



VETERANS GUARDIAN
VA CLAIM CONSULTING

**Statement of Lt. Col. William “Bill” Taylor (Ret., U.S. Army)
Co-Founder and Chief Operating Officer
Veterans Guardian VA Claim Consulting, LLC
Before the Kansas State House Veterans and Military Committee
Oral Testimony in Support of Kansas House Bill 2214
February 3, 2026**

Chairman, Vice Chairman, and Members of the Committee,

Thank you for the opportunity to provide testimony in support of **Kansas House Bill 2214**, legislation that Veterans Guardian strongly endorses.

My name is **William “Bill” Taylor**. I am a retired Lieutenant Colonel in the United States Army, a graduate of the United States Military Academy at West Point, and I retired in 2018 after a 23-year career that included six deployments to Afghanistan, Iraq, and the Balkans, serving in positions from the platoon level to four-star staff assignments.

I am also a co-founder of **Veterans Guardian VA Claim Consulting**, one of the largest Veteran-owned and Veteran-operated companies assisting Veterans with navigating the VA disability benefits process.

As I approached retirement from the Army, I began exploring whether I might qualify for VA disability benefits. Like many Veterans, I had heard only fragments of information—mostly horror stories—about how confusing, bureaucratic, and time-consuming the process could be. I felt healthy, assumed I likely did not qualify, and nearly walked away entirely.

Despite senior rank, years of service, and access to knowledgeable colleagues, it still took significant personal research and informal support for me to successfully file my claim. I now know that my experience, while difficult, was still far better than what many Veterans face.

That realization is what led to the founding of Veterans Guardian. If navigating this system was challenging for me, it was clear that countless other Veterans—particularly those without time, advocacy, or access—were being left behind.

Veterans Guardian employs a workforce that is more than **85% Veterans, military spouses, or immediate family members of Veterans**. Our organization has been recognized repeatedly for ethical business practices and Veteran hiring, including:

- **Department of Labor HIRE Vets Platinum or Gold Awards** (four consecutive years)
- **BBB Torch Award for Marketplace Ethics** (2020–2022)
- Recognition as a **Military Friendly Company of the Year**
- National Presenting Sponsor of **Irreverent Warriors**
- Support for more than **60 national and local Veteran-focused nonprofit organizations**

Our model is straightforward, transparent, and ethical. We do not represent Veterans before the VA, do not charge upfront fees, and are paid only when a Veteran receives a successful outcome.

As of **February 3, 2026**, Veterans Guardian serves **approximately 672 Veterans in the State of Kansas**. Through these efforts, we help generate **more than \$6 million annually in additional VA disability benefits** for Kansas Veterans.

These dollars do not go to our company—they go directly to Veterans and their families, supporting housing stability, healthcare access, education, and local economic activity throughout the state.

This demand exists because the current system—while well-intentioned—is overwhelmed. Veterans often face long wait times, limited access to qualified assistance, and inconsistent availability of accredited representatives. HB 2214 recognizes this reality and responds with a balanced, Veteran-centered approach.

Kansas HB 2214 preserves a Veteran’s fundamental right to choose how they pursue their own VA disability claim while implementing meaningful consumer protections. Specifically, the bill:

- Requires fees to be **strictly contingent on a successful outcome**, capped at **no more than five times the monthly benefit increase**
- Prohibits **initial or non-refundable fees**

- Requires **written confirmation** that Veterans have been informed of free, state-provided options
- Ensures **presumptive-period Veterans are referred to a VSO of their choosing**
- Prohibits companies from employing doctors to perform secondary medical exams
- Prohibits the use of **international call centers or data centers** for Veteran data
- Prohibits **aggressive or direct solicitation**
- Prohibits **guarantees of outcomes or misleading advertising**

These are common-sense protections. They target bad actors while preserving access to lawful, ethical assistance for Veterans who need help navigating a complex system. The demand for VA disability assistance far exceeds the capacity of government and traditional Veteran Service Organizations alone. HB 2214 acknowledges that reality and offers a responsible path forward—one that protects Veterans, preserves their freedom of choice, and raises standards across the industry.

No one should oppose protecting Veterans from abusive practices while respecting their right to decide how they pursue their own claims. Kansas House Bill 2214 accomplishes exactly that.

I strongly urge your support for this legislation and thank you for the opportunity to testify. I am happy to answer any questions the Committee may have.

Respectfully,



William C. Taylor, LTC (Ret) US Army
Co-Founder and Chief Operating Officer
Veterans Guardian VA Claim Consulting, LLC

