SB 539 Proponent Testimony - written Flat tax and other tax reductions Senate Assessment & Taxation Committee Dave Trabert, CEO March 12, 2024

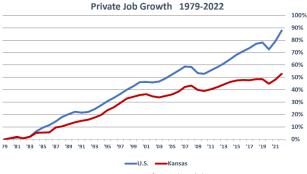


Chairperson Tyson and Members of the Committee,

We appreciate this opportunity to provide written testimony supporting SB 539, which provides much-needed income and property tax savings.

The economic data clearly shows the need for tax relief:

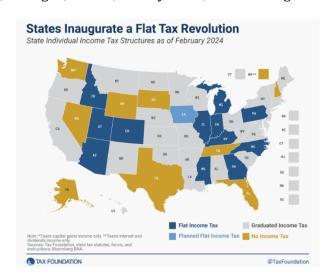
- Many states already have lower income tax rates than Kansas, and others are cutting rates.
- Kansas is in its fifth straight decade of economic stagnation and is falling farther behind national average increases in job growth, population, and economic activity (GDP).



• Kansas had the worst record in 2023 Source: Bureau of Economic Analysis among bordering states on domestic migration, as more U.S. residents moved out of state than in, according to data from the <u>U.S. Census</u>.

States with lower income taxes have superior economic growth, and that is desperately needed in Kansas. Private-sector job growth in Kansas was ranked #44 between 1998 and 2022. December 2023 private-sector jobs were just 0.3% higher than the year before, which also is far below the national average.

The <u>Tax Foundation</u> reports that nine states have a flat tax rate of zero, twelve others have flat tax rates above zero, and Iowa passed legislation that will lead to a flat tax rate. Some are traditional 'blue' states – Colorado, Michigan, Illinois, Pennsylvania, and Washington.



Kansas can also easily afford the tax relief in SB 539. The table below applies the fiscal note for SB 539 to a budget profile provided by Kansas Legislative Research Department based on HB 2284, substituting the revenue impact and the expense impact of offsetting the residential property tax savings. The state will still have \$4.8 billion in total reserves between the State General Fund and the Rainy Day Fundj.

S	tate	General F	un	d Outlook					
Decription		Actual Approved Estimated FY 2023 FY 2024 FY 2025			Estimated FY 2026		stimated FY 2027		
Beginning Balance Revenue	\$	1,834.5	\$	2,410.4	\$	2,823.7	\$	3,084.6	\$ 3,115.7
Consensus Revenue Released Encumbrances	\$ \$	9,282.8 20.3	\$	10,283.5	\$	10,257.3	\$	10,185.9	\$ 10,381.4
Do not transfer LAVTR, CCRS, SCCH	\$	-					\$	171.3	\$ 173.6
Impact of flat tax plan in SB 539	\$	-	\$	-	\$	(377.1)	\$	(327.5)	\$ (407.8)
Total revenue this year	\$	9,303.1	\$	10,283.5	\$	9,880.2	\$	10,029.7	\$ 10,147.2
Expenditures Reappropriations	\$	8,727.2	\$ \$	9,471.6 551.3	\$	9,870.2 (551.3)	\$	9,619.2	\$ 9,998.6
Human Services caseloads			\$	(55.5)	\$	45.9	\$	105.0	\$ 110.0
School Finance			\$	(97.2)	\$	192.3	\$	208.8	\$ 125.0
School Funding to offset property tax cut					\$	62.1	\$	65.6	\$ 69.2
Total adj expenditures	\$	8,727.2	\$	9,870.2	\$	9,619.2	\$	9,998.6	\$ 10,302.8
Ending Balance	\$	2,410.4	\$	2,823.7	\$	3,084.6	\$	3,115.7	\$ 2,960.1
as % of expenditures		27.6%		28.6%		32.1%		31.2%	28.7%
Budget Stabilization Fund	\$	1,610.3	\$	1,685.3	\$	1,757.1	\$	1,809.8	\$ 1,855.0
Total Reserves	\$	4,020.7	\$	4,509.0	\$	4,841.7	\$	4,925.5	\$ 4,815.1

Source: Kansas Legislative Research Department on 11/30/23 and updated with KLRD calculations on SB 539; Consensus includes tax adjustments for current law as of 11/9/23 and statutory transfers FY 2026-2028.

Low-income taxpayers fare the best under SB 539

SB 539 addresses one of the major objections to the previous flat tax proposals, as its design gives the most significant dollar amount of tax savings to those with low incomes and about the same amount to middle-income taxpayers as those with high incomes.

Since the flat rate of 5.7% is the same as the current top marginal rate, the savings cap out at \$339 for married couples with three children with adjusted gross income above \$80,000 and \$70 for individuals with AGI above \$40,000. A couple with three children and \$40,000 AGI will save \$656 the first year, and an individual with \$20,000 AGI will save \$157. Each example assumes the taxpayer takes the standard deduction and doesn't have Social Security income.

Tax Savings Comparing Governor Kelly's Plan to SB 539 Tax Year 2024											
Adjusted Gr	Married,	Three Kids	Married	, No Kids	Adjusted Gr	Adjusted Gr Single					
Income	Kelly Plan	Flat Tax	Kelly Plan	Flat Tax	Income	Kelly Plan	Flat Tax				
\$40,000	\$62	\$656	\$62	\$283	\$20,000	\$47	\$157				
\$80,000	\$114	\$339	\$114	\$83	\$40,000	\$86	\$70				
\$100,000	\$114	\$339	\$114	\$83	\$50,000	\$86	\$70				
\$200,000	\$114	\$339	\$114	\$83	\$100,000	\$86	\$70				
\$1,000,000	\$114	\$339	\$114	\$83	\$500,000	\$86	\$70				

The savings for middle-income households and individual taxpayers increases significantly beginning in tax year 2025 because deductions are increased for inflation and the flat rate declines. See Appendices B and C for more information.

Everyone pays the same rate on taxable income, but exempting the first \$22,000 married and \$11,000 single means that the effective tax rates are still progressive, as shown in the table below. The effective tax rate is tax liability divided by adjusted gross income.

	Effective Tax Rates SB 539 Tax Year 2024										
Adjusted Gr Income	Married 3 Kids	Married No Kids	Adjusted Gr Income	Single							
\$40,000	0.1%	1.4%	\$20,000	1.4%							
\$80,000	2.9%	3.6%	\$40,000	3.6%							
\$100,000	3.5%	4.0%	\$50,000	4.0%							
\$200,000	4.6%	4.8%	\$100,000	4.8%							
\$1,000,000	5.5%	5.5%	\$500,000	5.5%							

The income exemption also exempts many low-income taxpayers from paying any income tax.

A couple with three children with adjusted gross income below \$41,000 will not pay any income tax, but they would pay \$744 under the current tax system. A single taxpayer will not pay tax on the first \$15,000 of AGI, whereas they would pay \$287 currently (not counting any earned income credit in both cases).

The standard deduction, personal exemptions, and dependent exemptions are indexed for inflation beginning in tax year 2025. That nearly eliminates having to pay higher taxes because of inflation.

For example, a couple with three children whose AGI increases 3% - from \$50,000 to \$51,500 - has the entire increase taxed at 5.25% in the current system, resulting in a 7.2% tax increase. If inflation was 3%, the couple's purchasing power doesn't change, but they still get a tax increase.

	Impact of Inflation Tax											
Tax Status	2024 AGI	2025 AGI	Percent 2024 Tax 2025 Ta		2025 Tax	Percent Change						
Married, 3 Current	\$50,000	\$51,500	3.0%	\$1,088	\$1,166	7.2%						
Married, 3 SB 539	\$50,000	\$51,500	3.0%	\$627	\$640	2.1%						
Married, 0 Current	\$100,000	\$103,000	3.0%	\$3,816	\$3,987	4.5%						
Married, 0 SB 539	\$100,000	\$103,000	3.0%	\$3,477	\$3,550	2.1%						
Single, Current	\$50,000	\$51,500	3.0%	\$2,065	\$2,151	4.2%						
Single, SB 539	\$50,000	\$51,500	3.0%	\$1,995	\$2,037	2.1%						
Single, Current	\$100,000	\$103,000	3.0%	\$4,915	\$5,086	3.5%						
Single, SB 539	\$100,000	\$103,000	3.0%	\$4,845	\$4,947	2.1%						

However, under SB 539, only \$420 of the pay increase is taxable because they get higher inflation-adjusted deductions for the standard deduction, personal exemption, and the amount exempt from taxation. In this case, a 3% pay increase only results in a 2.1% tax increase, leaving the couple with a slight increase in buying power.

Put differently, the State of Kansas profits from inflation with a three-tier tax system that isn't indexed for inflation. But the taxpayer is better off in an inflation-indexed flat rate system.

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See Appendix A for additional savings examples for various income levels for tax year 2024. Appendix B shows the impact of inflation with the lower flat rate for 2025, and Appendix C shows the same for the tax year 2026.

Conclusion: SB 539 is a compromise bill that especially helps low-income taxpayers

SB 539 is a smart compromise bill.

- The overall savings is less than the previous flat tax but much greater than Gov. Kelly's plan.
- Low-income taxpayers get the most significant dollar savings.
- Middle-income taxpayers get about the same savings over time as the highest incomes.
- The single-rate system in SB 539 has progressive, effective tax rates, meaning those who earn the most pay the highest percentage of tax on their income.
- The single-rate system in SB 539 eliminates the inflation tax in the current 3-rate system.

SB 539 is also easily affordable from a budgetary standpoint.

Retaining the current system or implementing Governor Kelly's proposal, however, benefits government. The Kelly plan gives very little tax relief, and it retains the inflation tax.

We encourage the Committee to approve SB 539 and we thank you for your consideration.

Appendix A - 2024 Tax Simulations

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2024										
	Mar	Married, Three Kids			arried, No K	ids	Single				
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax		
Adjusted Gr Income	40,000	40,000	40,000	40,000	40,000	40,000	20,000	20,000	20,000		
Standard Deduct.	(8,000)	(10,000)	(8,000)	(8,000)	(10,000)	(8,000)	(3,500)	(5,000)	(4,000)		
Personal Exemp.	(9,000)	(9,000)	(6,000)	(4,500)	(4,500)	0	(2,250)	(2,250)	0		
	23,000	21,000	26,000	27,500	25,500	32,000	14,250	12,750	16,000		
Exempt	0	0	(22,000)	0	0	(22,000)	0	0	(11,000)		
Taxable Income	23,000	21,000	4,000	27,500	25,500	10,000	14,250	12,750	5,000		
Flat tax 5.7%			228			570			285		
Tax Current / Kelly	713	651		853	791		442	395			
Effective Tax Rate	1.8%	1.6%	0.6%	2.1%	2.0%	1.4%	2.2%	2.0%	1.4%		
Income tax savings		62	485		62	283		47	157		

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2024										
	Mar	ried, Three	Kids	Ma	arried, No Ki	ids	Single				
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax		
Adjusted Gr Income	80,000	80,000	80,000	80,000	80,000	80,000	40,000	40,000	40,000		
Standard Deduct.	(8,000)	(10,000)	(8,000)	(8,000)	(10,000)	(8,000)	(3,500)	(5,000)	(4,000)		
Personal Exemp.	(9,000)	(9,000)	(6,000)	(4,500)	(4,500)	0	(2,250)	(2,250)	0		
	63,000	61,000	66,000	67,500	65,500	72,000	34,250	32,750	36,000		
Exempt	0	0	(22,000)	0	0	(22,000)	0	0	(11,000)		
Taxable Income	63,000	61,000	44,000	67,500	65,500	50,000	34,250	32,750	25,000		
Flat tax 5.7%			2,508			2,850			1,425		
Tax Current / Kelly	2,676	2,562		2,933	2,819		1,495	1,410			
Effective Tax Rate	3.3%	3.2%	3.1%	3.7%	3.5%	3.6%	3.7%	3.5%	3.6%		
Income tax savings		114	168		114	83		86	70		

	SB 53	ion Tax Ye	ar 2024							
	Mar	ried, Three	Kids	Ma	arried, No Ki	ds	Single			
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	
Adjusted Gr Income	200,000	200,000	200,000	200,000	200,000	200,000	100,000	100,000	100,000	
Standard Deduct.	(8,000)	(10,000)	(8,000)	(8,000)	(10,000)	(8,000)	(3,500)	(5,000)	(4,000)	
Personal Exemp.	(9,000)	(9,000)	(9,000)	(4,500)	(4,500)	0	(2,250)	(2,250)	0	
	183,000	181,000	183,000	187,500	185,500	192,000	94,250	92,750	96,000	
Exempt	0	0	(22,000)	0	0	(22,000)	0	0	(11,000)	
Taxable Income	183,000	181,000	161,000	187,500	185,500	170,000	94,250	92,750	85,000	
Flat tax 5.7%			9,177			9,690			4,845	
Tax Current / Kelly	9,516	9,402		9,773	9,659		4,915	4,830		
Effective Tax Rate	4.8%	4.7%	4.6%	4.9%	4.8%	4.8%	4.9%	4.8%	4.8%	
Income tax savings		114	339		114	83		86	70	

Appendix B - 2025 Tax Simulations

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2025										
	Mar	ried, Three	Kids	Ma	arried, No K	ids	Single				
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax		
Adjusted Gr Income	41,200	41,200	41,200	41,200	41,200	41,200	20,600	20,600	20,600		
Standard Deduct.	(8,000)	(10,000)	(8,240)	(8,000)	(10,000)	(8,240)	(3,500)	(5,000)	(4,120)		
Personal Exemp.	(9,000)	(9,000)	(6,180)	(4,500)	(4,500)	0	(2,250)	(2,250)	0		
	24,200	22,200	26,780	28,700	26,700	32,960	14,850	13,350	16,480		
Exempt	0	0	(22,660)	0	0	(22,660)	0	0	(11,330)		
Taxable Income	24,200	22,200	4,120	28,700	26,700	10,300	14,850	13,350	5,150		
Flat tax 5.65%			233			582			291		
Tax Current / Kelly	750	688		890	828		460	414			
Effective Tax Rate	1.8%	1.7%	0.6%	2.2%	2.0%	1.4%	2.2%	2.0%	1.4%		
Income tax savings		62	517		62	308		47	169		

	SB 53	9 Income Ta	ax Comparis	on with 3% a	annual Inflat	ion Tax Ye	ar 2025		
	Mar	Married, Three Kids			arried, No Ki	ids	Single		
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax
Adjusted Gr Income	82,400	82,400	82,400	82,400	82,400	82,400	41,200	41,200	41,200
Standard Deduct.	(8,000)	(10,000)	(8,240)	(8,000)	(10,000)	(8,240)	(3,500)	(5,000)	(4,120)
Personal Exemp.	(9,000)	(9,000)	(6,180)	(4,500)	(4,500)	0	(2,250)	(2,250)	0
	65,400	63,400	67,980	69,900	67,900	74,160	35,450	33,950	37,080
Exempt	0	0	(22,660)	0	0	(22,660)	0	0	(11,330)
Taxable Income	65,400	63,400	45,320	69,900	67,900	51,500	35,450	33,950	25,750
Flat tax 5.65%			2,561			2,910			1,455
Tax Current / Kelly	2,813	2,699		3,069	2,955		1,564	1,478	
Effective Tax Rate	3.4%	3.3%	3.1%	3.7%	3.6%	3.5%	3.8%	3.6%	3.5%
Income tax savings		114	252		114	160		86	109

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2025											
	Mar	ried, Three	Kids	Ma	arried, No Ki	ids	Single					
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax			
Adjusted Gr Income	206,000	206,000	206,000	206,000	206,000	206,000	103,000	103,000	103,000			
Standard Deduct.	(8,000)	(10,000)	(8,240)	(8,000)	(10,000)	(8,240)	(3,500)	(5,000)	(4,120)			
Personal Exemp.	(9,000)	(9,000)	(9,270)	(4,500)	(4,500)	0	(2,250)	(2,250)	0			
	189,000	187,000	188,490	193,500	191,500	197,760	97,250	95,750	98,880			
Exempt	0	0	(22,660)	0	0	(22,660)	0	0	(11,330)			
Taxable Income	189,000	187,000	165,830	193,500	191,500	175,100	97,250	95,750	87,550			
Flat tax 5.65%			9,369			9,893			4,947			
Tax Current / Kelly	9,858	9,744		10,115	10,001		5,086	5,001				
Effective Tax Rate	4.8%	4.7%	4.5%	4.9%	4.9%	4.8%	4.9%	4.9%	4.8%			
Income tax savings		114	489		114	221		86	140			

Appendix C - 2026 Tax Simulations

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2026										
	Mar	ried, Three	Kids	Ma	arried, No K	ids	Single				
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax		
d Gr Income	42,436	42,436	42,436	42,436	42,436	42,436	21,218	21,218	21,218		
d Deduct.	(8,000)	(10,000)	(8,487)	(8,000)	(10,000)	(8,487)	(3,500)	(5,000)	(4,244)		
al Exemp.	(9,000)	(9,000)	(6,365)	(4,500)	(4,500)	0	(2,250)	(2,250)	0		
	25,436	23,436	27,583	29,936	27,936	33,949	15,468	13,968	16,974		
	0	0	(23,340)	0	0	(23,340)	0	0	(11,670)		
e Income	25,436	23,436	4,244	29,936	27,936	10,609	15,468	13,968	5,305		
5.6%			238			594			297		
rent / Kelly	789	727		928	866		490	433			
e Tax Rate	1.9%	1.7%	0.6%	2.2%	2.0%	1.4%	2.3%	2.0%	1.4%		
tax savings		62	551		62	334		57	193		

	SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2026											
	Married,			Ma	arried, No Ki	ids	Single					
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax			
d Gr Income	84,872	84,872	84,872	84,872	84,872	84,872	42,436	42,436	42,436			
d Deduct.	(8,000)	(10,000)	(8,487)	(8,000)	(10,000)	(8,487)	(3,500)	(5,000)	(4,244)			
ા Exemp.	(9,000)	(9,000)	(6,365)	(4,500)	(4,500)	0	(2,250)	(2,250)	0			
	67,872	65,872	70,019	72,372	70,372	76,385	36,686	35,186	38,192			
	0	0	(23,340)	0	0	(23,340)	0	0	(11,670)			
e Income	67,872	65,872	46,680	72,372	70,372	53,045	36,686	35,186	26,523			
5.6%			2,614			2,971			1,485			
rent / Kelly	2,954	2,840		3,210	3,096		1,634	1,549				
e Tax Rate	3.5%	3.3%	3.1%	3.8%	3.6%	3.5%	3.9%	3.6%	3.5%			
tax savings		114	340		114	240		86	149			

SB 539 Income Tax Comparison with 3% annual Inflation Tax Year 2026									
	Married, Three Kids			Married, No Kids			Single		
Description	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax	Current Law	Kelly Plan	Flat Tax
d Gr Income	212,180	212,180	212,180	212,180	212,180	212,180	106,090	106,090	106,090
d Deduct.	(8,000)	(10,000)	(8,487)	(8,000)	(10,000)	(8,487)	(3,500)	(5,000)	(4,244)
ા Exemp.	(9,000)	(9,000)	(9,548)	(4,500)	(4,500)	0	(2,250)	(2,250)	0
	195,180	193,180	194,145	199,680	197,680	203,693	100,340	98,840	101,846
	0	0	(23,340)	0	0	(23,340)	0	0	(11,670)
e Income	195,180	193,180	170,805	199,680	197,680	180,353	100,340	98,840	90,177
5.6%			9,565			10,100			5,050
rent / Kelly	10,210	10,096		10,467	10,353		5,262	5,177	
e Tax Rate	4.8%	4.8%	4.5%	4.9%	4.9%	4.8%	5.0%	4.9%	4.8%
tax savings		114	645		114	367		86	212