



**Written testimony in opposition to SENATE BILL No. 283**  
**Submitted by Rick Cook, VP of Bio Manufacturing Operations**

Ceva Animal Health, LLC is one of the largest bioscience manufacturers in the state of Kansas and one of the fastest growing in the world. From our U.S. headquarters in Lenexa, we provide vital poultry vaccines for the U.S. market, and we generate significant export income through our products shipped to dozens of foreign markets.

Our company has benefitted from the incentive programs this bill would sunset. They have allowed us to reinvest in our business, adding employees to our payroll, and elevating our Lenexa facility to world-class manufacturing and quality standards.

Ceva acquired a small Lenexa business in late 2005. At the time of our purchase that company had approximately 100 Kansas-based employees. We now have over 600 employees in Johnson County. Since the acquisition, we have also invested over \$100 million in new and expanded warehouses, manufacturing facilities, and research and development laboratories.

We support hundreds of local and regional Kansas businesses, which manufacture components or provide professional services to our company. Furthermore, investing in companies like ours generates other benefits, from services and inputs supplied by local businesses, to export revenue. Our Lenexa site is currently licensed to export to over 70 countries, which contributes positively to both the state's and the national economies.

Without mechanisms like the High Performance Incentive Program (HPIP) and Promoting Employment Across Kansas Payment (PEAK), our growth would have slowed during the past two decades. Kansas is already at a significant disadvantage vs. other states and countries offering incentive programs for business investment and reinvestment. HPIP, PEAK and other economic development programs are essential to help level that playing field. We strongly urge the Committee on Assessment and Taxation to oppose changes to these programs. Reinvestment and job creation will likely be at risk if this bill becomes law.