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Chairman Shannon Francis
House Committee on Transportation
Kansas State Capitol
300 SW 10th Ave.
Topeka, KS 66612

March 4, 2025

RE: Testimony in **SUPPORT** of SB 97 – Codifying a Dealer Inventory Only Title in statute.

Chairman Francis & Members of the Committee:

FULL DISCLOSURE: I own and operate a powersports business that sells highway and non-highway vehicles.

- Kansas law does **not** require the registration of non-highway vehicles. As a result, many individuals choose not to title their non highway vehicle either.
- Kansas law **requires** individuals to obtain a non-highway title, but rarely does this occur because there is no enforcement.
- As a dealer, I called KDOR dealer licensing to ask if as a retailer, I was required to provide a non-highway title to purchasers when I sell a used non-highway vehicle. Each time I have called, I have received different answers. Some agents say yes, others (as recent as two weeks ago) say no. The law is not clear.
- After introduction of the bill to eliminate non-highway titles to remedy this inconsistency, Senator Bowers, KDOR and I met and I was informed that under certain situations, a dealership could obtain a Dealer Only Inventory Title. This allows a dealer to obtain a title with only a bill of sale when a title isn't present.
- The Senate amendment reflects language agreed to with KDOR to allow the Dealer Only Inventory Title to be applicable to all off-road vehicles.
- By passing this legislation, we solve a problem for all powersports dealers without impacting the title requirements on non-highway vehicles. We also codify the Dealer Only Inventory Title in statute.
- This bill passed the Senate 40-0 as amended.

I would ask for your support as we clarify Kansas law and make it easier for Kansas dealers to do business in Kansas.

Stephen Owens