



**McPHERSON
INDUSTRIAL
DEVELOPMENT COMPANY**

Bill number: SB 283

Conferee's position: Opposition

Written-only testimony

Your name: Kasi Morales, McPherson Industrial Development Company

Senate Committee on Assessment and Taxation

Kansas State Capitol

300 SW 10th St.

Topeka, Kansas 66612

Dear Senator Tyson,

My name is Kasi Morales, I am the Executive Director of the McPherson Industrial Development Company (MIDC) & GoMcPherson. MIDC is McPherson's lead industrial economic development agent. McPherson has become one of the most industrialized communities of its size in the Nation due to its ability to attract industrial development.

Every year, McPherson has the opportunity to compete on multiple projects. Some of these projects come directly from our great partners at the Kansas Department of Commerce and the corporate headquarter's of our existing industrial businesses. All of these projects are highly competitive. Kansas is usually not the only state they are considering. We have learned that Kansas is not the most competitive with incentives. However, we have found that HPIP and PEAK, coupled with McPherson's extremely competitive utility situation, on many occasions, have been enough to get the win.

We are writing today to urge you to sunset HPIP & PEAK. Without these economic development programs, Kansas's ability to attract and retain new industrial projects will be thwarted.

Thank you for your time and consideration,

A handwritten signature in blue ink that reads 'Kasi L. Morales'. The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Kasi L. Morales

Executive Director

McPherson Industrial Development Company

kasim@mcphersonpower.com

620-245-2521