

CULTIVATION MANAGEMENT INVENTORY MANAGEMENT POINT OF SALE REPORTING AND ANALYTICS





Cannabis Traceability System

Trusted by Over 2,000 Licensed Cannabis Professionals Since 2010.





Government Contracts

State Contract

State Contract



State Contract

State Contract

City Contract

State Contract

Company Bio

State Contract

Established in 2010, BioTrackTHC is the global leader in cannabis traceability technology. As pioneering providers of both business management and government oversight software, the BioTrackTHC team has the professional experience necessary to navigate regulations and enforce compliance across varying landscapes. BioTrackTHC's comprehensive product suite increases transparency and accountability by monitoring key data points during cultivation, harvest, destruction, extraction, packaging, transport, lab testing and dispensing. In 2013 BioTrackTHC successfully implemented the Washington State Traceability System, the world's first real time cannabis traceability program. BioTrackTHC is located in Ft. Lauderdale and operates satellite offices in Denver, CO, Honolulu, HI and Seattle, WA.





Who we are as a company

- BioTrackTHC creates a software that helps governments and businesses track legal cannabis production, testing, transportation, destruction and sale.
- BioTrackTHC owns two United States technology patents (US 8,086,720 and US 8,335,697) and one Canadian technology patent (CA 2,715, 969).
- In today's global economy, service organizations or service providers must demonstrate that they have adequate controls and safeguards when they host or process data belonging to their customers. BioTrackTHC has undergone the rigorous SAS70 internal controls technology audit. SAS70 – Created by American Institute of Certified Public Accountants represents that a service organization has been through an in-depth examination of their control objectives and control activities.
- Developed the first ever operational and audited API (application program interface) in the cannabis industry.



- BioTrackTHC has contracts with the State of Washington, New Mexico, Illinois, New York, Hawaii, Arcata, California and Puerto Rico for their cannabis state monitoring and inventory tracking system.
- BioTrackTHC was awarded a contract with the State of Washington and implemented the first legal cannabis, state monitoring, inventory tracking system in the United States. All legal cannabis businesses in the State of Washington are required to regularly submit all data pertaining to cannabis production, testing, transportation, destruction and sales. The system has extensive reporting capabilities to assist the Washington government with enforcing regulations, collecting taxes and preventing the illegal cannabis trade. The system makes every fraction of a gram of legal cannabis visible throughout the production life cycle.
- BioTrackTHC business software for cannabis tracking is used in over 2,000+ medicinal and adult-use marijuana cultivation centers and retail businesses across the United States, Canada, South America and Jamaica and Australia. BioTrackTHC has specialized in cannabis inventory tracking for over eight years.
- Both supporters and opponents of legal cannabis (medical or adult-use) can use BioTrackTHC technology to prevent drug diversion through accountability and transparency.
- BioTrackTHC's government solution includes an integrated laboratory testing module that prevents untested product or products without testing values, from reaching consumers and patients. This prevents costly recalls and enhances the protection of the public.



Advantages with our technology

- Developed specifically for cannabis tracking and the unique challenges pertaining to government compliance, tracking and accountability.
- Complete seed-to-sale tracking for cultivation, processing, transportation and retail operations. BioTrackTHC software was audited by an independent third party.
- Presents accurate data on demand for government inspections and financial audits.
- Presents data on demand for real-time alerts and analysis to indicate drug diversion or other suspicious activity.
- Automates many manual processes to eliminate timeconsuming tasks.
- Provides a user friendly interface for users.
- Contains an extensive reporting component and other tools to aid law enforcement.
- Contains tax reporting, reconciliation and collection components.
- Contains a cannabis lab testing results component.
- Creates a standardized transportation manifest for cannabis deliveries with law enforcement access.
- Obtains all data for an indefinite period of time, even if it's deleted. An audit trail is maintained to allow system history reconstruction if necessary.
- Both supporters and opponents of legal cannabis (medical or recreational) can use BioTrackTHC technology to prevent drug diversion through accountability and transparency.
- Fully integrated patient registry database with dispensing limit, and patient verification.
- Patient registry card printing solution with smartchip technology.
- Patient demographic data and analytics reporting.





What is Traceability?

Traceability Flowchart Visual

Traceability is a system designed to record, track, report and present data to regulatory agencies in real-time. Traceability ensures compliance by enforcing transparency, accountability and accurate record keeping.

Cultivation ц, Initial Inventory T Clones Culture Tissue Plants Seeds ↓ Ŧ **Production Inventory** Harvest Flower Destroy Waste 4 Failed **QA** Sample QA Lab Process Passed Product Manifest Transport **Retail/Dispensary** Patient

Detailed Explanation

Cultivation

Upon propagation, each plant or clone is assigned a globally unique 16 digit barcode. This identifier records and archives plant phases, additives and employee interactions to ensure accountability and adhere to regulations during the plants' maturation.

Harvest

All cannabis components are batched by material-type. Batched material receives a new 16 digit identifier that contains plant history since propagation. Batched material includes prepackaged goods or derivatives such as oil concentrate.

QA Testing

Cannabis and cannabis derivatives must be tested for chemicals, contaminants and other harmful additives prior to entering the market place. Test results, including potency, are automatically assigned and printed on product labels.

Transportation

A detailed manifest must be completed prior to transporting cannabis. The manifest displays the shipments' origin, a detailed contents list, destination and driver credentials, displaying the entire chain of custody. Manifest reports are available for law enforcement in real-time.

Dispensary

In addition to linking products to plant origin, each sale is tracked to the patient or customer. This completes the unbroken chain of custody from seed-to-sale.

Medical Patient ID Cards

The Traceability System generates ID Cards for every patient. Patient information and sales limitations are easily validated in real-time.

Traceability Portal

The traceability portal is a secure, online, data hub that provides detailed analytics for regulatory agencies and law enforcement. The data allows law enforcement to track cannabis transportation and inventory in real-time. Detailed financial reports are available for the Department of Revenue or other agencies. This ensures compliance and adherence to industry standards.



Software User Interface

Cultivation Dashboard

Administration Help					
Cultivation Inventory Rep	ports				
Rooms	🕞 Rooms				rtcuts
Room 1. Vegetation Best Room				New Plant	Strains
Better Room BioTrack1 BioTrack2 BioTrack3 BioTrack5 CROOM Clone Machine 1				Rooms	Collect Waste
Growing Room				Stats Strain	-
John's Room New New Room New Room New Room 3				Growing 1 Drying 2	395 875 0
P's Room Peter's Room Second Room			v		375
Details	Print	Harvest/Cure		Drying Drying 20	
Move	Destroy	Move to Inventory	Select All	Drying 20	,

Inventory Dashboard

Administration Help										
Cultivation Inventory	Reports									
Current Transfers Manifests Quality Assurance									Shor	rtcuts
							15 Day Inventory	Transfer Inventory		
Product	Strain	Туре	Available	QA Stat	tus					S
• 🛄 Flower (35)			6368624.12	1					Rroducts	Rooms
Clone (9)			85							
Other Material (79))		83771.95g							
Seed (5)			100							
Plant Tissue (2)			5						Strains	Transport Manifes
Mature Plant (10)			88							
Flower Lot (59)			12139.85g							
Other Material Lot			8136.89g						Vehicles	Search
Hydrocarbon Wax	(1)		150.00g						600	
Waste (94)			162220.41g						-0-0	
Usable Marijuana	3)		30						Employees	Vendors
Marijuana Mix (4)			2771.06g							da
										1
									Switch Location	QA Labs
									0	طآه
		_			-				\mathbf{v}	BP
Details	Ad	just	Pri	int Barcode		Sample	QA Testing	Uncheck All		
Create Lot		ivert		Destroy		Sub Lot/Batch	Adjust Usable	Expand All		



Transport Manifest

Transport Manifest auto-generated by the system. Enforcement and dispatch are able to retrieve system manifests to determine their authenticity

Date:		07/2:	1/2015 10:07 AM	Licensee's License #:		9960001		Barcode
License	ee's Name:	BioTra	ckTHC Producer 1	Vehicle ID #:				
License	ee's Address:		0 Pacific Ave SE npia, WA 98501	Vehicle Color / Make / Model / License Plate: Transporter's Name: Transporter's Date of Birth:		Chewbacca		764517750603
Liconco	ee's Phone:		3007974711			01/01/1980	-	
	orter ID:		TestLab 123		s Signature:	01/01/1980		
mansp				Transporter	s Signature.			
Stop #1	L of 1 (7 Items)							
Destination Licensee Name: BioTrackTH ProducerProces				Approx. Depart Date/Time:	ure	07/22	2/2015 10:36 AM	
Destina	ation License #	:	996000)3	Approx. Arriva	Date/Time:	07/22	2/2015 12:36 PM
	tination Licensee 3000 Pacific Aw ress: Olympia, WA 98							
Addres	Destination Licensee Phone: 800797471							
	ation Licensee	Phone:	8007974	711				
	ation Licensee	Phone:	8007974	711 Travel Ro	jute:			
Destina	tions: If the qu	antity re	ceived is less than	Travel Ro		he box in the a	ppropria	te field below and
Destina Instructindicate		antity re antity re	ceived is less than	Travel Ro				te field below and 520764517750603
Destina Instructindicate	tions: If the quie the actual qu	antity re antity re	eceived is less than eceived.	Travel Ro			fest ID 36	
Destina	tions: If the qua tions: If the qua the actual qu tie the actual qu tie the s 1-7 of 7	antity re antity re Batch /	eceived is less than eceived.	Travel Ro	shipped, check t	Manif	fest ID 36	620764517750603
Destina Instructindicate Stop 1, #	tions: If the qua tions: If the qua the actual qua tems 1-7 of 7 9999	antity re antity re Batch / 9 9999 6	eceived is less than eceived.	Travel Ro	shipped, check the second s	Manif Ship	fest ID 36 ped	620764517750603 Received
Destina Instructindicate Stop 1, # 1	tions: If the qua tions: If the qua te the actual qua te the actual qua te the start of 7 9999 9999	antity re antity re antity re 99999 6 99999 6	ceived is less than ceceived.	Travel Ro	shipped, check the second seco	Manif Ship 15.0	fest ID 36 ped	620764517750603 Received
Destination Instruction Stop 1, # 1 2	tions: If the qua te the actual qua te the study of 7 (tems 1-7 of 7 9999 9999 9999	antity re antity re Batch / 9 9999 6 9 9999 6 9 9999 6	ceived is less than eceived. /Lot ID 000 2095 000 1643	Travel Ro	shipped, check the second seco	Manif Ship 15.0 5.00	fest ID 36 ped 0 0	620764517750603 Received
Destination	tions: If the quie the actual quie thes 1-7 of 7 9999 9999 9999	antity re antity re Batch / 9 9999 6 9 9999 6 9 9999 6 9 9999 6	ceived is less than ceceived. / Lot ID 000 2095 000 1643 000 0405	Travel Ro	shipped, check to m Description Seed Seed Seed	Manif Ship 15.0 5.00 11.0	fest ID 36 ped 0 0 0	620764517750603 Received 0 0 0 0 0 0 0 0 0 0 0 0 0
Destina Instructindicate Stop 1, # 1 2 3 4	tions: If the qua te the actual qua te the stual qua tems 1-7 of 7 9999 9999 9999 9999	antity re antity re antity re 99999 6 99999 6 99999 6 99999 6 99999 6	ceived is less than eceived. Lot ID 000 2095 000 1643 000 0405 000 2144	Travel Ro	m Description Seed Seed Seed Seed Seed	Manif Ship 15.0 5.00 11.0 9.00	fest ID 36 ped 0 0 0 0	520764517750603 Received C C C C C C C C C C C C C C C C C C C



QA Testing

Potency Analysis Laboratory Testing Results

		QA Test Result History		×		
Instructions	1	Historical testing data can be found below:				
You can review your previous	Moisture Content Potency Analysis Foreign Matter Inspection Microbiological Scr					
test results to the right.	THC	2	%			
		Result: Pass				
	THCA		%			
		Result: Pass				
	CBD		%			
		Result: Pass				
	Total		%			
		Result: Pass				
				_		
			Close			



Software User Interface

Law Enforcement is able to run detailed reports displaying if shipments were received and if the quantities from shipped to received match

Date Shipped ≎	Manifest ID ≎	ID	Product Type ≎	Description ¢	Destination Trade Name ≎	Destination License ≎	Shipment Received ≎	Quantity Shipped ≎	Quantity Units ≎	Quantity Received ≎
LicenseNum:	18751 (1Patrick Producer)									
Start:	2012-02-01									
End:	2015-05-27									
01/11/2014 2:10 PM	7981 1268 4914 3468	0000 0001 0000 0002	Mature Plant	Blue Dream		051971	No	2.00	each	0.00
02/16/2014 8:11 PM	<u>9143 4110 3747 2397</u>	0000 0001 0000 0024	Mature Plant	Mature Plant	Training Producer	010001	Yes	30.00	each	30.00
01/11/2014 2:58 PM	<u>1161 1173 3262 3275</u>	0000 0001 0000 0036	Flower Lot	Flower Lot		051971	No	2,700.00	grams	0.00
01/11/2014 4:28 PM	3382 0904 7491 7646	0000 0001 0000 0044	Other Lot	Other Lot		051971	No	5,700.00	grams	0.00
01/12/2014 1:22 PM	4044 8211 0937 8107	0000 0001 0000 0047	Solid Marijuana Infused Edible	Cookie	Patrick Retail	12845	Yes	500.00	each	50.00
01/12/2014 12:39 PM	7451 6858 7478 9539	0000 0001 0000 0049	Usable Marijuana	Usable Marijuana	Patrick Retail	12845	Yes	50.00	each	50.00
01/13/2014 5:14 AM	<u>5797 6164 1543 8291</u>	0000 0001 0000 0055	Usable Marijuana	Usable Marijuana	Patrick Retail	12845	Yes	3,000.00	each	3,000.00
01/13/2014 5:14 AM	5797 6164 1543 8291	0000 0001 0000 0057	Solid Marijuana Infused Edible	Light Brownie	Patrick Retail	12845	Yes	500.00	each	500.00
01/15/2014 1:28 AM	<u>1069 5579 3034 8224</u>	0000 0001 0000 0063	Usable Marijuana	Usable Marijuana	Patrick Second Retail	01001	Yes	1,800.00	each	1,800.00
02/18/2014 1:27 PM	8743 0113 3053 6266	0000 0001 0000 0065	Seed	Seed	420Farley ProdProc	31501	No	99.00	each	0.00
01/21/2014 5:41 AM	0922 7136 6953 5342	0000 0001 0000 0069	Usable Marijuana	Usable Marijuana	Patrick Retail	12845	Yes	777.00	each	777.00
01/21/2014 10:40 AM	<u>9311 3441 5223 5251</u>	0000 0001 0000 0075	Usable Marijuana	Usable Marijuana	Patrick Second Retail	01001	No	500.00	each	0.00
01/22/2014 12:22 PM	<u>1738 2348 3751 7226</u>	0000 0001 0000 0082	Usable Marijuana	Usable Marijuana	Patrick Second Retail	01001	Yes	999.00	each	999.00
02/05/2014 11:42 AM	6005 2460 7391 7933	0000 0001 0000 0087	Usable Marijuana	Usable Marijuana	Patrick Retail	12845	No	10.00	each	0.00
01/31/2014 11:52 AM	0900 9858 9006 8158	0000 0001 0000 0089	Usable Marijuana	Usable Marijuana	420Vo Retail	33002	Yes	150.00	each	150.00
01/31/2014 11:52 AM	0900 9858 9006 8158	0000 0001 0000 0091	Solid Marijuana Infused Edible	OZ Lollipop	420Vo Retail	33002	Yes	120.00	each	120.00
01/07/2014 1:45 PM		6739 5681 0177 5092	Flower				No	250.00	grams	0.00

Law Enforcement real-time alerts with Google Maps functionality

Events/Tasks		
AGRILAB - Destroying plant(s)		
G AGRILAB - Destroying inventory		
ALON - Destroying plant(s)	Sort By:	
C ALON - Destroying inventory	Name	Travel Planner
CAPITAL GREEN - Transporting		BioTrack THC ProducerProcessor 1 - Transporting
DOGTOWN PIONEERS - Destroying plant(s)	Spot Check	
O DOGTOWN PIONEERS - Transporting	Check In	
C DOGTOWN PIONEERS - Destroying inventory		
Dauntless Software - Harvesting plant(s)		
Mag Sector		- System-Wide Alerts
BioTrackTHC ProducerProcessor 1 × keterid Konery		Post New Notice
Const Unite Report		O1:15pm 04/04/14 - Crah on I-5 South O1:18am 04/05/14 - Test Post - Fire reported at Milke's Space Cookie'



Tax Reporting

Excise tax obligation report

	Excise Tax Obligation Report
License Number:	420420
Privilege Type:	0392 0393
UBI Number:	90000666
Trade Name:	Publisher's Clearing Growhouse
Location Address:	3025 Limited Ln. NW
City, State & Zip:	Olympia, WA 98501
Sales Reporting Period:	4/1/2015 - 4/30/2015
Reporting Period Gross Sales (Producer):	\$0.00
Marijuana Excise Tax (25%) (Producer):	\$0.00
Reporting Period Gross Sales (Processor):	\$1,500.00
Marijuana Excise Tax (25%) (Processor):	\$375.00
Reporting Period Gross Sales (Total):	\$1,500.00
Marijuana Excise Tax (25%) (Total):	\$375.00
	•
Amount Due to WSLCB:	\$375.00
Marijuana licensees must submit monthly ren	ort(s) and payments to the board. The required monthly reports must be:

Marijuana licensees must submit monthly report(s) and payments to the board. The required monthly reports must be:

(a) On a form or electronic system designated by the board;

(b) Filed every month, including months with no activity or payment due;

(c) Submitted, with payment due, to the board on or before the twentieth day of each month, for the previous month. (For example, a report listing transactions for the month of January is due by February 20th.) When the twentieth day of the month falls on a Saturday, Sunday, or a legal holiday, the filing must be postmarked by the U.S. Postal Service no later than the next postal business day;



Patient Information

New Custon	ter			Documents Driv	vers License MMJ Card
Search s	S	earch		Open Scan Scan	ADF Print Export
Basic Inf	o More Info Ma	rketing (Custom	Files T	itle: canada license
Last Middle Birthday Cell MMJ Card DL #	S458967047	Carrier Exp Exp	Anthony 954-999-7914 abc@aol.com ATT 2 / 2 / 2014 09 / 2016	New © 09/17/2013 License © 03/19/2013 Logo © 11/15/2012 image	Ontario Priver's Licence ON CAMADA One Ontario Permis de conduire One One John Jo
Referral Discount	phonebook ~	Since	Standard Men ~ 9 / 16 / 2013		
Update C	lear		Checked-In		
History I	Notes Condition	s			
Condition			✓ Add		
Condition					
Cancer Crohn's D	isease				
	Ren	nove		2	ex Pop-Out Rotate

Detailed patient information interface allows for document uploading.