



2025 Special Committee on Commerce

Testimony Regarding Tax Credit and Incentive Review

Monday, October 27, 2025

Chairman Tarwater and members of the Committee, I am Greg Kindle, current Board President for the Kansas Economic Development Alliance, President of the Wyandotte Economic Development Council for nearly 14 years, and about 25 years in economic development.

Thank you for the opportunity to weigh in on this timely and worthwhile discussion regarding tax credits and incentives. The Kansas Economic Development Alliance (KEDA) is a statewide organization representing more than 165 economic development professionals from every corner of the state. KEDA supports the use of tax credits and incentives as essential tools to attract investment, create jobs, and expand Kansas' economic base.

KEDA, in collaboration with the Kansas Chamber and KSCPA's in this space, are advocates for policies that strengthen Kansas' competitiveness and economic growth. Together, we emphasize the importance of tax credits and incentives as essential tools for attracting investment, creating jobs, and ensuring a strong business climate statewide.

I'm here today because these programs are not just numbers on a balance sheet—they are strategic levers that determine whether Kansas competes successfully for projects that bring high-paying jobs and long-term growth. Businesses and communities need certainty, choice, and consistency in these tools to make informed decisions. At the same time, we recognize the importance of accountability and transparency, which is why regular review of these programs is critical to ensure they deliver measurable results and remain aligned with Kansas' economic priorities. In our review, there are incentives that are not being used, have sunset and can be removed, a few that could use adjustments, and others that are working well. The key is to find that balance.

Why Tax Credits and Incentives Are Needed

- **Competitive Advantage:** Other states aggressively use incentives to attract investment. Without them, Kansas risks losing projects and jobs to neighboring states.
- **Job Creation and Capital Investment:** Incentives help close gaps in financing for projects that bring high-paying jobs and significant capital investment.
- **Economic Diversification:** They encourage growth in emerging sectors like advanced manufacturing, clean energy, and technology.

Why We Support Incentives

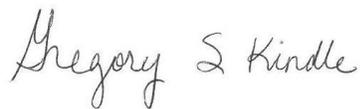
- **Certainty:** Businesses need confidence that incentives will be available and honored.
- **Choice:** Communities should have a menu of tools to meet diverse project needs.
- **Consistency:** Policies must remain stable over time to attract and retain investment.

Why It's Important to Review Them

- **Accountability:** Regular reviews ensure incentives deliver promised outcomes—jobs, wages, and investment.
- **Transparency:** Public trust grows when programs are evaluated and results are shared openly.
- **Optimization:** Reviewing incentives helps refine programs, eliminate inefficiencies, and align with changing economic priorities.

Tax credits and incentives are essential tools for Kansas to remain competitive, attract investment, and create jobs. KEDA looks forward to continued collaboration with our partners and the Kansas Legislature to support a unified voice for business and economic development priorities.

Respectfully submitted,

A handwritten signature in cursive script that reads "Gregory S. Kindle".

Gregory S. Kindle

Board President, Kansas Economic Development Alliance
President, Wyandotte Economic Development Council