Approved: <u>05-05-06</u>

Date

MINUTES OF THE SENATE COMMERCE COMMITTEE

The meeting was called to order by Chairperson Nick Jordan at 8:30 A.M. on March 3, 2006 in Room 123-S of the Capitol.

All members were present except:

Jay Emler- excused Susan Wagle- excused

Committee staff present:

Kathie Sparks, Kansas Legislative Research Department Helen Pedigo, Revisor of Statutes Alex Lovely

Conferees appearing before the committee:

Steve Radley, Director for the Center for Entrepreneurship Wally Kearns, Kansas Small Business Development Center Patty Clark, Department of Commerce

Others attending:

Chairperson Jordan announced the Committee would be working <u>SB 382-Developing responsible youth act</u> and introduced Senator Kelly to explain the subcommittee's amendment for the bill. (<u>Attachment 1</u>) Senator Kelly stated the sub-committee met looking for a way to insure if they added the program they were not overlapping any program that already exists and the way to do that was through the Commerce Secretary. The subcommittee more clearly defined what they mean by "after school program". On line 23 of page 2 of the bill striking language and adding "an evaluation of pre-vocational skills and options offered and acquired, physical fitness improvement, academic improvement and mentoring participation, as well as".

Upon the conclusion of Senator Kelly's explanation of the amendment, there was discussion with the Committee.

Senator Wysong made a motion to move the Kelly amendment. Seconded by Senator Reitz. Motion carried.

Senator Kelly made a motion to move the bill out favorably as amended. Seconded by Senator Wysong. Motion carried.

Chairperson Jordan introduced Steve Radley, Director for the Kansas Center for Entrepreneurship to give an update on the Center to the Committee. Mr. Radley presented written testimony. (Attachment 2) Mr. Radley stated the mission of the Center was to be accomplished through the development and maintenance of a comprehensive website of resource providers, the creation of a call center, better coordination of existing and new entrepreneurship education programs and improved access to financing of entrepreneurs. Mr. Radley stated he would be giving the Committee a progress report on these responsibilities as outlined in the Kansas Economic Growth Act of 2004. Mr. Radley stated that on March 9th, the Kansas Center for Entrepreneurship is officially launching the NetWork Kansas call center, networkkansas.com website, and the StartUp Kansas fund. NetWork Kansas will provide the first statewide network of resources that provide business building services to entrepreneurs and small business owners. NetWork Kansas launches with more that 240 resources participating as NetWork Kansas partners. Partners include small business development centers, economic development organizations, Kansas Department of Commerce field offices specializing in local and international issues, workforce development centers, local and regional financial assistance organizations, enterprise facilitation projects, technical assistance centers, organizations that specialize in helping women-owned businesses, and more.

NetWork Kansas provides the following services specific to the vision of the Kansas Economic Growth Act of 2004 including the following: NetWork Kansas provides a seamless integrated network of small business service providers in Kansas; NetWork Kansas provides access through one central portal, our toll

free number and networkkansas.com; NetWork Kansas provides database tools for client tracking and statistical measurement to facilitate evaluation. A part of the Center's responsibilities is to work efficiently and effectively with existing resources. The Kansas Department of Commerce, which by statute administers the Center, contracted with the Kansas Small Business Development Center for the operation of the Center. Fort Hays State provides administrative support for the Center. The Center is provided office space at Wichita State University. Wichita State University faculty provides assistance to the Center and the students are employed as Call Center Staff. Kansas, Inc. has been on the ground floor with development of the evaluation model the Center will use to report back to the administration and the legislature.

The Kansas Economic Growth Act of 2004 also established the Kansas Community Entrepreneurship Fund., StartUp Kansas. The mission of StartUp Kansas is to partner with business support providers who assist in providing or obtaining funding for Kansas entrepreneurs in for-profit business startups and expansions in rural and distressed communities.

The last item outlined in the Kansas Economic Growth Act of 2004 is to inventory all entrepreneurial education currently being offered throughout the state. The Center of Entrepreneurship at Wichita State received a grant from the Center to perform this task.

In closing, Mr. Radley stated that the launch on March 9th will begin an ongoing process of connecting entrepreneurs and small business owners with the education, expertise and economic resources they need when they need them.

Upon conclusion of Mr. Radley's presentation there was discussion with the Committee. Senator Kelly entered the discussion regarding the counselors for the Call Center. Mr. Radley stated the counselors are students from Wichita State University majoring in entrepreneurship and he has been very pleased with their performances up to this point. Mr. Kearns representing the Kansas Small Business Development Center entered the discussion stating that the students do not provide direct services. The students take the information and then call someone from the resource list to research and get the needed information and then call the caller back. Senator Kelly joined asking how to get on the resource list. Mr. Radley stated it is an application process; anyone interested needs to contact the Center and they will send out an enrollment survey. Mr. Radley also stated they have already scheduled 14 town hall meetings to go into the communities and talk about entrepreneurship and what resources are available. Patty Clark with the Department of Commerce entered the discussion stating these guys have done an incredible job getting things done. The next big step is going to be the marketing of the Call Center and the website. Senator Wysong entered the discussion stating he is impressed by the enthusiasm of the Center. Senator Jordan entered the discussion stating the Center is extremely important to the rural communities of Kansas and he is very excited. Mr. Kearns entered the discussion stating that the Center can really make a difference for the Kansas economy.

Meeting adjourned at 9:10 a.m. with the next meeting scheduled for March 7, 2006 at 8:30 a.m. in room 123S.

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oping responsible youth act.

PROPOSED AMENDMENT Senator Kelly March 2, 2006

Senate Commerce Committee

Attachment

SENATE BILL No. 382

By Committee on Ways and Means

1 - 18

AN ACT concerning workforce development; implementing the devel-

11 Be it enacted by the Legislature of the State of Kansas: Section 1. Sections 1 through 7, and amendments thereto, shall be 13 known and may be cited as the developing responsible youth act. 14 Sec. 2. In accordance with appropriation acts, the secretary of commerce shall provide grants to eligible administrative entities, as described in section 3, and amendments thereto, for the purpose of establishing and carrying out after-school programs that provide the following 18 components: 19 Pre-vocational employment skills and options; 20 lifetime physical fitness activities; 21 academic tutoring and academic enhancement; 22 values education, and 23 24 mentoring. Sec. 3. For purposes of this act, "eligible entity" means a unit of local 25 government, a nonprofit organization or a faith-based organization which partners with public and private organizations and businesses and which agrees to perform the following: 28 Submit a plan to provide learning opportunities described in sec-29 tion 2, and amendments thereto, for qualified youth; (b) abide by such guidelines as may be required by the secretary; and 31 agree to pay at least 20% of the cost of the program; however, in-32 kind contributions, in an amount not to exceed 50%, may count towards such payment. Grants may be awarded for up to 80% of the cost of the 34 35 program. Sec. 4. (a) Except as provided in subsection (b), the secretary may 36 not make a grant under section 2, and amendments thereto, to an eligible entity, unless the entity agrees that such entity will use all amounts received from such grant to establish and carry out a program to provide after-school programs to eligible individuals described in subsections (a) and (b) of section 5, and amendments thereto, for the purpose of providing after-school programs described in section 2, and amendments thereto, located within the eligible jurisdiction that the entity serves.

(a)
Renumber as (1) through (4).
and
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¶(b) The secretary shall provide technical assistance to grantees, evaluate programs for effectiveness and act as a data repository to coordinate funding and ensure that state funds are not directed toward program duplication. The secretary may enter into agreements to carry out the provisions of this subsection.

¶(a) "After-school program" means a program which requires meeting for a minimum duration of: (1) Two hours per day during each day school is in session; or (2) six hours per day each weekday for at least five consecutive weeks outside of the school year.
¶(b) "Eligible

Renumber (a) through (c) as (1) through (3).

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- (b) Not more than 10% of amounts received from a grant under section 2, and amendments thereto, for any fiscal year may be used for the cost of administration and the acquisition of supplies, tools and other equipment.
 - (e) Grants awarded shall be for a term of 3 years and are renewable.
- Sec. 5. (a) An individual shall be eligible to participate in a program described in subsection (a) of section 4, and amendments thereto, only if the individual is attending school and is enrolled in grades 6, 7, 8 or 9.
- (b) The secretary may charge a fee to participants to recoup the partial or total cost of participation in the program; however, no individual shall be denied access to the program because of inability to pay such fee.
- (c) No individual shall be excluded from participation in, denied the benefits of, subjected to discrimination under, or denied employment in the administration of or in connection with any program described in subsection (a) of section 4, and amendments thereto, because of race, color, religion, sex, national origin, age, disability or political affiliation or belief.
- Sec. 6. The secretary shall annually submit a report to the house economic development committee, the house commerce and labor committee and the senate commerce committee detailing the manner in which funds were spent pursuant to section I, et seq., and amendments thereto. Such report shall include the nature of the work performed by participating youths, the percentage of funds expended for administrative expenses, findings on the educational, criminal and occupational disposities of participating youths and an evaluation of the program as a whole including a recommendation concerning continuation of the program. The report to the house economic development committee, the house commerce and labor committee and the senate commerce committee under this section shall be made by the secretary either (a) by publishing such report on the internet and by notifying each member of the committee that the report is available and providing, as part of such notice, the uniform resource locator (URL) at which such report is available, or (b) by submitting copies of such report on CD-ROM or other electronically readable media to such committees.
- Sec. 7. The secretary of commerce may adopt rules and regulations, as defined in K.S.A. 77-415, and amendments thereto, to effectuate the purpose of this act.
- Sec. 8. This act shall take effect and be in force from and after its publication in the statute book.

an evaluation of pre-vocational skills and options offered and acquired, physical fitness improvement, academic improvement and mentoring participation, as well as

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Senate Commerce Committee

March 3, 2006

Testimony by:

Steve Radley, Director, Kansas Center for Entrepreneurship NetWork Kansas

Kansas Center for Entrepreneurship Update

Chairperson Brownlee and Chairperson Jordan, I'm Steve Radley, Director of the Kansas Center for Entrepreneurship. This morning I will provide a brief update concerning the Kansas Center for Entrepreneurship.

<u>History</u>

In 2004 the Legislature passed and the Governor signed the Kansas Economic Growth Act. Incorporated in that landmark legislation was the creation of the Kansas Center for Entrepreneurship with a statutory mission of strengthening the entrepreneurial culture of Kansas. That mission was to be accomplished through the development and maintainence of a comprehensive website of resource providers, the creation of a call center, better coordination of existing and new entrepreneurship education programs and improved access to financing for entrepreneurs. Today is a progress report on all these responsibilities as outlined in the Act.

Mission of the Center

On March 9, the Kansas Center for Entrepreneurship is officially launching the NetWork Kansas call center, networkkansas.com website, and the StartUp Kansas fund. We want to remind you of the luncheon we are hosting to celebrate that launch at Top of the Tower at noon on March 9. NetWork Kansas will provide the first statewide network of resources that provide business building services to entrepreneurs and small business owners. NetWork Kansas launches with more than 240 resources participating as NetWork Kansas partners. Partners include small business development centers, economic development organizations, Kansas Department of Commerce field offices specializing in local and international issues, workforce development centers, local and

Senate Commerce Committee

March 3, 2006

Attachment 2-1

regional financial assistance organizations, enterprise facilitation projects, technical assistance centers, organizations that specialize in helping women-owned businesses, and more.

Entrepreneurs and small business owners call our toll free number, 877-521-8600 to speak with a NetWork Kansas counselor. NetWork Kansas Counselors ask the entrepreneurs a series of questions including physical location, business concept and stage, and what their specific needs and challenges are at this point in the business lifecycle. The counselors then use our unique database tool, Resource Navigator, to research the statewide network and determine which resource(s) can best assist the entrepreneur. The counselors will then facilitate a connection between the entrepreneur and the service provider. NetWork Kansas also utilizes a powerful client-contact database called Biz-Trakker to allow for measurement and evaluation as we follow the client through the network. Entrepreneurs and small business owners can also utilize Resource Navigator online by going to networkkansas.com. The NetWork Kansas website has a wealth of additional information including entrepreneurial classes offered statewide, economic resources available, and news and events going on throughout Kansas.

NetWork Kansas provides the following services specific to the vision of the Kansas Economic Growth Act of 2004 including the following:

- NetWork Kansas provides a seamless integrated network of small business service providers in Kansas
- NetWork Kansas provides access through one central portal, our toll free number and networkkansas.com
- NetWork Kansas provides database tools for client tracking and statistical measurement to facilitate evaluation.

A part of the Center's responsibilities were to work efficiently and effectively with existing resources. The Kansas Department of Commerce, which by statute administers the Center, contracted with the Kansas Small Business Development Center for the operation of the Center. Fort Hays State provides administrative support for The Center. The Center is provided office space at the WSU Metroplex as an in-kind collaboration with WSU. WSU faculty provide assistance to the Center and WSU students are employed as Call Center staff. All 240 of the resource providers network together for the benefit of the entrepreneurs and the Center has utilized the expertise of KCSourceLink and the Kauffman Foundation to employ both Resource Navigator and BizTrakker. Kansas, Inc. has been on the ground floor with development of the evaluation model we will use to report back to the administration and the legislature. We think you will agree we have been proficient in our use of existing resources.

The Kansas Economic Growth Act of 2004 also established the Kansas Community Entrepreneurship Fund, StartUp Kansas. The mission of StartUp Kansas is to partner with business support providers who assist in providing or obtaining funding for Kansas

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entrepreneurs in for-profit business startups and expansions in rural and distressed communities. Entrepreneurs and small business owners who are starting a business or want to start growing their existing business can access StartUp Kansas funding by working with their local non-profit business service providers that are part of NetWork Kansas. It is important to emphasize that StartUp Kansas will not provide capital directly to startup and existing businesses. We will work with other organizations to compliment or supplement them in providing economic resources.

The StartUp Kansas Committee will meet every other month to review applications. We have completed the service description and will announce the availability of the StartUp Kansas fund on March 9. Initial applications will be due on April 15 with the first potential awards no later than May 10.

Finally, the last item outlined in the Kansas Economic Growth Act of 2004 is to inventory all entrepreneurial education currently being offered throughout the state. The Center for Entrepreneurship at Wichita State received a grant from us to perform this task. They have hired an Educational Outreach Director that is in the process of conducting an inventory of the entrepreneurial classes currently being taught in Kansas, including K-12, community college, regent college, credited and non-credited. Once the inventory is completed, those courses can be promoted through our NetWork Kansas call-center and website. In addition, the inventory can help provide a foundation to begin to create a clear vision for entrepreneurial education in Kansas.

In summary, the launch on March 9 will begin an ongoing process of connecting entrepreneurs and small business owners with the education, expertise, and economic resources they need when they need them. If you have any questions, I'd be more than willing to try and answer them now or you can email me at sradley@networkkansas.com or call 316-978-7312. Thank you.

Steve Radley, Director, Kansas Center for Entrepreneurship, 1845 Fairmount, Box 202, Wichita, Kansas 67260-0202



List of Resource Partners

Advanced Manufacturing Institute

Alliance for Technology Commercialization, Inc.

Anderson County Economic Development

Arkansas City Area Chamber of Commerce

Asian American Chamber of Commerce of KC

Atchison Workforce Center

ATHENA PowerLink

Avenue Area, Inc.

Burden Chamber of Commerce and Economic Dev.

Business & Technology Institute

Butler County Economic Development

CANBE: Community Association of Nonprofit Executives

Center for Civic Leadership

Central Exchange

Chanute Workforce Center

City of Abilene

City of Chanute

City of Derby

City of Liberal

City of Maize

City of Parsons

City of Wichita

Citywide Development Corporation of Kansas City, KS

Clay County Economic Development

Cloud County Community College

Cloud County Community College, Geary County

Coffey County Economic Development

Coffey County Economic Development

Coffeyville Community College

Colby Community College

Columbus Economic Development Corp.

Community Resource Network

Council on Philanthropy

County Economic Research Institute, Inc.

Cowley First-Cowley Economic Development

Dodge City Workforce Center

Dodge City/Ford County Development Corporation

Doniphan County Economic Development

Downtown Manhattan, Inc.

Downtown Parsons, Inc.

East Central KS Rural Development Tax Credit

ECI Development Corporation

Edwards County Economic Development Corp.

El Dorado Main Street

Ellis County Coalition for Economic Development

Ellis Mainstreet, Inc.

Ellsworth County Economic Development, Inc.

Emporia Main Street

Emporia Workforce Center

Enterprise Center of Johnson County

Entrepreneurial Development Ctr. at Donnelly College

Entrepreneurial Legal Services at UMKC

Executive Service Corps of Greater Kansas City

FastTrac

Finney County Economic Development Corporation

Fort Scott Area Chamber of Commerce

Fort Scott Community College

Four Rivers Development Inc.-Beloit

Four Rivers Development Inc.-Salina

Fredonia Chamber of Commerce

Garden City Downtown Vision

Garden City Workforce Center

Gardner Area Chamber of Commerce

Glacial Hills RC&D, Inc.

Great Bend Workforce Center

Great Plains Development, Inc.

Greater Kansas City Chamber of Commerce

Greater Miami Economic Development Center

Greater Topeka Chamber of Commerce

Greenwood County Economic Development

Harper County Economic Development Center

Hays Workforce Center

Heartland Business Capital

Heartland Procurement Technical Assistance Center

Higuchi Biosciences Center

Hispanic Chamber of Commerce of Greater KC

Hispanic Economic Development Corporation

Hodgeman County Economic Development

Hoisington Main Street, Inc.

Home Business Connection

Hutchinson Workforce Center

Independence Main Street

Independence Workforce Center

Innovation Center

International Trade Council of Greater Kansas City

InvestMidwest Venture Capital Forum

IRS Small Business Taxpayer Education & Comm.

Johnson County K-State Research and Extension

Johnson County Library

Kansas Bioscience Organization

Kansas City Area Chamber of Commerce

Kansas City Area Life Sciences Institute

Kansas City Kansas Public Library

Kansas City KS Women's Chamber of Commerce

Kansas City Volunteer Lawyers/Accountants for the Arts

Kansas City Workforce Center

Kansas Department of Revenue

Kansas Electric Power Cooperative

Kansas Industrial Training Program

Kansas Insurance Department

Kansas Match

Kansas State University, Pollution Prevention Institute

Kansas Statewide Certification Program, Minority & Women

Kansas Technology Enterprise Corporation

Kansas Women's Business Center

Kansas World Trade Center

KC KS Community College Workforce Development

KC Sourcelink

3/2/2006

.DOC Office of Minority & Women Business KDOC, Business Development Division, EC Region KDOC, Business Development Division, General KDOC, Business Development Division, NE Region KDOC, Business Development Division, NW Region KDOC, Business Development Division, SC Region KDOC, Business Development Division, SE Region KDOC, Business Development Division, SW Region KDOC, Community Development Division KDOC, First Stop Clearinghouse KDOC, Trade Development Division, Overland Park KDOC, Trade Development Division, Topeka KDOC, Trade Development Division, Wichita Kearny County Community Development KSBDC at Cloud County Community College KSBDC at Emporia State University KSBDC at Fort Hays State University KSBDC at Garden City Community College KSBDC at Johnson County Community College KSBDC at Pittsburg State University KSBDC at University of Kansas KSBDC at Washburn University KSBDC at Wichita State University Lawrence Chamber of Commerce Lawrence Regional Technology Center Lawrence Workforce Center Leavenworth Area Development Leavenworth Workforce Center Leavenworth-Lansing Area Chamber of Commerce Leawood Chamber of Commerce Lenexa Chamber of Commerce Lenexa Economic Development Council Liberal Chamber of Commerce Liberal Workforce Center Linn County Economic Development Logan County Development Corporation Manhattan and Junction City Workforce Center Manhattan Area Chamber of Commerce Marshall County Economic Development Council Marysville Main Street McPherson Main Street Mid America Manufacturing Tech. Ctr., Pittsburg Mid America Manufacturing Tech. Ctr., Western Kansas Mid America Manufacturing Tech. Ctr., Wichita Mid-America Incorporated Midwest Center for Nonprofit Leadership

Mid America Manufacturing Tech. Ctr., Overland Park

Midwest Energy, Inc.

Minority Supplier Council of Kansas City Mitchell County Community Development MO-FAST (MO Federal & State Technology)

MO-KAN Development, Inc.

NASA Mid-Continent Technology Transfer Center National Association of Women Business Owners National Federation of Independent Business

National Institute for Aviation Research Neosho County Community College Ness County Economic Development

Newton Workforce Center

North Central Regional Planning Commission Northeast Johnson County Chamber of Commerce Northeast Kansas Enterprise Facilitation Initiative Oberlin-Decatur Area Economic Development

Olathe Chamber of Commerce

Olathe Economic Development Council

Osborne Economic Development

Ottawa Main Street

Overland Park Chamber of Commerce

Overland Park Economic Development Council

Overland Park Workforce Center

Pawnee Co. Eco. Devo./ Larned Area Chamber Pioneer County Dev./NW KS Planning & Dev.

Pioneer Electric Cooperative, Inc. Pittsburg Workforce Center **POWER Mentoring Program** Prairie Enterprise Project

Pratt Area Economic Development Corporation

Q.U.A.D. Enterprise Facilitation Quest Center for Entrepreneurs, Inc. Republic County Economic Development Rooks County Economic Development

Rural Development Association of Northeast KS

Rural Telephone Service Co., Inc.

Salina Workforce Center

SBA Disadvantaged Business Procurement SBA Economic Development Department

SBA HUBZone Program

SBA Small Business Procurement Program

SBA, Kansas City District Office SBA, Wichita District Office SCORE, KC Chapter #19

SCORE, McPherson Chapter #542 SCORE, Topeka Chapter #342 SCORE, Wichita Chapter #143 See-Kan RC&D Project, Inc.

Seward County Community College Shawnee Area Chamber of Commerce Shawnee Economic Development Council Sherman County Economic Development Smith Center Chamber of Commerce Smith Center Economic Development

Solomon Valley Regional Entrepreneurial Center South Central KS Economic Development District Southeast Kansas Regional Planning Commission

Southeast Kansas, Inc.

Southern Kansas Telephone Co.

Southwest Johnson County Economic Development

Southwest Kansas Technical School Spring Hill Chamber of Commerce St. John Main Street Corporation Stevens County Economic Development Sumner County Economic Development Sunflower Electric Power Corporation

Sunflower RC&D Area, Inc.

Sunflower Regional Enterprise Facilitation

Support Kansas City, Inc. Taxpayer Advocate Service Topeka Workforce Center

Trego County Economic Development U.S. General Services Administration

Unified Government of Wyandotte County, Purchasing Division

University of Kansas Center for Research

University of Kansas, Tech. Transfer & Intellectual Property

USDA Rural Development, Area 1 USDA Rural Development, Area 3 Wakarusa Valley Development, Inc. Western Kansas Business Consulting Wichita Area Chamber of Commerce Wichita County Economic Development Wichita Downtown Development Corporation Wichita Independent Business Association

Wichita Technology Corporation Winfield Area Chamber of Commerce Workforce Alliance of South Central Kansas



The Kansas Center for Entrepreneurship was established as a component of the Kansas Economic Growth Act of 2004 to further establish entrepreneurship and small business as a priority for economic and community development in the state of Kansas. Its mission is to promote an entrepreneurial environment throughout the state of Kansas by establishing a central portal that connects entrepreneurs and small business owners with the right resource; expertise, education, and/or economic, at the right time.

Expertise - NetWork Kansas

NetWork Kansas is a statewide service that enables entrepreneurs and small business owners to be connected with the resources they need when they need them! Currently, there are more than 240 NetWork Kansas partners that provide business building services to entrepreneurs and small business owners. Network Kansas works by providing a conduit that bridges the entrepreneur and small business owner with the resource that has the expertise they need. Entrepreneurs and small business owners call 877-521-8600 to speak with a NetWork Kansas Counselor. NetWork Kansas' unique database enables counselors to view the entire network of resource partners and their area of expertise. The NetWork Kansas counselor researches the network with the entrepreneur's needs in mind and refers the entrepreneur to the partners that meet their particular needs. NetWork Kansas also tracks the success of the entrepreneur throughout the process by utilizing a software program called Biz-Trakker developed by the Kaufman Foundation and KCSourceLink of Kansas City.

Education - Entrepreneurial Education

The Kansas Center for Entrepreneurship has awarded a grant to the Center for Entrepreneurship at Wichita State University. The purpose of this grant is to perform an inventory of the entrepreneurial education currently being taught throughout the state. The inventory includes non credited and credited courses offered by K-12 schools, community colleges, private colleges, and regents colleges. The goal of this inventory process is to learn what is already available that can be promoted through NetWork Kansas and to determine a vision and mission for entrepreneurial education for the state of Kansas.

Economic Resources - StartUp Kansas

The mission of StartUp Kansas is to partner with business support providers in providing or obtaining seed capital funding for Kansas entrepreneurs in for-profit business startups and expansions in rural and distressed communities. Through its Kansas Community Entrepreneurship Fund, entrepreneurs can access StartUp Kansas funding by working with their local non-profit business support providers. Examples are the seven regional foundations: Northwest Kansas Planning and Development Commission, North Central Kansas Community Network Co., Glacial Hills Resource Conservation and Development Region, Inc., East Central Kansas Rural Development Tax Credit Program, Inc., Southeast Kansas, Inc., South Central Kansas Economic Development District, and Great Plains Development, Inc. Other examples of non-profit business support providers include Main Street Kansas organizations, Chambers of Commerce, Economic Development agencies and other non-profit organizations charged with assisting for-profit entrepreneurs and small businesses in Kansas.

CONTACT INFORMATION

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Kansas Center for Entrepreneurship

Startup Kansas

Capital Committee Steve Radley Ken Daniel (Chair) Wint Winter Kate Hodel **Ned Webb** Members

NetWork Kansas

Steve Radley Director

Erik Pedersen Operations Manager **Entrepreneurial** Education

Center for Entrepreneurship at Wichita State University Steve Thomas

Outreach Director

Katie Beck

North Central and Southwest Regions **Forrest Hett**

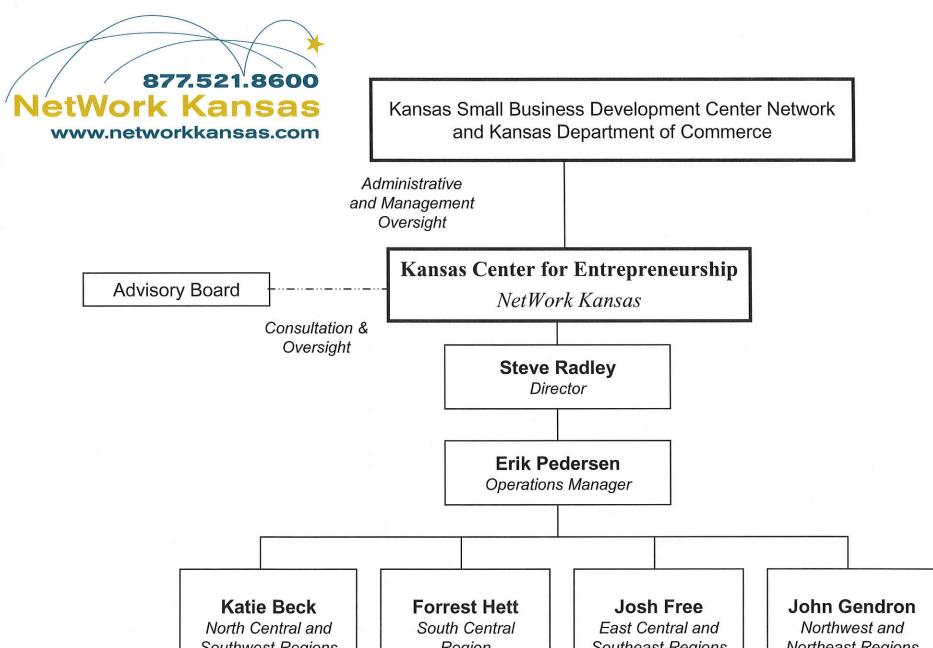
South Central Region

Josh Free

East Central and Southeast Regions

John Gendron

Northwest and Northeast Regions



Southwest Regions

Region

Southeast Regions

Northeast Regions