information on the number of employees and family members to be covered by the insurance described in K.S.A. 40-2209d, and amendments thereto. The commissioner shall provide assistance to employers desiring to organize and maintain any such benefit plan and may aid in the acquisition of the health care insurance by the small employer health benefit plan. The commissioner shall issue a certificate to every employer participating in any such small employer health benefit plan entitling such employer to claim the tax

credit authorized by K.S.A. 40-2246 and amendments thereto subject to the following limitation: No certificate shall be issued to any employer seeking the same after certificates have already been issued under this act to employers offering health benefits described in K.S.A. 40-2209d, and amendments thereto, to employees and family members entitling such employers to claim the credits for taxable years which commence after December 31, 1999 and before January 1, 2002.

History: L. 1990, ch. 157, § 2; L. 1999, ch.

110, § 2; July 1.

Section 2. K.S.A. 40-2258 is hereby amended to read as follows:

40-2258. Group policies; aggregate life. time limit; exceptions; definitions. (a) An accident and sickness insurer which offers coverage through a group policy providing hospital, medical or surgical expense benefits pursuant to K.S.A. 40-2209 and amendments thereto which includes

mental health benefits shall be subject to the following requirements:

(1) If the policy does not include an aggregate lifetime limit on substantially all hospital, medical and surgical expense benefits, the policy may not impose any aggregate lifetime limit on mental health benefits;

(2) if the policy includes an aggregate lifetime limit on substantially all hospital, medical and surgical expense benefits the plan shall either: (A) Apply the applicable lifetime limit both to the hospital, medical and surgical expense benefits to which it otherwise would apply and to mental health benefits and not distinguished in the application of such limit between such hospital, medical and surgical expense benefits and mental health benefits; or (B) not include any aggregate lifetime limit on mental health benefits that is less than the applicable lifetime limit on hospital, medical and surgical expense benefits;

(3) if the policy does not include an annual limit on substantially all hospital, medical and surgical expense benefits, the plan or coverage may not impose any annual limit on mental health ben-

efits; and (4) if the policy includes an annual limit on substantially all hospital, medical and surgical expense benefits the policy shall either: (A) Apply the applicable annual limit both to hospital, medical and surgical expense benefits to which it otherwise would apply and to mental health benefits and not distinguish in the application of such limit between such hospital, medical and surgical expense benefits and mental health benefits; or (B) not include any annual limit on mental health benefits that is less than the applicable annual limit.

(b) If the group policy providing hospital, medical or surgical expense benefits is not otherwise covered by subsection (a) and either does not apply a lifetime or annual benefit or applies

different lifetime or annual benefits to different categories of hospital, medical and surgical expense benefits, the commissioner may adopt rules and regulations under which subsections (a)(2) and (a)(4) are applied to such policies with respect to mental health benefits by substituting for the applicable lifetime or annual limits an average limit that is computed taking into account the weighted average of the lifetime or annual limits applicable to such categories.

(c) Nothing in this section shall be construed

as either:

(1) Requiring an accident and sickness policy to offer mental health benefits except as otherwise required by K.S.A. 40-2,105 and amendments thereto; or

(2) affecting any terms and conditions of a policy which does include mental health benefits including provisions regarding cost sharing, limits on the number of visits or days of coverage, requirements relating to medical necessity, requirements relating to the amount, duration or scope of mental health benefits under the plan or coverage, except as specifically provided in subsection (a).

(d) This section shall not apply to any group accident and health insurance policy which is sold to a small employer as defined in K.S.A. 40-2209

and amendments thereto.

(e) This section shall not apply with respect to a group policy providing hospital, medical or surgical expense benefits if the application of this section will result in an increase in the cost under the plan of at least 1%.

(f) In the case of a group policy providing hospital, medical or surgical expense benefits that offers an eligible employee, member or dependent two or more benefit package options under the policy, subsections (a) and (b) shall be applied separately with respect to each such option.

(g) As used in this section:

"Aggregate lifetime limit" means, with respect to benefits under a group policy providing hospital, medical or surgical expense benefits, ? dollar limitation on the total amount that may be paid with respect to such benefits under the polic with respect to an eligible employee, member o dependent;

(2) "annual limit" means, with respect to benefits under a group policy providing hospital, medical or surgical expense benefits, a dollar limitation on the total amount of benefits that may be paid with respect to such benefits in a 12-month period under the policy with respect to an eligible employee, member or dependent;

(3) "hospital, medical or surgical expense benefits" means benefits with respect to hospital, medical or surgical services, as defined under the terms of the policy, but does not include mental

health benefits;

(4) "mental health benefits" means benefits with respect to mental health services, as defined under the terms of the policy, but does not include benefits with respect to treatment of substance abuse or chemical dependency.

(h) This section shall be effective for group policies providing hospital, medical or surgical expense benefits which are entered into or renewed after January 1, 1998. This section shall not apply to benefits for services furnished on or after September 30 2001.

December 31,

(i) The commissioner is hereby authorized to adopt such rules and regulations as may be necessary to carry out the provisions of this section.

History: L. 1997, ch. 190, § 13; July 1.

Section 3. K.S.A. 40-2240 and 40-2258 are hereby repealed.