Galyon Brothers Construction 798 26th Road Little River, KS 67457

March 13, 2017

Fred Iutzi, President The Land Institute 2440 E. Water Well Rd. Salina, KS 67401

Re.: Letter in support of sales tax exemption for The Land Institute

Dear Mr. lutzi:

I want to indicate my support for the work of The Land Institute and for House Bill 2381, which would provides a Kansas sales tax exemption for your organization. Agriculture is a mainstay of the Kansas economy, and anything that can be done to make the future of agriculture more sustainable and secure is truly a service to the state. The work your organization is doing will help make that happen. I am also aware of the economic impact that an organization like yours has on the region through your payroll, your operations, and the construction projects you undertake. If a sales tax exemption will help you continue to succeed at your mission and continue to be a vital economic presence in this area, then we are strongly for it.

Sincerely,

Phil Galyon

Owner